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Equinix Expands Washington, D.C. Data Center Campus

Ashburn campus expansion supports strong demand for interconnection and data center services

REDWOOD CITY, Calif.--(BUSINESS WIRE)-- Equinix, Inc. (Nasdaq: EQIX), a provider of global data center services, today announced plans to build a new International Business Exchange™ (IBX®) data center in Washington, D.C. Targeted to open in early 2013, the first phase is expected to cost $88 million in expansion capital, and will have space for 1,200 cabinets with capacity for an additional 1,800 cabinets in future phases. The company also announced it will begin construction on phase two of its DC10 data center for Business Suites, which is expected to be completed in Q4. Phase two of DC10 is expected to cost $21 million in expansion capital. Phase one of DC10, which adds 15,456 square feet of space, is scheduled to open next month. Both projects are already reflected in the company's guidance.

The newest data center, called DC11, will support growing demand for Platform Equinix in the D.C. metropolitan area, one of Equinix's most interconnected and strategically important locations. DC11 will provide approximately 232,000 gross square feet in total, with approximately 42,800 square feet of customer floor space in its first phase. Additional capacity will be built out in multiple phases. Located adjacent to Equinix's DC6 data center, the new site will have direct connectivity within the Equinix Ashburn campus.

"We continue to see strong demand for Platform Equinix in the Washington, D.C. metropolitan area," said Charles Meyers, president of the Americas for Equinix. "With the DC10 expansion and the addition of DC11, we are positioned to better serve our growing ecosystem of global customers, while further strengthening our leadership position in this important market."

This month Equinix will open DC10, the company's first Business Suites site in North America. The Business Suites offering is designed to meet a complete range of application needs for strategic Equinix customers primarily in the content, cloud, mobile and federal markets. Business Suites are ideal for customers with multi-tier architecture requirements that combine network nodes as well as service nodes that may require a larger footprint and can be directly tethered back to an IBX. Equinix has seen strong customer demand for the Business Suites offering, and the first customer installs will begin in March.

"We have been involved with Equinix for more than eight years. Expanding our footprint with Equinix into the Business Suites in DC10 will enable us to reach new customers, grow faster, and help our organization and our customers achieve efficiencies," commented George Naspo, Virtacore CEO. "We are confident this expansion will allow us the flexibility to keep pace with the aggressive growth Virtacore has been experiencing in our cloud services."

The Washington, D.C. metropolitan area, which serves as the eastern hub of Internet traffic exchange in the United States, is an important metropolitan area for Equinix and its

customers. Together, the existing IBX data centers in the D.C. metro area serve nearly 620 customers and represent one of the largest Internet exchange points in the world. Equinix IBX data centers in the D.C. metro area include rich ecosystems that allow network and content providers, cloud and IT services providers, and enterprise and federal government customers to quickly and efficiently exchange critical business data with their customers and partners.

About Equinix

Equinix, Inc. (Nasdaq: EQIX) connects businesses with partners and customers around the world through a global platform of high performance data centers, containing dynamic ecosystems and the broadest choice of networks. Platform Equinix connects more than 4,000 enterprises, cloud, digital content and financial companies including more than 690 network service providers to help them grow their businesses, improve application performance and protect their vital digital assets. Equinix operates in 38 strategic markets across the Americas, EMEA and Asia-Pacific and continually invests in expanding its platform to power customer growth. http://www.equinix.com.

Forward Looking Statements

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

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Equinix Media
Melissa Neumann, +1-650-598-6098
mneumann@equinix.com
or
GolinHarris for Equinix
Liam Rose, +1-415-318-4380
lrose@golinharris.com
or
Equinix Investor Relations
Equinix, Inc.
Jason Starr, +1-650-598-6020
jstarr@equinix.com

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