

2020 Third Quarter **Investor Presentation**

July 31, 2020



The Huntington National Bank is Member FDIC. 🕍, Huntington® and 🕼 Huntington. Welcome.® are federally registered service marks of Huntington Bancshares Incorporated. ©2020 Huntington Bancshares Incorporated.

Disclaimer

CAUTION REGARDING FORWARD-LOOKING STATEMENTS

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; the magnitude and duration of the COVID-19 pandemic and its impact on the global economy and financial market conditions and our business, results of operations and financial condition; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; reform of LIBOR; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services including those implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our 2019 Annual Report on Form 10-K, and our Quarterly Report on Form 10-Q for the quarters ended March 31, 2020 and June 30, 2020, as well as our subsequent Securities and Exchange Commission ("SEC") filings, which are on file with the SEC and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings."

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

Important Messages

Building long-term shareholder value

- Consistent organic growth
- Maintain aggregate moderate-to-low risk appetite
- Minimize earnings volatility through the cycle
- Disciplined capital allocation



Focus on top quartile financial performance relative to peers

Strategic focus on Customer Experience

High level of colleague and shareholder alignment

Board, management, and colleague ownership collectively represent top 10 shareholder

2020 Third Quarter Investor Presentation 3 | Huntington



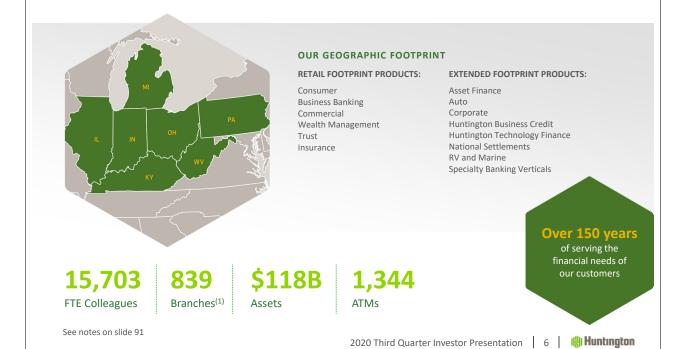
Table of Contents

Franchise and Leadership	5	Balance Sheet	35
Economic Footprint	6	Earning Assets	36
Leadership Team	7	Non-Equity Funding	37
Board of Directors	8	Loan Composition	38
Environmental, Social, & Governance	12	Commercial Loans	40
Strategy	15	Consumer Loans	44
Purpose Drives Performance	16	Investment Securities	55
Vision	17	Deposit Composition	57
Financial Update	20	Wholesale Funding	59
Second Quarter Highlights	21	Capital	61
Near-Term Outlook	25	Credit Quality	64
Income Statement	26	Allowance for Credit Losses	67
Net Interest Income	27	Balance Sheet Concentrations	71
Net Interest Margin	28	Asset Quality and Reserve Trends	72
Hedging Program Overview	30	Peer Comparisons	79
Noninterest Income	31	Appendix	85
Noninterest Expense	33	Non-GAAP Reconciliations	88
		Notes	91



Huntington Overview

We serve our customers through a banking network of over 800 retail branches as well as digital, telephone, and ATM banking capabilities.



Experienced, Diverse Executive Leadership Team





Deeply Engaged, Diverse Board of Directors

- Our Board sets the strategy, risk management culture, and ethical standards for the entire organization
- Our directors represent a well-rounded diversity of skills, knowledge, and experience aligned with our strategy.
 - The Board of directors is committed to board refreshment, ensuring fresh perspectives
- ESG oversight
 - o The Nominating and Corporate Governance Committee oversees our ESG program
 - Our ESG performance management framework ensures ESG considerations are integrated into all relevant Board Committee agendas for meaningful discussion, awareness, and governance actions



(A) Huntington

Board Commitment to Strong Corporate Governance and Engagement

Meetings	2010	2011	2012	2013	2014(1)	2015	2016	2017	2018	2019
HBI Board Meeting	12	9	13	16	12	15	15	16	17	12
HBI Audit Committee ⁽²⁾	16	15	11	13	11	12	10	11	19	17
HBI Capital Planning Committee(3)	8	8								
HBI Community Development Committee	4	4	4	4	4	7	4	4	4	4
HBI Compensation Committee	8	8	7	6	7	6	7	6	4	5
HBI Executive Committee	11	11	3	2	1	8		2	5	1
HBI NCG Committee	9	6	7	5	5	5	8	6	5	7
HBI Risk Oversight Committee ⁽²⁾	20	16	24	20	21	15	20	18	18	16
HBI Technology Committee					5	4	4	4	4	4
Other ⁽⁴⁾	33						14	7		
TOTAL	121	77	69	66	66	72	82	74	76	66

See notes on slide 91

2020 Third Quarter Investor Presentation | 9 | **# Huntington**



Board Skills, Knowledge, and Experience

Directors embody a well-rounded variety of skills, knowledge, and experience, as demonstrated in the chart below

Experience/Background	# of Directors
Audit / Financial Reporting	8
Client / Consumer Marketing, Branding & Communication	5
Technology / Cybersecurity	6
Compensation & Human Capital Management	10
Financial Services	8
Government, Public Policy & Regulatory	12
Risk Management	9
Legal	3
Strategic Planning / M&A	12
Public Company Executive	6
ESG (Environmental, Social, and Governance)	7
Payments	2

Management / Shareholder Alignment

Driving reduced earnings volatility, more stable returns, higher capital generation, and stronger shareholder value creation

Board and CEO set the "Tone at the Top"

Significant investment in risk management

"Everyone Owns Risk" culture

Disciplined management of credit risk

HBAN has instituted mechanisms to drive a high level of management and shareholder alignment, focusing decision making on long-term returns while maintaining our Board-defined aggregate moderate-to-low risk appetite.

- ✓ **Hold-to-retirement requirements** on equity grants and awards
 - ✓ **Clawback provisions** in all incentive compensation plans
- ✓ Equity ownership targets for CEO, ELT, and next ~50 managers
- Directors / Colleagues collectively represent top 10 shareholder (~28 million shares)

2020 Third Quarter Investor Presentation | 11 | **# Huntington**



Delivering on Our Purpose

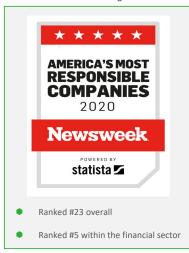
Our Commitment to Environmental, Social, & Governance (ESG)

Our commitment to ESG, or Corporate Sustainability, is a reaffirmation of our long-held commitment to do the right thing for our shareholders, customers, colleagues, and communities.





Recent ESG Recognition



Our ESG Journey

2016

Issued our first ESG report

2018

Enhanced our ESG disclosures while grounding our report in materiality

2020

Finalize our ESG goals and formalize our ESG policy & integration into business planning

2017

Conducted a materiality assessment to determine issues of greatest importance to Huntington's stakeholders and importance to the business

2019

Established a formal ESG committee and began defining clear goals

2020 Third Quarter Investor Presentation | 13 | **(#) Huntington**



ESG Highlights

Our Approach

- Our colleague-first investment drives our performance
- We're for People: Making a difference for our colleagues, customers, and communities
- We are committed to environmental responsibility and creating a sustainable future

Our Priorities

- Financial performance
- Corporate governance and transparency
- Enterprise risk management
- Customer service, satisfaction, and advocacy
- Diversity and inclusion
- Ethical practices and purpose-driven culture
 - Data security and customer
- Fair and responsible banking

Our Impact

#1 originator of SBA 7(a) loans

93% to goal in year 3 of 5-year \$16.1 billion community development plan

43% middle and executive management diversity

698 active sites in the U.S. Environmental Protection Agency ENERGY STAR® program

66% total workforce diversity

41% year over year membership growth of our Green Team colleague affinity group



Purpose Drives Performance

Huntington's approach to shareholder value creation

The best way to achieve our long-term financial goals and generate sustainable, through-the-cycle returns is to fulfill our purpose to make people's lives better, help businesses thrive, and strengthen the communities we serve.

Our success is deeply interconnected with the success of the people and communities we serve.



Huntington Strategy

Vision of top quartile financial performance enabled through differentiated customer experience



Strategically Positioning For a Digital Future

Continue tech enhancements driving modernized delivery model and recognition

Improving and Simplifying Sales and Service

Transforming Branch Efficiency

- ✓ Reduced time to open an account by 30% - 50%
- ✓ Paperless origination
- Active migration of branch deposits to self service
- ✓ New ATM vendor and capabilities

Customer Segmentation

- ✓ Personalized communication
- **Bundled** products

Next Gen Acquisition and Deepening

- ✓ Data-driven targeted offers
- ✓ Improved, real-time sales leads
- Digitally-enabled acquisition including mobile capabilities
- ✓ New sales process

Robotic Processing / AI

Chatbots

✓ Full scale deployment in 1Q20

We Listen to Customers & Colleagues.

2020 Third Quarter Investor Presentation | 17 | **(*) Huntington**

We Add Value to Our Customers.

We Make Banking Easier.

