# BD Announces Results for 2015 Third Fiscal Quarter and Raises EPS Guidance for Fiscal 2015

- Announces adjusted revenues of \$3.133 billion, an increase of 45.2 percent, or 55.6 percent on a currency-neutral basis. On a comparable, currency-neutral basis, adjusted revenues grew 2.4 percent. As reported, revenues of \$3.120 billion increased 44.6 percent.
- Adjusted diluted earnings per share of \$2.05 increased 17.1 percent, or 34.3 percent on a currency-neutral basis. As reported, diluted earnings per share were \$0.29.
- Expects fiscal 2015 currency-neutral adjusted revenues, including the accretion from the CareFusion acquisition, to grow 28.5 to 29.0 percent, which is the high end of its previously communicated guidance range. Including the impact of foreign currency, adjusted revenues are expected to grow 21.0 to 21.5 percent, compared to 21.0 to 22.0 percent previously communicated, due to an incrementally negative estimated impact from foreign currency. As reported, the Company expects fiscal 2015 revenues to grow 20.7 to 21.2 percent.
- Raises full-year fiscal 2015 adjusted diluted earnings per share guidance, including the accretion from the CareFusion acquisition, to \$7.08 to \$7.12. This represents growth of 20.0 to 21.0 percent on a currency-neutral basis. Including the incrementally negative estimated impact from foreign currency, the Company expects adjusted diluted earnings per share growth of 8.5 to 9.5 percent. As reported, the Company expects full fiscal year diluted earnings per share to be between \$3.85 and \$3.89.
- Reaffirms that the acquisition of CareFusion is expected to be accretive to adjusted diluted earnings per share on a high-teen percentage basis in fiscal year 2016.

FRANKLIN LAKES, N.J., Aug. 6, 2015 /PRNewswire/ -- BD (Becton, Dickinson and Company) (NYSE: BDX), a leading global medical technology company, today reported quarterly adjusted revenues of \$3.133 billion for the third fiscal quarter ended June 30, 2015, an increase of 45.2 percent over the prior-year period as reported, or 55.6 percent on a currency-neutral basis. On a comparable, currency-neutral basis, adjusted revenues grew 2.4 percent. As reported, revenues were \$3.120 billion.

"We are pleased with our performance this quarter, which includes the results of CareFusion, and marks a historic milestone for BD," said Vincent A. Forlenza, Chairman, CEO and President. "We are progressing well with the integration of CareFusion and are on track to achieve the accretion targets we communicated for fiscal 2015 and 2016. We have confidence in our increased earnings outlook for fiscal year 2015 and remain committed to serving our customers with superior healthcare products."

All "comparable" basis revenue growth rates presented throughout this release include the results of CareFusion in the current and prioryear periods. For reconciliations of these revenue amounts and growth rates to the most directly comparable GAAP measures, please refer to the tables at the end of this release.

# Third Quarter and Nine-Month Fiscal 2015 Operating Results

Adjusted diluted earnings per share were \$2.05, compared with \$1.75 in the prior-year period. This represents an increase of 17.1 percent, or 34.3 percent on a currency-neutral basis. Current and prior-year adjusted results exclude the impact of the non-cash amortization of intangible assets and other certain specified items. These specified items are detailed in the accompanying reconciliation of reported diluted earnings per share to adjusted diluted earnings per share. On a reported basis, diluted earnings per share for the third quarter were \$0.29 compared with \$1.65 in the prior-year period.

For the nine-month period ended June 30, 2015, adjusted diluted earnings per share were \$5.22, compared with \$4.77 in the prior-year period. This represents an increase of 9.4 percent, or 20.8 percent on a currency-neutral basis. On a reported basis, diluted earnings per share were \$2.52, compared with \$4.47 in the prior-year period.

# Segment Results

In the BD Medical segment, worldwide adjusted revenues for the quarter were \$2.212 billion, an increase of 84.2 percent over the prior-year period as reported, or 96.5 percent on a foreign currency-neutral basis. On a comparable, currency-neutral basis, adjusted Medical revenues grew 1.6 percent, which reflects strong sales in the Medication and Procedural Solutions and Pharmaceutical Systems units, partially offset by an unfavorable comparison to the prior-year period in the Medication Management Solutions unit. On a reported basis, Medical revenues were \$2.199 billion.

For the nine-month period ended June 30, 2015, BD Medical adjusted revenues of \$4.389 billion increased 29.8 percent over the prior-year period as reported, or 37.4 percent on a currency-neutral basis. On a comparable, currency-neutral basis, adjusted revenues grew 5.6 percent. On a reported basis, revenues were \$4.377 billion.

In the BD Life Sciences segment, worldwide revenues for the quarter were \$921 million, a decrease of 3.7 percent from the prior-year period, or an increase of 4.2 percent on a currency-neutral basis. The segment's results reflect solid growth in the Preanalytical Systems and Biosciences units.

For the nine-month period ended June 30, 2015, BD Life Sciences revenues of \$2.845 billion decreased 0.6 percent from the prior-year period, and increased 5.1 percent on a currency-neutral basis.

# Geographic Results

Third quarter adjusted revenues in the U.S. of \$1.706 billion represent an increase of 95.9 percent over the prior-year period as reported.

On a comparable basis, adjusted U.S. revenues decreased 1.5 percent which reflects a decline in the BD Medical segment partially offset by solid growth in the BD Life Sciences segment. Within the BD Medical segment, the aforementioned unfavorable comparison to the prioryear period in the Medication Management Solutions unit was partially offset by solid growth in the Medication and Procedural Solutions unit. Growth in the BD Life Sciences segment was driven by strong performance in the Biosciences unit. On a reported basis, U.S. revenues were \$1.693 billion.

