



***20th Annual Global Investment Conference,  
sponsored by H.C. Wainwright  
September 4-6, 2018***

# Forward-Looking Statements


*This presentation may include forward-looking statements made pursuant to the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that are not historical facts. Such forward-looking statements are subject to significant risks and uncertainties that are subject to change based on various factors (many of which are beyond Cerecor's control), which could cause actual results to differ from the forward-looking statements. Such statements may include, without limitation, statements with respect to Cerecor's plans, objectives, projections, expectations and intentions and other statements identified by words such as "projects," "may," "will," "could," "would," "should," "continue," "seeks," "aims," "predicts," "believes," "expects," "anticipates," "estimates," "intends," "plans," "potential," or similar expressions (including their use in the negative), or by discussions of future matters such as: our 2018 outlook; the development of product candidates or products; potential attributes and benefits of product candidates; the expansion of Cerecor's drug portfolio, Cerecor's ability to identify new indications for its current portfolio; and new product candidates that could be in-licensed, and other statements that are not historical.*

*These statements are based upon the current beliefs and expectations of Cerecor's management but are subject to significant risks and uncertainties, including: risks associated with acquisitions, including the need to quickly and successfully integrate acquired assets and personnel; Cerecor's cash position and the potential need for it to raise additional capital; reliance on key personnel, including Mr. Greenleaf; drug development costs and timing; and those other risks detailed in Cerecor's filings with the Securities and Exchange Commission. Actual results may differ from those set forth in the forward-looking statements. Except as required by applicable law, Cerecor expressly disclaims any obligations or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Cerecor's expectations with respect thereto or any change in events, conditions or circumstances on which any statement is based.*


# Non-GAAP Financial Measures

*This presentation contains two financial metrics (EBITDA and Adjusted EBITDA) that are considered “non-GAAP” financial metrics under applicable Securities and Exchange Commission rules and regulations. These non-GAAP financial metrics should be considered supplemental to and not a substitute for financial information prepared in accordance with generally accepted accounting principles. The Company’s definition of these non-GAAP metrics may differ from similarly titled metrics used by companies. EBITDA reflects GAAP net income adjusted to exclude (i) taxes, (ii) interest expense, (iii) interest income, (iv) amortization of intangibles, (v) depreciation, and (vi) inventory step-up adjustment recognized in earnings. Adjusted EBITDA adjusts EBITDA for specified items that can be highly variable or difficult to predict, and various non-cash items, including (i) share-based compensation expense, (ii) change in fair value of contingent consideration, warrant liability and unit purchase option liability (iii) one-time severance payments, (iv) restructuring costs, (v) acquisition and integration-related expenses, (vi) impairment of intangible assets, (vii) arbitration costs related to the Lachlan transaction, and (viii) sale of CERC 501. The Company views these non-GAAP financial metrics as a means to facilitate management’s financial and operational decision-making, including evaluation of the Company’s historical operating results and comparison to competitors’ operating results. These non-GAAP financial metrics reflect an additional way of viewing aspects of the Company’s operations that, when viewed with GAAP results, may provide a more complete understanding of factors and trends affecting the Company’s business.*

*The determination of the amounts that are excluded from these non-GAAP financial metrics is a matter of management judgment and depends upon, among other factors, the nature of the underlying expense or income amounts. Because non-GAAP financial metrics exclude the effect of items that will increase or decrease the Company’s reported results of operations, management strongly encourages investors to review the Company’s consolidated financial statements and publicly-filed reports in their entirety.*



***Dedicated to commercializing, acquiring,  
and developing innovative treatments  
that make a difference in the lives of  
children...***



***...while building a robust pipeline of orphan therapies for future growth.***

# Overview

- 1 Experienced Management Team
- 2 Historical Milestones
- 3 Pediatric Portfolio
- 4 Pediatric, Neurology & Rare Diseases Pipeline
- 5 Strategic Growth Plans and Outlook
- 6 Financial Highlights

# Experienced Management Team

## **Peter S. Greenleaf, President & CEO**

**20+ years industry experience**

- Chairman and CEO, Sucampo Pharmaceuticals
- CEO, Histogenics Corporation
- President, MedImmune Ventures
- Manager, Centocor Biotech (Johnson & Johnson)

## **Joseph Miller, Chief Financial Officer**

**20+ years**

- Vice President of Finance, Sucampo Pharmaceuticals
- Senior Director of Accounting, Qiagen
- Chief Financial Officer, Eppendorf 5Prime
- Certified Public Accountant

## **Dr. Pericles Calias, Chief Scientific Officer**

**20+ years industry experience**

- V.P. Global CMC & Development, Sucampo Pharmaceuticals
- CSO, Pharming Group
- Sr. Director Rare CNS Diseases and Device Lead, Shire plc
- Sr. Director Drug Delivery and Chemistry, Eyetech Pharmaceuticals
- Ph.D., Tufts University, Bioorganic Chemistry

## **Matthew V. Phillips, Chief Commercial Officer**

**25+ years industry experience**

- President and COO of Zylera Pharmaceuticals
- Executive Director, Victory Pharma
- Director, Eisai Co, Ltd.
- Account Manager, Dura Pharmaceuticals, Inc.

