

Information Analysis Inc. Announces Fourth Quarter Results

FAIRFAX, Va.--(BUSINESS WIRE)--

Information Analysis Inc. (OTCBB:IAIC) today reported results for the fourth quarter and full year ended December 31, 2006. Revenues were \$2,002,000, compared to \$2,950,000 reported in the fourth quarter 2005. The Information Technology services company reported net income of \$106,000 or \$0.01 per share basic and diluted, compared to net income of \$261,000 or \$0.02 per share basic and diluted in the comparable period in 2005.

For the year ended December 31, 2006, IAI posted revenue of \$9,459,000 and net income of \$502,000, or \$0.05 per share basic and \$0.04 diluted. The Company reported revenue of \$10,772,000 and net income of \$732,000 or \$0.07 per share basic and diluted for the year ended December 31, 2005.

"We experienced a downturn of revenues in 2006 as a result of delays in the government ordering process," said Sandor Rosenberg, Chairman and Chief Executive Officer of IAI. "During the past few years we were able to reach financial stability, which has allowed us to plan for future growth. We have been working diligently on building a larger pipeline. This is expected to add additional revenue during 2007 and future years. We continue to see more opportunities through our Adobe relationship that should enhance our future business.

"We are continuing too pursue merger/acquisition opportunities with other organizations."

About Information Analysis Incorporated

Information Analysis Incorporated (<u>www.infoa.com</u>), headquartered in Fairfax, Virginia, is an information technology services company. The Company is a web solution provider and software conversion specialist, modernizing legacy systems and extending their reach to the internet world.

Additional information for investors

This release may contain forward-looking statements regarding the Company's business, customer prospects, or other factors that may affect future earnings or financial results. Such statements involve risks and uncertainties which could cause actual results to vary materially from those expressed in the forward-looking statements. Investors should read and understand the risk factors detailed in the Company's 10-KSB for the fiscal year ended December 31, 2006, and in other filings with the Securities and Exchange Commission.

Information Analysis Incorporated Condensed Statements of Operations

(in thousands, except per share data)	2006	2005	
Sales: Professional fees Software sales	\$ 1,809 193	\$ 2,187 763	
Total sales Cost of goods sold and services provided:		2 , 950	
Cost of professional fees Cost of software sales	1,322 143	1,689 534	
Total cost of sales	1,465	2,223	
Gross profit Operating expenses: Selling, general and administrative	537 (421)	727 (462)	
Income from operations Other expenses, net	116 (9)		
Income before provision for income taxes Provision for income taxes	107 1	266 5	
Net income	\$ 106 =======	\$ 261 ========	
Earnings per Common Share: Basic and Diluted Basic net income	\$ 0.01	\$ 0.02	
Diluted net income	\$ 0.01	\$ 0.02 ===================================	
Shares used in calculating earnings per share:			
Basic Diluted	11,151,394 11,366,653	10,620,570 11,388,849	
	Twelve months ended December 31,		
(in thousands, except per share data)	2006	2005	
Sales: Professional fees Software sales	\$ 8,484 975	\$ 9,045 1,727	
Total revenue Cost of goods sold and services provided:	9,459	10,772	
Cost of professional fees Cost of software sales		6,960 1,348	
Total cost of sales		8,308	
Gross profit Operating expenses: Selling, general and administrative		2,464	
	(1,929)	(1,715)	
Income from operations Other expenses, net	507 (4)	749 (12)	
Income before provision for income taxes Provision for income taxes	503 1	737 5	

Net income		\$ 502		
Earnings per Common Share: Basic and Dilute	\ d			
Basic net income		\$ 0.05		0.07
Diluted net income			\$	0.07
Shares used in calculating earnings per				
share:				
Basic		11,018,317 10,376,247		
Diluted		11,342,072	10,968,026	
Information Analysis Inco Balance Sheets	orp	orated		
		As of		
	De		December 31, 2005	
(in thousands)		2006		
ASSETS				
Current assets:				
Cash and cash equivalents	\$	808	\$	452
Accounts receivable, net		1,758		1,994
Prepaid expenses		382		183
Note receivable Other receivables		116 6		85 15
Other assets		4		
		2 074		2 720
Total current assets		3,074		2 , 729
Fixed assets, net		67		57
Other assets		9		9
Total assets	\$	3,150	\$	2,795
LIABILITIES & STOCKHOLDERS' EQUITY Current liabilities:				
Accounts payable	\$	644	\$	1,175
Deferred revenue	·	513	·	214
Accrued payroll and related				
liabilities		265		321
Other accrued liabilities		53		125
Income taxes payable				4
Revolving line of credit				
Total current liabilities		1,475		1,839
Total liabilities		1 175		1 , 839
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Common stock, par value \$0.01, 30,000,000				
shares authorized; 12,839,376 shares				
issued, 11,196,760 outstanding at December	-			
31, 2006, and 12,127,626 shares issued, 10,623,015 outstanding at December 31,				
2005,		128		121
Additional paid in capital		14,486		14,212
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Accumulated deficit	(12,009)	(12,511)
Other comprehensive income		(12)
Less treasury stock; 1,642,616 and		
1,504,611 shares at cost at December 31,		
2006 and 2005, respectively	(930)	(854)
	4 655	0.5.6
Total stockholders' equity	1,675	956
Total liabilities and stockholders' equity	\$ 3,150	\$ 2,795
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Source: Information Analysis Inc.