

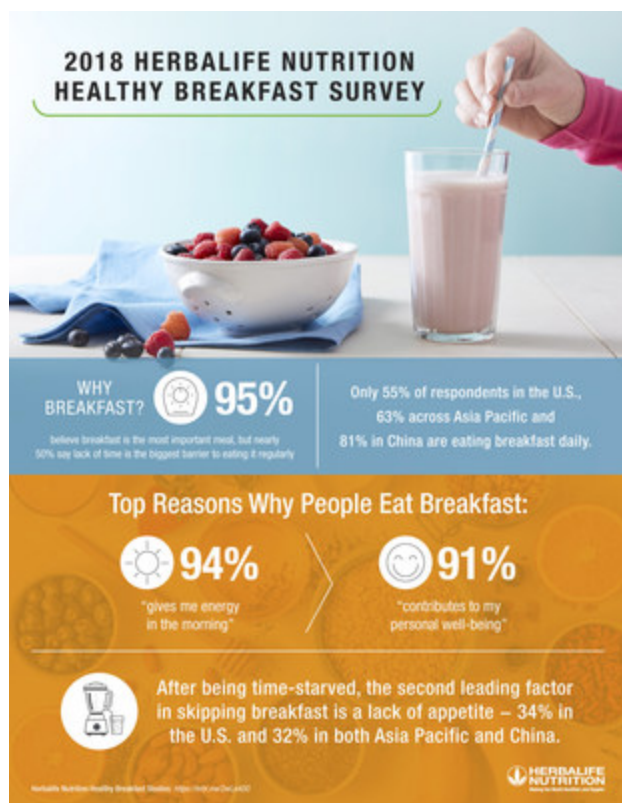
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The Breakfast Breakdown: Herbalife® Nutrition Global Study Reveals Time-Starved Consumers Skip Their Morning Meal

The second leading factor to not eating breakfast is a lack of appetite - U.S. 34 percent and 32 percent in both Asia Pacific and China.

LOS ANGELES, Sept. 13, 2018 /PRNewswire/ --[Herbalife Nutrition](#) (NYSE:HLF), a premier global nutrition company whose purpose is to make the world healthier and happier, today, in conjunction with National Breakfast Month, announced the results of its [Healthy Breakfast Survey](#) of more than 8,000 global consumers. The survey uncovers insights into breakfast attitudes and consumption habits, which can have serious health implications for consumers. The survey findings reveal that while 95 percent of respondents acknowledge the importance of eating breakfast, nearly 50 percent don't consume it regularly citing lack of time as a primary reason.



"Whether you're pressed for time, or you're simply not hungry in the morning, missing breakfast is a big mistake," said [Dr. John Agwunobi](#), co-president, and chief health and

nutrition officer, Herbalife Nutrition. "Having a balanced breakfast within 30 minutes of waking up will help boost mood, provide adequate nutrients to the brain to aid in mental alertness, energy and stave off hunger throughout the day."

Of those participants in the survey that do eat breakfast daily, the most popular time to do so is one to two hours after waking up (65 percent of respondents). This time frame also ranked as the most popular among all age groups. However, only 19 percent of respondents said they eat within the first 30 minutes of waking up.

Grab-N-Go Goes Global

Of the 8,600 respondents surveyed by Herbalife Nutrition, from the U.S., China and 11 Asia Pacific (APAC) countries, more than 90 percent agreed there are significant benefits to eating breakfast daily. More than 30 percent of respondents felt they would be encouraged to eat breakfast daily if it were "ready-made" and contained necessary nutrients. Weight management was seen as a key consideration in the U.S., with weight loss named among the top three reasons for not eating a daily breakfast.

"We strive to provide consumers with better options for convenient meals that will benefit their health," said [Ibi Montesino](#), senior vice president, and managing director, North America Region, Herbalife Nutrition. "Through products like our [Herbalife Nutrition Formula 1 Healthy Meal Nutritional Shake Mix](#), we give people a simpler path to proper nutrition with a balanced meal that's a great option when they're pressed for time."

Protein Power

The survey also revealed that 42 percent of respondents recognize and understand the value of protein as an important nutrient in their breakfast. According to the Herbalife Nutrition Philosophy, the calorie intake for every meal should consist of 40 percent carbohydrates, 30 percent protein and 30 percent healthy fats, along with 25g of fiber and eight glasses of water a day to promote overall well-being.

