

FIBRA PROLOGIS

General Holders Meeting

April 2019



Content

Ordinary Meeting Agenda

- i. 2019 Audited Financial StatementsPresentation
- ii. 2019 Annual Report Presentation
- iii. Technical Committee Independent MembersRatification
- iv. Technical Committee Independent MembersCompensation Ratification
- v. Appointing of Special Delegates to fulfill resolutions authorized during the meeting.

Appendix

- 2019 Audited Financial Statements
- 2019 Annual Report







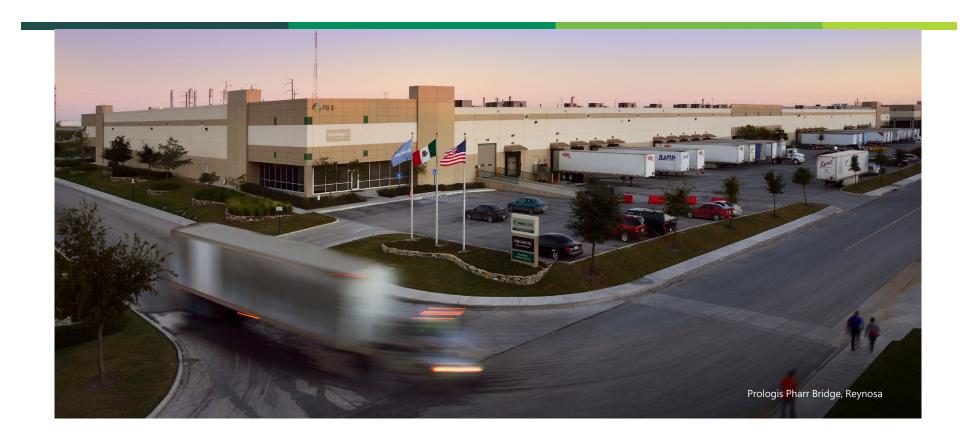
Meeting Agenda



Meeting Agenda

- I. Proposal, discussion, and if applicable, approval of the Annual Audited Financial Statements for December 31, 2019, in accordance with the terms established in section 4.3 item (a) (i) of the Trust Agreement.
- II. Proposal, discussion, and if applicable, approval of the Annual Report for December 31, 2019, in accordance with the terms established in section 4.3 item (a) (ii) of the Trust Agreement.
- III. Proposal, discussion, and, if applicable, ratification of the appointment of the Independent Members primary and/or alternates of the Technical Committee and, if applicable, certification and confirmation of their independent nature in accordance with Section 4.3 item (a) (iii) and section 5.2 item (b) (i) of the Trust Agreement.
- IV. Proposal, discussion, and if applicable, approval of the compensation for the Independent Members primary or alternates of the Technical Committee, in accordance with section 5.3 of the Trust Agreement.
- V. Appointment of Special Delegates to fulfill the resolutions made during the Meeting.





I. Proposal, discussion, and if applicable, approval of the Annual Audited Financial Statements for December 31, 2019, in accordance with the terms established in section 4.3 item (a) (i) of the Trust Agreement.



Statements of financial position

As of December 31, 2019 and 2018

in thousands Mexican Pesos		December 31, 2019		December 31 2018
Assets		2023		202
Current assets:				
Cash	\$	182,792	\$	339,276
Trade receivables	7	56,870	•	66,167
Other receivables and value added tax		10,301		171,082
Prepaid expenses		3,295		2,160
Assets held for sale		3,233		1,230,502
Assets field for sale		253,258		1,809,187
Non-current assets:		233,236		1,003,107
Investment properties		44,611,642		45,727,051
				43,727,031
Other investment properties Hedge instruments		10,778		77,201
•		7,338		77,201
Exchange rate options Other assets				47 712
Other assets		43,386		47,713
		44,673,144		45,851,965
Total assets	\$	44,926,402	\$	47,661,152
Liabilities and equity				
Current liabilities:				
Trade payables	\$	69,159	\$	121,559
Value added tax payable		356		-
Due to affiliates		49,161		52,476
Current portion of long term debt		29,298		23,726
Liabilities related to assets held for sale		-		6,815
		147,974		204,576
Non-current liabilities:				
Long term debt		14,522,030		16,464,638
Security deposits		280,342		292,761
Hedge instruments		61,683		
		14,864,055		16,757,399
Total liabilities		15,012,029		16,961,975
Equity:				
CBFI holders' capital		14,124,954		13,952,327
Other equity accounts and retained earnings		15,789,419		16,746,850
Total equity		29,914,373		30,699,177



Statements of comprehensive income

For the years ended December 31, 2019 and 2018

	For the year ended D			nded December 31
in thousands Mexican Pesos, except per CBFI amounts		2019		2018
Revenues:				
Lease rental income	Ś	3,383,106	s	3,279,632
Rental recoveries	7	371,620	~	335,639
Other property income		70,039		58,212
other property income		3,824,765		3,673,483
Costs and expenses:		0,02 1,100		5,510,100
Operating expenses:				
Operating and maintenance		241,922		203,211
Utilities		45,808		55,833
Property management fees		114,491		109,224
Real estate taxes		72,514		67,058
Non-recoverable operating		48,862		38,548
		523,597		473,874
Gross profit		3,301,168		3,199,609
Gain on valuation of investment properties		(275,835)		(1,074,444)
Asset management fees		338,503		328,175
Incentive fee		172,627		205,364
Professional fees		34,034		52,125
Financial cost		730,576		699,747
Net loss (gain) on early extinguishment of debt		18,638		(4,027)
Unused credit facility fee		35,494		29,566
Unrealized loss on exchange rate hedge instruments		13,274		6,159
Realized loss on exchange rate hedge instruments		1,450		9,100
Net exchange (gain)		(15,424)		(37,502)
Tax non recoverables		77,777		-
Other general and administrative expenses		10,861		13,143
		1,141,975	_	227,406
Net income		2,159,193		2,972,203
Other comprehensive (income) loss:				
Items that are not reclassified subsequently to profit or loss:				
Translation loss (gain) from functional currency to reporting currency		1,453,670		142,158
Items that are or may be reclassified subsequently to profit or loss:				
Unrealized (gain) loss on interest rate swaps		136,202		9,271
Officialized (Balli) 1035 Off Interest rate swaps		1,589,872		151,429
Total comprehensive (loss) income for the period	\$	569,321	\$	2,820,774
Earnings per CBFI	Š	3.34	\$	4.63



Audit Opinion

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of FIBRA Prologis Fideicomiso Irrevocable 1721 Banco Actinver, S.A., Institución de Banca Multiple, División Fiduciaria as at December 31, 2019, and 2018, and of its financial performance and its cash flows for the years then ended, in accordance with International Financial Reporting Standards (IFRS).



Audited Financial Statements Subject to Holders' Approval

Please refer to the Appendix Section for complete document.





II. Proposal, discussion, and if applicable, approval of the Annual Report for December 31, 2019, in accordance with the terms established in section 4.3 item (a) (ii) of the Trust Agreement.



Annual Report Subject to Holders' Approval

Please refer to the Appendix Section for complete document.





III. Proposal, discussion, and, if applicable, ratification of the appointment of the Independent Members primary and/or alternates of the Technical Committee and, if applicable, certification and confirmation of their independent nature in accordance with Section 4.3 item (a) (iii) and Section 5.2 item (b) (i) of the Trust Agreement.



PABLO ESCANDÓN CUSI

Mr. Escandón has been the chairman and chief executive officer of Nadro, one of the largest wholesale pharmaceutical product distribution companies in Mexico, since 1977. Mr. Escandón is a member of the board of directors of Grupo Financiero BBVA Bancomer Banco de Comercio. From 1999 to 2008, Mr. Escandón was the Chairman of G. Acción, S.A. de C.V. Mr. Escandón has been a member of Consejo Mexicano de Hombres de Negocios, an association of Mexican business leaders, since 1993 and serves on the board of several philanthropic organizations. Mr. Escandón has a Business Administration degree from Georgetown University and an MBA from Instituto Panamericano de Alta Dirección de Empresas.

LUIS F. CERVANTES COSTE

Mr. Cervantes is executive president of Finaccess Mexico S.A. de C.V., a fund management and investment advisory company with \$2.4 billion under management, which he founded in the year 2000. In the 1980s he was adjunct general director of Citbank Mexico and in the 1990s general director of Multivalores Grupo Financiero. Currently, he is the chairman of the Management Committee of Finaccess Mexico S.A. de C.V. a member of the board of Finaccess S.A.P.I., a Mexican consultant to General Atlantic, a private equity firm based in New York and member of the Patronato del Antiquo Colegio de San Idelfonso. Previously, Mr. Cervantes was a member of the board of Multivalores Grupo Financiero, Banco del Centro, Multivalores Casa de Bolsa, Asociacion Mexicana de Casas de Bolsa, Bolsa Mexicana de Valores, S.D. Indeval, Asociacion de Banqueros de Mexico, Controladora Comercial Mexicana S.A. de C.V. and a member of the patronato of the Universidad Iberoamericana. Mr. Cervantes has an Industrial Engineering degree from Universidad Iberoamericana and an MBA from Stanford Graduate School of Business



ALBERTO SAAVEDRA OLAVARRIETA

Mr. Saavedra is a partner of the Mexican law firm Santamarina y Steta, where he has practiced corporate law since 1983. Mr. Saavedra currently serves on the boards of directors of Kimberly-Clark de México, S.A.B. de C.V., Sanluis Corporación, S.A.B. de C.V., Corporación Geo, S.A.B. de C.V. and Mexican Derivatives Exchange, S.A. Mr. Saavedra was also an independent member of the technical committee of Prologis México Fondo Logístico, a contributing entity, and was a member of the board of directors of G. Acción, S.A. de C.V. from 1988 to 2008. Mr. Saavedra has a law degree from Universidad Iberoamericana, a Specialization in Commercial Law from Universidad Panamericana and a diploma in Human Development from Universidad Iberoamericana.

ARMANDO GARZA SADA

Mr. Garza is currently Chairman of Alfa S.A.B. de of Mexico's largest diversified C.V., one corporations. Mr. Garza was previously vicepresident Corporate Development, vice-president Corporate Planning and president of Sigma Alimentos, S.A. de C.V. and president of Polioles, S.A. de C.V. Mr. Garza is an active board member of several firms and institutions: Alfa S.A.B. de C.V., Banco de México Regional Board, Deutsche Bank Latin American Advisory Board, Fomento Ecónomico Mexicano, S.A. de C.V., Grupo Frisa, Grupo Financiero Banorte, Instituto Tecnológico y de Estudios Superiores de Monterrey, Grupo Lamosa, NFL Mexican Advisory Board and the Stanford Graduate School of Business Advisory Board as well as Stanford University's Board of Trustees. Mr. Garza has a B.S. in Management from the Massachusetts Institute of Technology and an MBA from the Stanford Graduate School of Business.



XAVIER DE URIARTE

Mr de Uriarte has more than 28 years of experience in the banking and financial system in Mexico, Mr. De Uriarte started his carrier as an auditor in PWC, moving to Citibank, Bank of America, Grupo Bursatil Mexicano (GBM) and ING. In 2008 SURA, a Colombian financial institution, acquired Afore ING, creating Afore SURA where he had the position of Country Manager and CEO until 2013.

Currently Mr. De Uriarte holds several seats as Independent Member of the Board of several institutions, among them Bank of Tokyo, Afore Banamex, Red Carretera de Occidente, etc. He also teaches at the ITAM (Instituto Tecnológico Autónomo de México) on Capital Markets and Financial Institutions.

Mr. De Uriarte studied Accounting at the ITAM and did his MBA at Durham University, in the United Kingdom.



MIGUEL ALVAREZ DEL RIO

(ALTERNATE TO MR. MR. LUIS F. CERVANTES COSTE)

Mr. Alvarez is CEO of Finaccess Mexico SA de CV, an independent asset manager since 2009. From June 1998 thorugh May 2000, Mr. Alvarez was Managing Director of corporate, transactional and domestic private banking of Grupo Financiero Santander Mexicano, a position preceded by three years experience, from 1995 through 1998, CEO of Banco Santander de Negocios, SA de CV, a subsidiary of Santander Investment, acting as the managing director responsible for investment banking, capital markets, domestic private banking, asset management and asset custody.

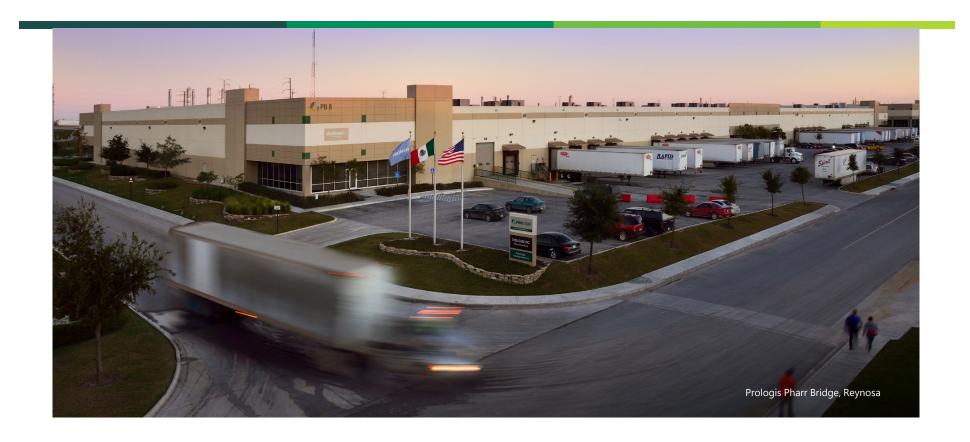
Mr. Alvarez BS in Industrial Engineering, from Universidad Iberoamericana, from which he graduated with honors and has an MBA from Columbia University.

