



Disclaimers

This presentation contains certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "outlook," "expects," "intends," "anticipates," "believes," "seeks," "seeks," "estimates," "will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements. Forward-looking statements are based on management's current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated; retaining existing partners and attracting new partners, concentration of our platform revenue in a small number of Retail Card partners, promotion and support of our products by our partners, and financial performance of our partners; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to securitize our loans, occurrence of an early amortization of our securitized loans; our ability to service our subservice our securitized loans, and lower payment rates on our securitized loans; our ability to grow our deposits in the future; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk, the sufficiency of our allowance for loan losses and the accuracy of the assumptions or estimates used in preparing our financial statements; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of strategic investments; reductions in interchange fees; fraudulent activity; cyber-attacks or other security breaches; failure of third parties to provide various services that are important to our operations; our transition to a replacement third-party vendor to manage the technology platform for our online retail deposits; disruptions in the operations of our computer systems and data centers; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; damage to our reputation; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and state sales tax rules and regulations; a material indemnification obligation to GE under the tax sharing and separation agreement with GE if we cause the split-off from GE or certain preliminary transactions to fail to qualify for tax-free treatment or in the case of certain significant transfers of our stock following the split-off: obligations associated with being an independent public company; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the impact of the Consumer Financial Protection Bureau's regulation of our business; changes to our methods of offering our CareCredit products; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit Synchrony Bank's ability to pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and antiterrorism financing laws.

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this presentation and in our public filings, including under the heading "Risk Factors" in Synchrony Financial's (the "Company") Annual Report on Form 10-K for the fiscal year ended December 31, 2015, as filed on February 25, 2016. You should not consider any list of such factors to be an exhaustive statement of all of the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

Non-GAAP Measures

In order to assess and internally report the revenue performance of our three sales platforms, we use measures we refer to as "platform revenue" and "platform revenue excluding retailer share arrangements." Platform revenue is the sum of three line items in our Condensed Consolidated Statements of Earnings prepared in accordance with U.S. generally accepted accounting principles ("GAAP"): "interest and fees on loans," plus "other income," less "retailer share arrangements." Platform revenue and platform revenue excluding retailer share arrangements are not measures presented in accordance with GAAP. To calculate platform revenue, we deduct retailer share arrangements but do not deduct other line item expenses, such as interest expense, provision for loan losses and other expense, because those items are managed for the business as a whole. We believe that platform revenue is a useful measure to investors because it represents management's view of the net revenue contribution of each of our platforms. Platform revenue excluding retailer share arrangements represents management's view of the gross revenue contribution of each of our platforms. These measures should not be considered a substitute for interest and fees on loans or other measures of performance we have reported in accordance with GAAP. The reconciliation of platform revenue, and platform revenue excluding retailer share arrangements, to interest and fees on loans for each platform is included at the end of this presentation in "Appendix-Non-GAAP Reconciliations."

We present certain capital ratios. Our Basel III Tier 1 common ratio, calculated on a fully phased-in basis, is a preliminary estimate reflecting management's interpretation of the final Basel III capital rules adopted in July 2013 by the Federal Reserve Board, which have not been fully implemented, and our estimate and interpretations are subject to, among other things, ongoing regulatory review and implementation guidance. This ratio is not currently required by regulators to be disclosed, and therefore is considered a non-GAAP measure. We believe this capital ratio is a useful measure to investors because it is widely used by analysts and regulators to assess the capital position of financial services companies, although this ratio may not be comparable to similarly titled measures reported by other companies. The reconciliation of each component of our capital ratios included in this presentation to the comparable GAAP component at March 31, 2016 is included at the end of this presentation in "Appendix-Non-GAAP Reconciliations."

We also present a measure we refer to as "tangible common equity" in this presentation. Tangible common equity itself is not a measure presented in accordance with GAAP. We believe tangible common equity is a more meaningful measure to investors of the net asset value of the Company. The reconciliation of tangible common equity, to total equity reported in accordance with GAAP is included at the end of this presentation in "Appendix-Non-GAAP Reconciliations."

We refer to "managed-basis" as presenting certain loan performance measures as if loans sold by us to our securitization trusts were never sold and derecognized in our GAAP financial statements. We believe it is useful to consider these performance measures on a managed-basis for 2009 when comparing to similar GAAP measures in later years since we serviced the securitized and owned loans, and related accounts, in the same manner without regard to ownership of the loans. The reconciliation of the managed-basis loan performance measures in this presentation to the comparable GAAP measures for the twelve months ended December 31, 2009 is included at the end of this presentation in "Appendix-Non-GAAP Reconciliations."



