

Sun Hydraulics Reports Second Quarter Sales of \$55.8 Million, With \$0.45 Earnings per Share

SARASOTA, FL -- (Marketwired) -- 08/05/13 -- Sun Hydraulics Corporation (NASDAQ: SNHY) today reported financial results for the second quarter of 2013 as follows:

	June 29, 2013	ne 30, 2012	<pre>Increase/ (Decrease)</pre>
Three Months Ended			
Net sales	\$ 55.8	\$ 57.0	(2)%
Net income	\$ 11.8	\$ 11.2	5%
Net income per share:			
Basic	\$ 0.45	\$ 0.43	5%
Diluted	\$ 0.45	\$ 0.43	5%
Six Months Ended			
Net sales	\$ 106.8	\$ 112.3	(5)%
Net income	\$ 21.4	\$ 21.9	(2)%
Net income per share:			
Basic	\$ 0.82	\$ 0.85	(4)%
Diluted	\$ 0.82	\$ 0.84	(2) %

"The second quarter was strong with better than expected earnings due to higher revenues and a \$0.01 per share gain resulting from the acquisition of WhiteOak Controls," said Allen Carlson, Sun's President and CEO. "On a year-over-year basis, second quarter sales were off a bit in the Americas, flat in Europe and up slightly in Asia."

"Our new factory in Sarasota is progressing nicely and we expect to be operational in the third quarter," Carlson said. "An important part of our value proposition is delivery reliability. The new factory ensures we will continue to offer the industry's best delivery. With the new factory coming online, we are closing our Kansas facility. We started the Kansas operation in 2003 to manufacture both ductile iron and larger aluminum manifolds used in integrated packages. The added space the new factory provides now makes it possible to consolidate these operations in Sarasota."

"The WhiteOak Controls acquisition is complete and fully integrated into High Country Tek (HCT)," Carlson continued. "Integrated solutions continue to represent the evolution of the cartridge valve industry and these electronic additions to our product portfolio enhance our position in the market place. As HCT and WhiteOak become more fully assimilated under the Sun brand, including representation by our global distribution network, we improve our ability to develop differentiated, integrated solutions for our customers."

Concluding, Carlson said, "As the outlook indicates, the 3rd quarter should follow our normal seasonal pattern. Global capital goods leading indicators are more positive than negative.

Last week's U.S. PMI at 55.4 was encouraging and bodes well for the manufacturing environment and Sun. With our new factory, we have put Sun in position to take full advantage of the next growth cycle. We will continue to offer the industry's best delivery reliability and remain engaged in product and market development activities, while we continue to deliver strong financial results."

Outlook

Third quarter 2013 revenues are expected to be approximately \$49 - 50 million, up approximately 1% from the third quarter of 2012. Earnings per share are estimated to be \$0.32 to \$0.34 compared to \$0.34 in the same period a year ago. The Kansas relocation will cost approximately \$0.02 per share, \$0.01 of which is included in the third quarter estimate.

Webcast

Sun Hydraulics Corporation will broadcast its 2013 second quarter financial results conference call live over the Internet at 9:00 A.M. E.T. tomorrow, August 6, 2013. To listen to the webcast, go to the Investor Relations section of www.sunhydraulics.com.

Webcast Q&A

If an individual wishes to ask questions directly during the webcast, the conference call may be accessed by dialing 1-888-481-2844 and using 7529287 as the access code. Questions also may be submitted to the Company via email by going to the Sun Hydraulics website, www.sunhydraulics.com, and clicking on Investor Relations on the top menu. Scroll down to the bottom of the page and click on contact email: investor@sunhydraulics.com, which will open an email window to type in your message. Sun management will then answer these and other questions during the Company's webcast. A copy of this earnings release is posted on the Investor Relations page of our website under "Press Releases."

Sun Hydraulics Corporation is a leading designer and manufacturer of high performance screw-in hydraulic cartridge valves and manifolds for worldwide industrial and mobile markets. For more information about Sun, please visit our website at www.sunhydraulics.com.

