



Thank you for checking out our Modeling Toolkit! Within this toolkit, you'll find key inputs to help with modeling our earnings and cash flow growth plans...all in one, easy to access, location.

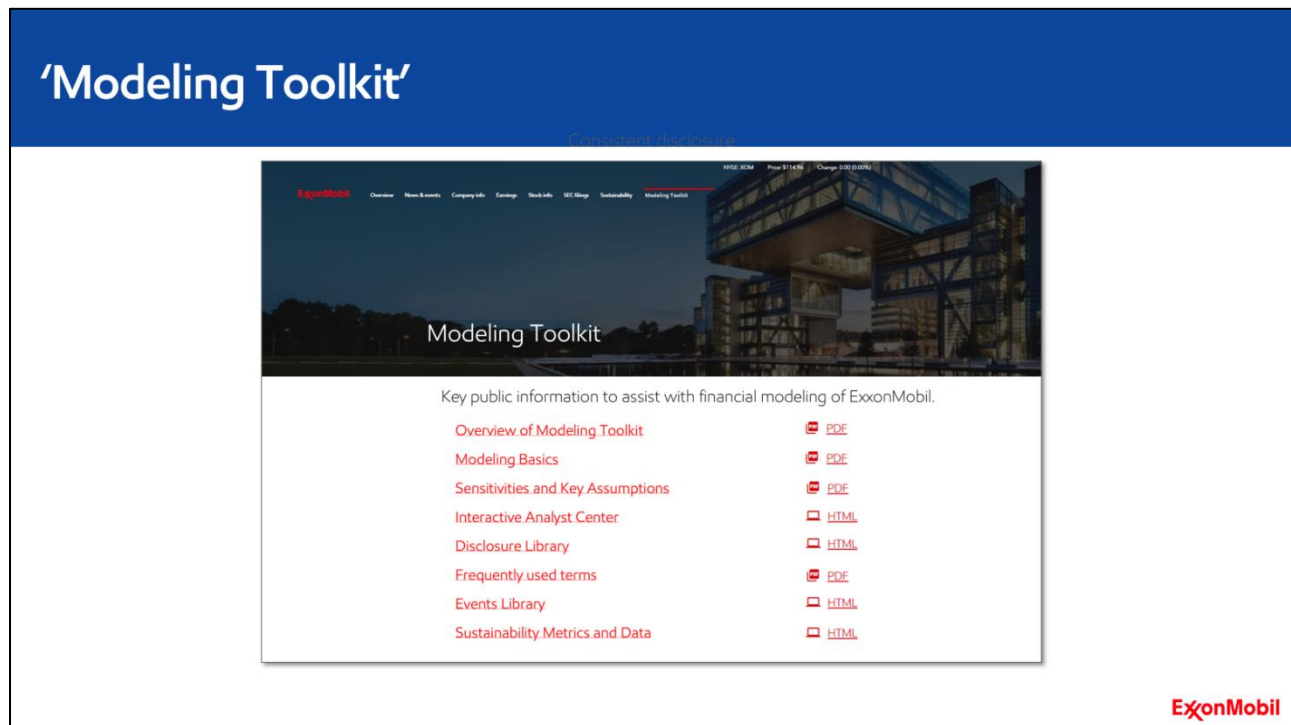
### Cautionary statement

**FORWARD-LOOKING STATEMENTS.** Statements of future results, conditions, modeling techniques and methodologies described in this presentation or within "Modeling Toolkit" are forward-looking statements. The techniques and methodologies outlined are provided to help quantify for illustrative purposes management's view of how to project earnings and cash flows using public disclosures based on the potential future results and goals of currently-contemplated management plans and objectives. Actual future results, including financial and operating performance; projected earnings; and projected cash flows could differ materially due to a number of factors. These include global or regional changes in oil, gas, petrochemicals, or feedstock prices, differentials, seasonal fluctuations, or other market or economic conditions affecting the oil, gas, and petrochemical industries and the demand for our products; government policies supporting lower carbon investment opportunities or policies limiting the attractiveness of new investments such as European taxes on energy and unequal support for different methods of carbon capture; consumer preferences including willingness and ability to pay for reduced emissions products; variable impacts of trading activities; the outcome of competitive bidding and project awards; regulatory actions targeting public companies in the oil and gas industry; the development or changes in local, national, or international laws, regulations, and policies affecting our business including with respect to the environment, taxes, and trade sanctions; adoption of regulatory rules consistent with written laws; the ability to realize efficiencies within and across our business lines and to maintain current cost reductions as efficiencies without impairing our competitive positioning; decisions to invest in future reserves; reservoir performance, including variability and timing factors applicable to unconventional projects and the success of new unconventional technologies; the level, outcome, and timing of exploration and development projects and decisions to invest in future resources; timely completion of construction projects; war, civil unrest, attacks against the company or industry, and other political or security disturbances; expropriations, seizures, and capacity, insurance or shipping limitations by foreign governments or international embargoes; changes in market strategy by national oil companies; opportunities for and regulatory approval of investments or divestments; the outcome of other energy companies' research efforts and the ability to bring new technology to commercial scale on a cost-competitive basis; the development and competitiveness of alternative energy and emission reduction technologies; unforeseen technical or operating difficulties including the need for unplanned maintenance; and other factors discussed here and in Item 1A. Risk Factors of our Form 10-K and under the heading "Factors Affecting Future Results" available under the "Earnings" tab through the "Investors" page of our website at [www.exxonmobil.com](http://www.exxonmobil.com). All forward-looking statements are based on management's knowledge and reasonable expectations at the time of this presentation and we assume no duty to update these statements as of any future date. Neither future distribution of this material nor the continued availability of this material on our website should be deemed to constitute an update or re-affirmation of these figures as of any future date. Any future update of these figures will be provided only through a public disclosure indicating that fact.

