# Finward Bancorp Announces Earnings For The Three Months Ended March 31, 2022 

MUNSTER, Ind., April 27, 2022 (GLOBE NEWSWIRE) -- Finward Bancorp (Nasdaq: FNWD) ("Finward" or the "Bancorp"), the holding company for Peoples Bank (the "Bank"), today announced that net income available to common stockholders was $\$ 2.1$ million, or $\$ 0.53$ per share, for the quarter ended March 31, 2022, as compared to $\$ 4.5$ million, or $\$ 1.31$ per share, for the corresponding prior year period. Selected performance metrics are as follows for the periods presented:

## Performance Ratios

Return on equity
Return on assets
Net interest margin - tax equivalent Noninterest income / average assets Noninterest expense / average assets Efficiency ratio

| Three months ended, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) |
| $\begin{gathered} \text { March } 31, \\ 2022 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2021 \end{gathered}$ | June 30, $2021$ | $\begin{gathered} \text { March } 31, \\ 2021 \end{gathered}$ |
| $5.01 \%$ | 8.56\% | 8.90\% | 9.17\% | 11.94 \% |
| 0.44 \% | 0.83\% | 0.87\% | 0.90\% | 1.18\% |
| 3.63\% | 3.58\% | 3.46\% | 3.42\% | $3.59 \%$ |
| 0.64 \% | 0.95\% | 1.02\% | 0.92\% | 1.12\% |
| 3.33\% | 3.18\% | 3.04 \% | 2.76 \% | 2.73\% |
| 87.10\% | 78.28\% | 75.87\% | 70.79\% | 64.14\% |

The successful closing of the acquisition of Royal Financial, Inc. ("Royal") in the first quarter of 2022, resulted in one-time expenses of approximately $\$ 2.5$ million. Core earnings for the quarter ended March 31, 2022, amounted to $\$ 4.1$ million, or $\$ 1.01$ per share, compared to $\$ 4.1$ million, or $\$ 1.19$ per share for the quarter ended March 31, 2021. Core earnings is a non-GAAP measure. For the periods presented they exclude merger related expenses, net (gain) loss on securities, core deposit accretion, certificate of deposit purchase premium amortization, purchase discount amortization, and related tax benefit/(cost). Selected nonGAAP ("generally accepted accounting principles") performance metrics are as follows for the periods presented:

| Three months ended, |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| (Unaudited) | (Unaudited) |  |  |  |
| March 31, | December 31, | September 30, | June 30, | (Unaudited) |
| March 31, |  |  |  |  |
| 2022 | 2021 | 2021 | 2021 | 2021 |
| $11.32 \%$ | $7.83 \%$ | $8.46 \%$ | $9.42 \%$ | $12.04 \%$ |
| $0.83 \%$ | $0.71 \%$ | $0.75 \%$ | $0.83 \%$ | $1.07 \%$ |
| $2.67 \%$ | $3.12 \%$ | $2.98 \%$ | $2.70 \%$ | $2.67 \%$ |
| $72.87 \%$ | $81.01 \%$ | $78.48 \%$ | $71.82 \%$ | $65.74 \%$ |

Refer to "Disclosure Regarding Non-GAAP Measures" and the "Reconciliation of the NonGAAP Performance Ratios" table below for additional information regarding our non-GAAP measures and impact per period by operation.

Highlights of the recent quarter include:

- Completion of Royal Financial acquisition: As of March 31, 2022, loans on the Finward balance sheet net of associated purchase discount related to the Royal merger totaled $\$ 437.3$ million. Additionally, deposits on the Finward balance sheet related to the Royal merger totaled $\$ 432.8$ million. Goodwill associated with the transaction totaled $\$ 11.7$ million. Initially reported projections related to the Royal acquisition had an aggregate value of $\$ 52.9$ million based on a closing stock price of $\$ 44.00$. However, the actual aggregate value of the transaction totaled approximately $\$ 56.6$ million due to a closing stock price of $\$ 47.65$.
- Core earnings stable: Net income for the three months ended March 31, 2022 decreased $\$ 2.4$ million compared to the three months ended March 31, 2021. However, core earnings for the three months ended March 31, 2022, decreased by $\$ 51$ thousand, as compared to the three months ended March 31, 2021, primarily relating to the increase in interest-earning assets acquired from the Royal acquisition and organic loan growth and continued ability to price deposit accounts appropriately to manage through the interest rate cycle.
- Net interest margin steady: The net interest margin for the quarter ended March 31, 2022, was $3.41 \%$, compared to $3.40 \%$ for the quarter ended March 31, 2021. The taxadjusted net interest margin for the quarter ended March 31, 2022, was 3.63\%, compared to $3.59 \%$ for the quarter ended March 31, 2021. The increased taxequivalent margin is primarily related to decreased interest expense due to the Bancorp's ability to manage through the interest rate cycle and tax benefits from the investment in municipal securities.
- Building a digital-forward foundation: Progress continued to build on the Salesforce platform during the quarter. Our primary focus for this quarter and the next continues to be the deployment of nCino to fully leverage the digital integration between credit and lending while improving the customer experience and overall risk management of the loan portfolios. Expenses related to these initiatives were approximately $\$ 259$ thousand for the quarter ended March 31, 2022, and approximately $\$ 146$ thousand for the quarter ended March 31, 2021.
- Optimizing the banking center footprint: Following the previous year's successful closure of one banking center and the donation and leaseback of another, progress during the quarter continued towards the closure of two additional banking centers from the 30 current locations. Once those closures are complete, the remaining 28 locations are being analyzed for footprint optimization opportunities, with four additional locations showing the potential for reducing operating overhead. The redeployment of occupancy expenses into building a digital-forward foundation to meet customer expectations will continue Finward's digital-first future.
"With the successful integration of the Royal Financial franchise, we are now delivering a better experience to our new Royal customers with Finward platforms and services. With integration expenses largely behind us, we will continue to tackle big technology investments and expenses to improve our digital user experience and operating environment throughout 2022. Despite the rapidly-changing environment, we continue to deliver financial performance that allows for the ongoing investments in the digital transformation process for Peoples Bank and Finward Bancorp," said Benjamin Bochnowski, president and chief executive officer.