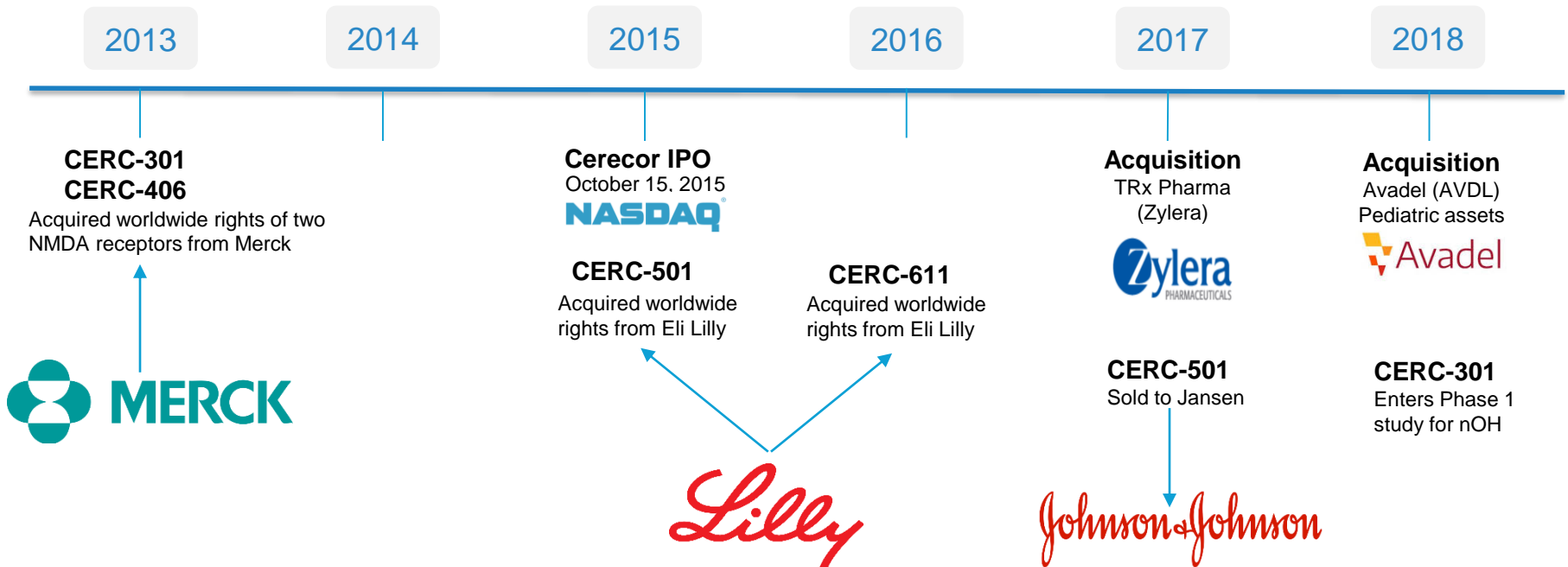
## **James A. Harrell, EVP Marketing, Investor Relations**

**25+ years industry experience**

- EVP and Principal The NorthStar Group
- General Manager Specialty Pharmaceuticals, Covidien
- Vice President Marketing Pediatric Infectious Disease, MedImmune
- Sr. Director Marketing IMIDs, Centocor J&J Company
- Hospital Specialist, Advanced Therapeutics and Oncology Division Rhone Poulenc Rorer

