

MaxLinear, Inc. Announces Third Quarter 2022 Financial Results

- Record net revenue of \$285.7 million, up 2% sequentially and up 24% year-overyear
- Record GAAP gross profit of \$167.5 million and non-GAAP gross profit of \$177.1 million, with GAAP gross margin of 58.6% and non-GAAP gross margin of 62.0%
- Connectivity revenue, led by our Wi-Fi product offering, delivered \$83 million, up 46% sequentially and 118% YoY

CARLSBAD, Calif.--(BUSINESS WIRE)-- MaxLinear, Inc. (Nasdaq: MXL), a leading provider of RF, analog, digital and mixed-signal integrated circuits, today announced financial results for the third quarter ended September 30, 2022.

Third Quarter Financial Highlights

GAAP basis:

- Net revenue was \$285.7 million, up 2% sequentially and up 24% year-over-year.
- GAAP gross margin was 58.6%, compared to 58.7% in the prior quarter, and 56.5% in the year-ago quarter.
- GAAP operating expenses were \$115.5 million in the third quarter 2022, or 40% of net revenue, compared to \$125.3 million in the prior quarter, or 45% of net revenue, and \$106.0 million in the year-ago quarter, or 46% of net revenue.
- GAAP income from operations was 18% of revenue, compared to income from operations of 14% in the prior quarter, and income from operations of 10% in the yearago quarter.
- Net cash flow provided by operating activities was \$61.8 million, compared to net cash flow provided by operating activities of \$123.4 million in the prior quarter, and net cash flow provided by operating activities of \$84.1 million in the year-ago quarter.
- GAAP diluted earnings per share was \$0.35, compared to diluted earnings per share of \$0.40 in the prior quarter, and diluted earnings per share of \$0.12 in the year-ago quarter.

Non-GAAP basis:

- Non-GAAP gross margin was 62.0%. This compares to 62.3% in the prior quarter, and 61.3% in the year-ago quarter.
- Non-GAAP operating expenses were \$80.4 million, or 28% of revenue, compared to \$84.3 million or 30% of revenue in the prior quarter, and \$74.4 million or 32% of

revenue in the year-ago quarter.

- Non-GAAP income from operations was 34% of revenue, compared to 32% in the prior quarter, and 29% in the year-ago quarter.
- Non-GAAP diluted earnings per share was \$1.05, compared to diluted earnings per share of \$1.11 in the prior quarter, and diluted earnings per share of \$0.75 in the year-ago quarter.

Management Commentary

"In the third quarter, we demonstrated strong execution with revenue up 2% sequentially and up 24% year-over-year. In particular, both Wi-Fi and ethernet delivered substantial sequential and year-over-year growth, while gateway access and wireless infrastructure contributed to solid year-over-year growth. Our connectivity category more than doubled year-over-year, driven by our differentiated Wi-Fi6 feature set, and we continue to be on a firm trajectory to deliver at least \$200 million of Wi-Fi revenue in 2023. Our quarterly results included strong cash flow from operations of approximately \$62 million and non-GAAP gross margin of 62.0%. We are looking forward to our pending merger with Silicon Motion, and are excited for the future growth opportunities of our comprehensive product portfolio," commented Kishore Seendripu, Ph.D., Chairman and CEO.

Fourth Quarter 2022 Business Outlook

The company expects revenue in the fourth quarter 2022 to be approximately \$285 million to \$295 million. The Company also estimates the following:

- GAAP gross margin of approximately 55.5% to 58.5%;
- Non-GAAP gross margin of approximately 59% to 62%;
- GAAP operating expenses of approximately \$114 million to \$120 million;
- Non-GAAP operating expenses of approximately \$77 to \$83 million; and
- GAAP and non-GAAP interest and other expense of approximately \$5 million.

Webcast and Conference Call

MaxLinear will host its third quarter financial results conference call today, October 25, 2022 at 1:30 p.m. Pacific Time (4:30 p.m. Eastern Time). To access this call, dial US toll free: 1-877-407-3109 / International: 1-201-493-6798. A live webcast of the conference call will be accessible from the investor relations section of the MaxLinear website at https://investors.maxlinear.com, and will be archived and available after the call at https://investors.maxlinear.com until November 9, 2022. A replay of the conference call will also be available until November 9, 2022 by dialing US toll free: 1-877-660-6853 / International: 1-201-612-7415 and Conference ID#: 13733502.