## Net Interest Income

| Year-to-Date <br> (Dollars in thousands) |  |  | Average | Balances, | Interest, and | ate |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (unaudited) |  | rch | 31, 2022 |  |  | arc | 31, 2021 |  |
|  | Average Balance |  | terest | Rate (\%) | Average Balance |  | terest | Rate (\%) |
| ASSETS |  |  |  |  |  |  |  |  |
| Interest bearing deposits in other financial institutions | \$ 22,295 | \$ | 8 | 0.14 | \$ 51,688 | \$ | 12 | 0.09 |
| Federal funds sold | 8,015 |  | - | - | 788 |  |  | - |
| Certificates of deposit in other financial institutions | 1,725 |  | 3 | 0.70 | 1,598 |  | 8 | 2.00 |
| Securities available-for-sale | 510,119 |  | 2,575 | 2.02 | 383,877 |  | 1,941 | 2.02 |
| Loans receivable | 1,274,407 |  | 13,286 | 4.17 | 975,593 |  | 10,746 | 4.41 |
| Federal Home Loan Bank stock | 4,027 |  | 22 | 2.19 | 3,918 |  | 20 | 2.04 |
| Total interest earning assets | 1,820,588 | \$ | 15,894 | 3.49 | 1,417,462 | \$ | 12,727 | 3.59 |
| Cash and non-interest bearing deposits in other financial institutions | 20,183 |  |  |  | 33,719 |  |  |  |
| Allowance for loan losses | $(13,367)$ |  |  |  | $(12,662)$ |  |  |  |
| Other noninterest bearing assets | 127,943 |  |  |  | 98,316 |  |  |  |
| Total assets | \$ 1,955,347 |  |  |  | \$ 1,536,835 |  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |  |  |
| Total deposits | \$ 1,737,620 | \$ | 337 | 0.08 | \$ 1,348,160 | \$ | 651 | 0.19 |
| Repurchase agreements | 19,390 |  | 16 | 0.33 | 14,479 |  | 10 | 0.28 |
| Borrowed funds | 6,091 |  | 6 | 0.39 | 2,967 |  | 20 | 2.70 |
| Total interest bearing liabilities | 1,763,101 | \$ | 359 | 0.08 | 1,365,606 | \$ | 681 | 0.20 |
| Other noninterest bearing liabilities | 21,872 |  |  |  | 19,049 |  |  |  |
| Total liabilities | 1,784,973 |  |  |  | 1,384,655 |  |  |  |
| Total stockholders' equity | 170,374 |  |  |  | 152,180 |  |  |  |
| Total liabilities and stockholders' equity | \$ 1,955,347 |  |  |  | \$ 1,536,835 |  |  |  |

Net interest income for the quarter ended March 31, 2022, increased to $\$ 15.9$ million, as compared to $\$ 12.7$ million for the quarter ended March 31, 2021, reflecting increased interest earning assets primarily as a result of the Royal acquisition and an improvement in net interest margin. Average interest-earning assets increased by $\$ 419.1$ million for the quarter ended March 31, 2022, as compared to December 31, 2022, primarily concentrated in loans receivable as a result of the Royal acquisition, and organic loan growth. Average loans receivable, net of allowance for loan losses, increased by $\$ 298.1$ million for the quarter ended March 31, 2022, as compared to the same prior year period. Net interest margin for the quarter ended March 31, 2022 increased to $3.41 \%$ from $3.40 \%$ for the same prior year period. The net interest margin improvement was primarily due to lower interest expense attributable to the Bancorp's ability to manage through the interest rate cycle. For the quarter ended March 31, 2022, the cost of average interest-bearing liabilities decreased to $0.08 \%$, from $0.20 \%$ for the quarter ended March 31, 2021. The total cost of deposits (including noninterest bearing deposits) was $0.08 \%$ for the quarter ended March 31, 2022, compared to $0.19 \%$ for the quarter ended March 31, 2021.

## Noninterest Income

(Dollars in thousands)
(Unaudited)
Noninterest income:
Fees and service charges
Gain on sale of loans held-for-sale, net
Wealth management operations
Gain on sale of securities, net

| Quarter Ended March 31, |  |  |  | 3/31/2022 vs. 3/31/2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 |  | 2021 |  | \$ Change |  | \% Change |
| \$ | 1,304 | \$ | 1,066 | \$ | 238 | 22.3 \% |
|  | 607 |  | 2,049 |  | $(1,442)$ | -70.4 \% |
|  | 595 |  | 607 |  | (12) | -2.0 \% |
|  | 381 |  | 417 |  | (36) | -8.6 \% |


| Increase in cash value of bank owned life insurance |  | 252 |  | 169 |  | 83 | 49.1 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gain (loss) on sale of foreclosed real estate |  | - |  | (9) |  | 9 | -100.0\% |
| Other |  | 5 |  | 14 |  | (9) | -64.3 \% |
| Total noninterest income | \$ | 3,144 | \$ | 4,313 | \$ | $(1,169)$ | -27.1 \% |

The decrease in gain on sale of loans is the result of significant refinance activity which started in 2020 and continued into the prior year due to the economic and low rate environment, which resulted in more loans originated and sold. We anticipate the demand for mortgage loans will continue to revert to normal levels as borrowing rates on loans increase. The increase in fees and service charges for the three-month period is primarily the result of changes in customer usage of bank services.

