

Interconnection and Ecosystems

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Public Disclosure Statement

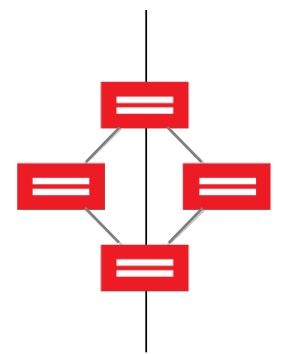
Forward-Looking Statements

- Except for historical information, these presentation slides and related webcast contain forward-looking statements which include words such as “believe,” “anticipate,” and “expect”. These forward-looking statements involve risks and uncertainties that may cause Equinix’s actual results to differ materially from the expectations discussed in such forward-looking statements. Factors that may affect Equinix’s results are summarized in our annual report on Form 10-K filed on February 17, 2023 and in our quarterly report on Form 10-Q filed on May 5, 2023 with the Securities and Exchange Commission. All statements contained in these presentations and related webcast are made only as of the date set forth at the beginning of this presentation. Equinix undertakes no obligation to update the information contained in these presentation slides and related webcast in the event facts or circumstances subsequently change.

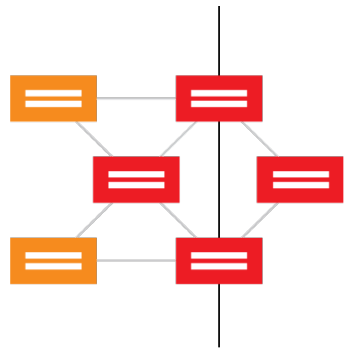
Non-GAAP Information

- This presentation contains references to certain non-GAAP financial measures. For definitions of terms including, but not limited to, “Cash Gross Profit,” “Cash Gross Margins,” “Cash SG&A,” “Adjusted EBITDA,” “Funds From Operations,” “Adjusted Funds From Operations,” and “Adjusted Net Operating Income,” and a detailed reconciliation between the non-GAAP financial results presented in this presentation and the corresponding GAAP measures, please refer to the appendix that accompanies these presentation slides and related webcast.

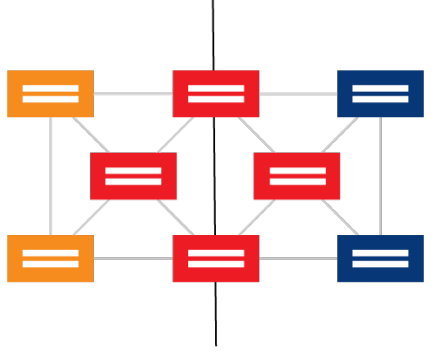
Equinix has been the foundation of digital ecosystems for 25 years