Mobile and Digital Initiatives to Enhance Customer Experience

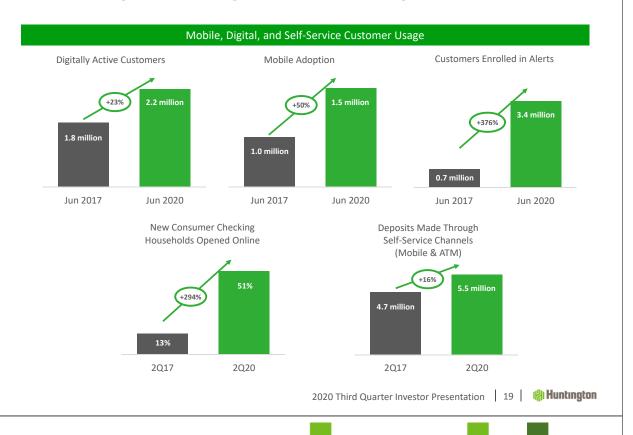
Highest in Customer Satisfaction with Mobile Banking Apps among Regional Banks⁽¹⁾ Visit idnower.com/awards for more details



- ✓ Introduced "the Hub" portal (digital and mobile tools, alerts, and insights)
- ✓ Introduced digital card lock for credit and debit cards
- ✓ Partnered with third-party fintech on spend categorization
- ✓ Partnered with third-party firm on updated leads generation capability
- ✓ Launching AI on Huntington Heads Up (push notification service)
- Robotic Process Automation Center of Excellence established across the bank

Delivery Evolution

Customer usage continues migration to mobile and digital channels





2020 Second Quarter Financial Highlights

Tangible book value per common share increased 4% year-over-year

Revenue (FTE)	EPS	TBVPS
\$1,188 million	\$0.13	\$8.32
↓ 0% Y/Y	↓ 61% Y/Y	1 4% Y/Y
ROA	ROCE	ROTCE
ROA 0.51%	FOCE 5.0%	6.7%

- Average loans increased \$5.3 billion, or 7%, year-over-year
- Average core deposits increased \$10.2 billion, or 13%, year-over-year
- Net interest margin of 2.94%, down 37 basis points from the year-ago quarter
- Efficiency ratio of 55.9%, down from 57.6% in the year-ago quarter
- Net charge-off ratio of 54 basis points, up from 25 basis points in the year-ago quarter
- Provision for credit losses of \$327 million, up from \$59 million in the year-ago quarter

2020 Third Quarter Investor Presentation | 21 | **# Huntington**



Pretax, Pre-Provision Earnings (PTPP)

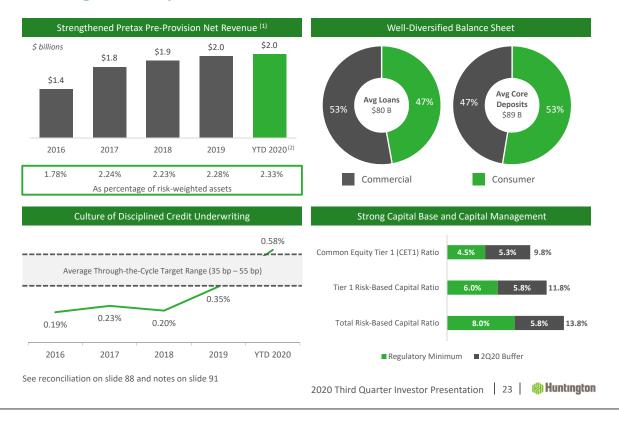
Solid growth in PTPP in face of challenging environment illustrates underlying earnings power; PTPP exceeds elevated credit provisioning

(ć in millions)	2020	2010	Year-Over-Year Change	
(\$ in millions)	2Q20	2Q19	\$	%
Net interest income (FTE)	\$797	\$819	(\$22)	-3%
Noninterest income	\$391	\$374	\$17	5%
Total revenue	\$1,188	\$1,193	(\$5)	-0%
Noninterest expense	\$675	\$700	(\$25)	-4%
Pretax, Pre-Provision Earnings (PTPP)* - Non-GAAP	\$513	\$493	\$20	4%
Provision for credit losses	\$327	\$59	\$268	454%
Net income available to common	\$131	\$346	(\$215)	-62%



^{*}Note: Pretax, pre-provision earnings is a non-GAAP financial metric – reconciliation in table above

Positioned for Strong Relative Performance Through-the-Cycle



Strategic Portfolio Mix

Thoughtful diversification is a vital component of our credit risk management

Consumer Bank

48% of Loans

Period End

As of 6/30/20:

- 53% of Deposits
- Mixed impact on consumers due to continued uncertainty with COVID
- Record mortgage originations in 2Q20 with strong pipeline
- Focus on household acquisition and continued growth in consumer noninterest-bearing deposits
- Targeting prime and super prime consumers aligned with our high-FICO portfolios

Commercial and Business Bank



Core

Deposits

- More measured tone from commercial clients
- Excluding PPP, both pipeline and pull-through being materially impacted by current economic environment
- Targeting large corporations as well as secured businesses
- Focus on deepening relationships (fee opportunities)

Near-Term Outlook (As of 7/23/2020)

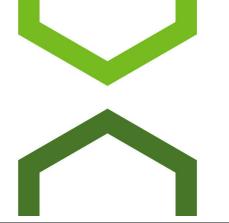
	3Q20E (vs. 2Q20)	Commentary
Avg Loans	~Flat	 Commercial loans down approximately 1% as full quarter impact of PPP offset by continued reductions in dealer floorplan and commercial line utilization rates Consumer loans up approximately 2% driven by continued growth in residential mortgage and RV/Marine with the remaining categories relatively flat
Avg Deposits	Down ~1%	 Commercial deposits down approximately 3% assuming gradual usage of deposit inflows from government stimulus Consumer deposits flat to slightly higher as branches return to BAU production
Revenue	Up ~2%	 Net interest income up 2-4% benefitting from NIM expansion of approximately 7-10 bp and stable average earning assets Fee income approximately flat as mortgage banking remains near current levels while pandemic-impacted lines rebound
Expense	Up ~5%	 Approximately +2% driven by \$15 million of the \$25 million restructuring costs from the 2020 expense management plan Approximately +3% driven by investments in technology capabilities and marketing as well as the return of customer and sales activity costs closer to pre-pandemic levels
NCOs	65 bp +/- 5 bp	 NCOs to remain elevated, impacted by the oil and gas portfolio as well as broader economic considerations

2020 Third Quarter Investor Presentation | 25 | **Huntington**



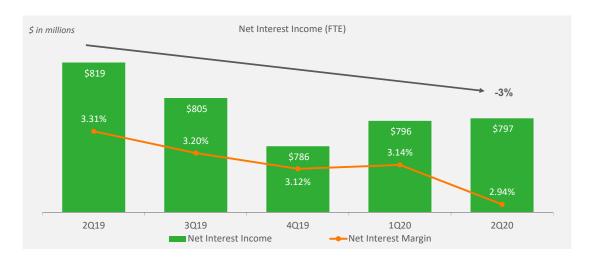
Income Statement





Net Interest Income

Year-over-year net interest margin compression outpaced increase in average earning assets

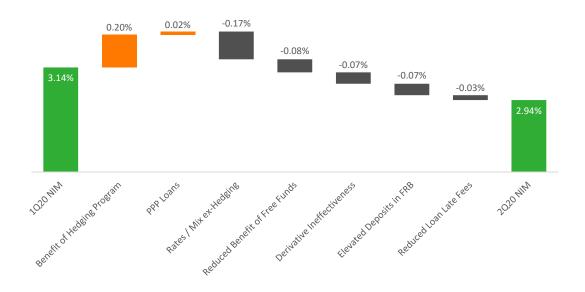


- Net interest income decreased 3% year-over-year, reflecting a 37 basis point decrease in the FTE net interest margin, partially offset by the benefit from a 10% increase in average earning assets
- FTE net interest margin includes a 3 basis point negative impact from derivative ineffectiveness

2020 Third Quarter Investor Presentation | 27 | **# Huntington**

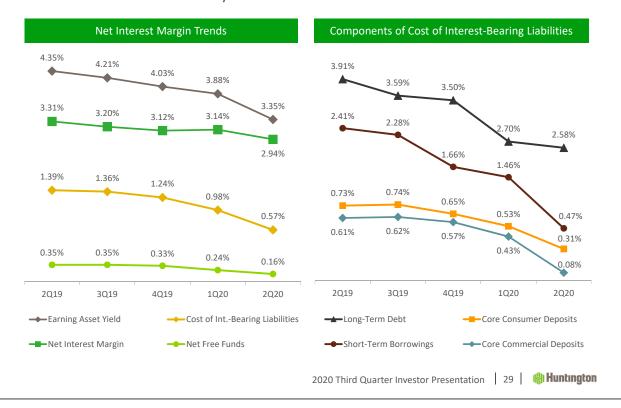
Net Interest Margin (FTE) Drivers

Hedging program partially offsets negative impacts of lower interest rates and excess liquidity

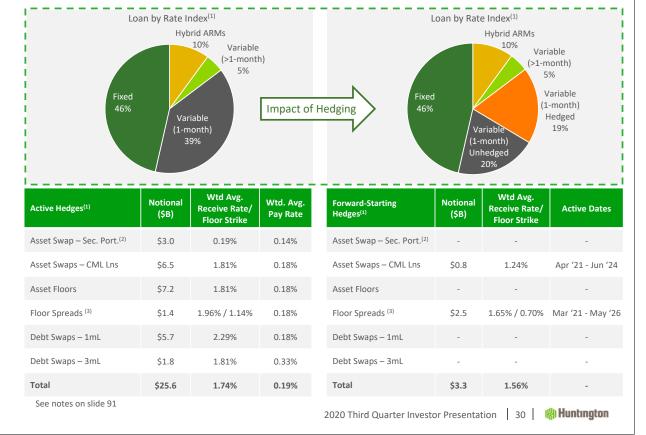


Net Interest Margin (FTE)

NIM down 37 basis points year-over-year reflecting lower market interest rates and inherent asset sensitivity of balance sheet

