

## Ingram Micro to Host Fast Growth Solution Providers at Annual Fall Partner Connections Summit

## No. 1 Distributor Hosts Top IT Manufacturers to Train and Educate 260 IT Solution Providers on Fast Growth Technologies in Las Vegas Sept. 10 - 12

SANTA ANA, Calif., Sept. 8 /PRNewswire/ -- Helping to drive new business growth for solution providers, Ingram Micro Inc. (NYSE: IM) today announced it will host several technology leaders and more than 260 solution provider partners at its 2008 Fall Partner Connections Summit Sept. 10 - 12 in Las Vegas, NV at Caesars Palace.

Ingram Micro's 2008 Fall Partner Connections Summit will feature informative keynotes from industry leaders George Kafkarkou, senior vice president and general manager, Internet Security Business Unit, CA and Nick Kritikos, senior director, partner solution sales, Oracle. These keynotes will explore and discuss the growth and business opportunity behind these technologies.

In addition, Ingram Micro's Partner Connections Summit curriculum will offer several in-depth technology workshops and educational breakouts focused on many of today's most indemand technologies and business practices such as high-performance networking, security, storage, virtualization, digital signage, green IT, services, mobility and content management. These workshops include:

- -- Networking 101: Technology Solution Overview plus Manufacturer Presentation
- -- Mobile Worker 101: Market Overview and Growth Opportunities
- -- Security 101: Discuss the State of IT Security
- -- Storage 101: Understanding Regulations and How to Build a Successful Storage Practice
- -- Digital Signage 101: Market Overview, Trends and Opportunities

"Our Partner Connections Summit focuses on what technologies, services and applications matter most to our SMB-focused solution providers," says Anne Wilcox, Ingram Micro U.S. customer solutions marketing vice president. "These three-day events offer a great perspective on the technology solutions, how they're sold, what markets they serve and where the growth is happening. We really work to zero in on partner enablement and what it takes to successfully deploy, market and sell these types of technology solutions to SMBs."

Ingram Micro's 2008 Partner Connections Summit will also feature exclusive breakouts for select attendees including Cisco's SMB Select Certification and Training, as well as Samsung's Digital Signage Certification and Training. Additional manufacturer participants and sponsors include Belkin, Fujitsu, HP IPG, Kingston/Eaton, Microsoft, Nortel, Symantec,

Nortel, and VMware. The event kicks off Wednesday, Sept. 10 at 1:30 pm and concludes Friday, Sept. 12 at 3 pm.

For more information about Ingram Micro's bi-annual Partner Connections Summit, solution providers and IT manufacturers should contact their Ingram Micro sales or vendor management representative.

## About Partner Connections Summit

Introduced in 2006, Ingram Micro's Partner Connections Summit is held twice a year (Spring and Fall) and was designed to educate and train Ingram Micro solution providers who sell to SMBs, but are not actively involved in one or more of Ingram Micro's established partner communities such as the VentureTech Network, GovEd Alliance, SMB Alliance or System ArchiTECHs. Partner Connections Summit is a three-day event which features high-profile keynote sessions and industry-leading education and training workshops focused on indemand technologies and business practices.

## About Ingram Micro

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves 150 countries and is the only broad-based global IT distributor with operations in Asia. Visit <u>http://www.ingrammicro.com</u>.

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