



4th Quarter Earnings Presentation



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Disclosures

- This presentation contains non-GAAP financial measures. Intel revenue, gross margin, and earnings per share are presented on a non-GAAP basis except with respect to our Q1 2022 revenue outlook or as otherwise indicated. This presentation also includes a non-GAAP free cash flow (FCF) measure. The Appendix provides a reconciliation of these measures to the most directly comparable GAAP financial measure. The non-GAAP financial measures disclosed by Intel should not be considered a substitute for, or superior to, the financial measures prepared in accordance with GAAP. Please refer to “Explanation of Non-GAAP Measures” in Intel’s quarterly earnings release for a detailed explanation of the adjustments made to the comparable GAAP measures, the ways management uses the non-GAAP measures, and the reasons why management believes the non-GAAP measures provide investors with useful supplemental information.
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Executive Summary



Beat expectations on revenue, GM, and EPS in Q4

Highest quarterly and full year revenue ever

Advancing our IDM 2.0 advantage

Announced U.S. manufacturing site in Ohio

Demonstrating superior agility in a supply-constrained environment

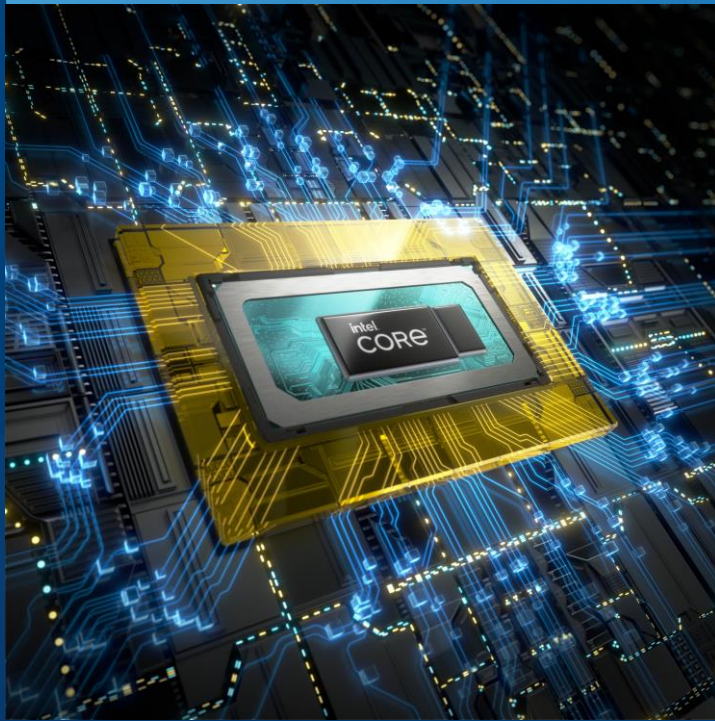
Optimizing investments; unlocking shareholder value