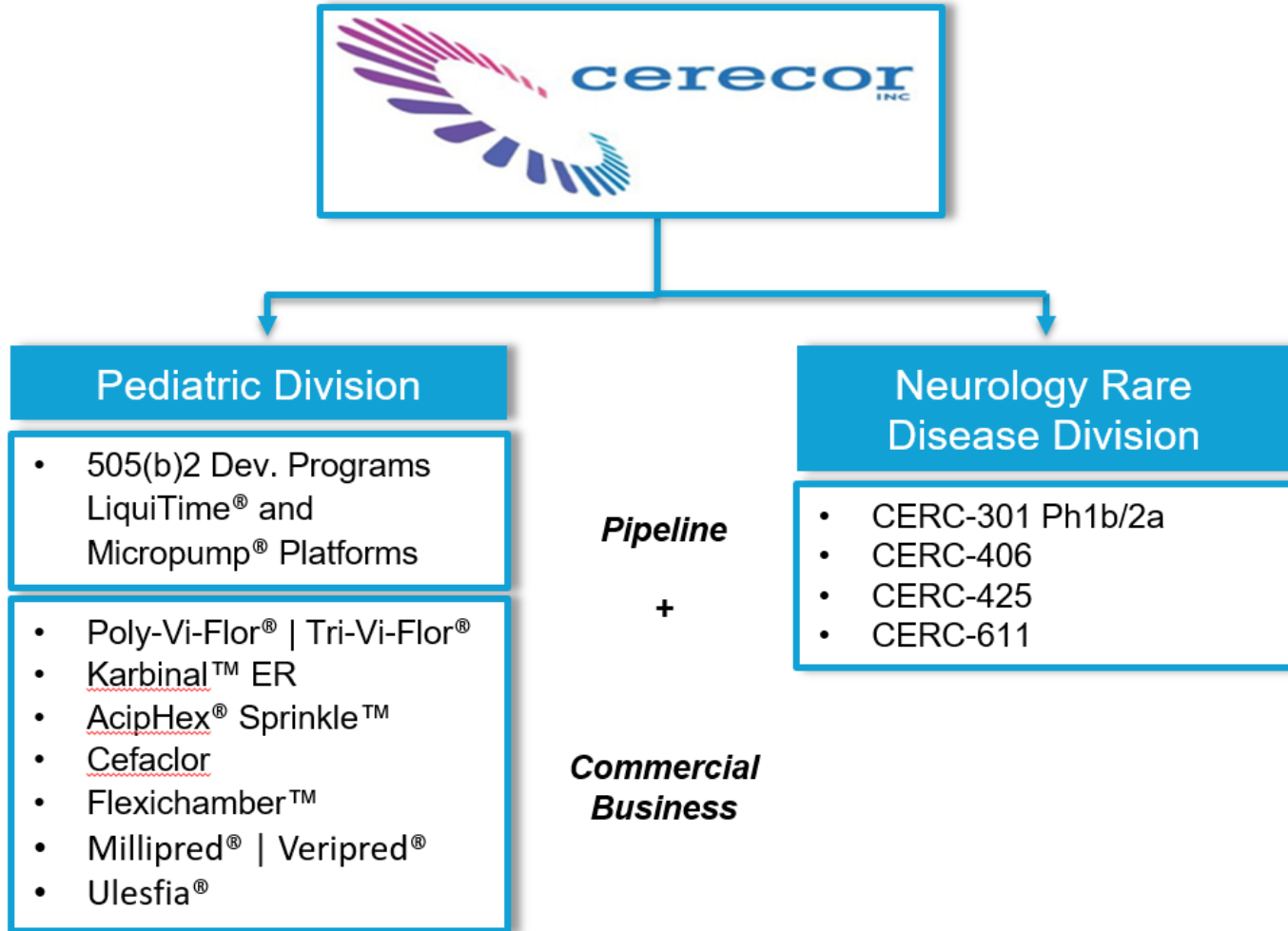
# Historical Milestones

- October 2015: Initial Public Offering
- NASDAQ listing: CERC

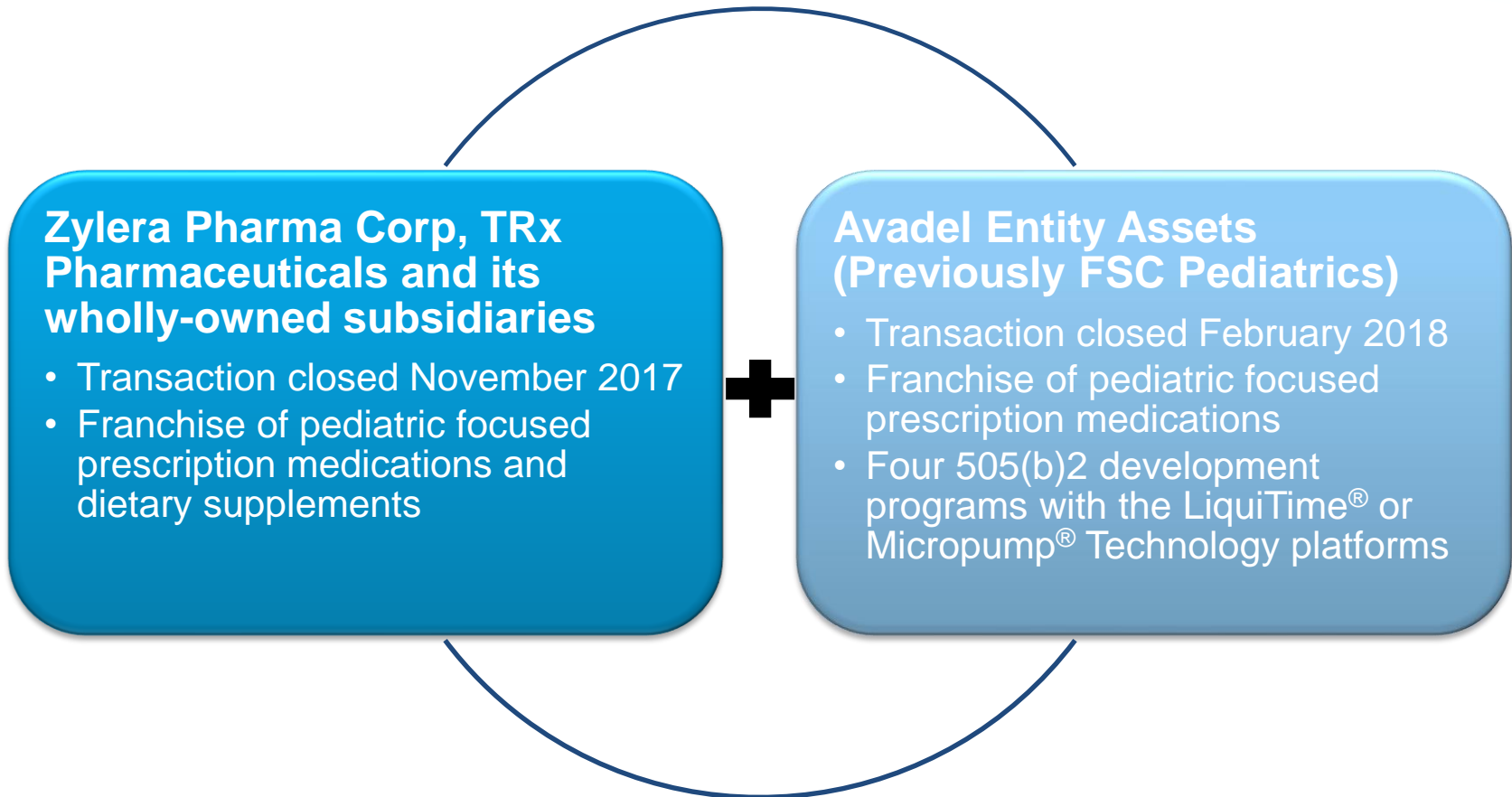




# Cerecor Today



# Accretive Acquisitions



# Pediatric Franchise with Eight Product Lines

## TRX Pharmaceuticals

**Poly-Vi-Flor**<sup>®</sup>

**Tri-Vi-Flor**<sup>™</sup>

**Millipred**<sup>®</sup>  
Tablets  
(prednisolone USP, 5 mg)

**Millipred**<sup>®</sup> DP **6 DAY**  
21 Tablet Dose Pack  
(prednisolone USP, 5 mg)

