# Hanmi Financia Corporation NASDAQ | HAFC

# 26th Annual KBW Community Bank Investor Corference

July 2025



KEEFE, BRUYETTE & WOODS

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# TABLE OF CONTENTS

HANMI PROFILE	5 – 20
2Q25 PERFORMANCE RESULTS	21 - 37
LOAN PORTFOLIO DETAILS	38 – 47
2Q25 FINANCIAL SUMMARY	48 – 48
NON-GAAP RECONCILIATION	49 – 50



### FORWARD-LOOKING STATEMENTS

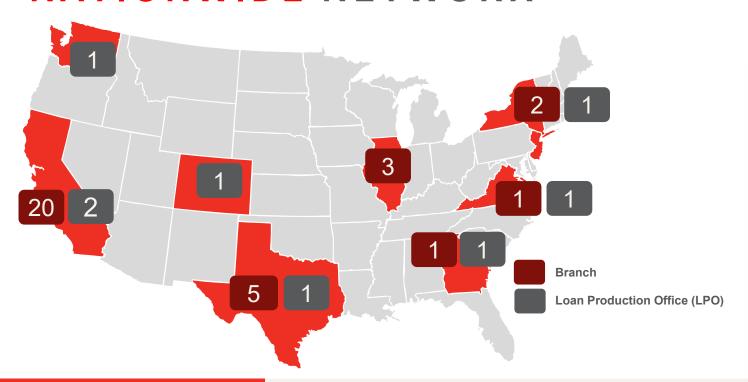
Hanmi Financial Corporation (the "Company") cautions investors that any statements contained herein that are not historical facts are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including, but not limited to, those statements regarding operating performance, financial position and liquidity, business strategies, regulatory, economic and competitive outlook, investment and expenditure plans, capital and financing needs and availability, litigation, plans and objectives, merger or sale activity, financial condition and results of operations, and all other forecasts and statements of expectation or assumption underlying any of the foregoing. These statements involve known and unknown risks and uncertainties that are difficult to predict. Investors should not rely on any forward-looking statement and should consider risks, such as changes in governmental policy, legislation and regulations, changes in monetary policy, economic uncertainty and changes in economic conditions, potential recessionary conditions, inflation, the effect of the imposition of tariffs and any retaliatory responses, fluctuations in interest rate and credit risk, competitive pressures, our ability to access cost-effective funding, the ability to enter into new markets successfully and capitalize on growth opportunities, balance sheet management, liquidity and sources of funding, the size and composition of our deposit portfolio, including the percentage of uninsured deposits in the portfolio, increased assessments by the Federal Deposit Insurance Corporation, risk and effect of natural disasters, a failure in or breach of our operational or security systems or infrastructure, including cyberattacks, the adequacy of and changes in the economic estimates and methodology of calculating our allowance for credit losses, and other operational factors.

Forward-looking statements are based upon the good faith beliefs and expectations of management as of this date only and are further subject to additional risks and uncertainties, including, but not limited to, the risk factors set forth in our earnings release dated July 22, 2025, including the section titled "Forward Looking Statements" and the Company's most recent Form 10-K, 10-Q and other filings with the Securities and Exchange Commission. The Company disclaims any obligation to update or revise the forward-looking statements herein.

### NON-GAAP FINANCIAL INFORMATION

This presentation contains financial information determined by methods other than in accordance with accounting principles generally accepted in the United States of America ("GAAP"). These non-GAAP measures include tangible common equity to tangible assets, and tangible common equity per share (including without the impact of accumulated other comprehensive income) and pro forma regulatory capital. Management uses these "non-GAAP" measures in its analysis of the Company's performance. Management believes these non-GAAP financial measures allow for better comparability of period to period operating performance. Additionally, the Company believes this information is utilized by regulators and market analysts to evaluate a company's financial condition and therefore, such information is useful to investors. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. A reconciliation of the non-GAAP measures used in this presentation to the most directly comparable GAAP measures is provided in the Appendix to this presentation.

### NATIONWIDE NETWORK



**Experienced Bankers**with Deep
Community Ties

#### Second Largest Korean-American Bank in the U.S.

- Founded in 1982 in Los Angeles, as the first Korean-American bank
- 32 full-service branches and 8 loan production offices across 9 states
- Focused on MSAs with high Asian-American and multi-ethnic populations
- Strong track record of growth
- Well capitalized, significantly above regulatory requirements

INVESTMENT **HIGHLIGHTS** 

As of 2Q25

\$7.9B

\$6.3B

TOTAL ASSETS

LOANS

\$6.7B

10%

**DEPOSITS** 

LOAN GROWTH(1)

\$24.91

9.58%

 $\mathsf{TBVPS}^{(2)}$ 

TCE/TA(2) RATIO

<sup>(1)</sup> CAGR based on the average loan growth between 2013, when new executive management was appointed, and 2Q25

<sup>(2)</sup> Non-GAAP financial measure; refer to the non-GAAP reconciliation slide

### **MANAGEMENT TEAM**



**Bonnie Lee** President & CEO

With 39 years of banking experience and 12 years at Hanmi. Previous Experience: BBCN Bancorp, Shinhan Bank America, Nara Bank



**Anna Chung** EVP, Chief SBA Lending Officer

With 42 years of banking experience and 11 years at Hanmi. Previous Experience: East West Bank, Nara Bank, Wilshire Bank, First American Bank



**Romolo Santarosa** SEVP, Chief Financial Officer

With 34 years of banking experience and 10 years at Hanmi. Previous Experience: Opus Bank, First California Financial Group



Navneeth Naidu EVP, Chief Technology Officer

With 23 years of banking experience and 7 years at Hanmi. Previous Experience: Columbia Bank, American Marine Bank, First Capital Bank of Texas



**Anthony Kim** SEVP, Chief Banking Officer

With 31 years of banking experience and 12 years at Hanmi. Previous Experience: **BBCN Bancorp** 



Michael Du EVP, Chief Risk Officer

With 26 years of banking experience and 6 years at Hanmi. Previous Experience: Pacific Western Bank, Unify Financial Federal Credit Union



**Matthew Fuhr** EVP, Chief Credit Officer

With 29 years of banking experience and 10 years at Hanmi. Previous Experience: Pacific Western Bank, FDIC



Larsen Lee EVP, Head of Consumer Lending

With 29 years of banking experience and 5 years at Hanmi. Previous Experience: Royal Business Bank, Pacific City Bank, Bank of America, Washington Mutual



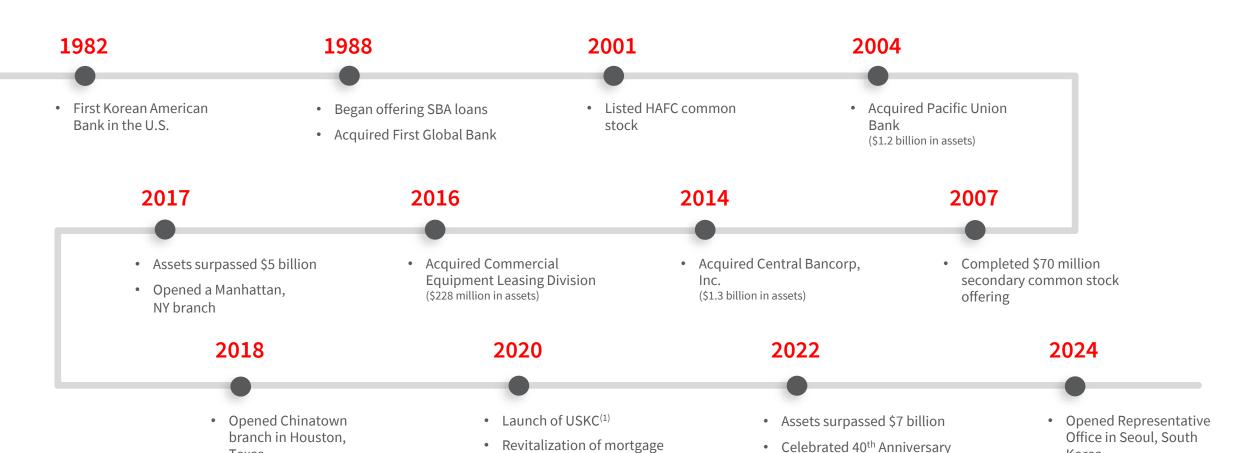
**Joseph Pangrazio** SVP, Chief Accounting Officer

With 27 years of banking experience and 3 years at Hanmi. Previous Experience: Bank of the West, Arthur Andersen



### THE HANMI TIMELINE

For over 40 years, we have been dedicated to helping our stakeholders bank on their dreams.



lending



Korea

Texas

### WHY HANMI?

- Strong 9% CAGR in average deposits since 2013
- Average noninterest-bearing deposits of \$1.92 billion represent 30% of average deposits
- Business deposits represent 55% of total deposits

Premier Deposit Franchise Diversified Loan Portfolio

- Strong 10% CAGR in average loans since 2013
- Significant progress diversifying loan portfolio across CRE, equipment finance, RRE, and multi-family
- Allowance for credit losses to loans was 1.06% and nonperforming assets were 0.33% of total assets

- Quarterly cash dividend of \$0.27 per share, representing 4.27% yield (1)
- Tangible common equity to tangible assets<sup>(2)</sup> was 9.58%, common equity tier 1 capital ratio was 12.12% and total capital ratio was 15.20%
- Bank is well-capitalized, significantly exceeding minimum capital requirements

Prudent Capital Management Strong Corporate Governance

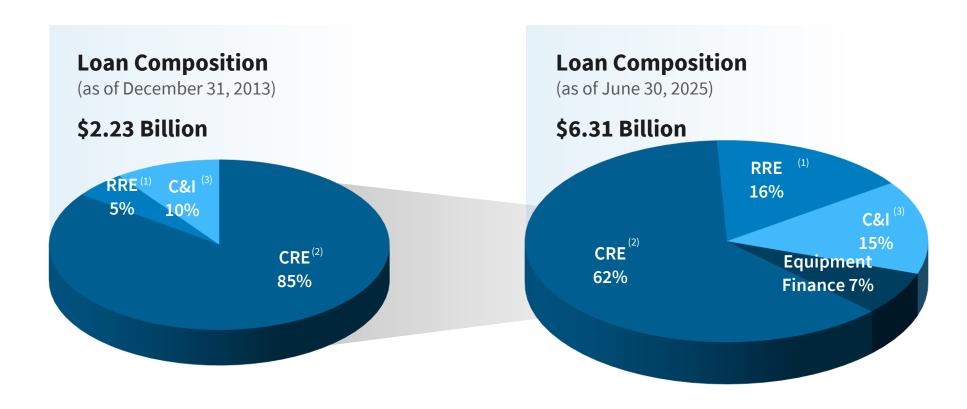
- 90% of Board directors are independent; all participate in a Board Assessment through Nasdaq Board Advisory Services annually
- Annual shareholder engagement program to discuss executive compensation and governance practices
- \$7.5 million long-term commitment to a Community Reinvestment Act fund

