



PROPETRO[®]

2019 Q1 EARNINGS PRESENTATION

May 7, 2019

FORWARD-LOOKING STATEMENTS

Certain information included in this presentation constitutes forward-looking statements within the meaning of the Private Securities Litigation Reform Act. These forward-looking statements are subject to numerous risks and uncertainties, many of which are difficult to predict, and generally beyond our control. Actual results may differ materially from those indicated or implied by such forward-looking statements. For information on identified risks and uncertainties that could impact our forecasts, expectations, and results of operations, please review the risk factors and other information disclosed from time to time in our filings with the Securities and Exchange Commission.

This presentation references “Adjusted EBITDA,” a non-GAAP financial measure. This non-GAAP measure is not intended to be an alternative to any measure calculated in accordance with GAAP. We believe the presentation of Adjusted EBITDA provides useful information to investors in assessing our financial condition and results of operations. Net income is the GAAP measure most directly comparable to Adjusted EBITDA. Non-GAAP financial measures have important limitations as analytical tools because they exclude some, but not all, items that affect the most directly comparable GAAP financial measures. You should not consider Adjusted EBITDA in isolation or as a substitute for an analysis of our results as reported under GAAP. Further, Adjusted EBITDA may be defined differently by other companies in our industry, and our definition of Adjusted EBITDA may not be comparable to similarly titled measures of other companies, thereby diminishing their utility. A reconciliation of non-GAAP measures to the most directly comparable measures calculated in accordance with GAAP, is set forth in the Appendix hereto.

DISCUSSION TOPICS



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ProPetro
at a Glance

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The
DuraStim®
Difference⁽¹⁾

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Unique
Positioning

(1) DuraStim® is a registered trademark of AF Global Corporation ("AFGlobal")

PROPETRO AT A GLANCE

27

Hydraulic
Fracturing Units

21

Cementing Units

8

Coiled Tubing Units

**Flowback
Operations**



100% Frac Operations Permian Concentrated

- 1,415,000 HHP Spread over 27 Crews



Customer and Employee Focused Business Model



Highly Utilized Fleet

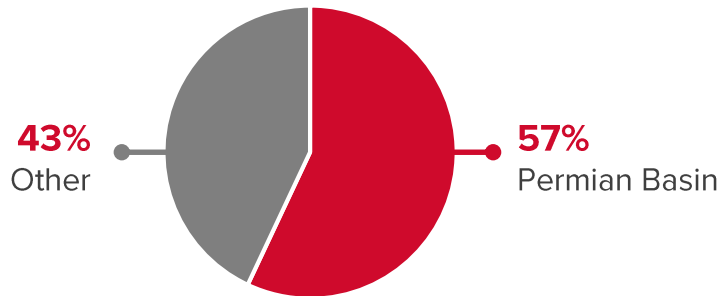
- Including a 10 year strategic, long-term service agreement for ~30% of the fleet