ALFONSO MONROY MENDOZA

(ALTERNATE TO MR. ALBERTO SAAVEDRA OLAVARRIETA)

Mr. Monroy is a law clerk and associate in Santamarina y Steta, one of the largest law firms in Mexico, since 2009. Mr. Monroy has represented Mexican underwriters and Mexican issuers in various equity and debt offerings, including the first FIBRA, in Mexico, United States and Europe, drafting all necessary documentation governed under the Mexican law. Reviewed, negotiated and drafted financing and infrastructure documents including legal and title opinions, public and private bids and acquisitions in regulatory sectors.





IV. Proposal, discussion, and if applicable, ratification of the compensation for the Independent Members primary or alternates of the Technical Committee, in accordance with section 5.3 of the Trust Agreement.



Technical Committee Independent Members Compensation Proposal

Technical committee independent members of Mexican Real Estate Investment Trusts ("FIBRA") are compensated per meeting, as established in each of the FIBRA's bylaws, for their responsibilities and participation in each technical committee or other sub-committees (i.e. Audit, Financing, etc.), as applicable to each FIBRA.

FIBRA Prologis is asking for the approval to compensate each primary independent member with a payment of:

- 1) Ps\$800,000.00 annually for the participation in the Technical Committees either in person or though some communication devise.
- 2) Ps\$400,000.00 annually for the participation in the Audit Committees either in person or though some communication devise.
- 3) Alternate independent members will be compensated with the same proportion of payment each meeting.

Please refer to the table below to see comparable compensation paid by certain other FIBRAs to their independent members on an annual basis.

Name	Ticker	Market CAP Million of Pesos	Annual Compensation per Primary Independent Member	Primary Independent Members	Gross Annual Compensation to Independent Members
Fibra UNO	FUNO	Ps. 78,563.4	~Ps\$1,840,000 ⁽¹⁾	5	~Ps\$ 9,200,000
Macquaire	FIBRAMQ	Ps.15,464.1	~Ps\$ 460,000 ⁽²⁾	4	~Ps\$ 1,840,000
Terrafina	TERRA13	Ps. 19,046.1	~Ps\$ 432,000 ⁽³⁾	6	~Ps\$2,592,00
FIBRA Prologis	FIBRAPL 14	Ps. 22,204.0	~Ps\$800,000 ⁽⁴⁾	5	~Ps\$4,000,000

^{*} US Dollar amounts where converted into Pesos at an FX of Ps\$23.00 per US\$1.00



^{1.} FUNO pays US\$80,000 per independent member per year.

^{2.} FIBRAMQ pays approximately Ps. 460,000 per independent member per year for a total of 6 meetings, four general and two extraordinary, plus Ps.20,000 for an additional meeting. Calculation considers 6 annual meetings.

^{3.} Terrafina pays Ps. 72,000 per independent member per meeting. Calculation considers 6 annual meetings.

^{4.} FIBRAPL proposes to pay Ps\$800,000 annually. Calculation considers 6 annual meetings.

^{5.} There has been no updates on the Technical Committee Independent Members Compensation, except Terrafina adjusting to inflation.



V. Appointment of delegates who, if applicable, formalize and comply with the resolutions adopted in the meeting





Appendix





Fideicomiso Irrevocable 1721 Banco Adnver, S. A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria

Financial Statement as of December 31, 2019 and 2018 and for the years then ended

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C.P. 11650, Ciudad de México. Teléfono: +01 (55) 5246 8300 kpmg.com.mx

Independent auditors' report

To the Technical Committee and Trustors

Fideicomiso Irrevocable 1721

Banco Actinver, S. A. Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria.

(Thousands of Mexican pesos)

Opinion

We have audited the financial statements of Fideicomiso Irrevocable 1721 Banco Actinver, S. A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria ("tro Trust"), which comprise the statements of financial position as of December 31, 2019 and 2018, the statements of comprehensive income, changes in equity and cash flows for the years then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present failty, in all material respects, the financial position of Fideicomiso Irrevocable 1721 Banco Activer, S. A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria as of December 31, 2019 and 2018, and its results and its cash flows for the years then ended, in accordance with International Financial Reporting Standards (IFRS).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Trust in accordance with the ethical regular ments that are relevant to our audit of the financial statements in Mexico and we have furtiled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our option.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



Valuation of Investment Properties (\$44,611,642)

See Note 12.

The key audit matter

How the matter was addressed in our audit

As of December 31, 2019, investment properties represent 99% of total assets in the statement of financial position, which includes investment on industrial buildings.

Investment properties are stated at fair value based on valuations of external appraisers.

The valuation process is considered a key audit matter because it involves significant amount of judgment in determining both the appropriate methodology used and the estimation of the assumptions applied.

Valuations are highly sensitive to changes in the key assumptions applied, particularly those related to capitalization and discount rates used.

Subjection

As part of our auditing procedures:

- We obtained an understanding of the investment properties and the Trust's Plans and we assessed design, implementation and operating effectiveness of the controls relating to the valuation process, which includes the involvement of external appraisers.
- We have evaluated the capacity and competence of external appraisers. We also read the terms of the agreement entered into between external appraisers and the Trust to determine if there are issues that could have affected the objectivity or limit on the score of their work.
- Three analytical procedures, we have evaluated the reasonableness of significant thanges in the market values determined by external appraisers, as well as the capitalization and discount rates used.
- We evaluated the reasonableness of the projected cash flows and, through the participation of our specialists, the valuation methodology, the discount and capitalization rates used, taking into consideration, comparability and market factors applicable to the investment properties.
- We have evaluated the disclosures in the notes to the financial statements, which include those related to key assumptions that have a high degree of sensitivity in the valuations.

Other Information

Management is responsible for the other information. The other information comprises the information included in the Trust's 2019 Annual Report to be filed with the National Banking and Securities Commission (CNBV) and the Mexican Stock Exchange, ("the Annual Report"), but does not include the financial statements and our auditors' report thereon. The Annual Report is expected to be made available to us after the date of this auditors' report.



Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charge with governance.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to concern and using the going concern basis of accounting unless management either intends of liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseting the Trust's financial reporting process.

Auditors' Responsibilities for the Audit of the Financia Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in acceptance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and as set the risks of material misstatement of the financial statements, whether due
 to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
 detecting a material misstatement resulting from fraud is higher than for one resulting from error,
 as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
 of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures



are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Trust to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our audit report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to chweigh the public interest cuties to Holders benefits of such communication.

KPMG Cardenas

Alberto Vazquez Ortiz Mexico City

February 12, 2020.



Statements of financial position

As of December 31, 2019 and 2018

in thousands Mexican Pesos	Note	December 31, 2019		December 31
Assets	Note	2013		2010
Current assets:				
Cash	\$	182,792	\$	339,276
Trade receivables, net	8	56,870	Ą	66,167
Other receivables and value added tax	9	10,301		171,082
Prepaid expenses	10	3,295		2,160
Assets held for sale	11	3,233		1,230,502
Assets field for suic		253,258		1,809,187
Non-current assets:		255,255	70	2,003,207
Investment properties	12	44,611,42		45,727,051
Other investment properties	13	10,778		-
Hedge instruments	19	~0,		77,201
Exchange rate options	19	7,338		-
Other assets		43,386		47,713
		44,673,144		45,851,965
Total assets	Ś	44,926,402	\$	47,661,152
Liabilities and equity	190	•		
Liabilities and equity Current liabilities: Trade payables Value added tax payable	19/9/s	69,159 356	\$	121,559 -
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Current liabilities: Trade payables Value added tax payable Due to affiliates Current portion of long term debt Liabilities related to assets held for sale Non-current liabilities: Long term debt Security deposits Hedge instruments Total liabilities Equity: CBFI holders' capital	14	356 49,161 29,298 - 147,974 14,522,030 280,342 61,683 14,864,055 15,012,029	\$	52,476 23,726 6,815 204,576 16,464,638 292,761 - 16,757,399 16,961,975
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Statements of comprehensive incomeFor the years ended December 31, 2019 and 2018

		For the	year en	ded December 3	
in thousands Mexican Pesos, except per CBFI amounts	Note	2019		201	
Revenues:					
Lease rental income		\$ 3,383,106	\$	3,279,632	
Rental recoveries		371,620		335,639	
Other property income		70,039		58,212	
		3,824,765		3,673,483	
Costs and expenses:		, ,		, ,	
Operating expenses:				•	
Operating and maintenance		241,922		203,211	
Utilities		45,808		55.833	
Property management fees	18	114,491	\	109,224	
Real estate taxes		72,514		67,058	
Non-recoverable operating		48,862	V	38,548	
, ,		523 597		473,874	
Gross profit	3u	2 301,16		3,199,609	
Coin an advention of investment annuality	12	(2/5/25)		(1.074.444)	
Gain on valuation of investment properties	12	(275,835)		(1,074,444)	
Asset management fees	18	338,503		328,175	
Incentive fee	18	172,627		205,364	
Professional fees	• • 0	34,034		52,125	
Finance costs	· Xe	730,576		699,747	
Net loss (gain) on early extinguishment of debt		18,638		(4,027)	
Unused credit facility fee		35,494		29,566	
Unrealized loss on exchange rate hedge instruments	19	13,274		6,159	
Realized loss on exchange rate hedge instruments	19	1,450		9,100	
Net exchange gain		(15,424)		(37,502)	
Tax non recoverables		77,777		-	
Other general and administrative expenses		10,861		13,143	
		1,141,975		227,406	
Net income		2,159,193		2,972,203	
Other comprehensive loss:					
Items that are not reclassified subsequently to profit or loss:					
Translation loss from functional corrency to reporting currency		1,453,670		142,158	
Items that are or may be class fied subsequently to profit or loss:					
Unrealized loss on interest rate swaps	19	136,202		9,271	
•		1,589,872		151,429	
Total comprehensive income for the period		\$ 569,321	\$	2,820,774	
Earnings per CBFI	7	\$ 3.34	\$	4.6	



Statements of changes in equity For the years ended December 31, 2019 and 2018

Note CBFI holders' capital					Retained earnings	
	\$	13,746,963	\$	9,373,971	\$	6,013,148
15		-		-		(1,461,043)
		205,364		-		-
		-		(142,158)		-
		-		(9.271)		-
		-				2,972,203
		-		(151,4.9)		2,972,203
	\$	13,952,327	\$	9,222,542	\$	7,524,308
15		_	S			(1,526,752)
		172,627	₹	-		-
		D	Κ,			
		C		(1,453,670)		-
	•			(136 202)		_
	0			(130,202)		2,159,193
_ ~ ~	16	-		(1,589,872)		2,159,193
	٠	14 124 054	ė	7 622 670	ė	8,156,749
	15	\$ 15 \$	\$ 13,746,963 15 - 205,364 - - \$ 13,952,327 15 - 172,627	\$ 13,746,963 \$ 15	Note CBFI holders' capital accounts \$ 13,746,963	\$ 13,746,963 \$ 9,373,971 \$ 205,364



Statements of cash flows

For the years ended December 31, 2019 and 2018

in thousands Mexican Pesos		2019	nded December 31	
		2019	'	201
Operating activities:		2.450.402		2 072 202
Net income	\$	2,159,193	\$	2,972,203
Adjustments for:				
Gain on valuation of investment properties		(275,835)		(1,074,444)
Incentive fee		172,627		205,364
Allowance for uncollectible trade receivables		17,430		12,120
Finance costs		730,576		699,747
Net loss (gain) on early extinguishment of debt		18,638		(4,027)
Realized loss on exchange rate hedge instruments		1.450		8.995
Unrealized loss on exchange rate hedge instruments		13,274		6,26
Hedging Instruments		(13,080)		/ 255
Net unrealized exchange gain		(2,088)		(34,996)
Rent leveling		(33,498)		(61,273)
Tax non recoverables		77,777		\mathbf{O}_{\cdot}
Change in:		•) `
Trade receivables		(8,133)	V	(34,067)
Value added tax and other receivables		83,004	•	(97,529)
Prepaid expenses		(1,123)		(560)
Other assets		4,327		(2,473)
Trade payables		(17,792)		8,684
Value added tax payable		356		
Due to affiliates		(3,315)		(46,419)
Security deposits Net cash flow provided by operating activities	XO	(19,234) 2,854,542	_	7,736 2,550,070
	Y	-, ,		_,,
nvesting activities:		(07.502)		(4.645.000)
Funds for acquisition of investment properties)	(87,593)		(1,615,000)
Funds from disposition of investment properties Cost related with disposition of investment properties		1,363,020		
Capital expenditures on investment properties		(15,310) (479,742)		(458,269)
Net cash flow provided by (used in) investing across es		780,375	_	(2,073,269
		760,373		(2,073,209
Financing activities: Dividends paid		(1,526,752)		(1,461,042
Long term debt borrowings		1,736,006		4,295,993
Long term debt payments		(3,097,965)		(2,675,521)
Interest paid		(712,810)		(662,329
Cash used for early extinguishment of debt		(712,010)		(12,212)
Net cash flow used in financing activities		(3,601,521)		(515,111)
Net increase (decrease) in cash		33,396		(38,310)
Effect of foreign currency exchange rate changes on cash		(189,880)		6,222
Cash at beginning of the period		339,276		371,364
Cash at the end of the period	\$	182,792	\$	339,276
Non-cash transactions:				
Credit facility borrowings in exchange for term loan paydown	\$	4,484,364	\$	2,584,233
CBFIs issued	•	172,627	i i	205,364
Total non-cash transactions	Ś	4,656,991	\$	2,789,597



Notes to financial statements

As of December 31, 2019 and 2018 and for the years then ended

In thousands of Mexican Pesos, except per CBFI

Main activity, structure, and significant events

Main activity – FIBRA Prologis ("FIBRAPL") is a trust formed according to the Irrevocable Trust Agreement No. F/1721 dated August 13, 2013 ("Date of Inception"). Such agreement was signed between Prologis Property México, S. A. de C. V. as Trustor and Deutsche Bank México, S. A., Institución de Banca Múltiple, División Fiduciaria as Trustee. On December 14, 2017, FIBRAPL completed a trustee substitution from Deutsche Bank México, S. A., Institución de Banca Múltiple to Banco Actinver, S. A., Institución de Banca Múltiple as approved by its Technical Committee and certificate hallers in September 2017.

