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# Micro-Cap IPOs 2023 OVERVIEW

Despite facing numerous challenges in a depressed trading and global markets, Micro-Cap IPOs defied the odds in 2023, delivering better than expected deal numbers that exceeded most people's expectations.

A total of 87 Micro-Cap issuers (issuers with up to \$300 million market cap on a post-IPO basis) which operate in 18 different sectors completed their IPO in 2023, with issuers raising approximately \$1.25 billion, in offerings ranging from approximately \$3,500,000 to \$100,000,000.

Micro-Cap foreign private issuers (FPIs) from 9 different jurisdictions completed their IPO in the U.S.

A majority of the 87 issuers (78 issuers, 89.6%) listed on Nasdaq, while 9 issuers (10.4%) listed on the NYSE.

Placing a particular emphasis on issuers operating in the Micro-Cap space, the Lucosky Brookman 2023 Micro-Cap IPO Year in Review explores all the data and trends behind these numbers, while providing a fascinating and valuable indepth look into the various elements of the IPO process.

JOSEPH M. LUCOSKY MANAGING PARTNER

87

Micro-Cap IPOs in 2023

47

Micro-Cap IPOs COMPLETED BY FOREIGN PRIVATE ISSUERS

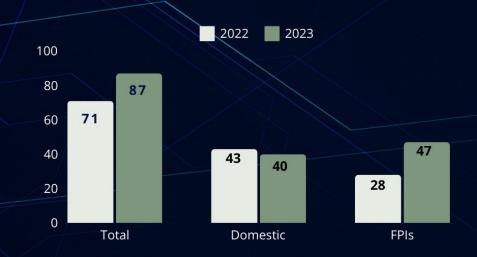
\$1.25B

RAISED BY ISSUERS COMPLETING Micro-Cap IPOs \$8M

MEDIAN OFFERING SIZE FOR Micro-Cap IPOs IN 2023



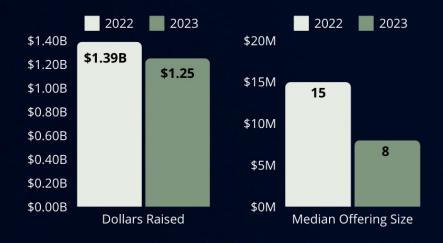
While the larger capital markets slowed down in 2023, the Micro-Cap IPO marketplace remained largely active, with a total of 87 issuers listing their securities on a Senior U.S. Exchange, representing a 22.5% increase when compared to 2022.



A total of 47 of such issuers (54%) were foreign private issuers (FPIs), representing a 67.85% increase when compared to 2022.

Issuers completing Micro-Cap IPOs in 2023 raised \$1.25 billion, down from \$1.39 billion in 2022. The median offering size in 2023 was \$8 million, a 47% decrease from 2022 (\$15 million).

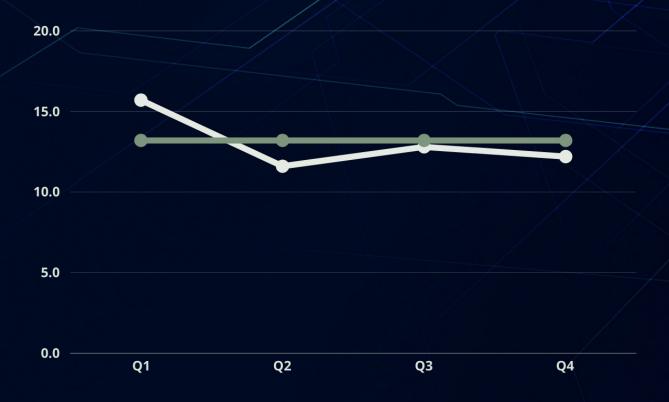
78 of these 87 issuers listed on Nasdaq (89.6%), while the other 9 issuers (10.4%) listed on the NYSE.





# **13.2 MONTHS**

In 2023, the average timeframe for Micro-Cap issuers who partnered with investment bankers, from DRS filing to effectiveness and pricing on Nasdaq or the NYSE, was 13.2 months.



The average timeframe for offerings completed in Q1 was 15.7 months, which is the longest in 2023. The average timeframe for offerings completed in Q2 was 11.6 months, which is the shortest in 2023. The average timeframe for offerings completed in Q3 was 12.8 months, just slightly below the annual average. The average timeframe for offerings completed in Q4 was 12.2 months, which is lower than the annual average.