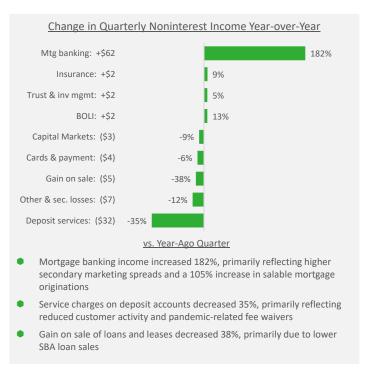


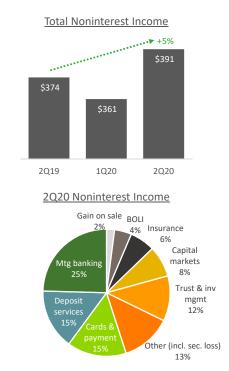
Hedging Program Overview



Noninterest Income

Record quarter for mortgage banking drives growth in noninterest income



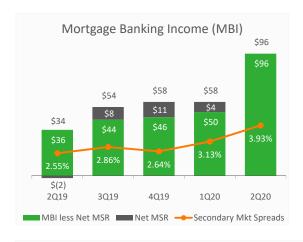


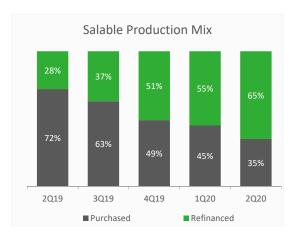
Note: \$ in millions unless otherwise noted

2020 Third Quarter Investor Presentation 31

ı 📗 🧌 Huntıngton

Mortgage Banking Noninterest Income Summary





(\$ in billions)

Mortgage origination volume for sale

Third party mortgage loans serviced(1)

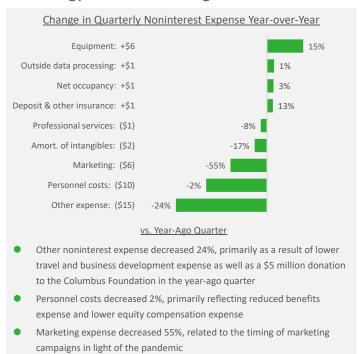
Mortgage servicing rights(1)

MSR % of investor servicing portfolio(1)

2Q20	1Q20	4Q19	3Q19	2Q19
2.3	1.4	1.5	1.5	1.2
23.2	22.8	22.4	21.7	21.5
0.2	0.2	0.2	0.2	0.2
0.74%	0.72%	0.95%	0.83%	0.90%

Noninterest Expense

Continued focus on disciplined expense management while investing in technology and other strategic business initiatives







Note: \$ in millions unless otherwise noted; see notes on slide 91

2020 Third Quarter Investor Presentation 33

Huntington

Tax Rate Summary

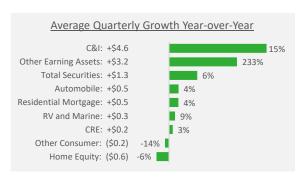
Reported vs. FTE adjusted

(\$ in millions)	2Q20	1Q20	2Q19	2020 YTD	2019 YTD
Reported (GAAP)					
Income before income taxes	\$181	\$58	\$427	\$239	\$848
Provision for income taxes	\$31	\$10	\$63	\$41	\$126
Effective tax rate	17.2%	17.0%	14.6%	17.2%	14.8%
FTE Adjustment					
Income before income taxes	\$5	\$6	\$7	\$11	\$14
Provision for income taxes	\$5	\$6	\$7	\$11	\$14
Adjusted (Non-GAAP)					
Income before income taxes	\$186	\$64	\$434	\$250	\$862
Provision for income taxes	\$36	\$16	\$69	\$52	\$140
Effective tax rate	19.4%	24.6%	16.0%	20.7%	16.2%

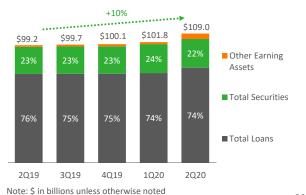


Average Earning Assets

Commercial & Industrial loans and elevated deposits at the Federal Reserve drive year-over-year earning asset growth







vs. Year-Ago Quarter Average

- C&I loans increased 15%, primarily reflecting the \$4.1B of average PPP loans
- Other earning assets increased 233%, driven by elevated deposits at the Federal Reserve Bank
- Automobile loans increased 4%, driven by strong production over the past year
- Residential mortgage increased 4%, reflecting robust portfolio mortgage production over the past year
- Home equity loans and lines of credit decreased 6%, reflecting a shift in consumer preferences

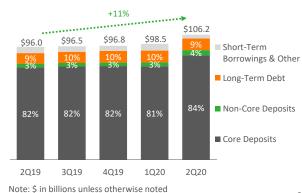
2020 Third Quarter Investor Presentation | 36 | **#Huntington**

Average Non-Equity Funding

Demand deposits drive robust year-over-year growth in core deposits







vs. Year-Ago Quarter Average

- Total core deposits increased 13%, primarily driven by commercial growth related to the PPP loans and commercial line draws, consumer growth related to government stimulus, and reduced account attrition
- Core certificates of deposit decreased 49%, reflecting the maturity of balances related to the 2018 consumer deposit growth initiatives
- Total debt decreased 12%, reflecting the repayment of short-term borrowings due to strong core deposit growth

2020 Third Quarter Investor Presentation | 37 | **(4) Huntington**

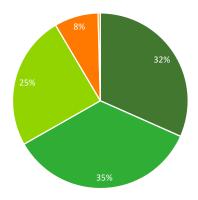


Average Loan Composition: \$80.2 Billion 2Q20 average balances

Average Balance by Type

- C&I \$35.3B
- Commercial Real Estate \$7.1B
- Auto \$12.7B
- Home Equity \$8.9B
- Residential Mortgage \$11.5B
- RV/Marine \$3.7B
- Other Consumer \$1.1B

Average Balance by Segment



- Consumer and Business Banking: \$25.4B
- Commercial Banking: \$28.2B
- Vehicle Finance: \$19.8B
- Regional Banking and Private Client Group: \$6.5B
- Treasury/Other: \$0.3B

Consumer and Commercial Asset Trends

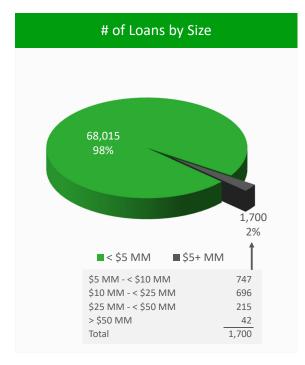
Average (\$ in billions)	YTD 2020	YTD vs PYTD	2Q20	2Q20 vs 1Q20 ⁽¹⁾	2Q20 vs 2Q19
Commercial					
Commercial and industrial loans	\$ 33.1	8 %	\$ 35.3	58 %	15 %
Commercial real estate:					
Construction loans	1.2	1	1.2	12	3
Commercial loans	5.7	0	5.9	23	3
Total commercial loans	40.0	7	42.4	51	13
Commercial bonds ⁽²⁾	3.0	(4)	3.1	0	(4)
Total commercial assets ⁽²⁾	43.0	6	45.4	47	11
Consumer					
Automobile loans	12.8	4	12.7	(8)	4
Home equity loans	9.0	(6)	8.9	(6)	(6)
Residential mortgage loans	11.4	5	11.5	3	4
RV and marine loans	3.6	9	3.7	13	9
Other consumer loans	1.1	(11)	1.1	(35)	(14)
Total consumer assets	38.0	2	37.8	(3)	1
Total	\$ 81.0	4 %	\$ 83.3	23 %	7 %

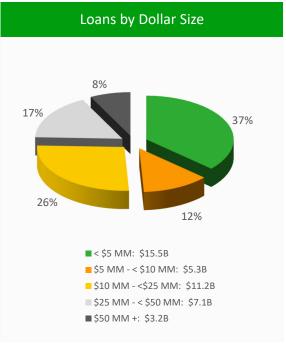
See notes on slide 91

2020 Third Quarter Investor Presentation 39 | Huntington

Total Commercial Loans – Granularity

End of period outstandings of \$42.1 billion





Commercial and Industrial: \$34.9 Billion

- Diversified by sector and geographically within our Midwest footprint; asset finance and specialty lending in extended footprint
- Strategic focus on middle market companies with \$20 \$500 million in sales and Business Banking customers with <\$20 million in sales
- Lend to defined relationship-oriented clients where we understand our client's market / industry and their durable competitive advantage
- Underwrite to historical cash flows with collateral as a secondary repayment source while stress testing for lower earnings / higher interest rates
- Follow disciplined credit policies and processes with quarterly review of criticized and classified loans

Credit Quality Review	2Q20	1Q20	4Q19	3Q19	2Q19
Period end balance (\$\xi\$ in billions)	\$34.9	\$33.0	\$30.7	\$30.4	\$30.6
30+ days PD and accruing	0.17%	0.33%	0.24%	0.31%	0.18%
90+ days PD and accruing ⁽¹⁾	0.04%	0.03%	0.04%	0.03%	0.02%
NCOs ⁽²⁾	0.90%	1.09%	0.47%	0.52%	0.27%
NALs	1.39%	1.20%	1.05%	0.96%	0.92%
ALLL	2.65%	2.54%	1.53%	1.45%	1.48%

See notes on slide 91

2020 Third Quarter Investor Presentation | 41 | **# Huntington**



C&I – Auto Industry

End of period balances

Outstandings (\$ in millions)					
	2Q20	1Q20	4Q19	3Q19	2Q19
<u>Suppliers</u> ⁽¹⁾					
Domestic	\$ 977	\$ 883	\$ 759	\$ 809	\$ 807
Foreign	0	0	0	0	0
Total suppliers	977	883	759	809	807
<u>Dealers</u>					
Floorplan-domestic	1,562	2,309	2,370	1,983	2,060
Floorplan-foreign	883	1,207	986	763	828
Total floorplan	2,445	3,516	3,356	2,746	2,888
Other	475	593	467	812	817
Total dealers	2,920	4,109	3,823	3,558	3,705
Total auto industry	\$ 3,897	\$ 4,992	\$ 4,582	\$ 4,367	\$ 4,512
NALs					
Suppliers	0.03%	1.53%	2.71%	4.60%	4.85%
Dealers	0.01	0.01	0.01	0.01	0.01
Net charge-offs ⁽²⁾					
Suppliers	0.01%	0.00%	0.00%	0.08%	0.02%
Dealers	0.00	0.00	0.00	0.00	0.00