**Millipred**<sup>®</sup> DP **12 DAY**  
48 Tablet Dose Pack  
(prednisolone USP, 5 mg)

 **Millipred**<sup>®</sup>  
Oral Solution  
(Prednisolone Sodium Phosphate)  
**10 mg Prednisolone Base per 5 ml**

 **ulesfia**<sup>®</sup>  
(benzyl alcohol) Lotion 5%

 **VERIPRED**<sup>®</sup>20  
(prednisolone sodium phosphate  
oral solution) 20 mg Prednisolone  
base per 5 ml

## Avadel Pediatric Assets

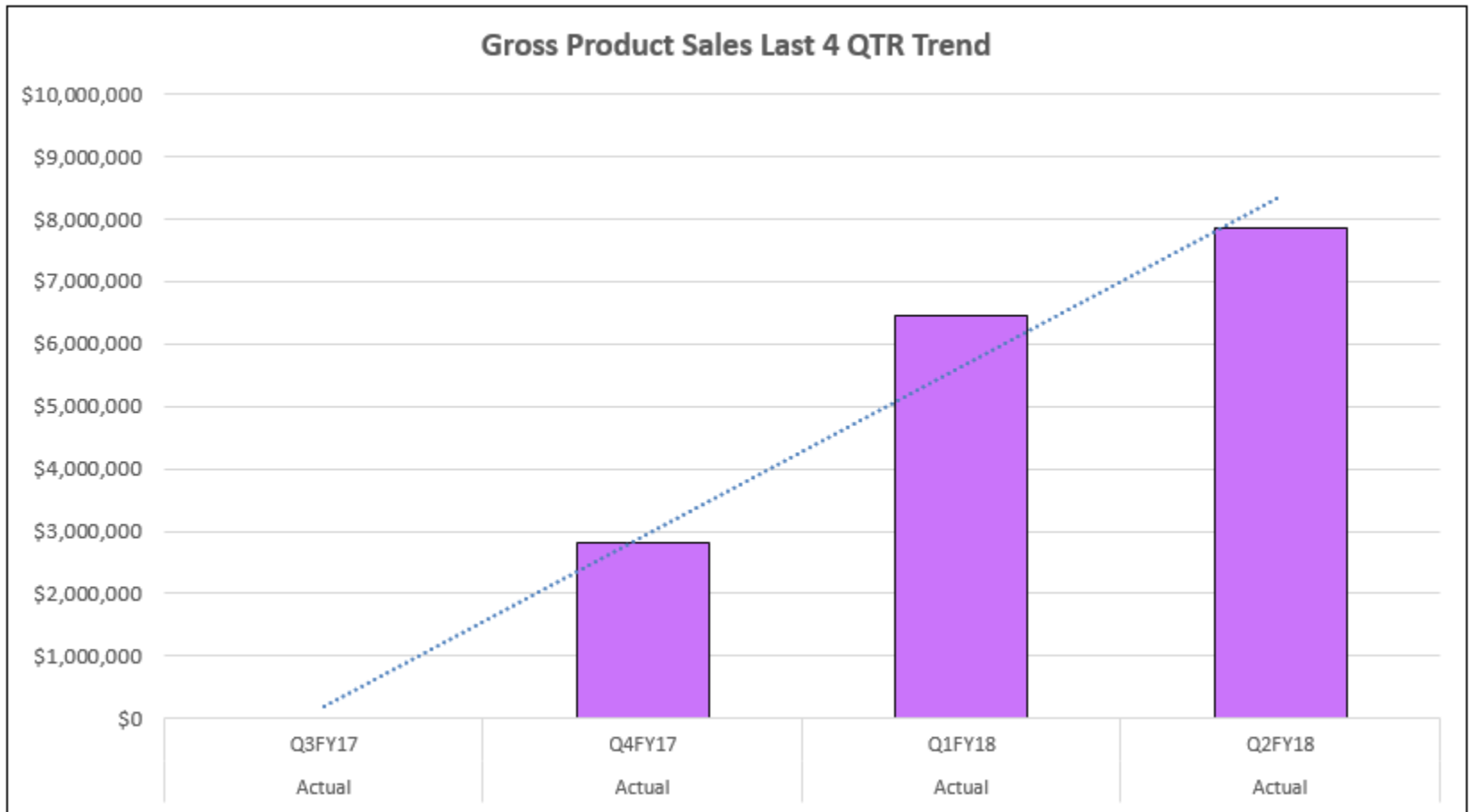
**Karbinal**<sup>™</sup>ER  
(carbinoxamine maleate) extended-release  
oral suspension | 4mg/5mL