Completed first close of NAND sale; announced intent to take Mobileye public

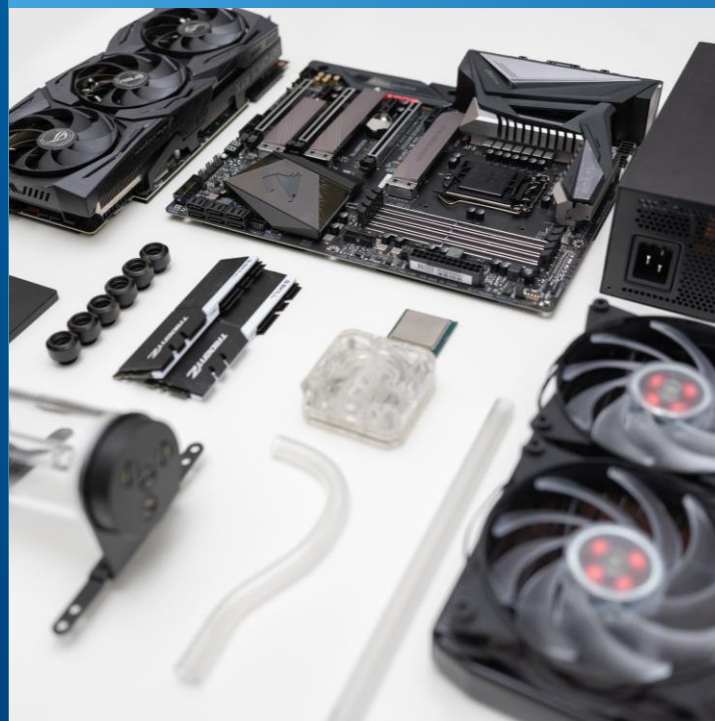
Raising the dividend 5%

Industry Outlook

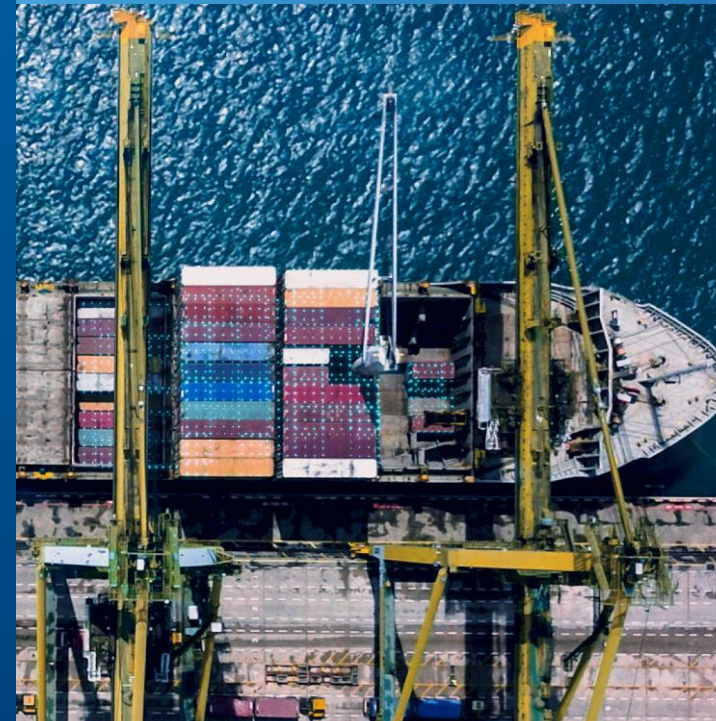
Unprecedented Market Demand Continues



Ecosystem Constraints Improve but Persist into 2023



Continued Need for Resilient Supply Chain



Executing on our Strategy

IDM 2.0

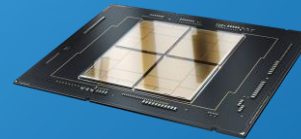


Intel 7 shipping in volume
Announced new U.S. fab site in Ohio
Industry's first production high-NA EUV tool

