

A Leading Provider of Real Estate Capital

To State-Licensed Cannabis Operators

May 27, 2025



Safe Harbor Statement

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This presentation contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts, and are often indicated by words such as "anticipates," "estimates," "expects," "intends," "plans," "believes," and similar expressions or future or conditional verbs such as "will," "should," "may" "and "could." Forward looking statements include, among others, statements relating to the Company's future financial performance, business prospects and strategy, the use of proceeds from our initial public offering, future dividend payments, anticipated financial position, the Company's acquisition pipeline, liquidity and capital needs and other similar matters. These statements are based on the Company's current expectations and assumptions about future events, which are inherently subject to uncertainties, risks and changes in circumstances that are difficult to predict. The Company's actual results may differ materially from those expressed in, or implied by, the forward-looking statements. The Company is providing the information contained herein as of the date of this presentation. Except as required by applicable law, the Company does not plan to update or revise any statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise.

Use of Non-GAAP Financial Information

Adjusted Funds From Operations ("AFFO") and Funds From Operations ("FFO") are supplemental non-GAAP financial measures used in the real estate industry to measure and compare the operating performance of real estate companies. A complete reconciliation containing adjustments from GAAP net income attributable to common stockholders and participating securities to AFFO and FFO are included in the appendix to this presentation.



Investment Highlights

Experienced Team

Experienced team with a strong track record investing in cannabis real estate and delivering returns for investors

Growth-Oriented Focus

Cannabis is positioned for sustained long-term growth and requires significant real estate capital for expansion.

Scale and Early Mover

Second largest owner of cannabis real estate in the U.S.⁽¹⁾, building relationships and knowledge since 2019

Exceptional Portfolio

Quality portfolio has delivered consistent dividend growth, up 79% since IPO, with 13.2 year weighted average remaining lease term

Financial Position

Solid financial position provides significant flexibility: \$432 million in gross real estate assets, \$8 million of debt outstanding on our \$90 million credit facility and an 84% AFFO payout ratio

Undervalued Compared to Peers

At current valuation, NewLake is undervalued compared to REIT peers

By The Numbers⁽¹⁾

Founded in 2019 — 2021 IPO	98% Rent Collected ⁽²⁾ – All Triple-Net Leases	~\$445 Million Deployed 	84% AFFO Payout Ratio	34 Properties ⁽³⁾ — 12 States, 1.7 Million Square Feet
12.7% Wtd. Avg. Yield ⁽⁴⁾ – 2.6% Annual Rent Escalations	<0.2x Debt to EBITDA — \$82 Million Available Credit Facility	13.2 Years Remaining Lease Term ⁽³⁾ Weighted Average	1.7% Annualized G&A Ratio – Low General and Administrative Expenses	79% Dividend Growth Since IPO Q1 2025 vs. Q3 2021



Note: (1) Data as of March 31, 2025

(2) Includes applying the remaining escrow and security deposit of one tenant in the amount of \$490k.
 (3) Includes one property acquired in Q2 2025

(4) Includes leased properties. Excludes Revolutionary Clinics, while leased, is in Receivership.

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Experienced Management Team



Anthony Coniglio Chief Executive Officer & President, Director

- Former CEO of Primary Capital Mortgage, a residential mortgage company
- 14 years at J.P. Morgan as an investment banker leading various businesses
- Public company director



Lisa Meyer Chief Financial Officer, Treasurer & Secretary

- Former President & CFO of Western Asset Mortgage Capital Corporation, a NYSElisted REIT
- Extensive experience providing financial leadership to various public and private entities in the real estate industry



Jarrett Annenberg

Senior Vice President & Head of Investments

- Co-Founder of a cannabis REIT leading its acquisition activities
- 10 years at CBRE in the Transactions and Advisory Services Group, one of the youngest SVPs in the U.S.