Revenues outside of the U.S. were \$1.427 billion, representing an increase of 10.9 percent over the prior-year period, or an increase of 28.4 percent on a currency-neutral basis. On a comparable, currency-neutral basis, international revenues grew 6.6 percent which reflects strength in Western Europe and growth in emerging markets. The Company continues to expect growth of approximately 10 percent in emerging markets for the total fiscal year on a legacy BD basis.

For the nine-month period ended June 30, 2015, adjusted revenues in the U.S. were \$3.450 billion, an increase of 35.5 percent over the prior-year period as reported, or 4.0 percent on a comparable basis. On a reported basis, U.S. revenues were \$3.437 billion. Revenues outside of the U.S. were \$3.785 billion, an increase of 2.4 percent over the prior-year period as reported, or an increase of 13.7 percent on a currency-neutral basis. On a comparable, currency-neutral basis, revenues outside the U.S. grew 7.0 percent.

#### Fiscal 2015 Outlook for Full Year

The Company expects currency-neutral adjusted revenues for the full fiscal year 2015, including the accretion from the acquisition of CareFusion, to grow 28.5 to 29.0 percent, which is at the high end of its previously communicated guidance range. Including the impact of foreign currency, adjusted revenues are expected to grow 21.0 to 21.5 percent, compared to 21.0 to 22.0 percent previously communicated due to an incrementally negative estimated impact from foreign currency. On a comparable, currency-neutral basis, the Company continues to estimate organic revenue growth to be approximately 4.5 percent. As reported, the Company expects full fiscal year revenues to grow 20.7 to 21.2 percent.

The Company is raising its full-year fiscal 2015 adjusted diluted earnings per share guidance to a range of \$7.08 to \$7.12. This represents growth of 20.0 to 21.0 percent on a currency-neutral basis. Including the incrementally negative estimated impact from foreign currency, the Company expects adjusted diluted earnings per share growth of 8.5 to 9.5 percent. Adjusted diluted earnings per share exclude, among other specified items, the non-cash amortization of intangible assets, and include the accretion from the CareFusion acquisition. As reported, the Company expects full fiscal year diluted earnings per share to be between \$3.85 and \$3.89.

#### **Conference Call Information**

A conference call regarding BD's third quarter results will be broadcast live on BD's website, <a href="www.bd.com/investors">www.bd.com/investors</a>, along with related slides, at 8:00 a.m. (ET) Thursday, August 6, 2015. The conference call will be available for replay on BD's website, <a href="www.bd.com/investors">www.bd.com/investors</a>, or at 1-800-585-8367 (domestic) and 1-404-537-3406 (international) through the close of business on Thursday, August 13, 2015, confirmation number 78953246.

#### Non-GAAP Financial Measures/Financial Tables

This news release contains certain non-GAAP financial measures. Reconciliations of these and other non-GAAP measures to the comparable GAAP measures are included in the attached financial tables. Within the attached financial tables presented, certain columns and rows may not add due to the use of rounded numbers. Percentages and earnings per share amounts presented are calculated from the underlying amounts.

## About BD

BD is a leading medical technology company that partners with customers and stakeholders to address many of the world's most pressing and evolving health needs. Our innovative solutions are focused on improving medication management and patient safety; supporting infection prevention practices; equipping surgical and interventional procedures; improving drug delivery; aiding anesthesiology and respiratory care; advancing cellular research and applications; enhancing the diagnosis of infectious diseases and cancers; and supporting the management of diabetes. We are more than 45,000 associates in 50 countries who strive to fulfill our purpose of "Helping all people live healthy lives" by advancing the quality, accessibility, safety and affordability of healthcare around the world. In 2015, BD welcomed CareFusion and its products into the BD family of solutions. For more information on BD, please visit www.bd.com.

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This press release, including the section entitled "Fiscal 2015 Outlook for Full Year", contains certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's performance, including future revenues and earnings per share. Āll such statements are based upon current expectations of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. With respect to forward-looking statements contained herein, a number of factors could cause actual results to vary materially. These factors include, but are not limited to: risks relating to the integration of CareFusion's operations, products and employees into BD and the possibility that the anticipated synergies and other benefits of the proposed acquisition will not be realized or will not be realized within the expected timeframe; potential cuts in governmental healthcare spending, which could result in reduced demand for our product or downward pricing pressure; measures to contain healthcare costs; adverse changes in regional, national or foreign economic conditions, including any impact on our ability to access credit markets and finance our operations, the demand for our products and services as a result of reduced government funding, lower utilization rates or otherwise, or our suppliers' ability to provide products needed for our operations; changes in interest or foreign currency exchange rates; our ability to successfully integrate any businesses we acquire; the adverse impact of cyber-attacks on our information systems; competitive factors including technological advances and new products introduced by competitors; pricing and market pressures; difficulties inherent in product development, delays in product introductions and uncertainty of market acceptance of new products; increases in energy costs and their effect on, among other things, the cost of producing BD's products; efficacy or safety concerns relating to product recalls; fluctuations in costs and availability of raw materials and in BD's ability to maintain favorable supplier arrangements and relationships; new or changing laws and regulations impacting our business or changes in enforcement practices with respect to such laws; uncertainties of litigation (as described in BD's filings with the Securities and Exchange Commission); future healthcare reform, including changes in government pricing and reimbursement policies or other cost containment reforms; the effects of potential pandemic diseases; and issuance of new or revised accounting standards, as well as other factors discussed in BD's filings with the Securities and Exchange Commission. We do not intend to update any forward-looking statements to reflect events or circumstances after the date hereof except as required by applicable laws or regulations.

