# **BD Announces Results For 2016 First Fiscal Quarter**

- -- Announces adjusted revenues of \$2.992 billion, an increase of 45.9 percent, or 53.8 percent on a currency-neutral basis. On a comparable, currency-neutral basis, adjusted revenues grew 1.8 percent. As reported, revenues increased 45.6 percent to \$2.986 billion.
- -- Adjusted diluted earnings per share of \$1.96 increased 28.1 percent, or 45.8 percent on a currency-neutral basis. As reported, diluted earnings per share were \$1.06.
- -- Raises fiscal year 2016 adjusted diluted earnings per share guidance to \$9.01 to \$9.08 on a currency-neutral basis. Including the unfavorable impact from foreign currency, the Company continues to expect adjusted diluted earnings per share to be between \$8.37 and \$8.44.

FRANKLIN LAKES, N.J., Feb. 3, 2016 /PRNewswire/ -- BD (Becton, Dickinson and Company) (NYSE: BDX), a leading global medical technology company, today reported quarterly adjusted revenues of \$2.992 billion for the first fiscal quarter ended December 31, 2015, an increase of 45.9 percent over the prior-year period as reported, or 53.8 percent on a currency-neutral basis. On a comparable, currency-neutral basis, first quarter adjusted revenues grew 1.8 percent. As reported, first quarter revenues were \$2.986 billion.

"We are pleased with our solid start and outlook for fiscal year 2016," said Vincent A. Forlenza, Chairman, CEO and President. "Both segments contributed to growth and we expanded our operating margins as we continued to make investments to support our innovation strategy."

All "comparable" basis revenue growth rates presented throughout this release include the results of CareFusion in the current and prioryear periods. For reconciliations of these revenue amounts and growth rates to the most directly comparable GAAP measures, please refer to the tables at the end of this release.

# First Quarter Fiscal 2016 Operating Results

Adjusted diluted earnings per share were \$1.96, compared with \$1.53 in the prior-year period. This represents an increase of 28.1 percent, or 45.8 percent on a currency-neutral basis. On a reported basis, diluted earnings per share for the first quarter were \$1.06 compared with \$1.20 in the prior-year period.

Current and prior-year adjusted results exclude the impact of the non-cash amortization of intangible assets and other certain specified items. These specified items are detailed in the accompanying reconciliation of reported diluted earnings per share to adjusted diluted earnings per share.

## **Segment Results**

In the BD Medical segment, worldwide adjusted revenues for the quarter were \$2.060 billion, an increase of 92.1 percent over the prior-year period as reported, or 101.4 percent on a currency-neutral basis. On a comparable, currency-neutral basis, adjusted Medical revenues grew 1.9 percent. The segment's revenue growth reflects solid performance across the Medication Management Solutions, Medication and Procedural Solutions, Pharmaceutical Systems, and Diabetes Care units, partially offset by a decline in the Respiratory Solutions unit. The segment's results were also impacted by unfavorable comparisons to the prior year, as expected. On a reported basis, Medical revenues were \$2.054 billion.

In the BD Life Sciences segment, worldwide revenues for the quarter were \$933 million, a decrease of 4.8 percent from the prior-year period, or an increase of 1.7 percent on a currency-neutral basis. The segment's results reflect solid growth in the Preanalytical Systems unit and the Biosciences unit. Revenues in the Diagnostic Systems unit declined slightly as growth in both microbiology and molecular were offset by a weaker-than-expected flu season.

#### **Geographic Results**

First quarter adjusted revenues in the U.S. of \$1.697 billion represent an increase of 92.6 percent over the prior-year period as reported. On a comparable basis, adjusted U.S. revenues increased 1.5 percent. Within the BD Medical segment, growth was driven by strong sales in the Diabetes Care unit. Results across the other units in the segment were impacted by unfavorable comparisons to the prior year. Growth in the BD Life Sciences segment was driven by strong performance in the Biosciences unit and solid growth in the Preanalytical Systems unit. The decline in the Diagnostic Systems unit was driven by the aforementioned weaker-than-expected flu season. On a reported basis, U.S. revenues were \$1.691 billion.

