

Herbalife Nutrition Ltd.

FX Translation Impact - Q3 2021

(\$000 except EPS)	<u>Net Sales</u>	<u>Operating Income</u>	<u>Net Income</u>	<u>EPS</u>
2021 Q3 Reported	\$ 1,430,873	\$ 189,428	\$ 117,371	\$ 1.09
Non-GAAP Adjustments (1)	\$ -	\$ (6,415)	\$ (12,859)	\$ (0.12)
2021 Q3 Adjusted (1)	\$ 1,430,873	\$ 195,843	\$ 130,230	\$ 1.21
FX Rate Adjustments (2)	\$ 25,166	\$ 5,582	\$ 4,412	\$ 0.04
2021 Q3 FX Adjusted (2)	\$ 1,405,707	\$ 190,261	\$ 125,818	\$ 1.17

(1) Excludes items referenced in "Reconciliation of Non-GAAP Financial Measures" of Q3 2021 press release

(2) Adjusted using USD at Q3 2020 average rates plus impact of net revenue hedges and adjusted for Venezuela

The Company has included in the table above adjusted results that the Securities Exchange Commission defines as "non-GAAP financial measures". Management believes that such non-GAAP financial measures, when read in conjunction with the Company's reported results, can provide useful supplement information for investors analyzing period to period comparisons of the Company's results.

Herbalife Nutrition Ltd.

FX Translation Impact - YTD 2021

(\$000 except EPS)	<u>Net Sales</u>	<u>Operating Income</u>	<u>Net Income</u>	<u>EPS</u>
2021 YTD Reported	\$ 4,484,810	\$ 649,826	\$ 408,953	\$ 3.72
Non-GAAP Adjustments ⁽¹⁾	\$ -	\$ (8,313)	\$ (46,577)	\$ (0.42)
2021 YTD Adjusted ⁽¹⁾	\$ 4,484,810	\$ 658,140	\$ 455,530	\$ 4.15
FX Rate Adjustments ⁽²⁾	\$ 118,589	\$ 25,140	\$ 23,273	\$ 0.07
2021 YTD FX Adjusted ⁽²⁾	\$ 4,366,221	\$ 632,999	\$ 432,257	\$ 4.07

(1) Excludes items referenced in "Reconciliation of Non-GAAP Financial Measures" of Q1, Q2, and Q3 2021 press releases

(2) Adjusted using USD at Q1, Q2, and Q3 2020 average rates plus impact of net revenue hedges and adjusted for Venezuela

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FX Translation Impact - Full Year 2020

(\$000 except EPS)	<u>Net Sales</u>	<u>Operating Income</u>	<u>Net Income</u>	<u>EPS</u>
2020 FY Reported	\$ 5,541,837	\$ 640,630	\$ 372,621	\$ 2.77
Non-GAAP Adjustments ⁽¹⁾	\$ -	\$ (107,177)	\$ (126,752)	\$ (0.94)
2020 FY Adjusted ⁽¹⁾	\$ 5,541,837	\$ 747,807	\$ 499,372	\$ 3.71
FX Rate Adjustments ⁽²⁾	\$ (143,077)	\$ (48,850)	\$ (37,770)	\$ (0.28)
2020 FY FX Adjusted ⁽²⁾	\$ 5,684,914	\$ 796,657	\$ 537,142	\$ 3.99

(1) Excludes items referenced in "Reconciliation of Non-GAAP Financial Measures" of Q1, Q2, Q3, and Q4 2020 press releases

(2) Adjusted using USD at Q1, Q2, Q3, and Q4 2019 average rates plus impact of net revenue hedges and adjusted for Venezuela

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