<sup>(1)</sup> The annualized dividend yield is calculated based on the 20-day average VWAP of \$25.27 as of July 11, 2025

<sup>(2)</sup> Non-GAAP financial measure; refer to the non-GAAP reconciliation slide

### SUCCESSFUL PORTFOLIO DIVERSIFICATION STRATEGY

Significant progress reducing CRE concentration from **85%** of total portfolio to **62%** 



<sup>(1)</sup> RRE includes Consumer loans



<sup>(2) \$144.5</sup> million or 7.6% and \$111.6 million or 2.8% of the CRE portfolio is unguaranteed SBA loans at December 31, 2013 and June 30, 2025, respectively

<sup>\$7.0</sup> million or 3.1% and \$60.0 million or 6.5% of the C&I portfolio is unguaranteed SBA loans at December 31, 2013 and June 30, 2025, respectively

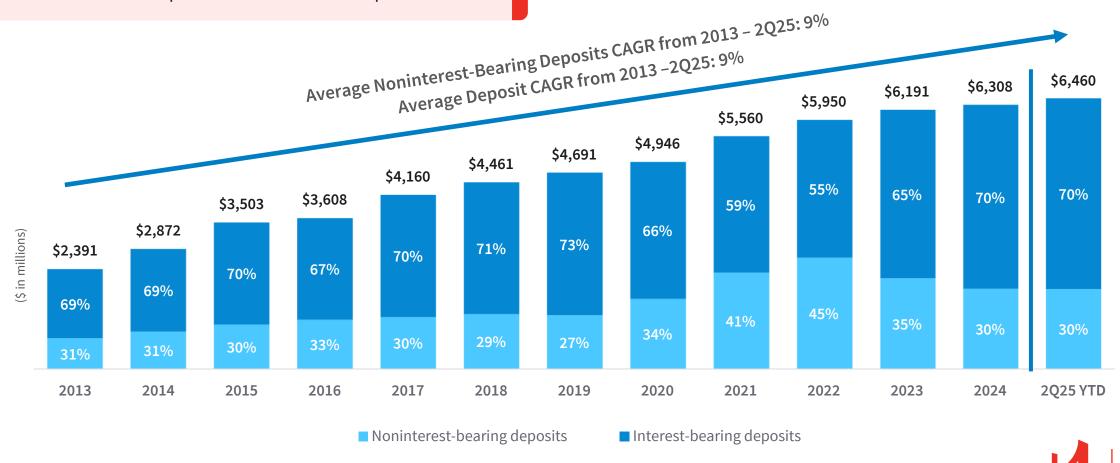
### **AVERAGE LOAN TREND**

Strong average loan growth reflecting a **10%** CAGR since 2013



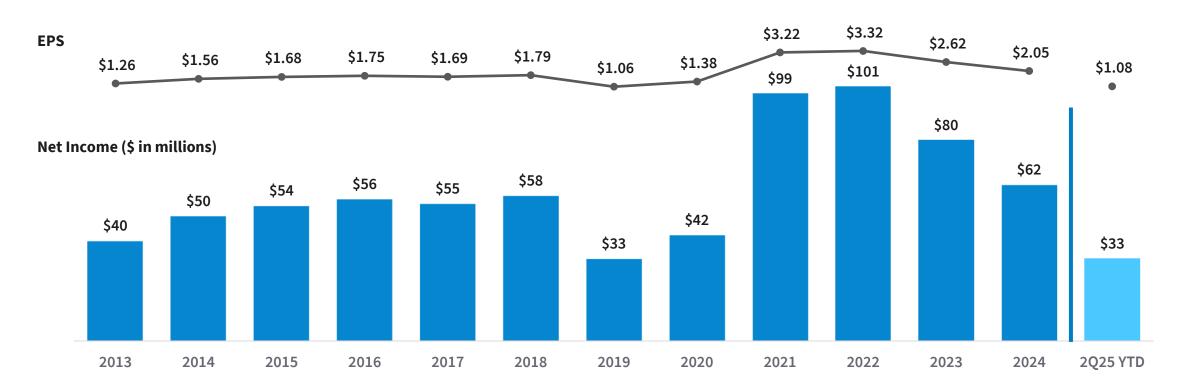
### AVERAGE DEPOSIT TREND

Strong deposit growth reflecting a **9%** CAGR since 2013. Average noninterest-bearing deposits have grown by **9%** CAGR since 2013 and now represents **30%** of total deposits.

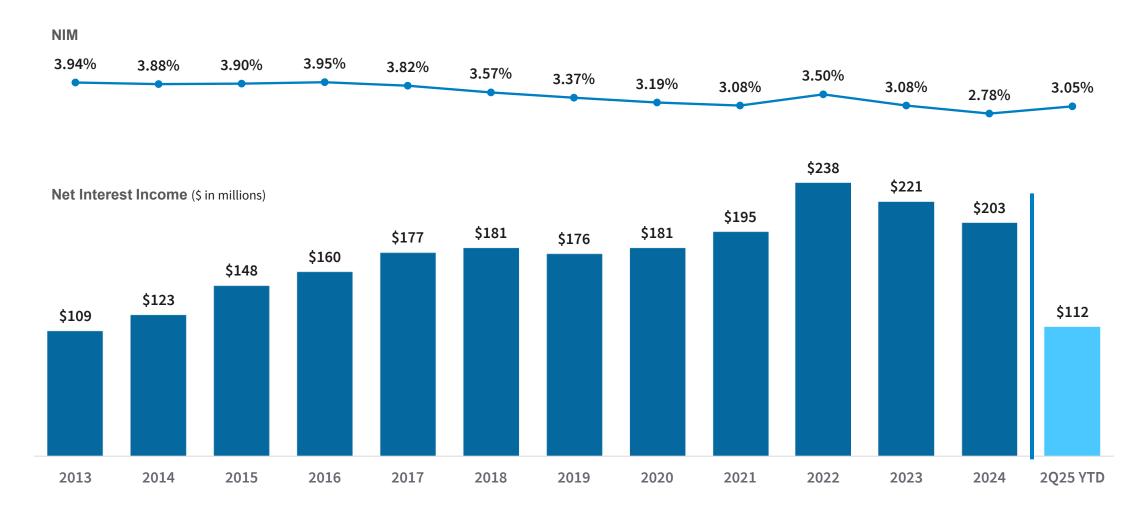


### **NET INCOME TREND**

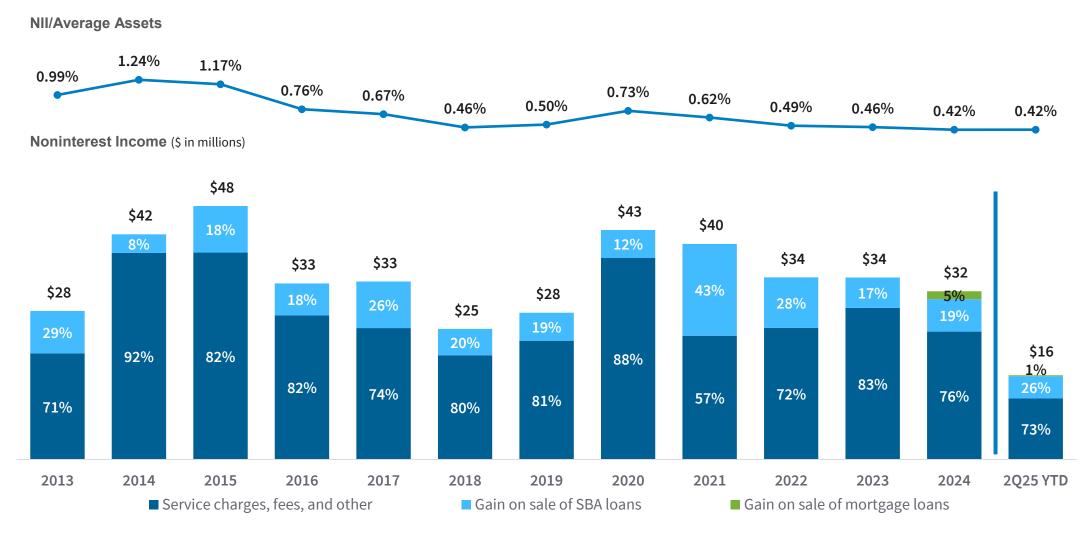
A track record of steady earnings growth at 8% CAGR between 2013-18 as the interest rate environment remained relatively steady. 2020-22 net income reflected the effect of the pandemic and the gradual receding from its uncertainties ending in 2022 with \$101 million in net income. 2023-24 observed the lagging effect of the 500-bps increase in the Federal funds rate.