Experienced Board of Directors



Gordon DuGan Chairman of the Board, Independent Director

- Co-Founder and Chairman of the Board of Blackbrook Capital
- Former Chairman of the Board of INDUS Realty Trust (Nasdaq: INDT)
- Former CEO of Gramercy Property Trust, a NYSE-listed triple-net lease REIT
- Former CEO of W.P. Carey & CO., a NYSElisted triple-net lease REIT



Alan Carr Independent Director

- Co-Founder and CEO of Drivetrain LLC.
- Director at Unit Corporation
- Previously served as Director on several other boards in diverse industries including Cazoo Group Ltd.
- Former Managing Director at Strategic
 Value Partners investing in various sectors
 in North America and Europe



Joyce Johnson Independent Director

- Chairman of Pacific Gate Capital Management, LLC, an investment firm
- Former Senior Managing Director and Partner of Relativity Capital, LLC and Managing Director of Cerberus Capital Management, L.P.
- Director at Ayr Wellness
- Experienced board member for 22 companies



Experienced Board of Directors

Continued



Peter Kadens Independent Director

- Co-Founder and former CEO of Green Thumb Industries, Inc., one of the leading public cannabis companies
- Co-Founder and former CEO of SoCore Energy, one of the largest commercial solar companies in the U.S.
- Former Director of KushCo Holdings, Inc. (OTCQX: KSHB) and Choice Consolidation Corp., a SPAC targeting cannabis businesses



Peter Martay Independent Director

- CEO of Pangea Properties, a private apartment REIT that owned more than 13,000 apartments and completed over \$500 million in short term bridge loans on numerous property types across the U.S.
- Former banker at Bernstein Global Wealth Management, Glencoe Capital and Deutsche Bank





- CEO of StrainBrain, an Al-powered technology company revolutionizing cannabis shopping experiences through personalized product recommendations
- Co-Founder and former SVP of Government Affairs at Green Thumb Industries, Inc., one of the leading public cannabis companies



David Weinstein Director

- CEO of NewLake from August 2020 July 2022, Director Since 2019
- Former CEO of MPG Office Trust, a NYSE-listed office REIT
- 10 years at Goldman Sachs as a real estate investment banker and investor
- 10 years at Belvedere Capital, a real estate investment firm



NewLake is Focused on a Growing Industry

Demand for Real Estate Capital Positions NewLake for Continued Growth

Adult-Use & Medical Markets



*NE voters approved medical cannabis; program regulations still in process

Cannabis Industry Near-Term CAGR



State-Level Growth Catalysts

- New states issuing medical cannabis licenses (i.e. KY and NE)
- Limited medical states expanding programs (i.e. TX and GA)
- Strong medical markets transitioning to adult use (i.e. PA and FL)
- Adult use states with sales not yet available (i.e. VA and MN)
- Continued growth in currently undersupplied adult use markets (i.e. NY, NJ, OH, and CT)



Continued Acceptance of Cannabis Nationally

Americans Increasingly Embrace the Use of Cannabis

- **92% of the U.S. population** (309 million people) reside in Medical Markets^(1,2)
- **52% of the U.S. population** (176 million people) reside in Adult-Use Markets⁽²⁾
- **88% of U.S. adults** support Adult-Use and/or Medical Cannabis⁽³⁾
- **140% growth** in Americans consuming cannabis in past 10 years⁽⁴⁾
- **54% of American adults** believe alcohol is more harmful than cannabis⁽⁴⁾

Note: population counts based on United States Census Bureau 2023 counts

- 1) Includes limited medical markets.
- 2) Includes markets with sales not yet available.
- 3) Pew Research most recent survey.
- 4) Source: Monmouth University poll.



Source: Wiley Library – Society for the Study of Addiction. Note: DND refers to "daily or near-daily users".



Recession Resistant Industry

Historical Alcohol Sales During Recessions and Shifting Consumer Preferences Towards Cannabis Support the Case for Cannabis Resilience



Historic Alcohol Sales

- Alcohol sales have historically held up in downturns
- Cannabis use is growing as younger consumers move away from alcohol
- Growth in cannabis sales driven by rising adoption
 across generations
- Cannabis emerging as a resilient preferred alternative to alcohol



Industry Catalysts at Federal Level

Catalysts for reform are present across all three branches of Government



Legislative

Administrative

SAFER Banking Act, supported by President Trump, creates easier banking access for operators. STATES Act, supported by President Trump, decriminalizes cannabis and allows States to decide.

