

## Bimergen Energy – Achieving First Revenue Ahead of Schedule

**Rating**  
**BUY**  
Unchanged

**Target Price**  
**\$9.50**  
Unchanged

**August 17, 2026**

### Disseminated on Behalf of Bimergen Energy Corporation

All figures in USD unless otherwise stated

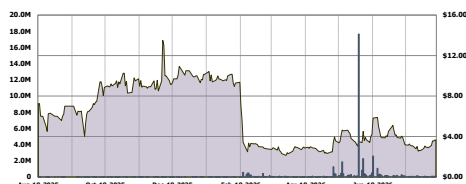
| Bimergen Energy Corporation | BESS:NYSE |
|-----------------------------|-----------|
| Rating                      | BUY       |
| Target Price                | \$9.50    |
| Return to Target            | 141%      |

| Market Data                        |        |
|------------------------------------|--------|
| Share Price                        | \$3.95 |
| Average Daily NYSE Volume (K)      | 88.7   |
| FD ITM Shares (M)                  | 7.4    |
| Market Cap (\$M)                   | \$29.3 |
| Cash & Marketable Securities (\$M) | \$9.4  |
| Debt (\$M)                         | \$0.3  |
| Enterprise Value (\$M)             | \$20.2 |

| FYE Dec 31             | 2026E    | 2027E  | 2028E  |
|------------------------|----------|--------|--------|
| Revenue (\$M)          | \$18.9   | \$41.0 | \$96.0 |
| Gross Margin (%)       | 59%      | 61%    | 62%    |
| Adj. EBITDA (\$M)      | \$4.7    | \$17.4 | \$49.4 |
| Adj. EBITDA Margin (%) | 25%      | 42%    | 52%    |
| Net Income (\$M)       | (\$0.7)  | \$8.7  | \$31.2 |
| EPS (Basic)            | (\$0.29) | \$1.18 | \$4.22 |
| FCFF (\$M)             | \$1.0    | \$6.7  | \$30.9 |

| Valuation | 2026E | 2027E | 2028E |
|-----------|-------|-------|-------|
| EV/EBITDA | 4.3x  | 1.2x  | 0.4x  |
| EV/Sales  | 1.1x  | 0.5x  | 0.2x  |

Please refer to the applicable disclosures on the back page  
Source: Atrium Research, CapitalIQ, Company Documents



Bimergen is a U.S.-based independent power producer specializing in the development, ownership, and operation of standalone battery energy storage systems (BESS). Bimergen develops utility-scale and distributed storage projects designed to provide grid reliability, renewable integration, and flexible energy solutions. Bimergen manages the full project lifecycle, including site selection, permitting, engineering, procurement, construction, and operations.

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### What you need to know:

- Bimergen reported Q2 revenue of \$7.9M, its first-ever revenue, coming in well above our expectation of nil, driven by the sale of equity stakes in assets to Cerberus/Frontier Power.
- Adjusted EBITDA was \$3.9M and net income was \$1.6M; both came in ahead of our estimates of (\$1.2M) and (\$2.9M), respectively.
- In July, Bimergen closed its 480 MWh ERCOT portfolio (the Redbird and two Texas 10 projects) with Frontier, receiving \$6.4M in cash, a future \$2.5M milestone payment, and a retained 7.5% equity interest.

This morning, Bimergen Energy Corporation (BESS:NYSE) announced Q2 financial results that were well above our expectations due to the sale of an equity stake in three assets to Frontier Power (recognized as revenue). The quarter marked Bimergen's first revenue, coming in ahead of schedule and our forecasts. We remain excited for the opportunity ahead as the Company focuses on both selling assets to larger players and putting its own projects into operation. **We are maintaining our BUY rating and our \$9.50/share target price on BESS.**

### Key Highlights

- Revenue of \$7.9M vs. our expectation of nil. The revenue was comprised of \$6.7M from Cerberus/Frontier Power, \$0.9M from Bridgeline Development, and \$0.3M from Eos Energy. This represented Bimergen's first-ever revenue.
- BESS has received \$11.0M in cash related to these revenues, with an additional \$2.6M to be recorded in Q3 related to a third project (closed July 15<sup>th</sup>). BESS will also receive an additional \$2.5M payment upon the JV reaching NTP.
- BESS retained 7.5% ownership in these projects, which was booked as a \$500K investment on the balance sheet. Management believes the fair market value to be much higher.
- Gross margins came in at 61%. G&A rose to \$3.2M from \$0.8M in Q2/25 (mostly due to legal fees and SBC), but declined QoQ from \$3.8M in Q1.
- Adjusted EBITDA was \$3.9M (36% margin) compared to our estimate of (\$1.2M). Net income came in at \$1.6M or \$0.22/share vs. our estimate of (\$2.9M) or (\$0.39/share).
- BESS ended the quarter with \$9.4M in cash and \$0.3M in leases. BESS also had \$2.5M in A/R. This compares to its market cap of \$29.3M.