Leadership Products



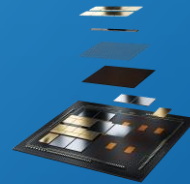
Alder Lake



Sapphire Rapids



Alchemist



Ponte Vecchio

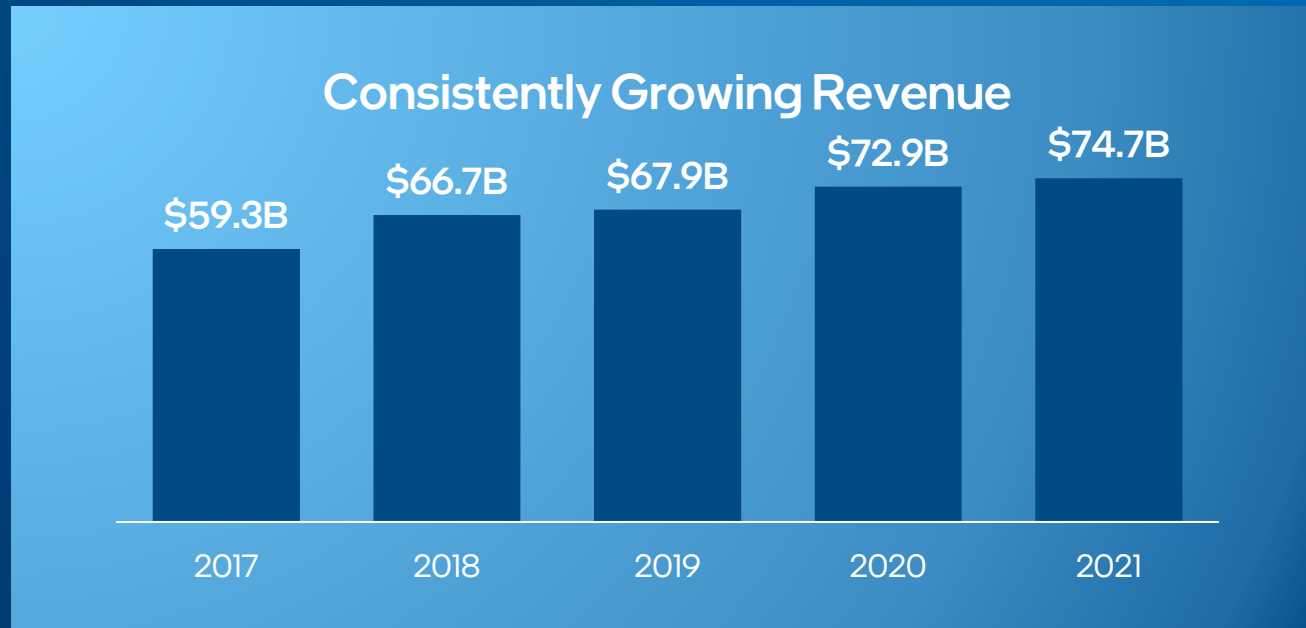
Robust lineup of leadership products
driving momentum in 2022

Shareholder Value



Announced intent to take Mobileye public
First close of NAND sale

Best Year Ever



Records

- Highest FY revenue ever
- Highest quarterly revenue ever
- Record FY CCG revenue
- Record Quarterly DCG revenue
- Record Quarterly and FY IOTG revenue
- Record FY Mobileye revenue