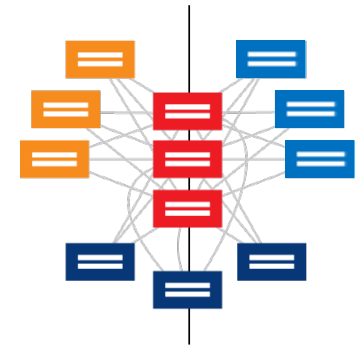
Internet



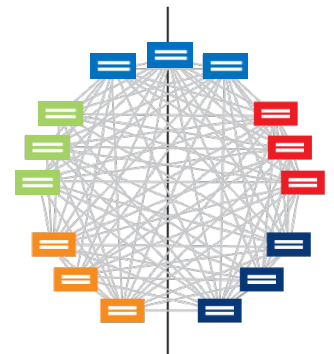
Web



Electronic
Trading



Cloud



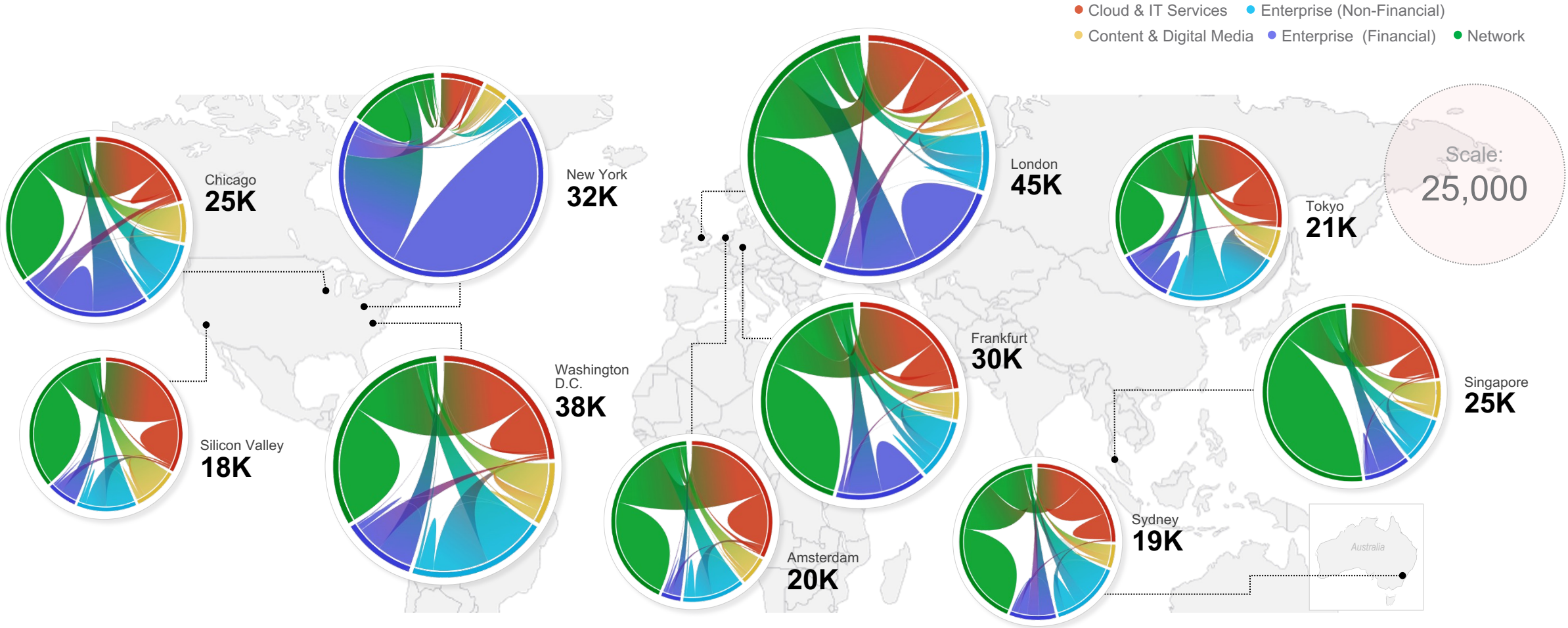
Digital
Ecosystems

-  Networks
-  E-Commerce and Content
-  Exchanges
-  Clouds
-  Enterprises



Visualizing the digital economy on Platform Equinix®

Over 450K interconnections across 10,000+ companies



1) As of Q1 2023
2) Total interconnections include both physical cross connections and virtual connections



Singapore metro ecosystem view¹

Snapshot of 25k+ connections between ~800 companies in Equinix Singapore

 **300+**
Network service providers

 **6**
Major public Clouds

 **90+**
Financial firms
with new FX trading

 **800+**
Enterprise companies
Together contributing 6% of
Singapore GDP



● Cloud & IT Services ● Enterprise (Non-Financial)
● Content & Digital Media ● Enterprise (Financial) ● Network