Synchrony Financial Overview

Leading Consumer Finance Business

- Largest Private Label Credit Card (PLCC) provider in US^(a)
- A leader in financing for major consumer purchases and healthcare services
- Long-standing and diverse partner base

Strong Value Proposition for Partners and Consumers

- Advanced data analytics and targeted marketing capabilities
- Dedicated team members support partners to help maximize program effectiveness
- Enhanced sales growth and additional economic benefits for partners
- Access to instant credit, promotional financing, and rewards for customers

Robust Data and Technology Capabilities

- Deep partner integration enables customized loyalty products across channels
- Partner and cardholder focused mobile payments and e-commerce solutions
- Leveraging digital, loyalty, and analytics capabilities to augment growth

Attractive Growth and Ample Opportunities

- Strong receivables growth
- Significant opportunity to leverage longstanding partnerships to increase penetration
- · Opportunity to attract new partners
- Developing broad product suite to build a leading, full-scale online bank

Strong Financial Profile and Operating Performance

- Solid fundamentals with attractive returns
- Strong capital and liquidity with diverse funding profile
- Positioned for future capital return subject to Board and regulatory approvals



Business Overview



Partner-Centric Business with Leading Sales Platforms

| | Retail Card | Payment Solutions | CareCredit |
|---------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | walmart amazon.com PayPal CAP JCPenney Private label credit cards, Dual Cards™ & small business credit products for large retailers | PERRITTURE MATTRESSFIRM LAZBOY LAZBOY hogrego jiffylube promotional financing for major consumer purchases, offering private label credit cards & installment loans | HEARTLAND HEARTLAND HEARTLAND HEARTLAND HEARTLAND AMERICAN SOCIETY OF PLASTIC SURGEONS* Proferred Provider Promotional financing to consumers for elective healthcare procedures & services |
| Platform Revenue ^(a) | \$7,685 | \$1,745 | \$1,742 |
| Loan Receivables ^(b) | \$45.1 | \$13.4 | \$7.3 |
| | | | |



⁽a) Platform revenue for period 2Q15 through 1Q16, \$ in millions. Platform revenue is the sum of "interest and fees on loans," plus "other income," less "retailer share arrangements". See non-GAAP reconciliation in appendix.

(b) \$ in billions, as of March 31, 2016.

Customized Products

Credit Products

Deposit Products

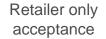
Retail Card

CareCredit

Synchrony Bank

Private Label Dual Card™







Accepted at network locations

Private Label

Payment

Solutions



Retailer and private network acceptance

Private Label



Accepted at provider network locations

Deposits



Fast-growing online bank

FDIC-insured products

Affinity to retailer, provides customized benefits & features

- · Cash back, discounts
- Credit events & promotions
- Reward/best customer programs

Amazon Prime Store Cardholders can earn

5% Back* Every Day
as a statement credit on Amazon.com purchases!



• Home

- Furniture
- Electronics
- Luxury
- Power sports

furniture & mattress special 12 month financing available

promotional financing options

Big-ticket focus, offering

- DentalVision
- Cosmetic
- Votorinom
- Veterinary



Robust product suite

- Certificates of Deposit
- Money Market Accounts
- Savings Accounts
- IRA Money Market Accounts
- IRA Certificates of Deposit



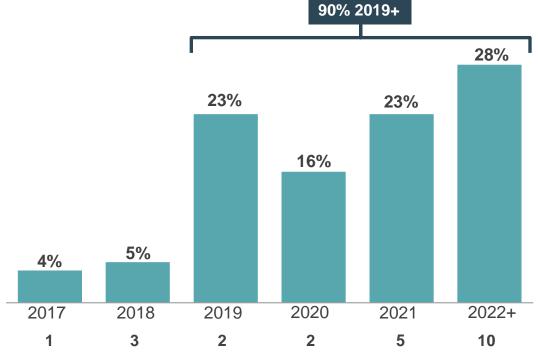


Long-Standing Partnerships

| | LOWE'S | Sams | AMERICAN EAGLE OUTFITTERS | GAP | Walmart 🔆 | JCPenney | PayPal [*] | amazon |
|---------------------------------------------------|--------|------|------------------------------|------|-----------|----------|---------------------|--------|
| Length of Major Partner Relationships (Years) (a) | 37 | 22 | 19 | 18 | 16 | 16 | 11 | 8 |
| Last Renewal | 2014 | 2014 | 2014 | 2014 | 2013 | 2013 | 2015 | 2015 |

Contractual Expiration(a)





⁽a) As of March 31, 2016.