Legal

Federal Circuit Courts rule restrictions on gun rights for state-legal cannabis consumers unconstitutional. Lawsuit filed by operators led by David Boies argues states have right to regulate their own economies without federal oversight.



Portfolio Overview

Early Mover Advantage Created Diverse National Platform

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- 12 states
- 1.7M square feet
- Primarily limited-license jurisdictions 98% of contractual rent collected⁽¹⁾



Note: Data as of March 31, 2025 based on current annualized base rent.1) Includes applying the remaining escrow and security deposit of one tenant in the amount of \$490k.



Tenant/Borrower Composition





NewLake's Underwriting Approach

In-Depth Industry Knowledge and Proven Underwriting Approach Mitigates Portfolio Risk

Tenant Quality

Strong financial profiles Experienced management teams Ability to raise capital

67% Public 33% Private 87% MSO⁽³⁾ 13% SSO 93% Vertically Integrated in the State

Note: Data as of March 31, 2025, Data based on current rent

Cannabis Market

Emphasis on limited-license jurisdictions Better operating environment for tenant More value created for real estate



Est. # of Cultivation Licenses Operating¹

Real Estate

Strong property level cashflows Above market four-wall coverage Most properties in/near major metropolitan areas



Estimated Four-Wall² Coverage

¹ Cultivation licenses sourced from state reporting and management estimates.
² NewLake Four Wall coverage is calculated as property-level EBITDA+rend tivided by rent. Estimates based on actual Q3 2024 property level financial information, when available, and management estimates based on Test estimates based on Test and the reporting. Comparable REIT data based on Essential Properties Trust March 2025 Investor Presentation.
³ Includes one cultivation property owned by a single state entity but managed by an MSO

Deal Structure & Risk Management

Deal Structure and Active Portfolio Management Proactively Addresses Portfolio Concerns

Deal Structure

- 100% triple net leases
- 15-20 year lease terms
- Parent company guarantees
- Annual escalations
- Security deposits
- Cross-collateralization and cross-securitization

Financial Reporting

- All leases require quarterly facility level reporting
- Review quarterly financials and annual audited financials
- Regular operational update calls with tenants

Portfolio Management

- Ability to substitute to better performing assets
- Strategic divestiture of underutilized assets
- Third-party construction review



Tenant Composition by Annualized Base Rent

Tenant	Annualized Base	SF	# of Leases	Q4 2	2 024 ⁽¹⁾	Tenant Information
	Rent (%)			Revenue	Adj. EBITDA ⁽²⁾	MSO / SSO
Curaleaf	22.4%	462,980	10	\$331	\$76	MSO
Cresco Labs	13.1%	228,261	2	\$176	\$42	MSO
Trulieve	10.8%	144,602	1	\$301	\$111	MSO
C3 Industries	8.5%	153,006	2	Private Co	Private Co	MSO
The Cannabist Company	8.2%	83,188	5	\$125	\$18	MSO
Calypso	7.0%	99,163	1	Private Co	Private Co	SSO
Acreage (Canopy USA)	6.4%	71,877	3	Private Co	Private Co	MSO
Mint	5.8%	100,758	1	Private Co	Private Co	MSO
Ayr Wellness	5.7%	94,566	2	\$96	\$7	MSO
Revolutionary Clinics	5.6%	145,852	1	Private Co	Private Co	SSO
CODES ⁽³⁾	5.3%	89,400	2	Private Co	Private Co	MSO
PharmaCann	1.0%	18,332	3	Private Co	Private Co	MSO