Permian Focused Customers

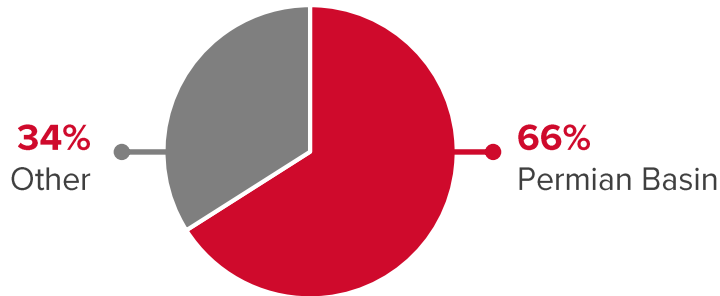


PERMIAN MACRO

Total U.S. Onshore
Oil Directed Rig Count: 807⁽¹⁾



Total U.S. Onshore Oil Rigs Added Since Trough (May 2016): 490⁽¹⁾



(1) Baker Hughes Rig Data, May 3, 2019

Healthy demand for efficient services

- Driven by E&P acquisitions, attractive economics, and completion intensity

Permian shift to manufacturing mode

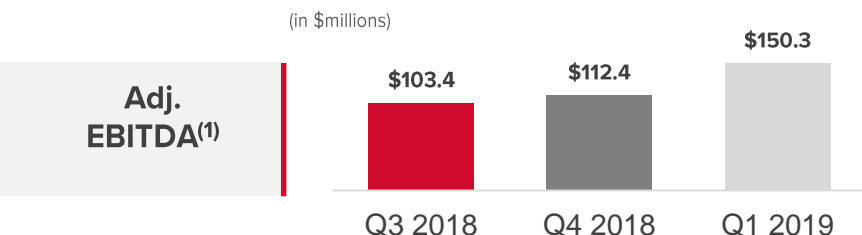
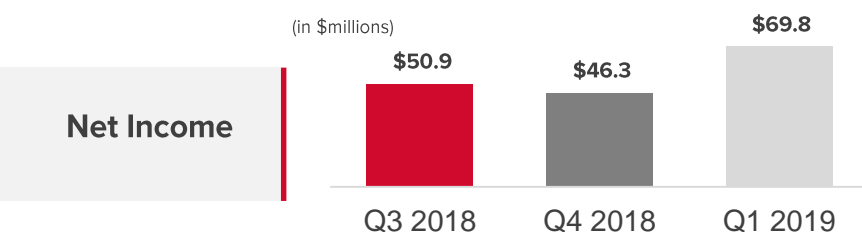
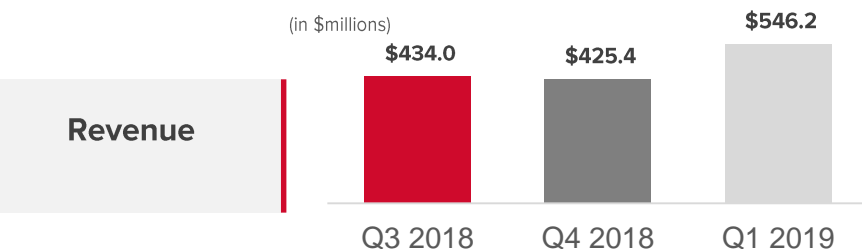
- Driven by customer shift to multi-well pad development
- Short supply of HHP capable of intensifying workload

Mature and evolving infrastructure

- Driven by historic activity levels and new regional sand mines

2019 Q1 HIGHLIGHTS

Consistent Financial Improvement



(1) For a reconciliation to net income (loss), please see Appendix

(2) DuraStim® is a registered trademark of AF Global Corporation ("AFGlobal")

(3) Pioneer Transaction closed effective 12/31/2018

Industry leading growth and utilization

- Effective utilization of 27 fleets in Q1
- Plans to deploy two electrically powered newbuild DuraStim® fleets in late 2019 ⁽²⁾

Expanded cementing and coiled tubing operations

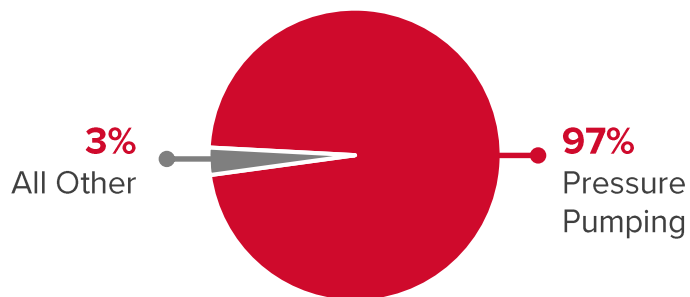
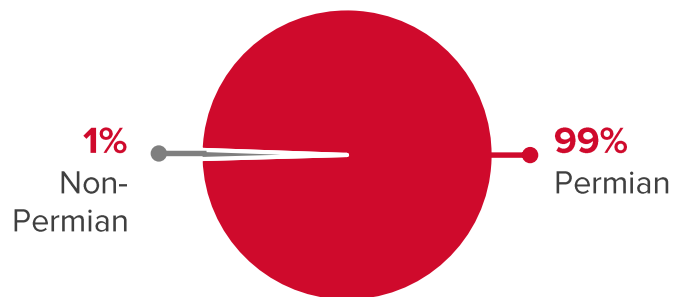
- Exited Q1 with 21 deployed cementing units, and 4 coiled tubing units
- Plans to build 3 additional cementing units and 1 additional coiled tubing unit in 2019

Integrated 510,000 HHP Acquired from Pioneer Natural Resources⁽³⁾

- Acquired 510,000 HHP, or 8 frac crews, as well as 4 coiled tubing units
- Entered into 10-year service agreement with Pioneer

