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For Immediate Release: July 21, 2020

# Synchrony Reports Second Quarter Net Earnings of \$48 Million or \$0.06 Per Diluted Share Increase in Provision for Credit Losses Includes CECL Impact of \$483 Million or \$0.63 Per Diluted Share

STAMFORD, Conn. – Synchrony Financial (NYSE: SYF) today announced second quarter 2020 earnings results amid the continuing Coronavirus (COVID-19) pandemic. Synchrony reported second quarter 2020 net earnings of \$48 million, or \$0.06 per diluted share; this includes an increase in the provision for credit losses as a result of CECL implementation earlier this year of \$483 million, or \$365 million after tax, which equates to an EPS reduction of \$0.63. Highlights included\*:

- Loan receivables decreased 4% to \$78.3 billion, or 3% on a Core\*\* basis
- Interest and fees on loans decreased 18% to \$3.8 billion, or 7% on a Core basis
- Purchase volume decreased 19% to \$31.2 billion, or 13% on a Core basis
- Average active accounts decreased 14% to 65 million, or 5% on a Core basis
- Deposits decreased \$1.5 billion, or 2%, to \$64.1 billion
- Successfully launched the new Verizon program
- Established new relationships with Adorama, AdventHealth, Club Champion, Hisun, and Modani
- Renewed and extended key relationships with CarX, Englert, Bernina, Hanks, Puronics, Vanderhall, and West Coast Dental
- Returned \$128 million in capital through common stock dividends

"We continue to support our employees, partners, customers and communities during the uncertainty of today's health and economic crisis. In addition, our country is awakening to the need to meaningfully address racial injustice and equality. We continue to be guided by the principle of putting clients, partners, shareholders and communities at the forefront of all we do, and believe that the values which underpin our organization will empower us to become an even stronger, better company," said Margaret Keane, Chief Executive Officer of Synchrony Financial. "As we navigate this new environment, we remain acutely focused on the future of our business. During the quarter, we successfully launched an exciting new program with Verizon and extended several programs, while also adding new partnerships. We believe we have an advantageous position as the shift to digital has accelerated —we will continue to prioritize investments to augment our digital assets and capabilities to meet the rapidly evolving needs of our cardholders and partners."

# Business and Financial Highlights for the Second Quarter of 2020\*

### **Earnings**

- Net interest income decreased \$759 million, or 18%, to \$3.4 billion, mainly due to the Walmart consumer portfolio sale and impact of COVID-19.
- Retailer share arrangements decreased \$86 million, or 10%, to \$773 million, reflecting the initial impact of COVID-19 on program performance.
- Provision for credit losses increased \$475 million, or 40%, to \$1.7 billion, mainly driven by the reserve increase for the projected impact of COVID-19 related losses and the prior year reserve reduction related to Walmart.
- Other income increased \$5 million, or 6%, to \$95 million.
- Other expense decreased \$73 million, or 7%, mainly due to the cost reductions from Walmart, lower
  purchase volume and accounts as well as reductions in certain discretionary spend, partially offset by
  higher operational losses, expenses related to the COVID-19 response and charitable contributions.
- Net earnings totaled \$48 million compared to \$853 million last year.

#### **Balance Sheet**

- Period-end loan receivables decreased 4%, or 3% on a Core basis; purchase volume decreased 19%, or 13% on a Core basis; and average active accounts decreased 14%, or 5% on a Core basis.
- Deposits decreased \$1.5 billion, or 2%, to \$64.1 billion and comprised 80% of funding.
- The Company's balance sheet remained strong with total liquidity (liquid assets and undrawn credit facilities) of \$28.0 billion, or 29.0% of total assets.
- The Company has elected to defer the regulatory capital effects of CECL for two years; the estimated Common Equity Tier 1 ratio was 15.3% compared to 14.3%, and the estimated Tier 1 Capital ratio was 16.3% compared to 14.3%, reflecting the Company's strong capital generation capabilities. The estimated Tier 1 Capital ratio also reflects the \$750 million preferred stock issuance in November 2019.

#### **Key Financial Metrics**

- Return on assets was 0.2% and return on equity was 1.6%.
- Net interest margin was 13.53%.
- Efficiency ratio was 36.3%.

# **Credit Quality**

- Loans 30+ days past due as a percentage of total period-end loan receivables were 3.13% compared to 4.43% last year; excluding the Walmart consumer portfolio, the rate was down approximately 90 basis points compared to last year.
- Net charge-offs as a percentage of total average loan receivables were 5.35% compared to 6.01% last year; excluding the Walmart consumer portfolio, the rate decreased approximately 20 basis points compared to last year.
- The allowance for credit losses as a percentage of total period-end loan receivables was 12.52%.

#### **Sales Platforms**

• Retail Card period-end loan receivables decreased 4%, driven primarily by the impact from COVID-19, partially offset by growth in digital partners. Interest and fees on loans decreased 22%, purchase volume

- decreased 17%, and average active accounts decreased 18%, driven primarily by the sale of the Walmart consumer portfolio and the decline in loan receivables.
- Payment Solutions period-end loan receivables decreased 3%; period-end loan receivables increased 1% on a Core basis led by growth in Power, substantially offset by the impact from COVID-19. Interest and fees on loans decreased 8%, driven primarily by lower late fees. Purchase volume decreased 19% and average active accounts decreased 3%.
- CareCredit period-end loan receivables decreased 5%, driven primarily by the impact from COVID-19, partially offset by growth in Veterinary. Interest and fees on loans decreased 4%, driven primarily by lower merchant discount as a result of the decline in purchase volume, which decreased 31%. Average active accounts decreased 2%.
- \* All comparisons are for the second quarter of 2020 compared to the second quarter of 2019, unless otherwise noted.
- \*\* Financial measures shown above on a Core basis are non-GAAP measures and exclude from both the prior year and the current year amounts related to the Walmart and Yamaha portfolios, sold in October 2019 and January 2020, respectively. See non-GAAP reconciliation in the financial tables.

#### **Corresponding Financial Tables and Information**

No representation is made that the information in this news release is complete. Investors are encouraged to review the foregoing summary and discussion of Synchrony Financial's earnings and financial condition in conjunction with the detailed financial tables and information that follow and the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, as filed February 13, 2020, and the Company's forthcoming Quarterly Report on Form 10-Q for the quarter ended June 30, 2020. The detailed financial tables and other information are also available on the Investor Relations page of the Company's website at www.investors.synchronyfinancial.com. This information is also furnished in a Current Report on Form 8-K filed with the SEC today.

#### **Conference Call and Webcast Information**

On Tuesday, July 21, 2020, at 8:30 a.m. Eastern Time, Margaret Keane, Chief Executive Officer, Brian Doubles, President, and Brian Wenzel Sr., Executive Vice President and Chief Financial Officer, will host a conference call to review the financial results and outlook for certain business drivers. The conference call can be accessed via an audio webcast through the Investor Relations page on the Synchrony Financial corporate website, www.investors.synchronyfinancial.com, under Events and Presentations. A replay will also be available on the website.