The Micro-Cap IPOs market had a strong start to the year, with 23 issuers conducting initial public offerings between January 1st and March 31st, raising approximately \$241 million. The median capital raise was \$8 million. All of the issuers listed on Nasdaq. Sixteen (16) offerings were completed by foreign private issuers. One offering included both tradeable and non-tradeable warrants, and the remaining 22 offerings did not include warrants as part of the transaction.

The average timeframe from DRS filing to effectiveness was 15.7 months. The healthcare sector was the leading sector with 6 offerings, followed by the technology (4) sector, and the communications, consumer, industrials, and real estate sectors with 2 offerings each. Boustead Securities and Westpark Capital were the most active lead underwriters, having conducted 5 and 4 offerings, respectively. EF Hutton, Prime Number Capital, and SBI China Capital were also active, conducting 3 offerings each.



The Micro-Cap IPOs market was somewhat slower in the second quarter, with 16 issuers raising approximately \$200 million. The median capital raise was \$10.3 million. Of the 16 issuers, 3 listed on the NYSE and 13 listed on Nasdaq. FPIs completed 7 of the offerings. One offering included tradeable warrants while the remaining 15 offerings did not include warrants as part of the transaction.

The average timeframe from DRS filing to effectiveness was 11.6 months. The healthcare continued to be the leading sector with 3 offerings, followed by the consumer, financial, industrials, and technology sectors with 2 offerings each. Benchmark and Spartan Capital were the most active lead underwriters, having conducted 4 and 3 offerings, respectively. Alexander Capital and ThinkEquity were also active, conducting 2 offerings each.



The Micro-Cap IPOs market peaked in the third quarter, with 27 issuers completing their IPOs, raising approximately \$456 million. The median capital raise was \$7.8 million. Of the 27 issuers, 1 listed on the NYSE and 26 listed on Nasdaq. FPIIs completed 13 of the offerings. One offering included tradeable warrants, another included both tradeable and non-tradeable warrants, and the remaining 25 offerings did not include warrants as part of the transaction.

The average timeframe from DRS filing to effectiveness was 12.8 months. The consumer sector was the leading sector with 7 offerings, followed by the healthcare (6) and technology (5) sectors. EF Hutton and R. F. Lafferty were the most active lead underwriters, having conducted 4 offerings each. Boustead Securities and Westpark Capital were also active, conducting 3 offerings each.



The fourth quarter saw 2023 ended strongly with 21 issuers completing their IPOs, raising a total of \$351 million. The median capital raise was \$7 million. Of the 21 issuers, 5 listed on the NYSE and 16 listed on Nasdaq. FPIs completed 8 of the offerings. Warrant coverage was not offered in any of the offerings.

The average timeframe from DRS filing to effectiveness was 12.2 months. The consumer and industrials sectors were the leading sectors with 5 offerings each, followed by the technology sector (4). R. F. Lafferty was the most active lead underwriter, having conducted 6 offerings. EF Hutton and Westpark Capital were also active, conducting 4 offerings each.