Partners (c)

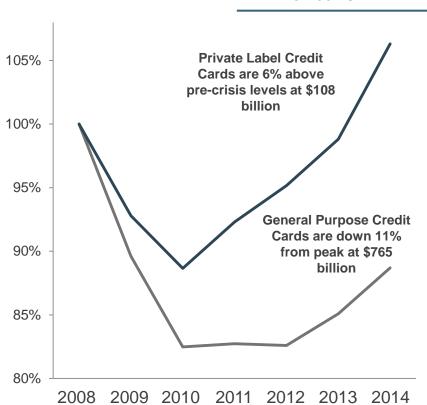
⁽b) Platform revenue is the sum of "interest and fees on loans," plus "other income," less "retailer share arrangements". See non-GAAP reconciliation in appendix.

⁽c) Excludes certain credit card portfolios that were sold, have not been renewed, or expire in 2016 which represent 1% of our total Retail Card platform revenue for the year ended December 31, 2015.

Largest PLCC Provider in U.S.

U.S. Credit Card Receivables

U.S. PLCC +\$14 billion since 2011



Source: Nilson Report, % of 2008 market.

Synchrony Financial PLCC Receivables





Source: Nilson Report, PLCC year-end receivables,

\$ in billions.



Significantly Outpacing Industry Growth

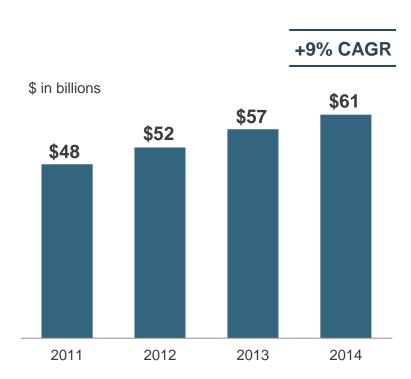
Expansive Opportunity^(a)

Strong Receivables Growth

\$873 Billion of U.S. Credit Card Receivables



 SYF comprises ~7% of credit card receivables

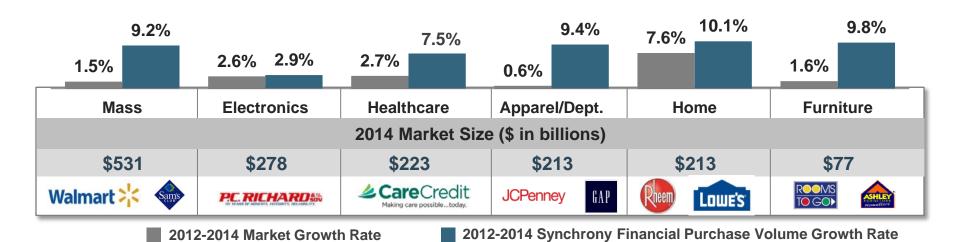


- Majority of growth is organic
- Targeted marketing programs, digital capabilities, and value propositions helped drive organic growth

(a) Source: Nilson.



Deep Integration Drives 2-3x Market Growth Rate



- Over 80 years of retail heritage
- Significant scale across platforms
- Robust data capture enables more customized offers
- Analytics and data insights help drive growth
- Joint executive management of programs—1,000+ SYF FTEs dedicated to drive partner sales
- Collaboration with partners ensures sales teams are aligned with program goals
- Economic benefits and incentives align goals and drive profitable program growth

Sources for market data: Kantar Retail (2014 Mass & Apparel/Dept. market projections); IBIS World Research Group; CareCredit industry research; Joint Centers for Housing Studies, Harvard University; Consumer Electronics Association.



Attracting New Partners

Retail Card Dp TOYSOUS PHILLIPS STASH HOTEL REWARDS**





jiffy lube

Payment Solutions













CareCredit







We attract partners who value our:

- Experience & partnership—long history of improving sales, customer loyalty, and retention
- Differentiated capabilities:
 - Marketing and analytics
 - Innovation
 - Mobile and online
 - Underwriting and lifecycle management
 - On-site dedicated teams

We seek deals that:

- Have an appropriate risk-reward profile
- Enable us to own key program aspects:
 - Underwriting
 - Collections



Fast-Growing Online Bank

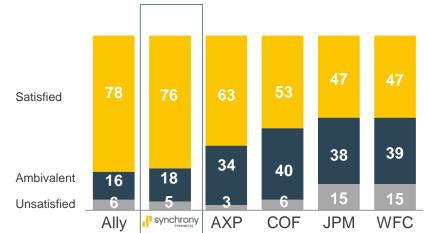
Growth Strategy

- ✓ Competitive rates and superior service afforded by low cost structure of online bank
- Opportunity to further leverage cross-sell opportunities with cardholder base
- ✓ Expand product suite checking, debit, bill payment, small business deposit accounts
- ✓ Enhance Synchrony Bank Perks program



