

Telkonet Teams with Volara To Create Evolutionary Voice-Controlled Hospitality Environments

Telkonet and Volara have partnered to utilize Volara's extensive voice services to control lighting, temperature, draperies and more through Telkonet's EcoSmart Platform in hospitality and similar environments

WAUKESHA, Wis., June 05, 2018 (GLOBE NEWSWIRE) -- Telkonet, Inc. (OTCQB:TKOI), creator of the EcoSmart platform of intelligent automation solutions designed to maximize comfort and energy efficiency, has teamed with Volara, the first voice-based hotel guest engagement solution that turns voice into a powerful hospitality business tool. Together, they now offer a hospitality environment in which guests are able to use voice commands to control intelligent in-room devices and platforms to set scenes within their own hotel rooms. These scenes are able to incorporate one device or many different devices to create the exact environment that a guest requests. From changing temperatures, adjusting shades, dimming lights, adjusting the Do-Not-Disturb and Make-Up-Room signage and more, the Telkonet-Volara integration is an evolutionary step forward in hospitality experiential environments and guest comfort.

"Telkonet is on the cutting edge of hotel technology with its EcoSmart Automation and IoT platform which offers hoteliers the power to efficiently manage energy use and the flexibility to create truly memorable guest experiences," notes David Berger, CEO of Volara. "Volara is proud to have extended these benefits to voice – enabling hotel guests to control their guest room environment just by speaking naturally in their room. Further, through Volara's voice hub, guests at Telkonet client hotels can now request a needed item, service or recommendation as easily as they can adjust the climate – without ever lifting a finger."

"We're proud of the relationship and integration that we've developed with Volara and its remarkable voice-based engagement solution," states Jason Tienor, Telkonet's President and CEO. "Volara's abilities have allowed us to expand our comprehensive EcoSmart automation and IoT platform to create even more intelligent hospitality environments and stretch the boundaries of what's possible in the world of guest experiences."

As part of the joint solution, hotel operators are able to configure 'scenes' and 'commands' that will allow guests to choose their comfort level and environment. These settings will be customized to the EcoSmart Platform devices deployed and the capabilities provided within the hotel. Through enabling controls within the hotel that mirror what guests are now deploying within their own home, the hospitality industry is demonstrating its willingness to engage with guests' technology needs and desires while also providing 'smart' and sustainable environments.

In addition to the abilities provided, guests' selections and use of the platform will be tracked and trends identified to enable operators to create new, and even more intelligent, uses of the platform integration. Through Telkonet's EcoSmart cloud-based services, hotels will be able to expand energy and operating efficiencies while maximizing guest experience. With this new integration, Telkonet and Volara strive to move hospitality technology forward in new ways and provide even more possibilities for their partners and customers.

Volara provides an easy, fun way for guests to request services, get recommendations, and generally engage with hotel staff and services without the hassle of picking up the antiquated landline telephone still found in every hotel room.

Telkonet's EcoSmart Platform is a completely intelligent automation and energy management solution, saving energy around the clock, particularly when no one is present in the room, while remaining 100% responsive to guest requests. Telkonet offers integration with most in-room technology devices and platforms and EcoSmart is one of the only platforms available to the industry integrated at the network layer and providing the breadth of integrations available.

ABOUT TELKONET

Telkonet, Inc. (OTCQB:TKOI) provides innovative intelligent automation platforms at the forefront of the Internet of Things (IoT) space. Helping commercial audiences better manage operational costs, the Company's EcoSmart intelligent automation platform is supported by a full-suite of IoT-connected devices that provide in-depth energy usage information and analysis, allowing building operators to reduce energy expenses. Vertical markets that benefit from EcoSmart products include hospitality, education, military, government, healthcare and multiple dwelling housing. Telkonet was founded in 1977 and is based in Waukesha, WI. For more information, visit www.telkonet.com.

ABOUT VOLARA

<u>Volara</u> is THE provider of custom voice-based solutions for the hospitality industry and the only such provider with the Alexa for Business Service Delivery Designation from Amazon. Volara's proprietary software creates a business tool atop the leading smart speakers and natural language processing platforms. Volara's proven best practices ensure high utilization rates and an optimal guest experience that creates personal and remarkable engagement with brands. Volara is the largest manager of Alexa devices in the enterprise today and over a million people have used voiced-based solutions powered by Volara. For more information, please visit http://www.volara.io.

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