Three Months Ended June 30,

	11111	ins Ended June	ne su,		
	2015		2014	% Change	
REVENUES	\$ 3,120	\$	2,157	44.6	
Cost of products sold	1,932		1,046	84.7	
Selling and administrative expense	764		528	44.8	
Research and development expense	178		137	29.9	
Acquisition-related costs	108		-	NM	
TOTAL OPERATING COSTS					
AND EXPENSES	2,983		1,712	74.3	
OPERATING INCOME	137		445	(69.2)	
Interest expense	(105)		(33)	NM	
Interest income	2		12	(84.7)	
Other income (expense), net	5		(2)	NM	
INCOME BEFORE INCOME TAXES	39		423	(90.8)	
Income tax (benefit) provision	(23)		97	NM	
NET INCOME	\$ 62	\$	326	(80.9)	
EARNINGS PER SHARE					
Basic Earnings per Share	\$ 0.30	\$	1.69	(82.2)	
Diluted Earnings per Share	\$ 0.29	\$	1.65	(82.4)	
<u> </u>				, ,	
AVERAGE SHARES OUTSTANDING (in thousands)					
,					
Basic	210,175		193,054		
Diluted	214,928		197,005		
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NM - Not Meaningful

BECTON DICKINSON AND COMPANY CONSOLIDATED INCOME STATEMENTS (Unaudited; Amounts in millions, except share and per share data)

Nine Months Ended June 30,

	INIT	ie iviontn	is Ended June .	30,	
	2015		2014	% Change	
REVENUES	\$ 7,222	\$	6,244	15.7	
Cost of products sold	3,943		3,045	29.5	
Selling and administrative expense	1,820		1,584	14.9	
Research and development expense	437		410	6.5	
Acquisition-related costs	244		-	NM	
TOTAL OPERATING COSTS					
AND EXPENSES	6,444		5,039	27.9	
OPERATING INCOME	779		1,204	(35.4)	
Interest expense	(272)		(99)	NM	
Interest income	20		36	(43.3)	
Other income, net	23		4	NM	
INCOME BEFORE INCOME TAXES	549		1,145	(52.0)	
Income tax provision	35		261	(86.6)	
NET INCOME	\$ 514	\$	884	(41.8)	
EARNINGS PER SHARE					
Basic Earnings per Share	\$ 2.58	\$	4.57	(43.5)	
Diluted Earnings per Share	\$ 2.52	\$	4.47	(43.6)	

AVERAGE SHARES OUTSTANDING (in thousands)

Basic 199,690 193,624

Diluted 204,236 197,813

NM - Not Meaningful

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS - UNITED STATES Three Months Ended June 30, (Unaudited; Amounts in millions)

		As F	Reported		Adj	usted	% Change		
	20	015	20	14	20	015	Reported	Adjusted	
BD MEDICAL									
Medication and Procedural Solutions	\$	479	\$	256	\$	479	86.7	86.7	
Medication Management Solutions		442		-		442	NM	NM	
Diabetes Care		118		118		118	0.3	0.3	
Pharmaceutical Systems		88		94		88	(5.8)	(5.8)	
Respiratory Solutions		164		-		164	NM	NM	
Deferred Revenue Adjustment *		(13)		-			NM	-	
TOTAL	\$	1,279	\$	468	\$	1,291	173.1	175.8	
BD LIFE SCIENCES									
Preanalytical Systems	\$	175	\$	172	\$	175	1.3	1.3	
Diagnostic Systems		138		137		138	0.4	0.4	
Biosciences		102		93		102	9.6	9.6	
TOTAL	\$	414	\$	403	\$	414	2.9	2.9	
TOTAL UNITED STATES	\$	1,693	\$	871	\$	1,706	94.4	95.9	

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS - INTERNATIONAL Three Months Ended June 30, (continued) (Unaudited; Amounts in millions)

	 As Re	ported			FX	% Change			
	 2015		2014	lr	npact	Reported	FXN		
BD MEDICAL									
Medication and Procedural Solutions	\$ 369	\$	333	\$	(49)	10.9	25.6		
Medication Management Solutions	112		-		(20)	NM	NM		
Diabetes Care	126		140		(22)	(9.9)	6.1		
Pharmaceutical Systems	245		259		(48)	(5.4)	13.0		
Respiratory Solutions	 67				(8)	NM	NM		
TOTAL	\$ 920	\$	733	\$	(148)	25.6	45.9		
BD LIFE SCIENCES									
Preanalytical Systems	\$ 175	\$	192	\$	(29)	(8.8)	6.6		
Diagnostic Systems	164		178		(25)	(7.7)	6.2		
Biosciences	 167		184		(22)	(8.9)	2.8		
TOTAL	\$ 506	\$	553	\$	(76)	(8.5)	5.2		
TOTAL INTERNATIONAL	\$ 1,427	\$	1,286	\$	(224)	10.9	28.4		

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS - TOTAL Three Months Ended June 30, (continued) (Unaudited; Amounts in millions)

	 As Re	eported		Α	djusted		FX				Adjusted
	 2015		2014		2015	Ir	npact	Reported	FXN	Adjusted	FXN
BD MEDICAL											
Medication and Procedural Solutions	\$ 848	\$	590	\$	848	\$	(49)	43.8	52.2	43.8	52.2
Medication Management Solutions	554		-		554		(20)	NM	NM	NM	NM
Diabetes Care	245		258		245		(22)	(5.2)	3.4	(5.2)	3.4
Pharmaceutical Systems	333		353		333		(48)	(5.5)	8.0	(5.5)	8.0
Respiratory Solutions	232		-		232		(8)	NM	NM	NM	NM
Deferred Revenue Adjustment *	 (13)							NM	NM	-	-
TOTAL	\$ 2,199	\$	1,201	\$	2,212	\$	(148)	83.1	95.5	84.2	96.5
BD LIFE SCIENCES											
Preanalytical Systems	\$ 349	\$	364	\$	349	\$	(29)	(4.0)	4.1	(4.0)	4.1
Diagnostic Systems	302		315		302		(25)	(4.2)	3.7	(4.2)	3.7
Biosciences	 269		277		269		(22)	(2.7)	5.1	(2.7)	5.1
TOTAL	\$ 921	\$	956	\$	921	\$	(76)	(3.7)	4.2	(3.7)	4.2
TOTAL REVENUES	\$ 3,120	\$	2,157	\$	3,133	\$	(224)	44.6	55.0	45.2	55.6

