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# Ingram Micro Announces 2013 Cloud Partnership Award Winners

## Twelve Ingram Micro Cloud Channel Partners Earn Top Honors at Cloud Summit 2013

SANTA ANA, CA -- (Marketwired) -- 04/30/13 -- The North America Services Division of [Ingram Micro Inc.](#) (NYSE: IM) today announced its 2013 Cloud Partnership award winners. The elite group of 12 high-performance IT solution and managed service providers (MSPs) were recognized during an awards ceremony at Ingram Micro's "All Sky, No Limit" Cloud Summit 2013, which took place April 8-10.

"Ingram Micro is honored to recognize this select group of cloud-focused channel partners for their ongoing advocacy, industry leadership and impressive sales success within the cloud solutions marketplace," says Jason Bystrak, director of sales, Ingram Micro Services Division, North America. "Cloud solutions offer an excellent growth opportunity for IT channel partners who are willing to roll up their sleeves and embrace new technologies and services -- and by teaming with Ingram Micro and leveraging its already well-established Cloud Marketplace, these partners will differentiate themselves, while adding significantly more business value and services expertise to their customers."

The recipients of the Ingram Micro 2013 Cloud Partnership awards were selected by region based on several criteria, including 2012 cloud services revenue and overall business growth, peer-to-peer leadership, level of engagement with Ingram Micro sales, and the overall use of Ingram Micro's [Cloud Services Marketplace](#) to build and grow their cloud services business.

During the awards ceremony, Ingram Micro also announced Computer 1 Products of America as its 2013 Ingram Micro Partnership - Professional Services award winner. The 2013 Ingram Micro Cloud Partnership winners include All Covered, Computer Solutions, CCB, DenaliTek, GB Tech Inc., Innovation Networks, IT Works, Nexus IS, ProTech Systems Group Inc., SNP Technologies and SOS Systems.

### *Cloud Summit 2013 - An Event to Remember #IMCloud2013*

Ingram Micro's Cloud Summit 2013 welcomed more than 800 attendees including many of the IT industry's highest ranking cloud-focused executives and thought leaders from today's leading and emerging vendors. The event's keynote speaker, Capt. James Lovell, commander of NASA's Apollo 13 mission, received two standing ovations from the audience for his service, leadership and historic address.

"The channel partners at Ingram Micro's Cloud Summit 2013 are motivated to make money with cloud services and were eager to listen, learn, network and partner smart," says Mike Fouts, vice president, Americas Channel and Marketing for Citrix, a returning speaker and Platinum sponsor of the Cloud Summit.

During the Summit, Ingram Micro's Renee Bergeron, vice president of managed services and cloud computing, celebrated Ingram Micro's growing success as a master aggregator of cloud services by bringing a number of the Cloud Partnership award recipients on stage to share their success stories directly with the audience. Bergeron also announced an impressive ensemble of cloud offerings now available via the Ingram Micro Cloud Marketplace. These included the new Hardware-as-a-Service offering, Cloud Telecom Services, a dedicated Cloud Desk, a new partner enablement marketing service called "Seeding the Cloud" and more than a dozen new solutions.

"Without question, the Ingram Micro Cloud Summit 2013 is one of the best partner events I've ever been to -- very impressive and targeted," says Jeff Dettloff, President/CEO of Providence Consulting. "Every breakout was phenomenal and relevant to my business needs, and the general session speakers were definitely on point and knew the audience. Also, hearing directly from Capt. James Lovell about the Apollo 13 mission is an experience I will never forget."

MSPs, solution providers and IT cloud integrators who are interested in becoming an Ingram Micro partner and purchasing cloud services featured on the Ingram Micro Cloud Marketplace can contact the Ingram Micro Services team at (800) 705-7057 or visit [www.ingrammicrocloud.com](http://www.ingrammicrocloud.com).

For more information on Ingram Micro visit [www.ingrammicro.com](http://www.ingrammicro.com).

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#### *About Ingram Micro Cloud*

Ingram Micro Cloud ([www.ingrammicrocloud.com](http://www.ingrammicrocloud.com)) provides channel partners access to hundreds of business, strategy, marketing, technical and sales resources including the Ingram Micro Cloud Marketplace, a transactional, online marketplace where solution providers can shop, procure, provision and obtain invoices for their cloud services directly from Ingram Micro.

#### *About Ingram Micro Inc.*

Ingram Micro is the world's largest wholesale technology distributor and a global leader in supply-chain and mobile device lifecycle services. As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics and mobile solutions, technical support, financial services and product aggregation and distribution. The company is the only global broad-based IT distributor, serving 160 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit [www.ingrammicro.com](http://www.ingrammicro.com).

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