Revenues outside of the U.S. were \$1.295 billion, representing an increase of 10.7 percent over the prior-year period, or an increase of 24.6 percent on a currency-neutral basis. On a comparable, currency-neutral basis, international revenues grew 2.2 percent. This reflects continued strength in Europe and sales of safety-engineered products. This was partially offset by timing of tenders and capital installations, and slower growth in China, as well as unfavorable comparisons to the prior year in emerging markets.

# Fiscal 2016 Outlook for Full Year

The Company continues to estimate that currency-neutral adjusted revenues for the full fiscal year 2016, including the accretion from the acquisition of CareFusion, will increase 24.5 to 25.0 percent. Including the impact of foreign currency, as adjusted and as reported, revenues are now expected to increase 20.0 to 20.5 percent. This is a decrease from previously issued guidance of 23.0 to 23.5 percent growth. On a comparable, currency-neutral basis, the Company continues to estimate organic adjusted revenues will increase 4.5 to 5.0 percent.

The Company continues to expect adjusted diluted earnings per share to be between \$8.37 and \$8.44 for the full fiscal year 2016 including the estimated unfavorable impact from foreign currency. This represents growth of approximately 17.0 to 18.0 percent. On a currency-neutral basis, the Company now expects full-year fiscal 2016 adjusted diluted earnings per share to be between \$9.01 and \$9.08, which represents growth of approximately 26.0 to 27.0 percent over 2015 adjusted diluted earnings per share of \$7.16. This is an increase from previously issued currency-neutral guidance of \$8.73 to \$8.80 which represented approximately 22.0 to 23.0 percent growth. Adjusted

diluted earnings per share exclude, among other specified items, the non-cash amortization of intangible assets, and include approximately 22.0 percentage points of accretion from the CareFusion acquisition. As reported, the Company expects full fiscal year diluted earnings per share to be between \$6.23 and \$6.30.

# **Conference Call Information**

A conference call regarding BD's first quarter results will be broadcast live on BD's website, <a href="www.bd.com/investors">www.bd.com/investors</a>, along with related slides, at 8:00 a.m. (ET) Wednesday, February 3, 2016. The conference call will be available for replay on BD's website, <a href="www.bd.com/investors">www.bd.com/investors</a>, or at 1-800-585-8367 (domestic) and 1-404-537-3406 (international) through the close of business on Wednesday, February 10, 2016, confirmation number 20775429.

## Non-GAAP Financial Measures/Financial Tables

This news release contains certain non-GAAP financial measures. Reconciliations of these and other non-GAAP measures to the comparable GAAP measures are included in the attached financial tables. Within the attached financial tables presented, certain columns and rows may not add due to the use of rounded numbers. Percentages and earnings per share amounts presented are calculated from the underlying amounts.

## About BD

BD is a global medical technology company that is *advancing the world of health* by improving medical discovery, diagnostics and the delivery of care. BD leads in patient and health care worker safety and the technologies that enable medical research and clinical laboratories. The company provides innovative solutions that help advance medical research and genomics, enhance the diagnosis of infectious disease and cancer, improve medication management, promote infection prevention, equip surgical and interventional procedures, optimize respiratory care and support the management of diabetes. The company partners with organizations around the world to address some of the most challenging global health issues. BD has more than 45,000 associates across 50 countries who work in close collaboration with customers and partners to help enhance outcomes, lower health care delivery costs, increase efficiencies, improve health care safety and expand access to health. For more information on BD, please visit <a href="www.bd.com">www.bd.com</a>.