Note: NewLake data is as of March 31, 2025, unless otherwise noted

- 1) U.S dollars in millions, based on each company's public securities filings and earnings release, available at www.sec.gov or www.sedar.com
- 2) Adjusted EBITDA is a non-GAAP financial measure utilized in the industry. For definitions and reconciliations of Adjusted EBITDA to net income, see each company's public securities filings
- 3) Single state entities managed by an MSO; previously Organic Remedies and Greenlight



Portfolio Composition by State

State	Annualized Base		Square Feet	# of Pro	# of Properties		
	Rent (%)	Cultivation	Dispensary	Total	Cultivation	Dispensary	
Pennsylvania	25.1%	312,421	8,949	321,370	4	3	
Florida	18.4%	417,350	-	417,350	1	-	
Illinois	17.5%	255,257	21,927	277,184	2	5	
Massachusetts	13.2%	223,122	15,406	238,528	3	2	
Missouri	11.9%	176,378	-	176,378	2	-	
Arizona	5.8%	100,758	-	100,758	1	-	
Nevada	2.7%	56,536	-	56,536	1	-	
Connecticut	2.3%	58,436	14,053	72,489	1	2	
Ohio	1.1%	-	16,741	16,741	-	3	
California	1.0%	-	2,470	2,470	-	1	
Arkansas	0.4%	-	7,592	7,592	-	1	
North Dakota	0.4%	-	4,590	4,590	-	1	

Note: NewLake data is as of March 31, 2025



Financial Overview

Key Data

Stockholders' Equity	\$394 Million
Invested & Committed Capital	\$445 Million
Cash	\$20 Million
Debt	\$8 Million
Market Capitalization ¹	\$297 Million
Stock Price ¹	\$14.44
Dividend Yield ²	11.9%
Common Shares Outstanding	20,538,785
Book Value per share	\$19.19
1Q25 Annualized Dividend ³	\$1.72
Target AFFO Payout Ratio	80% - 90%
1Q25 Revenue Annualized ⁴	\$52.8 Million
G&A Expense Ratio Annualized ⁵	1.7%

Dividend Growth per Share



Note: Data is as of March 31, 2025, unless otherwise noted

¹ Based on the May 6, 2025, closing price.

² Calculated as Q1 2025 annualized dividend divided by the May 6, 2025, closing stock price.

³ Annualized based on Q1 2025 dividend of \$0.43 per common share, declared on March 4, 2025.

⁴ Annualized revenue is calculated using actual revenue for the three months ended March 31, 2025.

⁵ Calculated using annualized General and Administrative Expense, excluding stock-based compensation, for the three months ending March 31, 2025, over Total Assets as of March 31, 2025.



Undervalued vs. REIT Peers



AFFO Multiple

Q1 Debt / Equity



O.7x O.8x O.8x 0.7x 0.8x 0.8x

IIPR

NLCP

Non-Cannabis REIT Peers ⁽³⁾ Cannabis Mortgage REIT Peers ⁽⁴⁾



Dividend Yield as of 5/6/25⁽²⁾



Calculated using the May 6, 2025 closing stock price divided by Q1 annualized AFFO Calculated as Q1 2025 annualized dividend divided by the May 6, 2025 closing stock price Average of NNN, PSTL, VICI, FCPT, NTST, EPRT Average of REFI and AFCG, utilizing distributable earnings in place of AFFO

Outperformed Peers in Growth of AFFO & Dividends



Source: Public Company Filings; sec.gov



NLCP and IIPR report Available Funds from Operations; REFI and AFCG report Distributable Earnings

) Average of NNN, PSTL, VICI, FCPT, NTST, EPRT

Average of IIPR, REFI, and AFCG; Includes Year-end special dividends for REFI and AFCG, distributed evenly across the year; AFCG spun off SUNS in July 2024. Cash flow and dividend metrics presented reflect SUNS on a per-AFCG-share basis, adjusted using the 1:3 distribution ratio at the time of the spin-off.

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Undervalued Compared to Peers

At current valuation, NewLake is undervalued compared to REIT peers

How to Buy Our Stock

You can buy NewLake Capital share on the US OTC Markets under the ticker symbol NLCP with the brokers listed below.