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The materials included in this overview presentation contain forward-looking statements, which are subject to risks and uncertainties. Please read our cautionary statement on page 2. You can find more information on the risks and uncertainties that apply to any forward-looking statements in our SEC filings on our website.

## Overview of Modeling Toolkit

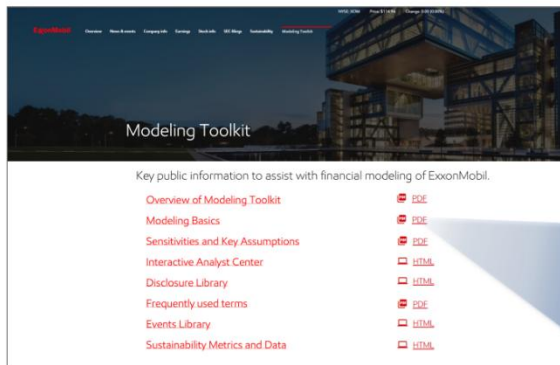


Our [Modeling Toolkit](#) includes the following key documents to support the long-term financial modeling of ExxonMobil:

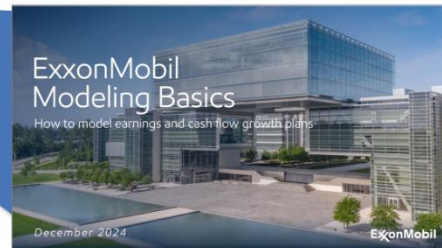
- 1) Modeling Basics
- 2) Sensitivities and Key Assumptions
- 3) Interactive Analyst Center

Additionally, we have included useful links to other pages / documents within our website, such as our disclosure library (repository of select quarterly financial disclosures) and events library (listing of upcoming and past investor events and accompanying materials).

### 'Modeling Basics'



- "How to model" document provides high-level organizational overview and information on key disclosures
- Highlights basic framework for modeling earnings and cash flow

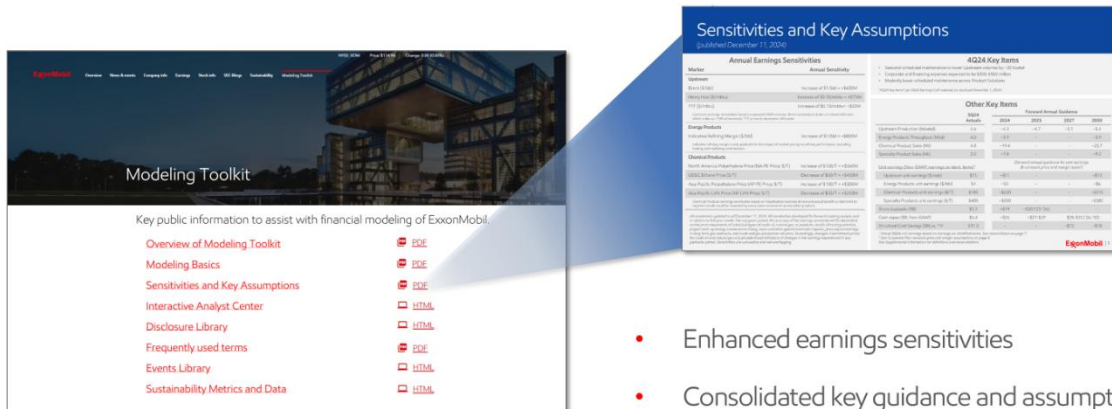


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The '[Modeling Basics](#)' document lays out a simple approach to modeling ExxonMobil.

In this "how to model" guide we describe the inputs required to model earnings and cash flows for our business segments. We also specify where in our public disclosures you can find this information.

