

Fiscal 2022

FINANCIAL RESULTS

Solid results in a challenging macroeconomic environment

NET SALES

 **\$3.3B**
+1% VS. PY

OPERATING INCOME

 **\$260MM**
+2% VS. PY

GAAP EPS

 **\$2.80**
+\$0.05 VS. PY



GARDEN

NET SALES

\$1.5B
+4% VS. PY

OPERATING INCOME

\$154MM
+11% VS. PY



PET

NET SALES

\$1.9B
(1)% VS. PY

OPERATING INCOME

\$209MM
+0.3% VS. PY



KEY HIGHLIGHTS

Gross margin year to date improved 30 bps driven by pricing, product mix and productivity gains

Significantly improved customer service levels

Gained market share across many Pet and Garden categories including wild bird and grass seed, small animal, equine and dog treats.

Strong eCommerce growth of 10% vs PY driven by improved content, customer service and return on investment

Launched inaugural Impact Report highlighting our commitment to sustainability

Home is central to life – we are Central to home