FIBRAPL is a Mexican real estate investment trust authorized by Mexican law (Fideicomiso de Inversión en Bienes Raices, or FIBRA, as per its name in Spanish). As of August 13, 2018 FIBRAPL moved its address to Paseo de los Taviandos No. 90, Torre 2, Piso 22, Bosques de las Lomas, Cuajimalpa de Morelos, C. P. 95120. The primary purpose of FIBRAPL is the acquisition or construction of inclusival real estate in Mexico generally with the purpose of leasing such real estate to third parties under long-term operating leases.

The term of FIBRAPL is indefinite in accordance with the Trust Agreement. FIBRAPL does not have employees; accordingly, it does not have labor obligations. All administrative services are provided by the manager, Prologis Property México S. A. de C. V., a wholly owned subsidiary of Prologis, Inc. ("Prologis").

Structure - FIBRAPL's parties are:

Trus (r) Prologis Property México, S. A. de C. V.

First bene ciarios: Certificate holders

Banco Actinver, S.A., Institución de Banca Múltiple, Grupo Financiero Actinver, ustee:

División Fiduciaria

Common representative: Monex Casa de Bolsa, S. A. de C. V., Monex Grupo Financiero

Manager: Prologis Property México, S. A. de C. V.



According to the Mexican Credit Institutions Law, a trust must name a technical committee under the rules set forth in its trust agreement. In this regard, prior to its initial public offering, FIBRAPL named its technical committee (the "Technical Committee"), which, among other things: (i) oversees compliance with guidelines, policies, internal controls and audit practices, reviews and approves auditing and reporting obligations of FIBRAPL, (ii) makes certain decisions relating to governance, particularly in the event of a potential conflict with managers or its affiliates, and (iii) monitors the establishment of internal controls and mechanisms to verify that each incurrence of indebtedness by FIBRAPL is compliant with applicable rules and regulations of the Mexican Stock Exchange. The Technical Committee currently has seven members, a majority of whom are independent.

Significant events

i. Long term debt transactions:

			Ċ	7	
in millions	Date	Denomination	Interest rate ^(*)	Mexican pesos	U. S. dollars
Borrowings:			~O.	•	30.000
Citibank, NA Credit facility (Unsecured)	October 29, 2019	U. S. dollars	Lit OR + 50bps	\$ 190.5	\$ 10.0
Citibank, NA Credit facility (Unsecured)	July 29, 2019	U. S. dollars	1801 +250bps	190.7	10.0
Citibank, NA Credit facility (Unsecured)	April 29, 2019	U. S. dollars	LIBOR +250bps	246.2	13.0
Citibank, NA Credit facility (Unsecured)	March 14, 2019	U. S. dollars	LIBOR +250bps	135.3	7.0
Citibank, NA Credit facility (Unsecured)	February 6, 2019	U. S. dollars	LIBOR +250bps	305.3	16.0
Citibank (Unsecured) #4	February 6, 2019	U. S. dollas	LIBOR +235bps	5,533.9	290.0
Total borrowings				\$ 6,601.9	\$ 346.0
* LIBOR (London Interbank Offered Rate)					
	. ((*)	Mexican	U.S.
in millions	late	Denomination	Interest rate ^(*)	pesos	dollars
Payments:					

				iviexican	0.3.
n millions	ate	Denomination	Interest rate ^(*)	pesos	dollars
Payments:					
Citibank, NA Credit facility (Unsecured)	November 29, 201	U. S. dollars	LIBOR +250bps	\$ 196.1	\$ 10.0
Citibank, NA Credit facility (Unsecured)	August 3, 019	U. S. dollars	LIBOR +250bps	195.7	10.0
Citibank, NA Credit facility (Unsecured)	May 19, 20 9	U. S. dollars	LIBOR +250bps	57.5	3.0
Citibank, NA Credit facility (Unsecured)	Ms. 8, 2019	U. S. dollars	LIBOR +250bps	190.5	10.0
Citibank, NA Credit facility (Unsecured)	April 10, 2019	U. S. dollars	LIBOR +250bps	132.5	7.0
Citibank, NA Credit facility (Unsecured)	4arch 28, 2019	U. S. dollars	LIBOR +250bps	869.4	45.0
Citibank, NA Credit facility (Unsecured)	March 28, 2019	U. S. dollars	LIBOR +250bps	251.2	13.0
Citibank, NA Credit facility (Unsecured)	March 6, 2019	U. S. dollars	LIBOR +250bps	57.8	3.0
Citibank, NA Credit facility (Unsecured)	February 28, 2019	U. S. dollars	LIBOR +250bps	249.9	13.0
Citibank, NA Credit facility (Unsecured)	February 25, 2019	U. S. dollars	LIBOR +250bps	134.0	7.0
Citibank, NA Credit facility (Unsecured)	February 11, 2019	U. S. dollars	LIBOR +250bps	38.2	2.0
Citibank, NA Credit facility (Unsecured)	February 6, 2019	U. S. dollars	LIBOR +250bps	667.9	35.0
Citibank (Unsecured) #1	February 6, 2019	U. S. dollars	LIBOR +245bps	4,866.0	255.0
Citibank, NA Credit facility (Unserured)	January 23, 2019	U. S. dollars	LIBOR +250bps	57.4	3.0
Total payments				\$ 7,964.1	\$ 416.0

^{*} LIBOR (London Interbank Offered Rate)



ii. Acquisition and dispositions of investment properties:

			Lease area	Mexican	U
in millions, except lease area	Date	Market	square feet	pesos	doll
equisitions:					
Santa Maria I	December 20, 2019	Mexico	41,779 \$	96.3	\$ 5.
Total acquisitions			\$	96.3	\$ 5.
ispositions:					
Ramon Rivera Lara Industrial Center #1	April 10, 2019	Juarez	125,216 \$	117.6	\$ 6.
Ramon Rivera Lara Industrial Center #2	April 10, 2019	Juarez	66,706	72.8	3.
El Salto Distribution Center #1	March 22, 2019	Guadalajara	355,209	408.7	21.
El Salto Distribution Center #2	March 22, 2019	Guadalajara	67,812	71.9	3.
Corregidora Distribution Center	March 22, 2019	Guadalajara	95,949	87.0	4.
Saltillo Industrial Center #1	March 22, 2019	Monterrey	71,868	73.7	3.
Monterrey Center #4	March 22, 2019	Monterrey	120,000	142.3	7.
Monterrey Center #5	March 22, 2019	Monterrey	127,500	129.5	6.
Monterrey Airport Industrial Center #1	March 22, 2019	Monterrey	96,309	124.1	6.
San Carlos Center #1	March 22, 2019	Juarez	139,673	155.1	8.
				1,382.7	73.
Tenant improvements reimbursed to the buyer				(20.8)	(1.:
Total disposition after tenant improvement reimbursement			\$	1,361.9	\$ 72.

iii. Distributions:

			Mexican	U. S.	Mexican pesos	U. S. dollars
in millions, except per CBFI	Dat	e	p	dollars	per CBFI	per CBFI
Distributions:			45			
Dividends	October 17, 2019	\$	388	\$ 20.0	0.5969	0.0310
Dividends	July 19, 2019		380.0	20.0	0.5895	0.0310
Dividends	April 22, 2019	•	377.4	20.0	0.5854	0.0310
Dividends	March 22, 2019		359.5	18.7	0.5964	0.0310
Dividends	March 13, 2019		25.0	1.3	0.5964	0.0310
Total distributions			1,526.7	\$ 80.0		

iv. CBFIs:

FIBRAPL is obligated to pay an incentive fee equal to 10% of cumulative total CBFI holder returns in excess of an annual compounded expected return of 9%, which is measured annually, for the period from June 5, 2018 to June 4, 2019, FIBRAPL generated an intentive Fee of \$172.6 million Mexican Pesos (\$8.7 million U.S. dollars), based on the performance of the CBFIs. As part of the Ordinary Holders Meeting on July 2, 2019, the Manager was approved to receive the Incentive Fee through issuance of 4,511,692 CBFIs. The CBFIs issued to the Manager are subject to a six-month lock-up period as established under the Management Agreement. See note 15.

2. Basis of presentation

- a. **Financial reporting -** The accompanying financial statements have been prepared in accordance with International Financial Reporting Standards (hereinafter IFRS or IAS) as issued by the International Accounting Standards Board (IASB).
- b. **Functional currency and reporting currency –** The accompanying financial statements are presented in thousands of Mexican Pesos, the local currency in Mexico, unless otherwise indicated. FIBRAPL's functional currency is the U.S. dollar. All the financial information herein in Mexican Pesos have been rounded up to the nearest thousand.



c. Critical accounting judgments and estimates – The preparation of the financial statements requires the use of certain critical accounting estimates and requires management to exercise its judgment in the process of applying FIBRAPL's accounting policies. The notes to the financial statements discuss areas involving a higher degree of judgment or complexity, or areas where assumptions are significant to the financial statements.

Estimates and judgments are continually evaluated and are based on management experience and other factors, including reasonable expectations of future events. Management believes the estimates used in preparing the financial statements are reasonable. Actual results in the future may differ from those reported and therefore it is possible, on the basis of existing knowledge, that outcomes within the next financial year are different from our assumptions and estimates and could result in an adjustment to the carrying amounts of the assets and liabilities previously reported.

The estimates and assumptions that have a significant risk et causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed as follows:

i. Fair value of investment property

FIBRAPL accounts for the value of its investment property using the fair value model under IAS 40. The definition of fair value has been defined by the International Valuation Standards Council ("IVSC") as, "The amount for which an asset could be exchanged, between Virowledgeable, willing parties, in an armslength transaction." The IVSC considers that the requirements of the fair value model are met by the valuer apoling market value. Fair value is not intended to represent the liquidation value of the property, which would be dependent upon the price negotiated at the time of sale less any associated selling costs. The fair value is largely based in estimates using property valuation techniques and other valuation methods as autilined below. Such estimates are inherently subjective and actual values can only be determined in a sales transaction.

At each valuation date, management reviews the latest independent valuations by verifying the significant inputs of the valuation and by holding discussions with independent appraisers to ensure that all pertinent information has been accurately and fairly reflected.

Valuations are predominately estimated using an income approach capitalization approach, utilizing comparable recent market transactions at arm's length terms. In Mexico, Discounted Cash Flow ("DCF") models are the primary basis of assessment of value; and this is the methodology FIBRAPL has adopted.



Valuations are based on various assumptions such as tenure, leasing, town planning by management, the condition and repair of buildings and sites, including ground and groundwater contamination, as well as the best estimates of Gross Profit, reversionary rents, leasing periods, purchasers' costs, etc.

ii. Fair value of financial liabilities

The fair value of interest-bearing debt, mainly long term debt, is estimated for disclosure purposes by calculating, for each individual loan, the present value of future anticipated cash payments of interest and principal over the remaining term of the loan using an appropriate discount rate. The discount rate represents an estimate of the market interest rate for debt of a similar type and risk to the debt being valued, and with a similar term to maturity. These estimates of market interest rates are made by FIBRAPL management based of market data from mortgage brokers, conversations with lenders and from manage industry publications.

iii. Method of acquisition accounting

Significant judgment is required to determine in an acquisition of shares or assets of a company holding real-estate assets, if it qualifies as a business combination. Management makes this determination based on whether it has acquired an 'integrated set of activities and assets' is defined in IFRS 3, such as employees, service provider agreements and major input and output processes, as well as the number and nature of active least agreements.

Acquisitions of properties make during the years ended December 31, 2019 and 2018 by FIBRAPL were accounted for as acquisitions of assets and not as business combinations.