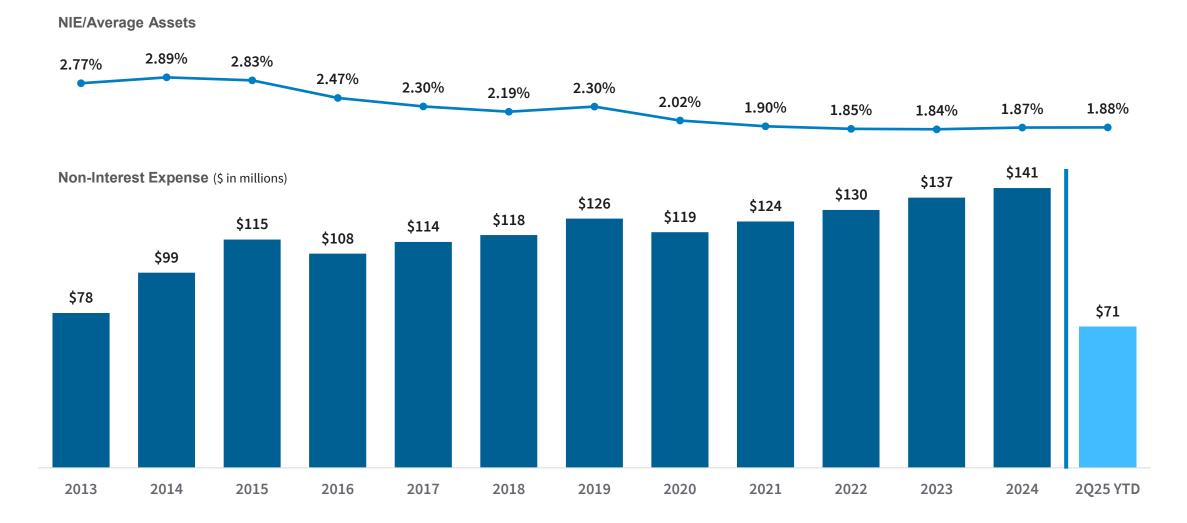
### **NET INTEREST INCOME & NIM TREND**



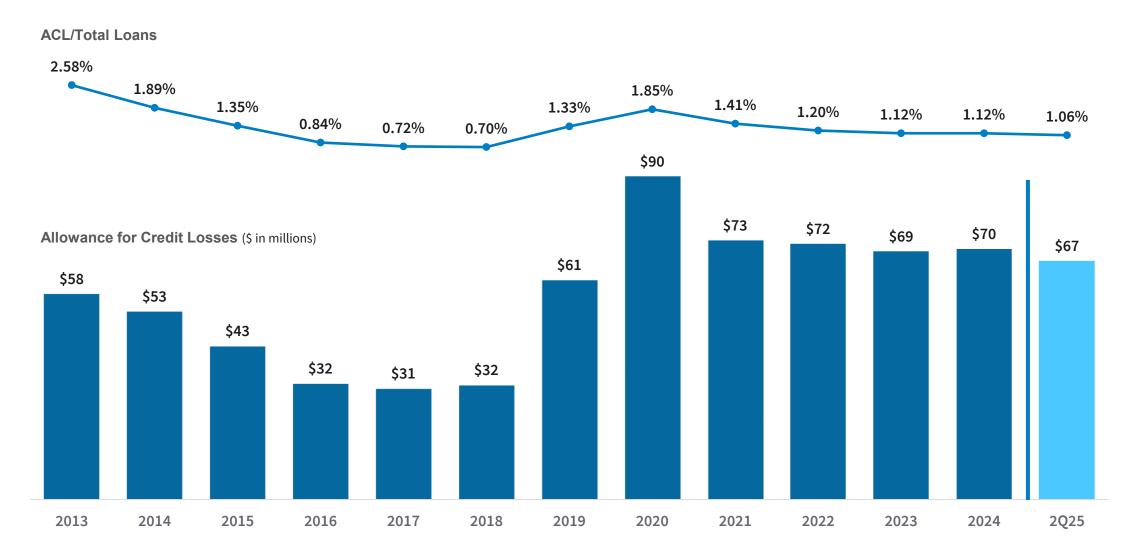
### NONINTEREST INCOME TREND



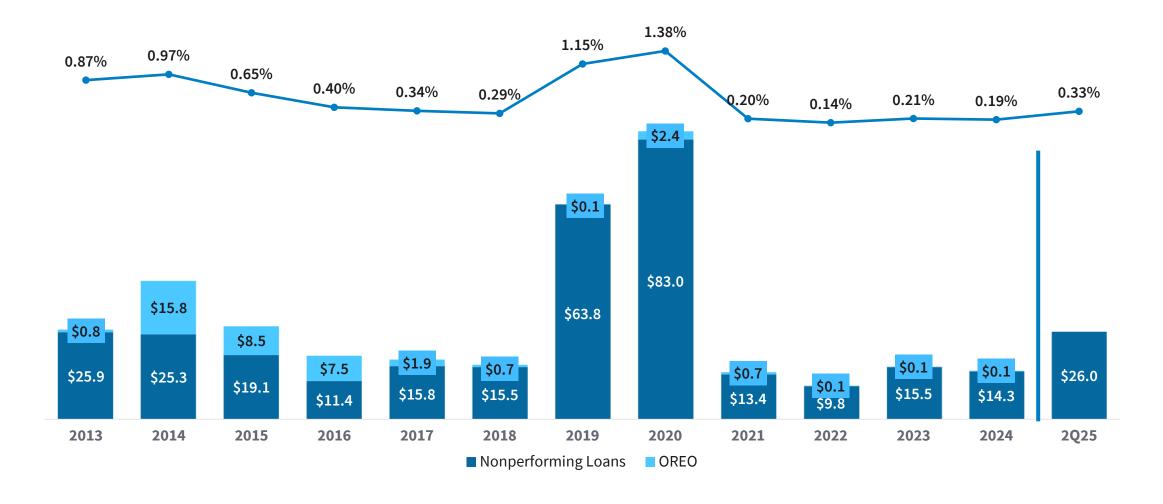
### **NONINTEREST EXPENSE TREND**



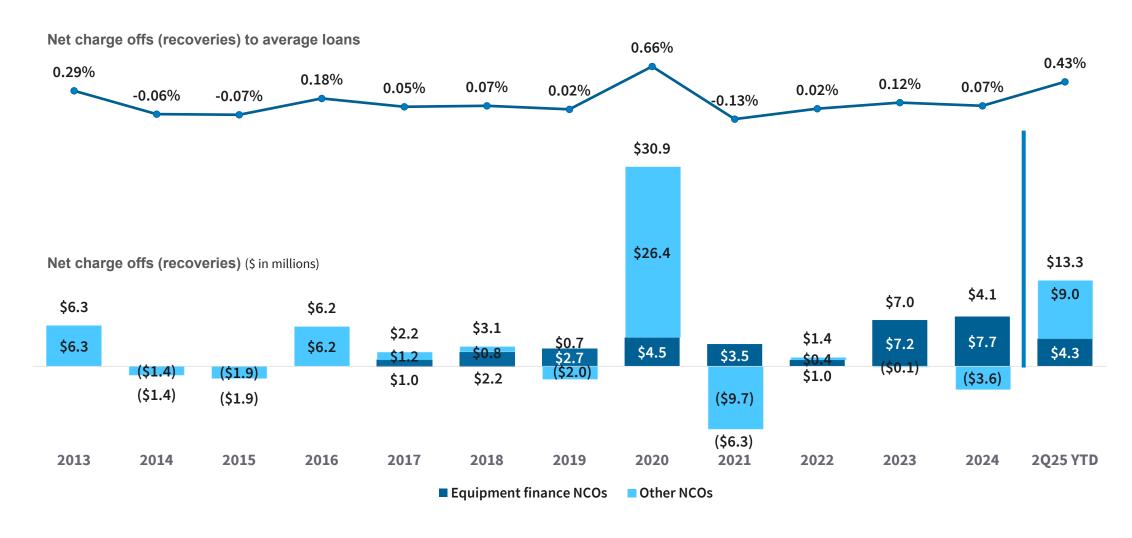
### **ALLOWANCE FOR CREDIT LOSSES TREND**



### **NONPERFORMING ASSETS TREND**



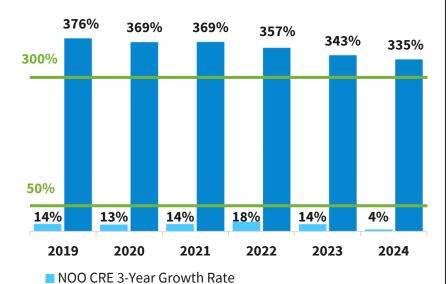
# NET CHARGE OFFS (RECOVERIES) TREND



### **RISK MANAGEMENT**

#### **CRE Concentration**

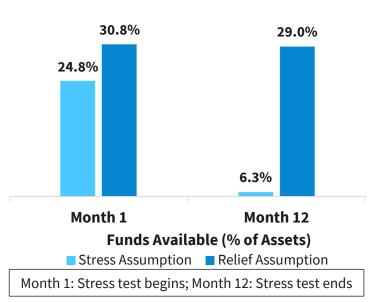
Hanmi has <u>not</u> exceeded the supervisory criteria to be considered to have CRE concentration risk under regulatory guidance<sup>(1)</sup>; however, Hanmi's risk management practices address the six elements of regulatory guidance<sup>(2)</sup>



■ NOO CRE Loans to Tier 1 Capital and Allowable Allowance

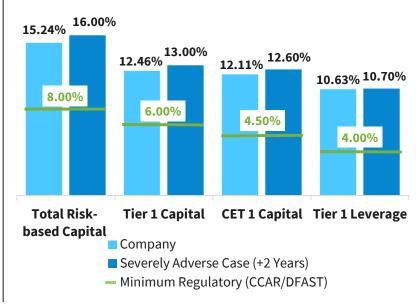
### **Liquidity Stress Test**

Hanmi's risk management practices include comprehensive contingency funding plans intended to plan for funding needs in scenarios of liquidity shortfall. Management performs the test quarterly. The recent stress test indicates that the Bank could withstand a severe stress<sup>(3)</sup> scenario and remain above policy minimums



#### **Capital Stress Test**

Hanmi is not required to perform a capital stress test; however, Hanmi's risk management practices include an annual capital stress test for the Company and the Bank using applicable CCAR assumptions<sup>(4)</sup>



- (1) Source: FDIC Financial Institution Letters (FIL-64-2023), as of December 18, 2023; also total ADC (Acquisition, Development, and Construction) loans are well below 100% of Bank's total capital for all periods presented
- (2) Six elements of regulatory guidance (1) maintain strong capital levels, (2) ensure that credit loss allowances are appropriate, (3) manage construction and development (C&D) and CRE loan portfolios closely, (4) maintain updated financial and analytical information, (5) bolster the loan workout infrastructure, (6) maintain adequate liquidity and diverse funding sources
- (3) Liquidity stress test based on deposits at December 31, 2024. Severe stress scenario makes the following stress assumptions: (a) 22% deposit outflow over 12 months, (b) Bank unable to replace wholesale deposits, and (c) federal fund lines cut off, and the following relief assumptions: (a) loan-and-securities based FHLB capacity adjusted down for increased haircut, and (b) Bank's assets (loans) are sold to abate the liquidity crisis. Under "Stress Assumption", funds available represent cash, securities, and borrowing capacity from FHLB. Under "Relief Assumption", funds available represent funds under "Stress Assumption" and cash proceeds from loans sale
- (4) Capital ratios at December 31, 2024 for the Company. 2025 CCAR makes the following assumptions: (a) trough real GDP growth declining by 8.9%, (b) peak unemployment rate reaching 10.0%, (c) housing prices declining by 33.0%, and (d) CRE valuations declining by 30.0%



### **CORPORATE GOVERNANCE**

Governance and management of environmental and social impact create long-term value for our stakeholders.

#### **Oversight**

Hanmi is committed to sound corporate governance principles and maintains formal Corporate Governance Guidelines and a Code of Business Conduct and Ethics for employees, executive officers, and directors.

#### Nominating and Corporate Governance (NCG) Committee

NCG Committee identifies individuals qualified to become directors, and has oversight over corporate governance principles applicable to Hanmi. ESG sub-committee, within NCG Committee, has the primary oversight of corporate citizenship and ESG-related matters.

#### Risk, Compliance and Planning (RCP) Committee

The RCP Committee provides oversight of the enterprise risk management framework, and also oversees the strategic planning and the budgetary function.

#### **Audit Committee**

The Audit Committee is responsible for overseeing and monitoring financial accounting and reporting, the system of internal controls established by management, and our audit process and policies.

#### **Compensation and Human Resources (CHR) Committee**

The CHR Committee oversees the compensation of Hanmi's executive officers and administers Hanmi's compensation plans.

#### **Our Board**

The NCG Committee believes the Board should encompass a broad range of talent, skill, knowledge, experience, diversity, and expertise.

Our board is currently comprised of eleven directors, four of whom are female and seven of whom are of Asian descent.

We believe the diverse composition of our board is a competitive advantage. The knowledge, experience and viewpoints espoused by our directors lead to more meaningful, strategic decisions and leads to meaningful and innovative discussions to better serve our stakeholders.