**CEFACTOR**  
For Oral Suspension, USP  
125 mg/5 mL • 250 mg/5 mL • 375 mg/5 mL









 **Aciphex**<sup>®</sup>  
**Sprinkle**<sup>™</sup>  
(rabeprazole sodium)  
Delayed-Release  
Capsules

 **flexichamber**<sup>®</sup>  
Anti-static Valved Collapsible Holding Chamber  $\text{Rx}$  Only

# Gross Product Sales



# Seven Pipeline Programs

Program	Compound	Indication	Pre-Clinical	Phase 1	Phase 2	Phase 3
<b>CERC-301</b>	GluN2B selective, NMDA Receptor antagonist	Neurogenic Orthostatic Hypotension (nOH)				
<b>CERC-611</b>	TARP-γ8 dependent AMPA Receptor antagonist	Potential treatment for partial onset seizures in epilepsy				
<b>CERC-406</b> <b>CERC-425</b>	Selective, brain penetrant COMT inhibitor (3 <sup>rd</sup> Generation)	Potential motoric and non-motoric symptoms of Parkinson's	 			
<b>CERC-701</b>	Dexmethylphenidate Oral Dissolving Tablet	Attention Deficit Hyperactivity Disorder (ADHD)				
<b>CERC-702</b>	Dexmethylphenidate LiquiTime Suspension	Attention Deficit Hyperactivity Disorder (ADHD)				
<b>CERC-703</b>	Clindamycin phosphate LiquiTime Suspension	Anti-infective				
<b>CERC-704</b>	Undisclosed	Orphan neurology				

# Exclusive Licensing Deal with Avadel

Cerecor and Avadel have an exclusive licensing deal for up to four 505(b)2 assets to be developed using the Micropump® and LiquiTime® technology

## Micropump®

Micropump® is a microparticulate system that allows the development of modified and/or controlled release of solid, oral dosage formulations of drugs in a variety of formats (such as tablets, capsules, sachet, or liquids)

## LiquiTime®

Employs the Micropump® technology to allow development of modified/controlled release liquid suspension formulations

Focus on products particularly suitable for dosing children and other patients having issues swallowing tablets or capsules

### **Advantages of LiquiTime®-developed products:**

Easy-to-swallow formulations

Good mouthfeel

Taste-masked

Dosing flexibility

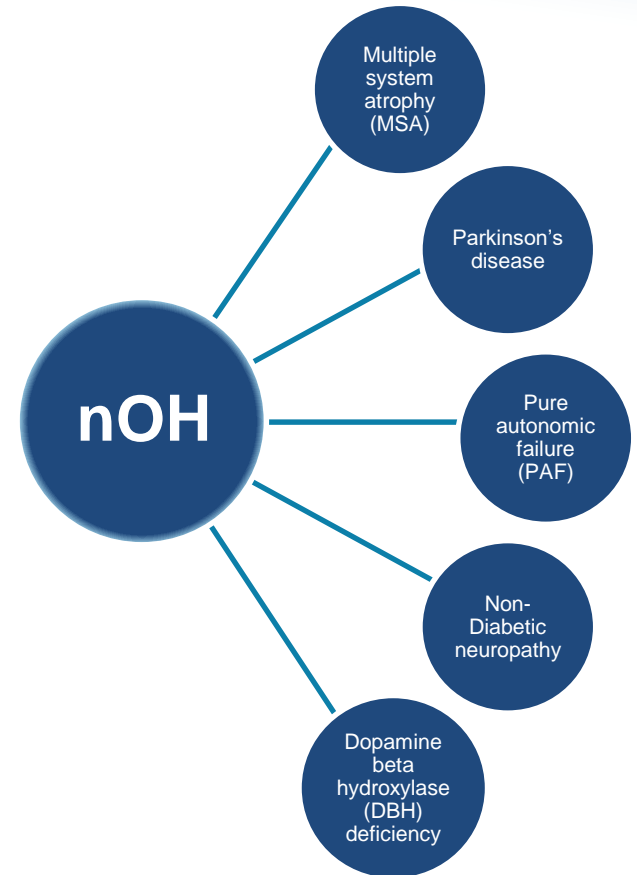
# CERC-700 Series

- On-going Programs
  - ADHD
    - CERC-701: Dexmethylphenidate delayed release, rapid dissolving tablet formulation
    - CERC-702: Dexmethylphenidate immediate release, taste masked extended release liquid formulation
  - Anti-Infective
    - CERC-703: Clindamycin hydrochloride, liquid and extended release
- Expands our existing in-line Pediatric Franchise with additional products

# CERC-301

## Entered in to Phase 1 safety study for Neurogenic Orthostatic Hypotension (“nOH”) in Parkinson’s Patients

- **Attributes**
  - Oral NR2B Antagonist
  - NR2B specificity reduces ketamine-like side effects
  - Potential rapid onset of action
  - Oral formulation
  
- **nOH<sup>1</sup>**
  - A rare disorder that is defined as low blood pressure that occurs upon standing
  - Caused by autonomic vasoconstrictor failure
  - Estimated 200,000 to 300,000 patients in the U.S.



