

Marcus & Millichap Names Chief People Officer

CALABASAS, Calif.--(BUSINESS WIRE)-- [Marcus & Millichap \(NYSE:MMI\)](#), a leading commercial real estate brokerage firm specializing in investment sales, financing, research, and advisory services, announced today the hiring of chief people officer Jan Coonley. Coonley will be responsible for overseeing all aspects of the company's human resources activities, including systems, employee engagement, performance enhancement, talent retention and acquisition, skills and leadership development, and diversity, equity and inclusion.

This press release features multimedia. View the full release here:

<https://www.businesswire.com/news/home/20240610843717/en/>



Jan Coonley, Marcus & Millichap (Photo: Business Wire)

“Jan’s deep experience in the financial services industry and strong track record in leading human resources initiatives at top-tier, publicly-traded companies make her an ideal fit for our chief people officer role,” said Hessam Nadji, president and CEO, Marcus & Millichap. “Marcus & Millichap is evolving rapidly. Taking key aspects of our Human Resources Management to the next level will be imperative for future growth. As a member of the C-suite leadership team, Jan will play an important role in helping us achieve that.”

Prior to joining Marcus & Millichap, Coonley served as a strategic and advisory partner at Heritage Bank of Commerce (HBC). As HBC’s chief people and culture officer, she was responsible for all aspects of human resources, including talent acquisition, leadership development strategies, and compensation and benefits management. She also served as

the executive liaison to the HBC board’s personnel and compensation committee. Prior to HBC, Coonley was head of culture at J.P. Morgan Chase & Co.’s consumer bank, and held several key leadership roles at U.S. Bank, culminating as the vice president of strategy and

transformation.

“The opportunity to join Marcus & Millichap and lead its vital human resources efforts is tremendous,” said Coonley. “I am excited to be a part of this dynamic corporate culture and spearhead efforts to deliver rewarding and sustainable career opportunities to aspiring and established professionals serving the commercial real estate industry.”

About Marcus & Millichap, Inc. (NYSE: MMI)

Marcus & Millichap, Inc. is a leading brokerage firm specializing in commercial real estate investment sales, financing, research and advisory services with offices throughout the United States and Canada. As of December 31, 2023, the company had 1,783 investment sales and financing professionals in over 80 offices who provide investment brokerage and financing services to sellers and buyers of commercial real estate. The company also offers market research, consulting and advisory services to clients. Marcus & Millichap closed 7,546 transactions in 2023, with a sales volume of approximately \$43.6 billion. For additional information, please visit www.MarcusMillichap.com.

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Source: Marcus & Millichap, Inc.