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This press release, including the section entitled "Fiscal 2016 Outlook for Full Year", contains certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's performance, including future revenues and earnings per share. Āll such statements are based upon current expectations of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. With respect to forward-looking statements contained herein, a number of factors could cause actual results to vary materially. These factors include, but are not limited to: risks relating to the integration of CareFusion's operations, products and employees into BD and the possibility that the anticipated synergies and other benefits of the proposed acquisition will not be realized or will not be realized within the expected timeframe; potential cuts in governmental healthcare spending, which could result in reduced demand for our product or downward pricing pressure; measures to contain healthcare costs; adverse changes in regional, national or foreign economic conditions, including any impact on our ability to access credit markets and finance our operations, the demand for our products and services as a result of reduced government funding, lower utilization rates or otherwise, or our suppliers' ability to provide products needed for our operations; changes in interest or foreign currency exchange rates; our ability to successfully integrate any businesses we acquire; the adverse impact of cyber-attacks on our information systems; competitive factors including technological advances and new products introduced by competitors; pricing and market pressures; difficulties inherent in product development, delays in product introductions and uncertainty of market acceptance of new products; increases in energy costs and their effect on, among other things, the cost of producing BD's products; efficacy or safety concerns relating to product recalls; fluctuations in costs and availability of raw materials and in BD's ability to maintain favorable supplier arrangements and relationships; new or changing laws and regulations impacting our business or changes in enforcement practices with respect to such laws; uncertainties of litigation (as described in BD's filings with the Securities and Exchange Commission); future healthcare reform, including changes in government pricing and reimbursement policies or other cost containment reforms; the effects of potential pandemic diseases; and issuance of new or revised accounting standards, as well as other factors discussed in BD's filings with the Securities and Exchange Commission. We do not intend to update any forward-looking statements to reflect events or circumstances after the date hereof except as required by applicable laws or regulations.

## Contact:

Monique N. Dolecki, Investor Relations – 201-847-5453 Kristen Cardillo, Corporate Communications – 858-617-2317

BECTON DICKINSON AND COMPANY
CONSOLIDATED INCOME STATEMENTS
(Unaudited; Amounts in millions, except share and per share data)

	Th	ree Mon	ths Ended Dec	ember 31,
	2015		2014	% Change
REVENUES	\$ 2,986	\$	2,051	45.6
Cost of products sold	1,578		1,006	56.9
Selling and administrative expense	748		544	37.6
Research and development expense	187		129	45.1
Acquisition-related costs	121		23	NM
TOTAL OPERATING COSTS				
AND EXPENSES	2,635		1,702	54.8
OPERATING INCOME	352		349	0.8
Interest expense	(97)		(76)	27.5
Interest income	6		10	(41.9)
Other income, net	6		2	NM

INCOME BEFORE INCOME TAXES	266	285	(6.7)
Income tax provision	37	50	(24.9)
NET INCOME	\$ 229	\$ 236	(2.9)
EARNINGS PER SHARE			
Basic Earnings per Share	\$ 1.08	\$ 1.22	(11.5)
Diluted Earnings per Share	\$ 1.06	\$ 1.20	(11.7)
AVERAGE SHARES OUTSTANDING (in thousands)			
Basic	211,689	192,844	
Diluted	216,294	197,000	

NM - Not Meaningful

BECTON DICKINSON AND COMPANY
SUPPLEMENTAL REVENUE INFORMATION
REVENUES BY BUSINESS SEGMENTS AND UNITS - UNITED STATES
Three Months Ended December 31,
(Unaudited; Amounts in millions)

	 Α		В		С	D=(A-B)/B	E=(C-B)/B
	 As Re	oorted		Ad	justed	% Ch	ange
	 2015		2014		2015	Reported	Adjusted
BD MEDICAL							
Medication and Procedural Solutions	\$ 491	\$	268	\$	491	83.2	83.2
Medication Management Solutions	444		-		444	NM	NM
Diabetes Care	134		123		134	9.2	9.2
Pharmaceutical Systems	63		66		63	(4.9)	(4.9)
Respiratory Solutions	139		-		139	NM	NM
Deferred Revenue Adjustment *	 (6)					NM	_
TOTAL	\$ 1,266	\$	457	\$	1,272	176.8	178.1
BD LIFE SCIENCES							
Preanalytical Systems	\$ 178	\$	172	\$	178	3.4	3.4
Diagnostic Systems	149		159		149	(6.3)	(6.3)
Biosciences	 98		93		98	6.1	6.1
TOTAL	\$ 425	\$	424	\$	425	0.3	0.3
TOTAL UNITED STATES	\$ 1,691	\$	881	\$	1,697	92.0	92.6