 **16**
Subsea cables

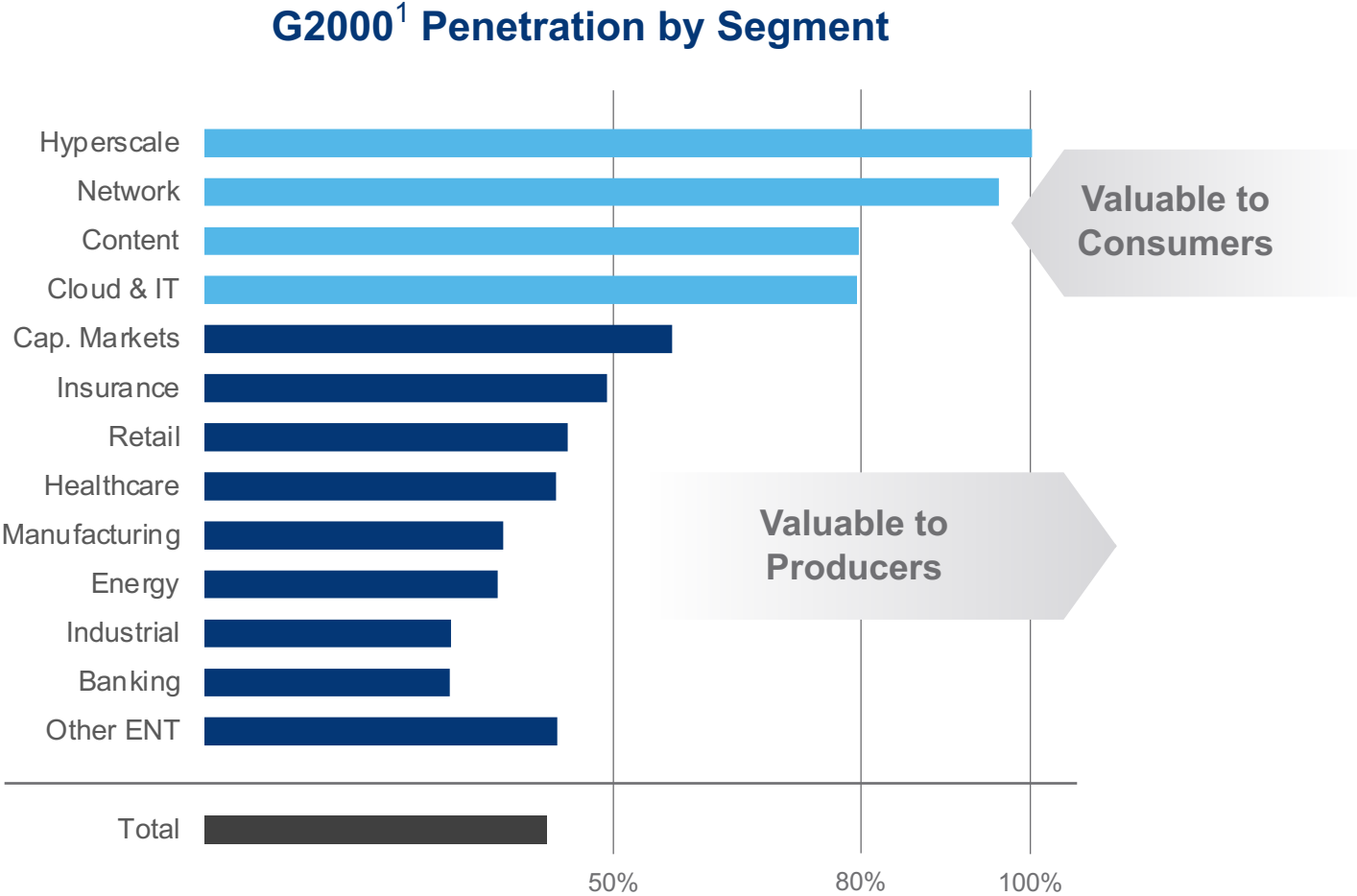
 **4**
Internet exchanges

 **24K+**
Physical cross connects

 **1.9K+**
Virtual cross connects

 **10**
Tbps Internet
exchanged daily

Ecosystem **density** creates value



2000+ Network Services

460+ Content & Digital Media

3000+ Cloud & IT Services

1400+ Financial Services

3600+ Enterprises (non-FS)

85% Forbes 'Top 100' Digital Companies²



Subscription enables the ecosystem at **software speed**

Cloud-like subscription to dedicated services with DevOps integration

The diagram illustrates a subscription ecosystem for Equinix services. On the left, a laptop screen displays a web interface with the following sections:

- Where do you want to be based?**: A world map with a red location pin icon and the text "00 Locations".
- What server fits your workload?**: A section for selecting server configurations.
- What OS would you like?**: A section for selecting operating systems.

To the right of the laptop, three red hexagonal icons represent Equinix service layers:

- Network Edge**: Represented by a red hexagon with a white network icon.
- Fabric**: Represented by a red hexagon with a white network icon.
- Metal**: Represented by a red hexagon with a white server icon.

