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Ingram Micro Named Cisco's Global Collaboration Midmarket Distributor of the Year

Top Cisco Honor Recognizes Ingram Micro for Sales Acceleration and Proven Ability to Generate Greater Demand Worldwide for Cisco's Business Edition 6000

SANTA ANA, CA -- (Marketwired) -- 12/10/14 -- [Ingram Micro Inc.](#) (NYSE: IM) today announced it has been honored by Cisco as the [Global Collaboration Midmarket Distributor of the Year](#). The accolade, which was presented to Ingram Micro at the 2014 Cisco Collaboration Summit, recognizes the market leader's superior performance in building demand for Cisco's Business Edition 6000 and delivering outstanding sales and revenue growth year-on-year worldwide.

Ingram Micro's ongoing success with Cisco stems from a longstanding relationship built on trust, innovation and execution. Another point of differentiation for Ingram Micro is its commitment to delivering high-touch partner enablement programs and dedicated sales resources that make it easier for channel partners to grow their Cisco business.

Throughout 2014, Ingram Micro has expanded its relationship with Cisco and been named a multiple Cisco 2014 Americas Distribution Forum award winner, capturing the title of U.S. Cloud Distributor of the Year, U.S. Security Distributor of the Year and Canada Collaboration Distributor of the Year. Most recently, Ingram Micro announced the success of its ELITE event and expansion of its "Fly Higher" Cisco partner enablement program. Cisco is also a title sponsor to many of Ingram Micro's premier events and partner communities including VTN, SMB Alliance and the Cloud Summit.

"Cisco is an engaged vendor partner that has embraced Ingram Micro's ability to generate demand, deliver powerful partner programs and events, as well as create high-impact marketing campaigns that drive meaningful results," says Paul Bay, North America president, Ingram Micro Technology Solutions. "We are honored to earn this global recognition from Cisco and continue to demonstrate our ability to bring greater business value to the table and exceed our partners' expectations."

About Ingram Micro

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you Realize the Promise of Technology. More at www.ingrammicro.com.

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