## Noninterest Expense

## (Dollars in thousands) <br> (Unaudited) <br> Noninterest expense: Compensation and benefits Data processing Occupancy and equipment Marketing Federal deposit insurance premiums Other

Total noninterest expense


For the three months ended March 31, 2022, the increase in compensation and benefits is primarily the result of the Royal acquisition and management's continued focus on talent management and retention. The increase in data processing expense in primarily the result of data conversion expenses related to the acquisition of Royal, increased system utilization due to growth of the Bank, and continued investment in technological advancements such as Salesforce and nCino. The increase in occupancy and equipment expense is primarily related to the Royal acquisition and related assets brought over. The increase in marketing expense is primarily the result of the Royal acquisition. The increase in other operating expenses is primarily the result of one-time expenses related to the acquisition of Royal and continued investments in strategic initiatives focusing on growth of the organization.

## Income Tax Expense

The provision for income taxes was $\$ 275$ thousand for the quarter ended March 31, 2022, as compared to $\$ 745$ thousand for the quarter ended March 31, 2021. The effective tax rate was $11.4 \%$ for the quarter ended March 31, 2022, as compared to $14.1 \%$ for the quarter ended March 31, 2021. The Bancorp's lower current period effective tax rate is a result of a greater increase to tax preferred income relative to earnings.

## Lending

The Bancorp's loan portfolio totaled $\$ 1.4$ billion on March 31, 2022, compared to $\$ 966.7$ million on December 31, 2021, an increase of $\$ 473.0$ million or $48.9 \%$. The increase is primarily the result of the Royal acquisition, as well as organic loan portfolio growth. During the first three months of 2022 the Bancorp originated $\$ 98.0$ million in new commercial loans, compared to $\$ 94.9$ million during the three months ended March 31, 2021. During the three
months ended March 31, 2022, the Bancorp originated $\$ 15.7$ million in new fixed rate mortgage loans for sale, compared to $\$ 49.1$ million during the three months ended March 31, 2021. The loan portfolio represents $74.1 \%$ of earning assets and is comprised of $63.2 \%$ commercial related credits.

## Asset Quality

At March 31, 2022, non-performing loans totaled $\$ 7.7$ million, compared to $\$ 7.3$ million at December 31,2021 , an increase of $\$ 433$ thousand or $6.0 \%$. The Bancorp's ratio of nonperforming loans to total loans was $0.54 \%$ at March 31, 2022, compared to $0.76 \%$ at December 31, 2021. The Bancorp's ratio of non-performing assets to total assets was $0.41 \%$ at March 31, 2022, compared to $0.51 \%$ at December 31, 2021.

For the three months ended March 31, 2022, no provisions to the ALL were required, compared to $\$ 578$ thousand for the three months ended March 31, 2021, a decrease of $\$ 578$ thousand. For the three months ended March 31, 2022, recoveries, net of charge-offs, totaled $\$ 44$ thousand. At March 31, 2022, the allowance for loan losses totaled $\$ 13.4$ million and is considered adequate by management. Non-performing loans totaled $\$ 7.7$ million at March 31, 2022, as compared to $\$ 7.3$ million at December 31, 2021.The allowance for loan losses as a percentage of total loans was $0.93 \%$ at March 31, 2022, compared to $1.38 \%$ at December 31, 2021. The allowance for loan losses as a percentage of non-performing loans, or coverage ratio, was $174.0 \%$ at March 31, 2022, compared to $183.8 \%$ at December 31, 2021.

Management also considers reserves that are not part of the ALL that have been established from acquisition activity. The Bancorp acquired loans for which there was evidence of credit quality deterioration since origination and it was determined that it was probable that the Bancorp would be unable to collect all contractually required principal and interest payments. Additionally, the Bancorp has acquired loans where there was no evidence of credit quality deterioration since origination and has marked these loans to their fair values. When these additional reserves are included on a non-GAAP basis, the allowance for loan losses as a percentage of total loans was $1.55 \%$ at March 31, 2022, and the allowance for loan losses as a percentage of non-performing loans, or coverage ratio, was $287.7 \%$ at March 31, 2022. See Table 1 below for a reconciliation of these non-GAAP figures to the Bancorp's GAAP figures.

## Investing

The Bancorp's securities portfolio totaled $\$ 464.3$ million at March 31, 2022, compared to $\$ 526.9$ million at December 31, 2021, a decrease of $\$ 62.6$ million or $11.9 \%$. The decrease is attributable to increased unrealized losses within the portfolio and a return of liquidity from the securities portfolio. The securities portfolio represents $23.9 \%$ of earning assets and provides a consistent source of liquidity and earnings to the Bancorp. Cash and cash equivalents totaled $\$ 54.5$ million on March 31, 2022, compared to $\$ 33.2$ million on December 31,2021 , an increase of $\$ 21.3$ million or $64.3 \%$. The increase in cash and cash equivalents is primarily the result of the timing of investments in interest earnings assets relative to the inflow of deposits and repurchase agreements.

## Funding

On March 31, 2022, core deposits totaled $\$ 1.5$ billion, compared to $\$ 1.2$ billion on December 31,2021 , an increase of $\$ 269.8$ million or $22.6 \%$. The increase is the result of the Royal acquisition, as well as Bancorp's efforts to maintain and grow core deposits. Core deposits
include checking, savings, and money market accounts and represented $77.3 \%$ of the Bancorp's total deposits at March 31, 2022. During the first three months of 2022, balances for checking, savings, and money market accounts increased. The increase in these core deposits is a result of the Royal acquisition, as well as management's sales efforts along with customer preferences for competitively priced short-term liquid investments. On March 31, 2022, balances for certificates of deposit totaled $\$ 430.4$ million, compared to $\$ 239.2$ million on December 31, 2021, an increase of $\$ 191.2$ million or $79.9 \%$. The increase related to certificate of deposits is primarily related to the Royal acquisition. In addition, on March 31, 2022, borrowings and repurchase agreements totaled $\$ 23.2$ million, compared to $\$ 14.6$ million at December 31, 2021, an increase of $\$ 8.7$ million or $59.4 \%$. The increase in shortterm borrowings was the result of cyclical inflows of repurchase agreement balances.

