July 23, 2019

Equinix to Offer Enhanced Cloud Connectivity with Amazon Web Services

Faster Connection Capacities Help Accelerate Enterprise Cloud Transformations

REDWOOD CITY, Calif., July 23, 2019 /PRNewswire/ -- Equinix, Inc. (Nasdaq: EQIX), the global interconnection and data center company, today announced it is strengthening its relationship with Amazon Web Services (AWS) to offer enhanced cloud connectivity that helps enterprises accelerate their journey to AWS via a private cloud network onramp.

Building upon its existing collaboration to offer private and secure connectivity with AWS Direct Connect, Equinix is participating in the launch of the new AWS Direct Connect Service Delivery Program, which allows Equinix customers to use Hosted Connections with 1G, 2G, 5G and 10G capacities on Equinix Cloud Exchange Fabric™ (ECX Fabric™). The enhanced capabilities allow enterprises with mission-critical workloads to benefit from lower latency and higher bandwidth capacities for hybrid cloud architectures on Platform Equinix®.

To support hybrid workloads, the availability of new 1G, 2G, 5G and 10G capacities allows Equinix customers using ECX Fabric to easily connect to a range of AWS services via AWS Direct Connect locations in the same metro where the customer's infrastructure is located. For other workloads requiring low latency, higher bandwidth and data sovereignty adherence, Equinix customers can use the new higher capacities on ECX Fabric to access all AWS services via AWS Direct Connect locations in metros different from where the customer's infrastructure is located.

Highlights/Key Facts

- The need to deploy hybrid cloud architecture by connecting to cloud service providers, such as AWS, is becoming increasingly important for global enterprises as digital transformation fuels the need for on-demand access to cloud-based services.
- Equinix is a long-time AWS Direct Connect provider, supporting both Dedicated Connections and Hosted Connections in Equinix IBX data centers globally.
- In March 2019, AWS announced an update to the AWS Direct Connect Partner Program, validating Hosted Connections and Dedicated Connections as the preferred AWS Direct Connect models. AWS also recommends customers rely on Dedicated Connections and Hosted Connections for sensitive workloads.
- To enable hybrid cloud deployments for enterprises, Equinix offers more AWS Direct Connect onramps than any other data center provider. AWS Direct Connect is available to customers via ECX Fabric in 27 strategic markets, including Amsterdam, Chicago, Dallas, Dubai, Frankfurt, Helsinki, Hong Kong, London, Los Angeles, Madrid, Manchester, Miami, Munich, New York, Osaka, Paris, Rio de Janeiro, São Paulo, Seattle, Silicon Valley, Singapore, Stockholm, Sydney, Tokyo, Toronto, Warsaw and

Washington, D.C.

- ECX Fabric is an on-demand, SDN-enabled interconnection service that allows any business to connect between its own distributed infrastructure, and any other company's distributed infrastructure, including the world's largest network service and cloud providers, on Platform Equinix.

- Direct and private connectivity to strategic cloud service providers like AWS is essential as digital transformation fuels higher demand for localized digital services at the edge. According to the Global Interconnection Index (GXI) Volume 2, a market study published by Equinix, interconnection between enterprises and cloud and IT providers is projected to grow 98% per annum through 2021, supporting businesses building out new digital services and migrating existing workloads to third-party cloud platforms.

Quotes

- **Jennifer Cooke, Research Director, IDC**
  "Digital transformation is driving enterprises to move their IT infrastructure to the cloud. Key to making this move successful is having the flexibility and scalability advantages of hybrid cloud architectures that enable them to easily move workloads and data between public and private clouds. Interconnection is a critical component, providing enterprises with a more secure, higher bandwidth and cost-effective connectivity option to the public cloud versus the public internet. Equinix's ability to provide enterprises, especially those with sensitive workloads, enhanced capabilities to build a hybrid cloud environment enables frictionless migration to the public cloud – and allows enterprises to reap the enormous benefits the cloud has to offer."

- **Kaushik Joshi, Global Managing Director, Strategic Alliances, Equinix**
  "Companies with latency-sensitive applications and workloads require predictable performance to ensure a consistent, high-quality user experience. AWS Direct Connect combined with ECX Fabric on the Equinix global interconnection platform is an ideal combination that allows these customers to deploy hybrid cloud architectures and achieve this level of performance and security. By offering Dedicated Connections, and Hosted Connections with new 1G up to 10G speeds on ECX Fabric, we are enhancing private cloud connectivity for enterprises to help them accelerate their hybrid cloud transformations."

Additional Resources

- More about Equinix and AWS [website]
- Equinix Enhances Global Platform to Accelerate Interconnection for Global Businesses at the Digital Edge [press release]
- Equinix Achieves APN Advanced Technology Partner Status with AWS [press release]
- Global Interconnection Index Volume 2 [market study]

About Equinix
Equinix, Inc. (Nasdaq: EQIX) connects the world's leading businesses to their customers, employees and partners inside the most-interconnected data centers. On this global platform for digital business, companies come together across more than 50 markets on five continents to reach everywhere, interconnect everyone and integrate everything they need to create their digital futures. www.equinix.com.

Forward-Looking Statements
This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX data centers and developing, deploying and delivering Equinix products and solutions; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenues from customers in recently built out or acquired data centers; a failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; risks related to our taxation as a REIT; and other risks described from time to time in Equinix filings with the Securities and Exchange Commission. In particular, see recent Equinix quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

EQUINIX

WHERE OPPORTUNITY CONNECTS

View original content to download multimedia:http://www.prnewswire.com/news-releases/equinix-to-offer-enhanced-cloud-connectivity-with-amazon-web-services-300889118.html

SOURCE Equinix, Inc.