BY SYNCHRONY BANK

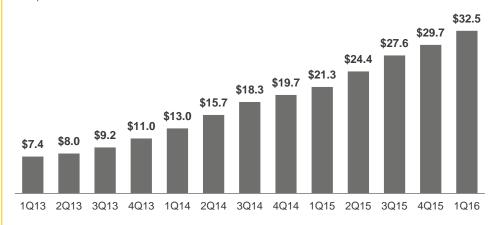
High customer satisfaction scores



Source: Chadwick Martin Bailey, internally commissioned; April 2015

Strong direct deposit growth

\$ in billions



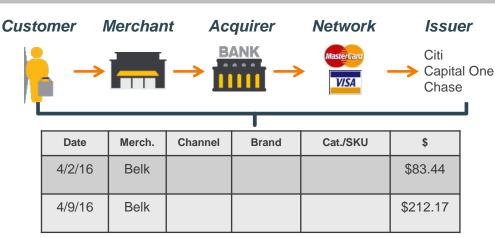


Robust Data, Analytics and Digital Capabilities

Proprietary Closed-Loop Network Advantages

Enables Valuable Data Capture and Eliminates Interchange Fees

General Purpose Card and Co-Branded Cards



Synchrony Financial Closed Loop Network for PLCC and Dual Card™



| / | | |
|---|---|--|
| | Y | |
| | - | |

| Date | Merch. | Channel | Brand | Cat./SKU | \$ |
|--------|--------|--------------|-------|---------------------------------|----------|
| 4/2/16 | Belk | In- Store | DKNY | Women's Shoes 468XUTY | \$83.44 |
| 4/9/16 | Belk | Mobile | Coach | Women's Handbags 229HHREO | \$212.17 |

- Limited data can be collected by the card issuer when a General Purpose Credit Card or traditional co-branded card is used
- When Synchrony Financial Private
 Label Credit Cards or Dual CardsTM are
 used in-store, the transaction runs on our
 network
- Valuable incremental data capture occurs on transactions that run over the Synchrony Financial closed loop network
 - Brand or category
 - SKU-level data
 - Channel: in-store, online, or mobile
 - Receive SKU or category-level data on 70-75% of network transactions
- No interchange fees when Synchrony
 Financial Private Label Credit Cards or
 Dual CardsTM are used over our network



Leverage Data/Analytics to Drive Partner Performance

SKU/Category Data

Leverage Card Spend Outside of Retailer to Customize In-Store Offers

Helping Partners Beyond Credit

Identify

• In-store cross shop categories

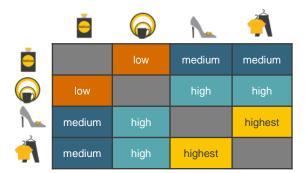






Predict

Category purchase likelihood



Recommend

Products

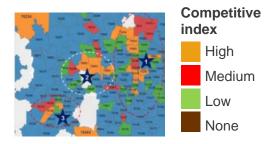


Recommend products based on in-store purchase insights

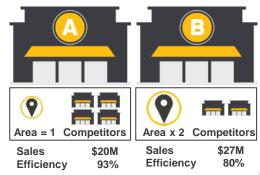


Analyzing spend outside the retailer delivers insights to drive customers back in-store

Combine shopper insights with external data to identify best new store location



Use store-level data to optimize store efficiency



15

Innovative Digital Capabilities

eCommerce & Mobile

Consumer

- Investing in enhanced user experience:
 - Customized offers
 - Quickscreen
 - Auto pre-fill
- Mobile applications deliver customized features including rewards, retail offers and alerts



Welcome to the Business Credit Center Welcome to the Bus

Small Business

- Enhance user experience and features:
 - Project-level invoicing and billing
 - Invoice search
 - Simplified payments

Synchrony Bank

- Upgraded digital banking platform; including Remote Deposit Capture
- Responsive design allows customers to access account via any device



Mobile Payments

Wallet-Agnostic Strategy—Offering Choice to Retail Partners and Consumers



SAMSUNG Pay





- Developed mobile platform that can be rapidly integrated across retailers and wallets
- Launched Samsung Pay for Payment Solutions and CareCredit
- Piloting JCPenney PLCC in Apple Pay

Benefits to Synchrony Financial and Our Customers

- Preserving unique benefits and value propositions
- Synchrony Financial continuing to capture valuable customer data on our network
- Developing proprietary solutions like Digital Card
 - Digital version of card
 - Enables in-store self-service account lookup
 - Includes loyalty program number
 - Easy and secure access to card