Cautionary Note Concerning Forward-Looking Statements

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include, among others, statements concerning our future financial performance (including specifically our current guidance for fourth quarter 2022 revenue, gross margins, operating expenses, and interest and other expenses, as well as statements with respect to confidence in the Company's outlook for

fourth guarter 2022); statements concerning expectations of potential developments in our target markets, including (without limitation) management's views with respect to the prospects for and trends in our broadband, connectivity, infrastructure and industrial and multi-market categories, and in particular, expectations concerning the development of our Wi-Fi market, including the Company's ability to continue to increase market share and drive future growth opportunities in such market; and statements concerning the Company's pending merger with Silicon Motion. These forward-looking statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to be materially different from any future results expressed or implied by the forward-looking statements and our future financial performance and operating results forecasts generally. Forward-looking statements are based on management's current, preliminary expectations and are subject to various risks and uncertainties. In particular, our future operating results are substantially dependent on our assumptions about market trends and conditions. Additional risks and uncertainties affecting our business, future operating results and financial condition include, without limitation, risks relating to our proposed merger with Silicon Motion; intense competition in our industry; increasing supply chain risks within our industry, including increases in shipping and material costs and substantial shipping delays resulting in extended lead-times; inflation trends in our supply chain and in the global economy generally and increasing interest rates aimed at curbing inflation; uncertainties concerning the outcome of global trade negotiations, export control regulations and any changes thereof; heightened geopolitical risks generally; our dependence on a limited number of customers for a substantial portion of our revenues; potential decreases in average selling prices for our products; our ability to develop and introduce new and enhanced products on a timely basis and achieve market acceptance of those products, particularly as we seek to expand outside of our historic markets; potential uncertainties arising from continued consolidation among cable television and satellite operators in our target markets and continued consolidation among competitors within the semiconductor industry generally; uncertainties concerning how end user markets for our products will develop, including in particular markets we have entered more recently such as broadband, Wi-Fi and 5G wireless and fiber-optic data center high-speed interconnect infrastructure markets but also existing markets; the impact of our indebtedness and limitations on our operating flexibility based on financial and operating covenants in the applicable term loan agreements, including (without limitation) debt covenant restrictions that may limit our ability to obtain additional financing, granting liens, undergoing certain fundamental changes, or making investments or certain restricted payments, and selling assets; risks relating to intellectual property protection and the prevalence of intellectual property litigation in our industry; our reliance on a limited number of third party manufacturers; the impact of the COVID-19 pandemic; and our lack of long-term supply contracts and dependence on limited sources of supply.

In addition to these risks and uncertainties, investors should review the risks and uncertainties contained in our filings with the Securities and Exchange Commission (SEC), including our Annual Report on Form 10-K for the year ended December 31, 2021 filed with the SEC on February 2, 2022, and our Current Reports on Form 8-K, as well as the information to be set forth under the caption "Risk Factors" in MaxLinear's Quarterly Report on Form 10-Q for the quarter ended September 30, 2022. All forward-looking statements are based on the estimates, projections and assumptions of management as of October 25, 2022, and MaxLinear is under no obligation (and expressly disclaims any such obligation) to update or revise any forward-looking statements whether as a result of new information, future events, or otherwise.

Use of Non-GAAP Financial Measures

To supplement our unaudited consolidated financial statements presented on a basis consistent with GAAP, we disclose certain non-GAAP financial measures, including non-GAAP gross margin, operating expenses, operating expenses as a percentage of revenue, income from operations as percentage of revenue, and diluted earnings per share. These supplemental measures exclude the effects of (i) stock-based compensation expense; (ii) accruals related to our performance based bonus plan for 2022, which we currently intend to settle in shares of our common stock; (iii) accruals related to our performance-based bonus plan for 2021, which we settled in shares of common stock in 2022; (iv) amortization of purchased intangible assets; (v) research and development funded by others; (vi) acquisition and integration costs related to our acquisitions; (vii) professional fees and settlement costs related to IP and commercial litigation matters; (viii) severance and other restructuring charges; (ix) other non-recurring interest and other income (expenses), net attributable to acquisitions and (x) non-cash income tax benefits and expenses. These non-GAAP measures are not in accordance with and do not serve as an alternative for GAAP. We believe that these non-GAAP measures have limitations in that they do not reflect all of the amounts associated with our GAAP results of operations. These non-GAAP measures should only be viewed in conjunction with corresponding GAAP measures. We compensate for the limitations of non-GAAP financial measures by relying upon GAAP results to gain a complete picture of our performance.

We believe that non-GAAP financial measures can provide useful information to both management and investors by excluding certain non-cash and other one-time expenses that we believe are not indicative of our core operating results. Among other uses, our management uses non-GAAP measures to compare our performance relative to forecasts and strategic plans and to benchmark our performance externally against competitors. In addition, management's incentive compensation will be determined in part using these non-GAAP measures because we believe non-GAAP measures better reflect our core operating performance.

The following are explanations of each type of adjustment that we incorporate into non-GAAP financial measures:

Stock-based compensation expense relates to equity incentive awards granted to our employees, directors, and consultants. Our equity incentive plans are important components of our employee incentive compensation arrangements and are reflected as expenses in our GAAP results. Stock-based compensation expense has been and will continue to be a significant recurring expense for MaxLinear. While we include the dilutive impact of equity awards in weighted average shares outstanding, the expense associated with stock-based awards reflects a non-cash charge that we exclude from non-GAAP net income.