E-Trade 800.387.2331
Charles Schwab 866.855.9102
Interactive Brokers 877.442.2757
StoneX www.stonex.com
Roth Capital 800.678.9147
ATB atbcm.atb.com
BTIG www.btig.com
Jones Trading 800.203.6611
Fidelity 800.972.2155
Ameriprise 800.862.7919
Wells Fargo Advisors 877.573.7997

Note: Brokers are based on the Company's most recent knowledge. Broker policies may change without notice.





Supplemental Information

Quarterly Performance Summary

	2025	2024				2023		
(In thousands, except share amounts)	<u>Q1 2025</u>	<u>Q4 2024</u>	<u>Q3 2024</u>	<u>2Q 2024</u>	<u>4Q 2023</u>	<u>3Q 2023</u>	<u>2Q 2023</u>	<u>1Q 2023</u>
Total Revenue	\$13,209	\$12,514	\$12,554	\$12,455	\$13,021	\$11,491	\$11,376	\$11,416
General and Administrative Expense ⁽¹⁾	\$1,832	\$1,482	\$1,628	\$1,424	\$1,436	\$1,561	\$1,648	\$1,705
General and Administrative Expense ⁽¹⁾ /Total Revenues	13.9%	11.8%	13.0%	11.4%	11.0%	13.6%	14.5%	14.9%
General and Administrative Expense(1)/Total assets	1.7%	1.4%	1.5%	1.3%	1.3%	1.4%	1.5%	1.5%
Net Income Attributable to Common Stockholders Net Income Attributable to Common Stockholders Per	\$6,297	\$6,029	\$6,422	\$6,796	\$6,962	\$5,958	\$5,797	\$5,868
Share - Diluted	\$0.31	\$0.29	\$0.31	\$0.33	\$0.34	\$0.28	\$0.27	\$0.27
Funds From Operations("FFO") attributable to Common								
Stockholders - Diluted	\$10,283	\$9,992	\$10,260	\$10,540	\$10,656	\$9,634	\$9,466	\$9,531
FFO Attributable to Common Stockholders - Diluted	\$0.49	\$0.47	\$049	\$0.50	\$0.51	\$0.45	\$0.44	\$0.44
Adjusted Funds From Operations ("AFFO") - Diluted	\$10,724	\$10,949	\$10,763	\$11,019	\$10,751	\$10,084	\$9,912	\$9,907
AFFO Attributable to Common Stockholders - Diluted	0.51	0.52	\$0.51	\$0.53	\$0.51	\$0.47	\$0.46	\$0.46
Percentage of Portfolio Leased	100%	100%	100%	100%	100%	100%	100%	100%
Payout Ratio	84%	83%	84%	82%	78%	83%	85%	85%
<u>Revenue</u>			<u>FFO</u>			A	<u>FFO</u>	



