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# Telkonet's SmartEnergy Technology Enables Embassy Suites Denver/Convention Center to Earn LEED Certification

**Windsor Management demonstrates exceptional dedication to quality and standards**

MILWAUKEE, Oct. 24, 2011 /PRNewswire/ -- Telkonet, Inc. (OTC BB: TKOI), developer of revolutionary energy management technology announced that its SmartEnergy platform provided a key component to the 403-room Embassy Suites Downtown Denver/Convention Center hotel, who recently received LEED Silver certification. This Embassy Suites property is the first LEED Silver certified hotel in the Denver metro area as well as the first in the Embassy Suites brand portfolio.

(Logo: <https://photos.prnewswire.com/prnh/20111011/NY83909LOGO> )

"This is a tremendous accomplishment for the Embassy Suites property, the design and development team, and the hotel's staff, and they should be congratulated on their efforts," said Jason Tienor, CEO of Telkonet.

Telkonet worked closely with WPM Construction, the general contractor, to provide the HVAC [energy management](#) solution. Telkonet's proprietary SmartEnergy system minimizes energy consumption by reducing time spent cooling or heating unoccupied guest rooms, delivering significant savings and reducing the building's carbon footprint. Ideal installations for SmartEnergy have intermittent occupancy, such as hotel guest rooms or conference space, college dormitories, military barracks, and healthcare facilities. Properties realize a savings of 20% to 40% less than what HVAC energy costs would be without energy management technology.

"We are pleased to have [Telkonet's EcoSmart thermostats](#) and energy management solution installed in the Embassy Suites hotel, providing a contributing technology to our ongoing energy conservation efforts," said Robert Kisabeth, General Manager of the Embassy Suites property, a hotel managed by Windsor Capital Group.

"Telkonet, along with other vendor partners, enabled the Embassy Suites to become LEED Silver certified," Kisabeth said. While reducing energy use and runtime in our HVAC operations, we realize substantially lower energy costs for the property. Telkonet's highly accurate sensors detect when rooms are occupied or unoccupied and the [Recovery Time™ technology](#) ensures guests are comfortable within minutes of arriving in their guestrooms."

"We anticipate that with rising energy costs, the hospitality industry will continue to seek

strategies and technologies, such as our EcoSmart platform, that reduce energy consumption and costs while not adversely affecting the guest experience," said Tienor.

In addition to HVAC energy management, the Embassy Suites Downtown Denver initiated other key energy savings measures such as placing solar reflective material on the roof, using an energy-efficient glazing on all windows, maintaining efficient recycling practices, and selecting plumbing, mechanical equipment and lighting systems that would conserve water and use less energy.

## **ABOUT TELKONET**

Telkonet is leading energy management technology provider offering hardware, software and services to commercial customers worldwide. The EcoCentral Platform, in conjunction with the EcoSmart Suite of products, provides comprehensive savings, management and reporting of a building's energy consumption. Telkonet's energy management products are installed in over 200,000 rooms in properties within the Hospitality, Military, Educational, Healthcare and Residential markets reducing energy consumption, carbon footprints and eliminating the need for new energy generation. For more information, visit

[www.telkonet.com](http://www.telkonet.com)

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## **ABOUT WINDSOR MANAGEMENT SERVICES**

Windsor Management Services, a subsidiary of WCG Hotels, is an award-winning, comprehensive hospitality management and development organization that manages full-service, upscale hotel properties throughout the United States. With more than 30 years of experience, Windsor Management Services is known for unmatched results for its owners and unparalleled service for its guests delivered with a personal connection. For more information, visit [www.windsormanagementservices.com](http://www.windsormanagementservices.com) or [www.wcghotels.com](http://www.wcghotels.com).

Additionally, please contact Bill Upshaw, President & Chief Operating Officer or Craig Stechman, Senior Vice President-Sales & Marketing at 310-566-1100.

## **ABOUT LEED**

LEED, an acronym for Leadership in Energy and Environmental Design, is an independent, non-profit, third-party rating system established by the U.S. Green Building Council. The U.S. Green Building Council's LEED green building certification system is the foremost program for the design, construction and operation of green buildings. Nearly 40,000 projects currently participate in commercial and institutional LEED rating systems, comprising nearly 8 billion square feet of construction space in all 50 states and 120 countries. In addition, more than 11,000 homes have been certified under the LEED for Homes rating system, with more than 52,000 homes registered. By using less energy, LEED-certified buildings save money for families, businesses and taxpayers; reduce greenhouse gas emissions; and contribute to a healthier environment for residents, workers and the community. For more information, visit [www.usgbc.org](http://www.usgbc.org).

Statements included in this release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve a number of risks and uncertainties such as competitive factors, technological development,

market demand and the Company's ability to obtain new contracts and accurately estimate net revenue due to variability in size, scope and duration of projects, and internal issues in the sponsoring client. Further information on potential factors that could affect the Company's financial results, can be found in the Company's Registration Statement and in its Reports on Forms 8-K filed with the Securities and Exchange Commission (SEC).

SOURCE Telkonet, Inc.