Q4'21

2021

\$19.5B

Revenue

\$1.2B above Oct guidance
Up 4% YoY

\$74.7B

Revenue

\$1.2B above Oct guidance
Up 2% YoY

55.4%

Gross Margin

1.9 ppt above Oct guidance
Down 4.6 ppt YoY

57.7%

Gross Margin

0.7 ppt above Oct guidance
Down 1.7 ppt YoY

\$1.09

EPS

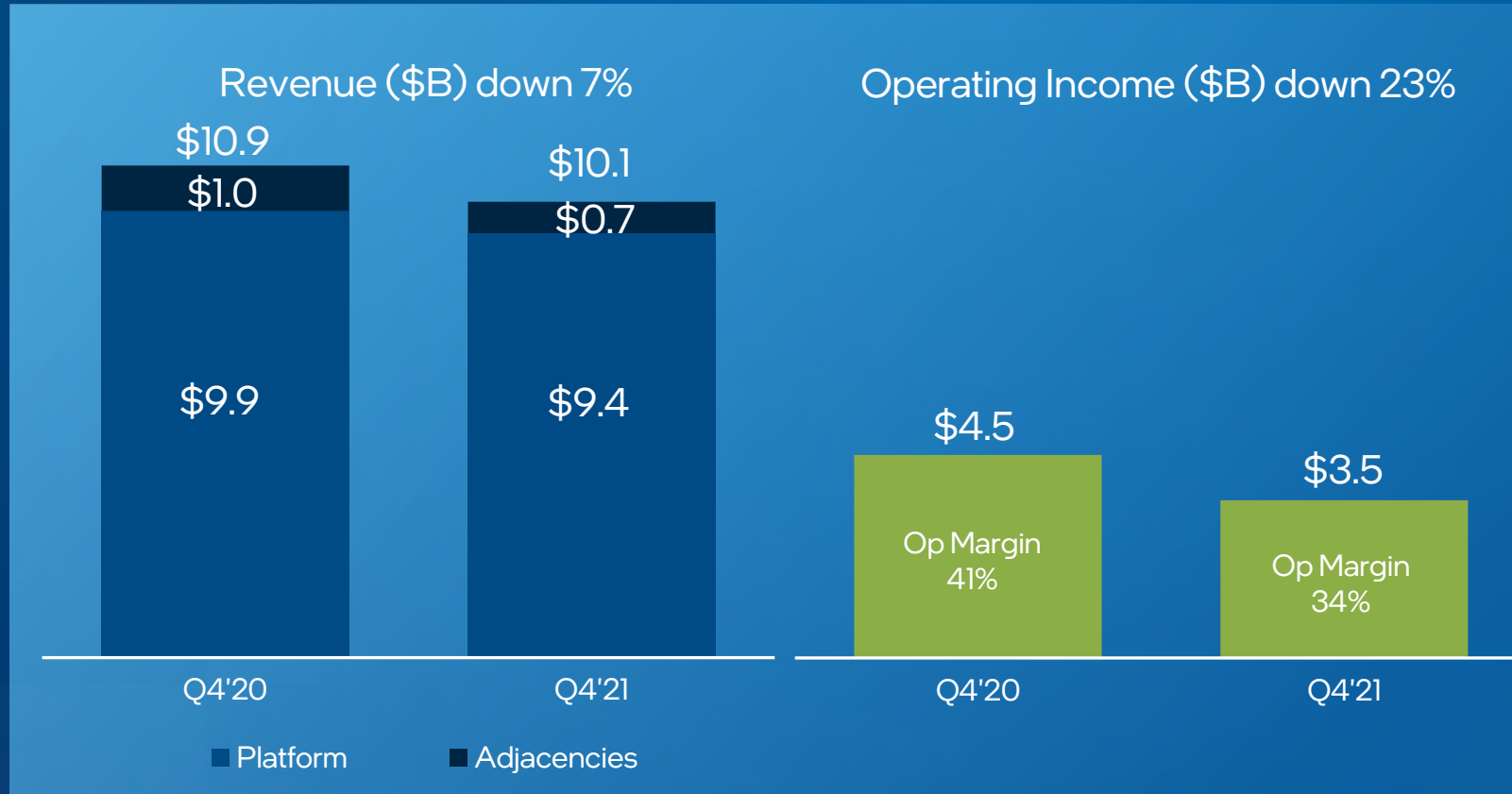
\$0.19 above Oct guidance
Down 26% YoY

\$5.47

EPS

\$0.19 above Oct guidance
Up 7% YoY

Client Computing Group



YoY Revenue	
Platform	(5%)
Adjacencies ¹	(28%)