## Capital Adequacy

At March 31, 2022, shareholders' equity stood at $\$ 157.6$ million, and tangible capital represented $6.3 \%$ of tangible assets. The Bank's regulatory capital ratios at March 31, 2022, were $11.8 \%$ for total capital to risk-weighted assets, $10.9 \%$ for both common equity tier 1 capital to risk-weighted assets and tier 1 capital to risk-weighted assets, and $8.2 \%$ for tier 1 leverage capital to adjusted average assets. Under all regulatory capital requirements, the Bank is considered well capitalized. The tangible book value of the Bancorp's stock stood at $\$ 29.99$ per share at March 31, 2022, compared to $\$ 40.91$ at December 31, 2021, a decrease of $\$ 10.91$ or $26.7 \%$. Primarily as a result of increased net unrealized loss on securities available-for-sale, net of reclassification and tax effects.

## Disclosures Regarding Non-GAAP Financial Measures

Reported amounts are presented in accordance with GAAP. In this press release the Bancorp also is providing certain financial measures that are identified as non-GAAP. The Bancorp's management believes that the non-GAAP information, which consists of core return on equity, core return on assets, core noninterest expense/average assets, core efficiency ratio, core earnings, adjusted allowance for loan loss to total loans, adjusted allowance for loan loss to nonperforming loans, and reported net income excluding non-core operations, which can vary from period to period, provides a better comparison of period to period operating performance. Additionally, the Bancorp believes this information is utilized by regulators and market analysts to evaluate a company's financial condition and, therefore, such information is useful to investors. These disclosures should not be viewed as a substitute for financial results in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures which may be presented by other companies. Refer to Table 1 - Reconciliation of Non-GAAP Financial Measures at the end of this document for a reconciliation of the non-GAAP measures identified herein and their most comparable GAAP measures.

## About Finward Bancorp

Finward Bancorp is a locally managed and independent financial holding company headquartered in Munster, Indiana, whose activities are primarily limited to holding the stock of Peoples Bank. Peoples Bank provides a wide range of personal, business, electronic and wealth management financial services from its 30 locations in Lake and Porter Counties in Northwest Indiana and Chicagoland. Finward Bancorp's common stock is quoted on the NASDAQ Stock Market, LLC under the symbol FNWD. The website ibankpeoples.com provides information on Peoples Bank's products and services, and Finward Bancorp's investor relations.

## Forward Looking Statements

This press release may contain forward-looking statements regarding the financial performance, business prospects, growth and operating strategies of the Bancorp. For these statements, the Bancorp claims the protections of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Statements in this communication should be considered in conjunction with the other information available about the Bancorp, including the information in the filings the Bancorp makes with the SEC. Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. The forward-looking statements are based on management's expectations and are subject to a number of risks and uncertainties. Forward-looking statements are typically identified by using words such as "anticipate," "estimate," "project," "intend," "plan," "believe," "will" and similar expressions in connection with any discussion of future operating or financial performance.

Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. Risks and uncertainties that could cause actual results to differ materially include: difficulties and delays in integrating Finward's and Royal's businesses or fully realizing cost savings and other benefits; business disruption following the merger; any continuing risks and uncertainties for our business, results of operations, and financial condition relating to the COVID-19 pandemic; changes in asset quality and credit risk; the inability to sustain revenue and earnings growth; changes in interest rates, market liquidity, and capital markets, as well as the magnitude of such changes, which may reduce net interest margins; inflation; customer acceptance of the Bancorp's products and services; customer borrowing, repayment, investment, and deposit practices; customer disintermediation; the introduction, withdrawal, success, and timing of business initiatives; competitive conditions; the inability to realize cost savings or revenues or to implement integration plans and other consequences associated with mergers, acquisitions, and divestitures; economic conditions; and the impact, extent, and timing of technological changes, capital management activities, and other actions of the Federal Reserve Board and legislative and regulatory actions and reforms. Additional factors that could cause actual results to differ materially from those expressed in the forward-looking statements are discussed in Finward's reports (such as the Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K) filed with the SEC and available at the SEC's Internet website (www.sec.gov). All subsequent written and oral forward-looking statements concerning matters attributable to Finward or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above. Except as required by law, Finward does not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date the forward-looking statement is made.

In addition to the above factors, we also caution that the actual amounts and timing of any future common stock dividends or share repurchases will be subject to various factors, including our capital position, financial performance, capital impacts of strategic initiatives, market conditions, and regulatory and accounting considerations, as well as any other factors that our Board of Directors deems relevant in making such a determination. Therefore, there can be no assurance that we will repurchase shares or pay any dividends to holders of our common stock, or as to the amount of any such repurchases or dividends.

