

March 13, 2015



# Ingram Micro Announces 2015 Cloud Partnership Award Winners

## Six Companies Secure Top Honors for Cloud Innovation and Success at Cloud Summit 2015 #IngramCloudSummit

SANTA ANA, CA -- (Marketwired) -- 03/13/15 -- [Ingram Micro Inc.](#) (NYSE: IM) today announced the 2015 Cloud Partnership award winners. Ingram Micro honored these six channel partners for their standout performance as an industry-leading cloud service provider whose advocacy, leadership and sales success with the Ingram Micro Cloud Marketplace will inspire others throughout the worldwide IT channel. Recipients of the Ingram Micro 2015 Cloud Partnership awards include:

Marketplace Award: WCC IT

Rainmaker (Top Sales) Award, U.S.: Zones, Inc.

Rainmaker (Top Sales) Award, Canada: Pure Information Technology Inc.

Best Sales Strategy Award: Adapture Technology Group

Get It Done (Creative Strategy): Datasmith

Emerging Reseller: Varrow

"These six companies have teamed with Ingram Micro to become true rainmakers and thought leaders within our fast-growing market of cloud services and solutions," said Jason Bystrak, executive director of the Americas, Ingram Micro Cloud. "By embracing change and taking advantage of all the opportunities, resources and enablement services provided by Ingram Micro, these channel partners have successfully grown their cloud services business faster than many of their peers."

Criteria used to determine this elite group included 2014 cloud services revenue and overall business growth, peer-to-peer leadership, and level of engagement with Ingram Micro. Additionally, Ingram Micro measured the channel partner's overall use of the Ingram Micro Cloud Marketplace to build and grow their cloud services business.

"Cloud is changing the DNA of channel partners worldwide and empowering businesses to innovate faster and realize the promise of technology," said Renee Bergeron, vice president, Cloud, Ingram Micro. "We're honored to recognize these six partners for their success with cloud services and applaud their commitment to partnership and service excellence."

During the Cloud Summit, Ingram Micro demonstrated its growing success with several key announcements including the availability of [Microsoft Office 365](#) on its Cloud Marketplace and a new partner loyalty program called Cloud Elevate. The new program delivers rewards and enablement services to help channel partners accelerate their cloud sales and profitability including exclusive go-to-market services from Ingram Micro as well as discounted education, marketing and business transformation services from leading third-party vendors. Channel partners can sign up for Cloud Elevate by visiting

<http://elevate.ingrammicrocloud.com/>.

MSPs, solution providers and IT cloud integrators interested in leveraging the Ingram Micro Cloud Marketplace can call (800) 705-7057 or visit [www.ingrammicrocloud.com](http://www.ingrammicrocloud.com).

***About Ingram Micro***

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivalled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you Realize the Promise of Technology. More at [www.ingrammicro.com](http://www.ingrammicro.com).

***Media Contact:***

Marie Rourke  
+1 (714) 292-2199  
WhiteFox Marketing

[Email Contact](#)

Source: Ingram Micro Inc.