2019 Q1 FINANCIAL HIGHLIGHTS

2019 Q1 Revenue Mix



Revenue: \$546.2 MM

Adjusted EBITDA: \$150.3

Diluted Earnings Per Share (EPS): \$0.67

Conservative Leverage Profile:

- Cash: \$79.5 MM
- Total Debt: \$160.0 MM
- Total Liquidity: \$156.1 MM ⁽¹⁾

⁽¹⁾ Inclusive of cash and available capacity under \$300m revolving credit facility

HORSEPOWER GROWTH AND UTILIZATION



56% Increase in total horsepower⁽¹⁾

510,000 total HHP additions



Growth & utilization driven by improvements in execution, efficiency and customer collaboration



Continue to maintain industry leading utilization

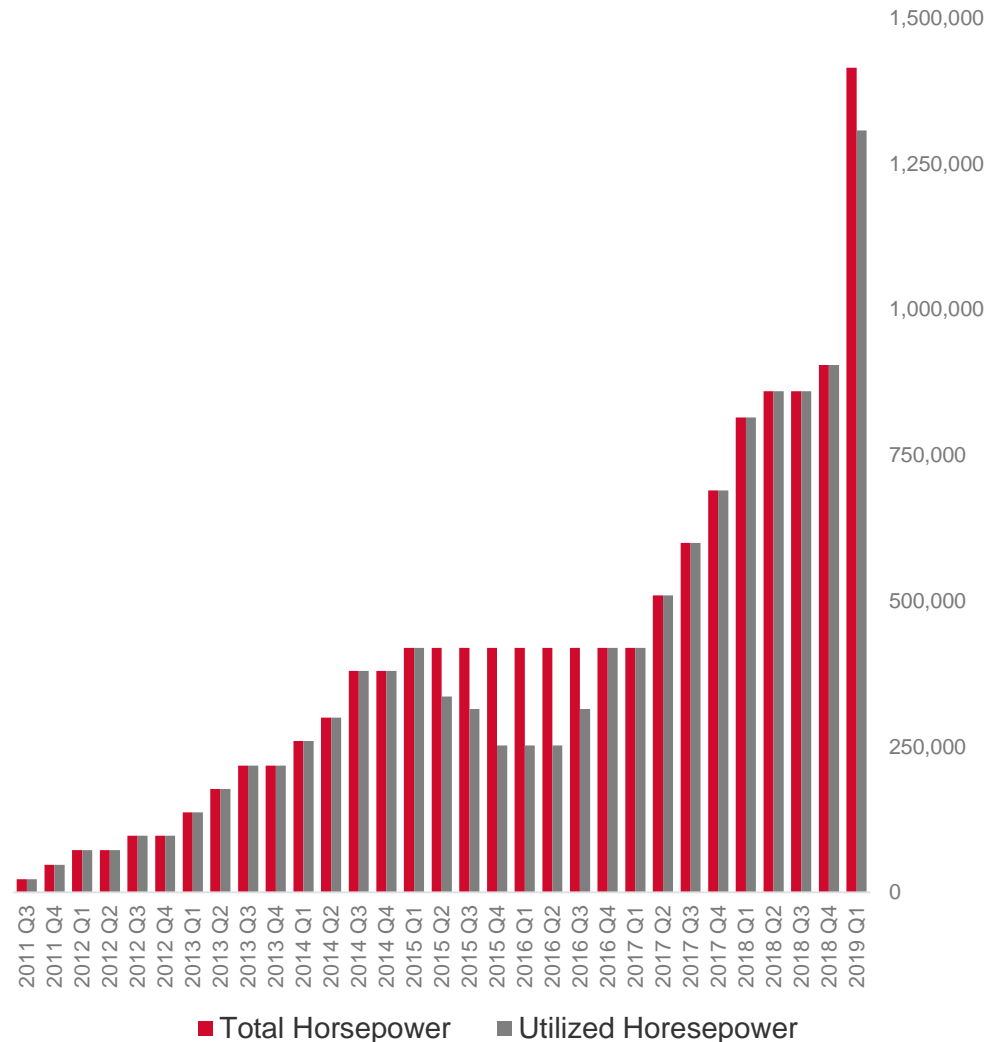


Consistent profitability improvement



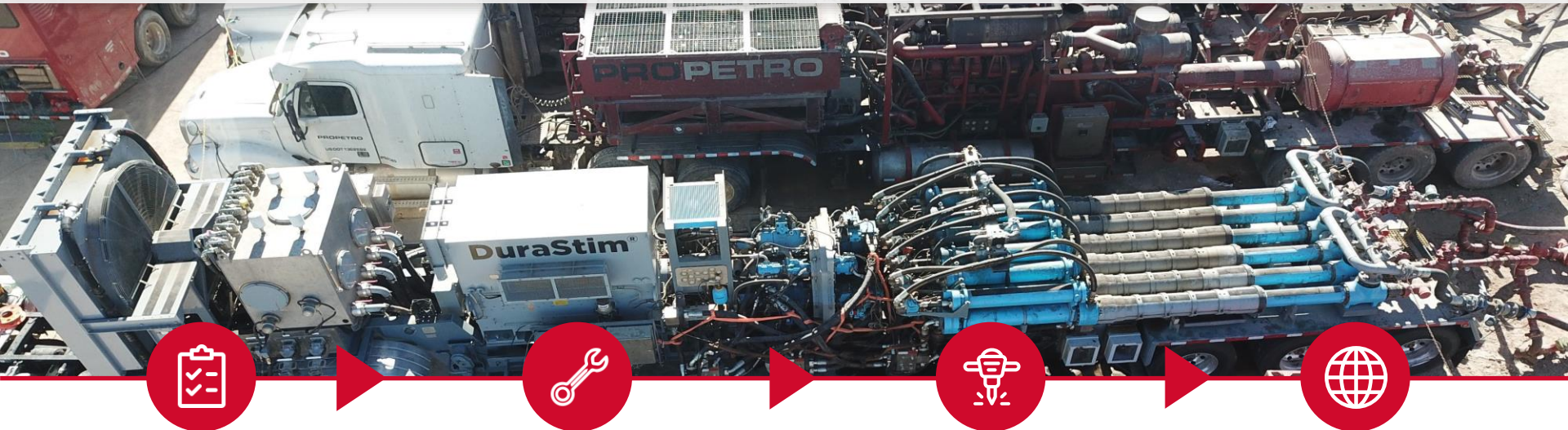
Plans to deploy 2 electrically powered *DuraStim* fleets in late 2019

Chart based on end of period HHP counts
(1) Added HHP from PXD transaction



UNIQUE TECHNOLOGY OPPORTUNITIES

created by reliable wellsite performance that earns customer trust