Commercial Real Estate: \$7.2 Billion

- Long-term, meaningful relationships with opportunities for additional cross-sell
 - Primarily Midwest footprint projects generating adequate return on capital
 - o Proven CRE participants... 28+ years average CRE experience
 - >80% of the loans have personal guarantees
 - o >65% is within our geographic footprint
 - o Portfolio remains within the Board established concentration limit

Credit Quality Review	2Q20	1Q20	4Q19	3Q19	2Q19
Period end balance (\$ in billions)	\$7.2	\$7.0	\$6.7	\$6.9	\$6.9
30+ days PD and accruing	0.04%	0.18%	0.06%	0.13%	0.14%
90+ days PD and accruing ⁽¹⁾	0.00%	0.00%	0.00%	0.00%	0.00%
NCOs ⁽²⁾	-0.03%	-0.03%	0.00%	-0.14%	-0.12%
NALs	0.38%	0.42%	0.16%	0.17%	0.25%
ALLL	3.43%	2.28%	1.24%	1.75%	1.53%

See notes on slide 92

2020 Third Quarter Investor Presentation | 43 | **# Huntington**



Huntington Auto Finance

Significant presence in our markets and in our industry



11 strategically located regional offices servicing our dealer partners in 23 states:

Ohio New Hampshire Indiana Tennessee Michigan Minnesota West Virginia New Jersev Pennsylvania Connecticut Kentucky lowa Illinois North Dakota Wisconsin South Dakota Massachusetts Texas Maine Kansas Vermont Missouri Rhode Island

Huntington is the 18th largest auto loan lender and 9th largest auto loan bank lender in the U.S.⁽¹⁾

Huntington is the **#1 auto loan lender** in the states of Ohio and Kentucky (1)

See notes on slide 92

Automobile: \$12.7 Billion

Extensive relationships with high quality dealers

- Huntington consistently in the market for nearly 70 years
- Dominant market position in the Midwest with ~4,200 dealers
- Floorplan and dealership real estate lending, core deposit relationship, full Treasury Management, Private Banking, etc.

Relationships create the consistent flow of auto loans

- Prime customers, average FICO >760
- LTVs average <93%
- Custom Score utilized in conjunction with FICO to enhance predictive modeling
- No auto leasing (exited leasing in 2008)

Operational efficiency and scale leverages expertise

- Highly scalable auto-decision engine evaluates >70% of applications based on FICO and custom score
- Underwriters directly compensated on credit performance by vintage

Credit Quality Review	2Q20	1Q20	4Q19	3Q19	2Q19
Period end balance (\$\xi\$ in billions)	\$12.7	\$12.9	\$12.8	\$12.3	\$12.2
30+ days PD and accruing	0.54%	0.88%	0.95%	0.84%	0.81%
90+ days PD and accruing	0.06%	0.06%	0.07%	0.06%	0.06%
NCOs	0.31%	0.22%	0.30%	0.26%	0.17%
NALs	0.06%	0.05%	0.03%	0.04%	0.03%
ALLL	1.40%	1.15%	0.45%	0.44%	0.43%

2020 Third Quarter Investor Presentation | 45 | **# Huntington**



Auto Loans – Production and Credit Quality

	2Q20	1Q20	4Q19	3Q19	2Q19	1Q19	4Q18	3Q18
Originations								
Amount (\$ in billions)	\$1.2	\$1.6	\$1.9	\$1.6	\$1.3	\$1.2	\$1.4	\$1.4
% new vehicles	36%	47%	52%	46%	40%	42%	49%	45%
Avg. LTV	90%	89%	88%	90%	92%	90%	90%	91%
Avg. FICO	770	778	781	773	766	764	767	763
Portfolio Performance								
30+ days PD and accruing %	0.54%	0.88%	0.95%	0.84%	0.81%	0.67%	0.98%	0.81%
NCO %	0.31%	0.22%	0.30%	0.26%	0.17%	0.32%	0.30%	0.26%
Vintage Performance ⁽¹⁾								
6-month losses			0.02%	0.04%	0.03%	0.04%	0.04%	0.06%
9-month losses			3.02,0	0.07%	0.09%	0.09%	0.09%	0.12%
12-month losses					0.13%	0.15%	0.15%	0.19%

Auto Loans - Origination Trends

Loan originations from 2013 through 2Q20 demonstrate strong characteristics and continued improvements from pre-2010

- Credit scoring model most recently updated in January 2017
- 2016-2019 net charge-offs impacted by acquisition of FirstMerit, including purchase accounting treatment of acquired portfolio (A)

(\$ in billions)	YTD 2020	2019	2018	2017	2016	2015	2014	2013
Originations	\$2.8	\$6.1	\$5.8	\$6.2	\$5.8	\$5.2	\$5.2	\$4.2
% new vehicles	42%	46%	47%	50%	49%	48%	49%	46%
Avg. LTV ⁽¹⁾	90%	90%	89%	88%	89%	90%	89%	89%
Avg. FICO	774	772	766	767	765	764	764	760
Weighted avg. original term (months)	70	70	69	69	68	68	67	67
Avg. Custom Score	411	410	409	409	396	396	397	395
Charge-off % (annualized)	0.26%	0.26%	0.27%	0.36%	0.30%	0.23%	0.23%	0.19%

See notes on slide 92

2020 Third Quarter Investor Presentation | 47 | **# Huntington**



Home Equity: \$8.9 Billion

- Focused on geographies within our Midwest footprint with relationship customers
- Focused on high quality borrowers... portfolio as of 2Q20:
 - Average weighted FICO scores of 750+
 - o Average weighted LTVs of <85% for junior liens and <75% for 1st-liens
 - o Approximately 56% are 1st-liens
- Conservative underwriting manage the probability of default with increased interest rates used to ensure affordability on variable rate HELOCs

Credit Quality Review	2Q20	1Q20	4Q19	3Q19	2Q19
Period end balance (\$ in billions)	\$8.9	\$9.0	\$9.1	\$9.3	\$9.4
30+ days PD and accruing	0.51%	0.80%	0.87%	0.81%	0.84%
90+ days PD and accruing	0.12%	0.13%	0.16%	0.14%	0.16%
NCOs	0.08%	0.19%	0.02%	0.11%	0.07%
NALs	0.60%	0.56%	0.58%	0.57%	0.57%
ALLL	1.10%	1.24%	0.50%	0.46%	0.46%

Home Equity – Origination Trends

- Consistent origination strategy since 2010
- HPI Index is at highest level since pre-2007 consistent with general assessment of the overall market
- Focused on high quality borrowers... 2Q20 originations:
 - Average weighted FICO scores of 750+
 - o Average weighted LTVs of <85% for junior liens and <75% for 1st-liens
 - o Approximately 61% are 1st-liens

(\$ in billions)	YTD 2020	2019	2018	2017	2016	2015	2014	2013
Originations ⁽¹⁾	\$1.7	\$3.7	\$4.2	\$4.3	\$3.3	\$2.9	\$2.6	\$2.2
Avg. LTV	71%	75%	77%	77%	78%	77%	76%	72%
Avg. FICO	780	778	773	775	781	781	780	780
Charge-off % (annualized)	0.19%	0.08%	0.06%	0.05%	0.06%	0.23%	0.44%	0.99%
HPI Index ⁽²⁾	237.6	228.5	218.6	208.5	198.2	187.7	179.6	170.7
Unemployment rate ⁽³⁾	8.4%	3.7%	3.9%	4.4%	4.9%	5.3%	6.2%	7.4%

See notes on slide 92

2020 Third Quarter Investor Presentation | 49 | **# Huntington**



Residential Mortgages: \$11.6 Billion

- Traditional product mix focused on geographies within our Midwest footprint
- Early identification of at-risk borrowers. "Home Savers" program has a 75% success rate

Credit Quality Review	2Q20	1Q20	4Q19	3Q19	2Q19
Period end balance (\$ in billions)	\$11.6	\$11.4	\$11.4	\$11.2	\$11.2
30+ days PD and accruing	2.18%	2.10%	2.40%	2.50%	2.49%
90+ days PD and accruing	1.36%	1.15%	1.13%	1.11%	1.07%
NCOs	0.02%	0.02%	0.04%	0.03%	0.05%
NALs	0.57%	0.58%	0.62%	0.62%	0.55%
ALLL	0.57%	0.46%	0.20%	0.20%	0.19%

Residential Mortgages – Origination Trends

- Consistent origination strategy since 2010
- ▶ HPI Index is at highest level since pre-2007 consistent with general assessment of the overall market
- Average 2Q20 portfolio origination: purchased / refinance mix of 35% / 65%

(\$ in billions)	YTD 2020	2019	2018	2017	2016	2015	2014	2013
Portfolio originations	\$2.0	\$2.9	\$2.9	\$2.7	\$1.9	\$1.5	\$1.2	\$1.4
Avg. LTV	76.7%	80.7%	82.9%	84.0%	84.0%	83.2%	82.6%	77.8%
Avg. FICO	766	761	758	760	751	756	754	759
Charge-off % (annualized)	0.02%	0.06%	0.06%	0.08%	0.09%	0.17%	0.35%	0.52%
HPI Index ⁽¹⁾	237.6	228.5	218.6	208.5	198.2	187.7	179.6	170.7
Unemployment rate ⁽²⁾	8.4%	3.7%	3.9%	4.4%	4.9%	5.3%	6.2%	7.4%

