

March 9, 2015



# Ingram Micro Europe Announces Participation in Microsoft's Cloud Solution Provider Program

## European Channel Partners to Realize the Promise of Technology(TM) With Microsoft Cloud Offerings

AMSTERDAM, THE NETHERLANDS -- (Marketwired) -- 03/09/15 -- [Ingram Micro Inc.](#) (NYSE: IM) today announced its European participation in the Microsoft Cloud Solution Provider (CSP) program. The program is designed to strengthen customer relationships and expand cloud sales opportunities by enabling channel partners to provision, bundle, invoice, manage and support Microsoft Cloud offerings including Microsoft Office 365 and Windows Intune subscriptions with greater ease and efficiency.

The first Ingram Micro European countries to participate in Microsoft's CSP program include Austria, Belgium, France, Germany, Italy, the Netherlands, Portugal, Spain, Sweden, Switzerland, and the U.K., with central and eastern Europe following shortly thereafter.

"Ingram Micro was one of the first to join the Microsoft CSP program in the United States and has seen early success," noted Carl Alloin, executive director, Cloud Europe, Ingram Micro. "Our goal is to differentiate Ingram Micro's Microsoft CSP offering by providing the cloud solution plus the migration services and a 24/7 customer-facing help desk for partners that choose not to staff a support organization. We offer the complete lifecycle from sales to support to simplify success for our channel partners and speed adoption of Microsoft Office 365 and Windows Intune."

"The Microsoft Cloud Solution Provider program puts our channel partners at the center of the customer relationship," said Phil Sorgen, corporate vice president, Worldwide Partner Group at Microsoft Corp. "Ingram Micro's participation in our program, cloud advocacy and enablement resources demonstrate its dedication to helping our mutual channel partners move to the cloud."

For more information about Ingram Micro's participation in the Microsoft CSP program or to resell Microsoft Office 365 or Windows Intune, channel partners can contact their local Ingram Micro sales representative or visit [www.ingrammicrocloud.com](http://www.ingrammicrocloud.com).

### ***About Ingram Micro Cloud***

Ingram Micro is a master cloud service provider (mCSP), offering channel partners and professionals access to a global marketplace, expertise, solutions and enablement programs that empower organizations to configure, provision and manage cloud technologies with confidence and ease. For more information on Ingram Micro Cloud, please visit [www.ingrammicrocloud.com](http://www.ingrammicrocloud.com).

***About Ingram Micro***

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you Realize the Promise of Technology. More at [www.ingrammicro.com](http://www.ingrammicro.com).

***Media Contact:***

Marie Rourke  
+1 (714) 292-2199  
WhiteFox Marketing  
[Email Contact](#)

Source: Ingram Micro Inc.