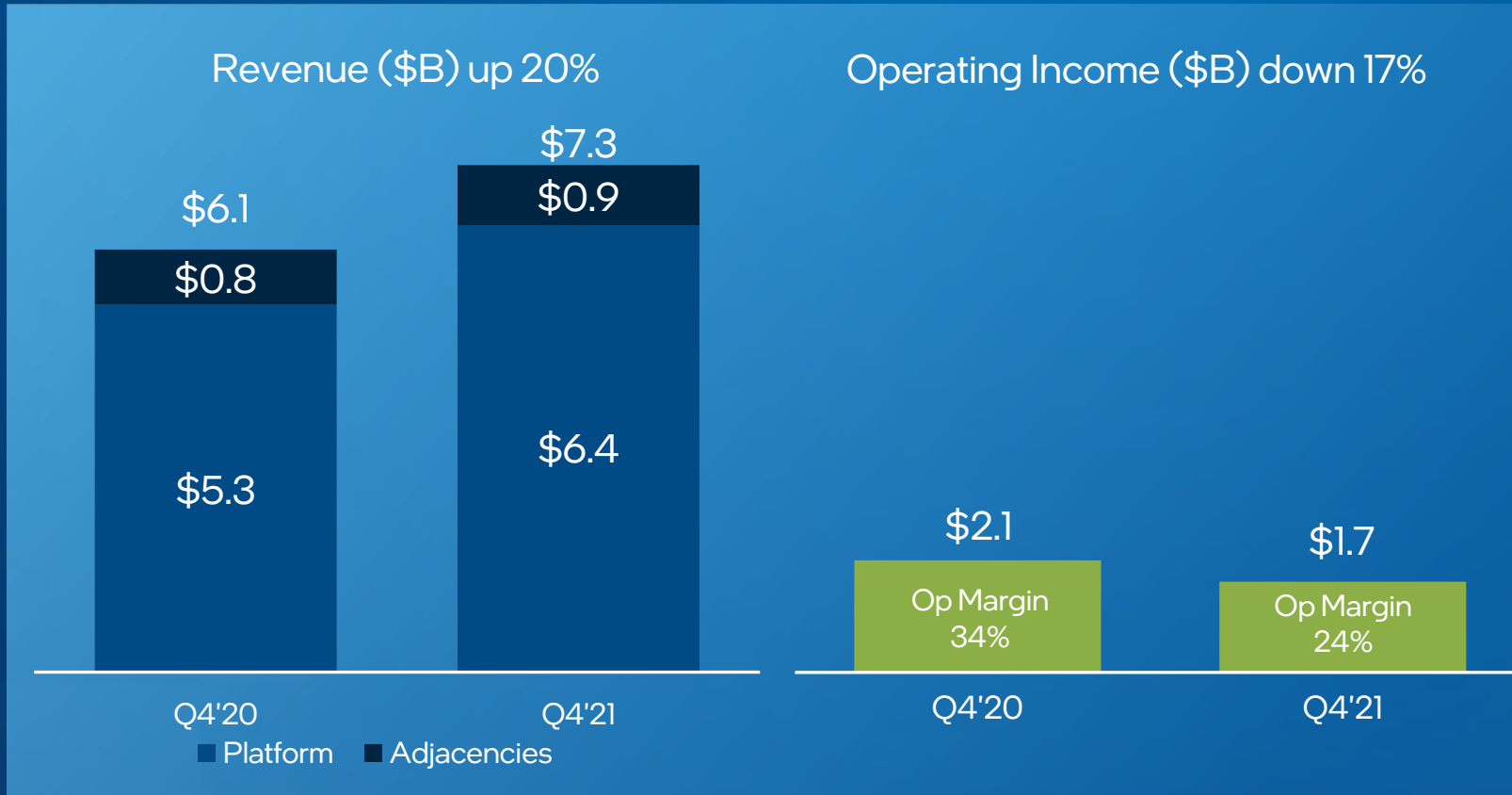
Market Segments	YoY Revenue
Notebook	(16%)
Desktop	19%

CCG Platform	YoY
PC Volumes	(18%)
Notebook ASP	14%
Desktop ASP	11%

Lower revenue on ecosystem constraints and modem ramp down
Lower operating income on less reserve sell-through and investment for Intel 4

1. CCG adjacencies include modem, wireless communications, wired connectivity, systems, and (prior to Q3 2020 divestiture) connected home products.