### Bimergen Closes 480 MWh ERCOT Portfolio with Frontier

On July 28<sup>th</sup>, Bimergen announced that its Redbird BESS Project, a 100 MW / 400 MWh battery storage project, along with two "Texas 10" projects (80 MWh combined), has closed (previously announced in May) with Cerberus Capital Management and its Frontier platform. Bimergen has received \$6.4M in cash and will receive an additional \$2.5M upon the Redbird project achieving milestones within Frontier's platform, alongside a retained 7.5% equity stake in the projects, representing total consideration of \$8.9M across the 480 MWh ERCOT portfolio.

We remind readers that in July, Frontier selected Bimergen's Wildfire BESS Project, a 100 MW / 400 MWh battery storage project in Caldwell County, Texas, for conversion onto its platform. We expect the terms of the Wildfire agreement to be similar to those announced above, being a development fee paid to Bimergen alongside a retained 7.5% economic interest in the project.

### Catalysts

- Offtake Agreements – Ongoing
- Project Advancement Updates – Ongoing

### Our Take

Q2 marked a pivotal quarter for Bimergen as the Company generated its first-ever revenue and delivered results well ahead of our expectations across every line. While the \$7.9M in revenue was primarily driven by the sale of equity stakes to Cerberus/Frontier rather than recurring operations, today's results are strong initial proof of the Company's ability to convert completed development work into cash while still retaining long-term upside.

We are particularly encouraged by the cash conversion, with \$11.0M received and a further \$2.6M expected in Q3 from the additional project, alongside the \$2.5M payment due upon the JV (the project companies held 92.5% by Frontier and 7.5% by Bimergen) reaching NTP. While we do not expect every quarter to look like this, we continue to believe that BESS is undervalued relative to its future cashflow, with the stock trading at 4.3x/1.2x 2026E/2027E EBITDA. We have updated our model to reflect the additional \$2.6M in revenue coming in Q3, but have also decreased our estimate for Q4 given that revenue was pulled ahead to Q2; as such, our full year revenue estimate moves up from \$16.5M to \$18.9M. Our adjusted EBITDA moves up slightly, as we have also increased our G&A assumption. Our target price remains unchanged at \$9.50/share based on 9.0x 2027E EBITDA (a discount to the peers below).

| Company                      | Ticker | Mkt Cap  | EV       | EBITDA Margin | EV/EBITDA |       |       | EV/Sales |       |       |
|------------------------------|--------|----------|----------|---------------|-----------|-------|-------|----------|-------|-------|
|                              |        |          |          |               | 2027E     | 2026E | 2027E | 2028E    | 2026E | 2027E |
| Vistra Corp.                 | VST    | \$49,266 | \$71,827 | 33%           | 9.9x      | 8.8x  | 8.1x  | 3.3x     | 2.9x  | 2.7x  |
| Enlight Renewable Energy Ltd | ENLT   | \$11,632 | \$17,160 | 74%           | 29.1x     | 19.9x | 12.2x | 20.8x    | 14.8x | 9.4x  |
| Fluence Energy Inc           | FLNC   | \$1,816  | \$1,948  | 3%            | N/A       | 16.7x | 10.6x | 0.6x     | 0.5x  | 0.4x  |
| Eos Energy Enterprises, Inc. | EOSE   | \$1,446  | \$2,495  | -2%           | N/A       | N/A   | 12.0x | 8.1x     | 4.3x  | 2.3x  |
| Energy Vault Holdings, Inc.  | NRGV   | \$695    | \$873    | 2%            | N/A       | N/A   | 13.5x | 3.1x     | 2.0x  | 1.7x  |
| Average                      |        |          |          | 22%           | 19.5x     | 15.1x | 11.3x | 7.2x     | 4.9x  | 3.3x  |
| Bimergen Energy Corporation  | BESS   | \$29     | \$20     | 42%           | 4.3x      | 1.2x  | 0.4x  | 1.1x     | 0.5x  | 0.2x  |

**Figure 1: Peer Group Analysis**

### Why We Like BESS

- BESS has a 2.0 GW portfolio of battery energy storage assets, with management having a long-term goal of reaching 4.0 GW. Of these, we expect 280 MW to become operational by 2028.
- Following its recent financing at \$4.00/share, the Company has a net cash balance of \$9.0M (\$1.20/share), compared to its market cap of \$29.3M, providing downside protection given that this cash is not required to advance its projects.
- As a project manager, the Company's economics are capital-light and funded by its partners. In approximation, each 100 MW project will cost \$125M in capex, up to 60% of which will be wiped away by investment tax credits, and will generate \$11M in annual EBITDA once operational.
- Bimergen has assembled a high-quality ecosystem of leading strategic partnerships to support its growth.
- Management collectively owns 42% of BESS, led by Co-CEO and President Cole Johnson (~24%) and Executive Chairman Benjamin Tran (~15%), providing strong alignment with shareholders.