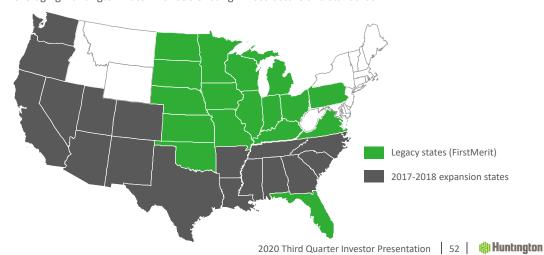
See notes on slide 92

2020 Third Quarter Investor Presentation | 51 | **(#) Huntington**



Recreational Vehicle & Marine

- Expansion of legacy FirstMerit product leveraging additional industry and regional credit and relationship manager expertise
- Experienced team with 20+ years average industry experience
- Centrally underwritten with focus on high quality borrowers
- Indirect origination via established dealers across 34 state footprint
- Tightening underwriting to align with Huntington's origination standards and risk appetite
 - o Leveraging Huntington Auto Finance's existing infrastructure and standards



RV and Marine: \$3.8 Billion

- Indirect origination via established dealers with 2017-2018 expansion into new states, primarily in the Southeast and the West
- Centrally underwritten with focus on super prime borrowers
- Underwriting aligns with Huntington's origination standards and risk appetite
 - o Leveraging Huntington Auto Finance's existing infrastructure and standards

Credit Quality Review	2Q20	1Q20	4Q19	3Q19	2Q19
Period end balance (\$\xi\$ in billions)	\$3.8	\$3.6	\$3.6	\$3.6	\$3.5
30+ days PD and accruing	0.33%	0.55%	0.52%	0.44%	0.36%
90+ days PD and accruing	0.05%	0.05%	0.05%	0.04%	0.03%
NCOs	0.37%	0.27%	0.39%	0.23%	0.25%
NALs	0.05%	0.04%	0.04%	0.03%	0.03%
ALLL	3.25%	2.67%	0.59%	0.57%	0.53%

2020 Third Quarter Investor Presentation | 53 | **(#) Huntington**

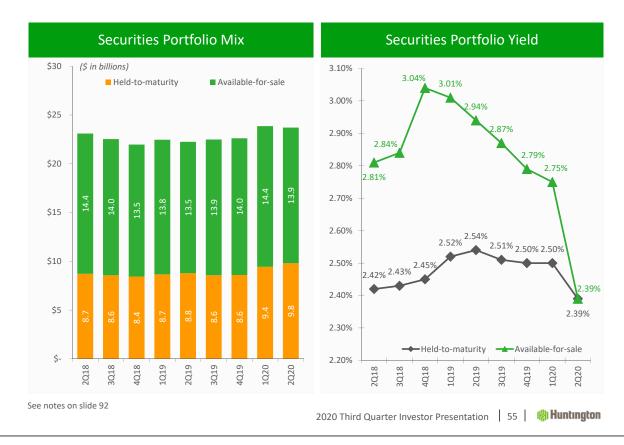


RV and Marine – Origination Trends

- Tightened underwriting standards post-FirstMerit acquisition along with geographic expansion, primarily into the Southeast and the West
- Net charge-offs impacted by acquisition of FirstMerit, including purchase accounting treatment of acquired portfolio A

(\$ in billions)	YTD 2020	4Q19	3Q19	2Q19	1Q19	4Q18	3Q18	2Q18
Portfolio originations	\$0.7	\$0.2	\$0.3	\$0.3	\$0.2	\$0.2	\$0.5	\$0.5
Avg. LTV ⁽¹⁾	106.2%	107.3%	105.9%	105.1%	104.6%	103.4%	105.5%	106.1%
Avg. FICO	805	799	800	801	799	804	802	797
Weighted avg. original term (months)	193	198	189	189	194	199	194	189
Charge-off % (annualized)	0.32%	0.39%	0.23%	0.25%	0.39%	0.31%	0.25%	0.34%

Securities Mix and Yield(1)



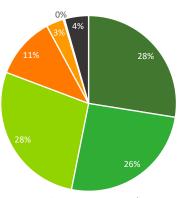
AFS and HTM Securities Overview⁽¹⁾

		June	30, 2020			March	31, 2020			June	30, 2019	
(\$mm)		% of	Remaining			% of	Remaining			% of	Remaining	
AFS Portfolio	Carry Value	Portfolio	Life to Maturity	Yield ⁽³⁾	Carry Value	Portfolio	Life to Maturity	Yield ⁽³⁾	Carry Value	Portfolio	Life to Maturity	Yield ⁽³⁾
U.S. Treasuries	8	0.0%	0.4	1.56%	8	0.0%	0.6	1.56%	11	0.0%	0.4	2.21%
Agency Debt	147	0.6%	3.3	2.53%	147	0.6%	3.6	2.53%	114	0.5%	3.1	2.53%
Agency P/T	3,839	16.6%	26.1	2.47%	4,304	17.0%	26.8	2.70%	1,880	8.2%	26.3	3.27%
Agency CMO	5,118	22.1%	25.6	2.40%	5,723	22.6%	25.7	2.52%	6,458	28.3%	25.6	2.53%
Agency Multi-Family	788	3.4%	31.0	2.39%	849	3.4%	31.3	2.43%	1,460	6.4%	31.8	2.46%
Municipal Securities (2)	63	0.3%	5.7	2.63%	63	0.2%	5.6	3.40%	67	0.3%	6.3	2.97%
Other Securities	185	0.8%	14.7	3.50%	599	2.4%	13.6	2.96%	511	2.2%	12.5	3.44%
Total AFS Securities	10,148	43.8%	25.5	2.43%	11,693	46.2%	25.5	2.60%	10,502	46.0%	25.6	2.67%
HTM Portfolio												
Agency Debt	269	1.2%	10.4	2.49%	280	1.1%	10.6	2.49%	328	1.4%	11.2	2.49%
Agency P/T	3,361	14.5%	27.2	2.54%	3,705	14.6%	27.4	2.68%	2,153	9.4%	27.4	3.14%
Agency CMO	2,151	9.3%	22.8	2.60%	2,315	9.2%	23.1	2.58%	2,072	9.1%	23.0	2.61%
Agency Multi-Family	3,631	15.7%	33.5	2.84%	3,889	15.4%	33.7	2.69%	4,147	18.2%	34.3	2.52%
Municipal Securities	3	0.0%	22.4	2.63%	4	0.0%	22.7	2.63%	4	0.0%	23.4	2.63%
Total HTM Securities	9,416	40.7%	28.1	2.67%	10,193	40.3%	28.4	2.66%	8,704	38.1%	29.0	2.55%
Other AFS Equities	438	1.9%	N/A	N/A	488	1.9%	N/A	N/A	440	1.9%	N/A	N/A
AFS Direct Purchase												
Municipal Instruments (2)	3,150	13.6%	5.5	2.62%	2,929	11.6%	5.4	3.32%	3,193	14.0%	5.6	3.87%
Grand Total	23,151	100.0%	23.4	2.56%	25,302	100.0%	23.8	2.71%	22,839	100.0%	23.6	2.79%

Average Deposit Composition: \$93.2 Billion

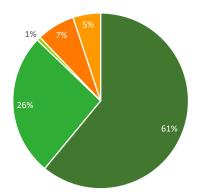
2Q20 average balances

Average Balance by Type



- Demand Noninterest Bearing \$25.7B
- Demand Interest Bearing \$23.9B
- Money Market \$25.7B
- Savings \$10.6B
- Core CDs \$3.0B
- Other Domestic Deps >\$250,000 \$0.2B
- Brokered Deps & Negotiable CDs \$4.1B

Average Balance by Segment



- Consumer and Business Banking: \$56.9B
- Commercial Banking: \$24.4B
- Vehicle Finance: \$0.6B
- Regional Banking and Private Client Group: \$6.6B
- Treasury/Other: \$4.7B

2020 Third Quarter Investor Presentation 57 | Huntington



Total Core Deposit Trends

Average (\$ in billions)	YTD 2020	YTD vs PYTD	2Q20	2Q20 vs 1Q20 ⁽¹⁾	2Q20 vs 2Q19	
Commercial						
Demand deposits – noninterest bearing	\$ 17.1	15 %	\$ 19.3	116 %	31 %	
Demand deposits – interest bearing	13.4	19	14.2	56	28	
Total commercial DDA	30.5	17	33.5	88	30	
Other core deposits ⁽²⁾	8.3	1	8.7	40	9	
Total commercial core deposits	38.7	13	42.1	78	25	
Consumer						
Demand deposits – noninterest bearing	5.8	17	6.4	100	28	
Demand deposits – interest bearing	9.2	7	9.6	43	12	
Total consumer DDA	14.9	11	16.1	64	18	
Other core deposits ⁽²⁾	30.5	(2)	30.7	4	(2)	
Total consumer core deposits	45.5	2	46.7	23	4	
Total						
Demand deposits – noninterest bearing	22.9	15	25.7	112	30	
Demand deposits – interest bearing	22.5	14	23.9	50	21	
Other core deposits ⁽²⁾	38.4	(2)	39.3	11	0	
Total core deposits	\$ 83.8	6 %	\$ 88.9	47 %	13 %	

Stable, Diversified Sources of Wholesale Funds

Historical issuance and current ratings

Wholesale Funding Issuances and Maturities (\$ in billions)



Debt Credit Ratings

	Sen	ior		HoldCo
Rating Agency	HoldCo	Bank	Outlook	Sub-debt
Moody's	Baa1	А3	Stable	Baa1
Standard & Poor's	BBB+	A-	Stable	BBB
Fitch	A-	A-	Negative	BBB+
DBRS Morningstar	А	A (high)	Negative	A (low)

(1) As of 6/30/2020

Recent Highlights

- Issued \$500 million 5.625% fixed rate reset noncumulative perpetual preferred stock in May 2020
- Issued \$750 million fixed rate 10-year Holding Company at T+95 and \$500 million fixed rate 3-year bank notes at T+38 in January 2020
- Diversified across tenors hitting 3-, 5-, 7-, and 10-year maturity buckets
- Total long term unsecured debt outstanding at Jun. 30, 2020 was \$9.1B exclusive of non-cumulative preferred.