#### **Shareholder Engagement**

- Annual shareholder engagement program to discuss executive compensation and governance practices
- Ethics Hotline that allows for confidential reporting of any suspected concerns or improper conduct

### **2Q25 HIGHLIGHTS**

#### **Earnings Performance**

- Second quarter net income was \$15.1 million, or \$0.50 per diluted share, compared with \$17.7 million, or \$0.58 per diluted share in the first quarter; the decline was driven by credit loss expense.
- Preprovision net revenues grew 3.7%, or \$1.0 million, reflecting a 3.7% increase in net interest income and a five-basis point increase in net interest margin, a 4.5% increase in noninterest income and well-managed noninterest expenses with the efficiency ratio remaining unchanged at 55.7%.

#### **Loans and Deposits**

- Loans receivables were \$6.31 billion at June 30, 2025, up 0.4% from the end of the first quarter; loan production for the second quarter was \$329.6 million, with a weighted average interest rate of 7.10%.
- Deposits were \$6.73 billion on June 30, 2025, up 1.7% from the end of the first quarter; noninterest-bearing deposits were 31.3% of total deposits.

#### **Asset Quality**

- Asset quality improved significantly from the first quarter criticized loans dropped 71.8% to 0.74% of total loans reflecting \$85.3 million in loan upgrades, a \$20.0 million loan payment, and an \$8.6 million loan charge-off
- Nonaccrual loans fell 26.8% to 0.41% of total loans reflecting the loan charge-off, and loan delinquencies declined to 0.17% of total loans.

#### **Capital**

- Hanmi's capital position remains strong with the ratio of tangible common equity to tangible assets<sup>(1)</sup> at 9.58% and the common equity tier 1 capital ratio at 12.12%, both essentially unchanged from the first quarter
- Tangible book value per share was \$24.91.

Net Income \$15.1M	ROAE 7.48%
Diluted EPS \$0.50	NIM 3.07%
ROAA 0.79%	Efficiency Ratio 55.74%

### LOAN PRODUCTION

Loan production of **\$329.6 million** in the second quarter included a meaningful contribution from residential mortgage production, which increased **52%** to **\$83.8 million** quarter-over-quarter.

\$112.0M

Commercial real estate loan production

\$53.4M Commercial an

Commercial and industrial Equilibrium production production

\$33.6M

Equipment finance production

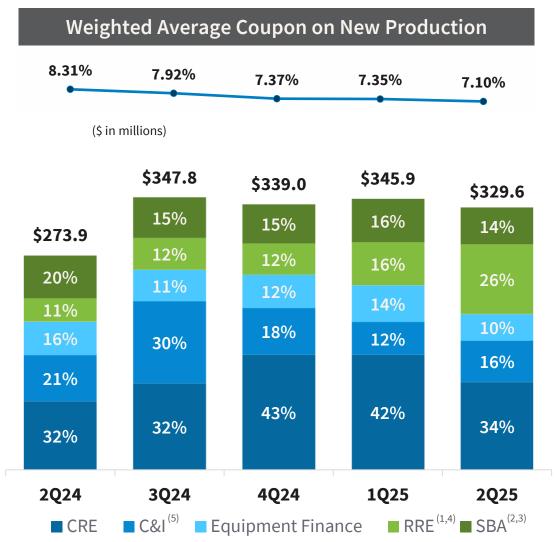
\$83.8M

Residential mortgage<sup>(1,4)</sup> production

\$46.8M

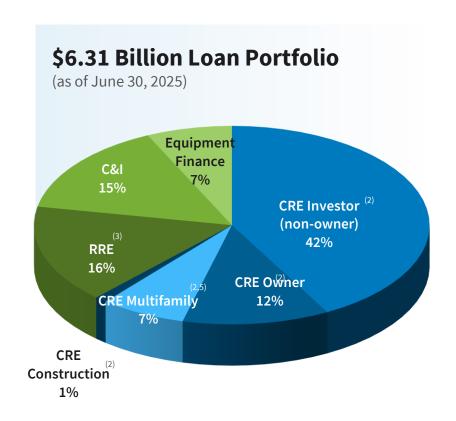
SBA<sup>(2,3)</sup> loan production

- (1) Residential mortgage includes \$0.9 million of consumer loans for 2Q25
- (2) \$54.5 million, \$51.6 million, \$49.7 million, \$55.2 million, and \$46.8 million of SBA loan production includes \$31.4 million, \$25.6 million, \$15.4 million, \$30.8 million, and \$23.3 million of loans secured by CRE and the remainder representing C&I loans for 2Q24, 3Q24, 4Q24, 1Q25 and 2Q25, respectively
- (3) Production includes purchases of guaranteed SBA loans of \$14.5 million, \$13.7 million, \$20.3 million, \$11.0 million, and \$0 million for 2Q24, 3Q24, 4Q24, 1Q25, and 2Q25, respectively
- 4) Production includes mortgage loan purchases of \$5.2 million, \$10.7 million, \$10.0 million, and \$10.3 million for 2Q24, 3Q24, 1Q25, and 2Q25, respectively
- (5) Production includes C&I loan purchases of \$0.6 million for 4Q24





### LOAN PORTFOLIO



	Outstanding (\$ in millions)	2Q25 Average Yield
Commercial Real Estate (CRE) <sup>(1,2)</sup> Portfolio	\$3,949	5.68%
Residential Real Estate (RRE) <sup>(3)</sup> Portfolio	\$994	5.38%
Commercial & Industrial (C&I) <sup>(1)</sup> Portfolio	\$918	7.45%
Equipment Finance Portfolio	\$445	6.57%

	# of Loans	Weighted Average Loan-to-Value Ratio <sup>(4)</sup>	Weighted Average Debt Coverage Ratio <sup>(4)</sup>
CRE <sup>(2)</sup> Investor (non-owner)	836	47.9%	2.04x
CRE <sup>(2)</sup> Owner Occupied	714	46.2%	2.78x
CRE <sup>(2,5)</sup> Multifamily	153	53.8%	1.59x

Note: Numbers may not add due to rounding

- (1) Includes syndicated loans of \$395.9 million in total commitments (\$283.9 million disbursed) across C&I (\$303.3 million committed and \$215.0 million disbursed) and CRE (\$92.6 million committed and \$68.9 million disbursed)
- (2) CRE is a combination of Investor (non-owner), Owner Occupied, Multifamily, and Construction. Investor (or non-owner occupied) property is where the investor (borrower) does not occupy the property. The primary source of repayment stems from the rental income associated with the respective properties. Owner occupied property is where the borrower owns the property and also occupies it. The primary source of repayment is the cash flows from the ongoing operations and activities conducted by the borrower/owner. Multifamily real estate is a residential property that has 5 or more housing units.
- (3) Residential real estate is a loan (mortgage) secured by a single family residence, including one to four units (duplexes, triplexes, and fourplexes). RRE also includes \$1.2 million of HELOCs and \$7.1 million in consumer loans
- 4) Weighted average DCR and weighted average LTV calculated when the loan was first underwritten or renewed subsequently
- (5) \$75.7 million, or 17.2%, of the CRE multifamily loans are rent-controlled in New York City

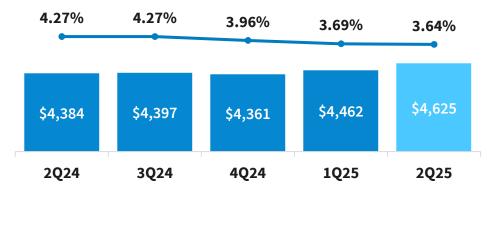


### **DEPOSIT PORTFOLIO**

Total deposits increased **2%** to **\$6.73 billion**, led by a **\$42.7 million**, or **2%**, and **\$38.7 million**, or **2%**, increase in time and demand deposits, respectively, quarter-over-quarter.

Noninterest-bearing demand deposits represented 31.3% of total deposits at June 30, 2025. Estimated uninsured deposit liabilities were 43.3% of the total deposit liabilities. Brokered deposits remained low at 1.3% of the deposit base.

#### **Average Interest-bearing Deposits**



→ Interest-bearing Deposit Costs



#### **Deposits** (\$ in millions)



■ Money Market & Savings

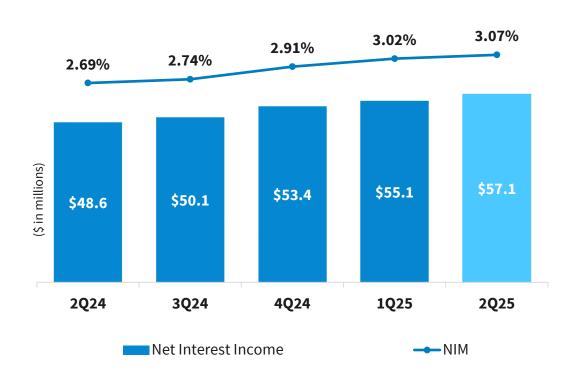
■ Demand Noninterest-bearing

■ Demand Interest-bearing

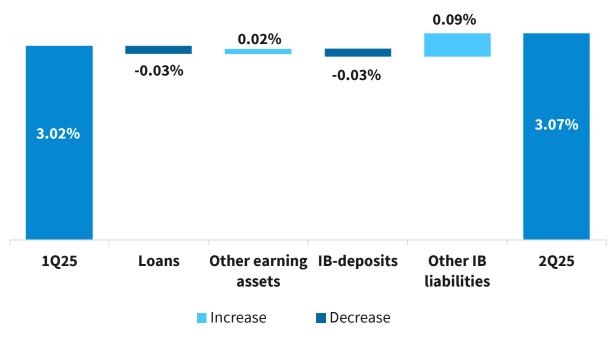


## NET INTEREST INCOME | NET INTEREST MARGIN

Net interest income for the second quarter was \$57.1 million and net interest margin (taxable equivalent) was 3.07%, both up from the first quarter.



### **Net Interest Margin**



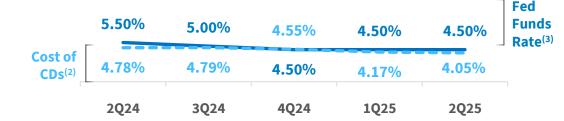


### NET INTEREST INCOME SENSITIVITY

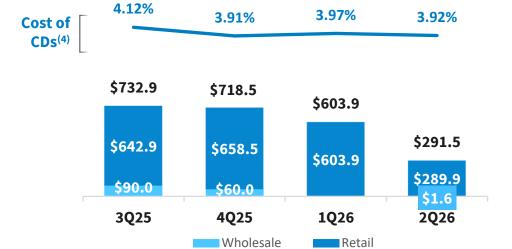
#### Loan & Deposit Beta<sup>(1)</sup>



#### **Fed Funds Rate & Cost of CDs**



#### **Deposits - CD Maturities** (\$in million)



Numbers may not add due to rounding



<sup>(1)</sup> Loan yield and cost of interest-bearing deposit represent monthly average yield and cost, respectively. Fed funds rate represents the rate at the end of the month. Beta is measured monthly between August 2024, when the fed funds rate was 5.50%, and June 2025, when the fed funds rate was 4.50%.