## CONTACT INVESTOR RELATIONS

## (219) 853-7575

| Finward Bancorp Quarterly Financial Report |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Performance Ratios | Three months ended, |  |  |  |  |  |  |  |  |  |
|  |  | (Unaudited) <br> March 31, <br> 2022 |  | $\begin{aligned} & \hline \text { (Unaudited) } \\ & \text { December 31, } \\ & 2021 \end{aligned}$ |  | (Unaudited) September 30, 2021 |  | $\begin{aligned} & \text { (Unaudited) } \\ & \text { June 30, } \\ & 2021 \end{aligned}$ |  | (Unaudited) <br> March 31, <br> 2021 |
| Return on equity |  | 5.01\% |  | 8.56\% |  | 8.90\% |  | 9.17\% |  | 11.94\% |
| Return on assets |  | 0.44\% |  | 0.83\% |  | 0.87\% |  | 0.90\% |  | 1.18\% |
| Yield on loans |  | 4.17\% |  | 4.28\% |  | 4.28\% |  | 4.21\% |  | 4.41\% |
| Yield on security investments |  | 2.02\% |  | 1.94\% |  | 1.94\% |  | 1.96\% |  | 2.02\% |
| Total yield on earning assets |  | 3.49\% |  | 3.42\% |  | 3.36\% |  | 3.38\% |  | 3.59\% |
| Cost of deposits |  | 0.08\% |  | 0.10\% |  | 0.13\% |  | 0.16\% |  | 0.19\% |
| Cost of repurchase agreements |  | 0.33\% |  | 0.26\% |  | 0.25\% |  | 0.28\% |  | 0.28\% |
| Cost of borrowed funds |  | 0.39\% |  | 0.47\% |  | 9.76\% |  | 0.47\% |  | 2.70\% |
| Total cost of funds |  | 0.08\% |  | 0.10\% |  | 0.13\% |  | 0.16\% |  | 0.20\% |
| Net interest margin - tax equivalent |  | 3.63\% |  | 3.58\% |  | 3.46\% |  | 3.42\% |  | 3.59\% |
| Noninterest income / average assets |  | 0.64\% |  | 0.95\% |  | 1.02\% |  | 0.92\% |  | 1.12\% |
| Noninterest expense / average assets |  | 3.33\% |  | 3.18\% |  | 3.04\% |  | 2.76\% |  | 2.73\% |
| Net noninterest margin / average assets |  | -2.68\% |  | -2.23\% |  | -2.02\% |  | -1.84\% |  | -1.61\% |
| Efficiency ratio |  | 87.10\% |  | 78.28\% |  | 75.87\% |  | 70.79\% |  | 64.14\% |
| Effective tax rate |  | 11.41\% |  | 0.18\% |  | 7.04\% |  | 9.96\% |  | 14.09\% |
| Non-performing assets to total assets |  | 0.41\% |  | 0.51\% |  | 0.91\% |  | 0.85\% |  | 0.92\% |
| Non-performing loans to total loans |  | 0.54\% |  | 0.76\% |  | 1.42\% |  | 1.27\% |  | 1.32\% |
| Allowance for loan losses to non-performing loans |  | 173.99\% |  | 183.76\% |  | 101.71\% |  | 111.13\% |  | 101.49\% |
| Allowance for loan losses to loans outstanding |  | 0.93\% |  | 1.38\% |  | 1.44\% |  | 1.42\% |  | 1.34\% |
| Foreclosed real estate to total assets |  | 0.00\% |  | 0.00\% |  | 0.01\% |  | 0.02\% |  | 0.03\% |
| Basic earnings per share | \$ | 0.53 | \$ | 0.95 | \$ | 1.02 | \$ | 1.03 | \$ | 1.31 |
| Diluted earnings per share | \$ | 0.53 | \$ | 0.95 | \$ | 1.02 | \$ | 1.03 | \$ | 1.31 |
| Net worth / total assets |  | 7.51\% |  | 9.66\% |  | 9.48\% |  | 9.70\% |  | 9.57\% |
| Book value per share | \$ | 36.71 | \$ | 45.00 | \$ | 43.85 | \$ | 44.71 | \$ | 42.76 |
| Tangible book value per share | \$ | 29.99 | \$ | 40.91 | \$ | 39.69 | \$ | 40.48 | \$ | 38.48 |
| Closing stock price | \$ | 46.21 | \$ | 45.88 | \$ | 41.05 | \$ | 44.14 | \$ | 41.82 |
| Price per earnings per share | \$ | 21.76 | \$ | 12.07 | \$ | 10.06 | \$ | 10.71 | \$ | 8.04 |
| Dividend declared per common share | \$ | 0.31 | \$ | 0.31 | \$ | 0.31 | \$ | 0.31 | \$ | 0.31 |


| Finward Bancorp Quarterly Financial Report |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet Data (Dollars in thousands) | (Unaudited) |  | December 31, |  | (Unaudited) <br> September 30, <br> 2021 |  | (Unaudited) <br> June 30, 2021 |  | (Unaudited) <br> March 31, 2021 |  |
|  |  | March 31, $2022$ |  |  |  |  |  |  |  |  |
| Total assets | \$ | 2,097,845 | \$ | 1,620,743 | \$ | 1,609,924 | \$ | 1,603,513 | \$ | 1,555,348 |
| Cash \& cash equivalents |  | 54,501 |  | 33,176 |  | 31,765 |  | 68,625 |  | 68,009 |
| Certificates of deposit in other financial institutions |  | 1,731 |  | 1,709 |  | 977 |  | 1,471 |  | 1,474 |
| Securities - available for sale |  | 464,321 |  | 526,889 |  | 531,010 |  | 473,927 |  | 422,868 |

Loans receivable:

| Commercial real estate | \$ | 408,375 | \$ | 317,145 | \$ | 309,905 | \$ | 315,087 | \$ | 304,851 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate |  | 444,758 |  | 260,134 |  | 268,798 |  | 268,649 |  | 276,728 |
| Commercial business |  | 112,396 |  | 115,772 |  | 125,922 |  | 149,414 |  | 163,896 |
| Construction and land development |  | 153,394 |  | 123,822 |  | 110,289 |  | 104,154 |  | 97,400 |
| Multifamily |  | 231,683 |  | 61,194 |  | 56,869 |  | 53,639 |  | 51,933 |
| Home equity |  | 34,284 |  | 34,612 |  | 35,652 |  | 36,684 |  | 36,222 |
| Manufactured homes |  | 38,634 |  | 37,887 |  | 32,857 |  | 26,453 |  | 26,260 |
| Government |  | 8,176 |  | 8,991 |  | 9,841 |  | 8,462 |  | 9,372 |
| Consumer |  | 921 |  | 582 |  | 650 |  | 544 |  | 438 |
| Farmland |  | - |  | - |  | 205 |  | 309 |  | 315 |
| Total loans | \$ | 1,432,621 | \$ | 960,139 | \$ | 950,988 | \$ | 963,395 | \$ | 967,415 |
| Deposits: |  |  |  |  |  |  |  |  |  |  |
| Core deposits: |  |  |  |  |  |  |  |  |  |  |
| Noninterest bearing checking | \$ | 380,515 | \$ | 295,294 | \$ | 287,376 | \$ | 275,819 | \$ | 286,969 |
| Interest bearing checking |  | 350,825 |  | 333,744 |  | 315,575 |  | 307,148 |  | 279,984 |
| Savings |  | 425,634 |  | 293,976 |  | 284,681 |  | 277,944 |  | 271,910 |
| Money market |  | 307,850 |  | 271,970 |  | 254,671 |  | 253,427 |  | 245,750 |
| Total core deposits |  | 1,464,824 |  | 1,194,984 |  | 1,142,303 |  | 1,114,338 |  | 1,084,613 |
| Certificates of deposit |  | 430,387 |  | 239,217 |  | 263,897 |  | 280,758 |  | 282,081 |
| Total deposits | \$ | 1,895,211 | \$ | 1,434,201 | \$ | 1,406,200 | \$ | 1,395,096 | \$ | 1,366,694 |
| Borrowings and repurchase agreements | \$ | 23,244 | \$ | 14,581 | \$ | 23,844 | \$ | 24,399 | \$ | 15,917 |
| Stockholder's equity |  | 157,637 |  | 156,615 |  | 152,569 |  | 155,569 |  | 148,770 |


| Finward Bancorp Quarterly Financial Report |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated Statements of Income (Dollars in thousands) | Three months ended, |  |  |  |  |
|  | (Unaudited) <br> March 31, $2022$ | (Unaudited) December 31, 2021 | $\begin{gathered} \hline \text { (Unaudited) } \\ \text { September 30, } \\ 2021 \end{gathered}$ | (Unaudited) June 30, 2021 | (Unaudited) <br> March 31, $2021$ |
| Interest income: |  |  |  |  |  |
| Loans | \$ 13,286 | \$ 10,282 | 10,270 | 10,275 | 10,746 |
| Securities \& short-term investments | 2,608 | 2,545 | 2,396 | 2,160 | 1,981 |
| Total interest income | 15,894 | 12,827 | 12,666 | 12,435 | 12,727 |
| Interest expense: |  |  |  |  |  |
| Deposits | 337 | 350 | 452 | 549 | 651 |
| Borrowings | 22 | 20 | 14 | 14 | 30 |
| Total interest expense | 359 | 370 | 466 | 563 | 681 |
| Net interest income | 15,535 | 12,457 | 12,200 | 11,872 | 12,046 |
| Provision for loan losses | - | 216 | 139 | 576 | 578 |
| Net interest income after provision for loan losses | 15,535 | 12,241 | 12,061 | 11,296 | 11,468 |
| Noninterest income: |  |  |  |  |  |
| Fees and service charges | 1,304 | 1,378 | 1,473 | 1,471 | 1,066 |
| Gain on sale of loans held-for-sale, net | 607 | 902 | 1,229 | 1,116 | 2,049 |
| Wealth management operations | 595 | 588 | 604 | 576 | 607 |
| Gain on sale of securities, net | 381 | 711 | 590 | 269 | 417 |
| Increase in cash value of bank owned life insurance | 252 | 178 | 180 | 188 | 169 |
| Gain on sale of foreclosed real estate, net | - | 20 | - | 36 | (9) |
| Other | 5 | 31 | 70 | 24 | 14 |
| Total noninterest income | 3,144 | 3,808 | 4,146 | 3,680 | 4,313 |
| Noninterest expense: |  |  |  |  |  |
| Compensation and benefits | 7,367 | 6,617 | 6,042 | 5,897 | 5,685 |
| Occupancy and equipment | 3,054 | 1,461 | 1,380 | 1,324 | 1,372 |
| Data processing | 1,500 | 1,119 | 1,076 | 778 | 674 |
| Federal deposit insurance premiums | 651 | 241 | 236 | 204 | 180 |


| Marketing |  | 219 | 357 | 334 | 195 |  | 199 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other |  | 3,478 | 2,937 | 3,741 | 2,612 |  | 2,383 |
| Total noninterest expense |  | 16,269 | 12,732 | 12,401 | 11,010 |  | 10,493 |
| ncome before income taxes |  | 2,410 | 3,317 | 3,806 | 3,966 |  | 5,288 |
| ncome tax expenses |  | 275 | 6 | 268 | 395 |  | 745 |
| Net income | \$ | 2,135 | 3,311 | 3,538 | 3,571 | \$ | 4,543 |