FORWARD-LOOKING INFORMATION

Certain oral statements made by management from time to time and certain statements contained herein that are not historical facts are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934 and, because such statements involve risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. Forward-looking statements, including those in Management's Discussion and Analysis of Financial Condition and Results of Operations are statements regarding the intent, belief or current expectations, estimates or projections of the Company, its Directors or its Officers about the Company and the industry in which it operates, and assumptions made by management, and include among other items, (i) the Company's strategies regarding growth, including its intention to develop new products; (ii) the Company's financing plans; (iii) trends affecting the Company's financial condition or results of operations; (iv) the Company's ability to continue to control costs and to meet its liquidity and other financing needs; (v) the declaration and payment of dividends; and (vi) the Company's ability to respond to changes in customer demand domestically and internationally, including as a result of standardization. Although the Company believes that its expectations are based on reasonable assumptions, it can give no assurance that the anticipated results will occur.

Important factors that could cause the actual results to differ materially from those in the forward-looking statements include, among other items, (i) the economic cyclicality of the capital goods industry in general and the hydraulic valve and manifold industry in particular, which directly affect customer orders, lead times and sales volume; (ii) conditions in the capital markets, including the interest rate environment and the availability of capital; (iii) changes in the competitive marketplace that could affect the Company's revenue and/or cost bases, such as increased competition, lack of qualified engineering, marketing, management or other personnel, and increased labor and raw materials costs; (iv) changes in technology or customer requirements, such as standardization of the cavity into which screw-in cartridge valves must fit, which could render the Company's products or technologies noncompetitive or obsolete; (v) new product introductions, product sales mix and the geographic mix of sales nationally and internationally; and (vi) changes relating to the Company's international sales, including changes in regulatory requirements or tariffs, trade or currency restrictions, fluctuations in exchange rates, and tax and collection issues. Further information relating to factors that could cause actual results to differ from those anticipated is included but not limited to information under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Form 10-Q for the guarter ended June 29, 2013, and under the heading "Business" and particularly under the subheading, "Business Risk Factors" in the Company's Form 10-K for the year ended December 29, 2012. The Company disclaims any intention or obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

SUN HYDRAULICS CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands except per share data)

	Three months ended				
	J	une 29,	June 30,		
		2013	2012		
	(unaudited)		(1	unaudited)	
Net sales	\$	55 , 788	\$	57 , 031	
Cost of sales		32,387		34,062	
Gross profit		23,401		22,969	
Selling, engineering and administrative expenses		·		·	
Operating income		16.761		16,464	
Interest income, net		•		(294)	
Foreign currency transaction gain, net		, ,		(66)	
Miscellaneous (income) expense, net				(39)	
Income before income taxes		17,516		16,863	
Income tax provision		·		5,616	
Net income	\$	11,790	\$	11,247	
		======		=======	
Basic net income per common share	\$	0.45			
Weighted average basic shares outstanding		26 , 236		25 , 937	
Diluted net income per common share	\$			0.43	
Weighted average diluted shares outstanding		26,236		25 , 975	
Dividends declared per share	\$	0.090	\$	0.090	

SUN HYDRAULICS CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands except per share data)

	Six months ended			
	(1	June 29, 2013 unaudited)		2012 (unaudited)
Net sales Cost of sales	\$	106,848 62,943		112,305 67,118
Gross profit Selling, engineering and administrative expenses		·		45,187 13,459
Operating income Interest income, net Foreign currency transaction gain, net Miscellaneous (income) expense, net		(438) (149)		31,728 (635) (77) (164)
Income before income taxes Income tax provision		10,305		32,604 10,734
Net income	\$	21,365	\$	21,870
Basic net income per common share Weighted average basic shares outstanding		0.82 26,185		25 , 861
Diluted net income per common share Weighted average diluted shares outstanding		0.82 26,185	\$	0.84 25,905
Dividends declared per share	\$	0.270	\$	0.300