- d. **Basis of measurement.** The financial statements were prepared on a historical cost basis, except for derivative financial instruments and the investment properties, which were recognized at fair value.
- e. Going concern basis of accounting FIBRAPL financial statements as of December 31, 2019 and 2018 and for the years then ended have been prepared on a going concern basis, which assumes that FIBRAPL will be able to meet the mandatory repayment terms of the banking facilities disclosed in note 14. Management has a reasonable expectation that FIBRAPL has adequate resources to continue as a going concern and has the ability to realize its assets at their recognized values and to extinguish or refinance its liabilities in the normal course of business.



3. Significant accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set forth below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

- **New currently effective requirements:** This table lists the recent changes to IFRS standards that are to be adopted in annual periods beginning on January 1, 2019.

	New currently effective requirements
Effective date	New standards or amendments
January 1, 2019	IFRS 16 leases
	IFRIC 23 Uncertainty over Income Tax Treatments
	Prepayment Features with Negative Compensation
	Annual Improvements to IFRSs 2015-2017 Cycle
	(Amendments to IFRS 3, IFRS 11, IAS 12 and IAS 23)

As of December 31, 2019, new currently effective requirements do not have any significant impact on the financial statements of FIBRAPL.

Set out below is an index of the significant accounting policies, the details of which are available on the pages that follow.

a. Foreign currency

i.- Foreign currency translation

The financial statements of FIDRAPL are prepared in U.S. dollars, the currency of the primary economic environment in which it operates, and then translated into Mexican Pesos. For presentation purposes of these financial statements, the results and financial position are reported in thousands of Mexican Pesos, which is the reporting currency of the final cial statements, while the functional currency of FIBRAPL is the U.S. dollar.

In preparting the financial information of FIBRAPL, in its functional currency, transactions in currencies other than U.S. dollars are recognized at the rates of exchange prevailing at the date of the transaction. Equity items are valued at historical exchange rates. At the end of each reporting period, monetary items denominated in Mexican Pesos are retranslated into U.S. dollars at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in Mexican Pesos are retranslated at the rates prevailing at the date

when the fair value was determined. Exchange rate differences on monetary items are recognized in profit or loss in the period in which they arise.



For purposes of presenting these financial statements, the assets and liabilities are translated into Mexican Pesos using exchange rates prevailing at the end of the reporting period. Income and expense items are translated at the historical rates as of the date of the transaction. Exchange rate differences arising, if any, are recognized in Other Comprehensive Income ("OCI") and accumulated in equity.

b. Revenue from Contracts with Customers

IFRS 15 established principles to account for the nature, amount, timing and uncertainty of the income and cash flows arising from an entity's contracts with customers. Revenue is recognized when a customer obtains control of a good or service and has the ability to direct the use and obtain the benefits of the good or service. The standard replaced IAS 18 Revenue and IAS 11 Construction Contracts and Related Intermatations.

Rental income represents rents charged to customers and is recognized on a straight-line basis taking into account any rent-free periods and other lease incentives, over the lease period to the first break option ("rent leveling"). The rent leveling asset is included in investment property, which is valued as described in note 35.

Rental recoveries includes mainly revenue from recoveries of property tax, utilities, insurance, and common areas maintenance in accordance with the lease agreements; other property income includes mainly late fees.

c. Finance costs

The FIBRAPL finance costs include:

- Interest income;
- Interest expense

The effective interest set is the rate that exactly discounts estimated future cash payments or recents through the expected life of the financial instrument to:

- The gress carrying amount of the financial asset; or
- The amortized cost of the financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortized cost of the liability.



d. Income tax and other taxes

FIBRAPL is a real estate investment trust for Mexican federal income tax purposes. Under Articles No. 187 and 188 of the Mexican Income Tax Law, FIBRAPL is obligated to distribute an amount equal to at least 95% of its net taxable income to its CBFI holders on an annual basis. If the net taxable income during any fiscal year is greater than the distributions made to CBFI holders during the twelve months, FIBRAPL is required to pay tax at a rate of 30% for such excess. Management expects to distribute 95% of the taxable income of FIBRAPL.

FIBRAPL is a registered entity for Value Added Tax in Mexico. VAT is triggered on a cash flow basis upon the performance of specific activities carried out within Mexico, and is charged at a rate of 16% throughout the country, except for in the north border zone where it is charged at a rate of 8% beginning in 2019.

For the year ended December 31, 2019, FIBRAPL reported a net taxable income of \$2,444.0 million Mexican Pesos, that will be fully distributed to the CBFI holders according to current Mexican Tax Law.

On December 27, 2018, FIBRAPL executed a purchase and sale agreement, subject to suspensory conditions, of an industrial portfold of eight properties at \$1,230.5 million Mexican Pesos. The taxable income from the disposition was \$491.4 million Mexican Pesos and was accrued in FIBRAPL's oberating taxable income distribution.

e. Other receivables and value added tax

For the year ended December 31, 2019 and 2018, receivable balances are mainly VAT paid in connection with the purchase of investment properties which will be reimbursed to FIBRAPL. FIBRAPL submits withholding taxes to the Mexican taxing authorities as a result of interest paid of oreign creditors, Withholding tax payments are recognized as an expense unless they are expected to be reimbursed to FIBRAPL by the foreign creditor.

f. Prepaid expenses

Prepaid expenses are recognized at historical cost and subsequently amortized against profit or loss during the period of benefits or services are obtained. As of December 31, 2019 and 2018, prepaid expenses are comprised primarily of prepaid insurance, real estate tax and other prepaid expenses attributable to the investment properties.



g. Assets held for sale

Investment property is classified as held for sale if FIBRAPL will recover the carrying amount principally through a sale transaction rather than through continuing use, the asset is available for immediate sale in its present condition subject only to terms that are usual or customary for sales of such assets, and the sale is considered highly probable to occur within the next twelve months. Assets held for sale are generally measured at the lower of their carrying value or fair value less costs to sell.

h. Investment properties and other investment properties

Investment properties are properties held to earn rental income another capital appreciation by leasing to third parties under long term operating leases. Investment properties are measured initially at cost, which includes transaction costs. Subsequent to initial recognition, investment properties are measured at fair value. Gains and losses arising from changes in the fair value of investment properties are included in profit or loss in the period in which they arise.

An investment property is derecognized upon disposal when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal.

Rental income from investment properties is recognized as revenue on a straight-line basis over the term of the lease. Leave incentives granted are recognized as an integral part of the total rental income over the term of the lease.

Once classified as held-for-sale, assets are no longer valued as investment properties.

For presentation purpose and better understanding, FIBRAPL has presented in the Statements of financial position, separately in "Other investment properties" other than industrial.

i. Disposition of investment properties

FIBRAPL has opted to disclose the gain or loss on the disposition of an investment property in the gain or loss on valuation of investment properties in the statements of comprehensive income, instead of disclosing separately.

i. Other assets

Other assets are comprised of utility deposits mainly from "Comisión Federal de Electricidad" that could be reimbursed once the service agreement is cancelled.



k. Property related payments

Repairs and maintenance costs are recorded as expenses when incurred. These repairs and maintenance costs consist of those expenses that are non-recoverable from tenants under the relevant lease agreements.

I. Segment reporting

Operating segments are identified based on FIBRAPL reports reviewed by senior management, identified as the chief operating decision maker, for the purpose of allocating resources to each segment and to assess its performance. Accordingly, as information reported to senior management is focused on the location of the respective properties, comprising of six reportable segments aggregated by generaphic market have been identified disclosed in note 6.

m. Financial instruments

i. Recognition and initial measurement

Financial assets and financial liabilities are recognized when FIBRAPL becomes a party to the contractual provisions of the instruments and are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issuance of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognized immediately in profit or loss.

ii. Classification and subsequent measurement

Finance assets

On initial recognition, a financial asset is classified as measured at amortized cost, FVOCI- dept in vestment; FVOCI- equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless FIBRAPL changes its business model for managing financial assets, in which case all affected financial assets are reclassified to the new category at the time the change in the business model has occurred.



A financial asset is measured at amortized cost if it meets both of the following conditions and is not classified as measured at fair value through income:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. (Only Payment of the Principal and Interest, or SPPI for its initials).

All financial assets not classified as measured at amortized cost or fair value through OCI as described above are measured at fair value through income. This includes all derivative financial assets (see Note 19). On initial recognition, FIERAPL may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at fair value through OCI as at fair value through income if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial assets - Business model assessment

FIBRAPL makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because his best reflects the way the business is managed and information is provided to narragement. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realizing cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to FIBRAPL's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated- e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with FIBRAPL's continuing recognition of the assets.



Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at fair value through income.

<u>Financial assets -Assessment whether contractual cash flows are solely payments of principal and interest (SPPI)</u>

For the purposes of this assessment, "principal" is defined as the fair value of the financial asset on initial recognition. "Interest" is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest (SPPI), FIBRAPL considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition.

In making this assessment, FIBRAPL considers

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractal coupon rate, including variable-rate features;
- prepayment and extension teatures; and
- terms that limit FIBFARL's claim to cash flows from specified assets (e.g. non-recourse features).



A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual per amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

Financial assets - Subsequent measurement and gains and losses

	Financial assets	Subsequent measurement and ganins and losses
Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gain and losses, i	includily any otherest or dividend income, are recognized in profit or loss.
Financial assets at amortised cost	These assets are subsequently measured at amortized cost using the electric interest income, foreign exchange gains and losses and impairment of the profit or loss.	

Financial liabilities- Classification, subsequent measurement and gains and losses.

Financial liabilities are classified as measurement at mortised cost of FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition, Financial liabilities at FVTPL are measured at fair value and net gain and losses, including any interest expense, are recognized in profit or loss. Other financial liabilities are subsequently measured amortized cost using the effective interest method, interest expense and foreign exchange gain and losses in profit or loss, any gains or losses on derecognition is also recognized in profit or loss.

iii. Derecognition

Financial assets

FIBRAPL dere ognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which FIBRAPL neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

Financial liabilities

FIBRAPL derecognizes a financial liability when its contractual obligations are discharged or cancelled, or expire. FIBRAPL also derecognizes a financial liability when its terms are



modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognized at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognized in income.

iv. Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, FIBRAPL currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

v. Derivative financial instruments and hedge accounting

Financial instruments and hedge accounting

FIBRAPL holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures

Derivatives are initially measured at fair value. Subsequent to initial recognition, derivatives are measured at fair value, and Vanges therein are generally recognized in income.

FIBRAPL designates certain derivatives swaps as hedging instruments to hedge its interest rate exposure which qualify for cash flow hedge accounting. Derivatives are initially recognized at fair value and any directly attributable transaction costs are recognized in the statement of comprehensive income as incurred. Subsequent to initial recognition, derivatives are measured at fair value, any changes therein are generally recognized in the statement of comprehensive income. Any ineffective portion of changes in the fair value of the derivatives is recognized immediately in profit or loss of the period. See note 19.



n. Cash flow

FIBRAPL presents its cash flow statement using the indirect method. Interest paid is classified as cash flows from financing activities.

o. Provisions

Provision for legal claims and other obligations are recognized when FIBRAPL has a present legal or contractual obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount has been reasonably estimated. Provisions are not recognized for future operating losses. Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tal rate that reflects current market assessments of the time value of money and the risks specific to the liability.

p. Distributions paid and payable

Provisions for distributions to be paid by FIBRAP, are recognized on the statement of financial position as a liability and a reduction of equity when an obligation to make a payment is established and the distributions have been approved by the manager or Technical Committee, as applicable.

q. Security deposits

FIBRAPL obtains reimbursable security deposits from customers based on signed lease agreements as a guarantee of the rent payments for the life of the lease. These deposits are recognized as a non-current financial liability and carried at amortized cost.



r. Statement of comprehensive income

FIBRAPL presents ordinary costs and expenses on a combined function and nature basis, which makes it possible to reflect the profit levels, thus reporting more complete information.

The statement of comprehensive income of FIBRAPL presents its comprehensive results and OCI in one single financial statement, which groups OCI in two categories: i) items not to be reclassified to profit or loss and ii) items that can be reclassified to profit or loss if some conditions have been met. For the years ended December 31, 2019 and 2018, FIBRAPL presented as OCI the translation effects

from functional currency to reporting currency and unrealized gain on interest rate swaps.

Additionally, gross profit is calculated by subtracting operating costs and expenses from operating revenue, considering that this item contributes to a cetter understanding of the FIBRAPL economic and financial performance.

s. Earnings per CBFI

Basic earnings per CBFI are calculated by dividing FIBRAPL profit attributable to CBFI holders by the weighted average number of CBFI outstanding during the period. As FIBRAPL has no dilutive events, the diluted arnings per CBFI is calculated the same as the basic earning per CBFI.

t. Contributed equity

The CBFIs are classified as equity and recognized at the fair value of the consideration received by FIBRAPL. Transaction costs resulting from the issuance of equity are recognized directly in equity as a reduction to the proceeds from issuance of CBFI.

u. Gross profit

Gross profit is the result generated from the continuing principal revenue-producing activities of FIBRAPL as well as other income and expenses related to operating activities. Gross profit excludes valuation of investment properties, asset management fees, incentive fees, finance costs, unused credit facility fees and net exchanges results.

v. Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which FIBRAPL has access at that date. The fair value of a liability reflects its non-performance risk.