| Finward Bancorp Quarterly Financial Report |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset Quality (Dollars in thousands) | (Unaudited) <br> March 31, <br> 2022 |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { (Unaudited) } \\ \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ |  | (Unaudited) June 30, 2021 |  | (Unaudited) <br> March 31, 2021 |  |
| Nonaccruing loans | \$ | 7,200 | \$ | 7,056 | \$ | 11,027 | \$ | 12,025 | \$ | 12,257 |
| Accruing loans delinquent more than 90 days |  | 494 |  | 205 |  | 2,516 |  | 248 |  | 599 |
| Securities in non-accrual |  | 972 |  | 992 |  | 1,011 |  | 970 |  | 944 |
| Foreclosed real estate |  | - |  | - |  | 81 |  | 368 |  | 491 |
| Total nonperforming assets | \$ | 8,666 | \$ | 8,253 | \$ | 14,635 | \$ | 13,611 | \$ | 14,291 |
| Allowance for loan losses (ALL): |  |  |  |  |  |  |  |  |  |  |
| ALL specific allowances for impaired loans | \$ | 716 | \$ | 684 | \$ | 1,904 | \$ | 1,770 | \$ | 1,884 |
| ALL general allowances for loan portfolio |  | 12,671 |  | 12,659 |  | 11,870 |  | 11,869 |  | 11,163 |
| Total ALL | \$ | 13,387 | \$ | 13,343 | \$ | 13,774 | \$ | 13,639 | \$ | 13,047 |
| Troubled Debt Restructurings: |  |  |  |  |  |  |  |  |  |  |
| Nonaccruing troubled debt restructurings, noncompliant (1) (2) | \$ | 300 | \$ | 1,122 | \$ | 1,126 | \$ | 1,269 | \$ | 407 |
| Nonaccruing troubled debt restructurings, compliant (2) |  | 265 |  | 306 |  | 102 |  | - |  | 366 |
| Accruing troubled debt restructurings |  | 1,379 |  | 1,421 |  | 1,427 |  | 1,182 |  | 1,210 |
| Total troubled debt restructurings | \$ | 1,944 | \$ | 2,849 | \$ | 2,655 | \$ | 2,451 | \$ | 1,983 |
| (1) "non-compliant" refers to not being within the guidelines the restructuring agreement <br> (2) included in nonaccruing loan balances presented above |  |  |  |  |  |  |  |  |  |  |


|  | (Unaudited) <br> March 31, <br> 2022 | Required <br> To Be Well <br> Capitalized |
| :--- | ---: | ---: |
| Capital Adequacy Ratio |  |  |
| Common equity tier 1 capital to risk-weighted | $10.9 \%$ | $6.5 \%$ |
| assets | $10.9 \%$ | $8.0 \%$ |
| Tier 1 capital to risk-weighted assets | $11.8 \%$ | $10.0 \%$ |
| Total capital to risk-weighted assets | $8.2 \%$ | $5.0 \%$ |

Table 1 - Reconciliation of the Non-GAAP
Performance Measures
(Dollars in thousands)

| (unaudited) | March 31, 2022 |  | $\begin{gathered} \hline \text { December 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 31, } \\ 2021 \end{gathered}$ |  | June 30, 2021 |  | March 31, 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calculation of core net income |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 2,135 | \$ | 3,311 | \$ | 3,538 | \$ | 3,571 | \$ | 4,543 |
| Realized loss/(gain) on securities |  | (381) |  | (771) |  | (590) |  | (269) |  | (417) |
| Merger related expenses |  | 2,852 |  | - |  | - |  | - |  | - |
| CD premium amortization |  | (129) |  | - |  | - |  | - |  | - |
| Core deposit amortization |  | 347 |  | 249 |  | 249 |  | 249 |  | 248 |
| Purchase discount amortization |  | (234) |  | (144) |  | (271) |  | (300) |  | (359) |
| Related tax benefit/(cost) |  | (516) |  | 127 |  | 129 |  | 67 |  | 111 |
| (A) Core net income | \$ | 4,074 | \$ | 2,772 | \$ | 3,055 | \$ | 3,318 | \$ | 4,126 |

Calculation of core diluted earnings per share
(A) Core net income

Diluted average common shares
outstanding
Core diluted earnings per share

| \$ | 4,074 | \$ | 2,832 | \$ | 3,055 | \$ | 3,318 | \$ | 4,126 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4,020,815 |  | 3,479,988 |  | 3,479,139 |  | 3,478,392 |  | 3,471,604 |
| \$ | 1.01 | \$ | 0.81 | \$ | 0.88 | \$ | 0.95 | \$ | 1.19 |

Calculation of core return on average

## assets

(A) Core net income

Average total assets
Core return on average assets

| \$ | 4,074 | \$ | 2,832 | \$ | 3,055 | \$ | 3,318 | \$ | 4,126 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,955,347 |  | 1,601,040 |  | 1,631,654 |  | 1,594,610 |  | 1,536,835 |
|  | 0.83\% |  | 0.71\% |  | 0.75\% |  | 0.83\% |  | 1.07\% |

## Calculation of core pre-provision net

## revenue

Net interest income
Non-interest income
Non-interest expense
Pre-provision net revenue
Realized loss/(gain) on securities
Core deposit amortization
Purchase discount amortization
(B) Core pre-provision net revenue

| \$ | 15,535 | \$ | 12,457 | \$ | 12,200 | \$ | 11,872 | \$ | 12,046 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3,144 |  | 3,808 |  | 4,146 |  | 3,680 |  | 4,313 |
|  | $(16,269)$ |  | $(12,732)$ |  | $(12,401)$ |  | $(11,010)$ |  | $(10,493)$ |
|  | 2,410 |  | 3,533 |  | 3,945 |  | 4,542 |  | 5,866 |
|  | (381) |  | (711) |  | (590) |  | (269) |  | (417) |
|  | 347 |  | 249 |  | 249 |  | 249 |  | 248 |
|  | (234) |  | (144) |  | (271) |  | (300) |  | (359) |
| \$ | 2,142 | \$ | 2,927 | \$ | 3,333 | \$ | 4,222 | \$ | 5,338 |

Calculation of core pre-provision net revenue to average assets
(B) Core pre-provision net revenue Average total assets
Core pre-provision net revenue to average assets

## Calculation of tangible assets

## (excluding PPP)

Total assets
Goodwill
Other Intangibles
Paycheck Protection Plan ("PPP") loans
(C) Tangible assets (excluding PPP)

| \$ | 2,142 | \$ | 2,927 | \$ | 3,333 | $\$$ | 4,222 | $\$$ | 5,338 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,955,347 |  | 1,601,040 |  | 1,631,654 |  | 1,594,610 |  | 1,536,835 |
|  | 0.44\% |  | 0.73\% |  | 0.82\% |  | 1.06\% |  | 1.39\% |

