# ODYSSEY SEMI

**Investor Presentation** 

May 11, 2022

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# Odyssey Semiconductor (OTCQB: ODII) at a Glance

#### **Company Overview**

- Odyssey Semiconductor is a development stage company focused on fabricating vertical GaN power devices based on its proprietary technology
- Our power devices target the following markets:
  - High voltage industrial motors
  - Solar Power Inverters
  - Electric vehicles
  - Other
- Vertical GaN based power devices set to disrupt the SiC power device market based on its ability to:
  - · Operate at higher switching speed
  - Provide lower losses
  - Reduce size and weight of power conversion modules

#### **Odyssey Fabrication Facility in Ithaca, NY**





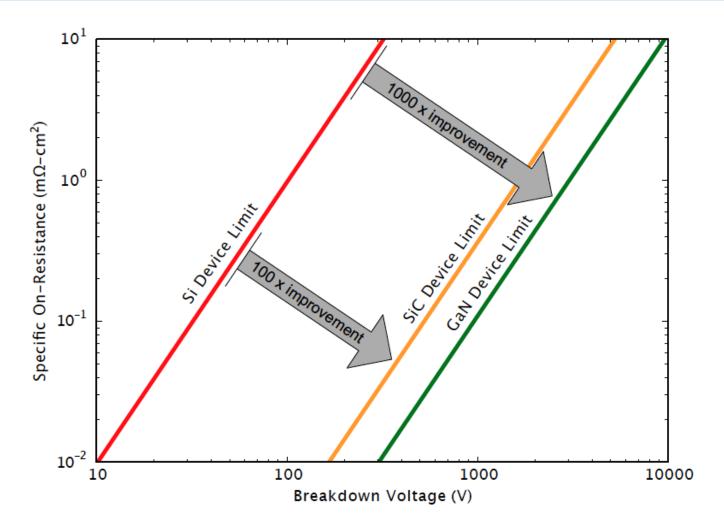
- Founded in 2019
- Strong GaN team
- Only US based GaN foundry Ithaca
- CY2021 revenue of ~\$750,000
- 1 AARPA Grant \$1.5M 2017
- Reverse IPO 2 Rounds of Financing
  - August 2019 \$2.9M @ \$1.50
  - March 2021 \$5M @ \$4.00
- Shares outstanding at 3/31/22 12.7Msh



# **Key Messages**

- New Disruptive High-Voltage Power Switching Devices with Strong Intellectual Property
  - Vertical GaN will provide significant benefits over silicon carbide
  - Odyssey's proprietary vertical GaN-based device technology enables dramatic efficiency increases for medium and high voltage GaN power switching devices
- Strong GaN Team & III-V Semiconductor Fab
  - New CEO Mark Davidson was hired in April 2022
- Rapid Growth in High Voltage Strong Market Demand
  - TAM: \$3B 29% CAGR
- Near to Medium Term Growth Strategies
  - GaN products expected/available to sample in 2022
  - Mark starting to engage with customers in key markets who are waiting for samples
- Longer Term Growth Strategies
  - Enable on-the-go charging for electric transportation
- Working on Emerging from Development Stage and Raising More Capital Later This Year
  - Announced last quarter the company is applying to have its common stock uplisted to Nasdaq Capital Market and has filed a Form S-1 related to public offering of its securities to raise the capital needed to meet the Nasdaq Listing requirements and other capital needs

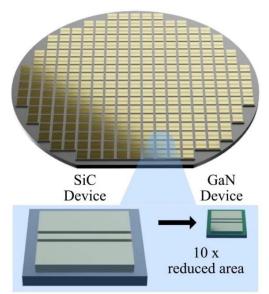
## GaN vs. SiC?