16

Financial Performance & Business Highlights

1Q16 Highlights

Financial Highlights

- \$582 million Net earnings, \$0.70 diluted EPS
- Strong growth across the business
 - Purchase volume +17%
 - Loan receivables +13%
 - Platform revenue +13%
- Asset quality metrics relatively stable
 - Net charge-offs were 4.70% compared to 4.53% in the prior year
 - 30+ delinquency at 3.85% compared to 3.79% in the prior year
- Expenses +7% driven by growth
 - Efficiency ratio improved to 30.4% from 32.2% in prior year
- Deposits +\$10 billion compared to prior year
 - Fully paid off Bank term loan April 5, 2016
- Strong capital and liquidity
 - 18.1% CET1^(a) & \$14.9 billion liquid assets

Business Highlights

Renewed key relationships





Signed new partnership with Marvel



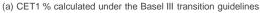


Launched new program



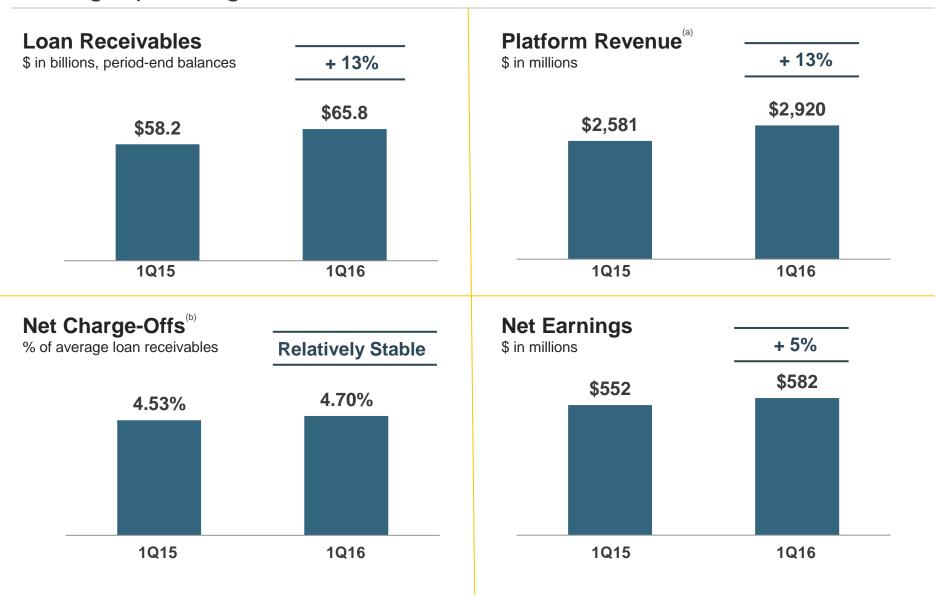
 Launched new 3-2-1 Save value proposition at Walmart





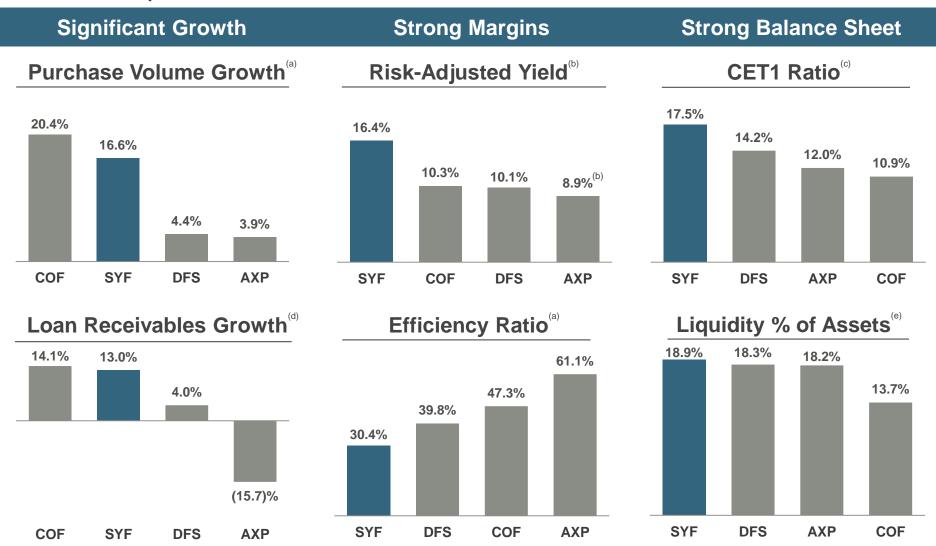


Strong Operating Performance



⁽a) Platform revenue is the sum of "interest and fees on loans," plus "other income," less "retailer share arrangements". See non-GAAP reconciliation in appendix. (b) Includes loan receivables held for sale.

