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# Telkonet Teams with LG Air Conditioning Technologies for Wireless Energy Efficient HVAC Integration

***Innovative New Collaboration with Industry Leader LG Provides Exceptional Value for Commercial Customers***

**WAUKESHA, WI / ACCESSWIRE / March 29, 2021** / Telkonet, Inc. (OTCQB:TKOI), creator of the EcoSmart platform of intelligent automation solutions designed to optimize comfort, energy efficiency and operational analytics for commercial markets, today announced the release of the innovative new native integration between Telkonet's EcoSmart line of thermostat products and HVAC systems from LG Air Conditioning Technologies USA.

This new intelligent integration with LG's new Zigbee™ dongle caters to commercial customers from various industries including Hospitality, Healthcare, Education, Military and Multi-Dwelling Units. Through the duo's attention to detail, the benefits offered by this new solution include ensuring occupant comfort, supporting energy efficiency and increasing longevity of the building itself.

Through the use of integrations with Building Management Systems (BMS) and Property Management Systems (PMS), the Telkonet/LG solution ensures that each individual space is operated based on the needs of the resident. In addition, onboard sensors including light, PIR, temperature and occupancy enable building owners to configure truly intelligent buildings that enhance the user's experience without impacting their comfort or performance.

In addition to ensuring building residents are experiencing optimal comfort, building owners want to ensure that their investment is secure over time as well. Energy savings are of little value if the money saved is spent on replacement or repair of the building or the assets within. This is why the use of occupancy to understand building profiles or intelligent analytics aligned with humidity sensors onboard the thermostat are able to ensure that an owner's investment is safe without deploying additional cost and manpower. Telkonet's EcoCentral SaaS platform provides advanced analytics and reporting as well as a complex event-based maintenance tool that enables operators to maximize operations while minimizing resources.

LG's Zigbee dongle solution with Telkonet enables building owners to deploy best-in-class HVAC equipment while maximizing business operating efficiency based on its needs through in-room occupancy and smart automation. Telkonet and LG collaborated on this revolutionary solution to provide next-generation intelligence to owners and developers. Possible extensions of the joint solution beyond HVAC include lighting, plug load and voice controls.

"Today's announcement of the Telkonet/LG integration is one more example of the innovation and ingenuity that we strive for at Telkonet," stated Jason Tienor, Telkonet's Chief Executive Officer. "Our ongoing development is designed to maximize the benefits and ROI that we provide to customers while extending the opportunities available to them. This native integration with LG is another example of how we team with industry leaders to provide best-in-class solutions for our partners and customers."

"Together, we are advancing the HVAC industry by providing innovative integrated products that promote optimum comfort and maximum efficiency," says Steve Scarbrough, LG Air Conditioning Technologies Senior Vice President. "With today's announcement of the LG integration with Telkonet, commercial customers can rest easy knowing they now have access to next-generation HVAC systems and controls for their facilities."

Today's high-performance buildings require next-generation technology, and the release of the Telkonet/LG integration is one such example. Increased comfort, improved experience, extended asset life and increased value and maximized energy efficiency. So much value in a small package. To learn more, contact Telkonet at 888.703.9398 or by emailing [sales@telkonet.com](mailto:sales@telkonet.com).

## **ABOUT TELKONET**

Telkonet, Inc. (OTCQB: TKOI) provides innovative intelligent automation platforms at the forefront of the Internet of Things (IoT) space. Helping commercial audiences better manage operational costs, the Company's EcoSmart intelligent automation platform is supported by a full-suite of IoT-connected devices that provide in-depth energy usage information and analysis, allowing building operators to reduce energy expenses. Vertical markets that benefit from EcoSmart products include hospitality, education, military, government, healthcare and multiple dwelling housing. Telkonet was founded in 1977 and is based in Waukesha, WI. For more information, visit [www.telkonet.com](http://www.telkonet.com).

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## **FORWARD LOOKING STATEMENTS**

Statements included in this release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve a number of risks and uncertainties such as the Company's ability to access sources of liquidity necessary to continue its operations and continue as a going concern, the Company's potential inability to comply with financial covenants under its credit facility, the outcome of an ongoing patent litigation lawsuit filed against the Company, the impact of the COVID-19 pandemic on the Company's operations and financial results as well as the

economy generally, competitive factors, technological development, market demand, and the Company's ability to obtain new contracts and accurately estimate net revenue due to variability in size, scope and duration of projects.

**SOURCE:** Telkonet, Inc.

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