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# Amazon Web Services Now Available via Ingram Micro Cloud Marketplace

## Technology Distributor Adds Amazon Simple Storage Service (Amazon S3) and AWS Storage Gateway to Growing Cloud Services Portfolio

SANTA ANA, CA -- (Marketwire) -- 06/05/12 -- The North America Services Division of [Ingram Micro Inc.](#) (NYSE: IM) today announced the addition of Amazon Web Services (AWS) to its [Ingram Micro Cloud Marketplace](#).

Available immediately to Ingram Micro channel partners in the U.S., the new offerings include Amazon Simple Storage Service (Amazon S3), a reliable, scalable, fast and inexpensive storage offering for businesses interested in storing and retrieving any amount of data, at any time, from anywhere on the Web, as well as AWS Storage Gateway, a service that provides seamless and secure integration between an organization's on-premises IT environment and Amazon Web Services storage infrastructure.

"Amazon S3 and AWS Storage Gateway mark some of the first on-demand storage offerings available on the Ingram Micro Cloud Marketplace," says Renee Bergeron, vice president of Managed Services and Cloud Computing, Ingram Micro North America. "For Ingram Micro channel partners, these two services form linchpins in creating robust cloud service solutions."

Other AWS products, such as Amazon Elastic Compute Cloud (Amazon EC2) and Amazon Relational Database Service (Amazon RDS), will be made available to Ingram Micro channel partners throughout the summer and fall of 2012.

"Amazon Web Services provides a highly reliable, scalable, low-cost infrastructure platform in the cloud that channel partners can use to support the business needs of large enterprises, small and medium size businesses and startup customers around the world," said Terry Wise, director of Worldwide Partner Ecosystem, AWS. "With a variety of on-demand, pay as you go services, AWS is providing channel partners key infrastructure services to build and deliver solutions faster and at a lower cost to their customers. Working with Ingram Micro will expand our reach into the IT channel and enable us to better engage and further educate the MSP and VAR community about the benefits AWS provides."

"Ingram Micro and AWS are industry leaders in the cloud services marketplace and this distribution alliance marks a strategic milestone in the maturation and growth of the cloud computing within the IT channel," continues Bergeron. "The AWS portfolio will bring tremendous opportunity and additional business value to our channel partners by enabling them to expand the depth of their cloud service offerings and deliver the promise and reliability of cloud computing to their customers in a more cost-effective and scalable manner."

News of the distribution agreement between Ingram Micro and Amazon was announced by Bergeron today at the 2012 Ingram Micro Cloud Summit in Scottsdale, Ariz.

Excerpts from Ingram Micro's annual Cloud Summit can be found on [Twitter](#) via the hashtag #IMCloud2012 and seen on YouTube at <http://www.youtube.com/ingrammicroservices>.

MSPs, solution providers and IT cloud integrators who are interested in becoming an Ingram Micro partner and selling the AWS portfolio, please contact the Ingram Micro Services team at (800) 705-7057 or visit [www.ingrammicrocloud.com](http://www.ingrammicrocloud.com).

For more information on Ingram Micro visit [www.ingrammicro.com](http://www.ingrammicro.com).

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#### *About the Ingram Micro Cloud*

Ingram Micro Cloud ([www.ingrammicrocloud.com](http://www.ingrammicrocloud.com)) provides channel partners access to hundreds of business, strategy, marketing, technical and sales resources including the Ingram Micro Cloud Marketplace, a transactional, online marketplace where solution providers can shop, procure, provision and obtain invoices for their cloud services directly from Ingram Micro.

#### *About Ingram Micro Inc.*

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics, technical and financial support, managed and cloud-based services, and product aggregation and distribution. The company is the only global broad-based IT distributor, serving more than 145 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit [www.ingrammicro.com](http://www.ingrammicro.com).

#### *Amazon Forward Looking Statements*

This announcement contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Actual results may differ significantly from management's expectations. These forward-looking statements involve risks and uncertainties that include, among others, risks related to competition, management of growth, new products, services and technologies, potential fluctuations in operating results, international expansion, outcomes of legal proceedings and claims, fulfillment center optimization, seasonality, commercial agreements, acquisitions and strategic transactions, foreign exchange rates, system interruption, inventory, government regulation and taxation, payments and fraud. More information about factors that potentially could affect Amazon.com's financial results is included in Amazon.com's filings with the Securities and Exchange Commission, including its most recent Annual Report on Form 10-K and subsequent filings.

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