Bonuses under our executive and non-executive bonus programs have been excluded from our non-GAAP net income for all periods reported. Bonus payments for the 2021 performance periods were settled through the issuance of shares of common stock under our equity incentive plans in February 2022. We currently expect that bonus awards under our fiscal 2022 program will be settled in common stock in the first quarter of fiscal 2023.

Expenses incurred in relation to acquisitions include amortization of purchased intangible assets, acquisition and integration costs primarily consisting of professional and consulting

fees, and accretion of discount on deferred purchase price payments to interest expense.

Research and development funded by others represents proceeds received under contracts for jointly funded R&D projects to develop technology that may be commercialized into a product in the future. Initially such proceeds may not yet be recognized in GAAP results if, pursuant to contract terms, the Company may be required to repay all or a portion of the funds provided by the other party under certain conditions. Management believes it is not probable that it will trigger such conditions. Once such conditions have been resolved, the proceeds are recognized in GAAP results, and accordingly, reversed from non-GAAP results.

Restructuring charges incurred are related to our restructuring plans which eliminate redundancies and primarily include severance and restructuring costs related to impairment of leased right-of-use assets or from exiting certain facilities.

Expenses incurred in relation to our intellectual property and commercial litigation include professional fees incurred.

Income tax benefits and expense adjustments are those that do not affect cash income taxes payable.

Reconciliations of non-GAAP measures for the historic periods disclosed in this press release appear below. Because of the inherent uncertainty associated with our ability to project future charges, particularly related to stock-based compensation and its related tax effects as well as potential impairments, a quantitative reconciliation is not available without unreasonable efforts and accordingly we have not provided a reconciliation for non-GAAP guidance provided for the fourth quarter 2022.

Additional Information and Where to Find It

This press release makes reference to a proposed merger involving MaxLinear and Silicon Motion. In connection with the proposed transaction, MaxLinear has filed with the Securities and Exchange Commission (the "SEC"), and the SEC has declared effective, a Registration Statement on Form S-4 (File No. 333-265645), that includes a proxy statement of Silicon Motion and a prospectus of MaxLinear.

The proxy statement/prospectus and this press release are not offers to sell MaxLinear securities, and are not soliciting an offer to buy MaxLinear securities in any state where the offer and sale is not permitted.

MAXLINEAR AND SILICON MOTION URGE INVESTORS AND SECURITY HOLDERS TO READ THE REGISTRATION STATEMENT ON FORM S-4 AND OTHER DOCUMENTS PROVIDED TO SILICON MOTION SECURITY HOLDERS FILED WITH THE SEC CAREFULLY AND IN THEIR ENTIRETY BECAUSE THEY CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION.

Investors and security holders are able to obtain the Registration Statement on Form S-4 free of charge at the SEC's website, <u>www.sec.gov</u>. Copies of documents filed with the SEC by MaxLinear (when they become available) may be obtained free of charge on MaxLinear's website at <u>www.maxlinear.com</u> or by contacting MaxLinear's Investor Relations Department

at <u>IR@MaxLinear.com</u>. Copies of documents filed or furnished by Silicon Motion (when they become available) may be obtained free of charge on Silicon Motion's website at <u>https://www.siliconmotion.com</u> or by contacting Silicon Motion's Investor Relations Department at <u>IR@siliconmotion.com</u>.

About MaxLinear, Inc.

MaxLinear, Inc. (Nasdaq:MXL) is a leading provider of radio frequency (RF), analog, digital and mixed-signal integrated circuits for access and connectivity, wired and wireless infrastructure, and industrial and multi-market applications. MaxLinear is headquartered in Carlsbad, California. For more information, please visit <u>www.maxlinear.com</u>.

MXL is MaxLinear's registered trademark. Other trademarks appearing herein are the property of their respective owners.

		Three Months Ended				
	Sep	otember 30, 2022	Jun	ie 30, 2022	Sep	tember 30, 2021
Net revenue	\$	285,730	\$	280,009	\$	229,774
Cost of net revenue		118,242		115,658		99,981
Gross profit		167,488		164,351		129,793
Operating expenses:						
Research and development		76,437		80,395		67,538
Selling, general and administrative		38,472		44,487		38,469
Restructuring charges		631		462		—
Total operating expenses		115,540		125,344		106,007
Income from operations		51,948	<u>.</u>	39,007		23,786
Interest income		62		82		28
Interest expense		(2,711)		(2,416)		(2,649)
Other income (expense), net		(4,705)		7,179		(105)
Total other income (expense), net		(7,354)		4,845		(2,726)
Income before income taxes		44,594		43,852		21,060
Income tax provision		16,186		11,886		11,802
Net income	\$	28,408	\$	31,966	\$	9,258
Net income per share:						
Basic	\$	0.36	\$	0.41	\$	0.12
Diluted	\$	0.35	\$	0.40	\$	0.12
Shares used to compute net income per share:						
Basic		78,436		77,858		76,582
Diluted		80,060		80,279		79,815

MAXLINEAR, INC. UNAUDITED GAAP CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share data)

MAXLINEAR, INC. UNAUDITED GAAP CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share data)