### **About Synchrony Financial**

Synchrony (NYSE: SYF) is a premier consumer financial services company. We deliver a wide range of specialized financing programs, as well as innovative consumer banking products, across key industries including digital, retail, home, auto, travel, health and pet. Synchrony enables our partners to grow sales and loyalty with consumers. We are one of the largest issuers of private label credit cards in the United States; we also offer co-branded products, installment loans and consumer financing products for small- and medium-sized businesses, as well as healthcare providers.

Synchrony is changing what's possible through our digital capabilities, deep industry expertise, actionable data insights, frictionless customer experience and customized financing solutions.

For more information, visit www.synchrony.com and Twitter: @Synchrony.

## **Cautionary Statement Regarding Forward-Looking Statements**

This news release contains certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "targets," "outlook," "estimates," "will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements. Forward-looking statements are based on management's current expectations and assumptions. and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated, including the future impacts of the novel coronavirus disease ("COVID-19") outbreak and measures taken in response thereto for which future developments are highly uncertain and difficult to predict; retaining existing partners and attracting new partners, concentration of our revenue in a small number of Retail Card partners, and promotion and support of our products by our partners; cyber-attacks or other security breaches; disruptions in the operations of our computer systems and data centers; the financial performance of our partners; the sufficiency of our allowance for credit losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to the new CECL accounting guidance; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to grow our deposits in the future; damage to our reputation; our ability to securitize our loan receivables, occurrence of an early amortization of our securitization facilities, loss of the right to service or subservice our securitized loan receivables, and lower payment rates on our securitized loan receivables; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of acquisitions and strategic investments; reductions in interchange fees; fraudulent activity; failure of third parties to provide various services that are important to our operations; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and/or interpretations, and state sales tax rules and regulations; a material indemnification obligation to GE under the Tax Sharing and Separation Agreement with GE if we cause the split-off from GE or certain preliminary transactions to fail to qualify for tax-free treatment or in the case of certain significant transfers of our stock following the split-off; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and other legislative and regulatory developments and the impact of the Consumer Financial Protection Bureau's regulation of our business; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit the Synchrony Bank's ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this news

release and in our public filings, including under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, as filed on February 13, 2020, and the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, as filed on April 22, 2020. You should not consider any list of such factors to be an exhaustive statement of all the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

## **Non-GAAP Measures**

The information provided herein includes measures we refer to as "tangible common equity" and certain "Core" financial measures that have been adjusted to exclude amounts related to the Walmart and Yamaha portfolios, sold in October 2019 and January 2020, respectively, which are not prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). For a reconciliation of these non-GAAP measures to the most directly comparable GAAP measures, please see the detailed financial tables and information that follow. For a statement regarding the usefulness of these measures to investors, please see the Company's Current Report on Form 8-K filed with the SEC today.

#### SYNCHRONY FINANCIAL

#### FINANCIAL SUMMARY

(unaudited, in millions, except per share statistics)

				Quarter En	led							Six Mont	hs En	ded			
	un 30, 2020	Mar 3		Dec 31, 2019		Sep 30, 2019		Jun 30, 2019		2Q'20 vs. 2	Q'19	Jun 30, 2020		un 30, 2019		YTD'20 vs. Y	TD'19
<u>EARNINGS</u>										1						1	
Net interest income	\$ 3,396	\$	3,890	\$ 4,0	29	\$ 4,389	\$	4,155	\$	(759)	(18.3)%	\$ 7,286	\$	8,381	\$	(1,095)	(13.1)%
Retailer share arrangements	(773)		(926)	(1,0	29)	(1,016)	)	(859)		86	(10.0)%	(1,699)		(1,813)		114	(6.3)%
Provision for credit losses	1,673		1,677	1,1	04	1,019		1,198		475	39.6 %	3,350		2,057		1,293	62.9 %
Net interest income, after retailer share arrangements and provision for credit losses	950		1,287	1,8	96	2,354		2,098		(1,148)	(54.7)%	2,237		4,511		(2,274)	(50.4)%
Other income	95		97	1	04	85		90		5	5.6 %	192		182		10	5.5 %
Other expense	 986		1,002	1,0	79	1,064		1,059		(73)	(6.9)%	 1,988		2,102		(114)	(5.4)%
Earnings before provision for income taxes	 59		382	9	21	1,375		1,129		(1,070)	(94.8)%	441		2,591		(2,150)	(83.0)%
Provision for income taxes	 11		96	1	90	319		276		(265)	(96.0)%	 107		631		(524)	(83.0)%
Net earnings	\$ 48	\$	286	\$ 7	31	\$ 1,056	\$	853	\$	(805)	(94.4)%	\$ 334	\$	1,960	\$	(1,626)	(83.0)%
Net earnings available to common stockholders	\$ 37	\$	275	\$ 7	31	\$ 1,056	\$	853	\$	(816)	(95.7)%	\$ 312	\$	1,960	\$	(1,648)	(84.1)%
COMMON SHARE STATISTICS																	
Basic EPS	\$ 0.06	\$	0.45	\$ 1.	15	\$ 1.60	\$	1.25	\$	(1.19)	(95.2)%	\$ 0.52	\$	2.82	\$	(2.30)	(81.6)%
Diluted EPS	\$ 0.06	\$	0.45		15			1.24	-	(1.18)	(95.2)%	0.52	\$	2.81	\$	(2.29)	(81.5)%
Dividend declared per share	\$	\$	0.22		22			0.21		0.01	4.8 %		\$	0.42	\$	0.02	4.8 %
Common stock price	\$ 22.16		16.09		01			34.67		(12.51)	(36.1)%	22.16	\$	34.67	\$	(12.51)	(36.1)%
Book value per share	\$ 19.13		19.27		31			22.03		(2.90)	(13.2)%	19.13	\$	22.03	\$	(2.90)	(13.2)%
Tangible common equity per share <sup>(1)</sup>	\$ 15.28	\$	15.35	\$ 19.	50	\$ 19.68	\$	18.60	\$	(3.32)	(17.8)%	\$ 15.28	\$	18.60	\$	(3.32)	(17.8)%
Beginning common shares outstanding	583.2		615.9	65.	3.7	668.9		688.8		(105.6)	(15.3)%	615.9		718.8		(102.9)	(14.3)%
Issuance of common shares	_		_		_	_		_		_	— %	_		_		_	— %
Stock-based compensation	0.5		0.9	(	0.6	0.4		1.2		(0.7)	(58.3)%	1.4		2.1		(0.7)	(33.3)%
Shares repurchased	 		(33.6)		3.4)	(15.6)		(21.1)		21.1	(100.0)%	(33.6)		(52.0)	_	18.4	(35.4)%
Ending common shares outstanding	583.7		583.2	61:	5.9	653.7		668.9		(85.2)	(12.7)%	583.7		668.9		(85.2)	(12.7)%
Weighted average common shares outstanding	583.7		604.9	633	3.7	658.3		683.6		(99.9)	(14.6)%	594.3		694.8		(100.5)	(14.5)%
Weighted average common shares outstanding (fully diluted)	584.4		607.4	63′	7.7	661.7		686.5		(102.1)	(14.9)%	595.9		697.7		(101.8)	(14.6)%