A number of FIBRAPL accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities see note 2.c.i. and 2.c.ii.



When one is available, FIBRAPL measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then FIBRAPL uses valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

If an asset or liability measured at fair value has a bid price and an ask price, the FIBRAPL measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The best evidence of the fair value of a financial instrument on initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If FIBRAPL determines that the fair value on initial recognition differs from the transaction price and the fair value is evidenced either by a quoted price in an active market for an identical asset or liability or based on a valuation technique for which any unobservable inputs are judged to be insignificant in relation to the measurement, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value on initial recognition and the transaction price. Subsequently, that difference is recognized in profit or loss on an appropriate pass over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

4. Standards issued but not yet effective

A number of new standards and amendments to standards are effective for annual periods beginning after January 1 2020 and earlier application is permitted; however, FIBRAPL has not early adopted the following new or amended standards in preparing these financial statements.



The following amended standards and interpretations are not expected to have a significant impact on FIBRAPL's financial statements.

Effective date	New standards or amendments
January 1, 2020	Amendments to References to Conceptual Framework in IFRS Standards Definition of a Business (Amendments to IAS and IAS 8)
	Definition of Material (Amendments to IAS 1 and IAS 8)
Available for optional adoption / effective date deferred indefinitely	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28)

5. Rental revenues

Most of FIBRAPL's lease agreements associated with the investment properties contain a lease term in a range of three to ten years. Generally, these leases are based on minimal rental payments in U.S. dollars, plus maintenance fees and recoverable expenses.

Future minimum lease payments from base rent on leases with lease periods greater than one year, valued at the December 31, 2019 exchange rate to Mexican Pesos, are as follows:

in thousands Mexican	Pesos	Amount
Rental revenues:		
2020		\$ 3,088,904
2021		2,709,935
2022	10,	2,200,486
2023		1,717,241
2024		1,249,195
Thereafter	×O	2,831,546
	X	\$ 13,797,307

6. Segment reporting

Operating segment information is presented based on how management analyzes the business, which includes information aggregated by market. The results for these operating segments are presented for the years ended December 31, 2019 and 2018, while assets and liabilities are included as of December 31, 2019 and 2018. FIBRAPL operates in six geographic markets that represent its reportable operating segments under IFRS 8 as follows: Mexico City, Guadalajara, Monterrey, Tijuana, Reynosa and Juarez.

					For the	ye	ar ended Dec	emk	er 31, 2019
in thousands Mexican Pesos	Mexico City	Guadalajara	Monterrey	Tijuana	Reynosa		Juarez		Total
Revenues:									
Lease rental income	\$ 1,258,069	\$ 536,797	\$ 414,613	\$ 398,086	\$ 478,770	\$	296,771	\$	3,383,106
Rental recoveries	139,733	42,371	46,718	46,986	46,497		49,315		371,620
Other property income	33,217	29,681	4,121	419	2,549		52		70,039
	1,431,019	608,849	465,452	445,491	527,816		346,138		3,824,765
Costs and expenses:									
Property operating expenses	221,167	72,510	51,521	58,230	59,315		60,854		523,597
Gross Profit	\$ 1,209,852	\$ 536,339	\$ 413,931	\$ 387,261	\$ 468,501	\$	285,284	\$	3,301,168

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													F	or the	year	ended D	ecen	nbe	er 31, 201
n thousands Mexican Pesos		ľ	Vlexico	City	Gua	dalajara	1	Mor	iterrey		Tijuana		Rey	nosa		Juare	z		Tota
Revenues:																			
Lease rental income		\$	1,23	9,761	\$	506,930) \$	3	75,054	\$	387,277	\$	453	,480	\$	317,13	0 \$	6	3,279,63
Rental recoveries			12	6,862		33,913	3		43,217		44,288		38	3,468		48,89	1		335,63
Other property income			1	5,149		35,006	5		2,620		1,637		3	3,696		10	4		58,21
			1,38	1,772		575,849)	4	20,891		433,202		495	5,644		366,12	5		3,673,48
Costs and expenses:																			
Property operating expense	es		20	1,231		60,266	5		49,251		47,347		55	,416		60,36	3		473,87
Gross Profit		\$	1,18	0,541	\$	515,583	\$ \$	3	71,640	\$	385,855	\$	440	,228	\$	305,76	2 \$	\$	3,199,60
														1					
													(》		Unsecu		ecen	mber 31, 201
n thousands Mexican Pesos		Mexico C	ity	Guada	lajara	Мо	nterre	,	Tiju	ana	Rey	iosa	J	Yuare	z		ebt		Tot
Investment properties:													1						
Land	\$	3,618,893		1,395,			8,507	\$	986,10		1,037,0	1		91,930	\$		- \$	\$	8,838,235
Buildings		14,475,573		5,582,			4,027		3,944,40		4,148,2			67,718			-		35,352,942
Boot In a Par		18,094,466		6,978,			2,534		4,930,50		5, 85,3			59,648			-		44,191,177
Rent leveling		126,726)	60,	817		0,960		77,36	4	443	J6		40,292			-		420,465
Investment properties	\$	18,221,192	2 \$	7,039,	518	\$ 5,61	3,494	\$	5,007,87	3	229,6	25 \$	3,4	99,940	\$		-	\$	44,611,642
Other investment properties	\$	10,778	3 \$		-	\$	-	\$		- (\$	-	\$	-	\$		- ;	\$	10,778
Long term debt	\$	1,363,829	\$	746,	367	\$ 1,26	6,918	\$	3	, ;	\$		\$		\$	11,174,21	1 ;	\$	14,551,328
								Q											
						-		1.										ecen	mber 31, 201
n thousands Mexican Pesos		Mexico C	itv	Guada	laiara	N	ate rev	-	Tiju	ana	Rey	insa		Juare	,	Unsecu	ed ebt		Tot
Investment properties:		THE MICH C	,	Cuduu	ajara	• (.,,.		ney.	.000		Juure	_				
Land	\$	3,719,447	7 \$	1,437,	932	\$ 1,11	0,282	\$	992,03	9 \$	1,055,2	30 :	5 7	43,581	\$		- 5	\$	9,064,511
Buildings		14,877,782	2	5,751,	731	4,46	5,131		3,968,15	6	4,220,9	22	2,9	74,324			-		36,258,046
		18,597,229)	7,189,		5,58	1,413		4,960,19	5	5,276,1	52	3,7	17,905			-		45,322,557
Rent leveling		153,202	<u> </u>	45	932	5	5,510		62,06	6	41,4	50		46,334			-		404,494
Investment properties	\$	18,750,431	\$	7,25	595	\$ 5,63	6,923	\$	5,022,26	1 \$	5,317,6)2 \$	3,7	64,239	\$		- ;	\$	45,727,051
Assets held for sale	\$			643,	753	\$ 44	4,239	\$		- ;	\$	- 5	1	42,510	\$		- \$	\$	1,230,502
	Ś	1,717,25		977,	274	\$ 1.44	5,534	\$		_ (s	- :		13,384	\$	12,234,91		Ś	16,488,364



7. Earnings per CBFI

The calculated basic and diluted earnings per CBFI are the same, as follows:

in thousands Mexican Pesos, except per CBFI	December 31, 2019	December 31, 2018
Basic and diluted earnings per CBFI (pesos) Net income	\$ 3.34 2,159,193	\$ 4.63 2,972,203
Weighted average number of CBFIs ('000)	647,282	642,222

As of December 31, 2019, FIBRAPL had 649,185,514 CBFIs which includes 4,511,692 issued to the Manager on December 11, 2019. See note 15.

8. Trade receivables

As of December 31, 2019 and 2018, trade receivables of PBRAPL were as follows:

	C	_ `	December 31,	December 31,
in thousands Mexican Pesos	~~	7	2019	2018
Trade receivables, net Allowance for uncollectible trade receivables	yge,	\$	80,614 (23,744)	\$ 95,466 (29,299)
	XO.	\$	56,870	\$ 66,167

9. Other receivables and value added tax

As of December 31, 2019 and 2018, other receivables and value added tax were as follows:

in thousands Merican terios	December 31, 2019	December 31, 2018
Value added tax Other receivables	\$ - 10,301	\$ 124,632 46,450
	\$ 10,301	\$ 171,082

FIBRAPL submits withholding taxes to the Mexican tax authorities as a result of interest paid to foreign creditors. Withholding tax payments are recognized as an expense unless they are expected to be reimbursed to FIBRAPL by the foreign creditor. If FIBRAPL does expect to be reimbursed, the amount is recorded as other receivables.

During the year, FIBRAPL recognized an expense of \$77.7 million Mexican Pesos related to non-recoverable taxes. Approximately half was VAT, not related with acquisition of properties and the remainder was withholding tax related to interest payments to foreign creditor. Both charges are non-recurring.

10. Prepaid expenses



As of December 31, 2019 and 2018, prepaid expenses of FIBRAPL were as follows:

	December 31,	December 31,
in thousands Mexican Pesos	2019	2018
Real estate tax	\$ -	\$ 7
Insurance	601	1,274
Other prepaid expenses	2,694	879
	\$ 3,295	\$ 2,160

11. Assets held for sale

On December 27, 2018, FIBRAPL signed a purchase and sale agreement under suspensory conditions of an industrial portfolio of eight properties located in Guadalajara, Monterrey and Juarez markets with a leasable area of 1.07 million square feet and a fair value of \$1,230.5 million, which were sold on March 22, 2019 in an amount of \$1,171.5 million.

12. Investment properties

FIBRAPL obtained a valuation from independent appraisers in order to determine the fair value of its investment properties which resulted in a gain of \$275,835 and \$1,074,444 for the years ended December 31, 2019 and 2018, respectively.



a) As of December 31, 2019 and 2018, investment properties were as follows:

Market		Fair value as of December 31, 2019	# of properties	Lease area in thousands of square feet
Mexico City	\$	18,221,192	54	13,530
Guadalajara		7,039,518	25	5,889
Monterrey		5,613,494	22	4,419
Tijuana		5,007,873	33	4,214
Reynosa		5,229,625	30	4,712
Juarez		3,499,940	287	3,234
Total	\$	44,611,642	192	35,998
Market		Fair value as of December 31, 2018	# of properties	Lease area in thousands of square feet
Mexico City Guadalajara	\$	18,750,431 7, 39,595	53 25	13,494 5,837
Monterrey		5,636,923	22	4,315
Tijuana		5,022,261	33	4,214
Doumasa		F 217 602		4 74 2
Reynosa Juarez	×O	5,317,602 3,764,239	30 30	4,712 3,426

The table above includes an Intermodal facility in the Mexico City market with a leasable area of 1,092 square jest and a fair value of \$309,512.

As of December 31, 2019, the fair value of investment properties includes excess land in the Monterrey market of \$111,915.

As of December 31, 2019, 20 of the properties from FIBRAPL are encumbered by certain bank loans as described in note 14.

As of December 31, 2019, and 2018, the balance of investment properties included rent leveling assets of \$420,465 and \$404,494, respectively.

Disclosed below is the valuation technique used to measure the fair value of investment properties, along with the significant unobservable inputs used.



i) Valuation technique

The valuation model considers the present value of net cash flows to be generated by the property, taking into account the expected rental growth rate, vacancy periods, occupancy rate, lease incentive costs such as rent-free periods and other costs not paid by tenants. The expected net cash flows are discounted using risk adjusted discount rates. Among other factors, the discount rate estimation considers the quality of a building and its location, tenant credit quality and lease terms.

ii) Significant unobservable inputs

	2019	2018
Occupancy rate	97.6%	97.4%
Risk adjusted discount rates	from 8.0% to 11.3% Weighted average 8.9%	Del 7.0% al 10.0% Promedio ponderado 7.6%
Risk adjusted capitalization rates	from 6.8% to 9.8% Weighted average 7.7%	Del 6.8% al 9.8% Promedio ponderado 7.7%

iii) Interrelationship between key unobservable inputs and fair value measurement

The estimated fair value would increase (decrease) if:

- a. Expected market rental income per market were higher (lower);
- b. Vacancy periods were shorter (longer);
- c. The occupancy rate was higher (ower);
- d. Rent-free periods were shorter (longer); or
- e. The risk adjusted discount are were lower (higher)
- b) The reconciliation of investment properties for the years ended December 31, 2019 and 2018 are as follows:

		For the ye	ar ended December 31
n thousands Mexican Posos	2019		201
Beginning balance	\$ 45,727,051	\$	43,932,382
Assets held for sale realized	1,230,502		-
Translation effect from functional currency	(1,836,253)		(191,131)
Acquisition of investment properties	71,222		1,568,565
Acquisition costs	10,592		46,435
Disposition of investment properties	(1,363,020)		-
Capital expenditures, leasing commissions and tenant improvements	479,742		458,269
Rent leveling	15,971		68,589
Gain on valuation of investment properties	275,835		1,074,444
Assets held for sale	-		(1,230,502)
nding balance of investment properties	\$ 44,611,642	\$	45,727,051



c) During the years ended December 31, 2019 and 2018, capital expenditures, leasing commissions and tenant improvements of FIBRAPL were as follows:

	For the y	ear end	led December 31,
in thousands Mexican Pesos	2019		2018
Capital expenditures	\$ 201,113	\$	183,069
Leasing commissions	142,092		114,063
Tenant improvements	136,537		161,137
	\$ 479,742	\$	458,269

13. Other investment properties

On December 20, 2019, FIBRAPL acquired an industrial property located in the Mexico City market with a leasable area of 41,779 square feet, which includes 5,673 office square feet. The property has a fair value of \$10,778.