SUN HYDRAULICS CORPORATION CONSOLIDATED BALANCE SHEETS (in thousands)

		une 29, 2013 naudited)	December 29, 2012		
Assets					
Current assets:					
Cash and cash equivalents	\$	41,686	\$	34,478	
Restricted cash		308		329	
Accounts receivable, net of allowance for					
doubtful accounts of \$95 and \$124		20,536		13,754	
Inventories		12,441		12 , 559	
Income taxes receivable				728	
Deferred income taxes		429		248	
Short-term investments		36 , 815		37 , 700	
Other current assets		3,326		2,649	
Total current assets		115,541		102,445	
Property, plant and equipment, net		70 , 555		64 , 672	
Goodwill		5 , 082		4,472	
Other assets		3,803		3 , 532	
Total assets	\$	194,981	\$	175,121	
	===		====		

Liabilities and shareholders' equity

Current liabilities: Accounts payable	\$	5,470	Ś	4,606
Accrued expenses and other liabilities	Υ	5,478		7,641
Income taxes payable		1,430		
Dividends payable		2,362		
Total current liabilities		14,740		12,247
Deferred income taxes		7,397		7,230
Other noncurrent liabilities		370		371
Total liabilities		22,507		19,848
Commitments and contingencies				
Shareholders' equity:				
Preferred stock, 2,000,000 shares authorized,				
par value \$0.001, no shares outstanding				
Common stock, 40,000,000 shares authorized,				
par value \$0.001, 26,239,642 and 26,094,580				
shares outstanding		26		26
Capital in excess of par value		63,064		57 , 402
Retained earnings		111,535		97 , 242
Accumulated other comprehensive income (loss)		(2,151)		603
Total shareholders' equity		172,474		155,273
Total liabilities and shareholders' equity	\$	194,981		175,121

SUN HYDRAULICS CORPORATION
CONSOLIDATED STATEMENT OF CASH FLOWS
(in thousands)

	Six months ended				
	Jui	ne 29,	June 30,		
	2013			012	
	(una	audited)	(una	udited)	
Cash flows from operating activities:					
Net income	\$	21,365	\$	21,870	
Adjustments to reconcile net income to net cash					
provided by operating activities:					
Depreciation and amortization		3,565		3,576	
(Gain) Loss on disposal of assets		15		(21)	
Gain on investment in business		(528)			
Unrealized foreign exchange gain				15	
Provision for deferred income taxes		(14)		1	
Allowance for doubtful accounts		(29)		(15)	
Stock-based compensation expense		1,416		1,157	
(Increase) decrease in:					
Accounts receivable		(6,740)		(5,442)	
Inventories		186		(890)	
Income taxes receivable		728		120	
Other current assets		(677)		(356)	
Other assets		258		181	
<pre>Increase (decrease) in:</pre>					
Accounts payable		864		403	
Accrued expenses and other liabilities		1,617		2,834	
Income taxes payable		1,430		342	
Other noncurrent liabilities		(1)		25	

Net cash provided by operating activities Cash flows from investing activities:		23,455		23,800
Investment in business, net of cash acquired		(923)		
Capital expenditures		(9,518)		(4,752)
Proceeds from dispositions of equipment				21
Purchases of short-term investments		(11,888)		(12,251)
Proceeds from sale of short-term investments		11,744		3,130
Net cash used in investing activities Cash flows from financing activities:		(10,585)		(13,852)
Proceeds from stock issued		466		333
Dividends to shareholders		(4,710)		(7,769)
Change in restricted cash		21		2
Net cash used in financing activities Effect of exchange rate changes on cash and cash equivalents		(4,223)		(7,434)
		(1,439)		(311)
Net increase (decrease) in cash and cash				
equivalents				2,203
Cash and cash equivalents, beginning of period		34,478		51,262
Cash and cash equivalents, end of period		41,686		•
Supplemental disclosure of cash flow information: Cash paid:	===		===	
Income taxes	\$	8,161	Ś	10,272
Supplemental disclosure of noncash transactions: Common stock issued for shared distribution		,,,,,	·	,
through accrued expenses and other liabilities Common stock issued for deferred director's compensation through other noncurrent	\$	3,486	\$	4,407
liabilities	\$	294	\$	930
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Source: Sun Hydraulics Corporation