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

NM - Not Meaningful

BECTON DICKINSON AND COMPANY
SUPPLEMENTAL REVENUE INFORMATION
REVENUES BY BUSINESS SEGMENTS AND UNITS - INTERNATIONAL
Three Months Ended December 31, (continued)
(Unaudited; Amounts in millions)

A	В	C	D=(A-B)/B	E=(A-B-C)/B
As Rep	orted	FX	% Cha	nge
2015	2014	Impact	Reported	FXN

Medication and Procedural Solutions	\$ 357	\$ 333	\$ (46)	7.4	21.3
Medication Management Solutions	106	-	(12)	NM	NM
Diabetes Care	121	141	(18)	(13.7)	(0.7)
Pharmaceutical Systems	133	141	(17)	(5.6)	6.2
Respiratory Solutions	 69		 (6)	NM	NM
TOTAL	 788	\$ 615	\$ (100)	28.2	44.4
BD LIFE SCIENCES					
Preanalytical Systems	\$ 166	\$ 182	\$ (25)	(8.6)	5.3
Diagnostic Systems	164	179	(22)	(7.9)	4.2
Biosciences	 177	196	 (16)	(9.4)	(1.1)
TOTAL	 508	\$ 556	\$ (63)	(8.6)	2.7
TOTAL INTERNATIONAL	\$ 1,295	\$ 1,170	\$ (162)	10.7	24.6

NM - Not Meaningful

BECTON DICKINSON AND COMPANY
SUPPLEMENTAL REVENUE INFORMATION
REVENUES BY BUSINESS SEGMENTS AND UNITS - TOTAL
Three Months Ended December 31, (continued)
(Unaudited; Amounts in millions)

	 Α		В		С		D	E=(A-B)/B	F=(A-B-D)/B	G=(C-B)/B
									% Ct	nange
	 As Re	eported		Α	djusted		FX			
	 2015		2014		2015	Ir	mpact	Reported	FXN	Adjusted
BD MEDICAL										
Medication and Procedural Solutions	\$ 848	\$	601	\$	848	\$	(46)	41.2	48.9	41.2
Medication Management Solutions	550		-		550		(12)	NM	NM	NM
Diabetes Care	256		263		256		(18)	(3.0)	3.9	(3.0)
Pharmaceutical Systems	197		208		197		(17)	(5.4)	2.6	(5.4)
Respiratory Solutions	209		-		209		(6)	NM	NM	NM
Deferred Revenue Adjustment *	 (6)						-	NM	NM	-
TOTAL	\$ 2,054	\$	1,072	\$	2,060	\$	(100)	91.6	100.9	92.1
BD LIFE SCIENCES										
Preanalytical Systems	\$ 344	\$	353	\$	344	\$	(25)	(2.7)	4.4	(2.7)
Diagnostic Systems	313		338		313		(22)	(7.2)	(0.8)	(7.2)
Biosciences	 276		288		276		(16)	(4.4)	1.2	(4.4)
TOTAL	 933	\$	979	\$	933	\$	(63)	(4.8)	1.7	(4.8)
	 						_			·
TOTAL REVENUES	 2,986	\$	2,051	\$	2,992	\$	(162)	45.6	53.5	45.9

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenues represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the

NM - Not Meaningful

BECTON DICKINSON AND COMPANY

SUPPLEMENTAL INFORMATION

RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE ADJUSTED REVENUE CHANGE - UNITED STATES

Three Months Ended December 31,

(Unaudited; Amounts in millions)

	A	В	C=A+B	D	E	F	G=D+E+F	<u>H</u>
		Deferred		BD	CFN	Respiratory	Comparable	Cc
	Reported	Revenue	Adjusted	Reported	Reported	Adjustment **	Historical	,
	2015	Adjustment	2015	2014	2014	2014	2014	9/
BD MEDICAL								
Medication and Procedural Solutions	\$ 491	s -	\$ 491	\$ 268	\$ 215	s -	\$ 483	

