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NexGen Networks Scales Globally on Platform Equinix

Expands ultra-low latency fiber backbone to add capacity to trans-Europe and Asia routes

REDWOOD CITY, Calif., Aug. 13, 2015 /PRNewswire/ -- Equinix, Inc. (Nasdaq: EQIX), the global interconnection and data center company, and NexGen Networks, a leading global provider of ultra-high-speed fiber-optic services with a distinctive customer service approach, today announced that NexGen has deployed new network Points of Presence (PoPs) in its Tokyo (TY3) and Frankfurt (FR2) data centers.

This expansion adds coverage of the APAC region for NexGen customers. As a longtime Equinix customer, NexGen Networks has leveraged Platform Equinix™ to scale its business to now provide an ultra-low latency route between Europe and Asia to meet the needs of global enterprises.

Highlights / Key Facts

- NexGen Networks has been working with Equinix for nearly a decade and has utilized Equinix's global footprint of IBX data centers to establish a presence in many of the top metros for international markets including Chicago, New York City, London, Philadelphia, and most recently in Tokyo and Frankfurt.
- Equinix's centrally located FR2 data center in Frankfurt is among the world's most carrier-dense, thanks in part to a partnership with DE-CIX Frankfurt, the largest Internet exchange point in the world. NexGen's expansion to FR2 represents another substantial step to ensuring that its customers have access to the most critical infrastructure in the key financial and commercial centers of the world. Additionally, this presence provides NexGen and its clients access to direct and settlement-free IP interconnection infrastructure in Germany.
- At Equinix's TY3 data center, NexGen will be able to deliver local or regional 10Gb wavelength or traditional Ethernet services, as well as offering connections from TY3 over the RJCN/TEA and PC1 routes, which are particularly beneficial for financial institutions that require low latency options to equities and futures markets in Europe and U.S. Additionally, NexGen clients will be able to take advantage of a full range of premium colocation, interconnection and support services at the facility, which is a major peering and Internet exchange point for the Asia-Pacific region with connections to the Japan's two largest financial exchanges—the Tokyo Futures Exchange (TFX) and the Tokyo Commodities Exchange (TOCOM).
- With more than 100 International Business Exchange (IBX®) data centers in in 33 markets, Equinix's facilities provide a dynamic environment where rich business ecosystems of major networks, enterprises, cloud service providers and business partners interconnect to each other and to more than 1,100+ available networks. NexGen Networks clients will benefit from these opportunities for interconnectivity, as well as from direct access to important banking, commerce, and telecommunications infrastructure.

- By providing additional capacity on its fiber backbone, NexGen Networks is able to more effectively meet the growing needs of global enterprises who are adopting hybrid cloud and require up to 100G of bandwidth or transport between Equinix data centers and back office. Enterprises looking to build a multi-cloud architecture can also tap Equinix's cloud ecosystem of more than 500 cloud service and directly connect to top providers including Amazon Web Services (AWS), Microsoft ExpressRoute, and Google Cloud Platform on the Equinix Cloud Exchange.
- NexGen's continued expansion on Platform Equinix is the latest in a series of proactive data center deployments globally to ensure that clients can leverage the most advanced and reliable infrastructure.
- Earlier this year Equinix announced that it is boosting interconnection capacity by opening new data centers in five major markets including New York and London. By providing this increased capacity, Equinix expands its role in advancing the digital economy's interconnected era, in which businesses are demanding increasing levels of interconnection to accelerate business performance.

Quotes

- **Jeffrey Barth, vice president of sales, NexGen Networks:**
  "This expansion will improve service for our customers around the world, providing uninterrupted, high speed access to leading financial centers. Furthermore, it provides interconnection with our recently acquired capacity on the TEA cable system, which gives us an incredibly efficient and reliable path from Europe into Asia."
- **Jim Poole, vice president, global service providers, Equinix:**
  "Equinix's unmatched data center footprint means businesses can rapidly deploy data center operations worldwide and have the flexibility to scale up or down to suit business needs. NexGen Networks is a perfect example of a customer that aggressively grew its business on Platform Equinix and we are looking forward to continuing on this exciting journey."

Additional Resources

- Equinix Accelerates Interconnected Era with Global Launch of Five New Data Centers [Press release]
- Equinix Expands New York Campus with State-of-the-Art Facility [Press release]
- Shaping the Interconnected Era [blog]
- NexGen Offers Clients the Fastest Network Route from Europe to Asia [Press release]

About NexGen Networks
NexGen Networks, http://www.NexGen-Net.com/, is the premier provider of tailored, high-capacity communications services to carrier and enterprise customers. NexGen Networks is committed to delivering cost-effective, custom solutions coupled with superior industry expertise, service and support that allows for unparalleled time to market connectivity. It offers a comprehensive suite of facilities-based services including: Ethernet, SONET, Wavelength, Dark Fiber, Internet Access, Colocation and more. Its fiber optic network leverages unique rights-of-way that deliver connectivity to the major metropolitan areas in North America, Europe and the Far East. While consistently building upon its private and public IP and Ethernet expertise and evolving its capabilities to continually meet the needs of its customers, large and small, it has continued to maintain a superior standard of customer service and support.

About Equinix
Equinix, Inc. (Nasdaq: EQIX) connects the world's leading businesses to their customers, employees and partners inside the most interconnected data centers. In 33 markets across five continents, Equinix is where companies come together to realize new opportunities and accelerate their business, IT and cloud strategies. www.equinix.com.

Forward Looking Statements
This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

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