NewLake





(1) General and administrative expenses excludes equity-based compensation

Balance Sheet

Building and Improvements 408.655 408.555 Total Real Estate 431,423 431,423 Less Accumulated Depreciation (48,091) (44,709) Net Real Estate 338,037 388,737 Cash and Cash Equivalents 19,943 20,213 In-Place Lease Intangible Assets, net 17,297 17,797 Loan Receivable, net (Current Expected Credit Loss of \$116 and \$167, respectively) 4,887 4431,533 Other Assets 1,770 1,917 Total Assets 1,770 1,917 Total Assets 5427,544 \$431,533 Liabilities and Equity: 1 1,917 Liabilities 7,600 7,600 Revolving Credit Facility 7,600 7,600 Dividends and Distributions Payable 9,015 9,244 Security Deposits 7,633 8,111 Ret Received in Advance 9,3 400 Other Liabilities 9,3 400 Total Liabilities 26,446 27,564 Commitments and Contingencies 29,3 400 </th <th>(In thousands, except share amounts)</th> <th>March 31, 2025</th> <th>December 31, 2024</th>	(In thousands, except share amounts)	March 31, 2025	December 31, 2024
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Liabilities and Equity: Liabilities: Accounts Payable and Accrued Expenses Revolving Credit Facility Dividends and Distributions Payable Security Deposits Ret Received in Advance Other Liabilities Other Liabilities Commitments and Contingencies Equity: Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively			1,911
Liabilities: \$1,051 \$1,515 Accounts Payable and Accrued Expenses \$1,051 \$1,515 Revolving Credit Facility 7,600 7,600 Dividends and Distributions Payable 9,015 9,246 Security Deposits 7,633 8,117 Rent Received in Advance 1,054 684 Other Liabilities 93 402 Total Liabilities 26,446 27,564 Commitments and Contingencies Equity: - Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively - -	Total Assets	\$427,544	\$431,536
Liabilities: \$1,051 \$1,515 Accounts Payable and Accrued Expenses \$1,051 \$1,515 Revolving Credit Facility 7,600 7,600 Dividends and Distributions Payable 9,015 9,246 Security Deposits 7,633 8,117 Rent Received in Advance 1,054 684 Other Liabilities 93 402 Total Liabilities 26,446 27,564 Commitments and Contingencies Equity: - Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively - -	Liabilities and Equity:		
Revolving Credit Facility7,6007,600Dividends and Distributions Payable9,0159,240Security Deposits7,6338,117Rent Received in Advance1,054684Other Liabilities93402Total Liabilities9326,446Commitments and ContingenciesEquity: Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively-			
Dividends and Distributions Payable9,0159,246Security Deposits7,6338,117Rent Received in Advance1,054684Other Liabilities93402Total Liabilities26,44627,564Commitments and ContingenciesEquity: Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively-	Accounts Payable and Accrued Expenses	\$1,051	\$1,515
Dividends and Distributions Payable9,0159,246Security Deposits7,6338,117Rent Received in Advance1,054684Other Liabilities93402Total Liabilities26,44627,564Commitments and ContingenciesEquity: Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively-		7,600	7,600
Security Deposits 7,633 8,117 Rent Received in Advance 1,054 684 Other Liabilities 93 402 Total Liabilities 26,446 27,564 Commitments and Contingencies 26,446 27,564 Equity: Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively -		9,015	9,246
Other Liabilities 93 402 Total Liabilities 26,446 27,564 Commitments and Contingencies 26,446 27,564 Equity: Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively -		7,633	8,117
Total Liabilities 26,446 27,564 Commitments and Contingencies Equity: Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively -		1,054	684
Commitments and Contingencies Equity: Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively	Other Liabilities	93	402
Equity: Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively	Total Liabilities	26,446	27,564
Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively	Commitments and Contingencies		
	Equity:		
Common Stock, \$0.01 Par Value, 400,000,000 Shares Authorized, 20,538,785 and 20,514,583 Shares Issued and Outstanding, Respectively 205 205	Preferred Stock, \$0.01 Par Value, 100,000,000 Shares Authorized, 0 and 0 Shares Issued and Outstanding, Respectively	-	-
	Common Stock, \$0.01 Par Value, 400,000,000 Shares Authorized, 20,538,785 and 20,514,583 Shares Issued and Outstanding, Respectively	205	205
Additional Paid-In Capital 446,709 446,627	Additional Paid-In Capital	446,709	446,627
Accumulated Deficit (52,677) (50,067	Accumulated Deficit	(52,677)	(50,067)
Total Stockholders' Equity 394,237 396,765	Total Stockholders' Equity	394,237	396,765
Noncontrolling Interests 6,861 7,207	Noncontrolling Interests	6,861	7,207
Total Equity 401,098 403,972	Total Equity	401,098	403,972
Total Liabilities and Equity 431,536	Total Liabilities and Equity	427,544	431,536