	Nine Mo	onths Ended
	September 30, 2022	September 30, 2021
Net revenue	\$ 829,666	\$ 644,509
Cost of net revenue	343,237	290,454
Gross profit	486,429	354,055
Operating expenses:		
Research and development	222,718	205,120
Selling, general and administrative	123,536	110,823
Restructuring charges	1,093	2,204
Total operating expenses	347,347	318,147
Income from operations	139,082	35,908
Interest income	175	46
Interest expense	(7,476)	(10,596)
Loss on extinguishment of debt	_	(5,221)
Other income (expense), net	1,704	(746)
Total other income (expense), net	(5,597)	(16,517)
Income before income taxes	133,485	19,391
Income tax provision	39,525	5,598
Net income	\$ 93,960	\$ 13,793
Net income per share:		_
Basic	\$ 1.21	\$ 0.18
Diluted	\$ 1.17	\$ 0.17
Shares used to compute net income per share:		
Basic	77,833	75,795
Diluted	80,331	79,048

MAXLINEAR, INC. UNAUDITED GAAP CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

	Three Months Ended			
	September 30, 2022 June 30, 2022		September 30, 2021	
Operating Activities Net income	\$ 28,408	\$ 31,966	\$ 9,258	
Adjustments to reconcile net income to net cash provided by operating activities:	ψ 20,400	φ 31,300	ψ 3,230	
Amortization and depreciation	18,457	19,569	23,117	
Amortization of debt issuance costs and accretion of discount on debt and leases	505	471	513	
Stock-based compensation	20,131	19,469	16,022	
Deferred income taxes	15,962	517	6,866	
Loss on disposal of property and equipment	3	5	145	
Unrealized holding (gain) loss on investments	5,277	(4,813)	_	
Impairment of leased right-of-use assets	_	462	_	
Gain on foreign currency and other	(570)	(2,359)	(24)	
Excess tax benefits on stock based awards	(273)	(2,309)	(738)	
Changes in operating assets and liabilities:				
Accounts receivable	(41,007)	(11,000)	28,454	
Inventory	(19,539)	(7,390)	(28,844)	
Prepaid expenses and other assets	2,129	(1,675)	39	
Accounts payable, accrued expenses and other current liabilities	19,768	29,669	28,743	
Accrued compensation	10,832	9,118	8,616	
Accrued price protection liability	6,171	42,822	(5,319)	
Lease liabilities	(2,974)	(2,210)	(2,723)	
Other long-term liabilities	(1,514)	1,125	(48)	
Net cash provided by operating activities	61,766	123,437	84,077	
Investing Activities				
Purchases of property and equipment	(9,119)	(10,706)	(9,624)	
Purchases of intangible assets	(5,236)	(567)	(5,504)	
Cash used in acquisitions, net of cash acquired	—	—	(7,500)	
Purchases of investments	(1,000)	(5,000)	—	
Net cash used in investing activities	(15,355)	(16,273)	(22,628)	
Financing Activities				
Payment of debt issuance cost	_	_	(17)	
Repayment of debt	(75,000)	(40,000)	(20,000)	
Net proceeds from issuance of common stock	81	3,046	192	
Minimum tax withholding paid on behalf of employees for restricted stock				
units	(380)	(3,698)	(976)	
Repurchase of common stock		(5,214)	(1,008)	
Net cash used in financing activities	(75,299)	(45,866)	(21,809)	
Effect of exchange rate changes on cash, cash equivalents and restricted cash	(1,038)	(1,132)	(520)	
Increase (decrease) in cash, cash equivalents and restricted cash	(29,926)	60,166	39,120	
Cash, cash equivalents and restricted cash at beginning of period	212,419	152,253	131,434	
Cash, cash equivalents and restricted cash at end of period	\$ 182,493	\$ 212,419	\$ 170,554	

MAXLINEAR, INC. UNAUDITED GAAP CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