Medication Management Solutions	444	-	444	-	426	-	426
Diabetes Care	134	-	134	123	-	-	123
Pharmaceutical Systems	63	-	63	66	-	-	66
Respiratory Solutions	139	-	139	-	172	(23)	149
Deferred Revenue Adjustment *	 (6)	 6	 -	 		 	-
TOTAL	\$ 1,266	\$ 6	\$ 1,272	\$ 457	\$ 813	\$ (23)	\$ 1,248
BD LIFE SCIENCES							
Preanalytical Systems	\$ 178	\$ -	\$ 178	\$ 172	\$ -	\$ -	\$ 172
Diagnostic Systems	149	-	149	159	-	-	159
Biosciences	 98		 98	 93	 	 	 93
			425	\$ 424	\$		424

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revealjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the the contracts.

BECTON DICKINSON AND COMPANY
SUPPLEMENTAL INFORMATION
RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE FXN REVENUE CHANGE - INTERNATIONAL
Three Months Ended December 31, (continued)
(Unaudited; Amounts in millions)

		Α		В		С	D:	=B+C		E	F=(A-D-E)/D
				BD	С	FN	Com	parable	Con	nparable	Comparable
	Re	ported	Re	ported	Rep	oorted	His	storical		FX	FXN
	2	015	2	014	20	014	2	014	Ir	npact	% Change
BD MEDICAL											
Medication and Procedural Solutions	\$	357	\$	333	\$	61	\$	394	\$	(46)	2.5
Medication Management Solutions		106		-		114		114		(12)	4.1
Diabetes Care		121		141		-		141		(18)	(0.7)
Pharmaceutical Systems		133		141		-		141		(17)	6.2
Respiratory Solutions		69				81		81		(6)	(7.2)
TOTAL	\$	788	\$	615	\$	256	\$	871	\$	(100)	1.9
BD LIFE SCIENCES											
Preanalytical Systems	\$	166	\$	182	\$	-	\$	182	\$	(25)	5.3
Diagnostic Systems		164		179		-		179		(22)	4.2
Biosciences		177		196				196		(16)	(1.1)
TOTAL	\$	508	\$	556	\$	-	\$	556	\$	(63)	2.7
TOTAL INTERNATIONAL	\$	1,295	\$	1,170	\$	256	\$	1,426	\$	(162)	2.2

BECTON DICKINSON AND COMPANY
SUPPLEMENTAL INFORMATION
RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE ADJUSTED FXN REVENUE CHANGE - TOTAL
Three Months Ended December 31, (continued)
(Unaudited; Amounts in millions)

		Α	B		C=	A+B		D		E	F	<u> </u>	G=	D+E+F
			Deferr	red				BD	(	CFN	Respir	atory	Com	nparable
	Rep	oorted	Rever	nue	Ad	usted	Re	ported	Re	ported	Adjustn	nent **	His	storical
	20	015	Adjustr	ment	2	015		2014	2	014	201	14	2	2014
BD MEDICAL														
Medication and Procedural Solutions	\$	848	\$	-	\$	848	\$	601	\$	276	\$	-	\$	877
Medication Management Solutions		550		-		550		-		539		-		539
Diabetes Care		256		-		256		263		-		-		263
Pharmaceutical Systems		197		-		197		208		-		-		208

<sup>\*\*</sup> To reflect the impact of a distribution agreement change in the Respiratory Solutions unit that occurred toward the end of fiscal 2015, as if it had occurred as of October 1, 2014.