## **MICRO-CAP IPOS PER MONTH**



#### **DOLLARS RAISED PER MONTH**





## **MICRO-CAP IPOS PER QUARTER**



## **DOLLARS RAISED PER QUARTER**



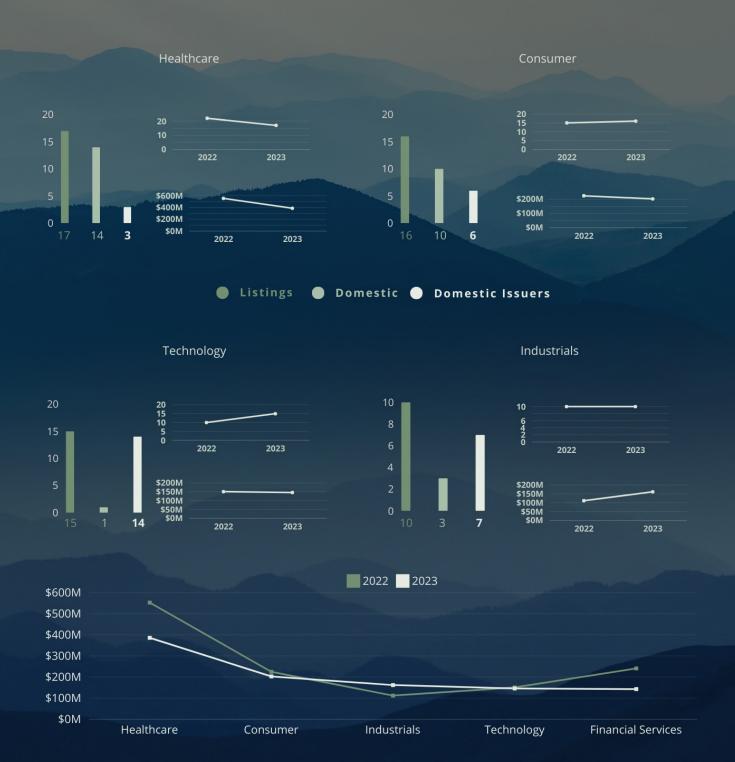
The healthcare sector led the Micro-Cap IPO market in 2023 with 17 offerings, accounting to 19.54% of the market. This represents a slight decrease from 2022 (22 issuers, 31%). The consumer and technology sectors had the second and third highest number of Micro-Cap IPOs, with 16 and 15), respectively, followed by the industrials, financial services, and real estate sectors with 10, 7, and 5 offerings each, respectively.



Issuers from the healthcare sector completing Micro-Cap IPOs in 2023 raised a total \$386 million, representing 31% of the Micro-Cap IPO market (down \$167 million, 31%, from 2022). Issuers from the consumer sector raised \$203 million (16%). Issuers from the industrials, technology, and financial services sectors raised a total of \$146 million, and \$143 million respectively (13%, 12%, and 11%). These figures are generally lower than the amounts raised in 2022, when the consumer sector raised \$225m (10% decrease in 2023), the technology sector raised \$151m (3% decrease in 2023), and the financial services sector raised \$241m (41% decrease in 2023). The industrials sector made the strongest leap in 2023, raising \$162 million, a 45% increase when compared to 2022 (\$112 million).







\*Sectors with Micro-Cap IPOs in both years are represented for the comparison



Below is a 2023 summary of the number of offerings participated in and the amount of dollars raised\* by notable investment bankers operating in the Micro-Cap markets. For the purpose of our report, we highlight investment bankers who participated in a minimum of 3 Micro-Cap IPOs.

Boustead Securities

**Hutton** 

BENCHMARK

10 Offerings \$80M

11 Offerings \$78M

8

\$58M

PRIME NUMBER CAPITAL

Univest Securities 万通证券-



\$58M

6 \$46M Offerings

7 Offerings \$37M

MAX MAX

\$31M

R.F. Lafferty & Co., Inc.

12 Offerings

\$30M

REVERE

Offerings

\$29M



軟庫中華

3 Offerings \$25M

AC SUNSHINE SECURITIES LLC

6 Offerings

\$ 24M

ALEXANDER CAPITAL @ L.P.

Offerings

\$19M

Think Equity (1)



