

August 11, 2022



# HeartBeam Reports Second Quarter 2022 Financial Results

*Company Remains on Track for FDA Submissions of the HeartBeam AIMI™ Software Platform for the Emergency Department in Q3 2022 & AIMIGo™, the Telehealth Solution, in Q4 2022*

*Acquires Source Code Access Under the LivMor Partnership Agreement that will be Used to Build a Company-branded Version of the LIVMOR's Halo+ FDA Cleared Turnkey Solution for Remote Patient Monitoring to Connect Physicians and Patients.*

*Management to Host Webcast and Conference Call Today At 4:30 p.m. ET*

SANTA CLARA, Calif.--(BUSINESS WIRE)-- **HeartBeam, Inc.** (NASDAQ: BEAT), a developmental stage digital healthcare company with a proprietary ECG telemedicine technology for heart attack detection, has reported its financial and operational results for the second quarter ended June 30, 2022.

## Second Quarter 2022 Operational Highlights

- Expanded the addressable patient population for the Company's HeartBeam AIMI™ software platform to provide access to a broader patient population in the Emergency Room
- Submission of HeartBeam AIMI platform to FDA expected on or about August 15, 2022
- Supplemented LIVMOR partnership with source code acquisition for the HeartBeam branded version of the FDA Registered LIVMOR Halo+ Portal used with both of the Company's products
- Appointed healthcare and cardiac industry veteran, Ken Persen, to the role of Chief Technology Officer
- Selected as winner of the annual Cardiovascular Innovations (CVI) 2022 Innovation Summit and Shark Tank Competition, an annual awards program recognizing state-of-the-art cardiac technologies
- Presented at investor conferences including the H.C. Wainwright Global Investment Conference and the LD Micro Invitational XII Conference

## Management Commentary

"The second quarter of 2022 delivered steady advancement along our commercialization pathway, including HeartBeam AIMI™ product submission for FDA clearance in the very near future. We are also very pleased with the rapid progress in getting our core product, the AIMIGo™ containing 3D vector ECG collection device prepared for FDA submission in Q4 of this year," said Branislav Vajdic, PhD, Chief Executive Officer and Founder of HeartBeam. "We continue to have strong conviction in our HeartBeam AIMI software platform technology and AIMIGo, our end-to-end telemedicine solution, and their potential to offer more accurate heart attack detection to expedite treatment."

“We were pleased by the progress our team has made over the past quarter, highlighted by our decision to expand the addressable patient population for our HeartBeam AIMI platform technology by including unstable angina as a diagnosis for analysis. In evaluating the ECG database for the clinical validation of our platform technology, we discovered a significant portion of consecutive patients fell into the category of unstable angina, a serious cardiac condition. Patients with unstable angina may have subtle electrical changes brought on by ischemia without definitive injury to the cardiac tissue. The expanded scope of the clinical validation study will provide access to a broader patient population for our technology once cleared by the FDA. Due to this decision, we expect to file a 510K with the full data set for clinical validation on or about August 15, 2022, and it does not affect the timeline for 510K submission of AIMIGo. In addition, we recently acquired the source code access for the HeartBeam branded version of the FDA Registered LIVMOR Portal, which will help us meet our schedule for FDA submissions and development of our software solutions in-house, led by our new Chief Technology Officer and his team.”

Dr. Vajdic continued, “Looking ahead, our commercialization path is on track with our AIMIGo 3D vector ECG product expected to be ready for FDA submission in Q4 of this year, along with the 510K filing in the coming days for HeartBeam AIMI. We recently announced the appointment of Chief Technology Officer, Ken Persen, whose deep knowledge of cardiovascular technologies, combined with industry insights, will be hugely important for continued development and evolution of HeartBeam’s technology. Our commercial team has continued to engage in positive discussions with strategic institutions, including academic centers, regional healthcare systems, and regional community hospital systems. Finally, we remain confident in our anticipated upcoming product milestones and believe we have sufficient resources to advance our programs through multiple value-inflection points towards commercialization. We look forward to providing updates on our progress in the months ahead.”

