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Ingram Micro Unites Advanced Solutions Go-to-Market Teams in U.S., Promotes Tim Ament to Senior Vice President

Collaborative Organization Enables More Flexibility Across the Data Center Stack and Accelerates Partner Enablement Around High-Value Solutions With Added Investments in Technical Support, Training and Professional Services

SANTA ANA, CA -- (Marketwired) -- 01/21/15 -- Enabling channel partners to expand their capabilities around high-value technologies, solutions and services, [Ingram Micro Inc.](#) (NYSE: IM) today announced the formation of its U.S. Advanced Solutions organization.

Led by newly appointed Senior Vice President [Tim Ament](#), the new organization unifies the company's go-to-market teams that support advanced computing and advanced technology solutions including data center and infrastructure technologies, as well as enterprise software, networking, security, server, storage and virtualization. It also provides channel partners with the professional services, training, pre- and post-sales support and specialized solutions needed to address key technology categories, including audio-visual, data center, data-capture/point-of-sale, digital signage, peripherals, physical security, and unified communications.

"Bringing these strategic business units under one organization, overseen by a senior executive and managed by a team of proven business leaders, enables us to be more flexible and provide complete solution delivery for advanced and high-value technologies, as well as offer the dedicated resources and operational excellence our partners have come to expect from Ingram Micro," said Paul Bay, president, North America, Ingram Micro Technology Solutions.

As part of the Advanced Solutions organization, Ament will oversee the teams that support the Promark General Services Administration (GSA) schedule and Ingram Micro's Professional and Training Services. The IT leader's best-in-class Solution Centers and more than 30 dedicated, field-based technical support consultants further differentiate the new organization and will continue to contribute to the growing success of Ingram Micro's channel partners throughout the U.S.

"Tim has a proven track record of managing large and mid-sized enterprise businesses and a longstanding reputation for partner advocacy within the IT channel," continued Bay. "We are pleased to have him lead this expanded team to deliver even greater business value to our partners across the entire Advanced Solutions product and services portfolio."

Ament joined Ingram Micro in 1997, and is regarded as one of the IT channel's leading Channel Chiefs. He has held various executive leadership roles within the Ingram Micro

sales and vendor management departments, as well as led and worked within various business units that support a wide cross-section of Ingram Micro channel partners and markets such as small to mid-sized business (SMB), mid-sized solution providers, system architects, system builders and technology integrators, as well as retail and national direct market resellers.

About Ingram Micro

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you Realize the Promise of Technology. More at www.ingrammicro.com.

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