<sup>(1)</sup> Tangible Common Equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

# SYNCHRONY FINANCIAL SELECTED METRICS

(unaudited, \$ in millions)

PERFORMANCE METRICS  Return on assets <sup>(1)</sup> Return on equity <sup>(2)</sup> Return on tangible common equity <sup>(3)</sup> Net interest margin <sup>(4)</sup>	0.2% 1.6% 1.6% 13.53%	Mar 31, 2020	Dec 31, 2019	Sep 30, 2019	Jun 30, 2019	2Q'20 vs. 2Q'19	Jun 30, 2020	Jun 30, 2019	YTD'20 vs.	YTD'19
PERFORMANCE METRICS  Return on assets <sup>(1)</sup> Return on equity <sup>(2)</sup> Return on tangible common equity <sup>(3)</sup> Net interest margin <sup>(4)</sup>	0.2% 1.6% 1.6%	1.1%								
Return on equity <sup>(2)</sup> Return on tangible common equity <sup>(3)</sup> Net interest margin <sup>(4)</sup>	1.6% 1.6%		2.7%							
Return on tangible common equity <sup>(3)</sup> Net interest margin <sup>(4)</sup>	1.6%	9.1%		3.9%	3.3%	(3.1)%	0.7 %	3.8 %		(3.1)%
Net interest margin <sup>(4)</sup>			19.0%	28.3%	23.1%	(21.5)%	5.4 %	26.7 %		(21.3)%
ž	13 53%	11.6%	23.0%	33.4%	27.4%	(25.8)%	6.7 %	31.6 %		(24.9)%
	10.0070	15.15%	15.01%	16.29%	15.75%	(2.22)%	14.35 %	15.92 %		(1.57)%
Efficiency ratio <sup>(5)</sup>	36.3%	32.7%	34.8%	30.8%	31.3%	5.0 %	34.4 %	31.1 %		3.3 %
Other expense as a % of average loan receivables, including held for sale	5.04%	4.77%	5.01%	4.66%	4.78%	0.26 %	4.90 %	4.74 %		0.16 %
Effective income tax rate	18.6%	25.1%	20.6%	23.2%	24.4%	(5.8)%	24.3 %	24.4 %		(0.1)%
CREDIT QUALITY METRICS										
Net charge-offs as a % of average loan receivables, including held for sale	5.35%	5.36%	5.15%	5.35%	6.01%	(0.66)%	5.35 %	6.04 %		(0.69)%
30+ days past due as a % of period-end loan receivables <sup>(6)</sup>	3.13%	4.24%	4.44%	4.47%	4.43%	(1.30)%	3.13 %	4.43 %		(1.30)%
90+ days past due as a % of period-end loan receivables <sup>(6)</sup>	1.77%	2.10%	2.15%	2.07%	2.16%	(0.39)%	1.77 %	2.16 %		(0.39)%
Net charge-offs \$	1,046	\$ 1,125	\$ 1,109	\$ 1,221	\$ 1,331	\$ (285) (21.4)%	\$ 2,171	\$ 2,675	\$ (504)	(18.8)%
Loan receivables delinquent over 30 days <sup>(6)</sup>	2,453	\$ 3,500	\$ 3,874	\$ 3,723	\$ 3,625	\$ (1,172) (32.3)%	\$ 2,453	\$ 3,625	\$ (1,172)	(32.3)%
Loan receivables delinquent over 90 days <sup>(6)</sup>	1,384	\$ 1,735	\$ 1,877	\$ 1,723	\$ 1,768	\$ (384) (21.7)%	\$ 1,384	\$ 1,768	\$ (384)	(21.7)%
Allowance for credit losses (period-end) \$	9,802	\$ 9,175	\$ 5,602	\$ 5,607	\$ 5,809	\$ 3,993 68.7 %	\$ 9,802	\$ 5,809	\$ 3,993	68.7 %
Allowance coverage ratio <sup>(7)</sup>	12.52%	11.13%	6.42%	6.74%	7.10%	5.42 %	12.52 %	7.10 %		5.42 %
BUSINESS METRICS										
Purchase volume <sup>(8)(9)</sup> \$ 3	1,155	\$ 32,042	\$ 40,212	\$ 38,395	\$ 38,291	\$ (7,136) (18.6)%	\$ 63,197	\$ 70,804	\$ (7,607)	(10.7)%
Period-end loan receivables \$ 7	8,313	\$ 82,469	\$ 87,215	\$ 83,207	\$ 81,796	\$ (3,483) (4.3)%	\$ 78,313	\$ 81,796	\$ (3,483)	(4.3)%
Credit cards \$ 7	5,353	\$ 79,832	\$ 84,606	\$ 79,788	\$ 78,446	\$ (3,093) (3.9)%	\$ 75,353	\$ 78,446	\$ (3,093)	(3.9)%
Consumer installment loans \$	1,779	\$ 1,390	\$ 1,347	\$ 2,050	\$ 1,983	\$ (204) (10.3)%	\$ 1,779	\$ 1,983	\$ (204)	(10.3)%
Commercial credit products \$	1,140	\$ 1,203	\$ 1,223	\$ 1,317	\$ 1,328	\$ (188) (14.2)%	\$ 1,140	\$ 1,328	\$ (188)	(14.2)%
Other \$	41	\$ 44	\$ 39	\$ 52	\$ 39	\$ 2 5.1 %	\$ 41	\$ 39	\$ 2	5.1 %
	8,697	\$ 84,428	\$ 85,376	\$ 90,556	\$ 88,792		\$ 81,563	\$ 89,344	\$ (7,781)	(8.7)%
	3,430	68,849	75,471	77,094	76,065	(12,635) (16.6)%		76,065	(12,635)	(16.6)%
Average active accounts (in thousands) <sup>(9)(10)</sup>	4,836	72,078	73,734	76,695	75,525	(10,689) (14.2)%	68,401	76,545	(8,144)	(10.6)%
LIQUIDITY										
Liquid assets										
Cash and equivalents \$ 1	6,344	\$ 13,704	\$ 12,147	\$ 11,461	\$ 11,755	\$ 4,589 39.0 %	\$ 16,344	\$ 11,755	\$ 4,589	39.0 %
Total liquid assets \$ 2	2,352	\$ 19,225	\$ 17,322	\$ 15,201	\$ 16,665	\$ 5,687 34.1 %	\$ 22,352	\$ 16,665	\$ 5,687	34.1 %
Undrawn credit facilities										
Undrawn credit facilities \$	5,650	\$ 5,600	\$ 6,050	\$ 6,500	\$ 7,050	\$ (1,400) (19.9)%	\$ 5,650	\$ 7,050	\$ (1,400)	(19.9)%
•	8,002	\$ 24,825	\$ 23,372	\$ 21,701	\$ 23,715	\$ 4,287 18.1 %	\$ 28,002	\$ 23,715	\$ 4,287	18.1 %
1	23.15%	19.61%	16.52%	14.35%	15.66%	7.49 %	23.15 %	15.66 %		7.49 %
Liquid assets including undrawn credit facilities % of total assets	29.00%	25.32%	22.30%	20.48%	22.29%	6.71 %	29.00 %	22.29 %		6.71 %

<sup>(1)</sup> Return on assets represents net earnings as a percentage of average total assets.

