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Ingram Micro's Artizen Portfolio Simplifies High Performance Solutions

Customizable Computing Solutions and Services Empower Channel Partners to Easily Address the Market's Need for Greater Computing Power

SANTA ANA, CA -- (Marketwired) -- 06/11/13 -- [Ingram Micro Inc.](#) (NYSE: IM) is pleased to announce its exclusive [Artizen](#) portfolio of custom-built, high performance computing solutions are enabling U.S. channel partners to more easily and cost effectively address the market's growing demand for greater computing power.

"Ingram Micro's Artizen portfolio marks a new era in high performance computing solutions, sales and service, making it easier and more profitable for channel partners to deliver and support truly innovative and advanced technologies that offer unique user experiences," says Tim Ament, vice president and general manager, Direct and Consumer Markets, Ingram Micro North America. "Ingram Micro has quickly become a preferred distributor for advanced solutions, and the growing success of our Artizen portfolio is another clear differentiator for us and our channel partners."

Originally introduced in limited release, the Artizen portfolio is now available to all Ingram Micro channel partners in the U.S. and includes fully-configured clusters, HPC and data center servers, purpose-built workstations and hardware integration and software installation services. To ensure an exceptional experience, every Artizen product is hand-crafted from industry-leading, enterprise-class components and undergoes a painstaking testing and certification process. Delivered "ready to run," the Artizen portfolio is supported by a dedicated team of cross-trained, advanced technical and solutions-minded support personnel, as well as field-deployable technical sales engineers.

"We met the Artizen team at Ingram Micro's 2013 Spring VTN Invitational and have since been working together to identify new opportunities and close business deals that require not only a higher touch, but also a greater level of customization and advanced computing power," says Tim Theophilus, owner, Info-Link, an Ohio-based IT service provider and member of Ingram Micro's VentureTech Network (VTN). "Since day one, the Artizen team has served as an extension of our brand and really become a part of the team. The technology is superb and the service levels Artizen provides to us and our end-users redefine white glove."

The Ingram Micro Artizen portfolio is specifically designed to meet the needs of mainstream and niche businesses as well as highly specialized and data-driven vertical markets such as automotive, healthcare, and public sector, where more robust computing solutions and services are needed. With a 93 percent energy-efficient and tool-free open architecture, Artizen's computing solutions deliver the business savings, scale and technical flexibility corporations are looking for.

"Our experience with Ingram Micro's Artizen team and Artizen technology has been fantastic," says Paul Richards, software engineer and head of information technology at Accelerate Diagnostics, Inc., an in vitro diagnostics company dedicated to providing solutions for the global challenge of drug-resistant organisms and hospital-acquired infections. "Ingram Micro's Artizen technology is proven and highly customizable to meet even the most stringent working environments and extreme uses such as digitally analyzing bacteria for the detection of antibiotic-resistant infectious diseases. Our team was markedly impressed with our first Artizen machine's performance. We immediately opted to expand our infrastructure to support three more systems."

For more information on Ingram Micro's Artizen portfolio, please visit www.ingrammicro.com/artizen or email: artizen@ingrammicro.com. No authorizations are required to resell the Artizen portfolio.

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About Ingram Micro Inc.

Ingram Micro is the world's largest wholesale technology distributor and a global leader in IT supply-chain, mobile device lifecycle services and logistics solutions. As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics and mobile solutions, technical support, financial services and product aggregation and distribution. The company is the only global broad-based IT distributor, serving approximately 160 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit www.ingrammicro.com.

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