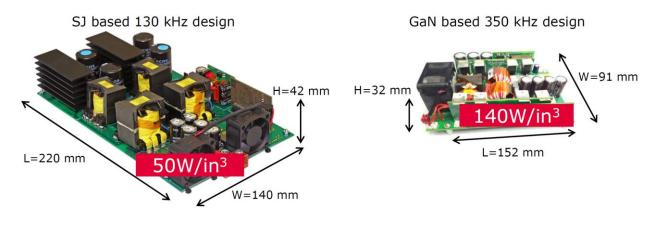
Much smaller resistance for an equivalent area device = less capacitance and higher switching speed.

#### GaN vs. Si vs. SiC

- GaN is 1000x less resistive than Si and 10x less resistive than SiC
  - 10x more devices per wafer (sq mm) than SiC
  - Simpler process compared to SiC
    - Lowers manufacturing cost
  - Devices can run at higher switching speeds:
    - Reduced size and cost of surrounding components
    - Decreases Power losses more efficient
    - Can achieve faster switching speed



#### Silicon based



Source: Infineon

GaN's smaller size fits into smaller form factors and deliver higher power efficiency and lower product costs.

# **Power Conversion Applications**

#### **Odyssey Semiconductor Focus**

100 V

650 V

1,200 V

2,000 V

10,000 V

# LOW VOLTAGE

**Power Supplies** 





#### MEDIUM & HIGH VOLTAGE

Solar PV Inverters





**Industrial Motor Drives** 



Wind Power



#### HIGH VOLTAGE

**Smart Grid** 



**Electric Train Propulsion** 



Odyssey's vertical GaN-based device technology enables dramatic efficiency increases over competition for applications up to 10 kV for industrial motors, electric vehicles, solar power, etc.

# **Near to Medium Term Opportunities**

#### Odyssey is focused on three markets: industrial motors, solar power, and electric vehicle recharging

#### **High Voltage Industrial Motors**

~45% of world's energy is consumed turning a motor which is a \$100M market today growing at 6% CAGR



#### **Solar Power Inverters**

Decrease losses from tying in solar power generation to the electric grid – a \$170M+ market today growing at 17% CA



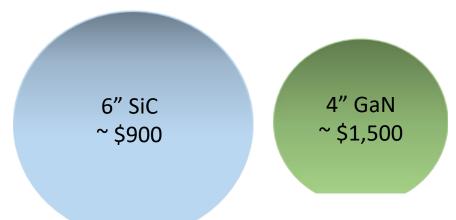
#### **Electric Vehicles**

Decrease losses in power converters and power inverters while reducing the size and weight of these modules which is a \$450M mkt today w/CAGR of 38%



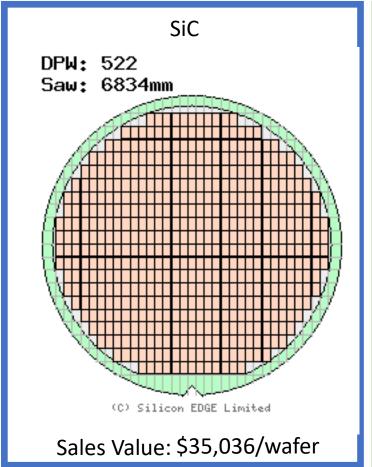
#### Device Cost: SiC vs GaN

Current state-of-the-art wafer Sizes: GaN vs. SiC



- GaN wafers are ~ 4x the cost of SiC wafers per mm<sup>2</sup>
- However, GaN transistors require 10x less area to achieve equivalent on resistance as SiC wafers
- One 4" GaN wafer has 4x the number of equivalent devices as One 6" SiC wafer