\$19M Offerings

KINGSWOOD Capital Management

3 Offerings

\$16M

3 Offerings \$16M

WESTPARK CAPITAL

12 Offerings

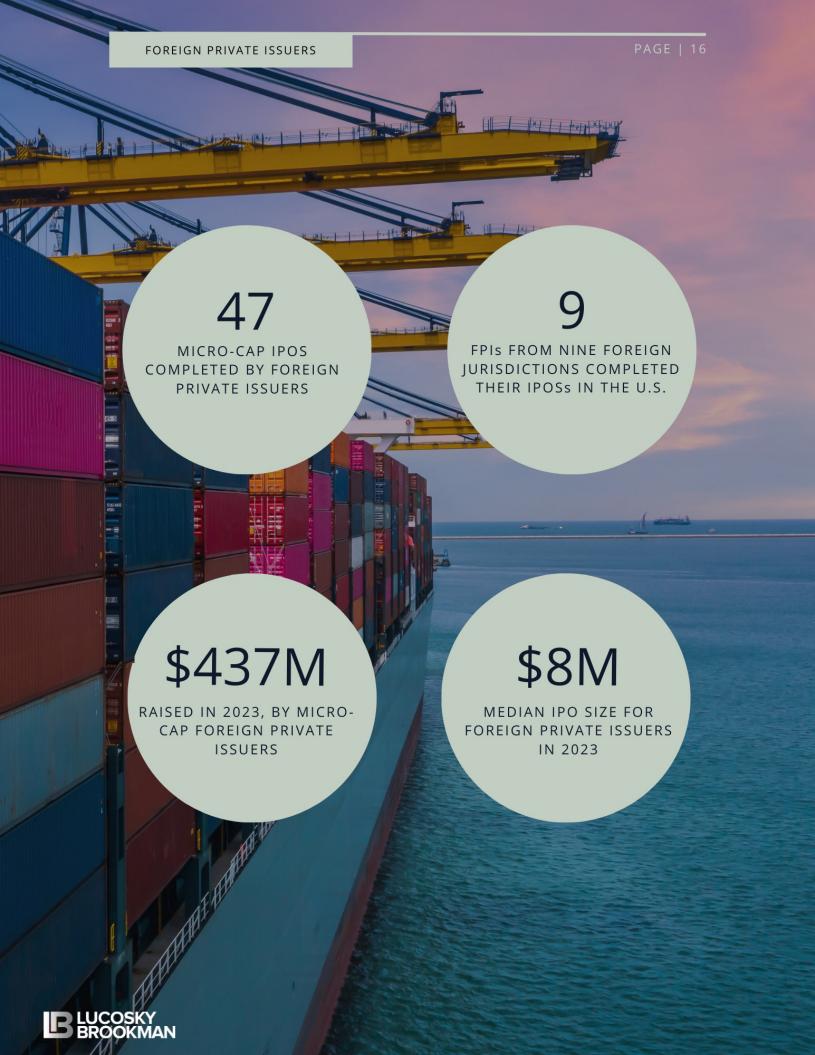
\$12M

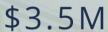
**EDOMINARI** SECURITIES

3 Offerings

\$3M





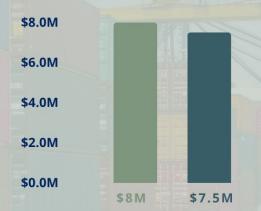


The smallest IPO by a FPI was completed by Pineapple Financial Inc. (NYSE: PAPL), a Canadian company.

# \$38M

The largest IPOs by a FPI was completed by Xiao-I Corp (Nasdaq: AIXI) a Cayman Islands company.





## **AVERAGE OFFERING SIZE**

In 2023, the median offering size for Micro-Cap IPOs completed by FPIs was \$8 million, while the average offering size for all domestic issuers completing Micro-Cap IPOs was \$7.5 million.

87 issuers completed Micro-Cap IPOs in 2023, 47 of which (54%) are from jurisdictions other than the U.S.

Domestic Issuers



FPIs completing Micro-Cap IPOs in 2023 raised a total of \$437 million in the U.S., accounting for 35% of all dollars raised in Micro-Cap IPOs during the year.



Domestic Issuers

FPIS



The leading "export" of Micro-Cap issuers in 2023, raising a total of \$164M among the 27 issuers.

Raising a total of \$39M, 5 Micro-Cap issuers from Japan completed their IPOs in the U.S. in 2023.

> **BRITISH VIRGIN ISLANDS**

Raising a total of \$32M, 4 Micro-Cap issuers from the British Virgin Islands completed their IPOs in the U.S. in 2023.

**VARIOUS** 

Micro-Cap issuers from 5 additional countries, including from Canada, China, Ireland, Singapore and Spain, also completed their IPOs in the U.S., raising a combined \$75M

ISRAEL Raising a total of \$16M, 2 Micro-Cap issuers from Israel completed their IPOs in the U.S. in 2023.