Peer Comparison: 1Q16



 ⁽a) Segment data for AXP-U.S Consumer Services and COF-Domestic Card. Other data-total company level.

Sources: Company filings and SNL. Risk-adjusted yield, efficiency ratio, and liquidity % of assets metrics involved calculations by SYF based upon company filings.

Purchase volume and loan receivables growth are 1Q16 vs. 1Q15.

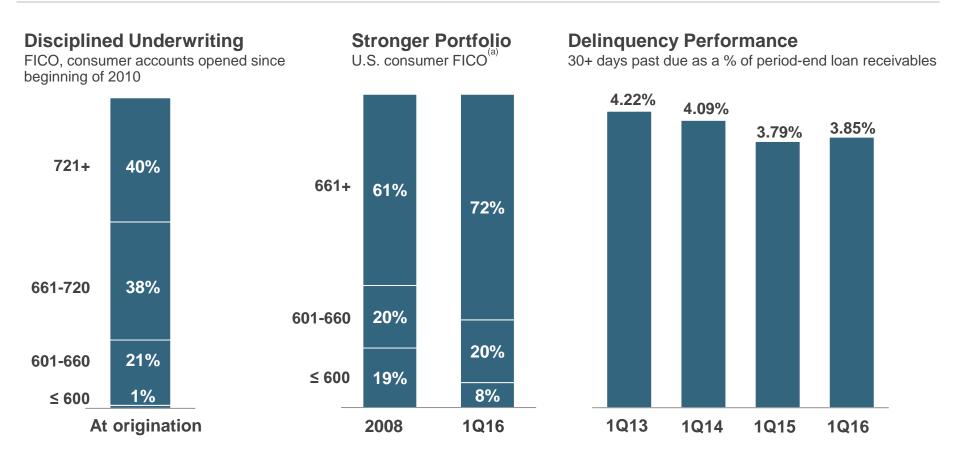
⁽b) SYF yield calculated as loan receivable yield less net charge-off rate. AXP-U.S. Consumer Services yield calculated as total card member loan yield less net charge-off rate on card member loans (ex-HFS). Other peer information calculated as credit card yield less net charge-off rate on credit cards.

⁽c) CET1 ratios are on an estimated, fully phased-in basis. See non-GAAP reconciliation in appendix.

⁽d) Segment data for AXP-U.S Consumer Services (ex-HFS), COF-Domestic Card, and DFS-Credit Card. SYF-total company level.

⁽e) For AXP, DFS, and SYF calculated as: (cash and cash equivalents + investment securities) / total assets. COF calculated as: (cash and cash equivalents + AFS securities) / total assets.

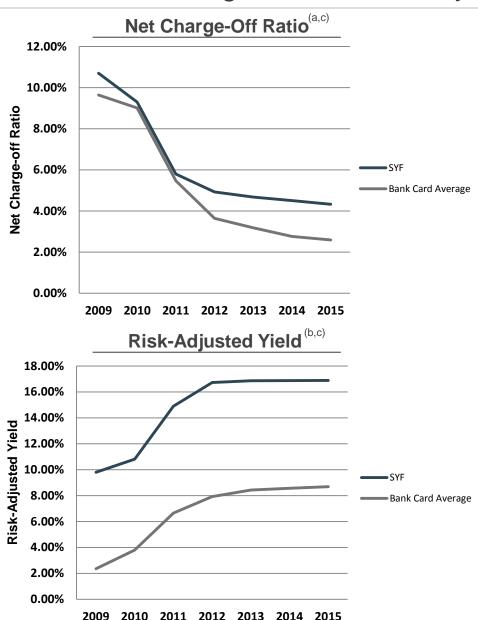
Focus on Higher Quality Asset Base



- Synchrony Financial controls underwriting and credit line decisions
- Focus on stronger underwriting has led to higher quality portfolio
 - 72% of loan receivables have FICO > 660



Historical Net Charge-Offs & Risk-Adjusted Yield



Delivered Strong Risk-Adjusted Returns

- Net charge-off performance was generally consistent with general purpose card issuers during the financial crisis
- Risk-adjusted yield outperformed general purpose card issuers by >700 bps through the financial crisis
- Risk-adjusted yield outperformance has improved post-crisis to over 800 bps
 - (a) Peers include: AXP US Card Services, BAC US Credit Card, C Citi-Branded Cards North America, COF Domestic Card, DFS Credit Card, JPM Credit Card, and WFC Consumer Credit Card. SYF – total company level.
 - (b) Peers include: AXP US Card Services, BAC US Credit Card, C Citi-Branded Cards North America, COF Domestic Card, DFS Credit Card, and WFC Consumer Credit Card. SYF – total company level. SYF yield calculated as loan receivable yield less net charge-off rate. Peer information calculated as credit card yield less net charge-off rate on credit cards. Citi-Branded Card yield calculated as average quarterly yield less net charge-off rate on credit cards (average quarterly net charge-off rate for 2015).
 - (c) Data on a managed-basis for 2009. See non-GAAP reconciliation in appendix.