<sup>1</sup> Multiple System Atrophy Coalition



# CERC-611

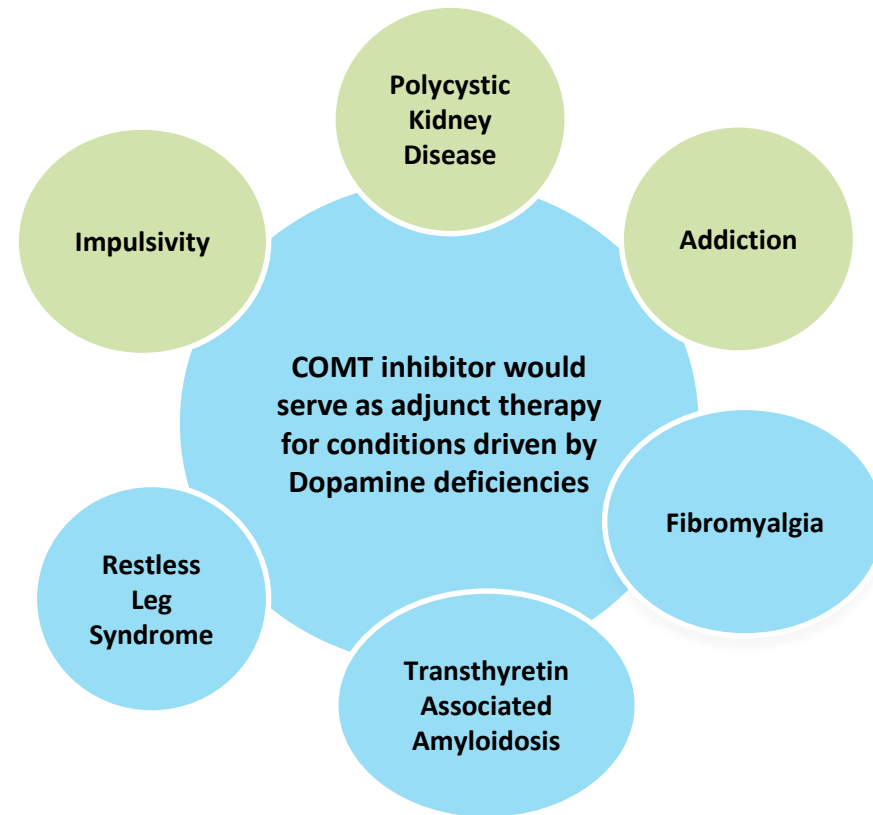
A preclinical / Phase 1-ready candidate with therapeutic potential for partial onset seizures in patients with epilepsy

- Significant unmet need
  - Epilepsy affects over 65 million patients worldwide
  - 30%-40% of patients refractory; high degree of poly-pharmacy common
  - All anti-seizure drugs have side effects (e.g. motoric) limiting use and the timely achievement of therapeutic dose levels
- Unique Mechanism of Action
  - CERC-611 is the first known AMPA receptor antagonist that selectively targets the hippocampus
  - AMPA receptors mediate fast synaptic neurotransmission within the CNS and are a proven target for anti-seizure efficacy
  - CERC-611 shows lack of motoric impairment at efficacious exposures in animal models, e.g. cerebellum sparing

# CERC- 406/425

Cerecor has developed a preclinical, CNS selective COMT inhibitor

- COMT drives the catabolism of dopamine and levodopa
- These represent an opportunity to treat the CNS manifestations of PD while minimizing the systemic toxicities associated with approved COMPT inhibitors
- Targeted therapy with Bio-Markers of activity
  - Potential to target individuals with a genotypic predisposition for accelerated dopamine catabolism
  - Validated biomarker approach to allow for immediate measures of COMT inhibition