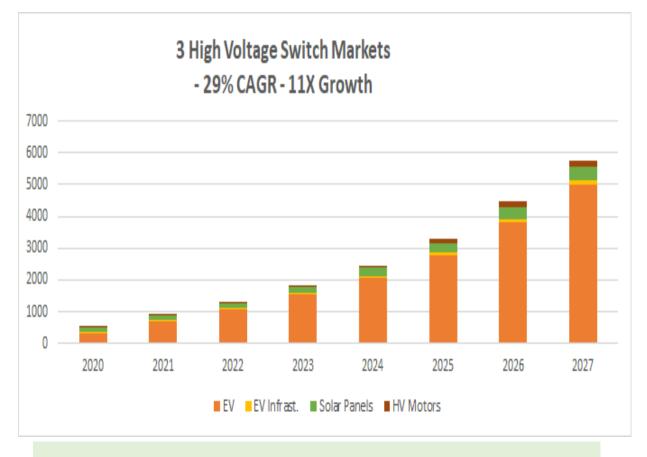




4" GaN wafer foundry can outproduce 6" SiC foundry by 4x/wafer

# TAM for Odyssey Semiconductor's GaN-Based Vertical Conduction Devices

# All SiC-based applications addressed by Odyssey' vertical GaN-based conduction devices Odyssey is disrupting greater than \$3B silicon carbide market



Large growing markets for the technologies that Odyssey will deliver



# Key Takeaways from Yole: Development 2020 Power SiC Report

- **Upgrade to 800V battery vehicles represent a significant market opportunity for SiC** owing to its interesting performance/cost ratio compared to Si IGBT
  - The volume use of a higher cost SiC component is dependent both on a significant reduction of cost coupled with a lower battery size & cost savings enabled by using SiC. For the main inverter, this is where vertical GaN has an opening to more effectively seize this opportunity. The main inverter market is the driving volume in the overall SiC-based EV/HEV market (see next slide)
- To increase EV driving range (>400km) need more efficient and higher power density main inverter. This may also drive people to think about multiple Inverters (1 per axel) or in wheel motors
- SiC is already used in On Board Chargers OBCs, and is expected to be widely used in the coming years
- **GaN could reduce cost significantly**. GaN could enter in at least one premium car's OBC starting in 2021. As Battery packs move up from 400 to 800V the need for a vertical GaN device for OBC rather than a Horizontal GaN comes into play
- "All most all OEM and Tier I EV Mfg keep an eye on/develop GaN for next generation EV systems...Thus the competition between SiC and GaN is extremely important to watch"

Odyssey is pioneering vertical GaN development.

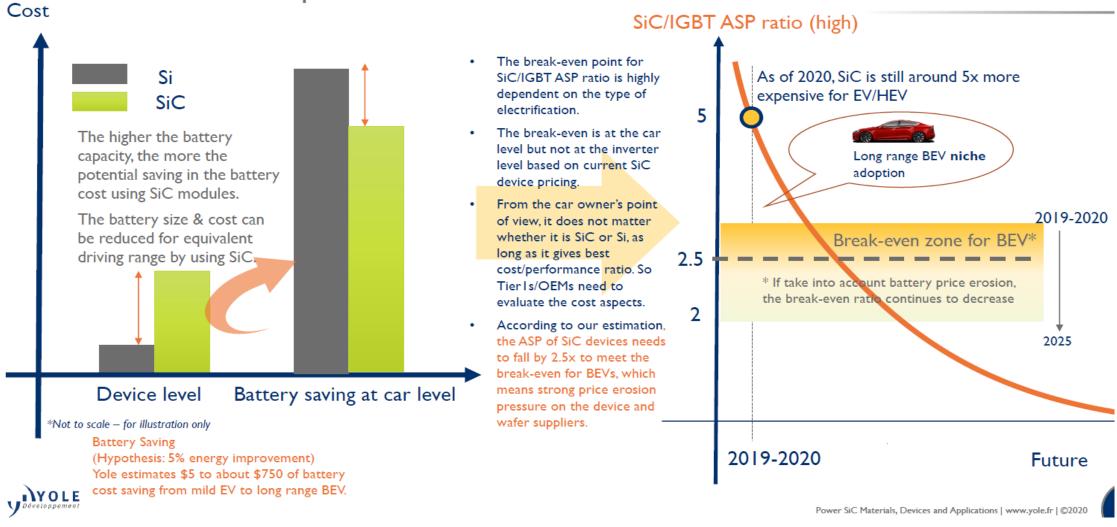
GaN will drive replacement of silicon and silicon carbide in high voltage, high performance power applications.