Lexeo Therapeutics, Inc. (Nasdaq: LXEO)



\$100,000,010 J.P. Morgan; Leerink Partners; Stifel, Nicolaus & Company

Turnstone Biologics Corp. (Nasdaq: TSBX)



\$80,000,004 BofA Securities; Leerink Partners; Piper Sandler

> Xiao-l Corp (Nasdaq: AlXI)



\$38,760,000 Prime Number; Guotai Junan; SBI China; AC Sunshine Securities LLC

U.S. GoldMining Inc. (Nasdaq: USGO)



\$20,000,000 H.C. Wainwright; BMO; Laurentian

Monogram Orthopaedics Inc. (Nasdag: MGRM)



\$17,216,147 Digital Offering, LLC SR Bancorp, Inc. (NASDAQ: SRBK)



\$90,551,720

ZKH Group Ltd (NYSE: ZKH)



\$62,000,000 Deutsche Bank AG; China Renaissance China International Capital

> DDC Enterprise Ltd (NYSE: DDC)



\$33,150,000 CMB International Capital; Benchmark; Maxim Group

MDB Capital Holdings, LLC (Nasdaq: MDBH)



\$19,999,992

Lichen China Ltd (Nasdag: UCN)



\$16,000,000 Univest Securities; AC Sunshine Securities Sagimet Biosciences Inc. (Nasdag: SGMT)



\$85,000,000 Goldman Sachs; Cowen; Piper Sandler

GEN Restaurant Group, Inc. (Nasdaq: GENK)



\$43,200,000 Roth Capital; Craig-Hallum; Benchmark; Sanders Morris Harris

> Shimmick Corp (Nasdaq: SHIM)



\$25,025,000 Roth Capital; Craig-Hallum

INTENSITY THERAPEUTICS, INC. (Nasdaq: INTS)



\$19,500,000 Benchmark; Freedom Capital

HiTek Global Inc. (Nasdaq: HKIT)



\$16,000,000 Pacific Century; R.F. Lafferty



WEBUY GLOBAL LTD. (Nasdaq: WBUY)



\$15,200,000 EF Hutton; Westpark Capital, Inc.

Genelux Corp

Ohmyhome Ltd (Nasdaq: WBUY)



\$15,200,000 Prime Number; SBI China Capital Financial Services Pixie Dust Technologies, Inc. (Nasdaq: PXDT)



Pixie Dust Technologies, Inc.

\$15,000,003 Boustead Securities; Sutter Securities

Fitell Corp (Nasdaq: FTEL)



\$15,000,000 Revere Securities; R.F. Lafferty U Power Limited (Nasdaq: UCAR)

# **U Power Limited**

\$14,500,002 WestPark; Orientiert XYZ; Alexander Capital

CBL International Ltd. (Nasdaq: BANL)

**CBL International Limited** 

\$13,300,000 Pacific Century Securities, LLC

/ / // /

Sacks Parente Golf, Inc. (Nasdag: SPGC)

#### SACKS PARENTE GOLF

\$12,800,000 The Benchmark Company, LLC

Primech Holdings Ltd. Interactive Strength, Inc. (Nasdaq: PMEC) (Nasdaq: TRNR)

# **FORME**

\$12,000,000 Aegis Capital

VS MEDIA Holdings Ltd (Nasdaq: VSME)



\$10,000,000 Univest; AC Sunshine

(Nasdaq: GNLX)



Chanson International Holding (Nasdaq: CHSN)



\$13,560,000 E.F. Hutton; Westpark Capital, Inc.

BranchOut Food Inc. (Nasdaq: BOF)



Plant-based Innovations

\$12,732,930 Alexander Capital; Spartan Capital

> Top KingWin Ltd (Nasdaq: TCIH)



\$11,000,000 Univest Securities AC Sunshine PRIMECH

HOLDINGS

\$12,200,000 Spartan Capital

RICHTECH ROBOTICS INC. (Nasdaq: RR)



\$10,500,000 R.F. Lafferty; Revere Securities Maison Solutions Inc. (Nasdaq: MSS)



\$10,000,000 Joseph Stone; AC Sunshine

CytoMed Therapeutics Limited. (Nasdaq: GDTC)



\$9,649,476 Benchmark; Axiom Capital

Mira Pharmaceuticals, Inc. (Nasdaq: MIRA)



\$8,925,000 Kingswood Investments

Hongli Group Inc. (Nasdag: HLP)



\$8,250,000 E.F. Hutton; Westpark Capital, Inc.