	Nine Mor	Nine Months Ended			
	September 30, 2022	September 30, 2021			
Operating Activities					
Net income	\$ 93,960	\$ 13,793			
Adjustments to reconcile net income to cash provided by operating activities:					
Amortization and depreciation	61,906	67,439			
Amortization of debt issuance costs and accretion of discount on debt and leases	1,462	2,584			
Stock-based compensation	58,154	42,943			
Deferred income taxes	23,321	1,405			
Loss on disposal of property and equipment	167	533			
Unrealized holding (gain) loss on investments	1,418	—			
Impairment of leasehold improvements	_	226			
Impairment of leased right-of-use assets	462	429			
Loss on extinguishment of debt		5,221			
(Gain) loss on foreign currency	(3,245)	384			
Excess tax benefits on stock-based awards	(9,702)	(5,369)			
Changes in operating assets and liabilities:					
Accounts receivable	(57,976)	(39,425)			
Inventory	(34,267)	(29,440)			
Prepaid expenses and other assets	3,957	33,487			
Leased right-of-use assets	—	72			
Accounts payable, accrued expenses and other current liabilities	82,389	35,054			
Accrued compensation	32,187	23,849			
Accrued price protection liability	76,968	1,636			
Lease liabilities	(8,485)	(7,070)			
Other long-term liabilities	(3,307)	4,449			
Net cash provided by operating activities	319,369	152,200			
Investing Activities					
Purchases of property and equipment	(24,625)	(26,934)			
Purchases of intangible assets	(10,440)	(6,616)			
Cash used in acquisitions, net of cash acquired	_	(35,000)			
Proceeds loaned under notes receivable	(10,000)	_			
Purchases of investments	(29,325)	(5,000)			
Net cash used in investing activities	(74,390)	(73,550)			
Financing Activities					
Proceeds from the issuance of debt	_	350,000			
Payment of debt issuance cost	_	(4,144)			
Repayment of debt	(135,000)	(389,813)			
Net proceeds from issuance of common stock	3,214	6,286			
Minimum tax withholding paid on behalf of employees for restricted stock units	(28,527)	(11,081)			
Repurchase of common stock	(31,511)	(8,145)			
Net cash used in financing activities	(191,824)	(56,897)			
Effect of exchange rate changes on cash, cash equivalents and restricted cash	(131,024)	(1,233)			
Increase in cash, cash equivalents and restricted cash	50,755	20,520			
Cash, cash equivalents and restricted cash at beginning of period	131,738	150,034			
Cash, cash equivalents and restricted cash at end of period	\$ 182,493	\$ 170,554			

MAXLINEAR, INC. UNAUDITED GAAP CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

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	Sep	tember 30, 2022	Jur	ne 30, 2022	Sep	tember 30, 2021
Assets						
Current assets:						
Cash and cash equivalents	\$	181,496	\$	211,363	\$	169,424
Short-term restricted cash		971		162		107
Short-term investments		18,587		23,864		
Accounts receivable, net		178,072		137,065		106,867
Inventory		165,970		146,431		127,347
Prepaid expenses and other current assets		17,879		19,739		14,535
Total current assets		562,975		538,624		418,280
Long-term restricted cash		26		894		1,023
Property and equipment, net		67,081		64,136		53,022
Leased right-of-use assets		30,041		33,154		23,668
Intangible assets, net		122,142		127,928		163,894
Goodwill		306,739		306,739		302,828
Deferred tax assets		65,767		81,762		84,660
Other long-term assets		27,927		27,456		6,519
Total assets	\$	1,182,698	\$	1,180,693	\$	1,053,894
Liabilities and stockholders' equity						
Current liabilities	\$	351,318	\$	316,081	\$	231,274
Long-term lease liabilities		25,040		27,838		21,400
Long-term debt		171,607		246,450		326,027
Other long-term liabilities		18,852		20,727		17,650
Stockholders' equity		615,881		569,597		457,543
Total liabilities and stockholders' equity	\$	1,182,698	\$	1,180,693	\$	1,053,894

MAXLINEAR, INC. UNAUDITED RECONCILIATION OF NON-GAAP ADJUSTMENTS (in thousands, except per share data)