<sup>(2)</sup> Return on equity represents net earnings as a percentage of average total equity.

<sup>(3)</sup> Return on tangible common equity represents net earnings available to common stockholders as a percentage of average tangible common equity. Tangible common equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

<sup>(4)</sup> Net interest margin represents net interest income divided by average interest-earning assets.

<sup>(5)</sup> Efficiency ratio represents (i) other expense, divided by (ii) net interest income, plus other income, less retailer share arrangements.

<sup>(6)</sup> Based on customer statement-end balances extrapolated to the respective period-end date.

<sup>(7)</sup> Allowance coverage ratio represents allowance for credit losses divided by total period-end loan receivables.

<sup>(8)</sup> Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

<sup>(9)</sup> Includes activity and accounts associated with loan receivables held for sale.

<sup>(10)</sup> Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

# SYNCHRONY FINANCIAL STATEMENTS OF EARNINGS (unaudited, \$ in millions)

		Q	uar	ter Ende	ed							Six Mon	ths Ended		
	Jun 30, 2020	ar 31, 2020		ec 31, 2019		ep 30, 2019		un 30, 2019		2Q'20 vs.	2Q'19	Jun 30, 2020	Jun 30, 2019	YTD'20 vs.	YTD'19
Interest income:												1			
Interest and fees on loans	\$ 3,808	\$ 4,340	\$	4,492	\$	4,890	\$	4,636	\$	(828)	(17.9)%	\$ 8,148	\$ 9,323	\$ (1,175)	(12.6)%
Interest on cash and debt securities	22	67		93		91		102		(80)	(78.4)%	89	201	(112)	(55.7)%
Total interest income	3,830	4,407		4,585		4,981		4,738		(908)	(19.2)%	8,237	9,524	(1,287)	(13.5)%
Interest expense:															
Interest on deposits	293	356		383		411		397		(104)	(26.2)%	649	772	(123)	(15.9)%
Interest on borrowings of consolidated securitization entities	59	73		80		88		90		(31)	(34.4)%	132	190	(58)	(30.5)%
Interest on senior unsecured notes	82	88		93		93		96		(14)	(14.6)%	170	181	(11)	(6.1)%
Total interest expense	434	517		556		592		583		(149)	(25.6)%	951	1,143	(192)	(16.8)%
Net interest income	3,396	 3,890	_	4,029		4,389	_	4,155	_	(759)	(18.3)%	7,286	8,381	(1,095)	(13.1)%
Retailer share arrangements	(773)	(926)		(1,029)		(1,016)		(859)		86	(10.0)%	(1,699)	(1,813)	114	(6.3)%
Provision for credit losses	1,673	1,677		1,104		1,019		1,198		475	39.6 %	3,350	2,057	1,293	62.9 %
Net interest income, after retailer share arrangements and provision for credit losses	950	1,287		1,896		2,354		2,098		(1,148)	(54.7)%	2,237	4,511	(2,274)	(50.4)%
Other income:															
Interchange revenue	134	161		192		197		194		(60)	(30.9)%	295	359	(64)	(17.8)%
Debt cancellation fees	69	69		64		64		69		_	— %	138	137	1	0.7 %
Loyalty programs	(134)	(158)		(181)		(203)		(192)		58	(30.2)%	(292)	(359)	67	(18.7)%
Other	26	 25		29		27		19		7	36.8 %	51	45	6	13.3 %
Total other income	95	 97		104		85		90	_	5	5.6 %	192	182	10	5.5 %
Other expense:															
Employee costs	327	324		385		359		358		(31)	(8.7)%	651	711	(60)	(8.4)%
Professional fees	189	197		199		205		231		(42)	(18.2)%	386	463	(77)	(16.6)%
Marketing and business development	91	111		152		139		135		(44)	(32.6)%	202	258	(56)	(21.7)%
Information processing	116	123		122		127		123		(7)	(5.7)%	239	236	3	1.3 %
Other	263	 247		221		234		212		51	24.1 %	510	434	76	17.5 %
Total other expense	986	 1,002		1,079		1,064		1,059		(73)	(6.9)%	1,988	2,102	(114)	(5.4)%
Earnings before provision for income taxes	59	 382		921		1,375		1,129		(1,070)	(94.8)%	441	2,591	(2,150)	(83.0)%
Provision for income taxes	11	 96		190		319		276		(265)	(96.0)%	107	631	(524)	(83.0)%
Net earnings	\$ 48	\$ 286	\$	731	\$	1,056	\$	853	\$	(805)	(94.4)%	\$ 334	\$ 1,960	\$ (1,626)	(83.0)%
Net earnings available to common stockholders	\$ 37	\$ 275	\$	731	\$	1,056	\$	853	\$	(816)	(95.7)%	\$ 312	\$ 1,960	\$ (1,648)	(84.1)%

SYNCHRONY FINANCIAL
STATEMENTS OF FINANCIAL POSITION
(unaudited, \$ in millions)

