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Dynatrace Named the 2024 AWS EMEA Technology Partner of the Year

Recognized for empowering AWS customers to drive innovation and business resilience

WALTHAM, Mass.--(BUSINESS WIRE)-- [Dynatrace](#) (NYSE: DT) is a recipient of a 2024 Geography and Global AWS Partner Award, highlighting leaders around the globe that are playing key roles in helping their customers drive innovation and build solutions on Amazon Web Services (AWS). Dynatrace has been named the Technology Partner of the Year in EMEA, which recognizes the top AWS Technology Partner that is helping EMEA-based customers innovate faster, increase agility, and reduce costs.

Dynatrace leverages advanced AI and automation to help the world's largest leading enterprises extract meaningful insights from their data. These insights empower teams to better understand their cloud environments so they can optimize performance, make smarter decisions, and drive business resilience.

"With Dynatrace and AWS, we've significantly enhanced our performance and reliability," said Mamta Bharti, Digital Platform Owner B2C at Deutsche Telekom IT. "The AI-driven insights from Dynatrace, combined with AWS' scalable and secure cloud infrastructure, have empowered us to optimize our IT operations, reduce downtime, and accelerate innovation. This powerful synergy has been instrumental in enabling us to deliver frictionless digital experiences and enforcing our mission to turn customers into fans at the heart of the leading digital telco."

"We are honored to receive this award from AWS, which represents another milestone in our thriving relationship and underscores our commitment to delivering exceptional customer outcomes," said Jay Snyder, SVP, Global Partner and Alliances at Dynatrace. "We empower customers to optimize their cloud investments, stay ahead in a competitive landscape, and deliver exceptional user experiences that are both cutting-edge and reliable. Our unique approach, powered by AI and automation, provides teams with the insights and understanding they need to optimize their AWS environments and drive innovation at scale."

The Geography and Global AWS Partner Awards included a self-nomination process across several award categories, awarded at both the geographic and global level. Award submissions were reviewed by a third-party, Canalys, and selected with special emphasis placed on customer success use cases.

The AWS Partner Network (APN) is a global program focused on helping partners innovate, accelerate their journey to the cloud, and take full advantage of the breadth and depth of AWS. To learn more about the Dynatrace and AWS relationship, including several newly launched integrations, visit the [Dynatrace blog](#).

About Dynatrace

[Dynatrace](#) (NYSE: DT) exists to make the world's software work perfectly. Our end-to-end platform combines broad and deep observability and continuous runtime application security with [Davis® hypermodal AI](#) to provide answers and intelligent automation from data at an enormous scale. This enables innovators to modernize and automate cloud operations, deliver software faster and more securely, and ensure flawless digital experiences. That's why the world's largest organizations trust the Dynatrace® platform to accelerate digital transformation.

Curious to see how you can simplify your cloud and maximize the impact of your digital teams? Let us show you. Sign up for a [15-day Dynatrace trial](#).

To learn more about how Dynatrace can help your business, visit www.dynatrace.com, visit our blog and follow us on Twitter [@dynatrace](#).

Cautionary Language Concerning Forward-Looking Statements

This press release includes certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding Dynatrace's capabilities and the expected benefits to organizations from using Dynatrace. These forward-looking statements include all statements that are not historical facts and statements identified by words such as "will," "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," and words of similar meaning. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies, and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies, and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations, or strategies will be attained or achieved. Actual results may differ materially from those described in the forward-looking statements and will be affected by a variety of risks and factors that are beyond our control, including the risks set forth under the caption "Risk Factors" in our Annual Report on Form 10-K, subsequent Quarterly Reports on Form 10-Q, and our other SEC filings. We assume no obligation to update any forward-looking statements contained in this document as a result of new information, future events, or otherwise.

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