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Phunware Partners with Red River to Distribute its Multiscreen-as-a-Service Platform to SLED Market

AUSTIN, Texas--(BUSINESS WIRE)-- Phunware, Inc. (NASDAQ: PHUN) (the "Company"), a fully-integrated enterprise cloud platform for mobile that provides products, solutions, data and services for brands worldwide, announced today its partnership with Red River, a technology transformation company specializing in end-to-end technology support, to distribute the Company's Multiscreen-as-a-Service (MaaS) platform to state, local and education (SLED) government agencies.

Red River brings more than 20 years of experience in security, networking, analytics, collaboration, mobility and cloud solutions for customers in commercial, government and healthcare markets, which are key focus areas for Phunware. Red River also has an extensive portfolio of government contracts, over 150 partners and holds the highest levels of certifications from an array of industry-leading OEMs, including Cisco Master Security and Cisco Master Collaboration Specializations, and has been a Cisco Gold Partner for the past 12 years. In the last year, Red River has earned Amazon AWS Advanced Consulting Partner, Amazon AWS Managed Service Provider Partner and Amazon AWS Government Competency designations, among others. The company's technical certifications have also earned it top-tier partner status from many OEMs, including Dell Titanium, NetApp Star, F5 Gold, Splunk Elite, Riverbed Elite and VMware Premier. In fact, Red River holds more than 1,000 individual technical certifications across the company.

"We respect Red River's commitment to excellence and look forward to working together to solve the complex and evolving challenges faced across the SLED market," said Randall Crowder, COO of Phunware. "Of particular interest to us is Red River's efforts to help tech-enable city governments, all of which are struggling to address not only citizen engagement, but also emergency management, in the wake of coronavirus."

Phunware recently announced the launch of its Smart City Solution on mobile in response to the current COVID-19 pandemic and will look to distribute this offering through Red River as a trusted channel partner. Cities working with Red River will be able to leverage Phunware's Multiscreen-as-a-Service (MaaS) platform to quickly identify, locate and engage directly with residents and visitors. Once deployed, city officials will be equipped to distribute pertinent information related to city resources, safety protocols, emergencies, law enforcement broadcasts, road closures and more using Phunware's patented Location Based Services and Mobile Engagement software. Similarly, residents will also be able to engage directly with city leadership, access important information and report concerns.

Capabilities of Phunware's Smart City Solution for mobile include, but are not limited to:

- **Business Directory**: Designate essential versus nonessential businesses and offer additional details, including operating hours, services provided and contact information,

all while enabling citizens to discover and receive notifications about these points-of-interest in real-time based on their proximity and location.

- **In-App Concierge**: Find everything from hotels, restaurants, museums, nightlife, music and local events to testing facilities.
- **Notifications**: Keep residents up-to-date on city resources, safety protocols, emergencies, road closures, water restrictions, garbage / recycling and law enforcement broadcasts.
- **Safety Guidance**: Manage social distancing and quarantine policies, including proactive and reactive messaging and reminders.
- **Service Requests**: Report concerns like potholes, graffiti, abandoned vehicles, flooding or other potential problems of the public interest.
- **Public Transportation**: View transit routes and schedules.
- **Communication**: Allow government officials to easily communicate to residents and visitors alike.
- **Parking**: Reserve and find nearby parking garages and spaces.
- **Animal Control**: Browse lost and found pets and animals, including foster and adoption options.
- **Environmental Impacts**: Allow residents and visitors to track air quality, water quality and other environmental issues.

[Click here](#) to learn more about how Phunware facilitates digital transformation for state and city officials by enabling smart city capabilities via a native, mobile-first application portfolio on Apple iOS and Google Android.

Safe Harbor Clause and Forward-Looking Statements

This press release includes forward-looking statements. All statements other than statements of historical facts contained in this press release, including statements regarding our future results of operations and financial position, business strategy and plans, and our objectives for future operations, are forward-looking statements. The words "anticipate," "believe," "continue," "could," "estimate," "expect," "expose," "intend," "may," "might," "opportunity," "plan," "possible," "potential," "predict," "project," "should," "will," "would" and similar expressions that convey uncertainty of future events or outcomes are intended to identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking.

The forward-looking statements contained in this press release are based on our current expectations and beliefs concerning future developments and their potential effects on us. Future developments affecting us may not be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond our control) and other assumptions that may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements. These risks and uncertainties include, but are not limited to, those factors described under the heading "Risk Factors" in our filings with the Securities and Exchange Commission (SEC), including our reports on Forms 10-K, 10-Q, 8-K and other filings that we make with the SEC from time to time. Should one or more of these risks or uncertainties materialize, or should any of our assumptions prove incorrect, actual results may vary in material respects from those projected in these forward-looking statements. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information,

future events or otherwise, except as may be required under applicable securities laws. These risks and others described under "Risk Factors" in our SEC filings may not be exhaustive.

By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. We caution you that forward-looking statements are not guarantees of future performance and that our actual results of operations, financial condition and liquidity, and developments in the industry in which we operate may differ materially from those made in or suggested by the forward-looking statements contained in this press release. In addition, even if our results or operations, financial condition and liquidity, and developments in the industry in which we operate are consistent with the forward-looking statements contained in this press release, those results or developments may not be indicative of results or developments in subsequent periods.

About Phunware, Inc.

Everything You Need to Succeed on Mobile — Transforming Digital Human Experience

[Phunware, Inc. (NASDAQ: PHUN)](#), is the pioneer of [Multiscreen-as-a-Service (MaaS)](#), an [award-winning](#), fully integrated enterprise cloud platform for mobile that provides companies the products, [solutions](#), [data](#) and [services](#) necessary to engage, manage and [monetize](#) their mobile application portfolios and audiences globally at scale. Phunware's [Software Development Kits (SDKs)](#) include [location-based services](#), [mobile engagement](#), [content management](#), messaging, [advertising](#), loyalty ([PhunCoin & Phun](#)) and [analytics](#), as well as a mobile application framework of pre-integrated iOS and Android software modules for building in-house or channel-based mobile application and vertical solutions. Phunware helps the world's most respected brands create category-defining mobile experiences, with more than [one billion active devices touching its platform each month](#). For more information about how Phunware is transforming the way consumers and brands interact with mobile in the virtual and physical worlds, visit https://www.phunware.com, https://www.phuncoin.com, https://www.phuntoken.com, and follow @phunware, @phuncoin and @phuntoken on all social media platforms.

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PR & Media Inquiries:
Lauren Beaubien
lbeaubien@phunware.com
T: (303) 434-1133

Investor Relations:
Brendhan Botkin
bbotkin@phunware.com
T: (512) 394-6837

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