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules. CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS - UNITED STATES Nine Months Ended June 30, (Unaudited; Amounts in millions)

		As	Reported		Ad	justed	% Char	ige
	2	015	2	014	2	015	Reported	Adjusted
BD MEDICAL								
Medication and Procedural Solutions	\$	1,003	\$	759	\$	1,003	32.1	32.1
Medication Management Solutions		442		-		442	NM	NM
Diabetes Care		361		358		361	1.0	1.0
Pharmaceutical Systems		226		227		226	(0.4)	(0.4)
Respiratory Solutions		164		-		164	NM	NM
Deferred Revenue Adjustment *		(13)				<u>-</u>	NM	-
TOTAL		2,183	\$	1,344	\$	2,196	62.5	63.4
BD LIFE SCIENCES								
Preanalytical Systems	\$	516	\$	507	\$	516	1.8	1.8
Diagnostic Systems		446		425		446	4.9	4.9
Biosciences		292		270		292	8.0	8.0
TOTAL	\$	1,254	\$	1,202	\$	1,254	4.3	4.3
TOTAL UNITED STATES	\$	3,437	s	2,546	s	3,450	35.0	35.5

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS - INTERNATIONAL Nine Months Ended June 30, (continued) (Unaudited; Amounts in millions)

		As Re	ported			FX	% Char	nge
	2015		2014		In	npact	Reported	FXN
BD MEDICAL								
Medication and Procedural Solutions	\$	1,011	\$	961	\$	(95)	5.2	15.1
Medication Management Solutions		112		-		(20)	NM	NM
Diabetes Care	\$ 1,011		94 415		(47)		(5.2)	6.0

Pharmaceutical Systems	609		661	(85)	(7.9)	5.0
Respiratory Solutions	 67			 (8)	NM	NM
TOTAL	 2,193	\$	2,037	\$ (255)	7.7	20.2
BD LIFE SCIENCES						
Preanalytical Systems	\$ 526	\$	547	\$ (60)	(3.9)	7.1
Diagnostic Systems	512		526	(55)	(2.7)	7.7
Biosciences	 555		588	 (47)	(5.7)	2.4
TOTAL	 1,592	\$	1,661	\$ (162)	(4.2)	5.6
TOTAL INTERNATIONAL	\$ 3.785	s	3.698	\$ (417)	2.4	13.7

BECTON DICKINSON AND COMPANY
SUPPLEMENTAL REVENUE INFORMATION
REVENUES BY BUSINESS SEGMENTS AND UNITS - TOTAL
Nine Months Ended June 30, (continued)
(Unaudited; Amounts in millions)

									% C	hange	
	 As Re	ported		Α	djusted		FX				Adjusted
	 2015		2014		2015	Ir	npact	Reported	FXN	Adjusted	FXN
BD MEDICAL											
Medication and Procedural Solutions	\$ 2,014	\$	1,720	\$	2,014	\$	(95)	17.1	22.6	17.1	22.6
Medication Management Solutions	554		-		554		(20)	NM	NM	NM	NM
Diabetes Care	755		773		755		(47)	(2.3)	3.7	(2.3)	3.7
Pharmaceutical Systems	835		888		835		(85)	(6.0)	3.6	(6.0)	3.6
Respiratory Solutions	232		-		232		(8)	NM	NM	NM	NM
Deferred Revenue Adjustment *	 (13)							NM	NM	-	-
TOTAL	\$ 4,377	\$	3,381	\$	4,389	\$	(255)	29.5	37.0	29.8	37.4
BD LIFE SCIENCES											
Preanalytical Systems	\$ 1,042	\$	1,054	\$	1,042	\$	(60)	(1.1)	4.6	(1.1)	4.6
Diagnostic Systems	957		951		957		(55)	0.7	6.4	0.7	6.4
Biosciences	 846		858		846		(47)	(1.4)	4.1	(1.4)	4.1
TOTAL	\$ 2,845	\$	2,863	\$	2,845	\$	(162)	(0.6)	5.1	(0.6)	5.1
TOTAL REVENUES	\$ 7,222	\$	6,244	\$	7,235	\$	(417)	15.7	22.4	15.9	22.6

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE ADJUSTED REVENUE CHANGE - UNITED STATES Three Months Ended June 30, (Unaudited; Amounts in millions)

		Α	B	<u> </u>	C	=A+B	 D		Е		F=D+E	G=(C-F)/F
			Defe	red			BD	C	CFN	Con	nparable	Comparable
	Re	ported	Reve	nue	Ad	djusted	Reported	Rep	oorted	His	storical	Adjusted
	2	2015	Adjust	ment		2015	 2014	2	014		2014	% Change
BD MEDICAL												
Medication and Procedural Solutions	\$	479	\$	-	\$	479	\$ 256	\$	203	\$	459	4.2
Medication Management Solutions		442		-		442	-		488		488	(9.5)
Diabetes Care		118		-		118	118		-		118	0.3
Pharmaceutical Systems		88		-		88	94		-		94	(5.8)
Respiratory Solutions		164		-		164	-		169		169	(2.9)
Deferred Revenue Adjustment *		(13)		13		-	 				-	
TOTAL	\$	1,279	\$	13	\$	1,291	\$ 468	\$	860	\$	1,328	(2.8)
BD LIFE SCIENCES												
Preanalytical Systems	\$	175	\$	-	\$	175	\$ 172	\$	-	\$	172	1.3
Diagnostic Systems		138		-		138	137		-		137	0.4
Biosciences		102				102	 93				93	9.6
TOTAL	\$	414	\$		\$	414	\$ 403	\$		\$	403	2.9