# 2018 Growth Plans

1

Develop  
Commercial  
Excellence

*Grow Market Share  
Expand Commercial  
Footprint*

2

Advance Pipeline

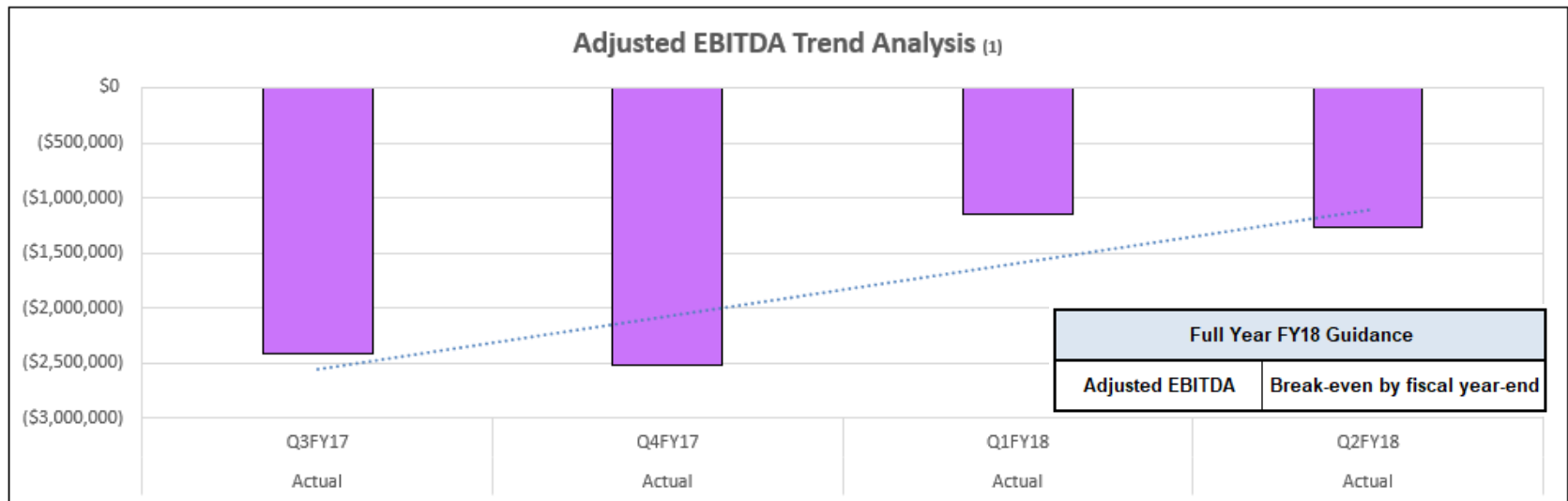
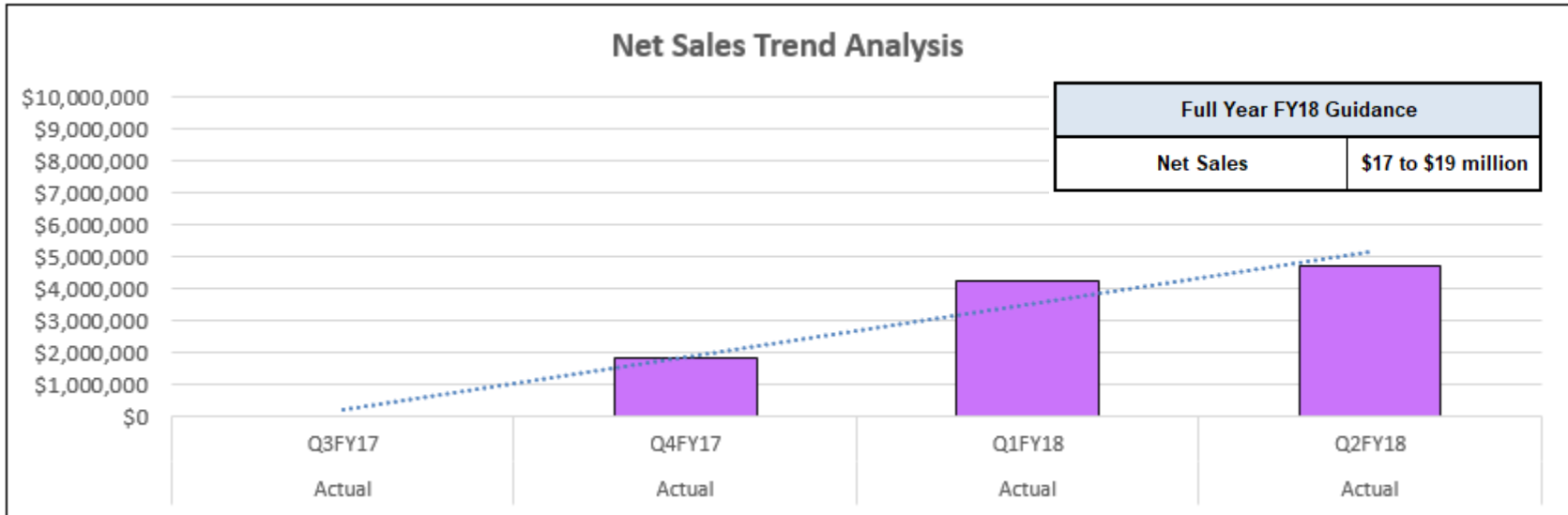
*Advance CERC -700's  
Advance CERC-301  
Progress CERC-611  
Target ID 406/425*

3

Accelerate Business  
Development  
Activity

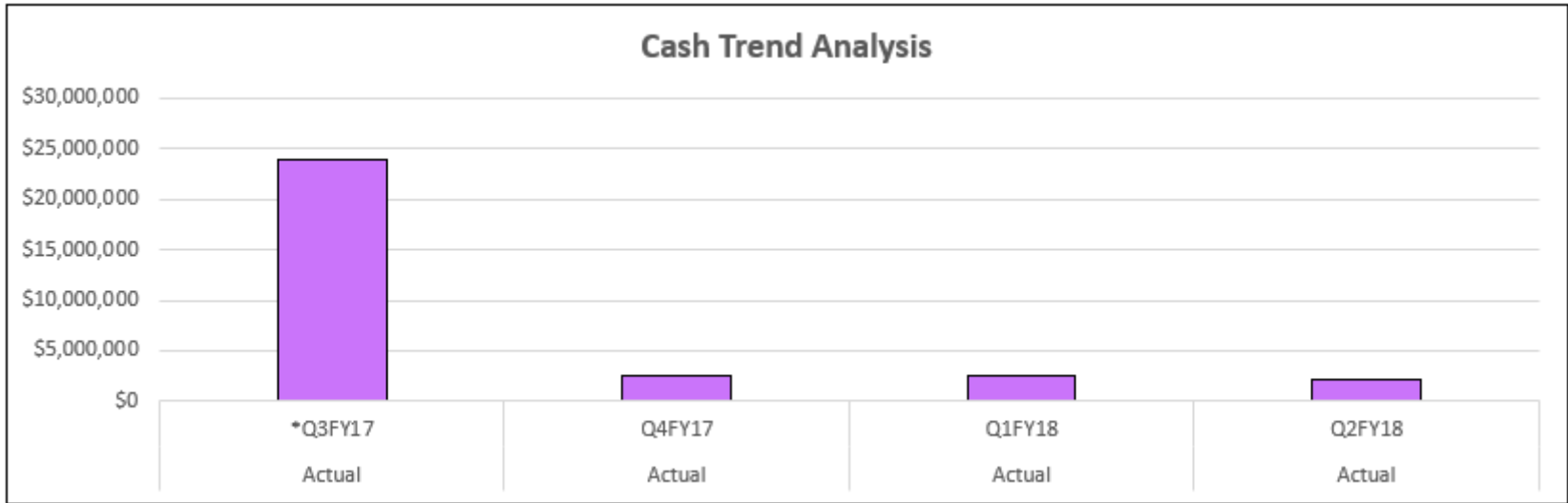
*Acquire/in-license early  
and late stage  
commercial-ready or  
marketed asset(s)*