	(6)												
•			0		-								
	2,054	\$	6	\$	2,060	\$	1,072	\$	1,069	\$	(23)	\$	2,118
\$	344	\$	-	\$	344	\$	353	\$	-	\$	-	\$	353
	313		-		313		338		-		-		338
	276				276		288						288
\$	933	\$		\$	933	\$	979	\$		\$		\$	979
e	2.006	•	6	e	2.002	•	2.054	e	1.000	e	(22)	e	3,098
	\$ \$	\$ 344 313 276	\$ 344 \$ 313 276 \$ 933 \$	\$ 344 \$ - 313 - 276 - \$ 933 \$ -	\$ 344 \$ - \$ 313 - 276 - \$ 933 \$ - \$	\$ 344 \$ - \$ 344 313 - 313 276 - 276 \$ 933 \$ - \$ 933	\$ 344 \$ - \$ 344 \$ 313 - 313 276 - 276 \$ 933 \$ - \$ 933 \$	\$ 344 \$ - \$ 344 \$ 353 313 - 313 338 276 - 276 288 \$ 933 \$ - \$ 933 \$ 979	\$ 344 \$ - \$ 344 \$ 353 \$ 313 - 313 338 276 - 276 288 \$ 933 \$ - \$ 933 \$ 979 \$	\$ 344 \$ - \$ 344 \$ 353 \$ - 313 338 - 276 - 276 288 - \$ 933 \$ 979 \$ -	\$ 344 \$ - \$ 344 \$ 353 \$ - \$ 313 338 - 276 - 276 288 - \$ 333 \$ - \$ 933 \$ 979 \$ - \$	\$ 344 \$ - \$ 344 \$ 353 \$ - \$ - 313 313 - 313 338 276 288 \$ 933 \$ 979 \$ - \$ - \$ -	\$ 344 \$ - \$ 344 \$ 353 \$ - \$ - \$ 344 \$ 313 338 \$ 344 \$ 353 \$ - \$ - \$ \$ 344 \$ 353 \$ - \$ - \$ \$ 344 \$ 353 \$ - \$ - \$ \$ 345 \$ \$ 338 \$ - \$ - \$ \$ 345 \$ \$ 338 \$ - \$ - \$ \$ \$ 348 \$ - \$ - \$ \$ \$ \$ 333 \$ \$ 979 \$ \$ - \$ \$ - \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the contracts.

BECTON DICKINSON AND COMPANY
SUPPLEMENTAL REVENUE INFORMATION
SAFETY REVENUES
(Unaudited; Amounts in millions)

			Thr	ee Mon	ths Ended D	December 31,	
	 Α		В		С	D=(A-B)/B	E=(A-B-C)/B
	 As R	eported			FX	% C	hange
	 2015		2014	In	npact	Reported	FXN
TOTAL SAFETY REVENUES							
United States	\$ 447	\$	309	\$	-	44.9	44.9
International	 290		265		(38)	9.5	24.1
TOTAL	 737	\$	573	\$	(38)	28.6	35.3
BY SEGMENT							
BD Medical	\$ 467	\$	296	\$	(20)	57.9	64.5
BD Life Sciences	 270		278		(19)	(2.7)	4.1
TOTAL	\$ 737	\$	573	\$	(38)	28.6	35.3

BECTON DICKINSON AND COMPANY
SUPPLEMENTAL INFORMATION
RECONCILIATION OF SAFETY REVENUE CHANGE TO COMPARABLE FXN REVENUE CHANGE
(Unaudited; Amounts in millions)

		Three Months Ended December 31,										
	A BD Reported			В	C		D=B+C		E		F=(A-D-E)/D Comparable	
				BD         CFN           Reported         Reported           2014         2014				Comparable Historical		parable		
			Rep							FX	FXN	FXN
	20	2015				2014		Impact		% Change		
TOTAL SAFETY REVENUES												
United States	\$	447	\$	309	\$	122	\$	431	\$	-	3.8	8
International		290		265		44		308		(38)	6.5	5
TOTAL		737	\$	573	\$	166	\$	739	\$_	(38)	4.9	9
BY SEGMENT												
BD Medical	\$	467	\$	296	\$	166	\$	461	\$	(20)	5.4	4
BD Life Sciences		270		278				278		(19)	4.1	1
TOTAL		737	\$	573	\$	166	\$	739	\$	(38)	4.9	9

<sup>\*\*</sup> To reflect the impact of a distribution agreement change in the Respiratory Solutions unit that occurred toward the end of fiscal 2015, as if it had occurred as of October 1, 2014.