Sources: Company filings. Risk-adjusted yield involved calculations by SYF based upon company filings.

Retailer Share Arrangements (RSA)

Provides a countercyclical buffer in stressed environments:

2015 RSAs were **4.4%** of average loan receivables 2009 RSAs were **1.6%** of average loan receivables^(a)

(a) Loan receivables on a managed-basis in 2009. See

non-GAAP reconciliation in appendix.

Shared Components Illustrative Examples SYF Share of Return **Operating Program Total Program Return Environment** Return **Program Revenue Allocation Retailer Share of Return** 4.0% Interest Income Fee Income **50% 50%** Interchange Fees 2.5% 1.25% Normal **Program Expenses** 2.75% Interest Expense 100% 1.5% Provision for Loan SYF - 69% of Losses **Total Program Program Return** Loyalty Expense Return Operating Expenses 2.5% Lower Program **50%** 50% Performance 0.50% 1.0% 2.00% 1.5% 100%

Total Program

Return



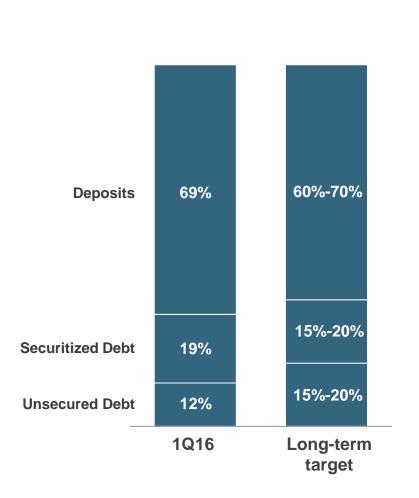
SYF - 80% of

Program Return

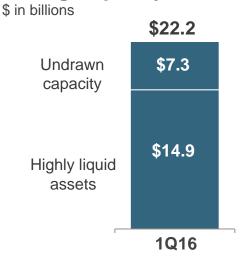
Diverse Funding Sources and Strong Liquidity

Diverse Funding Sources

% of liabilities excluding non-debt liabilities



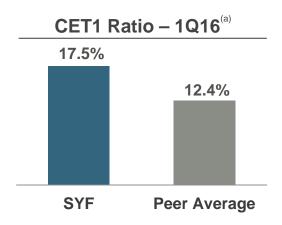
Strong Liquidity Profile

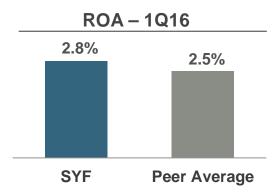


- ✓ Substantial liquidity: \$22.2 billion as of 1Q16, including undrawn securitization capacity
- Diverse and stable funding sources
- Fast-growing direct deposit platform to support growth
- ✓ SYF positioned slightly asset sensitive



Strong Capital Profile





Strong Position Relative to Peers

- Current level of capital well above peers
- Generating solid relative earnings power
- Significant capital return opportunity over the long-term^(b)

Capital Deployment Priorities

- Organic growth
- 2. Program acquisitions
- 3. Dividends
- 4. Share buybacks
- 5. M&A opportunities



⁽a) CET1 ratios are on an estimated, fully phased-in basis. See non-GAAP reconciliation in appendix.

Strategic Priorities

Grow our business through our three sales platforms

- Grow existing retailer penetration
- Continue to innovate and provide robust cardholder value propositions
- Add new partners and programs with attractive risk and return profiles

Expand robust data, analytics and digital capabilities

- Accelerate capabilities: marketing, analytics and loyalty
- Continue to leverage SKU level data and invest in CRM to differentiate marketing capabilities
- · Deliver leading capabilities across digital and mobile technologies

Position business for long-term growth

- Build Synchrony Bank into a leading full-scale online bank—develop broad product suite to increase loyalty, diversify funding and drive profitability
- Explore opportunities to expand the core business (e.g., grow small business platform)

Operate with a strong balance sheet and financial profile

- Maintain strong capital and liquidity
- · Deliver earnings growth at attractive returns

Leverage strong capital position

- Organic growth, program acquisitions, and start-up opportunities
- · Establish dividend and share repurchase programs, subject to Board and regulatory approvals
- Invest in capability-enhancing technologies and businesses



Appendix



Non-GAAP Reconciliation

The following table sets forth each component of our platform revenue for periods indicated below.

