

Marcus & Millichap Names Defease With Ease | Thirty Capital a Preferred Partner for Debt Management Services

CALABASAS, Calif.--(BUSINESS WIRE)-- Marcus & Millichap (NYSE:MMI), a leading commercial real estate brokerage firm specializing in investment sales, financing, research and advisory services, today announced that Defease With Ease | Thirty Capital has joined the firm's Preferred Partner Program, providing clients with access to specialized expertise in defeasance, interest rate hedging and yield maintenance.

Debt structure, interest rate hedging strategies and prepayment considerations can have a significant impact on the economics and execution of commercial real estate transactions. Through the relationship, Marcus & Millichap clients and investment professionals will have access to Defease With Ease | Thirty Capital's debt management expertise and resources to help evaluate options, manage transaction costs and interest rate risk, and execute debt-related strategies in connection with property sales and refinancing.

The relationship also complements the financing capabilities of Marcus & Millichap Capital Corporation (MMCC) and IPA Capital Markets, both led by Evan Denner, executive vice president and head of business for the firm's capital markets operations, which provides borrowers with additional resources for evaluating and executing debt-related strategies.

"Debt considerations are increasingly important to investment strategy and transaction execution," said Richard Matricaria, senior vice president and chief growth officer of Marcus & Millichap. "Defease With Ease | Thirty Capital brings extensive experience and specialized capabilities that can help our clients better understand their options and navigate complex debt requirements. Adding this expertise to our Preferred Partner Program further expands the resources available to our investment professionals and clients throughout the investment lifecycle."

Defease With Ease | Thirty Capital has more than 25 years of capital markets experience and has completed more than 12,000 defeasance and hedging transactions representing more than \$150 billion in notional value. The firm manages the defeasance process from initial cost analysis through closing and provides interest rate hedging services, including caps, swaps and collars. Its capabilities also include yield maintenance analysis and broader portfolio and debt analysis.

"Commercial real estate owners are navigating increasingly complex debt decisions where structure, timing and pricing can have a meaningful impact on investment outcomes," said Mark Kurowski, Managing Director of Defease With Ease | Thirty Capital. "Through this relationship with Marcus & Millichap, we can bring our experience, market intelligence and execution capabilities to a broader range of investors, helping them better understand their options and make informed decisions around their debt."

The relationship is part of Marcus & Millichap's growing Preferred Partner Program, which connects clients and investment professionals with a curated network of third-party organizations whose specialized services complement the firm's investment sales, financing, research and advisory capabilities. For more information, visit the [Preferred Partners for Commercial Real Estate Success | Marcus & Millichap](#) or the [Defease With Ease | Thirty Capital](#) website.

About Marcus & Millichap, Inc. (NYSE: MMI)

Marcus & Millichap, Inc. is a leading brokerage firm specializing in commercial real estate investment sales, financing, research and advisory services with offices throughout the United States and Canada. Marcus & Millichap closed 8,818 transactions with a sales volume of \$50.8 billion in 2025. The company had 1,808 investment sales and financing professionals in more than 80 offices who provide investment brokerage and financing services to sellers and buyers of commercial real estate at year end. For additional information, please visit www.MarcusMillichap.com.

About Defease With Ease | Thirty Capital

Defease With Ease | Thirty Capital is a debt management firm focused on defeasance, interest rate hedging and yield maintenance. Backed by more than 25 years of capital markets expertise and in-house execution capabilities, the firm helps borrowers analyze their options, manage costs and market risk, and execute transactions when selling or refinancing an asset. The team has completed more than 12,000 defeasance and hedging transactions, representing more than \$150 billion in notional value.

View source version on businesswire.com:

<https://www.businesswire.com/news/home/20261022681286/en/>

Gina Relva, VP of Public Relations

Gina.Relva@MarcusMillichap.com

Source: Marcus & Millichap