Data Center Group



YoY Revenue	
Platform	22%
Adjacencies ¹	9%

Market Segments	YoY Revenue
Cloud SP	(5%)
Enterprise & Gov.	53%
Comms SP	22%

DCG Platform	YoY
Unit Volumes	17%
ASPs	4%

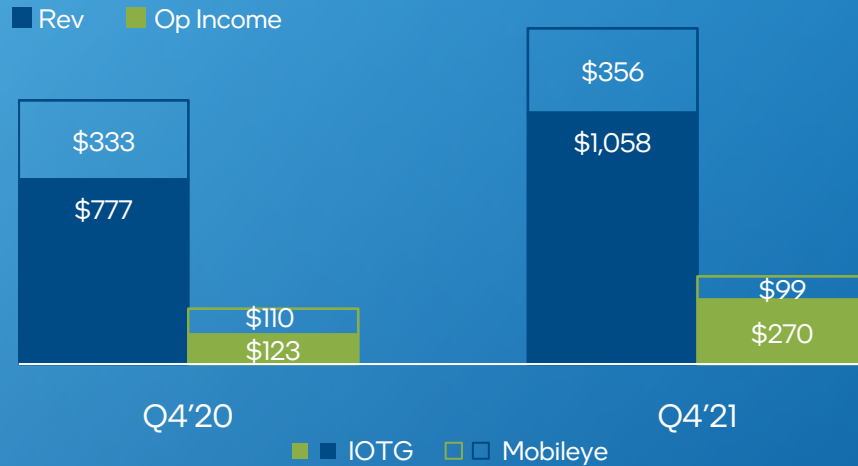
Record revenue on strong enterprise demand

Lower operating income on one-time Intel Federal charge, 10nm mix, and increased investment

1. DCG adjacencies include Optane (beginning in 2021), AI accelerator, ethernet, 5G and silicon photonics products.

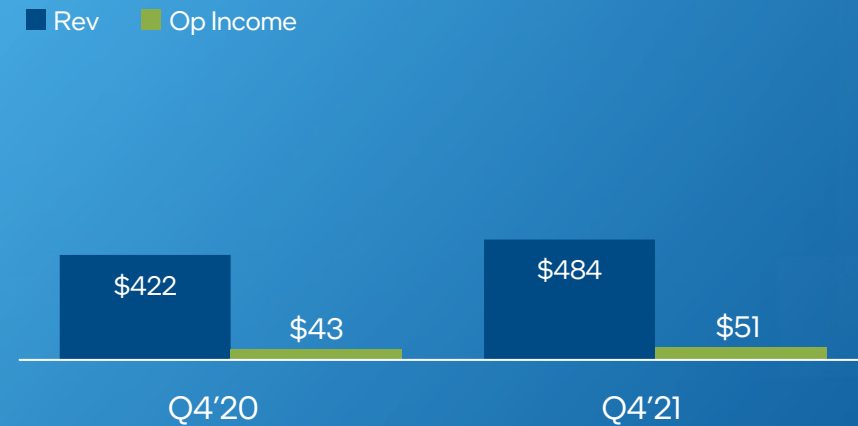
Other Business Segments

IOT: IOTG + Mobileye (\$M)



- Record IOTG revenue up 36% YoY and operating income up 120% YoY driven by COVID recovery
- MBLY revenue up 7% YoY on improvement in global vehicle production; operating income down 10% YoY

PSG (\$M)



- PSG revenue up 15% YoY on strong demand
- Operating income up 19% YoY

Outlook

Q1 2022 Outlook¹

\$18.3B

Revenue

Down 1% YoY

52%

Gross Margin

Down 6.8 ppt YoY

\$0.80

EPS

Down 40% YoY

¹ Outlook and YoY comparisons exclude share-based compensation and gains/losses on equity investments.