TOTAL UNITED STATES	\$ 1,693	\$ 13	\$ 1,706	\$ 871	\$ 860	\$ 1,731	(1.5)

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE FXN REVENUE CHANGE - INTERNATIONAL Three Months Ended June 30, (continued)

(Unaudited; Amounts in millions)

		Α	B			С		D=B+C	E		F=(A-D-E)/D	
				BD		CFN		Comparable	Comparable		Comparat	ole
	Re	eported	Re	ported	Re	Reported 2014		Historical		FX	FXN	
		2015	2	2014	2			2014	Impact		% Chang	je
BD MEDICAL												
Medication and Procedural Solutions	\$	369	\$	333	\$	62	\$	396	\$	(49)	5	8.
Medication Management Solutions		112		-		124		124		(20)	7	.0
Diabetes Care		126		140		-		140		(22)	6	.1
Pharmaceutical Systems		245		259		-		259		(48)	13	.0
Respiratory Solutions		67		-		76		76		(8)	0	.1
TOTAL	\$	920	\$	733	\$	262	\$	995	\$	(148)	7	.4
BD LIFE SCIENCES												
Preanalytical Systems	\$	175	\$	192	\$	-	\$	192	\$	(29)	6	.6
Diagnostic Systems		164		178		-		178		(25)	6	.2
Biosciences		167		184				184		(22)	2	.8
TOTAL	\$	506	\$	553	\$		\$	553	\$	(76)	5	.2
TOTAL INTERNATIONAL	\$	1,427	\$	1,286	\$	262	\$	1,548	\$	(224)	6	.6

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE ADJUSTED FXN REVENUE CHANGE - TOTAL Three Months Ended June 30, (continued) (Unaudited; Amounts in millions)

	Α	 В	C=A+B		D		E	 F=D+E	G	H=(C-F-G)/F
	eported 2015	erred enue stment	djusted 2015		BD eported 2014	Re	CFN eported 2014	 Comparable Historical 2014	parable FX	Comparable Adjusted FXN % Change
BD MEDICAL										
Medication and Procedural Solutions	\$ 848	\$ -	\$ 848	\$	590	\$	265	\$ 855	\$ (49)	5.0
Medication Management Solutions	554	-	554		-		612	612	(20)	(6.1)
Diabetes Care	245	-	245		258		-	258	(22)	3.4
Pharmaceutical Systems	333	-	333		353		-	353	(48)	8.0
Respiratory Solutions	232	-	232		-		245	245	(8)	(2.0)
Deferred Revenue Adjustment *	 (13)	 13	-		-			 -		
TOTAL	\$ 2,199	\$ 13	\$ 2,212	_\$_	1,201	\$	1,122	\$ 2,323	\$ (148)	1.6
BD LIFE SCIENCES										
Preanalytical Systems	\$ 349	\$ -	\$ 349	\$	364	\$	-	\$ 364	\$ (29)	4.1
Diagnostic Systems	302	-	302		315		-	315	(25)	3.7
Biosciences	 269	 	269		277			 277	 (22)	5.1
TOTAL	\$ 921	\$ 	\$ 921	_\$_	956	_\$		\$ 956	\$ (76)	4.2
TOTAL REVENUES	\$ 3,120	\$ 13	\$ 3,133	\$	2,157	\$	1,122	\$ 3,279	\$ (224)	2.4

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the contracts.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE ADJUSTED REVENUE CHANGE - UNITED STATES Nine Months Ended June 30, (Unaudited; Amounts in millions)

	A	В	C=A+	В	D	E=C+D	F	G	H=F+G	I=(
						Comparable				
		Deferred			CFN	Historical	BD	CFN	Comparable	Con
	Reported	Revenue	Adjust	ed F	teported	Adjusted	Reported	Reported	Historical	Ac
	2015	Adjustmer	it 20	015 1st I	lalf 2015 **	2015	2014	2014	2014	%
BD MEDICAL										
Medication and Procedural Solutions	\$ 1,003	\$	\$ 1,0	003 \$	427	\$ 1,430	\$ 759	\$ 601	\$ 1,360	
Medication Management Solutions	442		. 4	142	843	1,285	-	1,261	1,261	
Diabetes Care	361		. 3	861	-	361	358	-	358	
Pharmaceutical Systems	226		. 2	226	-	226	227	-	227	
Respiratory Solutions	164		. 1	64	333	497	-	452	452	
Deferred Revenue Adjustment *	(13)	13	<u> </u>	<u> </u>	-					
TOTAL	\$ 2,183	\$ 13	\$ 2,1	96 \$	1,603	\$ 3,799	\$ 1,344	\$ 2,314	\$ 3,658	
BD LIFE SCIENCES										
Preanalytical Systems	\$ 516	\$	. \$ 5	\$16 \$	-	\$ 516	\$ 507	\$ -	\$ 507	
Diagnostic Systems	446		. 4	146	-	446	425	-	425	
Biosciences	292		<u> </u>	292	-	292	270		270	
TOTAL	\$ 1,254	\$	\$ 1,2	254 \$	-	\$ 1,254	\$ 1,202	\$ -	\$ 1,202	
TOTAL UNITED STATES	\$ 3,437	\$ 13	\$ 3,4	\$ \$	1,603	\$ 5,053	\$ 2,546	\$ 2,314	\$ 4,860	

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenue adjustment represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the the contracts.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED REVENUE CHANGE TO COMPARABLE FXN REVENUE CHANGE - INTERNATIONAL Nine Months Ended June 30, (continued) (Unaudited; Amounts in millions)

