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Ingram Micro VentureTech Network Announces 2008 Spotlight Award Winners, Welcomes Two Industry Leaders Into Hall of Fame

The IT Channel's Premier North America Partner Community Recognizes Members for Outstanding Partnership and Performance; Names Nexus Information Systems' John DeRocker and Juniper Networks' Frank Vitagliano to VentureTech Network Hall of Fame

SANTA ANA, Calif., Oct. 29 /PRNewswire/ -- Celebrating ten years of partnership and channel leadership, Ingram Micro Inc. (NYSE: IM) is pleased to announce the 2008 VentureTech Network Spotlight Awards Winners and Hall of Fame Inductees.

The VentureTech Network (VTN) represents a community of more than 440 of today's best and brightest solution provider organizations throughout the U.S. and Canada. The Ingram Micro VTN Spotlight Awards recognizes community members for outstanding performance and partnership, as well as overall enthusiasm and leadership within the community. The VTN Hall of Fame celebrates those channel partners who are leaders within the IT channel and have gone above and beyond to support VTN by sharing best practices and fostering meaningful partnerships within the network and on behalf of VTN.

This year's VTN Spotlight Award winners include fast-growth solution providers Next Dimension Inc. and HSMC Technology Services for top sales growth within their respective regions. The annual VTN Spirit Awards were presented to Terry Buchanan of COMPUTE in Markham, Ontario and Randy Sklar of Sklar Technology Partners in Mechanicsville, Virginia for their contagious enthusiasm for VTN. The VTN Partnership of the Year Awards went to Long View Systems Corporation for Canada and SOMA Inc. for the U.S.

The 2008 VTN Spotlight Awards also marked the first time a vendor channel chief was inducted into the Hall of Fame. According to longtime VTN member and fellow 2008 Hall of Fame inductee John DeRocker of Nexus Information Systems' Frank Vitagliano has always been an avid support of VTN and is "truly in a league of his own when it comes to understanding how to partner with the channel and do right by solution providers."

Ingram Micro Vice President of Channel Marketing Kirk Robinson congratulates both industry leaders on being named to the 2008 Hall of Fame, applauding DeRocker for his unwavering commitment and valued contributions to VTN and recognizing Vitagliano for setting the bar early on during his time with IBM and getting to know the VTN members and understanding what it takes to partner with them and make them more successful.

"The VentureTech Network is a standout community that will always lead the industry and command the attention of today's leading and emerging manufacturers not only because of its growing sales potential, but because of the quality and professionalism of its members,"

says Kirk Robinson, vice president, channel marketing, Ingram Micro North America. "VTN represents many of the IT industry's most successful and forward-thinking solution providers and vendors. It's truly an honor to recognize this select group of VTN partners and welcome John and Frank into the VTN Hall of Fame."

The winners of Ingram Micro's 2008 VTN Spotlight Awards include:

-- President's Awards	Greg Starr, I.T. Works (U.S.) and JoeAnne Hardy, WBM Office Systems (Canada)
-- Spirit Awards	Randy Sklar, Sklar Technology Partners (U.S) and Terry Buchanan, COMPUTE (Canada)
-- Top Sales Growth	HSMC Technology Services (U.S.) and Next Dimension Inc. (Canada)
-- Partnership	SOMA Inc. (U.S) and Long View Systems Corporation (Canada)
-- Rookies of the Year	ITMethods Inc. (U.S.) and Service Assurance (Canada)
-- Chapter of the Year	Big Apple
-- Chairman's Awards	Ted Warner, Connecting Point of Greeley (U.S.) and Peter McMahon, Protek Systems (Canada)
-- Hall of Fame	John DeRocker, Nexus Information Systems and Frank Vitagliano, Juniper Networks
-- HP VTN MVP	Computex (U.S.) and SSI Solutions (Canada)
-- IBM Spotlight	Daly Computers (U.S.) and Data Integrity (Canada)
-- Cisco Total Solution	Xceptional Networks, Inc. (U.S) and Quartet Service Inc. (Canada)
-- Microsoft VTN	PC Corp
-- Brother VTN	Central Microsystems Inc.

The 2008 Spotlight Awards ceremony was hosted by Ingram Micro and vendor sponsors of the 2008 VentureTech Network Fall Invitational which was held earlier this month in San Diego, Calif. The annual awards were presented by Ingram Micro executives and VTN team, as well as several manufacturer representatives.

About Ingram Micro

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves 150 countries and is the only broad-based global IT distributor with operations in Asia. Visit www.ingrammicro.com.

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