14. Long term debt

As of December 31, 2019 and 2018, FIBRAPL had long term debt comprised of loans from financial institutions denominated in U.S. dollars, expept if described otherwise, as follows:

			\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\			December 31, 2019		December 31, 2018
			Maturity		thousands	thousands	thousands	thousands
	Paragraph	Denomination	date	Rate	U. S. Dollars	Mexican Pesos	U. S. Dollars	Mexican Pesos
Citibank (Unsecured) #1	b.	VP C	ecember 18, 2020	LIBOR+ 245bps	-	\$ -	255,000	\$ 5,012,433
Citibank NA Credit facility (Unsecured)	c.	JSD	July 18, 2022	LIBOR + 250bps	-	-	105,000	2,063,943
Citibank (Unsecured) #2	d.	USD	July 18, 2022	LIBOR + 245bps	150,000	2,830,905	150,000	2,948,490
Citibank (Unsecured) #3	XC	USD	March 15, 2023	LIBOR+ 245bps	225,000	4,246,358	225,000	4,422,735
Citibank (Unsecured) #4	f.	USD	February 6, 2024	LIBOR+ 235bps	290,000	5,473,083	-	-
Prudential Insurance Company and Metropolitan Life Insurance Co (The Pru-Met Loan) 1st. Section (Secured)	a.	USD	February 1, 2026	4.67%	53,500	1,009,689	53,500	1,051,628
Prudential Insurance Company and Metropolitan Life Insurance of (The Pru-Met Loan) 2nd. Section (Secured)	a.	USD	February 1, 2026	4.67%	53,500	1,009,689	53,500	1,051,628
				Total	772,000	14,569,724	842,000	16,550,857
Long term debt interest accrued					1,552	29,298	1,207	23,726
Deferred financing cost					(2,527)	(47,694)	(4,387)	(86,219)
				Total debt	771,025	14,551,328	838,820	16,488,364
Less: Current portion of long or debt					1,552	29,298	1,207	23,726
Total long term debt					769,473	\$ 14,522,030	837,613	\$ 16,464,638

During the years ended December 31, 2019 and 2018, FIBRAPL paid interest on long term debt of \$712,810 and \$662,329 respectively, and principal of \$3,097,965 and \$2,675,521, respectively.

Cash transactions in long term debt

					Cash	transactions		Ne	on	Cash transactions
	Beginning	Long term debt	(Long term debt			Total cash		Revaluation and		
in thousands Mexican Pesos	balance	borrowings	payments)	(Interest paid)	1	transactions	Amortizations	others	D	ecember 31, 2019
Principal	\$ 16,550,857	\$ 1,736,006	\$ (3,097,965)	\$ -	\$	15,188,898	\$ -	\$ (619,174)	\$	14,569,724
Long term debt interest	23,726	-	-	(712,810)		(689,084)	693,391	24,991		29,298
Deferred financing cost	(86,219)	-	-	-		(86,219)	37,185	1,340		(47,694)
Total debt	\$ 16,488,364	\$ 1,736,006	\$ (3,097,965)	\$ (712,810)	\$	14,413,595	\$ 730,576	\$ (592,843)	\$	14,551,328

Loans detailed in the table above also include the following conditions as it is referenced:



- a. This loan is secured by 20 properties; such properties and their cash flows are subject to a Mexican law guarantee security trust for the benefit of the lenders.
- b. Unsecured senior term loan facility was scheduled to mature on December 18, 2019 however FIBRAPL may extend the maturity until December 18, 2020.1 Pricing was LIBOR plus 245 basis points and could have been adjusted depending on the loan to value or credit rating of FIBRAPL. As of December 31, 2019, FIBRAPL has no outstanding balance. As the loan was paid off with borrowings from the loan described in paragraph f.
- c. On July 18, 2017, FIBRAPL renegotiated its credit facility with Citibank N.A. As of December 31, 2019, FIBRAPL has an unsecured \$325.0 million U.S. dollar revolving credit facility (the "Credit Facility") with Citibank N.A. as the administrative agent; \$25.0 million U.S. dollars of the facility can be borrowed in Mexican Passes. FIBRAPL has an option to increase the Credit Facility by \$150.0 million U.S. dollars.
 - The Credit Facility can be used by FIBRAPL for acquisitions, working capital needs and general corporate purposes. The Credit Facility bears interest on borrowings outstanding at (i) LIBOR plus 250 basis points denominated in U.S. dollars and (ii) Balanced Interbank Interest Rate (TIIE by its initials in Spanish) plus 220 basis points denominated in Mexican peso, subject to loan to value grid, and a Credit Facility Commission of 60 basis points. This line of Credit matures on July 18, 2020 and contains two separate one-year extension options which may be extended at the borrower's option and with approval of the lender's Risk Committee. As of December 31, 2019, FIBRAPL has no outstanding balance.
- d. On July 18, 2017, FIBRARL for rowed \$150.0 million U.S. dollars (\$2,830.9 million Mexican Pesos) on a new unsecured term loan with Citibank ("Citibank (Unsecured) #2"), which matures on July 18, 2020, and carries an interest rate of LIBOR plus 245 basis points. The terms of the note contain two separate one-year extension options which will be extended at the borrower's option and with approval of the lender's Risk Committee. The borrowings were used to pay down the existing facility.
- e. On March 15 2018, FIBRAPL borrowed \$225.0 million U.S. dollars (\$4,246.4 million Mexican Pesos) on a new unsecured term loan with Citibank ("Citibank (Unsecured) #3"), which matures on March 15, 2022, and carries an interest rate of LIBOR plus 245 basis points. The terms of the note contain one year extension options which may be extended at the borrower's option and with approval of the lender's Risk Committee. The borrowings were used to pay down the existing facility.



f. On February 6, 2019, FIBRAPL borrowed \$290.0 million U.S. dollars (\$5,473.1 million Mexican Pesos) on a new senior unsecured term loan with Citibank ("Citibank (Unsecured) #4"), which matures on February 6, 2024, and carries an interest rate of LIBOR plus 235 basis points. The terms of the note contain a one-year extension option which may be extended at the borrower's option and with approval of the lenders' Risk Committee. The borrowings were used to repay the unsecured term loan Citibank, N.A. ("Citibank (Unsecured) #1"), in the amount of \$255.0 million U.S. dollars (\$4,866.0 million Mexican Pesos) with Citibank N.A. as the administrative agent. FIBRAPL recognized a loss due to the extinguishment of debt by \$0.8 million U.S. dollars (\$15.7 million Mexican Pesos). The borrowings were used to pay down \$35.0 million U.S. dollars (\$667.9 million Mexican Pesos) of the Credit Facility with Citibank N.A.

The loans described above are subject to certain affirmative coverants, including, among others, (a) reporting of financial information and (b) maintenance of corporate existence, the security interest in the properties subject to the joan and appropriate insurance for such properties. In addition, the loans are subject to certain negative covenants that restrict FIBRAPL's ability to, among other matters and subject to certain exceptions, incur additional indebtedness under or create additional liens on the properties subject to the loans, change its corporate structure, make certain restricted payments, enter into certain transactions with affiliates, amend certain material contracts, enter into derivative transactions for speculative purposes or form any new subsidiary. The loans contain, among others the following events of default: (i) non-payment; (ii) false representations; (iii) ailure to comply with covenants; (iv) inability to generally pay debts as they become one one of the subject properties.

As of December 31, 2019, FIRRAPL was in compliance with all its covenants.

15. Equity

FIBRAPL was formed August 13, 2013, through an initial contribution from the sponsor to the fiduciary of \$0.00 Mexican peso.

Effective June 2014, FIBRAPL was listed on the Mexican Stock Exchange under the ticker symbol PiBRAPL 14 in connection with its "IPO" (Initial Public Offering).

On December 1, 2014, FIBRAPL registered the issuance of 3,785,280 new CBFI's as part of the new investment in 6 properties.

On October 10, 2017, FIBRAPL issued 4,383,025 CBFIs based on the annual incentive fee that was approved in the ordinary holders meeting on June 26, 2017.

On November 16, 2018, FIBRAPL recorded 5,811,051 CBFIs issued based on the annual incentive fee approved in the ordinary holders meeting on July 5, 2018.

On December 11 2019, FIBRAPL recorded 4,511,692 CBFIs issued based on the annual incentive fee approved in the ordinary holders meeting on July 2, 2019.

As of December 31, 2019 and 2018, total CBFIs outstanding were 649,185,514, and 644,673,822 respectively.



Total CBFI holder's capital is as follows:

in thousands Mexican Pesos	December 31, 2019		December 31, 2018
THE CHOOSE THE CHOOLING COOS	2013		
Trust certificates	\$ 17,694,163	\$	17,521,536
Issuance cost	(508,949)		(508,949)
Distributions	(3,060,260)		(3,060,260)
		-	
	\$ 14,124,954	\$	13,952,327

16. Capital and Financial Risk Management

Liquidity Risk

Real estate investments are not as liquid as many other investments and such lack of liquidity may limit the ability to react promptly to any changes in economic, market or other conditions. Consequently, the ability to sell the assets at any time may be limited. FIBRAPL rules establish a 4-year minimum hold period for real estate assets beginning on the acquisition date or completion of construction. If a property is sold before the 4-year holding period, FIBRAPL is required to pay 30% tax on the axable gain within 15 business days after the sale and cannot offset the taxable gain with Net Operating Loss (NOLs). This lack of liquidity may limit the ability to make changes to the FIBRAPL portfolio in a timely manner, which may materially and adversely affect financial performance.

While the business objectives consider primarily of the acquisition of real estate assets and obtaining revenue from their operation, there are times when FIBRAPL management believes that the disposal of cartain properties may be appropriate or desirable. The ability of FIBRAPL to dispose of properties on favorable terms depends on factors that may be beyond its control, including competition from other sellers, demand and the availability of financing. In addition, there may be required capital expenditures to correct defects or make improvements before a property is sold, and FIBRAPL cannot ensure that it will have funds available to make such capital expenditures. Due to such constraints and uncertain market conditions, FIBRAPL cannot guarantee it will be able to sell properties in the future or realize potential appreciation from the sale of such properties.



The following table shows the balances as of December 31, 2019 and 2018, of financial liabilities classified according to their due dates. The table includes principal, accrued interest and future interest accruals due. For loans with floating interest rates, spot interest rates at the end of the reporting period were used for future interest accruals.

in thousands Mexican Pesos	Less than 1 year	From 1 to 5 years		More than 5 years	Total
December 31, 2019					
Trade payables	\$ 69,159	\$ -	\$	-	\$ 69,159
Due to affiliates	49,161	-		-	49,161
Principal of long term debt	29,298	12,502,652		2,019,378	14,551,328
Interest	622,931	1,667,913		7,323	2,298,167
Hedge Instrument	2,764	58,919			61,683
December 31, 2018					
Trade payables	\$ 121,559	\$ -	\$		\$ 121,559
Due to affiliates	52,476	-		\ ` \'\	52,476
Principal of long term debt	23,726	14,337,656		2,103,256	16,464,638
Liabilities related with assets held for sale	6,815	-	الد	\bigcap	6,815
Interest	415,971	915,658	1	100,642	1,432,271

Quantitative and Qualitative Disclosures about Market Risk

FIBRAPL is exposed to market risks arising from the o'dinary course of business involving, primarily, adverse changes in interest rates and inflation, foreign exchange rate fluctuations and liquidity risks that may affect its financial condition and future results of operations. The following discussion contains forward-looking statements that are subject to risks and uncertainties.

Financial Risk

In the normal course of business, IBRAPL enters into loan agreements with certain lenders to finance real estate investment transactions. Unfavorable economic conditions could increase its related borrowing costs, limit its access to the capital markets or financing and prevent FBRAPL from obtaining credit.

There is no guarantee that borrowing arrangements or the ability to obtain financing will continue to be available, or if available, will be available on terms and conditions that are acceptable.

A decline in the market value of FIBRAPL's assets may also have particular adverse consequences in instances where FIBRAPL borrowed money based on the market value of certain assets. A decrease in market value of such assets may result in a lender requiring FIBRAPL to post additional collateral or to repay certain loans.



Investment Properties Valuation Sensitivity Analysis

A variation of +/- 0.25% on capitalization rates would increase or decrease the change in investment properties values as follows:

Variation %	Thousands Mexican Pesos	Change in current value
0.25% increase	\$ (1,524,873)	(3.45%)
0.25% decrease	\$ 1,663,108	3.76%

Interest Rate Risk

Interest rates are highly sensitive to many factors, including governmental, fiscal, monetary and tax policies, domestic and international economic and political considerations and other factors that are beyond FIBRAPL's control. Interest rate risk arises primarily from variable rate interest-bearing financial liabilities. FIBRAPL may in the future enter into credit facilities or otherwise incur indebtedness with variable interest rates. To the extent FIBRAPL borrows on these facilities, or otherwise incurs variable-rate indebtedness, FIBRAPL will be exposed to risk associated with market variations in interest rates. FIBRAPL entered into hedging instruments to protect against fluctuations in interest rates.