					(	Quarter Ended					
	J	un 30, 2020		Mar 31, 2020		Dec 31, 2019	Sep 30, 2019		Jun 30, 2019	Jun 30, 2020 vs. Jun	30, 2019
Assets					_						
Cash and equivalents	\$	16,344	\$	13,704	\$	12,147	\$ 11,461	\$	11,755	\$ 4,589	39.0 %
Debt securities		6,623		6,146		5,911	4,584		6,147	476	7.7 %
Loan receivables:											
Unsecuritized loans held for investment		52,629		54,765		58,398	56,220		55,178	(2,549)	(4.6)%
Restricted loans of consolidated securitization entities		25,684		27,704		28,817	26,987		26,618	(934)	(3.5)%
Total loan receivables		78,313		82,469	_	87,215	83,207		81,796	(3,483)	(4.3)%
Less: Allowance for credit losses <sup>(1)</sup>		(9,802)		(9,175)		(5,602)	(5,607)		(5,809)	(3,993)	68.7 %
Loan receivables, net		68,511		73,294	_	81,613	77,600		75,987	(7,476)	(9.8)%
Loan receivables held for sale		4		5		725	8,182		8,096	(8,092)	(100.0)%
Goodwill		1,078		1,078		1,078	1,078		1,078	_	— %
Intangible assets, net		1,166		1,208		1,265	1,177		1,215	(49)	(4.0)%
Other assets		2,818		2,603		2,087	1,861		2,110	708	33.6 %
Total assets	\$	96,544	\$	98,038	\$	104,826	\$ 105,943	\$	106,388	\$ (9,844)	(9.3)%
Liabilities and Equity											
Deposits:											
Interest-bearing deposit accounts	\$	63,857	\$	64,302	\$	64,877	\$ 65,677	\$	65,382	\$ (1,525)	(2.3)%
Non-interest-bearing deposit accounts		291		313		277	295		263	28	10.6 %
Total deposits		64,148		64,615		65,154	65,972		65,645	(1,497)	(2.3)%
Borrowings:											
Borrowings of consolidated securitization entities		8,109		9,291		10,412	10,912		11,941	(3,832)	(32.1)%
Senior unsecured notes		7,960		7,957		9,454	9,451		9,303	(1,343)	(14.4)%
Total borrowings		16,069		17,248		19,866	20,363		21,244	(5,175)	(24.4)%
Accrued expenses and other liabilities		4,428		4,205		4,718	4,488		4,765	(337)	(7.1)%
Total liabilities		84,645		86,068	_	89,738	90,823		91,654	(7,009)	(7.6)%
Equity:											
Preferred stock		734		734		734	_		_	734	NM
Common stock		1		1		1	1		1	_	— %
Additional paid-in capital		9,532		9,523		9,537	9,520		9,500	32	0.3 %
Retained earnings		9,852		9,960		12,117	11,533		10,627	(775)	(7.3)%
Accumulated other comprehensive income:		(37)		(49)		(58)	(44)		(43)	6	(14.0)%
Treasury stock		(8,183)		(8,199)		(7,243)	(5,890)		(5,351)	(2,832)	52.9 %
Total equity		11,899	_	11,970	_	15,088	 15,120	_	14,734	(2,835)	(19.2)%
Total liabilities and equity	\$	96,544	\$	98,038	\$		\$ 105,943	\$	106,388	\$ (9,844)	(9.3)%

<sup>(1)</sup> Effective January 1, 2020, the Company adopted ASU 2016-13, Financial Instruments-Credit Losses ("CECL") that measures the allowance for credit losses based on management's best estimate of expected credit losses for the life of our loan receivables. Prior periods presented reflect measurement of the allowance based on management's estimate of probable incurred credit losses in accordance with the previous accounting guidance effective for those periods.

# SYNCHRONY FINANCIAL AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN (unaudited, \$\mathbf{s}\$ in millions)

							(	)uarter Endec	i						
		Jun 30, 2020			Mar 31, 2020			Dec 31, 2019			Sep 30, 2019			Jun 30, 2019	
	Average Balance	Interest Income/ Expense	Average Yield/ Rate												
Assets															
Interest-earning assets:															
Interest-earning cash and equivalents	\$ 15,413	\$ 3	0.08%	\$ 12,902	\$ 42	1.31%	\$ 16,269	\$ 68	1.66%	\$ 10,947	\$ 59	2.14%	\$ 10,989	\$ 66	2.41 %
Securities available for sale	6,804	19	1.12 %	5,954	25	1.69 %	4,828	25	2.05 %	5,389	32	2.36 %	6,010	36	2.40%
Loan receivables, including held for sale:															
Credit cards	75,942	3,740	19.81 %	81,716	4,272	21.03 %	81,960	4,409	21.34%	87,156	4,807	21.88%	85,488	4,557	21.38%
Consumer installment loans	1,546	37	9.63 %	1,432	35	9.83 %	2,058	48	9.25 %	2,022	48	9.42 %	1,924	44	9.17%
Commercial credit products	1,150	30	10.49 %	1,243	33	10.68 %	1,311	34	10.29 %	1,329	35	10.45 %	1,330	34	10.25 %
Other	59	1	NM	37		%	47	1	NM	49		%		1	NM
Total loan receivables, including held for sale	78,697	3,808	19.46%	84,428	4,340	20.67 %	85,376	4,492	20.87 %	90,556	4,890	21.42%	88,792	4,636	20.94 %
Total interest-earning assets	100,914	3,830	15.26%	103,284	4,407	17.16%	106,473	4,585	17.08 %	106,892	4,981	18.49%	105,791	4,738	17.96%
Non-interest-earning assets:															
Cash and due from banks	1,486			1,450			1,326			1,374			1,271		
Allowance for credit losses	(9,221)			(8,708)			(5,593)			(5,773)			(5,911)		
Other assets	4,779			4,696			3,872			3,920			3,752		
Total non-interest-earning assets	(2,956)			(2,562)			(395)			(479)			(888)		
Total assets	\$ 97,958			\$ 100,722			\$ 106,078			\$ 106,413			\$ 104,903		
Liabilities															
Interest-bearing liabilities:															
Interest-bearing deposit accounts	\$ 64,298	\$ 293	1.83 %	\$ 64,366	\$ 356	2.22 %	\$ 65,380	\$ 383	2.32 %	\$ 65,615	\$ 411	2.49 %	\$ 64,226	\$ 397	2.48 %
Borrowings of consolidated securitization entities	8,863	59	2.68 %	9,986	73	2.94 %	10,831	80	2.93 %	11,770	88	2.97 %	11,785	90	3.06%
Senior unsecured notes	7,958	82	4.14%	8,807	88	4.02 %	9,452	93	3.90%	9,347	93	3.95 %	9,543	96	4.03 %
Total interest-bearing liabilities	81,119	434	2.15 %	83,159	517	2.50%	85,663	556	2.58%	86,732	592	2.71 %	85,554	583	2.73 %
Non-interest-bearing liabilities															
Non-interest-bearing deposit accounts	309			299			281			283			271		
Other liabilities	4,349			4,672			4,906			4,570			4,260		
Total non-interest-bearing liabilities	4,658			4,971			5,187			4,853			4,531		
Total liabilities	85,777			88,130			90,850			91,585			90,085		
Equity															
Total equity	12,181			12,592			15,228			14,828			14,818		
Total liabilities and equity Net interest income	\$ 97,958	\$ 3,396		\$ 100,722	\$ 3,890		\$ 106,078	\$ 4,029		\$ 106,413	\$ 4,389		\$ 104,903	\$ 4,155	
Interest rate spread <sup>(1)</sup>			13.11%			14.66%			14.50%			15.78%			15.23 %
Net interest margin <sup>(2)</sup>			13.53 %			15.15%			15.01 %			16.29%			15.75%

<sup>(1)</sup> Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

<sup>(2)</sup> Net interest margin represents net interest income divided by average interest-earning assets.

