

7 Predictions for the Connected Enterprise in 2017

Equinix points to interconnection at the core of digital transformation in year ahead

REDWOOD CITY, Calif., Dec. 15, 2016 /PRNewswire/ -- [Equinix, Inc.](#) (Nasdaq: EQIX), the global [interconnection](#) and data center company, today announced its 2017 industry predictions, noting that global IT transformation will trigger significant changes for several industries in the coming year. With an unmatched geographic footprint across 40 global markets, and with more than 8,000 customers and 188,400 cross-connects, Equinix has unique data-driven insights into the key drivers pushing enterprises to succeed in the digital economy. This unique vantage point is enabled through the platform that connects established and emerging ecosystems of internet exchanges, content, trading, cloud, enterprise and big data providers.



7 BOLD PREDICTIONS FOR THE CONNECTED ENTERPRISE

FROM EQUINIX FOR 2017

- 1 The year of multi-cloud convergence**
Multi-cloud deployments will increasingly emerge as the way forward by combining the best-of-breed solutions and services from different cloud providers, tackling vendor lock-in and flexibility issues at the same time.
- 2 The rise of the digital edge**
The convergence of multiple clouds will call for a natural extension of the corporate boundaries for today's digital businesses to the edge – where users and data reside.
- 3 Rise of the interconnected fabric**
Companies will move to connect their digital and physical worlds – to support business around the globe.
- 4 Security becomes paramount**
Companies will need security safeguards in a distributed environment across people, things, processes and information to be successful.
- 5 The age of interconnected commerce**
Widespread popularity of global mobile and online commerce will continue to rapidly change the payments world.
- 6 Software-defined infrastructure and advanced networking**
Networking that previously depended on physical wiring can now be dynamically controlled via software. Software Defined Networking (SDN) and Network Functions Virtualization (NFV) centralize and automate the management of large, distributed multi-data center networks using simple application level policies.
- 7 The Internet of Things**
IoT will truly evolve from single vendor independent solutions to the ones that talk to each other leveraging the same data. The end-to-end service concept will take precedence and interconnection guide access to networks, clouds and working in a multi-cloud environment.

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Equinix's 2017 Predictions Include:

1) The Year of Multi-cloud Convergence

Cloud adoption has matured to an advanced stage where enterprises are increasingly relying more on cloud infrastructure. Enterprises are already using multiple clouds today, and the need to connect more diverse and traditionally divided

ecosystems with demanding expectations around performance, user experience and seamless integration will push this trend more aggressively in the coming year. 2017 will be the tipping point, when the convergence of multiple clouds across the enterprise – data, applications, infrastructure and personal clouds – will fundamentally change the way people and businesses operate.

2) The Rise of the Digital Edge

Business models are being disrupted, forcing changes in how enterprises operate in the digital economy. The convergence of multiple clouds will call for a natural extension of the corporate boundaries for today's digital business to the edge – where users and data reside. This will be important for businesses to better engage with customers in real-time, leveraging social, mobile, analytics and cloud technologies.

3) The Rise of the Interconnected Fabric

Companies will move to connect their digital and physical worlds – to support business around the globe. As enterprises leverage multiple clouds, it can be challenging to manage solutions across different cloud environments from different vendors. If the right cloud management structure is not in place early, these operational issues could start stacking up at a rapid speed leading to severe issues impacting service delivery at the digital edge. 2017 will see the acceptance of an interconnected fabric among enterprises – residing in carrier neutral facilities – to create a central nervous system that connects all aspects of the digital business.

4) Security becomes Paramount

For the digital business to be successful and address demands placed by regulatory compliance, companies need to solve for security in a distributed environment across people, things, processes and information. As hybrid cloud becomes more popular, Enterprises will realize that cloud providers do not provide all encompassing security solutions. Enterprises will have to own the security of their applications and data within the multi-cloud environment. Interconnections will provide customers the choice to move from point security solutions to the flexibility of buying Security-as-a-Service with benefits such as speed of implementation, ease of set-up and maintenance, real-time protection, etc.

5) The Age of Interconnected Commerce

The payments world is undergoing more change, more rapidly than it has encountered since the dawn of currency. Growing smartphone penetration and web access are enabling widespread popularity of global, mobile and online commerce. The proprietary siloed approach that has been the standard for payments services delivery is beginning to fade away and opening doors for new technologies and business models at the intersection of commerce and payments. At the same time, the decentralization of payments services technology is expanding value for merchants, as they are now able to select platforms that work better for their businesses. This shift will require businesses to become interdependent and cloud-enabled, with reliable, secure and instantaneous connectivity to compete. A universe of interconnected commerce and payments providers will create new opportunities for the integration of payments, commerce, data, and marketing, enabling new solutions and partnerships around the globe.

6) Software-Defined Infrastructure and Advanced Networking

The ongoing and massive surge in data traffic worldwide has pushed the way for the

new age of global network backbone consisting of intercontinental submarine cables, 5G wireless networks and satellites that beam data down to earth using lasers. Networking that previously depended on physical wiring can now be dynamically controlled via software. Going forward, the next generation infrastructure - compute, storage, network and data centers - will be open source based. Software Defined Networking (SDN) and Network Functions Virtualization (NFV) centralize and automate the management of large, distributed multi-data center networks using simple application level policies.

7) Internet of Things (IoT) Becomes a Reality

IoT will truly evolve from single vendor independent solutions to those that talk to each other leveraging the same data. As the number of players in the value chain increases, the end-to-end service concept will take precedence and interconnection will become more important for access to networks and multiple clouds. Going forward, the objective will be to relieve pressure on corporate-centric networks by distributing the traffic more broadly as well as to better control the performance of the streaming IoT information for more real-time business and operational insight.

For additional insights on Equinix 2017 Predictions visit [7 Predictions For 2017: The Year of Digital Transformation](#) [Blog]

Additional Resources

[Predictions 2016: More Interconnection, More Insights, More Possibilities](#) - Part 1 [Blog]

[Connectivity to Conquer New Demands for Capacity, Security and Efficiency in 2016](#) - Part 2 [Blog]

About Equinix

Equinix, Inc. (Nasdaq: EQIX) connects the world's leading businesses to their customers, employees and partners inside the most interconnected data centers. In 40 markets across five continents, Equinix is where companies come together to realize new opportunities and accelerate their business, IT and cloud strategies. www.equinix.com.

Forward Looking Statements

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

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