Herbalife Nutrition Healthy Breakfast Survey Results At-A-Glance **Benefits of Consuming Breakfast**

Based on the survey findings, breakfast is by far considered the most important meal of the day with 95 percent of consumers confirming breakfast is very, extremely or somewhat important to them. When asked about the benefits they can receive as a result of consuming a healthy breakfast:

- The top two global responses were "gives me energy in the morning" (94 percent) and "contributes to my personal well-being" (91 percent)
- The third most popular answer in China was "improves my mood" (91 percent) in comparison to "kick-starts my metabolism in the morning" in the U.S. and APAC (88 percent)

Breakfast Habits, Times and Frequency

More than half of all survey respondents are eating breakfast seven days a week, but the percentage by region varies significantly: 55 percent in the U.S., 63 percent in APAC and 81 percent in China.

In the U.S. and APAC, males consume breakfast seven days a week more often than females - 57 percent compared to 53 percent, and 65 percent compared to 61 percent,

respectively. While females in China eat breakfast seven days a week more consistently than males - 84 percent compared to 77 percent.

Eating breakfast seven days a week also increases with age in all three regions:

- **U.S.** — 50 percent of Millennials (18-34 years old) vs. 66 percent of Baby Boomers (55+ years old)
- **APAC** — 56 percent of Millennials vs. 74 percent of Baby Boomers
- **China** — 79 percent of Millennials (22-37 years old) vs. 86 percent of Baby Boomers

What Are Consumers Eating for Breakfast?

Regarding nutrient composition, for those in the U.S., APAC, and China who do make an effort to have breakfast, findings indicated 76 percent of respondents consumed breakfast at home. Oats or cereals are far more popular options in the U.S. (50 percent) than APAC (28 percent) or China (39 percent), while bread/toast is represented somewhat equally across the board (U.S. - 43 percent; APAC - 49 percent; China - 39 percent).

A traditional-style breakfast consisting of a bowl of rice, noodles or porridge is the most popular choice in China (63 percent) and certain APAC countries (66 percent in Thailand and 78 percent in Vietnam).

Obstacles to Consuming Breakfast Daily

Findings further indicate lack of time as the number one reason preventing respondents from eating breakfast daily, as claimed by more than half of APAC respondents (52 percent), which is higher than both the U.S. (38 percent) and China (44 percent). The second leading factor is a lack of appetite (34 percent in the U.S. and 32 percent in both APAC and China), followed by the perception that eating breakfast is too much work in APAC (16 percent) and China (27 percent). In the U.S., 19 percent of respondents source their desire to lose weight, making it the third most popular reason not to eat breakfast daily.

Respondents in all three regions said the top factors that would encourage them to eat breakfast daily would be more time, and options that are readily accessible and convenient.

Herbalife Nutrition Healthy Breakfast Survey Methodology

The survey was conducted between February and March of 2018 in the U.S., China, and APAC countries, including Australia, Hong Kong, Indonesia, Japan, Korea, Malaysia, Philippines, Singapore, Taiwan, Thailand, and Vietnam. More than 8,600 general population respondents participated — 1,000 in the U.S.; 2,100 in China; and more than 5,500 in APAC. The results of this survey are accurate at the 95 percent confidence level plus or minus 3.1 percentage points.

For results of the Herbalife Nutrition studies, visit <https://hrbl.me/2wLs4OO>.

To learn more about Herbalife Nutrition, follow @HerbalifeNews on Twitter or visit www.herbalife.com.

About Herbalife Nutrition Ltd.

Herbalife Nutrition is a global nutrition company whose purpose is to make the world healthier and happier. The Company has been on a mission for nutrition - changing people's lives with great nutrition products and programs - since 1980. Together with our Herbalife

Nutrition independent distributors, we are committed to providing solutions to the worldwide problems of poor nutrition and obesity, an aging population, skyrocketing public healthcare costs and a rise in entrepreneurs of all ages. Herbalife Nutrition offers high-quality, science-backed products, most of which are produced in Company-operated facilities, one-on-one coaching with an Herbalife Nutrition independent distributor, and a supportive community approach that inspires customers to embrace a healthier, more active lifestyle.

Herbalife Nutrition's targeted nutrition, weight-management, energy and fitness and personal care products are available exclusively to and through its independent distributors in more than 90 countries.

Through its corporate social responsibility efforts, Herbalife Nutrition supports the Herbalife Nutrition Foundation (HNF) and its Casa Herbalife programs to help bring good nutrition to children in need. Herbalife Nutrition is also proud to sponsor more than 190 world-class athletes, teams and events around the globe, including Cristiano Ronaldo, the LA Galaxy, and numerous Olympic teams.

Herbalife Nutrition has approximately 8,300 employees worldwide, and its shares are traded on the New York Stock Exchange (NYSE: HLF) with net sales of approximately \$4.4 billion in 2017. To learn more, visit Herbalife.com or IAmHerbalife.com.

Herbalife Nutrition also encourages investors to visit its investor relations website at ir.herbalife.com as financial and other information is updated and new information is posted.



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