As of December 31, 2019, all variable rate debt that FIBRAPL had was held with the Citibank unsecured loan and the borrowing from the Credit Facility.

Credit Sensitivity Analysis with Variable Interest Rate Not Hedged

For the portion of \$50.0 million U.S. dollars from the Citibank Unsecured #4 loan and the Credit Facility U.S. dollars that are not hedged by the swap instruments, as of December 31, 2019, a variation of \$70.50% in interest rates would increase or decrease the annual interest expense as follows:

Variation	Income Statement Effect					
0.50% increase	\$ 4,7	18				
0.50% decrease	\$ (4,7	18)				



Credit Sensitivity Analysis with Variable Interest Rate Hedged

For the portion of the \$615.0 million U.S. dollars from the Citibank unsecured term loan #2, #3 and #4 that are hedged by the swaps instruments, as of December 31, 2019, a variation of +/- 0.50% on interest rate would increase or decrease the annual interest expense as follows:

Variation %	Income Statem	ent Effect
0.50% increase	\$	(251)
0.50% decrease	\$ 10	251

Foreign Currency Risk

Foreign currency risk is attributable to fluctuation of exchange rates between the currency denomination in which FIBRAPL conducts its sales, purchases, receivables and borrowings and the functional currency of FIBRAPL, which is 65 U.S. dollar. A majority of FIBRAPL's revenue and debt transactions, including 67.1% and 68.6% of revenues under FIBRAPL lease agreements, and 100% of debt financings as of December 31, 2019 and 2018 and for the years then ended, respectively, are december in U.S. dollars.

The summary quantitative data about the FIBRAPL exposure to currency risk as reported to the management of FIBRAPL, denominated in Mexican Pesos, is as follows:

in thousands Mexican Pesos	2019	2018
Assets		
Cash	\$ 104,830	\$ 213,963
Trade receivables	36,877	51,323
Other receivables and value a ded tax	-	124,632
Prepaid expenses	259	668
	141,966	390,586
Liabilities		
Trade payables	51,926	96,302
Value added tax payable	356	-
Due to affiliates	-	52,476
Security deposits	50,862	45,213
	103,144	193,991
Net statement of financial position exposure	\$ 38,822	\$ 196,595



The U.S. dollar to Mexican peso exchange rate as of December 31, 2019 and 2018, as well as the average exchange rates of the respective years, are as follows:

		As of December 31,
exchange rate	2019	2018
U.S. dollar vs. Mexican Peso	18.8727	19.6566
Average for the years ended December 31, 2019 and 2018	19.2597	19.2378

Foreign Currency Sensitivity Analysis

As mentioned above, the functional currency is the U.S. dollar and transactional foreign exchange rate risk is represented by transactions denominated in Mexican Pesos. FIBRAPL management believes its exposure to foreign currency risk is decreased by the fact that the majority of its transactions are denominated in U.S. dollars, including 67.1% of lease agreements and 100% of debt in 2019 and does not require an additional analysis.

Credit Risk

Credit risk is the risk of financial loss that FIBRAPL aces if a customer or counterparty in a financial instrument does not comply with its contractual obligations, and mainly consists from accounts receivable and FIBRAPL investment instruments.

The carrying value of the financial assets and contract assets represent the maximum exposure to credit risk.

Inflation

Most of FIBRAPL's leases contain provisions designed to mitigate the adverse impact of inflation. These provisions generally increase annualized base rents during the terms of the leases either at fixed rates or indexed escalations (based on the Mexican Consumer Price Index or other measures).

As of December 31, 2019 and 2018, all of the leases in the portfolio had an annual rent increase. In addition, most of the leases are triple A leases, which may reduce the exposure to increases in costs and operating expenses resulting from inflation, assuming the properties remain leased and customers fulfill their obligations to assume responsibility for such expenses. As of December 31, 2019 and 2018, the portfolio was 97.6% and 97.4% leased, respectively.



17. Fair Value of Assets and Liabilities

Some of the accounting policies and disclosures of FIBRAPL require measuring the fair value of assets and financial liabilities.

FIBRAPL has established a control framework in relation to the measurement of fair value. This includes supervision from an internal specialist of all significant fair value measurements, including the fair value of Level 3 inputs (disclosed below).

FIBRAPL management regularly reviews the significant unobservable inputs and valuation adjustments. If third party information is used, such as broker quotes or pricing services to measure fair values, management evaluates the evidence from third parties to support the conclusion that these valuations satisfy the requirements of IFRS, including the level within the fair value hierarchy (discussed below) within which those valuations should be classified.

When the fair value of an asset or liability is measured, FIRMAPL uses observable market data whenever possible. The fair values are classified into different levels within a fair value hierarchy based on the variables used in the valuation techniques as follows:

- Level 1 (unadjusted) quoted prices in active markets for identical assets or liabilities.
- Level 2: Different data quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. prices.) or indirectly (i.e. derived from prices).
- Level 3: Data for the about or liability that are not based on observable market data (unobservable inputs).

If the variables used to reasure the fair value of an asset or liability can be classified into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety on the same level of the fair value hierarchy at the variable lowest level that is meaningful to the overall measurement.



The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value:

							Carr	ying amount						As of D		Fair val
		Designated at		Cash and	0	ther financial										
n thousands Mexican Pesos		fair value		receivables		liabilities		Total	L	evel 1		Level 2		Level 3		T
inancial assets measured at fair value																
Investment properties	\$	44,611,642	\$	-	\$	-	\$	44,611,642	\$	-	\$	-	\$	44,611,642	\$	44,611,6
Other real investment properties		10,778		-		-		10,778		-		-		10,778		10,7
Interest rate swaps (*)		7,338	-	-		-		7,338		-		7,338			_	7,3
	\$	44,629,758	\$	-	\$	-	\$	44,629,758	\$	-	\$	7,338	\$	44,622,420	\$	44,629,7
inancial assets not measured at fair value																
Cash	\$	_	Ś	182,792	\$	-	Ś	182,792	Ś	_	Ś		Ś	_	Ś	
Trade receivables	7	_	,	56,870	~	_	7	56,870	Ÿ	_	~		7	_	•	
Trade receivables				·				·								
	\$	-	\$	239,662	\$	-	\$	239,662	\$	-	\$		\$	-	\$	
nancial liabilities not measured at fair value																
Trade payables	\$	-	\$	-	\$	69,159	\$	69,159	\$	()) 5	-	\$	-	\$	
Due to affiliates		-		-		49,161		49,161	4			-		-		
Long term debt		-		-		14,551,328		14,551,328		-		14,632,144		-		14,632,1
	\$	-	\$	-	\$	14,669,648	\$	14,669,648		-	\$	14,632,144	\$	-	\$	14,632,1
inancial liabilities measured at fair value								_								
									Y		\$					
	ė		ć		ė	61 602										
Hedge instruments) FIBRAPL holds an income approach based on the valuat				- ows, as well as t	\$ the est		\$	6. 683	\$ iscount rates a	- Ind inter	\$	61,683 61,683 te curves LIBOR	\$ R \$1N	- M SMP for the es	\$ stimat	61,0
Hedge instruments *) FIBRAPL holds an income approach based on the valuat	\$ ion of dis		\$ ash fl	- - iows, as well as t	\$	61,683			\$ iscount rates a	- ind inter	\$	61,683			\$ stimat	61, tion of the
Hedge instruments *) FIBRAPL holds an income approach based on the valuat	\$ ion of dis rves in US	D to discount th	\$ ash fl em.		\$ the est	61,683 timation of the p	Ese		\$ iscount rates a	- ind inter	\$	61,683			\$ stimat	61,6
Hedge instruments *) FIBRAPL holds an income approach based on the valuate ariable component of these flows and risk free interest cure.	\$ ion of dis rves in US		\$ ash fleem.	Cash and	\$ the est	61,683 timation of the p	Ese	alue using d		evel 1	\$	61,683			\$ stimat	61,6 61,6 ion of the nber 31,2 Fair va
Hedge instruments *) FIBRAPL holds an income approach based on the valuate ariable component of these flows and risk free interest cut in thousands Mexican Pesos	\$ ion of dis rves in US	D to discount th	\$ ash fleem.	Cash and	\$ the est	61,683 timation of the p	Ese	ying amount			\$	61,683 te curves LIBOF		As of D	\$ stimat	61,6 tion of the nber 31,2 Fair va
Hedge instruments **) FIBRAPL holds an income approach based on the valuate ariable component of these flows and risk free interest cut in thousands Mexican Pesos inancial assets measured at fair value	\$ ion of dis rves in US	Designated at	\$ ash fleem.	Cash and	\$ the est	61,683 timation of the p	Carr	ying amount			\$	61,683 te curves LIBOF	R \$1N	As of D	\$ stimat	61,6 ion of the nber 31,2 Fair va
Hedge instruments FIBRAPL holds an income approach based on the valuation ariable component of these flows and risk free interest currents are supported by the component of these flows and risk free interest currents.	\$ ion of dis rves in US	D to discount th	\$ ash fleem.	Cash and	\$ the est	61,683 timation of the p	Carr	ying amount Total	L		\$ rest ra	61,683 te curves LIBOF	R \$1N	As of D	\$ stimat	61, ion of the nber 31,2 Fair va
Hedge instruments **) FIBRAPL holds an income approach based on the valuat ariable component of these flows and risk free interest cut in thousands Mexican Pesos inancial assets measured at fair value Investment properties	\$ ion of dis rves in US	Designated at fair value	\$ ash fleem.	Cash and	\$ the est	61,683 timation of the p	Carr	ying amount Total	L		\$ rest ra	61,683 tte curves LIBOF	R \$1N	As of D	\$ stimat	61,6 ion of the nber 31,2 Fair va To 46,957,5
Hedge instruments *) FIBRAPL holds an income approach based on the valuationable component of these flows and risk free interest curricular in thousands Mexican Pesos inancial assets measured at fair value Investment properties Interest rate swaps (*)	\$ ion of dis rves in US	Designated at fair value 46,957,553 77,201	\$ ash fleem.	Cash and	\$ the est	61,683 timation of the p	Carr	ying amount Total 46,957,553 77,201	\$		\$ est ra	61,683 tte curves LIBOF Level 2	\$ \$10	As of D Level 3 46,957,553	\$ stimat	61, ion of the nber 31,2 Fair va To 46,957,5
Hedge instruments *) FIBRAPL holds an income approach based on the valuationable component of these flows and risk free interest curricular in thousands Mexican Pesos inancial assets measured at fair value Investment properties Interest rate swaps (*)	\$ ion of dis rves in US	Designated at fair value 46,957,553 77,201	\$ ash fleem.	Cash and receivables	\$ hhe ess	61,683 timation of the p	Carr	ying amount Total 46,957,553 77,201 47,034,754	\$ \$		\$ est ra	61,683 tte curves LIBOF Level 2	\$	As of D Level 3 46,957,553	\$ stimat	61, ion of the nber 31,2 Fair va To 46,957,5
Hedge instruments P) FIBRAPL holds an income approach based on the valuation and the valuation of these flows and risk free interest curricular thousands Mexican Pesos In thousands Mexican Pesos Inancial assets measured at fair value Investment properties Interest rate swaps (*)	\$ ion of dis rves in US	Designated at fair value 46,957,553 77,201	\$ ash fleem.	Cash and	\$ hhe ess	61,683 timation of the p	Carr	ying amount Total 46,957,553 77,201	\$		\$ est ra	61,683 tte curves LIBOF Level 2	\$ \$10	As of D Level 3 46,957,553	\$ stimat	61, ion of the nber 31,2 Fair va To 46,957,5
Hedge instruments P) FIBRAPL holds an income approach based on the valuat ariable component of these flows and risk free interest curs in thousands Mexican Pesos Inancial assets measured at fair value Investment properties Interest rate swaps (*) inancial assets not measured at fair value Cash	\$ ion of dis rves in US	Designated at fair value 46,957,553 77,201	\$ ash fleem.	Cash and receivables	\$ hhe ess	61,683 timation of the p	Carr	ying amount Total 46,957,553 77,201 47,034,754	\$ \$		\$ est ra	61,683 tte curves LIBOF Level 2	\$	As of D Level 3 46,957,553	\$ stimat	61, ion of the nber 31,2 Fair va To 46,957,5
Hedge instruments *) FIBRAPL holds an income approach based on the valuat ariable component of these flows and risk free interest cut in thousands Mexican Pesos inancial assets measured at fair value Investment properties Interest rate swaps (*) inancial assets not measured at fair value Cash Trade receivables	\$ ion of dis rves in US	Designated at fair value 46,957,553 77,201	\$ ash fill eem.	Cash and receivable 3	\$ she est	61,683 timation of the p	\$ \$	ving amount Total 46,957,553 77,201 47,034,754 339,276 66,167	\$ \$		\$ \$ \$ \$	61,683 tte curves LIBOF Level 2	\$	As of D Level 3 46,957,553	\$ stitumate \$ \$	61, ion of the nber 31,2 Fair va To 46,957,5
Hedge instruments *) FIBRAPL holds an income approach based on the valuat ariable component of these flows and risk free interest cut in thousands Mexican Pesos inancial assets measured at fair value Investment properties Interest rate swaps (*) inancial assets not measured at fair value Cash Trade receivables	\$ ion of dis rves in US	Designated at fair value 46,957,553 77,201	\$ ash fill eem.	Cash and receivable 3	\$	61,683 timation of the p	\$ \$	ying amount Total 46,957,553 77,201 47,034,754 339,276 66,167	\$ \$ \$ \$ \$		\$ \$ est ra	61,683 tte curves LIBOF Level 2	\$ \$	As of D Level 3 46,957,553	\$ \$ \$ \$ \$	61, ion of the nber 31,2 Fair va To 46,957,5
Hedge instruments **) FIBRAPL holds an income approach based on the valuat ariable component of these flows and risk free interest cut in thousands Mexican Pesos inancial assets measured at fair value Investment properties Interest rate swaps (*) inancial assets not measured at fair value Cash Trade receivables inancial liabilities not measured at fair value Trade payables	\$ ion of dis rves in US	Designated at fair value 46,957,553 77,201	\$ ash fill eem.	Cash and receivable 3	\$ she est	61,683 timation of the translation of the translati	\$ \$	ying amount Total 46,957,553 77,201 47,034,754 339,276 66,167 405,443	\$ \$		\$ \$ \$ \$	61,683 tte curves LIBOF Level 2	\$	As of D Level 3 46,957,553	\$ stitumate \$ \$	61, ion of the nber 31,2 Fair va To 46,957,5
Hedge instruments *) FIBRAPL holds an income approach based on the valuat ariable component of these flows and risk free interest cut in thousands Mexican Pesos inancial assets measured at fair value Investment properties Interest rate swaps (*) inancial assets not measured at fair value Cash Trade receivables	\$ ion of dis rves in US	Designated at fair value 46,957,553 77,201	\$ ash fill eem.	Cash and receivable 3	\$	61,683 timation of the p	\$ \$	ying amount Total 46,957,553 77,201 47,034,754 339,276 66,167	\$ \$ \$ \$ \$		\$ \$ est ra	61,683 tte curves LIBOF Level 2	\$ \$	As of D Level 3 46,957,553	\$ \$ \$ \$ \$	61,6 tion of the nber 31,20 Fair va
Hedge instruments IF IBRAPL holds an income approach based on the valuat arriable component of these flows and risk free interest cut thousands Mexican Pesos inancial assets measured at fair value Investment properties Interest rate swaps (*) inancial assets not measured at fair value Cash Trade receivables Trade payables Due to affiliates	\$ ion of dis rves in US	Designated at fair value 46,957,553 77,201	\$ ash fill eem.	Cash and receivable 3	\$	61,683 timation of the termination of the terminati	\$ \$ \$	ying amount Total 46,957,553 77,201 47,034,754 339,276 66,167 405,443 121,559 52,476	\$ \$ \$ \$ \$ \$ \$		\$ \$ \$ \$ \$ \$	61,683 te curves LIBOF Level 2 77,201	\$ \$ \$	As of D Level 3 46,957,553	\$ \$ \$ \$ \$	61,,iion of the