Calculation of tangible common equity

| Total stockholder's equity | \$ | 157,637 | \$ | 156,615 | \$ | 152,569 | \$ | 155,569 | \$ | 156,615 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  | $(22,851)$ |  | $(11,109)$ |  | $(11,109)$ |  | $(11,109)$ |  | $(11,109)$ |
| Other intangibles |  | $(5,998)$ |  | $(3,126)$ |  | $(3,374)$ |  | $(3,622)$ |  | $(3,126)$ |
| (D) Tangible common equity | \$ | 128,788 | \$ | 142,380 | \$ | 138,086 | \$ | 140,838 | \$ | 142,380 |

## Calculation of tangible common equity to tangible assets (excluding PPP)

(D) Tangible common equity
(C) Tangible assets (excluding PPP)

| \$ | 128,788 | \$ | 42,380 | \$ | 138,086 | \$ | 140,838 | $\begin{array}{lr} \$ & 142,380 \\ & 1,474,818 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,059,013 | 1,584,436 |  |  | 1,562,549 |  | 1,538,478 |  |  |

common equity to tangible assets
$\overline{6.25 \%} \overline{8.99 \%} \overline{8.84 \%}-\frac{9.15 \%}{9.65 \%}$
Calculation of average tangible
common equity
Average stockholder's common equity
Average goodwill
Average other intangibles
(E) Average tangible stockholders' common
equity

## Calculation of core return on average

 common equity(A) Core net income
(E) Average tangible common equity

Core return on average common equity

| \$ | 170,374 $(21,251)$ $(5,174)$ | \$ | 159,010 $(11,109)$ $(3,270)$ | \$ | 159,010 $(11,109)$ $(3,523)$ | \$ | 155,850 $(11,109)$ $(3,770)$ | \$ | 152,180 $(11,109)$ $(4,018)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 143,949 | \$ | 144,631 | \$ | 144,378 | \$ | 140,971 | \$ | 137,053 |

Calculation of core yield on loans
Interest income on loans
Loan accretion income
Adjusted interest income on loans
Average loan balances
Core yield on loans

| \$ | 4,074 | \$ | 2,832 | \$ | 3,055 | \$ | 3,318 | \$ | 4,126 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 143,949 |  | 144,631 |  | 144,378 |  | 140,971 |  | 137,053 |
|  | 11.32\% |  | 7.83\% |  | 8.46\% |  | 9.42\% |  | 12.04\% |

Calculation of adjusted allowance for
loan loss to total loans


## Calculation of adjusted allowance for loan loss to

 nonperforming loans(F) Adjusted allowance for loan loss

Nonperforming loans
Adjusted allowance for loan loss to nonperforming loans (coverage ratios)

| \$ | $(22,136)$ | \$ | $(15,771)$ | \$ | $(16,346)$ | \$ | $(17,059)$ | \$ | $(17,063)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 7,694 |  | 7,261 |  | 13,543 |  | 12,273 |  | 12,856 |
|  | 287.70\% |  | 217.20\% |  | 120.70\% |  | 139.00\% |  | 132.72\% |

Calculation of adjusted allowance for loan loss to total loans excluding PPP
(F) Adjusted allowance for loan loss

Total loans
PPP loans
Total loans excluding PPP
Adjusted allowance for loan loss to total loans excluding PPP

## Calculation of core revenue

Net interest income
Non-interest income
CD premium amortization
Purchase discount amortization
Realized loss/(gain) on securities
(G) Core revenue

## Calculation of core non-interest expense

Non-interest expense
Merger related expenses

| $\mathbf{\$}$ | 16,269 <br> $(2,852)$ | $\$$ | 12,732 | $\$$ | 12,401 | $\$$ | 11,010 | $\$$ | 10,493 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | - |  | - |  | - |  | - |  |

Core deposit amortization
(H) Core non-interest expense

|  | (347) |  | (249) |  | (249) |  | (249) |  | (248) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 13,070 | \$ | 12,483 | \$ | 12,152 | \$ | 10,761 | \$ | 10,245 |

Calculation of core efficiency ratio
(H) Core non-interest expense
(G) Core revenue

Core efficiency ratio
Calculation of core non-interest
expense to total average assets
(H) Core non-interest expense

Average total assets
Core non-interest expense to total average assets

| \$ | 13,070 | \$ | 12,483 | \$ | 12,152 | \$ | 10,761 | \$ | 10,245 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 17,935 |  | 15,410 |  | 15,485 |  | 14,983 |  | 15,583 |
|  | 72.87\% |  | 81.01\% |  | 78.48\% |  | 71.82\% |  | 65.74\% |


| Calculation of tax adjusted net intere margin |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 15,535 | \$ | 12,457 | \$ | 12,200 | \$ | 11,872 | \$ | 12,046 |
| Tax adjusted interest on securities and loans |  | 966 |  | 959 |  | 851 |  | 745 |  | 677 |
| Adjusted net interest income |  | 16,501 |  | 13,416 |  | 13,051 |  | 12,617 |  | 12,723 |
| Total average earning assets |  | 1,820,588 |  | 1,500,183 |  | 1,506,674 |  | 1,473,625 |  | 1,417,462 |
| Tax adjusted net interest margin |  | 3.63\% |  | 3.58\% |  | 3.46\% |  | 3.42\% |  | 3.59\% |
| Efficiency Ratio |  |  |  |  |  |  |  |  |  |  |
| Total non-interest expense | \$ | 16,269 | \$ | 12,732 | \$ | 12,401 | \$ | 11,010 | \$ | 10,493 |
| Total revenue |  | 18,679 |  | 16,265 |  | 16,346 |  | 15,552 |  | 16,359 |
| Efficiency ratio |  | 87.10\% |  | 78.28\% |  | 75.87\% |  | 70.79\% |  | 64.14\% |

## Source: Finward Bancorp