Appendix

Reconciliation of Non-GAAP Actuals

(In Billions, Except Per Share Amounts)	Three Months Ended		Twelve Months Ended		Twelve Months Ended		
	Dec 25, 2021	Dec 26, 2020	Dec 25, 2021	Dec 26, 2020	Dec 28, 2019	Dec 29, 2018	Dec 30, 2017
GAAP revenue	\$20.5	\$20.0	\$79.0	\$77.9	\$72.0	\$70.8	\$62.8
NAND memory business	(1.0)	(1.1)	(4.3)	(5.0)	(4.1)	(4.1)	(3.5)
Non-GAAP revenue	\$19.5	\$18.9	\$74.7	\$72.9	\$67.9	\$66.7	\$59.3
GAAP gross margin percentage	53.6%	56.8%	55.4%	56.0%			
Acquisition-related adjustments	1.6%	1.6%	1.6%	1.6%			
NAND memory business	0.2%	1.7%	0.6%	1.8%			
Non-GAAP gross margin percentage	55.4%	60.0%	57.7%	59.4%			
GAAP earnings per share—diluted	\$1.13	\$1.42	\$4.86	\$4.94			
Acquisition-related adjustments	0.09	0.09	0.36	0.33			
Restructuring and other charges	0.01	0.02	0.65	0.05			
Ongoing mark-to-market on marketable equity securities	(0.05)	0.01	0.03	0.03			
NAND memory business	(0.08)	(0.04)	(0.33)	(0.22)			
Income tax effects	(0.01)	(0.02)	(0.10)	(0.03)			
Non-GAAP earnings per share—diluted	\$1.09	\$1.48	\$5.47	\$5.10			

Reconciliation of Non-GAAP Outlook

(In Billions, Except Per Share Amounts)	Q1 2021 Actuals	Q1 2022 Outlook Approximately
GAAP revenue	\$19.7	\$18.3
NAND memory business	(1.1)	--
Non-GAAP revenue	\$18.6	\$18.3
GAAP gross margin	55.2%	49.4%
Acquisition-related adjustments	1.6%	1.9%
Share-based compensation	0.4%	0.6%
NAND memory business	1.7%	--
Non-GAAP gross margin	58.8%	52.0%
GAAP earnings per share—diluted	\$0.82	\$0.70
Acquisition-related adjustments	0.09	0.10
Restructuring and other charges	0.54	0.00
Share-based compensation	0.10	0.18
(Gains) losses from divestiture	--	(0.25)
(Gains) losses on equity investments, net	(0.09)	(0.02)
NAND memory business	(0.04)	--
Income tax effects	(0.08)	0.09
Non-GAAP earnings per share—diluted	\$1.34	\$0.80

Non-GAAP Changes: SBC and ICAP Portfolio Gains/Losses¹

(In Billions, Except Per Share Amounts)

	FY 2021	FY 2020	FY 2019
GAAP net revenue	\$79.0	\$77.9	\$72.0
NAND memory business	(4.3)	(5.0)	(4.1)
Non-GAAP net revenue	\$74.7	\$72.9	\$67.9
GAAP gross margin	\$43.8	\$43.6	\$42.1
Acquisition-related adjustments	1.3	1.2	1.1
Share-based compensation	0.3	0.3	0.3
NAND memory business	(2.0)	(1.5)	0.0
Non-GAAP gross margin	\$43.4	\$43.6	\$43.5
GAAP gross margin percentage	55.4%	56.0%	58.6%
Acquisition-related adjustments	1.6%	1.6%	1.6%
Share-based compensation	0.4%	0.4%	0.3%
NAND memory business	0.6%	1.8%	3.5%
Non-GAAP gross margin percentage	58.1%	59.8%	64.1%
GAAP operating income	\$19.5	\$23.7	\$22.0
Acquisition-related adjustments	1.5	1.4	1.3
Restructuring and other charges	2.6	0.2	0.4
Share-based compensation	2.0	1.9	1.7
NAND memory business	(1.4)	(0.9)	0.6
Non-GAAP operating income	\$24.2	\$26.2	\$26.1
GAAP operating margin	24.6%	30.4%	30.6%
Acquisition-related adjustments	1.9%	1.8%	1.8%
Restructuring and other charges	3.3%	0.3%	0.5%
Share-based compensation	2.7%	2.4%	2.4%
NAND memory business	(0.1)%	0.9%	2.9%
Non-GAAP operating margin	32.4%	36.0%	38.4%
GAAP earnings per share—diluted	\$4.86	\$4.94	\$4.71
Acquisition-related adjustments	0.36	0.33	0.29
Restructuring and other charges	0.65	0.05	0.09
Share-based compensation	0.49	0.44	0.39
(Gain)/loss on divestiture	--	--	(0.16)
(Gain) loss on equity investments, net ²	(0.67)	(0.45)	(0.35)
NAND memory business	(0.33)	(0.22)	0.13
Income tax effects	(0.06)	(0.03)	(0.07)
Non-GAAP earnings per share—diluted	\$5.30	\$5.06	\$5.03