SYNCHRONY FINANCIAL
AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN
(unaudited, \$\mathbf{s}\$ in millions)

				onths Ended 30, 2020					onths Ended 30, 2019	
		verage	In	nterest ncome/	Average Yield/		verage	Iı	nterest ncome/	Average Yield/
Assets	B	alance	Е.	xpense	Rate		Balance	E	xpense	Rate
Interest-earning assets:										
Interest-earning assets.  Interest-earning cash and equivalents	\$	14,158	\$	45	0.64%	\$	11,011	\$	131	2.40%
Securities available for sale	Ψ	6,379	Ψ	44	1.39%	Φ	5,826	Ψ	70	2.42%
Loan receivables:										
Credit cards, including held for sale		78,830		8,012	20.44%		86,125		9,168	21.47%
Consumer installment loans		1,489		72	9.72%		1,884		86	9.21%
Commercial credit products		1,196		63	10.59%		1,291		68	10.62%
Other		48		1	4.19%		44		1	4.58%
Total loan receivables, including held for sale		81,563		8,148	20.09%		89,344		9,323	21.04%
Total interest-earning assets		102,100		8,237	16.22%		106,181		9,524	18.09%
Non-interest-earning assets:										
Cash and due from banks		1,468					1,303			
Allowance for loan losses		(8,965)					(6,125)			
Other assets		4,737					3,741			
Total non-interest-earning assets		(2,760)					(1,081)			
Total assets	\$	99,340				\$	105,100			
Liabilities										
Interest-bearing liabilities:										
Interest-bearing deposit accounts	\$	64,332	\$	649	2.03%	\$	64,002	\$	772	2.43%
Borrowings of consolidated securitization entities		9,425		132	2.82%		12,592		190	3.04%
Senior unsecured notes		8,382		170	4.08%		9,219		181	3.96%
Total interest-bearing liabilities		82,139		951	2.33%		85,813		1,143	2.69%
Non-interest-bearing liabilities										
Non-interest-bearing deposit accounts		304					278			
Other liabilities		4,511					4,205			
Total non-interest-bearing liabilities		4,815					4,483			
Total liabilities		86,954					90,296			
Equity										
Total equity		12,386					14,804			
Total liabilities and equity	\$	99,340				\$	105,100			
Net interest income	<u> </u>	77,510	\$	7,286		Ψ	105,100	\$	8,381	
Interest rate spread <sup>(1)</sup>					13.89%					15.40%
Net interest margin <sup>(2)</sup>					14.35%					15.92%

<sup>(1)</sup> Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

<sup>(2)</sup> Net interest margin represents net interest income divided by average interest-earning assets.

# SYNCHRONY FINANCIAL BALANCE SHEET STATISTICS

(unaudited, \$ in millions, except per share statistics)

					Qu	arter Ended					
		Jun 30, 2020	ľ	Mar 31, 2020		Dec 31, 2019	Sep 30, 2019	Jun 30, 2019		Jun 30, 2020 Jun 30, 201	
BALANCE SHEET STATISTICS										,	
Total common equity	\$	11,165	\$	11,236	\$	14,354	\$ 15,120	\$ 14,734	\$	(3,569)	(24.2)%
Total common equity as a % of total assets		11.56%	)	11.46%		13.69%	14.27%	13.85%			(2.29)%
Tangible assets	\$	94,300	\$	95,752	\$	102,483	\$ 103,688	\$ 104,095	\$	(9,795)	(9.4)%
Tangible common equity <sup>(1)</sup>	\$	8,921	\$	8,950	\$	12,011	\$ 12,865	\$ 12,441	\$	(3,520)	(28.3)%
Tangible common equity as a % of tangible assets <sup>(1)</sup>		9.46%	)	9.35%		11.72%	12.41%	11.95%			(2.49)%
Tangible common equity per share <sup>(1)</sup>	\$	15.28	\$	15.35	\$	19.50	\$ 19.68	\$ 18.60	\$	(3.32)	(17.8)%
REGULATORY CAPITAL RATIOS <sup>(2)(3)</sup>											
	E	Basel III - CI	ECL Tr	ansition			Basel III				
Total risk-based capital ratio <sup>(4)</sup>		17.6%	)	16.5%		16.3%	15.8%	15.6%	•		
Tier 1 risk-based capital ratio <sup>(5)</sup>		16.3%	)	15.2%		15.0%	14.5%	14.3%			
Tier 1 leverage ratio <sup>(6)</sup>		12.7%	,	12.3%		12.6%	12.6%	12.4%			
Common equity Tier 1 capital ratio		15.3%	)	14.3%		14.1%	14.5%	14.3%			

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<sup>(1)</sup> Tangible common equity ("TCE") is a non-GAAP measure. We believe TCE is a more meaningful measure of the net asset value of the Company to investors. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

<sup>(2)</sup> Regulatory capital ratios at June 30, 2020 are preliminary and therefore subject to change.

<sup>(3)</sup> Capital ratios starting March 31, 2020 reflect election to delay for two years an estimate of CECL's effect on regulatory capital in accordance with the interim final rule issued by U.S. banking agencies in March 2020.

<sup>(4)</sup> Total risk-based capital ratio is the ratio of total risk-based capital divided by risk-weighted assets.

<sup>(5)</sup> Tier 1 risk-based capital ratio is the ratio of Tier 1 capital divided by risk-weighted assets.

<sup>(6)</sup> Tier 1 leverage ratio is the ratio of Tier 1 capital divided by total average assets, after certain adjustments. Tier 1 leverage ratios are based upon the use of daily averages for all periods presented.