2020 Third Quarter Investor Presentation 59 Huntington



Stable, Diversified Sources of Wholesale Funds

Smooth runoff profile and optimization of funding costs



Objectives

- Maintain term wholesale liabilities equal to 13% of adjusted tangible banking assets (TBA)
- Maintain robust liquidity at the holding company
- Reduce reliance on wholesale liabilities to the extent possible
- Auto securitization also used as a source of funds and to reduce auto concentration

Annual Maturities (\$ in millions)

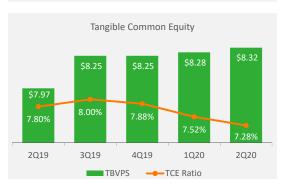
	Senior	Subordinated
2020	\$2,000	\$300
2021	\$2,050	
2022	\$2,200	
2023	\$1,250	\$250
2024	\$800	

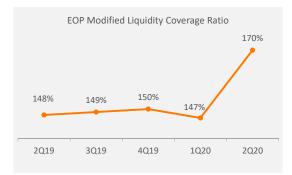


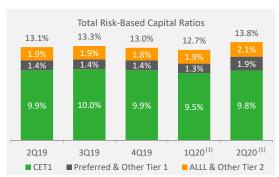
Capital and Liquidity

Managing capital and liquidity conservatively within uncertain economic outlook and consistent with our aggregate moderate-to-low risk appetite









See notes on slide 93

Change in Common Shares Outstanding

• There were no common shares repurchased in 2Q20

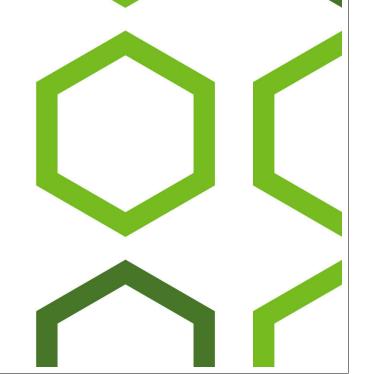
Share count in millions	2Q20	1Q20	4Q19	3Q19	2Q19	1Q19	4Q18
Beginning shares outstanding	1,014	1,020	1,033	1,038	1,046	1,047	1,062
Employee equity compensation	3	1	0	0	3	2	0
Share repurchases	0	(7)	(13)	(5)	(11)	(2)	(15)
Ending shares outstanding	1,017	1,014	1,020	1,033	1,038	1,046	1,047
Average basic shares outstanding	1,016	1,018	1,029	1,035	1,045	1,047	1,054
Average diluted shares outstanding	1.029	1.035	1.047	1.051	1.060	1.066	1.073

2020 Third Quarter Investor Presentation | 63 | **# Huntington**









Strategic Credit Risk Management Actions Since 2009

Positioned for top quartile through-the-cycle performance

•	Established	clear credit	risk appetite	and aligned	credit strategy	and policy
---	-------------	--------------	---------------	-------------	-----------------	------------

Centralized credit and risk management (versus delegation to each region)

2009 Established credit concentration limits

> · Identified core CRE customers based on financial strength and performance; began exiting non-core borrowers (greater than 90% of CRE customers)

• Tightened consumer lending standards

2010 - 2011Eliminated HELOC requiring balloon payments

2015 · Established leveraged lending policies and underwriting standards

Increased equity requirements on CRE, particularly construction, retail, and multi-family

Deep credit due diligence on FirstMerit acquisition (expectations met since)

Heightened underwriting standards for leveraged lending

Began leveraging well-established Auto Finance underwriting infrastructure and standards in the

Curtailed new construction originations in long-term care segment of healthcare

Reduced exposure to 2nd-lien high LTV home equity

Implemented FICO score adjustments in HELOC (as well as construction limits) and RV/Marine

Tightened limits on policy exceptions, particularly in middle market

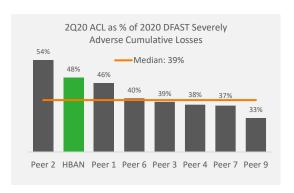
2020 Third Quarter Investor Presentation | 65 | **# Huntington**



Strong Credit Risk Management

2Q20 ACL coverage above peer median





DFAST Cumulative Loan Losses as a % of Average Total Loans

2015 (pre	e-FMER)	20	16		2017		2017		2018			2020	
HBAN	4.2%	Peer 5	4.4%	Pe	eer 5	4.2%	_ :	Peer 2	5.2%		HBAN	5.1%	
Peer 5	4.5%	HBAN	4.8%	Pe	eer 2	4.3%	_ [HBAN	5.3%] '	Peer 2	5.1%	
Peer 6	4.6%	Peer 4	4.8%	H	BAN	4.6%	7	Peer 6	5.8%	_	Peer 6	5.1%	
Peer 2	4.7%	Peer 7	5.1%	Pe	eer 6	4.7%		Peer 4	6.1%		Peer 7	5.3%	
Peer 7	5.0%	Peer 6	5.3%	Pe	eer 4	4.8%		Peer 3	6.1%		Peer 9	5.5%	
Peer 4	5.1%	Peer 2	5.3%	Pe	eer 9	5.4%		Peer 7	6.1%		Peer 4	5.6%	
Peer 9	5.2%	Peer 3	5.8%	Pe	eer 3	5.6%		Peer 1	6.5%		Peer 1	6.3%	
Peer 3	5.6%	Peer 9	5.8%	Pe	eer 7	5.9%		Peer 9	6.7%		Peer 3	6.8%	
Peer 10	6.5%	Peer 1	6.1%	Pe	eer 1	6.1%		Peer 5	NA		Peer 5	NA	
Peer 1	6.9%	Peer 10	6.3%	Pe	er 10	6.4%		Peer 10	NA		Peer 10	NA	

See notes on slide 93

2018 - 2019

Allowance for Credit Losses (ACL)

Strengthened ACL due to further deterioration and uncertainty in economic outlook



- Utilized Moody's May Baseline Forecast as foundation
- Economic outlook generally deteriorated during the second quarter, resulting in an incremental increase to the credit allowance
- There remains significant uncertainty surrounding economic conditions and the impacts of stimulus programs on customer behavior
- The allowance also reflects the sensitivity within impacted industries and proactive risk rating changes to reflect the current economic environment
- Specifically allocated additional reserves to the oil and gas portfolio due to continued weakness in industry fundamentals

(1) See reconciliation on slide 89

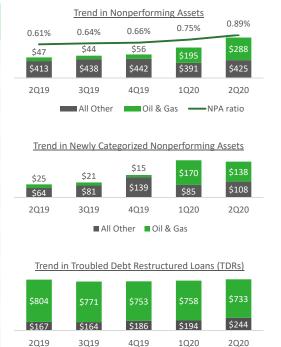
2020 Third Quarter Investor Presentation | 67 | **(4) Huntington**



Credit Quality – NPAs and TDRs

Proactive and conservative approach to identifying impaired loans

Nonperforming Assets (NPAs): (\$\\$ in millions)	2Q20	1Q20	Q/Q Change
Commercial and Industrial	\$485	\$396	\$89
Oil & Gas within C&I	249	195	54
Commercial real estate	28	30	(2)
Automobile	8	6	2
Home equity	59	58	1
Residential mortgage	66	66	
RV and marine	2	2	
Other consumer			
Total NALs	\$648	\$558	\$90
Total other real estate, net	7	10	(3)
Other NPAs	58	18	40
Oil & Gas within HFS NPAs	39	0	39
Total NPAs	\$713	\$586	\$127



■ Nonaccruing ■ Accruing

Commercial Financial Accommodations

- Commercial customers are exiting their deferral period with no known significant credit issues to date
 - Deferrals being replaced with amendments/waivers, deferral volumes expected to drop materially in Q3
 - Hospitality customers generally requesting a second 90-day deferral due to longer-term recovery
 - Auto dealers report stronger Q2 volumes and are not requiring additional payment relief
 - Franchise restaurant customers will generally resume full scheduled debt service in July. Customers representing less than \$40MM of borrowings currently requesting additional payment relief
 - Overall 30% payment rate within deferral period

	Commercial Portfo	olio (As of 6/30)	
\$ in millions	# Deferrals	Deferral Balance	% of Portfolio Deferred
CRE/Construction	335	\$1,496	21%
Business Banking	4,319	986	19%
Auto Dealers	165	467	16%
Middle Market	173	705	12%
Franchise Finance	290	729	67%
C&I – All Other	865	612	3%
Total	6,147	\$4,995	12%

2020 Third Quarter Investor Presentation | 69 | **(#) Huntington**

Consumer Financial Accommodations

- Consumer deferrals are \$488MM lower than Q1. The decrease is a function of borrowers exiting their original deferral plans
 - o Auto deferrals reduced by \$203MM, with post deferral 30+ delinquency rate of 8% within expectations
 - o RV/Marine deferrals reduced slightly in the quarter, with a post deferral 30+ delinquency rate of 7% within expectations
 - o HELOC deferrals reduced by \$57MM with a post deferral 30+ day delinquency of less than 1% within expectations
 - o Mortgage deferrals reduced by \$213MM, representing customers voluntarily exiting their deferral plans. It is too early in the process to make any clear statements regarding post deferral performance