YanGuFang International Group Co., Ltd (Nasdaq: YGF)



\$8,000,000 EF Hutton; Westpark Capital, Inc. Garden Stage Ltd (Nasdaq: GSIW)



\$10,000,000 Revere; R.F. Lafferty; Dominari

Shengfeng Development Ltd. (Nasdag: SFWL)



\$9,600,000 Univest Securities, LLC

BullFrog Al Holdings, Inc. (Nasdaq: BFRG)



\$8,432,567 WallachBeth; Kingswood Capital

LEAD REAL ESTATE CO., LTD (Nasdaq: LRE)



\$8,001,000 EF Hutton,; Boustead; R.F. Lafferty

Jin Medical International Ltd. (Nasdaq: ZJYL)



\$8,000,000 Prime Number; SBI China Capital INNO HOLDINGS INC. (Nasdag: INHD)

## INNO HOLDINGS INC.

\$10,000,000 AC Sunshine Securities LLC

> Warrantee Inc. (Nasdaq: WRNT)



\$9,600,000 Prime Number Capital LLC

> SIMPPLE LTD. (Nasdaq: SPPL)



\$8,410,500 Maxim Group LLC

Intchains Group Ltd (Nasdaq: ICG)



\$8,000,000 Maxim Group LLC

WANG & LEE GROUP, Inc. (Nasdaq: WLGS)



\$8,000,000 Boustead Securities, LLC Solowin Holdings, Ltd. (Nasdaq: SWIN)



\$8,000,000 EF Hutton; Westpark Capital, Inc.

60 Degrees Pharmaceuticals, Inc. (Nasdaq: SXTP)



\$7,500,004 WallachBeth Capital LLC

> Azitra Inc (NYSE: AZTR)



\$7,500,000 ThinkEquity

Cadrenal Therapeutics, Inc. (Nasdaq: CVKD)



\$7,000,000 Boustead Securities, LLC

Gamer Pakistan Inc. (Nasdag: GPAK)



\$6,800,000 WestPark; Alexander Capital; Spartan Capital Beamr Imaging Ltd. (Nasdaq: BMR)



\$7,800,000 ThinkEquity

MGO Global (Nasdaq: MGOL)



\$7,500,000 Boustead Securities, LLC

Brera Holdings PLC (Nasdaq: BREA)



\$7,500,000 Revere Securities, LLC

NFT Gaming Co Inc. (Nasdaq: NFTG)



\$7,000,000 Laidlaw & Company; Revere Securites

> Nature Wood Group Ltd (Nasdag: NWGL)



\$6,750,000 Prime Number Capital LLC ParaZero Technologies Ltd. (Nasdaq: PRZO)



\$7,8000,000 Aegis Capital

Asset Entities Inc. (Nasdaq: ASST)



\$7,500,000 Boustead Securities, LLC

Lucy Scientific Discovery, Inc. (Nasdaq: LSDI)

Lucy Scientific Discovery

\$7,500,000 WestPark Capital; R.F. Lafferty & Co. Inc.

Alpha Technology Group Limited (Nasdaq: ATGL)



\$7,000,000 Prime Number Capital LLC

> Syra Health Corp (Nasdaq: SYRA)



\$6,669,950 Kingswood, a division of Kingswood Capital Partners, LLC



Neuraxis, Inc (NYSE: NRXS)



\$6,592,002 Alexander Capital L.P.



SRM Entertainment, Inc. (Nasdag: SRM)



\$6,250,000 EF Hutton; Dominari; Westpark

Earlyworks Co., Ltd. (Nasdaq: ELWS)



EARLY WORKS \$6,000,000 US Tiger Securities, Inc.

Northann Corp. (NYSE: NCL)



\$6,000,000 Prime Number; R.F. Lafferty; Craft

> Linkage Global Inc (Nasdaq: LGCB)



\$6,000,000 EF Hutton; R. F. Lafferty Janover Inc. (Nasdag: JNVR)



\$6,478,360 Spartan Capital; R. F. Lafferty

Trio Petroleum Corp. (NYSE: TPET)



\$6,000,000 Spartan Capital Securities, LLC

Global Mofy Metaverse Limited (Nasdaq: GMM)



\$6,000,000 Prime Number Capital LLC

Signing Day Sports, Inc. (NYSE: SGN)



\$6,000,000 Boustead Securities; Sutter Securities

Mangoceuticals, Inc. (Nasdaq: MGRX)



\$5,000,000 Boustead Securities; Sutter Securities Inspire Veterinary Partners, Inc. (Nasdaq: IVP)



\$6,400,000 Spartan Capital Securities, LLC

> ICZOOM Group Inc. (Nasdaq: IZM)



\$6,000,000 The Benchmark Company

Globavend Holdings Ltd (Nasdaq: GVH)



\$6,000,000 R.F. Lafferty & Co., Inc.