# SYNCHRONY FINANCIAL PLATFORM RESULTS (unaudited, \$ in millions)

(unaudica, 5 ii mimors)	Quarter Ended							Six Mont	hs F	Ended							
	_	Jun 30, 2020	N	Mar 31, 2020	]	Dec 31, 2019		Sep 30, 2019	Jun 30, 2019	2Q'20 vs.	2Q'19		un 30, 2020	•	Jun 30, 2019	YTD'20 vs.	YTD'19
RETAIL CARD	_		_	2020	_	2019	_	2012	2019			_		_	2015		
Purchase volume <sup>(1)(2)</sup>	\$	24,380	\$	24,008	\$	30,968	\$	29,282	\$ 29,530	\$ (5,150)	(17.4)%	\$	48,388	\$	54,190	\$ (5,802)	(10.7)%
Period-end loan receivables	\$	49,967	\$	52,390	\$	56,387	\$	52,697	\$ 52,307	\$ (2,340)	(4.5)%		49,967		52,307	(2,340)	(4.5)%
Average loan receivables, including held for sale	\$	50,238	\$	53,820	\$	54,505	\$	60,660	\$ 59,861	\$ (9,623)	(16.1)%	\$	52,029	\$	60,409	\$ (8,380)	(13.9)%
Average active accounts (in thousands) <sup>(2)(3)</sup>		46,970		53,018		54,662		58,082	57,212	(10,242)	(17.9)%		49,982		58,132	(8,150)	(14.0)%
Interest and fees on loans	\$	2,640	\$	3,037	\$	3,143	\$	3,570	\$ 3,390	\$ (750)	(22.1)%	\$	5,677	\$	6,844	\$ (1,167)	(17.1)%
Other income	\$	56	\$	59	\$	77	\$	65	\$ 59	\$ (3)	(5.1)%	\$	115	\$	135	\$ (20)	(14.8)%
Retailer share arrangements	\$	(752)	\$	(904)	\$	(988)	\$	(998)	\$ (836)	\$ 84	(10.0)%	\$	(1,656)	\$	(1,776)	\$ 120	(6.8)%
PAYMENT SOLUTIONS																	
Purchase volume <sup>(1)(2)</sup>	\$	4,823	\$	5,375	\$	6,402	\$	6,281	\$ 5,948	\$ (1,125)	(18.9)%	\$	10,198	\$	11,197	\$ (999)	(8.9)%
Period-end loan receivables	\$	19,119	\$	19,973	\$	20,528	\$	20,478	\$ 19,766	\$ (647)	(3.3)%	\$	19,119	\$	19,766	\$ (647)	(3.3)%
Average loan receivables, including held for sale	\$	19,065	\$	20,344	\$	20,701	\$	20,051	\$ 19,409	\$ (344)	(1.8)%	\$	19,705	\$	19,453	\$ 252	1.3 %
Average active accounts (in thousands) <sup>(2)(3)</sup>		11,900		12,681		12,713		12,384	12,227	(327)	(2.7)%		12,266		12,321	(55)	(0.4)%
Interest and fees on loans	\$	632	\$	706	\$	737	\$	721	\$ 685	\$ (53)	(7.7)%	\$	1,338	\$	1,371	\$ (33)	(2.4)%
Other income	\$	14	\$	13	\$	4	\$	(1)	\$ 11	\$ 3	27.3 %	\$	27	\$	12	\$ 15	125.0 %
Retailer share arrangements	\$	(18)	\$	(18)	\$	(37)	\$	(15)	\$ (21)	\$ 3	(14.3)%	\$	(36)	\$	(33)	\$ (3)	9.1 %
CARECREDIT																	
Purchase volume <sup>(1)</sup>	\$	1,952	\$	2,659	\$	2,842	\$	2,832	\$ 2,813	\$ (861)	(30.6)%	\$	4,611	\$	5,417	\$ (806)	(14.9)%
Period-end loan receivables	\$	9,227	\$	10,106	\$	10,300	\$	10,032	\$ 9,723	\$ (496)	(5.1)%	\$	9,227	\$	9,723	\$ (496)	(5.1)%
Average loan receivables, including held for sale	\$	9,394	\$	10,264	\$	10,170	\$	9,845	\$ 9,522	\$ (128)	(1.3)%	\$	9,829	\$	. , .	\$ 347	3.7 %
Average active accounts (in thousands) <sup>(3)</sup>		5,966		6,379		6,359		6,229	6,086	(120)	(2.0)%		6,153		6,092	61	1.0 %
Interest and fees on loans	\$	536	\$	597	\$	612	\$	599	\$ 561	\$ (25)	(4.5)%	\$	1,133	\$	1,108	\$ 25	2.3 %
Other income	\$	25	\$	25	\$	23	\$	21	\$ 20	\$ 5	25.0 %		50	\$	35	\$ 15	42.9 %
Retailer share arrangements	\$	(3)	\$	(4)	\$	(4)	\$	(3)	\$ (2)	\$ (1)	50.0 %	\$	(7)	\$	(4)	\$ (3)	75.0 %
TOTAL SYF																	
Purchase volume <sup>(1)(2)</sup>	\$	31,155	\$	32,042	\$	40,212	\$	38,395	\$ 38,291	\$ (7,136)	(18.6)%	\$	63,197	\$	70,804	\$ (7,607)	(10.7)%
Period-end loan receivables	\$	78,313	\$	82,469	\$	87,215	\$	83,207	\$ 81,796	\$ (3,483)	(4.3)%	\$	78,313	\$	81,796	\$ (3,483)	(4.3)%
Average loan receivables, including held for sale	\$	78,697	\$	84,428	\$	85,376	\$	90,556	\$ 88,792	\$ (10,095)			81,563	\$	89,344	\$ (7,781)	(8.7)%
Average active accounts (in thousands) <sup>(2)(3)</sup>		64,836		72,078		73,734		76,695	75,525	(10,689)	(14.2)%		68,401		76,545	(8,144)	(10.6)%
Interest and fees on loans	\$	3,808	\$	4,340	\$	4,492	\$	4,890	\$ 4,636	\$ (828)	(17.9)%	\$	8,148	\$	9,323	\$ (1,175)	(12.6)%
Other income	\$	95	\$	97	\$	104	\$	85	\$ 90	\$ 5		\$	192	\$	182	\$ 10	5.5 %
Retailer share arrangements	\$	(773)	\$	(926)	\$	(1,029)	\$	(1,016)	\$ (859)	\$ 86	(10.0)%	\$	(1,699)	\$	(1,813)	\$ 114	(6.3)%

<sup>(1)</sup> Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

<sup>(2)</sup> Includes activity and balances associated with loan receivables held for sale.

<sup>(3)</sup> Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

#### SYNCHRONY FINANCIAL

## RECONCILIATION OF NON-GAAP MEASURES AND CALCULATIONS OF REGULATORY MEASURES $^{(1)}$

(unaudited, \$ in millions, except per share statistics)