### **Anticipated Milestones**

- **HeartBeam AIMI Platform (for the Emergency Department)**
  - Development of FDA-Ready Product - Q2 2022
  - FDA Study Completed – Q3 2022
  - FDA Submission – Q3 2022
  - FDA Clearance – Q4 2022
  - Limited Market Release – Q4 2022
  - Product Launch – Q1 2023
  
- **HeartBeam AIMIGo Device (for telehealth)**
  - Development of FDA-Ready Product – Q4 2022
  - FDA Study Completed – Q4 2022
  - FDA Submission – Q4 2022
  - FDA Clearance - Q1 2023
  - Limited Market Release – Q2 2023
  - Product Launch – Q3 2023

### **Second Quarter 2022 Financial Results**

Research and development expenses for the second quarter of 2022 were \$1.7 million, compared to \$25,000 for the second quarter of 2021.

General and administrative expenses for the second quarter of 2022 were \$1.8 million compared to \$312,000 for the second quarter of 2021.

Net loss for the second quarter of 2022 was \$3.5 million, compared to a net loss of \$0.9 million for the second quarter of 2021.

Cash totaled \$9.3 million as of June 30, 2022, compared to \$13.2 million as of December 31, 2021.

## **Second Quarter 2022 Results Conference Call**

HeartBeam CEO and Founder Branislav Vajdic, PhD, CFO Rick Brounstein, and CBO Jon Hunt, PhD, will host the conference call, followed by a question-and-answer period. The conference call will be accompanied by a presentation, which can be viewed during the webcast or accessed via the investor relations section of the Company's website [here](#).

To access the call, please use the following information:

**Date:** Thursday, August 11, 2022  
**Time:** 4:30 p.m. Eastern time (1:30 p.m. Pacific time)  
**Dial-in:** 1-888-999-6281  
**International Dial-in:** 1-848-280-6550  
**Conference Code:** 3684645  
**Webcast:** [https://viaavid.webcasts.com/starthere.jsp?ei=1561275&tp\\_key=9fce20782b](https://viaavid.webcasts.com/starthere.jsp?ei=1561275&tp_key=9fce20782b)

A telephone replay will be available approximately two hours after the call and will run through November 11, 2022, by dialing 1-844-512-2921 from the U.S., or 1-412-317-6671 from international locations, and entering replay pin number: 151369. The replay can also be viewed through the webinar webcast link above and the presentation utilized during the call will be available in the company's investor relations section [here](#).

## **About HeartBeam, Inc.**

HeartBeam, Inc. (NASDAQ: BEAT) is a development stage digital healthcare company with proprietary ECG telemedicine technology that will redefine the way high risk cardiovascular patients are diagnosed in an ambulatory setting at any time and any place. Its breakthrough solution employs a reusable, credit card sized, 3D vector ECG recording device and cloud-based software capable of assisting a physician in diagnosing a wide range of cardiovascular disease. HeartBeam is initially focusing on a huge unmet need of helping diagnose heart attacks in patients outside of a medical institution. No single lead ECG technology can offer this value to patients and their physicians. This underserved market is several times larger than the cardiac arrhythmia detection market based on the prevalence of patients with coronary artery disease at high risk of heart attack. For more information, visit [www.heartbeam.com](http://www.heartbeam.com).

## **Forward-Looking Statements**

All statements in this release that are not based on historical fact are "forward-looking statements." While management has based any forward-looking statements included in this release on its current expectations, the information on which such expectations were based may change. Forward-looking statements involve inherent risks and uncertainties which could cause actual results to differ materially from those in the forward-looking statements,

as a result of various factors including those risks and uncertainties described in the Risk Factors and in Management's Discussion and Analysis of Financial Condition and Results of Operations sections of our in our Forms 10-K, 10-Q and other reports filed with the SEC and available at [www.sec.gov](http://www.sec.gov). We urge you to consider those risks and uncertainties in evaluating our forward-looking statements. We caution readers not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Except as otherwise required by the federal securities laws, we disclaim any obligation or undertaking to publicly release any updates or revisions to any forward-looking statement contained herein (or elsewhere) to reflect any change in our expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