> Elevai Labs Inc. (Nasdaq: ELAB)



\$6,000,000 Univest; Webull Financial

Cheetah Net Supply Chain Service Inc. (Nasdaq: CTNT)



\$5,000,000 Maxim Group LLC



LQR House Inc. (Nasdaq: LQR)



\$5,000,000 EF Hutton; Westpark Capital ARB IOT Group Ltd (Nasdaq: ARBB)



\$5,000,000 Maxim Group LLC

Prestige Wealth Inc.

(Nasdag: PWM)

Jayud Global Logistics Limited (Nasdaq: JYD)



\$5,000,000 The Benchmark Company

Turbo Energy, S.A. (Nasdaq: TURB)



\$5,000,000 Revere; R. F. Lafferty

CaliberCos Inc.

(Nasdaq: CWD)

TURBOENERGY® POWER

\$5,000,000 Titan; Boustead; Sutter

DAVIS COMMODITIES Ltd (Nasdaq: DTCK)



\$4,350,000 Univest Securities, LLC

Pineapple Financial Inc. (NYSE: PAPL)



\$3,500,000 EF Hutton; Dominari; Westpark

La Rosa Holdings Corp, (Nasdaq: LRHC)



\$5,000,000 Alexander Capital L.P.

> Fenbo Holdings Ltd (Nasdaq: FEBO)



\$5,000,000 EF Hutton; Westpark Capital

> Syla Nasdaq: SYT



\$15,000,000 Boustead Strong Global Entertainment, Inc. (NYSE: SGE)

\$4,800,000

Spartan Capital



STRONG
GLOBAL ENTERTAINMENT

\$4,000,000 ThinkEquity



# Additional Information

Lucosky Brookman's data analytics team tracks Micro-Cap IPO transactional data throughout the industry, including, but not limited to, the following data points:

## Transaction-specific data

- Capital raise amount
- Listing price
- Underwriter(s)
- Execution time
- Initial trading data
- Warrant availability
- Tradeable warrant availability
- Company professional information
- Underwriter professional information
- Company auditor
- Other various data points

#### Industry-specific data

- Market trends
- Year-to-date underwriter aggregate capital raise amounts
- Year-to-date underwriter aggregate number of transactions
- Year-to-date sector information
- Average listing prices versus current market prices (including highs and lows

If you wish to receive additional information relating to the Micro-Cap IPO market or any specific company, please contact ipo@lucbro.com.



# Lucosky Brookman LLP

Lucosky Brookman is a leading corporate law firm directly serving the Micro-Cap and small-cap markets with offices in New York, New Jersey and Philadelphia. Whether our clients engage in an uplist, cross-list, direct list, SPAC, merger or IPO through a private placement, firm commitment underwriting, Reg A or otherwise, Lucosky Brookman is at the forefront of sophisticated OTC and senior domestic and foreign exchange listing transactions.

Lucosky Brookman is the industry leader in domestic or foreign IPO to the Nasdaq or NYSE. For micro- or small-cap companies to succeed in the IPO process, they need to have more than just an attorney, they need an advocate, a leader, a quarterback to proactively usher the company through the process and across the finish line. For 13 years, the attorneys at Lucosky Brookman have successfully assisted numerous companies achieve their goals by completing successful listing transactions on the Nasdaq or NYSE – many times in connection with a simultaneous financing transaction and/or a restructuring.

The Micro-Cap IPO Year in Review is the most comprehensive resource dedicated to the Micro-Cap IPO marketplace. It brings powerful and in-depth market data and analytics to help issuers, management teams, boards of directors, consultants and others involved in the IPO process make better decisions.

Please contact us at ipo@lucbro.com if you would like to discuss your company's IPO prospects, if you would like to better understand the IPO marketplace or if you would like to receive a comprehensive 7-8 page IPO Analysis of your company.

Lucosky Brookman LLP www.lucbro.com ipo@lucbro.com

