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# Ingram Micro Selected as IBM Global Training Provider

## Leading Distributor to Deliver IBM Training Worldwide; Continues Investment in Technical Skills, Services and Training Expertise

SANTA ANA, CA -- (Marketwired) -- 04/30/14 -- Building on its worldwide technical services and training expertise, [Ingram Micro Inc.](#) (NYSE: IM) today announced it has been selected as an authorized IBM Global Training Provider (GTP).

As an authorized GTP, Ingram Micro becomes one of five companies authorized to provide the complete portfolio of software and systems courses from IBM Training. Ingram Micro Training will launch its new IBM Training in Europe, Asia Pacific and North America in the second quarter and then expand its IBM services worldwide to approximately 100 countries.

"Training and education are critical to the success of our channel partners and this is an area of our business which Ingram Micro continues to invest and deliver superior performance and value," says Paul Bay, senior executive vice president and president, Ingram Micro North America. "We are pleased to expand on our long-standing relationship with IBM and play an integral role in the execution of IBM Training. Together, we will help our channel partners worldwide serve better and earn better by advancing their skill set and differentiating their value and expertise."

IBM selected Ingram Micro Training for its proven ability to execute and offer IBM Training on a global scale, helping participants to obtain the education they need within the confines of today's demanding work environments. Ingram Micro's expertise and investment in advanced technologies, training, cloud, mobility and business intelligence, as well as its dedicated IBM business unit, also weighed heavily in the selection process.

"As one of our authorized IBM Global Training Providers, Ingram Micro is well positioned to offer IBM Training worldwide and provide a consistent, first-class training experience," said Bob McDonald, vice president, IBM Training. "We look forward to expanding our successful relationship with Ingram Micro and helping channel partners and IT professionals advance their skill sets for mobile, cloud, analytics and social while meeting the technical needs of businesses worldwide."

Ingram Micro Training and IBM Training will work closely to enhance the distributor's value proposition and provide a superior training experience globally. A complete listing of the IBM software and systems courses now available from Ingram Micro Training can be found [here](#).

Ingram Micro Training is a one-stop shop for the skills development needs of IT professionals worldwide and a strategic partner to technology vendors. More information about Ingram Micro Training can be found online at [www.ingrammicro.com/training](http://www.ingrammicro.com/training).

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***About Ingram Micro Inc.***

Ingram Micro is the world's largest wholesale technology distributor and a global leader in IT supply-chain and mobile device lifecycle services. As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics and mobile solutions, technical support, financial services and product aggregation and distribution. The company is the only global broad-based IT distributor, serving approximately 170 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit [IngramMicro.com](http://IngramMicro.com).

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