Statement of Operations

	For the Three Months Ended March 31,				
(In thousands, except share amounts)	<u>2025</u>	<u>2024</u>			
Revenue:					
Rental Income	\$12,586	\$12,127			
Interest Income from Loans	134	131			
Fees and Reimbursables	489	350			
Total Revenue	13,209	12,608			
Expenses:					
Property Expenses	626	22			
Depreciation and Amortization Expense	3,883	3,568			
General and Administrative Expenses:					
Compensation Expense	1,205	1,235			
Professional Fees	605	402			
Other General and Administrative Expenses	410	418			
Total General and Administrative Expenses	2,220	2,055			
Total Expenses	6,729	5,645			
Provision for Current Expected Credit Loss	13	14			
Income From Operations	6,493	6,977			
Other Income	86	100			
Interest Expense	(175)	(83)			
Total Other Income (Expense)	(89)	17			
Net Income	6,404	6,994			
Net Income Attributable to Noncontrolling Interests	(107)	(125)			
Net Income Attributable to Common Stockholders	\$6,297	\$6,869			
Net Income Attributable to Common Stockholders Per Share - Basic	\$0.31	\$0.33			
Net Income Attributable to Common Stockholders Per Share - Diluted	\$0.31	\$0.33			
Weighted Average Shares of Common Stock Outstanding – Basic	20,597,584	20,541,840			
Weighted Average Shares of Common Stock Outstanding - Diluted	20,973,610	21,942,254			



Non-GAAP Financial Information

The table below is a reconciliation of net income attributable to common stockholders to FFO and AFFO for the three months ended March 31, 2025, and 2024 (in thousands, except share and per share amounts)

	For the Three Months Ended March 31,				
(In thousands, except share amounts)	<u>2025</u>	<u>2024</u>			
Net Income Attributable to Common Stockholders	\$6,279	\$6,869			
Net Income Attributable to Noncontrolling Interests	107	125			
Net Income attributable to common stockholders - diluted	6,404	6,994			
Adjustments:					
Real Estate Depreciation and Amortization	3,879	3,564			
FFO Attributable to Common Stockholders – diluted	10,283	10,558			
Provision for Current Expected Credit Loss	(13)	(14)			
Stock-Based Compensation	388	350			
Non-Cash Interest Expense	67	67			
Amortization of Straight-Line Rent Expense	(1)	(1)			
AFFO Attributable to Common Stockholders - diluted	\$10,724	\$10,960			
FFO per share – diluted	\$0.49	\$0.50			
AFFO per share – diluted	\$0.51	\$0.52			



Capital Commitments

As of September 30, 2023 ⁽¹⁾							
Tenant	Location	Site Type	Amount				
C3	Connecticut	Cultivation	\$11,043				
Cresco Labs	Ohio	Dispensary	\$705				
Total			\$11,748				

(1) \$'s in thousands



Lease Expiration Schedule



Year	# of Leases	Rentable SF		Annualized Base Rent		
		SF	<u>%</u>	ABR	<u>%</u>	
2025	-	-	-	-	-	
2026	-	-	-	-	-	
2027	-	-	-	-	-	
2028	-	-	-	-	-	
2029	3	11	0.7%	\$891	1.7%	
2030	-	-	-	-	-	
2031	2	15	0.9%	\$417	0.8%	
2032	8	44	2.6%	\$1,768	3.4%	
2033	2	10	0.6%	\$598	1.1%	
2034	5	442	26.1%	\$15,941	30.5%	
Thereafter	13	1,171	69.2%	\$32,646	62.5%	
Total	33	1,692	100.0%	\$52,261	100.0%	



