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Quantum Awards Top North and Latin American Partners in Media and Entertainment at NAB 2022

The annual Quantum NAB Partner Awards recognize North and Latin American channel partners who have achieved top revenue goals in the last fiscal year

SAN JOSE, Calif., April 27, 2022 /PRNewswire/ --[Quantum® Corporation](#) (NASDAQ: QMCO) today announced award winners for its top North and Latin American partners in media and entertainment at the annual Quantum NAB Partner Event held at The Cosmopolitan Las Vegas on April 23. The awards recognize sales achievements for Quantum's North and Latin American reseller partners in 2021.



"Quantum has a strong network of resellers in North and Latin America and around the globe that are integral to growing our business and leadership in the market," said James Mundle, channel chief at Quantum. "Our annual NAB Partner awards give us an opportunity to recognize channel partners who are passionate about Quantum and dedicated to bringing new and innovative solutions to their customers every day. We enjoyed having the opportunity to once again celebrate their success in person at NAB 2022 and look forward to seeing what they achieve this year."

Quantum's Top North and Latin American Partners in Media and Entertainment for 2021:

North America Partner of the Year – CineSys.io

[CineSys.io](#) is a broadcast and media systems integrator providing solutions, integration, and support for digital content creators across North America. They were the top revenue partner in North America in 2021.

North America Growth Partner of the Year – Advanced Systems Group LLC

[Advanced Systems Group \(ASG\), LLC](#) is one of the United States' largest installers of production, post production, and shared storage systems, and provides engineering, systems integration, training, and support to the media, broadcast, film, and corporate video markets. They are a long-time, dedicated Quantum integrator and achieved the highest year-over-year revenue growth in North America in 2021.

Canadian Partner of the Year – CDW Canada

[CDW Canada](#) is a leading provider of technology solutions for business, government, education, and healthcare. They were the top revenue partner in Canada in 2021, including strategic wins across multiple media segments and verticals.

Latin America Partner of the Year – Seal Telecom - A Convergent Company

[Seal Telecom - A Convergent Company](#) is a global, industry-leading systems integrator for a wide range of industries and applications, including the media and entertainment market. They were the top revenue partner in Latin America with major wins in media and entertainment across multiple countries.

"Seal Telecom has been working with Quantum over the last eight years. We are proud and honored to have been chosen as M&E Partner of the Year for the last three," said Danillo Garcia, VP M&E, Seal Telecom - A Convergent Company. "One of the reasons for Seal Telecom's success has been Quantum's collaborative shared storage and archive solutions that customers in Latin America have adopted."

The companies recognized at the NAB event are part of the Quantum Alliance Program, which offers partners a broad portfolio of software solutions to capture, store, manage, protect and enrich data across its entire lifecycle and was recognized as a [CRN 5-Star Program](#) for 2022. Additionally, Quantum provides extensive business and sales support services to ensure partner success.

For more information on the Quantum Alliance Program, visit alliance.quantum.com.

About Quantum

Quantum technology and services help customers capture, create, and share digital content – and preserve and protect it for decades. With solutions built for every stage of the data lifecycle, Quantum's platforms provide the fastest performance for high-resolution video, images, and industrial IoT. That's why the world's leading entertainment companies, sports franchises, researchers, government agencies, enterprises, and cloud providers are making

the world happier, safer, and smarter on Quantum. See how at www.quantum.com.

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"Safe Harbor" Statement: This press release contains "forward-looking" statements. All statements other than statements of historical fact are statements that could be deemed forward-looking statements. Specifically, but without limitation, statements regarding our partner's continued growth with Quantum, and how that growth may affect Quantum's financials, and our partner's success in accelerating the development of new type of content, such as virtual reality content are forward-looking statements within the meaning of the Safe Harbor.

All forward-looking statements in this press release are based on information available to Quantum on the date hereof. These statements involve known and unknown risks and uncertainties, including the ongoing impact of the COVID-19 pandemic on the economy, which is outside of Quantum's control, the Company's ability to grow revenue and extend its global reach through its partners and continue the Company's transformation, the Company's ability to develop and deliver the solutions needed to meet the increasing demand for managing video and unstructured data, and other factors that may cause Quantum's actual results to differ materially from those implied by the forward-looking statements. More detailed information about these risk factors are set forth in Quantum's periodic filings with the Securities and Exchange Commission, including, but not limited to, those risks and uncertainties listed in the section entitled "Risk Factors," in Quantum's Annual Report on Form 10-K filed with the Securities and Exchange Commission on August 6, 2019. Quantum expressly disclaims any obligation to update or alter its forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law.

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