Digital Services

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Public Disclosure Statement

Forward-Looking Statements

▪ Except for historical information, these presentation slides and related webcast contain forward-looking statements which include words such as "believe," "anticipate" and "expect." These forward-looking statements involve risks and uncertainties that may cause Equinix's actual results to differ materially from the expectations discussed in such forward-looking statements. Factors that may affect Equinix's results are summarized in our annual report on Form 10-K filed on February 17, 2023, and in our quarterly report on Form 10-Q filed on May 5, 2023, with the Securities and Exchange Commission. All statements contained in these presentations and related webcast are made only as of the date set forth at the beginning of this presentation. Equinix undertakes no obligation to update the information contained in these presentation slides and related webcast in the event facts or circumstances subsequently change.

Non-GAAP Information

▪ This presentation contains references to certain non-GAAP financial measures. For definitions of terms including, but not limited to, "Cash Gross Profit," "Cash Gross Margins," "Cash SG&A," "Adjusted EBITDA," "Funds From Operations," "Adjusted Funds From Operations" and "Adjusted Net Operating Income," and a detailed reconciliation between the non-GAAP financial results presented in this presentation and the corresponding GAAP measures, please refer to the appendix that accompanies these presentation slides and related webcast.

Delivered as a Service (aaS)

Access cloud-adjacent services faster and on demand, with security, observability and scale

Reaching the Edge

Put compute and data storage closer to your customers, connected to our low-latency global network

Offering modern networking tools

Intent-based networking capabilities enable customers and partners to connect clouds and to each other on Platform Equinix®

Providing cloud-like experiences

Self-service usage and programmability removes friction and delivers value faster

Delivering the differentiated value of Equinix in new ways

Bringing Equinix to new users and buyers

New users

Equinix Digital Services is attracting new customer segments and new types of buyers

New use cases with existing customers

Diversifying products and services and creating additional revenue streams

Expanding our reach with partners

Better-together solutions with digital leaders like Dell, HPE and VMware

Rich partner ecosystem

Enabling access to a global digital ecosystem of compute, network and storage partners

Digital Services global availability[1]

AMERICAS

VANCOUVER, CALGARY, KAMLOOPS, SEATTLE, WINNIPEG, OTTAWA, MONTREAL, TORONTO, SAINT JOHN, CHICAGO, SILICON VALLEY, DENVER, BOSTON, NEW YORK, PHILADELPHIA, WASHINGTON, D.C., CULPEPER, VA, DALLAS, ATLANTA, LOS ANGELES, MONTERREY, HOUSTON, MIAMI, MEXICO CITY, BOGOTÁ, LIMA, SÃO PAULO, SANTIAGO, RIO DE JANEIRO

- ● Added since last Analyst Day—June 2021
- ● Upcoming Equinix Location
- ● Equinix Location
- ★ Partner Data Center

EMEA

MANCHESTER, AMSTERDAM, DÜSSELDORF, STOCKHOLM, HELSINKI, DUBLIN, LONDON, HAMBURG, WARSAW, FRANKFURT, PARIS, MUNICH, BORDEAUX, GENEVA, MILAN, ZURICH, GENOA, SOFIA, MADRID, BARCELONA, ISTANBUL, LISBON, SEVILLE, ACCRA, LAGOS, ABIDJAN, DUBAI, ABU DHABI, MUSCAT, JOHANNESBURG

ASIA-PACIFIC

OSAKA, TOKYO, SEOUL, SHANGHAI *, HONG KONG, KUALA LUMPUR, JOHOR, SINGAPORE, JAKARTA, PERTH, ADELAIDE, SYDNEY, BRISBANE, MELBOURNE, CANBERRA, MUMBAI, CHENNAI

F Equinix Fabric – 56 Metros

E Network Edge – 28 Metros

M Equinix Metal – 25 Metros

AMERICAS

City		City	
ATLANTA	F E M	MIAMI	F E
BOGOTA	F	MONTREAL	F E M
BOSTON	F	NEW YORK	F E M
CALGARY	F	PHILADELPHIA	F
CHICAGO	F E M	RIO DE JANEIRO	F
CULPEPER	F	SÃO PAULO	F E M
DALLAS	F E M	SEATTLE	F E M
DENVER	F	SILICON VALLEY	F E M
HOUSTON	F	TORONTO	F E M
KAMLOOPS	F	VANCOUVER	F E
LOS ANGELES	F E M	WASHINGTON DC	F E M
MEXICO CITY	F	WINNIPEG	F

EMEA

City		City	
AMSTERDAM	F E M	LONDON	F E M
BARCELONA	F	MADRID	F E M
BORDEAUX	F	MANCHESTER	F
DUBAI	F	MILAN	F E
DUBLIN	F E	MUNICH	F
DUSSELDORF	F	PARIS	F E M
FRANKFURT	F E M	SEVILLE	F
GENEVA	F	SOFIA	F
HAMBURG	F	STOCKHOLM	F E M
HELSINKI	F E M	WARSAW	F
ISTANBUL	F	ZURICH	F
LISBON	F		

ASIA-PACIFIC

City		City	
CANBERRA	F	SEOUL	F M
HONG KONG	F E M	SINGAPORE	F E M
MELBOURNE	F E M	SYDNEY	F E M
OSAKA	F E M	TOKYO	F E M
PERTH	F		

Over 3,000 customers deploy their software-defined interconnections on Equinix Fabric®

Global reach

Available in 56 markets globally, Equinix Fabric enables customers to privately connect with each other on demand and build their own private virtual data center networks

48,500+[1] virtual connections

The biggest enterprise companies use Equinix Fabric for multicloud connections to and between AWS, Microsoft Azure, Google Cloud, Oracle and many more

Recurring monthly revenue via port and connection fees

Customers can choose from three port speeds (1G, 10G, 100G) and virtual connection speeds ranging from 50M to 50G to fit most enterprise budgets

Rapidly provision virtual network devices in 28 metros around the world with Network Edge

Extend network services to the edge

Equinix Network Edge is a marketplace of branded virtual network functions (VNF) providing services like virtual firewalls, routers, load-balances and SD-WAN

Transform your network, reduce complexity

Networking and cloud architects use Network Edge to support highly performant and distributed computing, multicloud networking, and network modernization

World-class partners

Customers choose from the A-list of VNF vendors on Network Edge with virtualized solutions from Cisco, Palo Alto Networks, F5 NGINIX, Aviatrix, Arista and others

Partners such as Dell, VMware, Pure Storage and NVIDIA build and deliver solutions on Equinix Metal®

Compute, storage, networking delivered as a Service at Equinix

Equinix Metal enables customers to virtually provision physical servers in 25 metros around the globe and on demand with additional growth planned for 2023

Supporting diverse use cases

Engineers and Cloud Architects use Equinix Metal for DevOps automation, performance optimization, multicloud enablement, disaster recovery and cloud repatriation, advanced network deployment and more

Flexible, transparent pricing

Customers can choose from subscription contracts (1-3 years) or go month-to-month with a minimum usage of one-hour blocks