2022 June 30, 2022 22 GAAP gross profit \$ 167,488 \$ 167,488 \$ 164,351 \$ 1 Stock-based compensation 188 162 1 1 Performance based equity 136 146 1 1 Amortization of purchased intangible assets 9,332 9,820 9,820 Non-GAAP gross profit 177,144 174,479 1 GAAP R&D expenses 76,437 80,395 8 Stock-based compensation (10,635) (9,983) 9 Performance based equity (7,690) (7,231) 1 Research and development funded by others (1,000) (2,000) 1 Non-GAAP R&D expenses 57,112 61,181 1 Stock-based compensation (9,308) (9,324) 9 Performance based equity (3,043) (2,708) 1 Acquisition and integration costs (1,1278) (6,369) 1 Acquisition and integration costs (1,278) (631) (462) Non-GAAP SGAA expenses			
GAAP gross profit \$ 167,488 \$ 164,351 \$ 1 Stock-based compensation 188 162 \$ 146 Amortization of purchased intangible assets 9,332 9,820 146 Amortization of purchased intangible assets 9,332 9,820 1 GAAP R&D expenses 76,437 80,395 \$ Stock-based compensation (10,635) (9,983) \$ Performance based equity (7,690) (7,231) \$ Research and development funded by others (1,000) (2,000) \$ Non-GAAP R&D expenses 57,112 61,181 \$ GAAP SG&A expenses 38,472 44,487 \$ Stock-based compensation (9,308) (9,324) \$ Performance based equity (3,043) (2,708) \$ Acquisition and integration costs (1,541) (2,926) \$ Acquisition and integration costs (1,278) (6,369) \$ Non-GAAP SG&A expenses \$ \$ GAAP	nber 30,)21		
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Stock-based compensation(10.635)(9.983)Performance based equity(7.690)(7.231)Research and development funded by others(1.000)(2.000)Non-GAAP R&D expenses57,11261,181GAAP SG&A expenses38,47244,487Stock-based compensation(9.308)(9.324)Performance based equity(3.043)(2.708)Amortization of purchased intanjble assets(1.541)(2.926)Acquisition and integration costs(1.278)(6.369)Non-GAAP SG&A expenses23,30223,160GAAP restructuring expenses631462Restructuring charges(631)(462)Non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net(7,254)4,845Non-recurring interest and other income (expense), net(7,254)43,852Total non-GAAP adjustments44,59443,852Non-GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income before income taxes89,43495,039GAAP income before income taxes89,43495,039GAAP income before income taxes(10,820)(6,184)	40,810		
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Performance based equity(7,690)(7,231)Research and development funded by others(1,000)(2,000)Non-GAAP R&D expenses57,11261,181GAAP SG&A expenses38,47244,487Stock-based compensation(9,308)(9,324)Performance based equity(3,043)(2,708)Amortization of purchased intangible assets(1,541)(2,926)Acquisition and integration costs(1,278)(6,369)Non-GAAP SG&A expenses23,30223,160GAAP restructuring expenses631462Restructuring charges(631)(462)Non-GAAP restructuring expenses51,94839,007Total non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,59443,852Non-GAAP income before income taxes89,43495,039GAAP income before income taxes89,43495,039GAAP income before income taxes44,59443,852Total non-GAAP income before income taxes44,59443,852Total non-GAAP income before income taxes89,43495,039GAAP income before income taxes69,43495,039GAAP income before income taxes69,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)((7,691)		
Research and development funded by others(1,000)(2,000)Non-GAAP R&D expenses57,11261,181GAAP SG&A expenses38,47244,487Stock-based compensation(9,308)(9,324)Performance based equity(3,043)(2,708)Amortization of purchased intangible assets(1,541)(2,926)Acquisition and integration costs(1,278)(6,369)Non-GAAP SG&A expenses23,30223,160GAAP restructuring expenses631462Restructuring charges(631)(462)Non-GAAP adjustments51,94839,007Total non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net7,354)4,845Non-GAAP interest and other income (expense), net7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,59443,852Non-GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	(6,642)		
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Stock-based compensation(9,308)(9,324)Performance based equity(3,043)(2,708)Amortization of purchased intangible assets(1,541)(2,926)Acquisition and integration costs(1,278)(6,369)Non-GAAP SG&A expenses23,30223,160GAAP restructuring expenses631462Restructuring charges(631)(462)Non-GAAP restructuring expenses	53,205		
Stock-based compensation(9,308)(9,324)Performance based equity(3,043)(2,708)Amortization of purchased intangible assets(1,541)(2,926)Acquisition and integration costs(1,278)(6,369)Non-GAAP SG&A expenses23,30223,160GAAP restructuring expenses631462Restructuring charges(631)(462)Non-GAAP restructuring expenses	38,469		
Performance based equity(3,043)(2,708)Amortization of purchased intangible assets(1,541)(2,926)Acquisition and integration costs(1,278)(6,369)Non-GAAP SG&A expenses23,30223,160GAAP restructuring expenses631462Restructuring charges(631)(462)Non-GAAP restructuring expenses——GAAP income from operations51,94839,007Total non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net5856Non-GAAP interest and other income (expense), net57,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income taxes44,84051,187GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	(8,179)		
Amortization of purchased intangible assets(1,541)(2,926)Acquisition and integration costs(1,278)(6,369)Non-GAAP SG&A expenses23,30223,160GAAP restructuring expenses631462Restructuring charges(631)(462)Non-GAAP restructuring expensesGAAP income from operations51,94839,007Total non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net(7,354)4,845Non-GAAP interest and other income (expense), net5856Non-GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,59443,852GAAP income before income taxes44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	(3,120)		
Acquisition and integration costs(1,278)(6,369)Non-GAAP SG&A expenses23,30223,160GAAP restructuring expenses631462Restructuring charges(631)(462)Non-GAAP restructuring expenses——GAAP income from operations51,94839,007Total non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net(7,354)4,845Non-GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	(5,811)		
Non-GAAP SG&A expenses23,30223,160GAAP restructuring expenses631462Restructuring charges(631)(462)Non-GAAP restructuring expenses——GAAP income from operations51,94839,007Total non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net(7,354)4,845Non-GAAP interest and other income (expense), net5856Non-GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	(135)		
GAAP restructuring expenses631462Restructuring charges(631)(462)Non-GAAP restructuring expenses——GAAP income from operations51,94839,007Total non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net(7,354)4,845Non-recurring interest and other income (expense), net5856Non-GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	21,224		
Restructuring charges(631)(462)Non-GAAP restructuring expenses——GAAP income from operations51,94839,007Total non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net(7,354)4,845Non-GAAP interest and other income (expense), net5856Non-GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	21,224		
Non-GAAP restructuring expenses——GAAP income from operations51,94839,007Total non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net(7,354)4,845Non-GAAP interest and other income (expense), net5856Non-GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	_		
GAAP income from operations51,94839,007Total non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net(7,354)4,845Non-recurring interest and other income (expense), net5856Non-GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	—		
Total non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net(7,354)4,845Non-recurring interest and other income (expense), net5856Non-GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)			
Total non-GAAP adjustments44,78251,131Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net(7,354)4,845Non-recurring interest and other income (expense), net5856Non-GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	23,786		
Non-GAAP income from operations96,73090,138GAAP interest and other income (expense), net(7,354)4,845Non-recurring interest and other income (expense), net5856Non-GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	42,595		
Non-recurring interest and other income (expense), net5856Non-GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	66,381		
Non-recurring interest and other income (expense), net5856Non-GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)			
Non-GAAP interest and other income (expense), net(7,296)4,901GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	(2,726)		
GAAP income before income taxes44,59443,852Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	73		
Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	(2,653)		
Total non-GAAP adjustments44,84051,187Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	21,060		
Non-GAAP income before income taxes89,43495,039GAAP income tax provision16,18611,886Adjustment for non-cash tax benefits/expenses(10,820)(6,184)	42,668		
Adjustment for non-cash tax benefits/expenses (10,820) (6,184)	63,728		
Adjustment for non-cash tax benefits/expenses (10,820) (6,184)	11,802		
	(7,979)		
5,366 5,702	3,823		
GAAP net income 28,408 31,966	9,258		
Total non-GAAP adjustments before income taxes44,84051,187(2,404)(2,404)	42,668		
Less: total tax adjustments (10,820) (6,184)	(7,979)		
Non-GAAP net income \$ 84,068 \$ 89,337 \$	59,905		
Shares used in computing non-GAAP basic net income per share78,43677,858	76,582		
Shares used in computing non-GAAP diluted net income per share 80,060 80,279	79,815		
Non-GAAP basic net income per share \$ 1.07 \$ 1.15 \$	0.78		
Non-GAAP diluted net income per share \$ 1.05 \$ 1.11	0.75		