FIBRAPL recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change occurred. There have been no transfers between fair value levels during the period.



18. Related party information

The detail of transactions of FIBRAPL with its related parties is as follows:

a. Manager

Prologis Property Mexico, S. A. de C. V. (the "Manager"), in its capacity as the FIBRAPL Manager, is entitled to receive, according to a management agreement between FIBRAPL and the Manager (the "Management Agreement"), the following fees and commissions:

- 1. Asset Management Fee: annual fee equivalent to 0.75% of the current appraised value, calculated in accordance with the valuation policies approved by the Technical Committee under Section 14.1 of the Trust Agreement, based on annual appraisals, plus investment cost for assets that have not been appraised, plus the applicable VAT, paid quarterly. The asset management fee will be prorated with respect to any asset that has been owned less than a full calendar quarter.
- 2. Incentive Fee: annual fee equal to 10% of cumulative total CBFI holder returns in excess of an annual compound expected return of 9%, paid annually in CBFIs, must be approved at the ord mary holders meeting with each payment subject to a six-month lock-up, as established under the Management Agreement. The return measurement related to the incentive fee is based on a cumulative period. As of Deterriber 31, 2019 and 2018, FIBRAPL recorded an incentive fee expense in the amount of \$172.6 million Mexican Pesos (\$8.7 million U.S. dollars) and \$205.4 million Mexican Pesos (\$10.3 million U.S. dollars), respectively.
- 3. **Development Fee:** contingent fee equal to 4.0% of total project cost of capital improvements including replacements and repairs to the properties managed by the Manager, including improvements by the lessor), excluding land or new property development payable upon completion of the project.
- 4. Property Management Fee: fee equal to 3.0% of the revenues generated by the properties, paid monthly.



5. Leasing Fee: fee equal to certain percentages of total rent under signed lease agreements as follows: (i) 5.0% in connection with years one through five of the respective lease agreements; (ii) 2.5% in connection with years six through ten of the respective lease agreements; and (iii) 1.25% in connection with years eleven and beyond of the respective lease agreements. For renewals of existing leases, percentages will be 2.5%, 1.25% and 0.62% for the periods mentioned in bullet points (i), (ii) and (iii), respectively. One half of each leasing fee is payable at signing or renewal and one half is payable at commencement of the applicable lease. The leasing fee will be paid in full to the Manager, unless a third-party listing broker provides the procuring or leasing, expansion or renewal service, in which case the Manager shall not be entitled to a leasing fee.

b. Due to Affiliates

As of December 31, 2019 and 2018, the outstanding balance due to related parties were as follows:

in thousands Mexican Pesos		2019	December 31, 2018
Asset management fees	\$	-	\$ 34,062
Property management fees	*5	9,363	9,551
Leasing Fee		39,798	8,863
	\$	49,161	\$ 52,476

As of December 31, 2019 and 2018, as management fees, property management fees and leasing fees are due to the Manager while capital expenditures reimbursements are due to affiliates of the Manager.

c. Transactions with a tiliates

Transactions with a filiated companies for the years ended December 31, 2019 and 2018, were a follows:

	For the year ended December							
in thousands Mexican Pesos	2019		2018					
Acquisition of properties	\$ -	\$	1,568,565					
Dividends	\$ 714,894	\$	677,507					
Asset management fee	\$ 338,503	\$	328,175					
Property management fee	\$ 114,491	\$	109,224					
Leasing commissions	\$ 33,251	\$	43,077					
Development fee	\$ 6,980	\$	5,499					
Maintenance costs	\$ 9,521	\$	5,414					
Incentive Fee*	\$ 172,627	\$	205,364					

^{*}The transaction was executed with the Manager and 4,511,692 (\$172.6 million Mexican Pesos) in CBFIs issued on December 11, 2019.



19. Hedging activities

As of December 31, 2019, FIBRAPL has a liability of \$61.7 million Mexican Pesos related to interest rate swap contracts and an asset of \$7.3 million Mexican Pesos related to currency option contracts.

Interest Rate Swaps

As of December 31, 2019, FIBRAPL has two interest rate swap contracts with Bank of Nova Scotia and HSBC Bank USA, whereby, FIBRAPL pays a fixed rate of interest of 1.7462% and receives a variable rate based on one month LIBOR. The swaps mature on August 6, 2021 and they hedge the exposure to \$240.0 million on the variable interest rate payments on the \$290.0 million U.S. dollar (each swap maintains a \$120.0 million U.S. dollar notional amount) variable rate unsecured term loan with Citibank (Citibank (Unsecured) #4). See note 14.

As of December 31, 2019, FIBRAPL has two interest rate swap contracts with Bank of Nova Scotia and HSBC Bank USA, whereby, FIBRAPL pays a fixed rate of interest of 2.486% and receives a variable rate based on one month DIBOR. The swaps mature on March 15, 2021 and they hedge the exposure to the variable interest rate payments on the \$225.0 million U.S. dollar (each swap maintains a \$112.5 million U.S. dollar notional amount) variable rate unsecured term loan with Citibank (Citibank (Unsecured) #3). See note 14.

As of December 31, 2019, FIBRAPL has two interest rate swap contracts with Bank of Nova Scotia and HSBC Bank USA, whereby, FIBRAPL pays a fixed rate of interest of 1.752% and receives a variable rate based on one month LIBOR. The swaps mature on October 18, 2020 and they hedge the exposure to the variable interest rate payments on the \$150.0 million U.S. dollar (each swap maintains a \$75.0 million U.S. dollar notional amount) variable rate unsecured term loan with Citibank (Citibank (Unsecured) #2). See note 14.

The interest rate swaps meet the criteria for hedge accounting and therefore have been designated as cash flow hedging instruments. Accordingly, the fair value of the swaps as of December 3 (2) 19, of \$61.7 million Mexican Pesos the annual effect has been recognized in OCI as unrealized loss on interest rate swaps.



Below is a summary of the terms and fair value of the interest rate swap agreements. The loans and interest rate swaps have the same critical terms.

					Dec	December 31,	
	Effective	Maturity	Notional				
Counterparty	date	date	amount*	2019		2018	
Bank of Nova Scotia	April 16, 2018	March 15, 2021	112.5	\$ (22,953)	\$	(856)	
HSBC Bank USA	April 16, 2018	March 15, 2021	112.5	(22,952)		(850)	
Bank of Nova Scotia	October 18, 2017	October 18, 2020	75.0	(1,382)		19,320	
HSBC Bank USA	October 18, 2017	October 18, 2020	75.0	(1,382)		19,315	
Bank of Nova Scotia	June 23, 2016	August 6, 2021	120.0	(6,507)		16,126	
HSBC Bank USA	June 23, 2016	August 6, 2021	120.0	(6,507)		24,146	
				(61,683)	\$	77,201	

^{* (}amount in million U.S. dollars)

In order to determine fair value, FIBRAPL calculates both current and potential future exposure, reflecting the bilateral credit risk present in many derivatives. The approach incorporates all of the relevant factors that can impact fair value calculations, including interest rate and foreign exchange forward curves and the market expectations of volatility around these curves, credit enhancements between counterparties (including collateral posting, mandatory cash settlements, and mutual puts), the term structure of credit spreads and the conditional cumulative probability of cafault for both counterparties.

As of December 31, 2019 and 2018, FIGRAPL has unrealized loss on interest rate swaps of \$136,202 and \$9,271, respectively, resented in other equity accounts in statement of changes in equity.

Currency Option Contracts

On December 20, 2019, PPRAPL entered into a foreign currency rate option with HSBC Bank USA, National Association of \$5.0 million U.S. dollars (\$100.0 million Mexican Pesos) to fix an option rate open its quarterly Mexican peso transactions.

		•								Fair value as of December 31, 2019			
								Notional					
								amount in					
		Start	E	nd Settlement	Forward	Fair		thousands of		Thousands of		Thousands of	
		date	da	ate date	rate	Value		Mexican Pesos		Mexican Pesos		U.S. dollars	
Já	anuary 1, 2020		March 31, 2020	April 2, 2020	19.5000 USD-MXN	Level 2	\$	100,000	\$	136	\$	7	
	April 1, 2020		June 30, 2020	July 2, 2020	19.5000 USD-MXN	Level 2	\$	100,000	\$	1,217	\$	64	
	July 1, 2020		September 30, 2020	October 2, 2020	19.5000 USD-MXN	Level 2	\$	100,000	\$	2,385	\$	126	
0	october 1, 2020		December 31, 2020	January 5, 2021	19.5000 USD-MXN	Level 2	\$	100,000	\$	3,600	\$	191	
					Total				\$	7,338	\$	388	



FIBRAPL's exchange rate options do not qualify for hedge accounting. Therefore, the change in fair value related to the contracts is recognized in the results of operations for the year within unrealized loss on exchange rate hedge instruments of \$13,274, and a realized loss on exchange rate hedge instruments of \$1,450.

As of December 31, 2019, the fair value of the currency rate options were \$7.3 million Mexican Pesos.

20. Commitments and contingencies

FIBRAPL had no significant commitments or contingencies other than those described in these notes as of December 31, 2019.

21. Subsequent Events

On February 10, 2020, FIBRAPL hosted an ordinary certificate roders' meeting to approve the additional issuance of 200 million CBFIs, to grant a preferential right to existing CBFI holders to subscribe to the additional CBFIs, and to increase the total amount of registered CBFIs by 200 million and up to \$8,300.0 million Mexican resos (\$441.4 million U.S. dollars).

On January 31, 2020, FIBRAPL distributed cash to its CBFI holders, which was considered a return of capital, in the amount of \$0.5828 Mexican Pesos per CBFI (approximately \$0.0310 U.S. dollars per CBFI), equivalent to \$378.3 million Mexican Pesos (\$20.1 million U.S. dollars).

On January 30, 2020, FIBRAPL obtained \$25.0 million U.S dollars (\$473.5 million Mexican Pesos) of the Credit Facility with Citibank N.A.

22. Financial statement approva

On February 12, 2020 the issuance of these financial statements was authorized by Jorge Roberto Girault Facha, Finance Vice President.

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