1. Proven Wellsite Execution

Consistently earning customer trust

2. Opportunity to Pull Through Differentiating Technologies

Trust of customers allows for unique opportunities

3. Constant Need to Drive Down Well Costs

Desire to improve project economics up and down the value chain leading to demand for new technologies

4. Reducing Environmental Impact

Pushing to be better stewards of our environment and community

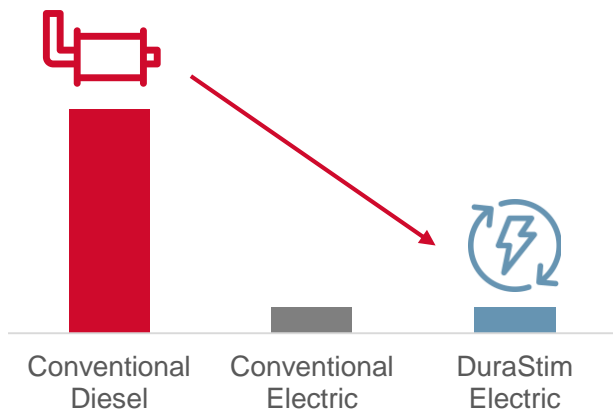
Capitalizing on unique market position:

“We have confidently chosen to continue our relationship with AFGlobal to get the game changing *DuraStim* technology to market to help lead our industry in deploying technology and equipment that is more purpose fit for the high intensity pad development that we are currently operating in. We are also excited about the opportunity to strengthen our earning power over time while at the same time driving down well costs for our customers.” - Dale Redman, CEO