| | | Q | uarter Ende | ed | | | e Months aded |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| (\$ in millions) | Mar 31, 2015 | Jun 30, 2015 | Sep 30, 2015 | Dec 31, 2015 | Mar 31, 2016 | Dec 31, 2015 | Mar 31, 2016 |
| Platform Revenue | | | | | · | | |
| Total: | | | | | | | |
| Interest and fees on loans | \$3,140 | \$3,166 | \$3,379 | \$3,494 | \$3,498 | \$13,179 | \$13,537 |
| Other income | 101 | 120 | 84 | 87 | 92 | 392 | 383 |
| Retailer share arrangements | (660) | (621) | (723) | (734) | <u>(670)</u> | (2,738) | (2,748) |
| Platform revenue | \$2,581 | \$2,665 | \$2,740 | \$2,847 | \$2,920 | \$10,833 | \$11,172 |
| Retail Card: | | | | | | | |
| Interest and fees on loans | \$2,337 | \$2,335 | \$2,508 | \$2,594 | \$2,614 | \$9,774 | \$10,051 |
| Other income | 86 | 107 | 70 | 76 | 79 | 339 | 332 |
| Retailer share arrangements | <u>(651)</u> | <u>(606)</u> | <u>(708)</u> | (723) | <u>(661)</u> | <u>(2,688)</u> | (2,698) |
| Platform revenue | \$1,772 | \$1,836 | \$1,870 | \$1,947 | \$2,032 | \$7,425 | \$7,685 |
| Payment Solutions: | | | | | | | |
| Interest and fees on loans | \$403 | \$412 | \$442 | \$462 | \$457 | \$1,719 | \$1,773 |
| Other income | 5 | 4 | 5 | 3 | 4 | 17 | 16 |
| Retailer share arrangements | (8) | <u>(14)</u> | <u>(13)</u> | <u>(10)</u> | <u>(7)</u> | <u>(45)</u> | <u>(44)</u> |
| Platform revenue | \$400 | \$402 | \$434 | \$455 | \$454 | \$1,691 | \$1,745 |
| CareCredit: | | | | | | | |
| Interest and fees on loans | \$400 | \$419 | \$429 | \$438 | \$427 | \$1,686 | \$1,713 |
| Other income | 10 | 9 | 9 | 8 | 9 | 36 | 35 |
| Retailer share arrangements | <u>(1)</u> | <u>(1)</u> | <u>(2)</u> | <u>(1)</u> | <u>(2)</u> | <u>(5)</u> | <u>(6)</u> |
| Platform revenue | \$409 | \$427 | \$436 | \$445 | \$434 | \$1,717 | \$1,742 |



Non-GAAP Reconciliation

The following table sets forth a reconciliation of each component of our capital ratios to the comparable GAAP component at March 31, 2016.

| \$ in n | nillions at |
|--------------------------------------------------------------------|-------------|
| COMMON EQUITY MEASURES March | h 31, 2016 |
| GAAP Total common equity | \$13,204 |
| Less: Goodwill | (949) |
| Less: Intangible assets, net | (702) |
| Tangible common equity | \$11,553 |
| Adjustments for certain deferred tax liabilities and certain items | |
| in accumulated comprehensive income (loss) | 281 |
| Basel III – Common equity Tier 1 (fully phased-in) | \$11,834 |
| Adjustments related to capital components during transition | 265 |
| Basel III – Common equity Tier 1 (transition) | \$12,099 |
| | |
| Risk-weighted assets – Basel III (fully phased-in) | \$67,697 |
| Risk-weighted assets – Basel III (transition) | \$66,689 |



Non-GAAP Reconciliation

Managed-basis

Securitization adjustments

Risk-adjusted yield^(a):
GAAP

Managed-basis

The following table sets forth a reconciliation between GAAP results and non-GAAP managed-basis results for 2009.

Twelve months ended December 31, 2009

1.6%

8.4%

1.4%

9.8%

| Net charge-offs as a % of average loan receivables, including held for sale: | |
|------------------------------------------------------------------------------------------|--------|
| GAAP | 11.3% |
| Securitization adjustments | (0.6)% |
| Managed-basis | 10.7% |
| | |
| Interest and fees on loans as a % of average loan receivables, including held for sale: | |
| GAAP | 19.7% |
| Securitization adjustments | 0.8% |
| Managed-basis | 20.5% |
| | |
| Retailer share arrangements as a % of average loan receivables, including held for sale: | |
| GAAP | 3.4% |
| Securitization adjustments | (1.8)% |

⁽a) Risk-adjusted yield is equal to interest and fees on loans as a % of average loan receivables less net charge-offs as a % of average loan receivables.