	_	A		B	C=A+B	-	D	_	<u>E</u>	=D+E		G	-	H=(C-F-G)/F
				FN	mparable		BD		CFN	nparable		parable		Comparable
	R	eported		orted	storical		Reported	Re	ported	storical		FX		FXN
		2015	1st Hal	f 2015 *	 2015	. –	2014	2	2014	 2014	In	npact	_	% Change
BD MEDICAL														
Medication and Procedural Solutions	\$	1,011	\$	117	\$ 1,128	\$	961	\$	181	\$ 1,141	\$	(102)		7.8
Medication Management Solutions		112		208	320		-		319	319		(42)		13.5
Diabetes Care		394		-	394		415		-	415		(47)		6.0
Pharmaceutical Systems		609		-	609		661		-	661		(85)		5.0
Respiratory Solutions		67		138	206		-		198	 198		(16)		12.0
TOTAL	\$	2,193	\$	463	\$ 2,656	\$	2,037	\$	697	\$ 2,735	\$	(292)	-	7.8
BD LIFE SCIENCES														
Preanalytical Systems	\$	526	\$	-	\$ 526	\$	547	\$	-	\$ 547	\$	(60)		7.1
Diagnostic Systems		512		-	512		526		-	526		(55)		7.7
Biosciences		555			555		588		_	 588		(47)		2.4
TOTAL	\$	1,592	\$	-	\$ 1,592	9	1,661	\$	-	\$ 1,661	\$	(162)	_	5.6
TOTAL INTERNATIONAL	\$	3,785	\$	463	\$ 4,248	9	3.698	\$	697	\$ 4,395	\$	(454)		7.0

<sup>\*</sup> For the quarters ended December 31, 2014 and March 31, 2015

<sup>\*\*</sup> For the quarters ended December 31, 2014 and March 31, 2015

	A	B	C=A+B	D	E=C+D	F	G	H=F+G	
	Reported 2015	Deferred Revenue Adjustment	Adjusted 2015	CFN Reported 1st Half 2015 **	Comparable Historical Adjusted 2015	BD Reported 2014	CFN Reported 2014	Comparable Historical 2014	Compar FX Impa
BD MEDICAL									
Medication and Procedural Solutions	\$ 2,014	\$ -	\$ 2,014	\$ 544	\$ 2,557	\$ 1,720	\$ 781	\$ 2,501	\$ (
Medication Management Solutions	554	-	554	1,051	1,605	-	1,580	1,580	
Diabetes Care	755	-	755	-	755	773	-	773	
Pharmaceutical Systems	835	-	835	-	835	888	-	888	
Respiratory Solutions	232	-	232	471	703	-	650	650	
Deferred Revenue Adjustment *	(13)	13							
TOTAL	\$ 4,377	\$ 13	\$ 4,389	\$ 2,066	\$ 6,456	\$ 3,381	\$ 3,012	\$ 6,392	\$ (
BD LIFE SCIENCES									
Preanalytical Systems	\$ 1,042	\$ -	\$ 1,042	\$ -	\$ 1,042	\$ 1,054	\$ -	\$ 1,054	\$
Diagnostic Systems	957	-	957	-	957	951	-	951	
Biosciences	846		846		846	858		858	
TOTAL	\$ 2,845	\$ -	\$ 2,845		\$ 2,845	\$ 2,863	\$ -	\$ 2,863	\$ (
TOTAL REVENUES	\$ 7,222	\$ 13	\$ 7,235	\$ 2,066	\$ 9,301	\$ 6,244	\$ 3,012	\$ 9,255	\$ (

<sup>\*</sup> In accordance with U.S. GAAP business combination accounting rules, CareFusion's deferred revenue balance was written down to reflect a fair value measurement as of the acquisition date. The deferred revenues represents the amortization of this write-down which primarily relates to software maintenance contracts in the United States. Revenues for these contracts is typically deferred and recognized over the term of the

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION SAFETY REVENUES (Unaudited; Amounts in millions)

	Three Months Ended June 30,									
	As Re	eported			FX	% Chan	ige			
	 2015		2014	In	npact	Reported	FXN			
TOTAL SAFETY REVENUES										
United States	\$ 427	\$	304	\$	-	40.4	40.4			
International	 304		265		(49)	14.7	33.2			
TOTAL	\$ 731	\$	569	\$	(49)	28.4	37.1			
BY SEGMENT										
BD Medical	\$ 456	\$	284	\$	(27)	60.6	69.9			
BD Life Sciences	 275		285		(23)	(3.6)	4.3			
TOTAL	\$ 731	\$	569	\$	(49)	28.4	37.1			

		Nine Months Ended June 30,									
		As Reported				FX	% Chan	ge			
		2015		2014	In	npact	Reported	FXN			
TOTAL SAFETY REVENUES											
United States	\$	1,030	\$	906	\$	-	13.6	13.6			
International		825		751		(93)	9.8	22.2			
TOTAL	_\$	1,855	\$	1,657	\$	(93)	11.9	17.5			
BY SEGMENT											
BD Medical	\$	1,033	\$	832	\$	(47)	24.1	29.8			
BD Life Sciences		822		825		(46)	(0.4)	5.1			
TOTAL	\$	1,855	\$	1,657	\$	(93)	11.9	17.5			

<sup>\*\*</sup> For the quarters ended December 31, 2014 and March 31, 2015

		Three Months Ended June 30,										
		Α		В		C		=B+C		E	F=(A-D-E	E)/D
		BD	E	3D	CFN		Con	parable	Com	parable	Compara	ıble
	Re	ported	Rep	Reported		I Reported		Historical		FX	FXN	
	2	2015	20	)14	2	014	2	014	Im	pact	% Chang	ge
TOTAL SAFETY REVENUES												
United States	\$	427	\$	304	\$	119	\$	424	\$	-	C	0.9
International		304		265		46		311		(49)	13	3.5
TOTAL	\$	731	\$	569	\$	165	\$	735	\$	(49)	6	6.2
BY SEGMENT												
BD Medical	\$	456	\$	284	\$	165	\$	450	\$	(27)	7	7.4
BD Life Sciences		275		285				285		(23)	4	4.3
TOTAL	\$	731	\$	569	\$	165	\$	735	\$	(49)	6	6.2