 $<sup>(2) \</sup>quad \text{Cost of CDs and interest bearing-deposits for the month of June 2025 was 4.01\% and 3.60\%, respectively} \\$ 

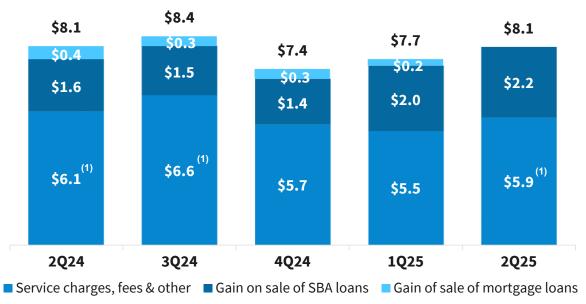
B) Fed funds rate represents the upper-target rate at the end of the quarter

<sup>(4)</sup> Represent weighted average contractual rates

### **NONINTEREST INCOME**

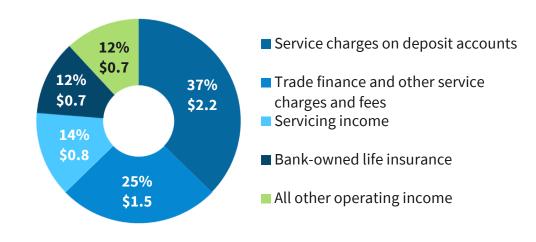
Noninterest income for the second quarter was \$8.1 million, up 5% from the first quarter, primarily because of a \$0.4 million increase in bank-owned life insurance income.

#### Noninterest Income (\$ in millions)

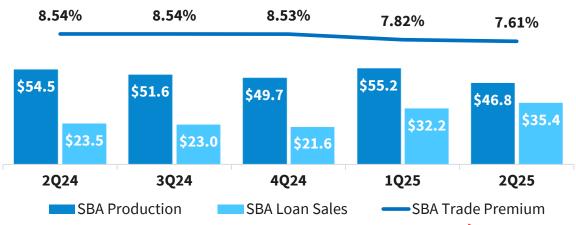


#### Numbers may not add due to rounding

### **2Q25 Service Charges, Fees & Other** (\$in million)



#### SBA 7(a) Loan Production and Sales (\$in million)

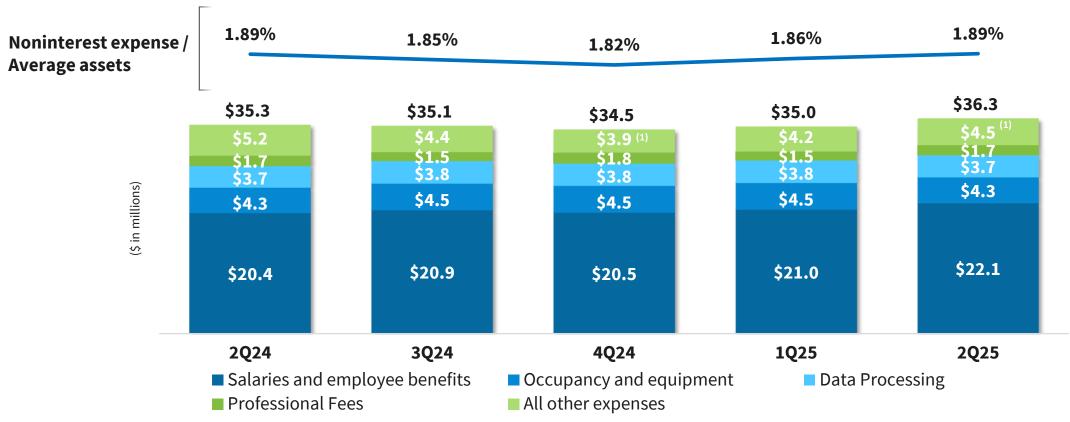




<sup>(1)</sup> Includes a \$0.3 million BOLI benefit in 2Q24, a \$0.9 million gain on sale-and-leaseback of bank premises in 3Q24, and a \$0.4 million BOLI benefit in 2O25.

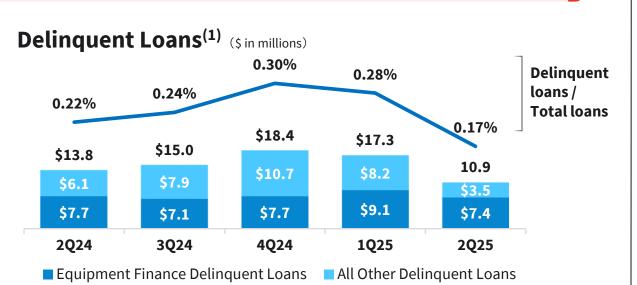
### **NONINTEREST EXPENSE**

Noninterest expense was **\$36.3 million** for the second quarter, up **4%** from the first quarter, primarily reflecting a **\$1.1 million** increase in salaries and benefits in the second quarter.

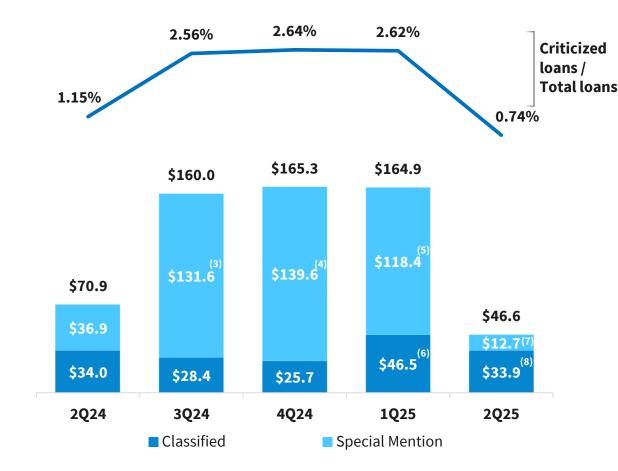


# ASSET QUALITY - DELINQUENT & CRITICIZED LOANS

The **\$118.3 million** decrease in criticized loans in the second quarter was primarily driven by a **\$85.3 million** upgrade of two CRE loans, a **\$20.0 million** loan paydown, and an **\$8.6 million** loan charge-off.



Criticized Loans<sup>(2)</sup> (\$ in millions)



Numbers may not add due to rounding

- 1) Represents loans 30 to 89 days past due and still accruing
- (2) Includes nonaccrual loans of \$18.4 million, \$13.6 million, \$13.4 million, and \$24.1 million as of 2Q24, 3Q24, 4Q24, 1Q25, and 2Q25, respectively
- (3) Includes two special mention CRE loans of \$109.7 million in the hospitality industry and a \$20.1 million C&I loan in the healthcare industry
- 4) Includes two special mention CRE loans of \$106.5 million in the hospitality industry, a \$19.5 million C&I loan in the healthcare industry and a \$12.4 million C&I relationship in the retail industry
- (5) Includes two special mention CRE loans of \$105.8 million in the hospitality industry and a \$12.2 million C&I relationship in the retail industry
- 6) Includes \$20.0 million CRE loan designated nonaccrual at March 31, 2025
- (7) Includes \$12.2 million C&I relationship in the retail industry
- (8) Includes \$11.0 million CRE loan designated nonaccrual at June 30, 2025

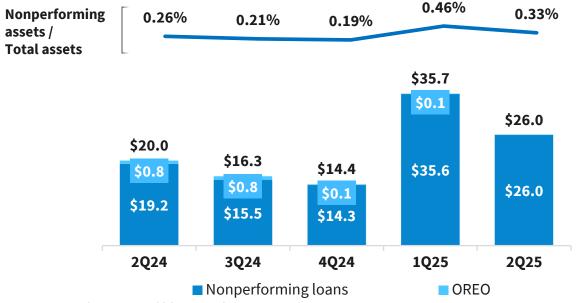


### ASSET QUALITY - NONPERFORMING ASSETS & NONACCRUAL LOANS

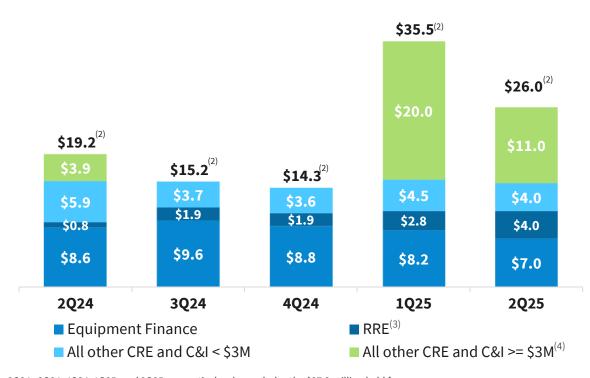
Nonperforming assets were **\$26.0 million** at the end of the second quarter, down from \$35.5 million at the end of the fourth quarter.

The decrease was primarily driven by an \$8.6 million charge-off on a commercial real estate loan designated as nonaccrual during the first guarter of 2025.

### Nonperforming Assets<sup>(1)</sup> (\$ in millions)



#### Nonaccrual Loans (\$ in millions)



Note: Numbers may not add due to rounding

assets /

<sup>(1)</sup> Nonperforming assets exclude repossessed personal property of \$1.2 million, \$1.2 million, \$0.6 million, and \$0.6 million for 2Q24, 3Q24, 4Q24, 1Q25, and 2Q25, respectively; also excludes the \$27.2 million held for sale nonperforming loan at 3024.

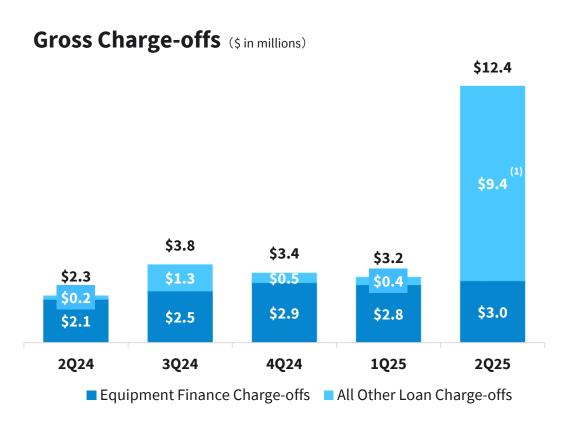
Specific allowance for credit losses for 2Q24, 3Q24, 4Q24, 1Q25, and 2Q25 was \$6.8 million, \$5.2 million, \$6.2 million, \$11.8 million, and \$4.1 million, respectively

RRE includes consumer loans

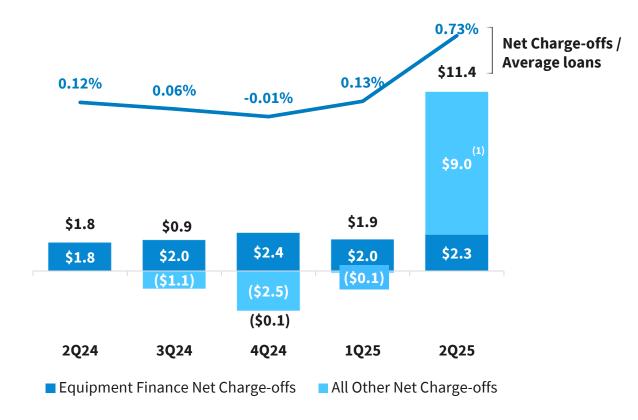
Represents a \$11.0 million CRE loan at June 30, 2025

## ASSET QUALITY - GROSS & NET LOAN CHARGE-OFFS

Net charge-offs for the second quarter were **\$11.4 million** and included an **\$8.6 million** loan charge-off.