Consumer Portfolio (As of 6/30)									
\$ in millions	# Deferrals	Deferral Balance	% of Portfolio Deferred	Made a Payment within Deferral					
Residential Mortgage	4,178	\$1,062	8%	21%					
Indirect Auto	21,841	423	3%	42%					
HELOC	2,465	207	3%	70%					
RV / Marine	2,159	115	3%	35%					
Other Consumer	1,520	17	2%	41%					
Total	32,163	\$1,824	5%						

Credit Update (including PPP)

Actions Taken

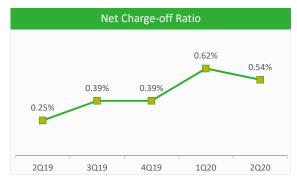
- Proactive customer outreach program
- Frequent reviews of at-risk portfolios
 - o 75% of commercial portfolio reviewed at least once in Q2
 - o Emphasis on liquidity and cashflow
 - o Adjusting risk ratings as per regulatory guidance
- Bifurcated oil & gas into core and non-core portfolios
 - o Non-core customers represent 59% of portfolio borrowings and 100% of both crit/class and NPAs
 - o \$170mm of loans sold or under sale contract during Q2



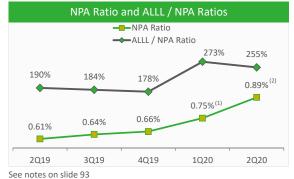
Exposure to High Impact Industries (Includes \$2.6B of PPP)									
	.,	% of	6/30 PPP	% of		Criticized %			
Selected Commercial Loan Categories (\$B)	Total Balances	Total Loans	Balances (Incl. in Total)	Portfolio Deferred	NPL %	3/31	6/30	No Material Lending Exposure:	
Accommodations and Food Services	\$3.3	4.1%	\$0.9	39%	0.76%	6%	11%		
Other Services (Parking, Haircare, Universities, Recreation, Religious Organizations, et al)	\$2.1	2.6%	\$0.3	14%	0.69%	8%	14%	AirlinesCasinos	
Healthcare Services (Dental, Elective Surgery)	\$1.8	2.2%	\$0.8	22%	1.56%	8%	8%	Student Loans	
Transportation and Warehousing	\$1.4	1.7%	\$0.2	14%	2.56%	6%	6%	Term B	
Sensitive Retail (Clothing, Jewelry, Office Supply)	\$1.3	1.6%	\$0.3	39%	0.60%	9%	8%	Leveraged Loan	
Mining, Quarrying, and Oil & Gas	\$1.0	1.2%	\$0.1	0%	28.00%	25%	50%	Oilfield Services	
TOTAL	\$10.9	13.4%	\$2.6						
			2020 Thir	d Quarter In	vestor Pre	sentatio	n 71	(#) Huntington	

Asset Quality and Reserve Trends

Asset quality metrics continue to be impacted by the oil & gas portfolio and broader economic considerations









Credit Quality Trends Overview

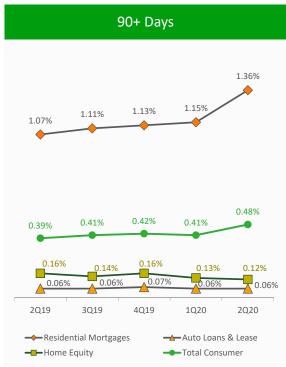
	2Q20	1Q20	4Q19	3Q19	2Q19
Net charge-off ratio	0.54%	0.62%	0.39%	0.39%	0.25%
90+ days PD and accruing	0.24	0.21	0.23	0.22	0.20
NAL ratio ⁽¹⁾	0.81	0.72	0.62	0.58	0.57
NPA ratio ⁽²⁾	0.89	0.75	0.66	0.64	0.61
Criticized asset ratio ⁽³⁾	4.95	3.59	3.64	3.62	3.43
ALLL ratio	2.12	1.93	1.04	1.05	1.03
ALLL / NAL coverage	263	270	167	179	182
ALLL / NPA coverage	239	257	157	163	168
ACL ratio	2.27	2.05	1.18	1.18	1.17
ACL / NAL coverage	281	287	190	202	206
ACL / NPA coverage	255	273	178	184	190

See notes on slide 93

2020 Third Quarter Investor Presentation 73 | Huntington

Consumer Loan Delinquencies(1)





See notes on slide 93

Total Commercial Loan Delinquencies

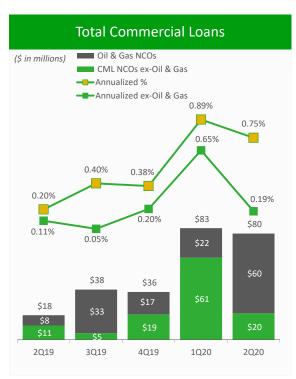




See notes on slide 93

2020 Third Quarter Investor Presentation 75 | Huntington

Net Charge-Offs





Nonperforming Asset Flow Analysis

End of Period					
(\$ in millions)	2Q20	1Q20	4Q19	3Q19	2Q19
NPA beginning-of-period	\$586	\$498	\$482	\$460	\$461
Additions / increases	279	274	175	165	117
Return to accruing status	(25)	(18)	(20)	(24)	(16)
Loan and lease losses	(61)	(91)	(48)	(66)	(34)
Payments	(63)	(70)	(63)	(38)	(54)
Sales and other	(3)	(7)	(28)	(15)	(14)
NPA end-of-period	\$713	\$586	\$498	\$482	\$460
Percent change (Q/Q)	22%	18%	3%	5%	(0)%

2020 Third Quarter Investor Presentation 77 Huntington



Criticized Commercial Loan Analysis

End of Period					
(\$ in millions)	2Q20	1Q20	4Q19	3Q19	2Q19
Criticized beginning-of-period	\$2,473	\$2,394	\$2,365	\$2,256	\$2,216
Additions / increases	1,411	510	479	523	524
Advances	329	187	109	106	129
Upgrades to "Pass"	(111)	(100)	(174)	(153)	(236)
Paydowns	(352)	(435)	(359)	(303)	(359)
Charge-offs	(24)	(82)	(38)	(39)	(21)
Moved to HFS	(125)	(0)	13	(25)	4
Criticized end-of-period	\$3,601	\$2,473	\$2,394	\$2,365	\$2,256
Percent change (Q/Q)	46%	3%	1%	5%	2%

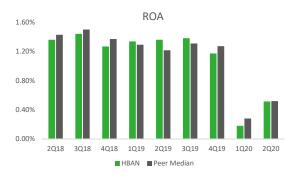


Huntington's Peer Group

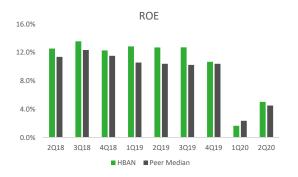
	Total	Total	Total	Market		Dividend		
\$ in millions	Assets	Deposits	Loans	Capitalization	Consensus 2020E	Consensus 2021E	Tangible Book	Yield
Truist Financial Corporation	\$504,336	\$376,235	\$314,825	\$50,899	11.6x	11.0x	1.5x	4.8%
PNC Financial Services Group, Inc.	458,978	345,997	258,236	45,020	38.0x	15.1x	1.1x	4.3%
Fifth Third Bancorp	202,906	156,946	115,053	13,988	14.7x	10.0x	0.9x	5.5%
Citizens Financial Group, Inc.	179,874	143,618	125,713	10,342	13.9x	9.6x	0.8x	6.4%
KeyCorp	171,192	135,513	106,159	11,741	12.9x	8.8x	0.9x	6.2%
Regions Financial Corporation	144,070	116,779	90,548	10,326	19.2x	9.0x	1.0x	5.8%
M&T Bank Corporation	139,537	114,968	97,758	13,475	12.1x	10.8x	1.3x	4.2%
Comerica Incorporated	84,397	67,720	53,446	5,290	20.9x	12.0x	0.8x	7.1%
Zions Bancorporation, National Association	76,447	65,684	55,129	5,321	14.6x	10.8x	0.9x	4.2%
First Horizon National Corporation	48,645	37,759	32,709	2,838	11.7x	7.2x	0.9x	6.6%
Peer Median	\$157,631	\$126,146	\$101,958	\$11,041	14.3x	10.4x	0.9x	5.6%
Huntington Bancshares Incorporated	\$118,425	\$93,691	\$80,139	\$9,425	15.6x	9.5x	1.1x	6.5%

Peer Comparisons - Profitability

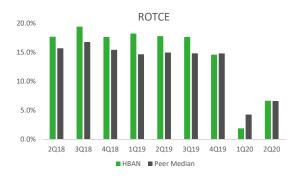
Profitability metrics compare favorably with peers



- YTD results negatively impacted across peer group by increased provision expense due to deteriorating economic outlook
- Return on Equity (ROE) and Return on Tangible Common Equity (ROTCE) consistently outperform peer bank median
- 2Q20 Return on Assets (ROA) negatively impacted across peer group by elevated deposits and excess liquidity on balance sheet







2020 Third Quarter Investor Presentation 81 | Huntington



Peer Comparisons – Operating Leverage & Efficiency

Efficiency ratio consistently better than peer median



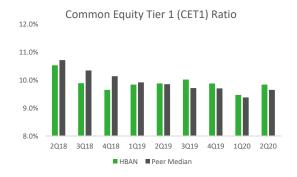


- Y/Y Expense Growth 8% -6% 2018 3018 4018 1019 2019 3019 4019 1020 2020 ■ HBAN ■ Peer Median
 - Continue to manage expenses in line with current revenue environment
 - 4Q19 impacted by \$25 million of unusual expense items; 4Q18 impacted by \$35 million of unusual expense items
 - Efficiency ratio has consistently outperformed the peer bank median

See notes on slide 93

Peer Comparisons – Capital

Managing CET1 to high end of 9% – 10% operating range





See notes on slide 93

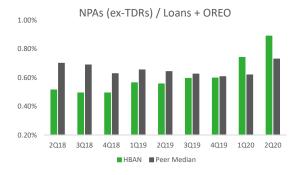
- Regulatory capital ratios impacted by implementation of CECL on 1/1/20
- CET1 of 9.8% at guarter end compared to stated operating range of 9% - 10%
- CET1 is now 4th highest in the peer group
- TCE ratio of 7.3% at quarter end decreased 52 basis points year-over-year; Tangible Book Value per Share (TBVPS) increased 4% year-over-year

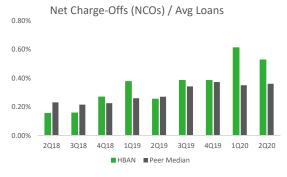


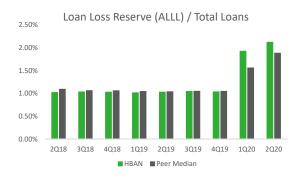
2020 Third Quarter Investor Presentation | 83 | **# Huntington**

Peer Comparisons – Credit Quality

Overall credit quality metrics impacted by deteriorating economic outlook







- ALLL as a percent of total loans impacted by implementation of CECL on 1/1/20
- Conservative underwriting culture guided by aggregate moderate-to-low risk appetite and expectation of credit outperformance through the cycle
- NCOs near the high end of our through-the-cycle target range of 35 bp - 55 bp, impacted by the oil and gas portfolio



Basis of Presentation

Use of Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found in the Investor Relations section of Huntington's website, http://www.huntington.com.

Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-overyear amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decisionmaking purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of our financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

Basis of Presentation

Rounding

Please note that columns of data in this document may not add due to rounding.

Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company – e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, and litigation actions. In other cases they may result from management decisions associated with significant corporate actions out of the ordinary course of business – e.g., merger/restructuring charges, recapitalization actions, and goodwill impairment.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, and asset valuation write-downs reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, management has adopted a practice of listing "Significant Items" in our external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms 10-Q and 10-K).

"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those which may be described from time to time in Huntington's filings with the Securities and Exchange Commission.

2020 Third Quarter Investor Presentation | 87 | **(*) Huntington**



Reconciliation

Pretax Pre-Provision Net Revenue (PPNR)

(\$ in millions)		YTD 2020	2019	2018	2017	2016
Net interest income – FTE		\$1,593	\$3,239	\$3,219	\$3,052	\$2,412
Noninterest income		752	1,454	1,321	1,307	1,151
Total revenue		2,345	4,693	4,540	4,359	3,563
Less: Significant Items		0	0	0	2	1
Less: gain / (loss) on securities		(1)	(24)	(21)	(4)	0
Total revenue – adjusted	А	2,346	4,717	4,561	4,361	3,562
Noninterest expense		1,327	2,721	2,647	2,714	2,408
Less: Significant Items		0	0	0	154	239
Noninterest expense – adjusted	В	1,327	2,721	2,647	2,560	2,169
Pretax pre-provision net revenue (PPNR)	A - B	\$1,019	\$1,996	\$1,914	\$1,801	\$1,393
PPNR – Annualized		\$2,038	\$1,996	\$1,914	\$1,801	\$1,393
Risk-weighted assets (RWA)		\$87,324	\$87,513	\$85,687	\$80,340	\$78,263
PPNR as % of RWA		2.33%	2.28%	2.23%	2.24%	1.78%

Reconciliation

Tangible common equity, ROTCE, and ACL ratio ex. PPP loans

(\$ in millions)	2Q20	1Q20	2Q19
Average common shareholders' equity	\$10,590	\$10,433	\$10,272
Less: intangible assets and goodwill	2,206	2,217	2,252
Add: net tax effect of intangible assets	45	48	55
Average tangible common shareholders' equity (A)	\$8,429	\$8,264	\$8,075
Net income available to common	\$131	\$30	\$346
Add: amortization of intangibles	10	11	12
Add: net of deferred tax	(2)	(2)	(3)
Adjusted net income available to common	139	38	356
Adjusted net income available to common (annualized) (B)	\$558	\$153	\$1,424
Return on average tangible shareholders' equity (B/A)	6.7%	1.8%	17.7%

(\$ in millions)	6/30 GAAP	PPP Adjustment	6/30 ex. PPP
Allowance for credit losses (ACL) (C)	\$1,821	\$3	\$1,818
Total loans and leases (D)	\$80,139	\$6,054	\$74,085
ACL as % of total loans and leases (C/D)	2.27%		2.45%

2020 Third Quarter Investor Presentation | 89 | **# Huntington**



Historical Yield Curves

Yield curve moved lower and inverted



Rate	1 month LIBOR	2 year Swap	4 year swap	10 year swap	
12/31/19	1.76%	1.70%	1.70%	1.90%	
3/31/20	0.99	0.49	0.48	0.72	
6/30/20	0.16	0.23	0.27	0.64	- (
vs. YE19	160 bp	147 bp	↓ 144 bp	↓ 126 bp −	\dashv
	Well hedged for LIBOR movement		origination rates and vestment yields		(

Notes

Slide 6:

(1) Includes Regional Banking and The Huntington Private Client Group offices

- (1) Total does not include two 2020 Strategy Plan review sessions with the full Board
- (2) Total number of meetings for each of the Audit Committee and the Risk Oversight Committee include joint meetings of both
- (3) Function of Capital Planning Committee assumed by Risk Oversight Committee in 2012
- (4) Other includes HBI Special Committee (2010), Huntington Investment Company Oversight Committee (2016-2017), and Integration Oversight Committee (ad hoc 2016 & 2017)

Slide 18:

(1) J.D. Power 2020 U.S. Banking Mobile App Satisfaction Study; among banks with \$55B to \$150B in deposits. Visit jdpower.com/awards for more details.

Slide 23:

- (1) Reconciliation provided on slide 88
- (2) Annualized

Slide 30:

- (1) As of 6/30/20
- (2) Pay fixed/receive float swap
- (3) Upper strike (%) / lower strike (%)

(1) Includes \$25 million of unusual expense related to fourth quarter expense actions

- (1) Linked-quarter percent changes annualized
- (2) Includes commercial bonds booked as investment securities under GAAP

- (1) All amounts represent accruing purchased impaired loans; under the applicable accounting guidance (ASC 310-30), the loans were recorded at fair value upon acquisition and remain in accruing status
- (2) Annualized

2020 Third Quarter Investor Presentation | 91 | **(#) Huntington**



Notes

Slide 42:

- (1) Companies with > 25% of their revenue from the auto industry
- (2) Annualized

- (1) All amounts represent accruing purchased impaired loans; under the applicable accounting guidance (ASC 310-30), the loans were recorded at fair value upon acquisition and remain in accruing status
- (2) Annualized

Slide 44:

(1) Experian data from January 2020 through June 2020

Slide 47:

(1) Auto LTV based on retail value

Slide 49:

- (1) Originations are based on commitment amounts
- (2) FHFA Regional HPI ENC Season-Adj; U.S. and Census Division
- (3) Source: BLS.gov; average of monthly seasonally-adjusted unemployment rate for period

Slide 51:

- (1) FHFA Regional HPI ENC Season-Adj; U.S. and Census Division
- (2) Source: BLS.gov; average of monthly seasonally-adjusted unemployment rate for period

(1) RV/Marine LTV based on wholesale value

Slide 55:

(1) Averages balances; Trading Account and Other securities excluded

Slide 56:

- (1) End of period
- (2) Tax-equivalent yield on municipal securities calculated as of June 30, 2020 using 21% corporate tax rate
- (3) Weighted average yields were calculated using carry value

Notes

Slide 58:

- (1) Linked-quarter percent change annualized
- (2) Money market deposits, savings / other deposits, and core certificates of deposit

(1) The estimated June 30, 2020 and March 31, 2020 capital ratios reflect Huntington's election of a five-year transition to delay for two years the full impact of CECL on regulatory capital, followed by a three-year transition period

Peer group includes CFG, CMA, FHN, FITB, KEY, MTB, PNC, RF, TFC, and ZION; 3 peers were below \$100 billion in assets and not required to participate in 2020 DFAST

Source: S&P Global Market Intelligence and company filings

- (1) 66% of 1Q20 NPLs were current
- (2) 67% of 2Q20 NPLs were current

Slide 73:

- (1) NALs divided by total loans and leases
- (2) NPAs divided by the sum of loans and leases, net other real estate owned, and other NPAs
- (3) Criticized assets = commercial criticized loans + consumer loans >60 DPD + OREO; Total criticized assets divided by the sum of loans and leases, net other real estate owned, and other NPAs

Slide 74:

(1) End of period; delinquent but accruing as a % of related outstandings at end of period

- (1) Amounts include Huntington Technology Finance administrative lease delinquencies
- (2) Amounts include Huntington Technology Finance administrative lease delinquencies and accruing purchased impaired loans acquired in the FirstMerit transaction. Under the applicable accounting guidance (ASC 310-30), the accruing purchased impaired loans were recorded at fair value upon acquisition and remain in accruing status.

Slides 81-84:

Source: S&P Global Market Intelligence; peers include CFG, CMA, FHN, FITB, KEY, MTB, PNC, RF, TFC, & ZION

2020 Third Quarter Investor Presentation | 93 | **# Huntington**







Mark A. Muth **Director of Investor Relations**

Office: 614.480.4720

E-mail: mark.muth@huntington.com



Brian M. Vereb

Asst. Dir. of Investor Relations

Office: 614.480.5098

E-mail: brian.m.vereb@huntington.com

For additional information, please visit: http://www.huntington.com

The Huntington National Bank is Member FDIC. 🕪 , Huntington® and 🖟 Huntington. Welcome.® are federally registered service marks of Huntington Bancshares Incorporated. ©2020 Huntington Bancshares Incorporated. (Nasdaq: HBAN)