MAXLINEAR, INC. UNAUDITED RECONCILIATION OF NON-GAAP ADJUSTMENTS (in thousands, except per share data)

		hs Ended	
	September 30, 2022	September 30 2021	
GAAP gross profit	\$ 486,429	\$ 354,055	
Stock-based compensation	513	468	
Performance based equity	394	332	
Amortization of purchased intangible assets	29,963	32,233	
Non-GAAP gross profit	517,299	387,088	
GAAP R&D expenses	222,718	205,120	
Stock-based compensation	(30,294)	(22,121	
Performance based equity	(20,258)	(19,489	
Research and development funded by others	(200)	(3,800	
Acquisition and integration costs		(130	
Non-GAAP R&D expenses	171,966	159,580	
GAAP SG&A expenses	123,536	110,823	
Stock-based compensation	(27,347)	(20,354	
Performance based equity	(7,819)	(8,36	
Amortization of purchased intangible assets	(10,643)	(17,69	
Acquisition and integration costs	(7,642)	(1,72	
IP litigation costs, net		(1	
Non-GAAP SG&A expenses	70,085	62,673	
GAAP restructuring expenses	1,093	2,20	
Restructuring charges	(1,093)	(2,204	
Non-GAAP restructuring expenses			
SAAP income from operations	139,082	35,908	
Total non-GAAP adjustments	136,166	128,927	
Non-GAAP income from operations	275,248	164,83	
GAAP income (loss) on extinguishment of debt		(5,22	
Loss on extinguishment of debt		5,22	
Non-GAAP loss on extinguishment of debt			
	(5.507)	(11.00)	
GAAP interest and other income (expense), net	(5,597)	(11,29	
Non-recurring interest and other income (expense), net	182	51	
Non-GAAP interest and other income (expense), net	(5,415)	(10,78	
GAAP income before income taxes	133,485	19,39 ⁻	
Total non-GAAP adjustments	136,348	134,664	
Non-GAAP income before income taxes	269,833	154,05	
GAAP income tax provision	39,525	5,59	
Adjustment for non-cash tax benefits/expenses	(23,335)	3,64	
Non-GAAP income tax provision	16,190	9,24	
GAAP net income	93,960	13,79	
Total non-GAAP adjustments before income taxes	136,348	134,66	
Less: total tax adjustments	(23,335)	3,64	
Non-GAAP net income	\$ 253,643	\$ 144,812	
barros used in computing non-CAAD basis actions are shown	77,833	75,79	
Shares used in computing non-GAAP basic net income per share			
Shares used in computing non-GAAP diluted net income per share	80,331	79,04	
Ion-GAAP basic net income per share	\$ 3.26	\$ 1.9	
Non-GAAP diluted net income per share	\$ 3.16	\$ 1.8	