								Nine Mon	ths Ende	June 30,					
		Α		В		C=A+B		D		E		F=D+E		G	H=(C-F-G)/F
			C	FN	Co	mparable		BD	C	FN	Co	mparable	Com	parable	Comparable
	Re	eported	Rep	orted	Н	istorical	R	eported	Rep	oorted	Н	istorical	1	FX	FXN
		2015	1st Ha	If 2015 *		2015		2014	2	014		2014	Im	pact	% Change
TOTAL SAFETY REVENUES															
United States	\$	1,030	\$	252	\$	1,281	\$	906	\$	348	\$	1,254	\$	-	2.2
International		825		83		908		751		127		878		(99)	14.8
TOTAL	\$	1,855	\$	334	\$	2,189	\$	1,657	\$	475	\$	2,132	\$_	(99)	7.3
BY SEGMENT															
BD Medical	\$	1,033	\$	334	\$	1,367	\$	832	\$	475	\$	1,307	\$	(54)	8.7
BD Life Sciences		822				822		825				825		(46)	5.1
TOTAL	\$	1,855	\$	334	\$	2,189	\$	1,657	\$	475	\$	2,132	\$	(99)	7.3

 $<sup>^\</sup>star$  For the quarters ended December 31, 2014 and March 31, 2015

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION RECONCILIATION OF REPORTED DILUTED EPS TO ADJUSTED DILUTED EPS (Unaudited)

	Three Months Ended June 30,							
	2015	2014	Growth	Foreign Currency Translation	Foreign Currency Neutral Growth	Growth %		
Reported Diluted Earnings per Share	\$ 0.29	\$ 1.65	\$ (1.36)	\$ (0.29)	\$ (1.07)	(82.4%)		
Financing Costs (\$5 million or \$3 million after-tax) (1)	0.01	-						
Transaction Costs (\$9 million or \$6 million after-tax) (1)	0.03	-						
Integration Costs (\$24 million or \$15 million after-tax) (1)	0.07	-						
Restructuring Costs (\$75 million or \$47 million after-tax) (1)	0.22	-						
Purchase Accounting Adjustments (\$439 million or \$311 million after-tax and \$19 million or \$13 million after-tax, respectively)	1.45	(2) 0.07	(3)	(0.01)				
Employee Termination Cost-related Amounts (\$5 million or \$3 million after-tax) (4)	(0.01)	-						
Research and Development Charges (\$9 million or \$6 million after-tax) (5)	-	0.03						
Adjusted Diluted Earnings per Share	\$ 2.05	\$ 1.75	\$ 0.30	\$ (0.30)	\$ 0.60	17.1%		

 $<sup>^{(1)}</sup>$  Represents financing, transaction, integration and restructuring costs associated with the CareFusion acquisition.

<sup>(2)</sup> Represents non-cash amortization expense of \$148 million pre-tax associated with acquisition related identifiable intangible assets, including CareFusion, as well as the net amortization of purchase accounting \$291 million pre-tax to reflect CareFusion's inventory, fixed assets, debt and deferred revenue balances at fair value as of the acquisition date.

<sup>(3)</sup> Represents non-cash amortization expense associated with acquisition related identifiable intangible assets.

BECTON DICKINSON AND COMPANY
SUPPLEMENTAL INFORMATION
RECONCILIATION OF REPORTED DILUTED EPS TO ADJUSTED DILUTED EPS
(Unaudited)

			N	line Months Ended Ju	une 30,	
	2015	2014	Growth	Foreign Currency Translation	Foreign Currency Neutral Growth	Growth %
Reported Diluted Earnings per Share	\$ 2.52	\$ 4.47	\$ (1.95)	\$ (0.52)	\$ (1.43)	(43.6%)
Financing Costs (\$107 million or \$65 million after-tax) (1)	0.32	-				
Transaction Costs (\$52 million or \$35 million after-tax) (1)	0.17	-				
Integration Costs (\$55 million or \$34 million after-tax) (1)	0.17	-				
Restructuring Costs (\$136 million or \$83 million after-tax) <sup>(1)</sup>	0.41	-				
Purchase Accounting Adjustments (\$466 million or \$326 million after-tax and \$56 million or \$38 million after-tax, respectively)	1.60	(2) 0.19	(3)	(0.02)		
Employee Termination Cost-related Amounts (\$5 million or \$3 million after-tax) (4)	(0.01)	-				
Litigation-related Charge (\$12 million or \$7 million after-tax) <sup>(5)</sup>	0.04	-				
Dilutive Share Impact <sup>(6)</sup>	0.02	-				
Research and Development Charges (\$29 million or \$18 million after-tax) $^{(7)}$	-	0.09				
Other Specified Items, Net (\$2 million or \$2 million after-tax) (8)	-	0.01				
Adjusted Diluted Earnings per Share	\$ 5.22	\$ 4.77	\$ 0.45	\$ (0.54)	\$ 0.99	9.4%

<sup>(1)</sup> Represents financing, transaction, integration and restructuring costs associated with the CareFusion acquisition.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION FY2015 OUTLOOK RECONCILIATION

		BD Standalone		BD Inclu	ncluding CareFusion Accret	
	Revenues	FX Impact	FXN Basis	Revenues	FX Impact	
Full Year FY2015 Estimated Growth on a Reported Basis	~(2.0%)	~(7.0%)	~5.0%	20.7% - 21.2%	~(7.5%)	
Deferred Revenue Adjustment	-	-	-	~0.3%	NM	

<sup>(4)</sup> Represents an adjustment to the liability for employee termination costs recorded relative to workforce reduction actions taken in the fourth quarter of fiscal year 2014.