DURASTIM PROVIDES POTENTIAL BENEFITS UP AND DOWN THE VALUE CHAIN

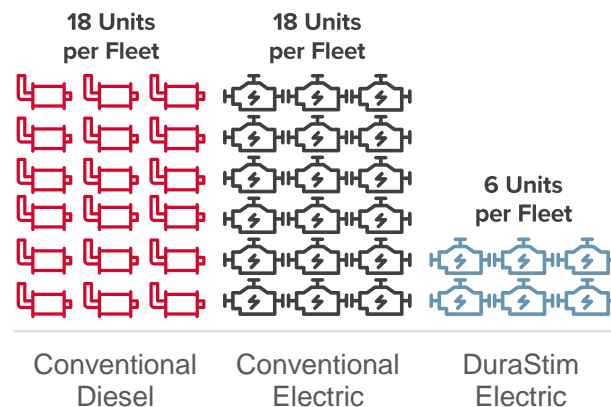
Fuel Cost

Conversion from diesel to natural gas electric power



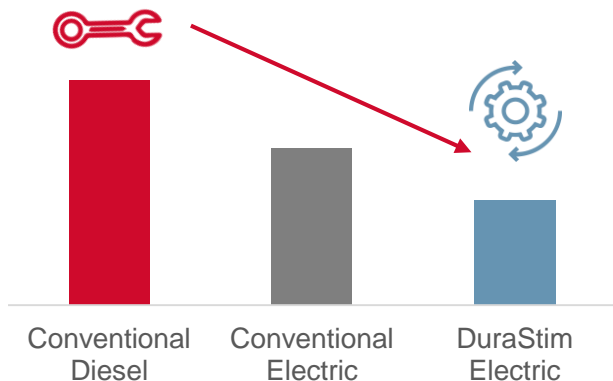
Footprint / Labor / Safety

Fewer units per location = fewer people = safer operations



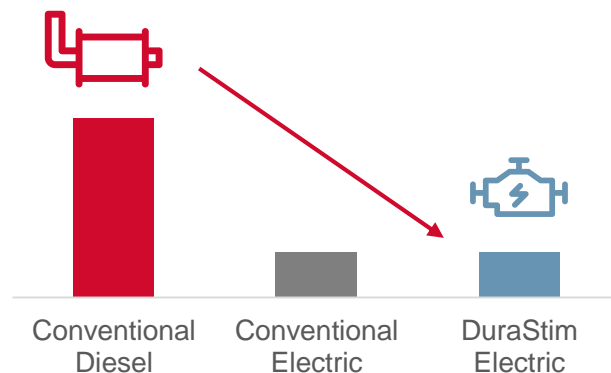
General Supplies / Maintenance Capex

Fewer moving parts = fewer expendables = longer asset life



Sound and Air Pollution

Cleaner and quieter power source



UNIQUELY POSITIONED FOR SUCCESS



Permian Focus

Positioned in the low cost basin with sector leading operating scale



Blue Chip Customers

Large drilling inventories and sizeable rig programs



Superior Performance

Consistently outperforming the competition on location



Full Calendar

Premium visibility throughout 2019



Strong Balance Sheet

Minimal debt with disciplined capital allocation



No Speculative New-Builds

Strong customer commitments and long term service agreements



The DuraStim[®] Difference

Deploying the premier tools for completions manufacturing mode



Technology

Leveraging well-site performance to pull innovation forward



PRO PETRO®

APPENDIX

ADJUSTED EBITDA RECONCILIATION

Reconciliation of Net Income (Loss) to Adjusted EBITDA

(\$ in Thousands)	Three Months Ended					
	March 31, 2019			December 31, 2018		
	Pressure Pumping	All Other	Total	Pressure Pumping	All Other	Total
Net income (loss)	\$98,094	(\$28,289)	\$69,805	\$76,244	(\$24,466)	\$51,778
Depreciation and amortization	\$31,783	\$1,334	\$33,117	\$23,574	\$1,136	\$24,710
Interest expense	-	\$1,903	\$1,903	-	\$1,916	\$1,916
Income tax expense	-	\$21,892	\$21,892	-	\$15,257	\$15,257
Loss on Disposal of assets	\$19,006	\$222	\$19,228	\$16,194	(\$35)	\$16,159
Stock-based compensation	-	\$1,829	\$1,829	-	\$1,650	\$1,650
Other expense and legal settlement	-	\$187	\$187	-	\$343	\$343
Deferred IPO bonus expense	\$2,157	\$157	\$2,314	\$434	\$196	\$630
Adjusted EBITDA	\$151,040	(\$765)	\$150,275	\$116,446	(\$4,003)	\$112,443

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