## Tear Sheet

| Market Data      |           | Capital Structure                |      |
|------------------|-----------|----------------------------------|------|
| Ticker           | BESS:NYSE | Basic Shares Outstanding (M)     | 7.4  |
| Stock Price      | \$3.95    | Warrants (M)                     | 3.6  |
| Rating           | BUY       | Options (M)                      | 1.0  |
| Target Price     | \$9.50    | FD Shares (M)                    | 12.0 |
| Upside           | 141%      | FD ITM Shares (M)                | 7.4  |
| Market Cap (\$M) |           | Ownership                        |      |
| Cash (\$M)       |           | Cole Johnson, Co-CEO & President | 24%  |
| Debt (\$M)       |           | Other Management & Insiders      | 19%  |
| EV (\$M)         |           | Retail & Institutions            | 58%  |

| Financial Estimates            |              |              |            |            |            |             |            |            |            |             |             |             |
|--------------------------------|--------------|--------------|------------|------------|------------|-------------|------------|------------|------------|-------------|-------------|-------------|
|                                | 2025A        | Q1/26A       | Q2/26A     | Q3/26E     | Q4/26E     | 2026E       | Q1/27E     | Q2/27E     | Q3/27E     | Q4/27E      | 2027E       | 2028E       |
| <b>Revenue (\$M)</b>           | <b>0.0</b>   | <b>0.0</b>   | <b>7.9</b> | <b>7.5</b> | <b>3.5</b> | <b>18.9</b> | <b>9.0</b> | <b>9.0</b> | <b>9.0</b> | <b>14.0</b> | <b>41.0</b> | <b>96.0</b> |
| % YoY                          | N/A          | N/A          | N/A        | N/A        | N/A        | N/A         | N/A        | N/A        | 20%        | 300%        | 117%        | 134%        |
| <b>Gross Profit (\$M)</b>      | <b>0.0</b>   | <b>0.0</b>   | <b>4.8</b> | <b>4.4</b> | <b>2.1</b> | <b>11.2</b> | <b>5.4</b> | <b>5.4</b> | <b>5.4</b> | <b>8.5</b>  | <b>24.8</b> | <b>59.0</b> |
| Gross Margin                   | 0%           | 0%           | 61%        | 58%        | 59%        | 59%         | 60%        | 60%        | 60%        | 61%         | 61%         | 62%         |
| <b>Adj. EBITDA (\$M)</b>       | <b>(2.5)</b> | <b>(1.2)</b> | <b>2.9</b> | <b>2.7</b> | <b>0.4</b> | <b>4.7</b>  | <b>3.6</b> | <b>3.6</b> | <b>3.6</b> | <b>6.7</b>  | <b>17.4</b> | <b>49.4</b> |
| EBITDA Margin                  | 0%           | 0%           | 36%        | 35%        | 11%        | 25%         | 40%        | 40%        | 40%        | 48%         | 42%         | 52%         |
| Adj. Net Income (Ex. SBC, \$M) | (2.5)        | (1.2)        | 2.9        | 2.4        | 0.1        | 4.2         | 2.6        | 2.0        | 1.9        | 4.2         | 10.7        | 32.2        |
| Net Income (\$M)               | (5.0)        | (3.8)        | 1.6        | 1.9        | (0.4)      | (0.7)       | 2.1        | 1.5        | 1.4        | 3.7         | 8.7         | 31.2        |
| EPS (Basic)                    | (1.11)       | (0.71)       | 0.22       | 0.25       | (0.05)     | (0.29)      | 0.29       | 0.21       | 0.19       | 0.50        | 1.18        | 4.22        |
| FCFF (\$M)                     | (0.8)        | (2.9)        | 0.4        | (0.4)      | 1.6        | 1.0         | 0.5        | 2.0        | 1.9        | 2.3         | 6.7         | 30.9        |

Figure 2: Tear Sheet

|                   | Q3/26E       |          | Q4/26E         |          | 2026E          |          | 2027E         |          |
|-------------------|--------------|----------|----------------|----------|----------------|----------|---------------|----------|
|                   | New          | Previous | New            | Previous | New            | Previous | New           | Previous |
| Revenue (\$M)     | <b>\$7.5</b> | \$5.0    | <b>\$3.5</b>   | \$11.5   | <b>\$18.9</b>  | \$16.5   | <b>\$41.0</b> | \$41.0   |
| Gross Margin (%)  | <b>58.0%</b> | 58.0%    | <b>59.1%</b>   | 58.5%    | <b>59.4%</b>   | 58.4%    | <b>60.6%</b>  | 60.6%    |
| Adj. EBITDA (\$M) | <b>\$2.7</b> | \$1.7    | <b>\$0.4</b>   | \$5.5    | <b>\$4.7</b>   | \$4.8    | <b>\$17.4</b> | \$18.6   |
| Net Income (\$M)  | <b>\$1.9</b> | \$0.7    | <b>(\$0.4)</b> | \$4.5    | <b>(\$0.7)</b> | (\$1.5)  | <b>\$8.7</b>  | \$8.8    |

Figure 3: Estimate Revisions

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