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# **Telkonet and Mobile Universe Deliver Global Integrated Satellite/Powerline Communications Offering**

**Partnership targets rapid delivery of powerline communications (PLC)-based broadband connectivity to schools, education, government and commercial customers in the Caribbean and Latin America**

GERMANTOWN, Md.--

Telkonet, Inc. (AMEX: TKO), the leader in providing powerline carrier (PLC) networking solutions using existing electrical wiring, today announced that it has partnered with Mobile Universe of McLean, Virginia, a global provider of satellite-based broadband solutions. The partnership will target the education, lodging, government and commercial markets worldwide with a secure and integrated broadband connectivity package leveraging Telkonet's iWire System's(TM) powerline networking system and Mobile Universe's satellite solutions based on the Intelsat GXS network.

This unique bundled offering using VSAT satellite terminals and PLC technology for local in-building IP-based data distribution using existing electric wiring will allow the rapid deployment of wide and local area networks (WAN/LAN) infrastructure and ubiquitous delivery of broadband connectivity, via an extensive Intelsat global satellite network. This cost-effective and rapidly-deployable satellite-based broadband solution is well-suited for use in schools, hotels, government facilities, commercial buildings and as part of recovery efforts in areas struck by natural disasters throughout the Caribbean and Latin America markets.

Ronald W. Pickett, president and CEO of Telkonet stated, "Allying with an experienced global satellite solutions provider like Mobile Universe provides Telkonet with a proven regional partner to offer government and commercial entities with cost-effective, integrated communications solutions, perfect for addressing the growing connectivity needs of the Caribbean and Latin American education, lodging, industrial and commercial markets."

Harry G. Garcia, president of Mobile Universe, commented, "By integrating the industry-leading Mobile Universe satellite connectivity solution and the unique Telkonet IP-over-powerline solution set, both companies will enjoy an exclusive marketing position from which to capitalize on the continued growth of the education, commercial, hotel, and government markets of the Caribbean and Latin America. Based on decades of experience and success in the region, we are confident this unique blend of technologies and corporate relationship will not only increase our existing multi-million dollar line of business in the Caribbean, but also, allow us to facilitate the realization of several million dollars in new business over the next 12-18 months by winning multiple large scale service delivery opportunities in Central

and South America."

#### About Mobile Universe

Launched in 1999, Mobile Universe, a subsidiary of COMPEX Corporation, provides mobile and wireless networking solutions and technology for Internet access at home, business, and on the road and develops reliable custom solutions for secure networking and data access for government agencies, public safety and homeland security, private sector, educational institutions, law enforcement, banks, construction, and retail markets. With Network Operations Centers in McLean, Virginia and San Juan, Puerto Rico, Mobile Universe owns and operates two fully redundant DVB-S2 satellite hubs installed in teleports in Hagerstown, Maryland and Atlanta, Georgia.

The company's satellite hubs are tied to the Intelsat GXS network which provides worldwide coverage. GXS is a state-of-the-art network integrating a worldwide ground infrastructure of teleports, 6 PoP in strategic traffic exchange points, multi-homing Tier 1 IP Nodes and seamless fiber connections with path diversity. The GXS network is integrated with Intelsat's global fleet of 51 satellites to provide services that enable the delivery of voice, data, video and IP applications to users in developed or underserved areas around the world - with ease, reliability and economic efficiencies. For more information, please visit [www.mobileuniverse.com](http://www.mobileuniverse.com).

#### About Telkonet

Telkonet develops and markets technology for the high-speed transmission of secure IP based data communications, video and voice over existing in-premise and shipboard electrical wiring. The revolutionary Telkonet iWire(TM) System utilizes proven powerline communications (PLC) technology to deliver commercial high-speed broadband access from an IP "platform" that is easy to deploy, reliable and cost-effective by leveraging a building's existing electrical infrastructure.

Telkonet's products are designed for use in industrial, commercial and residential applications, including multi-dwelling units and the hospitality and government markets. Applications supported by the Telkonet "platform" include but are not limited to: VoIP telephones, Internet connectivity, local area networking, video teleconferencing, IP surveillance, network energy management and a host of other IT services. For more information, please visit [www.telkonet.com](http://www.telkonet.com).

Statements included in this release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve a number of risks and uncertainties such as competitive factors, technological development, market demand and the Company's ability to obtain new contracts and accurately estimate net revenues due to variability in size, scope and duration of projects, and internal issues in the sponsoring client. Further information on potential factors that could affect the Company's financial results, can be found in the Company's Registration Statement and in its Reports on Forms 8-K filed with the Securities and Exchange Commission (SEC).

Source: Telkonet, Inc.