**Net Charge-offs (Recoveries)** (\$ in millions)

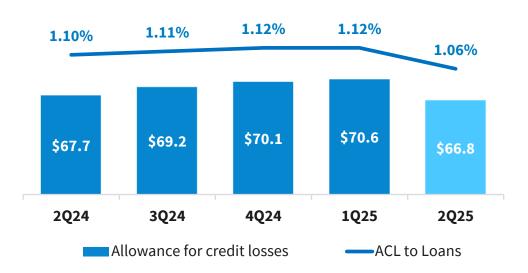




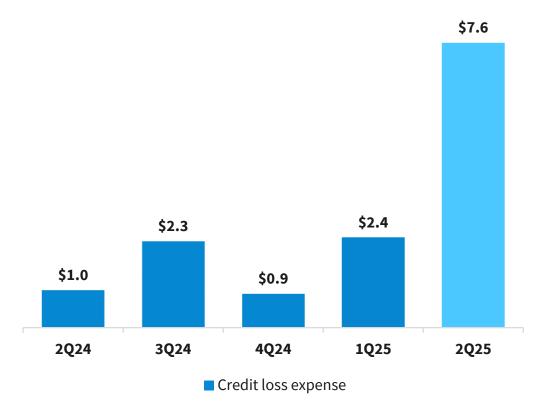
### **ACL TRENDS**

Allowance for credit losses was **\$66.8 million** at June 30, 2025, or **1.06%** to total loans, compared with **\$70.6 million** and **1.12%** at the end of the prior quarter.

#### **Allowance for Credit Losses** (\$ in millions)



### **Credit Loss Expense** (\$ in millions)

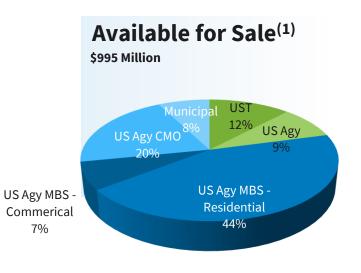


# ACL ANALYSIS BY LOAN TYPE

(\$ in millions) June 30, 202		), 2025	March 31, 2025			December 31, 2024			September 30, 2024			June 30, 2024			
	Allov	wance	Loans	Allo	wance	Loans	Allow	/ance_	Loans	Allow	ance	Loans	Allov	vance	Loans
CRE	\$	37.5	\$ 3,948.9	\$	41.4	\$ 3,975.7	\$	39.3	\$ 3,949.6	\$	37.8	\$ 3,932.1	\$	36.1	\$ 3,888.5
C&I		6.9	918.0		6.2	854.4		10.0	863.4		9.8	879.1		10.6	802.4
<b>Equipment Finance</b>		11.8	445.2		13.0	472.6		15.0	487.0		15.7	507.3		15.0	531.3
RRE & Consumer		10.6	993.9		10.0	979.5		5.8	951.3		5.9	939.3		6.0	954.2
Total	\$	66.8	\$ 6,306.0	\$	70.6	\$ 6,282.2	\$	70.1	\$ 6,251.3	\$	69.2	\$ 6,257.7	\$	67.7	\$ 6,176.4

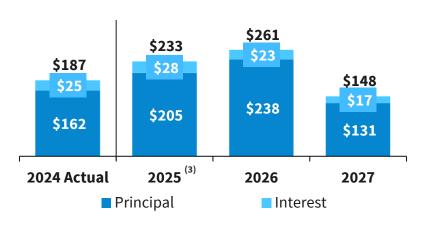
### **SECURITIES PORTFOLIO**

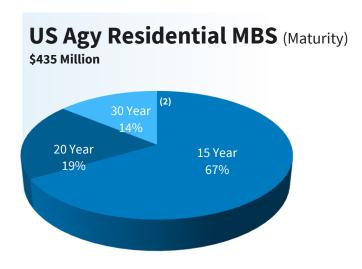
The \$994.6 million securities portfolio (all AFS, no HTM) represented 13% of assets at June 30, 2025 and had a weighted average modified duration of 3.9 years with \$76.5 million in an unrealized loss position.

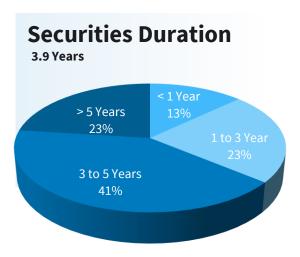




#### Principal Paydowns (\$ in millions)







Note: Numbers may not add due to rounding

- (1) Based on the book value
- (2) 93.9% constitutes CRA bonds
- (3) 2025 year-to-date of \$109.6 million of principal paydowns and \$14.1 million of interest payments

# LIQUIDITY

The Bank and the Company have **ample liquidity** resources at June 30, 2025.

### **Liquidity Position** (\$ in millions)

	 Balance	% of Assets
Cash & cash equivalents	\$ 380	4.9%
Securities (unpledged)	847	10.8%
Loans available for Sale	50	0.6%
Liquid Assets	1,277	16.3%
FHLB available borrowing capacity	1,520	19.4%
FRB discount window borrowing capacity	26	0.3%
Federal funds lines (unsecured) available	140	1.8%
Secondary Liquidity Sources	1,686	21.6%
Bank Liquidity (Liquid Assets + Secondary Liquidity)	\$ 2,963	37.9%

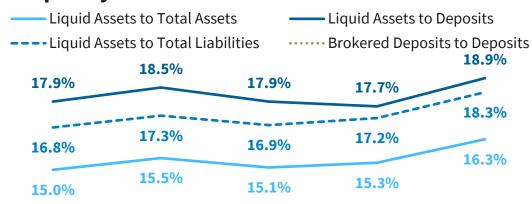
### **Company-only Subordinated Debentures** (\$ in millions)

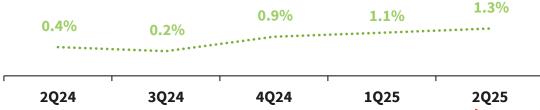
#### 

### **Cash & Securities at Company-only** (\$ in millions)

	 Balance
Cash	\$ 9
Securities (AFS)	 43
	\$ 52

### **Liquidity Ratios**





<sup>1)</sup> Rate at June 30, 2025, based on 3-month SOFR + 166 bps

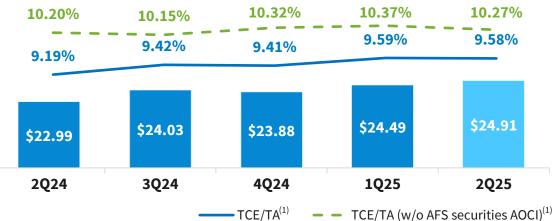
<sup>(2)</sup> Issued in August 2021 and due in July 2031. Commencing on September 1, 2026, the interest rate resets quarterly to the 3-month SOFR + 310 bps

### **CAPITAL MANAGEMENT**

**Prudent capital management** while driving shareholder return through stable quarterly dividends and share repurchase program. Tangible book value per share (TBVPS)<sup>(1)</sup> increased to **\$24.91** at the end of the second quarter.

Contributing to the increase was a \$5.5 million decrease in unrealized after-tax losses on securities available for sale, due to changes in interest rates during the second quarter of 2025.

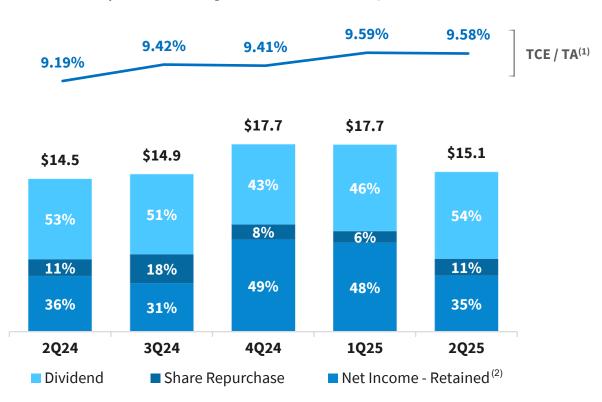
### **TBVPS**<sup>(1)</sup> & **TCE/TA**<sup>(1)</sup>





<sup>(2) &</sup>quot;Net Income – Retained" is equal to net income minus dividend payout and share repurchases

#### **Dividend, Share Repurchase & TCE/TA**(1) (\$ in millions)

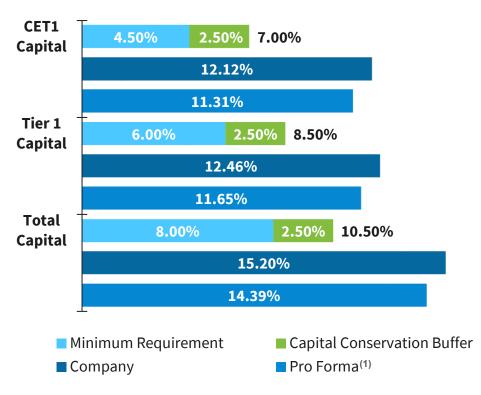


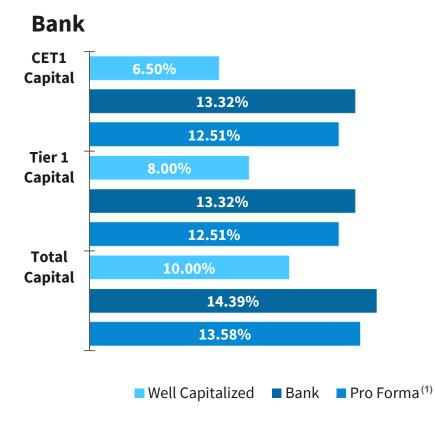


## REGULATORY CAPITAL

The Company exceeds regulatory minimums and the Bank remains well capitalized at June 30, 2025.

#### **Company**





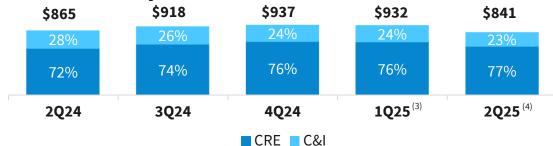


# USKC(1) LOANS & DEPOSITS

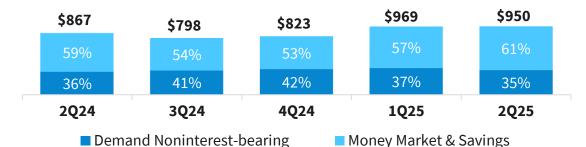
USKC portfolio represented **\$841.5 million**, or **13%** of the loan portfolio, and **\$950.2 million**, or **14%** of the deposit portfolio.

USKC CRE portfolio had a weighted average debt coverage ratio<sup>(2)</sup> of 1.97x and weighted average loan-to-value<sup>(2)</sup> of 52.3%.