MAXLINEAR, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES

	т	Three Months Ended		
	September 30, 2022	June 30, 2022	September 30, 2021	
GAAP gross profit	58.6%	58.7%	56.5%	
Stock-based compensation	0.1%	0.1%	0.1%	
Performance based equity	0.1%	0.1%	0.1%	
Amortization of purchased intangible assets	3.3%	3.5%	4.7%	
Non-GAAP gross profit	62.0%	62.3%	61.3%	
GAAP R&D expenses	26.8%	28.7%	29.4%	
Stock-based compensation	(3.7)%	(3.6)%	(3.4)%	
Performance based equity	(2.7)%	(2.6)%	(2.9)%	
Research and development funded by others	(0.4)%	(0.7)%	—%	
Non-GAAP R&D expenses	20.0%	21.9%	23.2%	
GAAP SG&A expenses	13.5%	15.9%	16.7%	
Stock-based compensation	(3.3)%	(3.3)%	(3.6)%	
Performance based equity	(1.1)%	(1.0)%	(1.4)%	
Amortization of purchased intangible assets	(0.5)%	(1.0)%	(2.5)%	
Acquisition and integration costs	(0.5)%	(2.3)%	(0.1)%	
Non-GAAP SG&A expenses	8.2%	8.3%	9.2%	
GAAP restructuring expenses	0.2%	0.2%	—%	
Restructuring charges	(0.2)%	(0.2)%	—%	
Non-GAAP restructuring expenses	(0.2)%	%	—%	
GAAP income from operations	18.2%	13.9%	10.4%	
Total non-GAAP adjustments	15.7%	18.3%	18.5%	
Non-GAAP income from operations	33.9%	32.2%	28.9%	
GAAP interest and other income (expense), net	(2.6)%	1.7%	(1.2)%	
Non-recurring interest and other income (expense), net	—%	—%	—%	
Non-GAAP interest and other income (expense), net	(2.6)%	1.8%	(1.2)%	
GAAP income before income taxes	15.6%	15.7%	9.2%	
Total non-GAAP adjustments before income taxes	15.7%	18.3%	18.6%	
Non-GAAP income before income taxes	31.3%	33.9%	27.7%	
GAAP income tax provision	5.7%	4.2%	5.1%	
Adjustment for non-cash tax benefits/expenses	(3.8)%	(2.2)%	(3.5)%	
Non-GAAP income tax provision	1.9%	2.0%	1.7%	
GAAP net income	9.9%	11.4%	4.0%	
Total non-GAAP adjustments before income taxes	15.7%	18.3%	18.6%	
Less: total tax adjustments	(3.8)%	(2.2)%	(3.5)%	
Non-GAAP net income	29.4%	31.9%	26.1%	

MAXLINEAR, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES

		Nine Months Ended		
	September 30, 2022	September 30 2021		
GAAP gross profit	58.6%	54.9%		
Stock-based compensation	0.1%	0.1%		
Performance based equity	0.1%	0.1%		
Amortization of purchased intangible assets	3.6%	5.0%		
Non-GAAP gross profit	62.4%	60.1%		
GAAP R&D expenses	26.8%	31.8%		
Stock-based compensation	(3.7)%	(3.4)%		
Performance based equity	(2.4)%	(3.0)%		
Research and development funded by others	_%	(0.6)%		
Acquisition and integration costs	—%	—%		
Non-GAAP R&D expenses	20.7%	24.8%		
GAAP SG&A expenses	14.9%	17.2%		
Stock-based compensation	(3.3)%	(3.2)%		
Performance based equity	(0.9)%	(1.3)%		
Amortization of purchased intangible assets	(1.3)%	(2.8)%		
Acquisition and integration costs	(0.9)%	(0.3)%		
Non-GAAP SG&A expenses	8.5%	9.7%		
SAAP restructuring expenses	0.1%	0.3%		
Restructuring charges	(0.1)%	(0.3)%		
Non-GAAP restructuring expenses	(0.1)%	%		
CAAP income from energiane	16.8%	5.6%		
GAAP income from operations Total non-GAAP adjustments	16.4%	20.0%		
Non-GAAP income from operations	33.2%	25.6%		
GAAP income (loss) on extinguishment of debt	—%	(0.8) %		
Loss on extinguishment of debt Non-GAAP loss on extinguishment of debt	%	0.8%		
Non-GAAF loss on exilinguistiment of debt	/0	/0		
GAAP interest and other income (expense), net	(0.7)%	(1.8)%		
Non-recurring interest and other income (expense), net	—%	0.1%		
Non-GAAP interest and other income (expense), net	(0.7)%	(1.7)%		
GAAP income before income taxes	16.1%	3.0%		
Total non-GAAP adjustments	16.4%	20.9%		
Non-GAAP income before income taxes	32.5%	23.9%		
	4.00/	0.00/		
GAAP income tax provision	4.8%	0.9%		
Adjustment for non-cash tax benefits/expenses	(2.8)%	0.6%		
Non-GAAP income tax provision	2.0%	1.4%		
GAAP net income	11.3%	2.1%		
Total non-GAAP adjustments before income taxes	16.4%	20.9%		
Less: total tax adjustments	(2.8)%	0.6%		
Non-GAAP net income	30.6%	22.5%		

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