# Financial Metrics: Profit/Loss

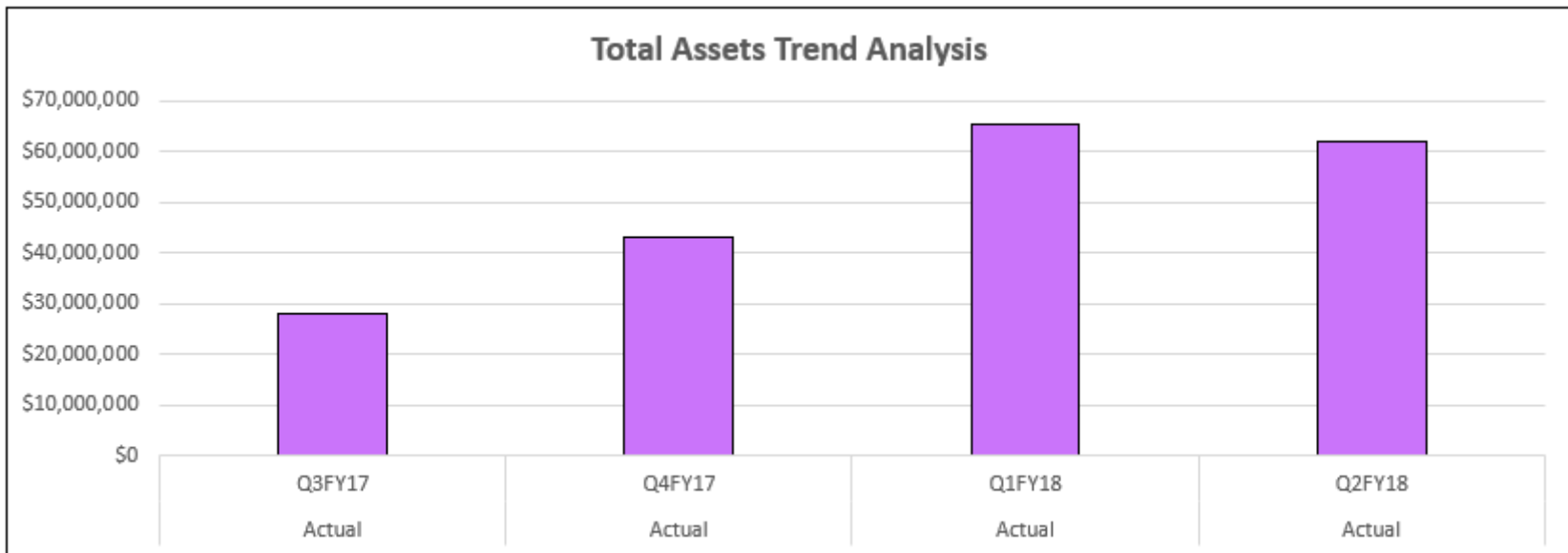


(1) See Appendix for reconciliation of GAAP Net Income to Adjusted EBITDA.

# Financial Metrics: Balance Sheet



\*Includes cash receipts of \$25M from Janssen Pharma for the rights of CERC-501 and the subsequent purchase of Zylera/TRx in Q4FY17.





NASDAQ:CERC  
[www.cerecor.com](http://www.cerecor.com)



## Appendix

# Adjusted EBITDA Reconciliation

**Reconciliation of GAAP Net Loss to Adjusted EBITDA**  
(in thousands)

	Three Months Ended			
	9.30.17	12.31.17	3.31.18	6.30.18
	2017	2017	2018	2018
<b>GAAP Net Income (Loss)</b>	\$ 18,721	\$ (3,092)	\$ (3,883)	\$ (6,007)
<b>Adjustments:</b>				
Income tax expense (benefit)	3,230	(1,263)	23	16
Interest (income) expense, net	(29)	(30)	100	242
Amortization of intangibles	-	404	1,017	1,233
Depreciation	5	5	6	6
Inventory step-up adjustment	-	138	45	132
<b>EBITDA</b>	<u>21,927</u>	<u>(3,838)</u>	<u>(2,692)</u>	<u>(4,378)</u>
<b>Non-GAAP Adjustments:</b>				
Stock-based compensation	264	305	243	608
Change in Fair Value of contingent consideration and warrants	(1)	28	286	9
Impairment of Intangible assets	-	-	-	1,703
Restructuring costs	400	725	213	-
Acquisition and integration related expenses	-	98	378	361
Lachlan legal arbitration costs	-	165	423	437
Sales of CERC 501	(25,000)	-	-	-
Total Non-GAAP Adjustments	<u>(24,337)</u>	<u>1,321</u>	<u>1,543</u>	<u>3,118</u>
<b>Adjusted EBITDA</b>	<u>\$ (2,410)</u>	<u>\$ (2,517)</u>	<u>\$ (1,149)</u>	<u>\$ (1,260)</u>