#### **USKC Loans by Product** (\$ in millions)

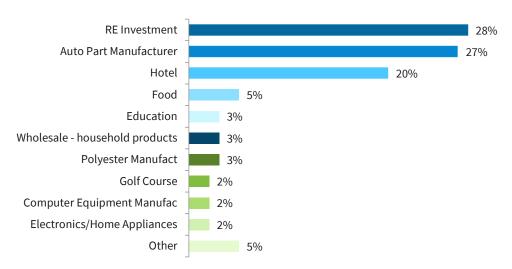


#### **USKC Deposits by Product** (5) (\$ in millions)

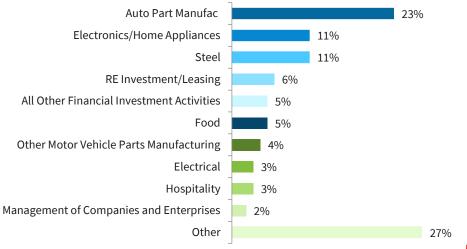


- (1) U.S. subsidiaries of Korean corporations
- 2) Weighted average DCR and weighted average LTV calculated when the loan was first underwritten or renewed subsequently
- (3) Includes \$20.0 million CRE loan designated nonaccrual at March 31, 2025
- (4) Includes \$11.0 million CRE loan designated nonaccrual at June 30, 2025
- 5) Time deposits, not illustrated, represent the remainder to add to 100%.

#### **USKC Loans – Top 10 Industries** (as of 2Q25)



#### **USKC Deposits – Top 10 Industries** (as of 2Q25)





# LOAN PORTFOLIO MATURITIES

(\$ in millions)		<1 Year	1-3 Years			>3 Years	Total
Real Estate Loans							
Retail	\$	169.3	\$	306.5	\$	640.7	\$ 1,116.5
Hospitality		145.2		267.2		409.6	822.0
Office		241.8		248.8		65.9	556.5
Other		338.7		464.6		570.5	1,373.8
Commercial Property	\$	895.1	\$	1,287.1	\$	1,686.6	\$ 3,868.9
Construction		76.1		4.0		-	80.1
RRE/Consumer		7.1		-	_	986.8	993.9
Total Real Estate Loans	\$	978.3	\$	1,291.1	\$	2,673.3	\$ 4,942.8
C&I <sup>(1)</sup>		416.7		152.8		348.5	918.0
Equipment Finance		32.8		222.6		189.7	445.2
Loans Receivable	\$ 1,427.8		\$	1,666.6	\$	3,211.6	\$ 6,306.0

## LOAN PORTFOLIO DISTRIBUTION

CRE				C	&I	Estate & Equipment Finance		
(\$ in millions)	Owner Occupied	Non-owner Occupied	Multifamily	Construction <sup>(1)</sup>	Term <sup>(2)</sup>	Lines of Credit <sup>(2)</sup>	Residential Real Estate	Equipment Finance
Total Balance	\$760	\$2,669	\$440	\$80	\$439	\$479	\$994	\$445
Average	\$1.07	\$3.19	\$2.88	\$10.01	\$0.38	\$0.81	\$0.53	\$0.04
Median	\$0.36	\$1.17	\$1.09	\$6.00	\$0.07	\$0.11	\$0.45	\$0.03
Top Quintile Balance <sup>(3)</sup>	\$557	\$1,889	\$317	\$49	\$383	\$403	\$446	\$239
Top Quintile Loan Size	\$1.2 or more	\$3.8 or more	\$2.6 or more	\$16.4 or more	\$0.2 or more	\$0.7 or more	\$0.7 or more	\$0.1 or more
Top Quintile Average	\$3.95	\$11.45	\$10.23	\$24.50	\$1.68	\$4.07	\$1.21	\$0.12
Top Quintile Median	\$2.17	\$7.88	\$5.46	\$24.50	\$0.41	\$1.22	\$0.92	\$0.09

**Pecidential Peal** 

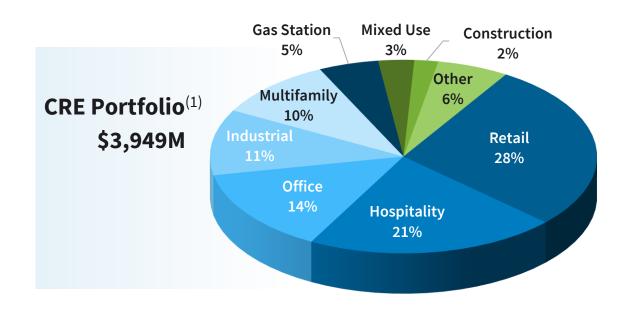
<sup>(1)</sup> Represents the total outstanding amount. Advances require authorization and disbursement requests, depending on the progress of the project and inspections. Advances are non-revolving and are made throughout the term, up to the original commitment amount

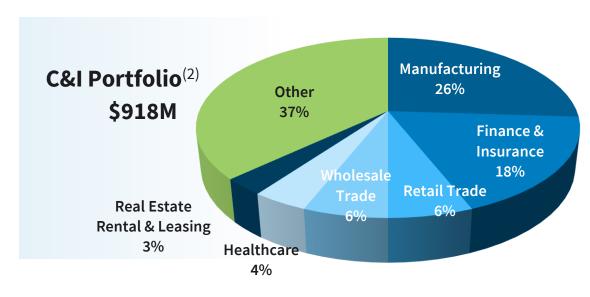
<sup>(2)</sup> Term loans are a commitment for a specified term. Majority of the Lines of Credit are revolving, including commercial revolvers, with some non-revolvers (sub-notes and working capital tranches)

<sup>(3)</sup> Top quintile represents top 20% of the loans

## LOAN PORTFOLIO DIVERSIFICATION

- CRE<sup>(1)</sup> represents **62%** of the total portfolio
- C&I<sup>(2)</sup> represents **15%** of the total portfolio.

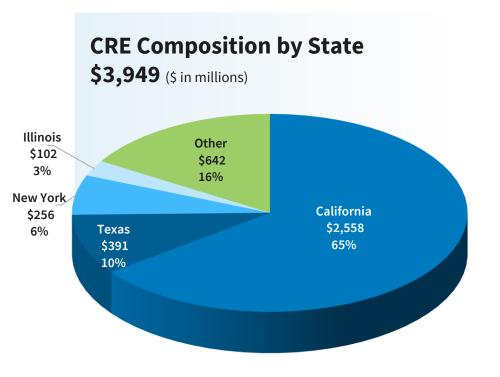


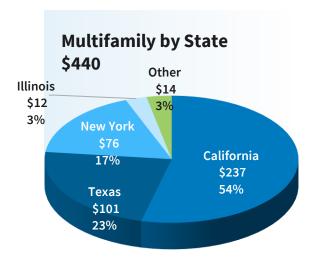


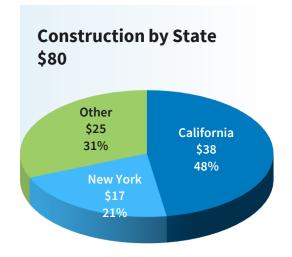


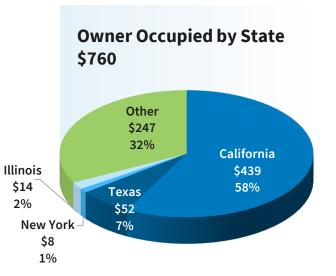
<sup>(1) \$111.6</sup> million, or 2.8%, and \$26.1 million, or 0.7% of the CRE portfolio are unguaranteed and guaranteed SBA loans, respectively

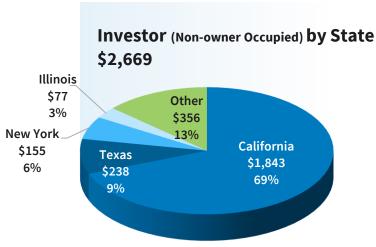
# CRE PORTFOLIO GEOGRAPHICAL EXPOSURE











## **OFFICE LOAN PORTFOLIO**

The CRE office portfolio<sup>(1)</sup> was **\$556.5 million**<sup>(2)</sup> at June 30, 2025, representing **9%** of the total loan portfolio.

\$4.5M

Average balance of the portfolio

2.02x

Weighted average debt coverage ratio<sup>(3)</sup> of the segment

**54.4**%

Weighted average loan to value<sup>(3)</sup> of the segment

39.2%

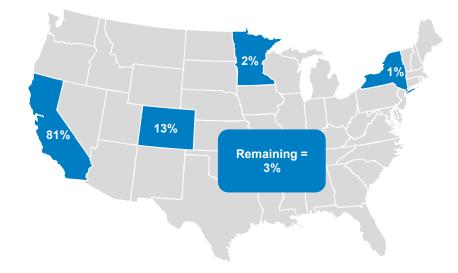
of the portfolio is expected to reprice in 1 to 3 months

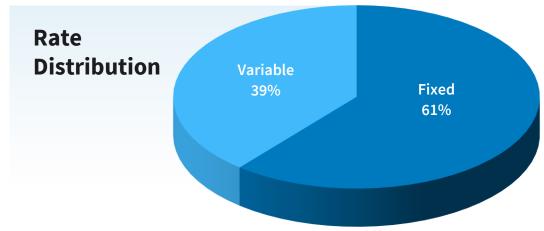
1.98%

of the office portfolio was represented by delinquent loans 2.43%

of the office portfolio was represented by criticized loans<sup>(4)</sup>

#### **Portfolio by State**





<sup>(1)</sup> Segment represents exposure in CRE and excludes \$17.3 million in construction. 5.1% of the portfolio is owner occupied

<sup>(2)</sup> SBA CRE office loans were \$9.8 million, or 1.8% of total office loans, at June 30, 2025

<sup>(3)</sup> Weighted average DCR and weighted average LTV calculated when the loan was first underwritten or renewed subsequently

<sup>(4)</sup> Includes \$11.0 million CRE loan designated nonaccrual at June 30, 2025

## **HOSPITALITY SEGMENT**

Hospitality segment represented **\$822.0 million**<sup>(1)</sup>, or **13%** of the total loan portfolio and **21%** of the total CRE portfolio at June 30, 2025.