# Yole's Analysis of Cost Challenge in SiC Market from 2020 Power SiC Mkt Report

Need to crop this slide

Focus on cost aspects



# Customer Update—Vertical GaN

#### 1. European Automotive OEM and an EV Company

- Mutual NDA signed
- Have had two discussions with them so far
- They have shared their requirements for devices
- Very encouraged by our results so far

#### 2. US Automotive OEM and an EV Company

- Mutual NDA send to us (we've signed; they have not)
- Will see us when we are ready with >1 kV devices

#### 3. Tier 1 European Module Subassembly Maker. Also has Large Industrial Division

- Very Interested will take unpackaged parts to test
- Has GaN manufacturing capability for devices and modules

#### 4. Large US High Voltage Motor Mfg Co.

- Will re-engage with technical team when we can sample
- Have continued to give updates to CEO, both technical and business



# Under Capitalized or More Leverageable Opportunity?

	Other Pub GaN	Other Pub GaN	Odyssey
	Co. 1	Co. 2	
Objective =>	•	Displace Silicon Power Switches <600V	Displace Silicon Carbide Power Switches >600V-4,000V
Invested Capital prior to SPAC/Uplist	\$ 102M	\$ 211M	\$ 9M
Years Invested	8	14	6
People on Board	162	104	14
Operating Loss in Q4	\$6.9M	\$ 3.7M	\$ 0.5M
"Odyssey View" of Size of Available Mkt	\$ 3B	\$3B	\$3B
Mkt CAP	\$705M	\$365M	\$20M

#### **Financials**

- Revenues of \$29,939 in Q1 2022
  - Generated from foundry service business being done for other companies: design
  - This is prior to shipping GaN product revenue. We plan to be shipping samples later this year
  - We also have new opportunities in services and plan to build the foundry service business
  - Mark the new CEO will also be focusing on adding his experience in sales and marketing to this
- Diligently managing cash, the cash balance is ~\$1.6 million on March 31, 2022
- Cash used in ongoing operation was ~\$175,000 per month in Q1 2022
  - Favorably below the average of ~\$208,000 per month in 2021
- In addition, in Q1 2022 we spent approximately ~\$275,000 on Legal and Accounting Fees preparing for the S-1 and NASDAQ uplisting
- Also approximately ~\$70,000 toward the recruiting fees for the new CEO
  - CEO hired in April 2022. This will add to the Q2 and ongoing cash usage
  - We plan to add additional resources in a measured fashion, over time

# **Odyssey Investment Highlights**

- New Disruptive High-Voltage Power Switching Devices with Strong Intellectual Property
- Strong GaN Team & III-V Semiconductor Fab
- Rapid Growth available in High Voltage Market
  - Strong Interest in Our Technology
- Near to Medium Term Product Growth Strategies
  - Longer Growth Runway
- Working on Emerging from Development Stage and Raising More Capital Later This Year

# Appendix

# **Prototype Development Progress**

- Odyssey conceived its current device design in the summer of 2021
  - Current design has many improvements over original implementation of the vertical GaN transistor
    - Lower gate leakage
    - Lower on-resistance
    - Much wider processing window
- Batches of new raw materials can take up to three months to obtain
- Rapid prototyping process runs have been completed, on average, every 2 weeks since mid-2021
  - Batches of new raw materials can take up to three months to obtain
- The only important device parameter left to achieve is breakdown voltage >1000 V
  - Several experiments are in progress and being completed every 2 weeks
    - Odyssey expects the confluence of all the important device parameters to occur sometime in this quarter

# Odyssey GaN Processing Technologies Featured in Recent Articles

- Gearing Up For Next-Gen Power Semis in Semiconductor Engineering.
- Going Vertical With GaN Devices in Semiconductor Engineering.
- Gallium Nitride Isn't New, But Its Latest Use is of Great Interest in Electric-Car Land in Motortrend.

Those articles can be accessed on the Odyssey website at <a href="https://www.odysseysemi.com/investors/news-events">https://www.odysseysemi.com/investors/news-events</a>