(,,,,,,,,,				Quarter Ended		
		Jun 30, 2020	Mar 31, 2020	Dec 31, 2019	Sep 30, 2019	Jun 30, 2019
COMMON EQUITY AND REGULATORY CAPITAL MEASURES <sup>(2)</sup>	-	2020				
GAAP Total equity	\$	11,899	\$ 11,970	\$ 15,088	\$ 15,120	\$ 14,734
Less: Preferred stock		(734)	(734)	(734)	_	_
Less: Goodwill		(1,078)	(1,078)	(1,078)	(1,078)	(1,078)
Less: Intangible assets, net		(1,166)	(1,208)	(1,265)	(1,177)	(1,215)
Tangible common equity	\$	8,921	\$ 8,950	\$ 12,011	\$ 12,865	\$ 12,441
Add: CECL transition amount		2,570	2,417	_	_	_
Adjustments for certain deferred tax liabilities and certain items in accumulated comprehensive income (loss)		302	304	319	290	283
Common equity Tier 1	\$	11,793	\$ 11,671	\$ 12,330	\$ 13,155	\$ 12,724
Preferred stock	<del></del>	734	734	734		
Tier 1 capital	\$	12,527	\$ 12,405	\$ 13,064	\$ 13,155	\$ 12,724
Add: Allowance for credit losses includible in risk-based capital	·	1,031	1,082	1,147	1,190	1,169
Total Risk-based capital	\$	13,558	\$ 13,487	\$ 14,211	\$ 14,345	\$ 13,893
Total Risk-Bascu Capital	Ψ	13,330	ÿ 13,467	ý 1 <del>1</del> ,211	= 14,545	\$ 15,675
ASSET MEASURES <sup>(2)</sup>						
Total average assets	\$	97,958	\$ 100,722	\$ 106,078	\$ 106,413	\$ 104,903
Adjustments for:						
Add: CECL transition amount		2,570	2,417	_	_	_
Disallowed goodwill and other disallowed intangible assets (net of related deferred tax liabilities) and other		(1,980)	(2,010)	(2,059)	(1,975)	(2,003)
Total assets for leverage purposes	\$	98,548	\$ 101,129	\$ 104,019	\$ 104,438	\$ 102,900
Risk-weighted assets	\$	77,048	\$ 81,639	\$ 87,302	\$ 90,772	\$ 88,890
CECL FULLY PHASED-IN CAPITAL MEASURES						
Tier 1 capital	\$	12,527	\$ 12,405	\$ 13,064	\$ 13,155	\$ 12,724
Less: CECL transition adjustment		(2,570)	(2,417)	_	_	_
Tier 1 capital (CECL fully phased-in)	\$	9,957	\$ 9,988	\$ 13,064	\$ 13,155	\$ 12,724
Add: Allowance for credit losses		9,802	9,175	5,602	5,607	5,809
Tier 1 capital (CECL fully phased-in) + Reserves for credit losses	\$	19,759	\$ 19,163	\$ 18,666	\$ 18,762	\$ 18,533
Risk-weighted assets	\$	77,048	\$ 81,639	\$ 87,302	\$ 90,772	\$ 88,890
Less: CECL transition adjustment	\$	(2,361)	(2,204)	Ψ 07,50 <u>2</u>	ψ	ψ 00,070 —
Risk-weighted assets (CECL fully phased-in)	\$	74,687	\$ 79,435	\$ 87,302	\$ 90,772	\$ 88,890
,	<del></del>			-	-	
TANGIBLE COMMON EQUITY PER SHARE						
GAAP book value per share	\$	19.13	\$ 19.27	\$ 23.31	\$ 23.13	\$ 22.03
Less: Goodwill		(1.85)	(1.85)	(1.75)	(1.65)	(1.61)
Less: Intangible assets, net		(2.00)	(2.07)	(2.06)	(1.80)	(1.82)
Tangible common equity per share	\$	15.28	\$ 15.35	\$ 19.50	\$ 19.68	\$ 18.60

<sup>(1)</sup> Regulatory measures at June 30, 2020 are presented on an estimated basis.

<sup>(2)</sup> Capital ratios starting March 31, 2020 reflect election to delay for two years an estimate of CECL's effect on regulatory capital in accordance with the interim final rule issued by U.S. banking agencies in March 2020.

#### SYNCHRONY FINANCIAL

#### RECONCILIATION OF NON-GAAP MEASURES (Continued)

(unaudited, \$ in millions, except per share statistics)

				Qua	rter Ended				
		Jun 30, 2020	ar 31,	]	Dec 31, 2019	,	Sep 30, 2019		Jun 30, 2019
ALLOWANCE FOR LOAN LOSSES-(1)									
Allowance for credit losses	\$	9,802	\$ 9,175		N/A		N/A		N/A
Less: Impact from CECL <sup>(2)</sup>		(3,605)	(3,122)		_		_		_
Allowance for loan losses <sup>(1)</sup>	\$	6,197	\$ 6,053	\$	5,602	\$	5,607	\$	5,809
ALLOWANCE FOR LOAN LOSSES AS A % OF PERIOD-END LOAN RECEIVABLES									
Allowance for credit losses as a % of period-end loan receivables		12.52 %	11.13 %		N/A		N/A		N/A
Less: Impact from CECL <sup>(2)</sup>		(4.61)%	 (3.79)%		%		_%		%
Allowance for loan losses as a % of period-end loan receivables	_	7.91 %	 7.34 %		6.42%		6.74%		7.10%
CORE PURCHASE VOLUME									
Purchase Volume	\$	31,155	\$ 32,042	\$	40,212	\$	38,395	\$	38,291
Less: Walmart and Yamaha Purchase volume		_			(267)		(2,381)		(2,512)
Core Purchase volume	\$	31,155	\$ 32,042	\$	39,945	\$	36,014	\$	35,779
CORE LOAN RECEIVABLES									
Loan receivables	\$	78,313	\$ 82,469	\$	87,215	\$	83,207	\$	81,796
Less: Walmart and Yamaha Loan receivables		_	_		(3)		(872)		(1,188)
Core Loan receivables	\$	78,313	\$ 82,469	\$	87,212	\$	82,335	\$	80,608
Retail Card Loan receivables	\$	49,967	\$ 52,390	\$	56,387	\$	52,697	\$	52,307
Less: Walmart Loan receivables		_	_		_		(112)		(431)
Core Loan receivables	\$	49,967	\$ 52,390	\$	56,387	\$	52,585	\$	51,876
Payment Solutions Loan receivables	\$	19,119	\$ 19,973	\$	20,528	\$	20,478	\$	19,766
Less: Yamaha Loan receivables		_			(3)		(760)		(757)
Core Loan receivables	\$	19,119	\$ 19,973	\$	20,525	\$	19,718	\$	19,009
CORE AVERAGE ACTIVE ACCOUNTS (in thousands)									
Average active accounts (in thousands)		64,836	72,078		73,734		76,695		75,525
Less: Walmart and Yamaha average Active accounts (in thousands)		_			(1,777)		(7,001)		(7,215)
Core Average active accounts (in thousands)		64,836	72,078		71,957		69,694		68,310
CORE INTEREST AND FEES ON LOANS									
Interest and fees on loans	\$	3,808	\$ 4,340	\$	4,492	\$	4,890	\$	4,636
Less: Walmart and Yamaha Interest and fees on loans		_	_		(69)		(531)		(520)
Core Interest and fees on loans	\$	3,808	\$ 4,340	\$	4,423	\$	4,359	\$	4,116
	===					_		_	

**Quarter Ended** 

<sup>(1)</sup> Beginning in 1Q'20, allowance for loan losses is calculated based upon accounting standards no longer effective, and as such is a Non-GAAP measure.

<sup>(2)</sup> Impact from CECL reflects the additional allowance for credit losses recorded in accordance with ASC 2016-13, as compared to the allowance for credit losses required had the prior accounting guidance been applied.