On the far right, a large collection of logos represents the ecosystem of customers and partners that benefit from this subscription model. These logos include:

- Top Row**: HPE GreenLake, S&P Global, SAP, AIR CANADA, World Wide Technology.
- Second Row**: Aon, salesforce, PHILIPS, Adobe, ORACLE CLOUD, intel, MIRANTIS, Akamai.
- Third Row**: JUNIPER NETWORKS, verizon, Schneider Electric, splunk, IHG HOTELS & RESORTS, Nestle.
- Fourth Row**: SEAGATE, FORTINET, AT&T, NVIDIA, DELL Technologies, CLOUDFLARE.
- Fifth Row**: vmware, box, PURE STORAGE, aws, NetApp, NS1, Azure.
- Sixth Row**: Sysco, Providence, catchpoint, orange, Alibaba Cloud, CISCO.
- Seventh Row**: NETFLIX, IBM Cloud, Coca-Cola, TREMOR INTERNATIONAL, PayPal, f5.
- Eighth Row**: Telstra, paloalto NETWORKS, SIEMENS, Red Hat, BT.
- Ninth Row**: Continental, Google Cloud, zoom.

AI is a clear demand catalyst aligned with Equinix advantages

Proximity and control will shape buying decisions, particularly as inference demand accelerates

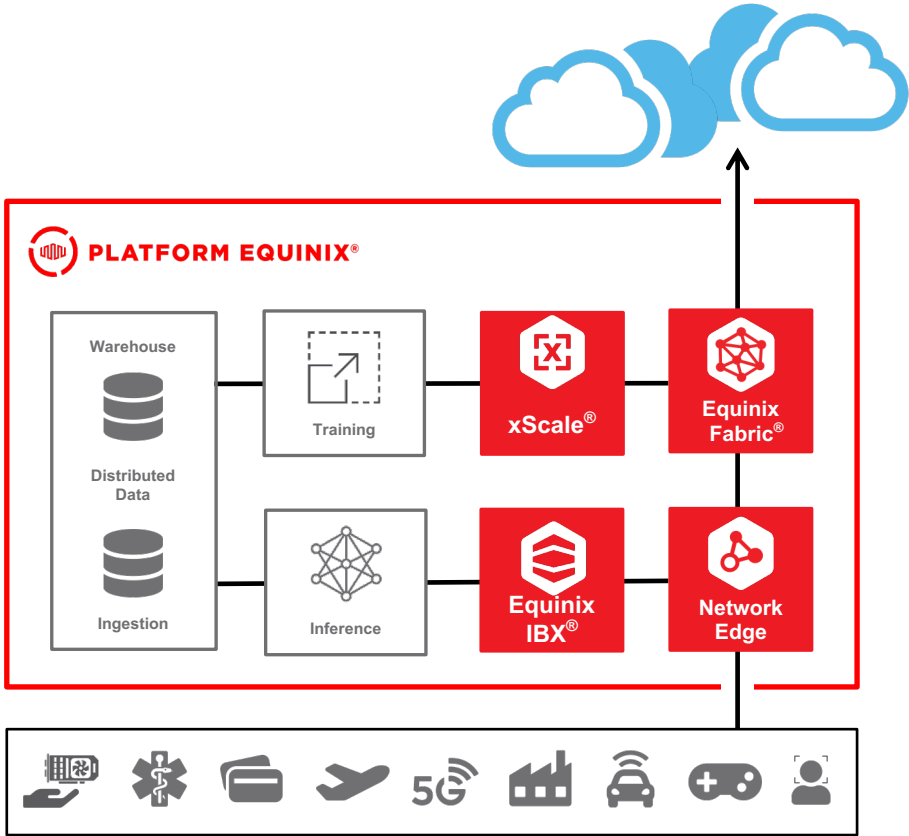
AI Requirements

Data

Cloud Proximity

Latency

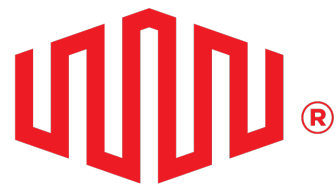
Automation



Use Cases/Partners

- GPU and Dataflow as a Service
- Data-Driven Traffic Safety Solutions
- DGX SuperPOD™** Regions at Equinix
- Clinician-Led Healthcare AI Platform
- Precise and Intelligent Surgical Robots





EQUINIX