<sup>(6)</sup> Represents a charge associated with the decision to terminate a research and development program in the Medical segment; the charge relates to program asset write-offs and obligations.

<sup>(2)</sup> Represents non-cash amortization expense of \$184 million pre-tax associated with acquisition related identifiable intangible assets, including CareFusion, as well as the net amortization of purchase accounting adjustments of \$291 million pre-tax to reflect CareFusion's inventory, fixed assets, debt and deferred revenue balances at fair value as of the acquisition date. Also includes an acquisition-date accounting gain or previously held investment in CRISI Medical Systems, Inc. of \$9 million pre-tax.

 $<sup>{}^{(3)} \, \</sup>text{Represents non-cash amortization expense associated with acquisition related identifiable intangible assets}.$ 

<sup>(4)</sup> Represents an adjustment to the liability for employee termination costs recorded relative to workforce reduction actions taken in the fourth quarter of fiscal year 2014.

<sup>(5)</sup> Represents a charge for plaintiff's attorneys' fees associated with the unfavorable verdict in the antitrust and false advertising lawsuit filed against BD by RTI.

<sup>(6)</sup> Represents the dilutive impact of BD shares issued as part of purchase consideration for CareFusion acquisition prior to the consolidation of its operating results beginning on April 1, 2015. The year-to-date adjusted diluted average shares outstanding (in thousands) is 203,332.

<sup>(7)</sup> Includes a \$9 million charge associated with the decision to terminate a research and development program in the Medical segment; the charge relates to program asset write-offs and obligations. Also include: \$20 million charge associated with the write-off of capitalized product software and, to a lesser extent, fixed assets primarily resulting from the discontinuance of an instrument product development program in the Sciences segment.

<sup>(8)</sup> Represents the cost associated with the decision to early terminate a European distributor arrangement in the Life Sciences segment of \$11 million pre-tax, which was largely offset by a gain from a cash distribution received from the sale of a company, of which BD had a small equity ownership, of \$8 million pre-tax.

Adjusted Full Year FY2015 Estimated Growth	~(2.0%)	~(7.0%)	~5.0%	21.0% - 21.5% ~(7.5%)
	Full Year FY 2015 (estimated)	Full Year FY 2014	% Increase	Full Year Full Year FY 2015 FY 2014   (estimated)
Reported Fully Diluted Earnings per Share	\$ 6.19 - 6.26	\$ 5.99	NM	<b>\$</b> 3.85 - 3.89 <b>\$</b> 5.99
Financing Costs	=	0.02		0.32 0.02
Transaction Costs	-	-		0.17 -
Integration Costs	-	-		0.17 -
Restructuring Costs	-	-		0.41 -
Purchase Accounting Adjustments	0.18	0.26		2.11 0.26
Employee Termination Cost-related Amounts	(0.01)	-		(0.01)
Litigation-related Charge	0.04	-		0.04 -
Dilutive Share Impact	-	-		0.02 -
Non-acquisition Related Employee Termination Costs	-	0.12		- 0.12
Research and Development Charges (1)	-	0.08		- 0.08
Pension Settlement Charge	-	0.01		- 0.01
Other Specified Items, Net (2)	-	0.03		- 0.03
Adjusted Fully Diluted Earnings per Share	\$ 6.40 - 6.47	\$ 6.50	(1.5%) - (0.5%)	\$ 7.08 - 7.12 \$ 6.50
FX Impact			(10.5%)	
Adjusted FXN Growth			9.0% - 10.0%	-

<sup>(1)</sup> includes a write-off of capitalized product software and, to a lesser extent, fixed assets primarily resulting from the discontinuance of an instrument product development program in the Life Sciences segment and a charge associated with the decision to terminate a research and development program in the Medical segment.

# Organic Revenues Growth

				Q3		Full Year
	Q1	Q2	Q3	YTD	Q4	FY2015
					(estimated)	(estimated)
CareFusion Revenues, Reported	16.1%	3.0%	(5.2%)	3.9%	~0.0%	~3.0%
FX Impact	(1.4%)	(2.4%)	(3.2%)	(2.4%)	~(3.5%)	~(2.5%)
CareFusion Revenues, FXN	17.5%	5.4%	(2.0%)	6.3%	~3.5%	~5.5%
CareFusion Inorganic Revenues, FXN	(7.6%)		(0.2%)	(2.4%)	~(0.5%)	~(2.0%)
CareFusion Organic Revenues, FXN	9.9%	5.4%	(2.2%)	3.9%	~3.0%	~3.5%
BD Standalone Revenues, Reported	1.8%	(1.0%)	(4.1%)	(1.2%)	~(3.5%)	~(2.0%)
FX Impact	(3.5%)	(5.9%)	(8.7%)	(6.1%)	~(8.5%)	~(7.0%)
BD Standalone Revenues, FXN	5.3%	4.9%	4.7%	5.0%	~5.0%	~5.0%
BD Standalone Inorganic Revenues, FXN	NM	NM	(0.1%)	(0.1%)	NM	NM
BD Standalone Organic Revenues, FXN	5.3%	4.9%	4.6%	4.9%	~5.0%	~5.0%
CareFusion Organic Revenues, FXN						~3.5%
BD Standalone Organic Revenues, FXN						~5.0%
BD Including CareFusion Organic Revenues, FXN						~4.5%

NM - Not Meaningful

FXN = Foreign Currency Neutral

<sup>(2)</sup> Includes the cost associated with the decision to early terminate a European distributor arrangement in the Life Sciences segment. Also includes a charge resulting from the adjustment to the carrying amount of an asset that is being held for sale, and a gain from a cash distribution received from the sale of a company, of which BD had a small equity ownership.

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SOURCE BD (Becton, Dickinson and Company)