\$4.5M

Average balance of the segment (excluding construction)

**2.10**x

Weighted average debt coverage ratio<sup>(2)</sup> of the segment

49.4%

Weighted average loan to value<sup>(2)</sup> of the segment

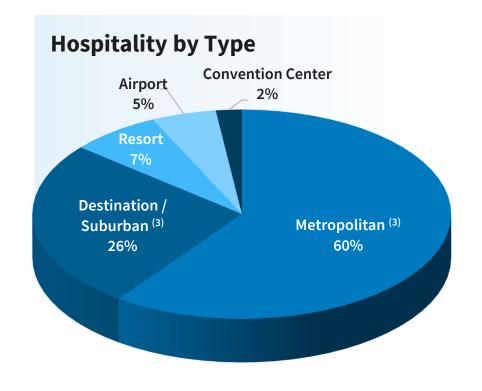
\$4.0M

or 0.49%, of the hospitality segment was criticized as of June 30, 2025 \$2.7M

in five nonaccrual loans included in the segment - one in a metropolitan<sup>(3)</sup> area in Texas, one each in suburban/destination areas in Michigan and Tennessee, and two in suburban/destination area in Colorado



<sup>(2)</sup> Weighted average DCR and weighted average LTV calculated when the loan was first underwritten or renewed subsequently



<sup>3)</sup> Metropolitan is categorized as a location that is in a major city and in proximity to downtown areas; destination is categorized as a hotel whose location/amenities make it a distinct tourist location; suburban is defined as areas outside of major city hubs and can include more rural areas

## RETAIL SEGMENT

Retail segment represents **\$1.12 billion** <sup>(1)</sup>, or **18%** of the total loan portfolio and **28%** of the total CRE portfolio at June 30, 2025.

\$1.5M

Average balance of the segment

2.01x

Weighted average debt coverage ratio<sup>(2)</sup> of the segment

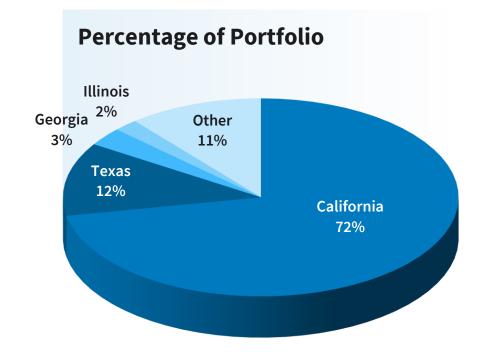
46.0%

Weighted average loan to value<sup>(2)</sup> of the segment

\$3.7M

or 0.3%, of the retail segment was criticized at June 30, 2025 \$1.2M

or 0.1%, of the retail segment was on nonaccrual status at June 30, 2025



<sup>(1)</sup> SBA loans in the retail segment are \$81.7 million, or 7.3% of total retail loans, at June 30, 2025

<sup>(2)</sup> Weighted average DCR and weighted average LTV calculated when the loan was first underwritten or renewed subsequently

## RESIDENTIAL REAL ESTATE PORTFOLIO

The RRE<sup>(1)</sup> portfolio was **\$993.9 million** at June 30, 2025, representing **16%** of the total loan portfolio.

Our conservative underwriting policy focuses on high-quality mortgage originations with maximum Loan-to-Value (LTV) ratios between 60% and 70%, maximum Debt-to-Income (DTI) ratios of 43% and minimum FICO scores of 680.

**Residential Real Estate Portfolio** 

Fixed

26.1% | 73.9% | 11.6% Variable

88.4%

Reset within the next 12 months

Reset after 12 months

Residential **Portfolio** 

0.67%

0.23%

0.19%

Total

30-59 days

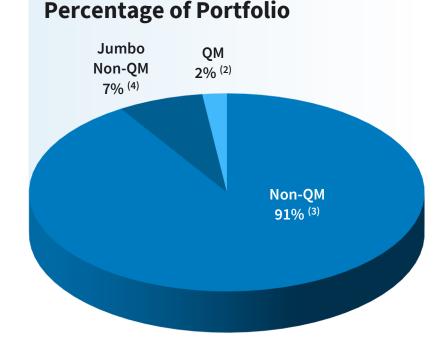
60-89 days

delinquencies delinquency category

delinquency category

**RRE Portfolio**  \$4.0M / 0.4%

on nonaccrual status at June 30, 2025



RRE includes \$1.2 million of Home Equity Line of Credit (HELOC) and \$7.1 million in consumer loans

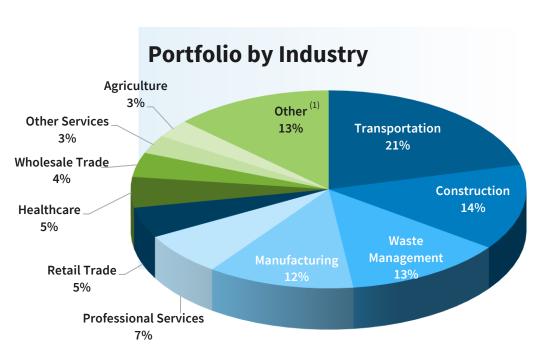
QM loans conform to the Ability-to-Repay (ATR) rules/requirements of CFPB

Non-QM loans do not conform to the CFPB Dodd-Frank Act

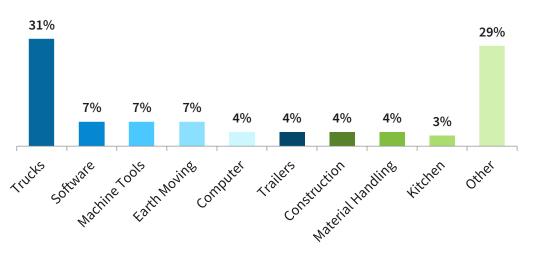
Jumbo Non-QM loan amounts exceed FHFA limits, but generally conform to the ATR/QM rules

# **EQUIPMENT FINANCE PORTFOLIO**

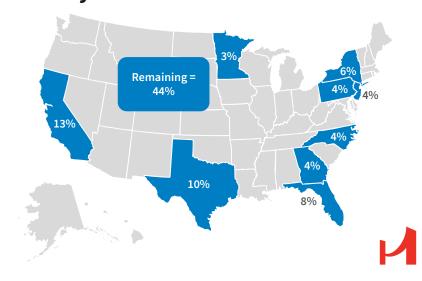
**\$445.2 million**, or **7%** of the loan portfolio, at June 30, 2025



#### **Portfolio by Equipment**



#### **Portfolio by State**



# **2Q25 FINANCIAL SUMMARY**

							Change (1)		
(\$ in millions, except EPS)	Jun	e 30, 2025	Mar	ch 31, 2025	Jun	e 30, 2024	Q/Q	Y/Y	
Income Statement Summary									
Net interest income before credit loss	\$	57.1	\$	55.1	\$	48.6	3.7%	17.5%	
Noninterest income		8.1		7.7		8.1	4.5%	0.2%	
Operating revenue		65.2		62.8		56.7	3.8%	15.1%	
Noninterest expense		36.3		35.0		35.3	3.9%	3.0%	
Preprovision net revenue		28.9		27.8		21.4	3.7%	34.9%	
Credit loss (recovery) expense		7.6		2.7		1.0	180.4%	694.1%	
Pretax income		21.3		25.1		20.4	-15.5%	3.9%	
Income tax expense		6.2		7.4		5.9	-17.8%	2.1%	
Net income	\$	15.1	\$	17.7	\$	14.5	-14.5%	4.6%	
EPS-Diluted	\$	0.50	\$	0.58	\$	0.48			
Selected Balance Sheet Items									
Loans receivable	\$	6,306	\$	6,282	\$	6,176	0.4%	2.1%	
Deposits		6,729		6,619		6,329	1.7%	6.3%	
Total assets		7,862		7,729		7,586	1.7%	3.6%	
Stockholders' equity	\$	763	\$	751	\$	707	1.5%	7.9%	
TCE/TA <sup>(2)</sup>		9.58%		9.59%		9.19%	(1)	39	
Performance Metrics									
Return on average assets		0.79%		0.94%		0.77%	(15)	2	
Return on average equity		7.48%		8.92%		7.50%	(144)	(2)	
Net interest margin		3.07%		3.02%		2.69%	5	38	
Efficiency ratio		55.74%		55.69%		62.24%	5	(650)	

Note: numbers may not add due to rounding

<sup>(1)</sup> Percentage change calculated from dollars in thousands; change in basis points for selected balance sheet items and performance metrics

<sup>(2)</sup> Non-GAAP financial measure, refer to the non-GAAP reconciliation slide

#### **NON-GAAP RECONCILIATION:**

# TANGIBLE COMMON EQUITY TO TANGIBLE ASSET RATIO

(\$ in thousands, except per share data)  Hanmi Financial Corporation	June 30, 2025	March 31, 2025	De	cember 31, 2024	Se	ptember 30, 2024	June 30, 2024
Assets	\$ 7,862,363	\$ 7,729,035	\$	7,677,925	\$	7,712,299	\$ 7,586,347
Less goodwill and other intangible assets	(11,031)	 (11,031)		(11,031)		(11,031)	 (11,048)
Tangible assets	\$ 7,851,332	\$ 7,718,004	\$	7,666,894	\$	7,701,268	\$ 7,575,299
Stockholders' equity (1)	\$ 762,834	\$ 751,485	\$	732,174	\$	736,709	\$ 707,059
Less goodwill and other intangible assets	(11,031)	 (11,031)		(11,031)		(11,031)	 (11,048)
Tangible stockholders' equity (1)	\$ 751,803	\$ 740,454	\$	721,143	\$	725,678	\$ 696,011
Add AFS securities AOCI	54,541	60,035		70,342		55,790	76,443
Tangible stockholder equity without AFS securities AOCI (1)	\$ 806,344	\$ 800,489	\$	791,485	\$	781,468	\$ 772,454
Stockholders' equity to assets	9.70%	9.72%		9.54%		9.55%	9.32%
Tangible common equity to tangible assets (TCE/TA) (1)	9.58%	9.59%		9.41%		9.42%	9.19%
TCE/TA (w/o AFS securities AOCI) (1)	10.27%	10.37%		10.32%		10.15%	10.20%
Common shares outstanding	30,176,568	30,233,514		30,195,999		30,196,755	30,272,110
Tangible common equity per common share	\$ 24.91	\$ 24.49	\$	23.88	\$	24.03	\$ 22.99

### NON-GAAP RECONCILIATION:

## PRO FORMA REGULATORY CAPITAL

(\$ in thousands)		Company <sup>(1)</sup>			Bank <sup>(1)</sup>			
	Common Equity Tier 1			Common Equity Tier 1	Tier 1	Total Risk-based		
Regulatory capital	\$794,364	\$816,687	\$996,444		\$873,118	\$873,118	\$942,875	
Unrealized losses on AFS securities	(54,450)	(54,450)	(54,450)		(54,541)	(54,541)	(54,541)	
Adjusted regulatory capital	\$739,914	\$762,237	\$941,994	_	\$818,577	\$818,577	\$888,334	
Risk weighted assets	\$6,553,725	\$6,553,725	\$6,553,725		\$6,553,634	\$6,553,634	\$6,553,634	
Risk weighted assets impact of unrealized losses on AFS securities	(11,233)	(11,233)	(11,233)		(11,760)	(11,760)	(11,760)	
Adjusted Risk weighted assets	\$6,542,492	\$6,542,492	\$6,542,492	_	\$6,541,874	\$6,541,874	\$6,541,874	
Regulatory capital ratio as reported	12.12%	12.46%	15.20%		13.32%	13.32%	14.39%	
Impact of unrealized losses on AFS securities	-0.81%	-0.81%	-0.81%		-0.81%	-0.81%	-0.81%	
Pro forma regulatory capital ratio	11.31%	11.65%	14.39%	_	12.51%	12.51%	13.58%	