**HEARTBEAM, INC.**  
**Balance Sheets (Unaudited)**  
(In thousands, except share data)

	<u>June 30, 2022</u>	<u>December 31, 2021</u>
<b>Assets</b>		
Current Assets:		
Cash and cash equivalents	\$ 9,274	\$ 13,192
Prepaid expenses and other assets	464	806
Total Assets	<u>\$ 9,738</u>	<u>\$ 13,998</u>
<b>Liabilities and Stockholders' Equity</b>		
Current Liabilities:		
Accounts payable and accrued expenses (includes related party \$1 for each period respectively)	770	588
Total Liabilities	<u>770</u>	<u>588</u>
Commitments and contingencies (Note 7)		
<b>Stockholders' Equity</b>		
Common stock - \$0.0001 par value; 20,000,000 shares authorized; 7,982,008 and 7,809,912 shares issued and outstanding at June 30, 2022 and December 31, 2021	1	1
Additional paid in capital	23,862	22,633
Accumulated deficit	(14,895)	(9,224)
Total Stockholders' Equity	<u>\$ 8,968</u>	<u>\$ 13,410</u>
Total Liabilities and Stockholders' Equity	<u>\$ 9,738</u>	<u>\$ 13,998</u>

**HEARTBEAM, INC.**  
**Statements of Operations (Unaudited)**  
(In thousands, except share and per share data)

	Three months ended June 30,		Six months ended June 30,	
	2022	2021	2022	2021
<b>Operating Expenses:</b>				
General and administrative	\$ 1,793	\$ 312	\$ 3,208	\$ 446
Research and development	1,742	25	2,475	54
Total operating expenses	<u>3,535</u>	<u>337</u>	<u>5,683</u>	<u>500</u>
Loss from operations	<u>(3,535)</u>	<u>(337)</u>	<u>(5,683)</u>	<u>(500)</u>
<b>Other Income (Expense)</b>				
Interest income (expense)	10	(608)	12	(677)
Other income	—	—	—	22
Total other income (expense)	<u>10</u>	<u>(608)</u>	<u>12</u>	<u>(655)</u>
Loss before provision for income taxes	\$ (3,525)	\$ (945)	\$ (5,671)	\$ (1,155)
Income tax provision	\$ —	\$ —	\$ —	\$ —
<b>Net Loss</b>	<u>\$ (3,525)</u>	<u>\$ (945)</u>	<u>\$ (5,671)</u>	<u>\$ (1,155)</u>
Net loss per share, basic and diluted	<u>\$ (0.43)</u>	<u>\$ (0.26)</u>	<u>\$ (0.70)</u>	<u>\$ (0.31)</u>
Weighted average common shares outstanding, basic and diluted	<u>8,145,967</u>	<u>3,699,762</u>	<u>8,092,237</u>	<u>3,706,550</u>

**HEARTBEAM, INC.**  
**Statements of Cash Flows (Unaudited)**  
(In thousands)

	<b>Six months ended June 30,</b>	
	<b>2022</b>	<b>2021</b>
<b>Cash Flows From Operating Activities</b>		
Net loss	\$ (5,671)	\$ (1,155)
Adjustments to reconcile net loss to net cash used in operating activities		
Accretion expense, convertible notes	—	531
Non-cash interest expense	—	147
Stock-based compensation expense	423	32
PPP loan forgiveness	—	(22)
Changes in operating assets and liabilities:		
Prepaid expenses and other current assets	342	(29)
Accounts payable and accrued expenses	638	72
<b>Net cash used in operating activities</b>	<b>(4,268)</b>	<b>(424)</b>
<b>Cash Flows From Financing Activities</b>		
Proceeds from sale of equity	348	—
Proceeds from exercise of stock options	2	—
Proceeds from issuance of convertible notes	—	865
<b>Net cash provided by financing activities</b>	<b>350</b>	<b>865</b>
<b>Net (decrease) increase in cash</b>	<b>(3,918)</b>	<b>441</b>
<b>Cash and Cash Equivalents – Beginning of period</b>	<b>13,192</b>	<b>24</b>
<b>Cash and Cash Equivalents – Ending of period</b>	<b>\$ 9,274</b>	<b>\$ 465</b>
<b>Supplemental Disclosures of Cash Flow Information:</b>		
Taxes paid	\$ —	\$ —
<b>Supplemental Disclosures of Non-cash Financing Activities:</b>		
Issuance of common stock and warrants to settle accrued expenses	\$ 456	\$ —
Conversion of short-term notes to convertible notes	\$ —	\$ 1,644

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**Media and Investor Relations Contact:**

Chris Tyson  
Executive Vice President  
MZ North America  
Direct: 949-491-8235  
[BEAT@mzgroup.us](mailto:BEAT@mzgroup.us)  
[www.mzgroup.us](http://www.mzgroup.us)

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