## 'Sensitivities and Key Assumptions'



The image shows a screenshot of the ExxonMobil Modeling Toolkit website on the left, which lists various resources including 'Overview of Modeling Toolkit', 'Modeling Basics', 'Sensitivities and Key Assumptions', 'Interactive Analyst Center', 'Disclosure Library', 'Frequently used terms', 'Events Library', and 'Sustainability Metrics and Data'. On the right, a detailed view of the 'Sensitivities and Key Assumptions' document is shown, dated October 17, 2020. This document includes sections for 'Annual Earnings Sensitivities' and '4Q24 Key Items', providing a comprehensive overview of the company's financial modeling assumptions and sensitivities.

- Enhanced earnings sensitivities
- Consolidated key guidance and assumptions
- Benchmark prices/ margins

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The ['Sensitivities and Key Assumptions'](#) document provides details necessary to model ExxonMobil's long-term earnings and cash flow growth.

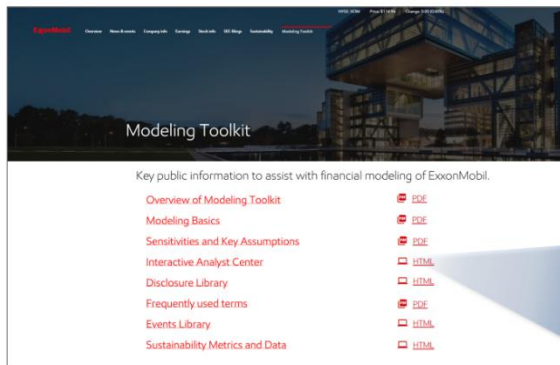
This document includes:

- 1) Annual earnings sensitivities and the key underlying benchmarks for Upstream, Energy Products, and Chemical Products businesses
- 2) Near-term modeling guidance for the next quarter
- 3) Long-term modeling guidance (production volumes, unit earnings, cash capex, share buybacks, plan pricing assumptions)

The annual earnings sensitivities help you bridge between our plan pricing assumptions (constant price and margin basis) and various market scenarios. It explains how our earnings could change with movements in benchmark prices across our upstream, refining, and chemical operations. Understanding how these benchmark prices can impact our bottom-line earnings provides significant insight into our businesses and added visibility into the drivers for our results.

With the 'Sensitivities and Key Assumptions' document and our 'Modeling Basics' guide, you have the basic information needed to model our earnings and cash flow growth.

## 'Interactive Analyst Center'



- Interactive platform providing key financial and operating data
- Historical and forward-looking financial and operating data

	2014	2015	2016	2017
<b>Revenue</b>				
Oil and natural gas	10,100	10,100	10,100	10,100
Refining and marketing	1,400	1,400	1,400	1,400
Other revenue	1,400	1,400	1,400	1,400
<b>Total revenue and other income</b>	<b>12,900</b>	<b>12,900</b>	<b>12,900</b>	<b>12,900</b>
<b>Expenses</b>				
Cost of oil and natural gas	10,100	10,100	10,100	10,100
Refining and marketing	1,400	1,400	1,400	1,400
Other expenses	1,400	1,400	1,400	1,400
<b>Total expenses</b>	<b>12,900</b>	<b>12,900</b>	<b>12,900</b>	<b>12,900</b>
<b>Net income</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

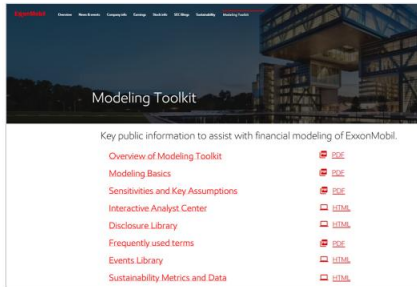
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Another key tool in the toolkit is the '[Interactive Analyst Center](#)'. It contains key historical data for the last five years and forward-looking financial and operating guidance.

It has links to source files for all the data and is downloadable in Excel format for added user benefit.

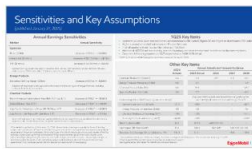
## Overview of Modeling Toolkit

### Enhanced disclosures and transparency



Modeling Toolkit  
(located in Investors section of our website)

What is included?



Sensitivities and  
Key Assumptions



Interactive  
Analyst Center



'How to model  
XOM' Overview

Earnings sensitivities  
for Upstream,  
Energy Products, and  
Chemical Products

Platform containing  
select historical and  
forward-looking financial  
and operating data

Guide to modeling  
ExxonMobil earnings and  
cash flow growth plans

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We are excited about the long-term opportunities for ExxonMobil and hope this toolkit provides additional transparency into our plans going forward.