¹ Changes effective beginning Q1 2022

² The adjustment for gains and losses on equity investments includes the ongoing mark-to-market adjustments previously excluded from our non-GAAP results.

Non-GAAP Changes: SBC and ICAP Portfolio Gains/Losses

(In Billions, Except Per Share Amounts)	Q1 2021 Actuals	Q2 2021 Actuals	Q3 2021 Actuals	Q4 2021 Actuals
GAAP net revenue	\$19.7	\$19.6	\$19.2	\$20.5
NAND memory business	(1.1)	(1.1)	(1.1)	(1.0)
Non-GAAP net revenue	\$18.6	\$18.5	\$18.1	\$19.5
GAAP gross margin	\$10.9	\$11.2	\$10.7	\$11.0
Acquisition-related adjustments	0.3	0.3	0.3	0.3
Share-based compensation	0.1	0.1	0.1	0.1
NAND memory business	(0.3)	(0.5)	(0.6)	(0.5)
Non-GAAP gross margin	\$10.9	\$11.1	\$10.5	\$10.9
GAAP gross margin percentage	55.2%	57.1%	56.0%	53.6%
Acquisition-related adjustments	1.6%	1.6%	1.7%	1.6%
Share-based compensation	0.4%	0.5%	0.5%	0.4%
NAND memory business	1.7%	0.5%	0.1%	0.2%
Non-GAAP gross margin percentage	58.8%	59.8%	58.3%	55.8%
GAAP operating income	\$3.7	\$5.5	\$5.2	\$5.0
Acquisition-related adjustments	0.4	0.4	0.4	0.4
Restructuring and other charges	2.2	0.3	0.0	0.0
Share-based compensation	0.4	0.6	0.5	0.4
NAND memory business	(0.2)	(0.4)	(0.4)	(0.4)
Non-GAAP operating income	\$6.5	\$6.5	\$5.7	\$5.5
GAAP operating margin	18.8%	28.3%	27.2%	24.3%
Acquisition-related adjustments	1.9%	1.9%	2.0%	1.9%
Restructuring and other charges	11.2%	1.8%	0.2%	0.1%
Share-based compensation	2.2%	3.2%	2.8%	2.2%
NAND memory business	1.0%	(0.3)%	(0.6)%	(0.5)%
Non-GAAP operating margin	35.1%	34.9%	31.8%	28.2%
GAAP earnings per share—diluted	\$0.82	\$1.24	\$1.67	\$1.13
Acquisition-related adjustments	0.09	0.09	0.09	0.09
Restructuring and other charges	0.54	0.08	0.01	0.01
Share-based compensation	0.10	0.15	0.13	0.11
(Gain) loss on equity investments, net	(0.09)	(0.07)	(0.42)	(0.09)
NAND memory business	(0.04)	(0.09)	(0.10)	(0.08)
Income tax effects	(0.08)	(0.04)	0.07	(0.02)
Non-GAAP earnings per share—diluted	\$1.34	\$1.36	\$1.45	\$1.15

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