Cultivation Property List

Tenant	State	City	Date	% Leased	Squa	ire Feet		Invested / Com	mitted Capital \$	
			Acquired		In Place	Under Development	Invested	Committed	Total \$	Total \$ PSF
Acreage	Massachusetts	Sterling	10/31/2019	100%	38,380		\$9,787,999	-	\$9,787,999	\$255
Acreage	Pennsylvania	Sinking Springs	10/31/2019	100%	30,625		\$10,158,372	-	\$10,158,372	\$332
Ayr Wellness	Pennsylvania	Pottsville	6/30/2022	100%	38,031		\$15,278,586	-	\$15,278,586	\$402
Ayr Wellness	Nevada	Sparks	6/30/2022	100%	56,536		\$13,578,804	-	\$13,578,804	\$240
C3 Industries	Connecticut	East Hartford	5/8/2024	100%	-	58,436	\$4,973,093	\$11,043,442	\$16,016,536	\$274
C3 Industries	Missouri	O'Fallon	4/1/2022	100%	94,570		\$34,000,000	-	\$34,000,000	\$360
Calypso	Pennsylvania	Erie	11/1/2021	100%	99,163		\$32,013,378	-	\$32,013,378	\$323
The Cannabist Company	Illinois	Aurora	12/23/2019	100%	32,802		\$11,469,139	-	\$11,469,139	\$350
The Cannabist Company	Massachusetts	Lowell	12/23/2019	100%	38,890		\$14,777,302	-	\$14,777,302	\$380
Cresco Labs	Illinois	Lincoln	12/31/2019	100%	222,455		\$50,677,821	-	\$50,677,821	\$228
Curaleaf	Florida	Mt. Dora	8/31/2021	100%	417,350		\$75,983,217	-	\$75,983,217	\$182
CODES*	Missouri	Chaffee	12/20/2021	100%	81,808		\$21,132,965		\$21,132,965	\$258
Mint	Arizona	Phoenix	3/30/2021	100%	100,758		\$21,815,268	-	\$21,815,268	\$209
Revolutionary Clinics	Massachusetts	Fitchburg	6/30/2021	100%	145,852		\$42,275,000	-	\$42,275,000	\$290
Trulieve	Pennsylvania	Mckeesport	10/31/2019	100%	144,602		\$41,500,000	-	\$41,500,000	\$287

*Previously Organic Remedies



Dispensary Property List

Tenant	State	City	Date Acquired	% Leased	Square Feet		Invested / Committed Capital \$			
					In Place	Under Development	Total Invested	Total Committed	Total \$	Total \$ PSF
Acreage	Connecticut	Uncasville	10/31/2019	100%	2,872		\$925,751			\$322
The Cannabist Company	Illinois	Chicago	12/23/2019	100%	4,736		\$1,127,931			\$238
The Cannabist Company	Massachusetts	Greenfield	12/23/2019	100%	4,290		\$2,108,951			\$492
The Cannabist Company	California	San Diego	12/23/2019	100%	2,470		\$4,581,419			\$1,855
Cresco Labs	Ohio	Proctorville	2/19/2025	100%	-	5,807	\$285,000	\$705,000	\$990,000	\$171
Curaleaf	Illinois	Chicago	1/31/2021	100%	5,040		\$3,152,185			\$625
Curaleaf	North Dakota	Minot	1/31/2021	100%	4,590		\$2,011,530			\$438
Curaleaf	Connecticut	Groton	2/28/2020	100%	11,181		\$2,773,755			\$248
Curaleaf	Pennsylvania	King of Prussia	1/31/2020	100%	1,968		\$1,752,788			\$891
Curaleaf	Illinois	Litchfield	1/31/2020	100%	1,851		\$540,700			\$292
Curaleaf	Illinois	Mokena	1/31/2020	100%	4,200		\$963,811			\$229
Curaleaf	Illinois	Morris	1/31/2020	100%	6,100		\$1,567,005			\$257
Curaleaf	Ohio	Newark	2/28/2020	100%	7,200		\$3,207,606			\$446
Curaleaf	Pennsylvania	Morton	2/28/2020	100%	3,500		\$2,111,999			\$603
CODES	Arkansas	Little Rock	1/31/2020	100%	7,592		\$1,964,801			\$259
PharmaCann	Pennsylvania	Shamokin	2/28/2020	100%	3,481		\$1,200,000			\$345
PharmaCann	Massachusetts	Shrewsbury	2/28/2020	100%	11,116		\$1,900,000			\$171
PharmaCann	Ohio	Wapakoneta	11/4/2022	100%	3,735		\$1,550,000			\$415





Thank You

Company Contact:

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