BECTON DICKINSON AND COMPANY
SUPPLEMENTAL INFORMATION
RECONCILIATION OF REPORTED DILUTED EPS TO ADJUSTED DILUTED EPS
(Unaudited)

	Three Months Ended December 31,									
	2015	2014		Growth		Foreign Currency Translation		oreign urrency eutral rowth	Growth %	
Reported Diluted Earnings per Share	\$ 1.06	<u>\$ 1.</u>	20 \$	(0.14)	\$	(0.26)	\$	0.12	(11.7%)	
Purchase Accounting Adjustments (\$153 million or \$120 million after-tax and \$18 million or \$12 million after-tax, respectively)	0.55	(1) 0.	06 (2)							
Restructuring Costs (\$85 million or \$53 million after-tax) (3)	0.25		-							
Integration Costs (\$35 million or \$22 million after-tax and \$13 million or \$9 million after-tax, respectively) $^{(3)}$	0.10	0.	04							
Transaction Costs (\$10 million or \$10 million after-tax) (3)	-	0.	05							
Financing Costs (\$44 million or \$28 million after-tax) (3)	-	0.	14							
Litigation-related Charge (\$12 million or \$7 million after-tax) (4)	-	0.	04							
Adjusted Diluted Earnings per Share	\$ 1.96	\$ 1.	53 \$	0.43	\$	(0.27)	\$	0.70	28.1%	

<sup>(1)</sup> Represents non-cash amortization expense of \$150 million pre-tax associated with acquisition related identifiable intangible assets, including CareFusion, as well as the net amortization of purchase accounting adjustments of \$3 million pre-tax to reflect CareFusion's fixed assets, debt and deferred revenue balances at fair value as of the acquisition date.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION FY2016 OUTLOOK RECONCILIATION

	FY2016 Outlook							
		Revenues	FX	Impact	FXN Basis			
Full Year FY2016 Estimated Growth on a Reported Basis Deferred Revenue Adjustment Adjusted Full Year FY2016 Estimated Growth		20.0% - 20.5% NM 20.0% - 20.5%		~(4.5%) NM ~(4.5%)	24.5% - 25.0% NM 24.5% - 25.0%			
		Full Year FY2016 (estimated)	Full Year FY2015		% Increase			
Reported Fully Diluted Earnings per Share	\$	6.23 - 6.30	\$	3.35	NM			
Purchase Accounting Adjustments		1.79		2.17				
Restructuring Costs		0.25		0.80				
Integration Costs		0.10		0.29				
Transaction Costs		-		0.19				
Financing Costs		-		0.31				
Litigation-related Charge		-		0.04				
Employee Termination Cost-related Amounts		-		(0.01)				

 $<sup>^{(2)}</sup>$  Represents non-cash amortization expense associated with acquisition related identifiable intangible assets.

<sup>(3)</sup> Represents restructuring, integration, transaction and financing costs associated with the CareFusion acquisition and portfolio rationalization.

<sup>(4)</sup> Represents a charge for plaintiff's attorneys' fees associated with the unfavorable verdict in the antitrust and false advertising lawsuit filed against BD by RTI.

Dilutive Share Impact	-	0.02	
Adjusted Fully Diluted Earnings per Share	\$ 8.37 - 8.44	\$ 7.16	17.0% - 18.0%
FX Impact	\$ (0.64)		(9.0%)
Adjusted Fully Diluted Earnings per share, FXN	\$ 9.01 - 9.08		26.0% - 27.0%

NM - Not Meaningful

FXN = Foreign Currency Neutral

To view the original version on PR Newswire, visit:  $\frac{http://www.prnewswire.com/news-releases/bd-announces-results-for-2016-first-fiscal-guarter-300214144.html$ 

SOURCE BD (Becton, Dickinson and Company)

 $<sup>^{(1)}\,\</sup>mbox{FY2016}$  restructuring and integration costs reflect year-to-date realized costs.