

First Quarter 2022 Financial Results

April 27, 2022

Forward-Looking Statements and Non-GAAP Financial Measures

Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding anticipated organic revenue growth, adjusted earnings per share, adjusted earnings per share growth, free cash flow conversion, adjusted operating margin, adjusted operating margin expansion and other statements regarding our future financial performance. Statements can generally be identified as forward-looking because they include words such as “believes,” “anticipates,” “expects,” “could,” “should,” or words of similar meaning. Statements that describe the company’s future plans, objectives or goals are also forward-looking statements. Forward-looking statements are subject to assumptions, risks and uncertainties that may cause actual results to differ materially from those contemplated by such forward-looking statements. The factors that could cause the company’s actual results to differ materially include, among others, the following, many of which may continue to be amplified by the COVID-19 pandemic: the duration and intensity of the COVID-19 pandemic, including how quickly the global economy recovers from the impact of the pandemic; governmental and private sector responses to the COVID-19 pandemic and the impact of such responses on the company; the impact of the COVID-19 pandemic on the company's employees, clients, vendors, supply chain, operations and sales; the company's ability to compete effectively against new and existing competitors and to continue to introduce competitive new products and services on a timely, cost-effective basis; changes in customer demand for the company's products and services; the ability of the company's technology to keep pace with a rapidly evolving marketplace; the success of the company's merchant alliances, some of which are not controlled by the company; the impact of a security breach or operational failure on the company's business including disruptions caused by other participants in the global financial system; the failure of the company's vendors and merchants to satisfy their obligations; the successful management of credit and fraud risks in the company's business and merchant alliances; changes in local, regional, national and international economic or political conditions and the impact they may have on the company and its customers; the effect of proposed and enacted legislative and regulatory actions affecting the company or the financial services industry as a whole; the company's ability to comply with government regulations and applicable card association and network rules; the protection and validity of intellectual property rights; the outcome of pending and future litigation and governmental proceedings; the company's ability to successfully identify, complete and integrate acquisitions, and to realize the anticipated benefits associated with the same; the impact of the company’s strategic initiatives; the company’s ability to attract and retain key personnel; volatility and disruptions in financial markets that may impact the company's ability to access preferred sources of financing and the terms on which the company is able to obtain financing or increase its costs of borrowing; adverse impacts from currency exchange rates or currency controls; changes in corporate tax and interest rates; and other factors included in “Risk Factors” in the company's Annual Report on Form 10-K for the year ended December 31, 2021, and in other documents that the company files with the Securities and Exchange Commission, which are available at <http://www.sec.gov>. You should consider these factors carefully in evaluating forward-looking statements and are cautioned not to place undue reliance on such statements. The company assumes no obligation to update any forward-looking statements, which speak only as of the date of this presentation.

Use of Non-GAAP Financial Measures

This presentation includes non-GAAP financial measures. Additional information about these measures, reconciliations to the nearest GAAP financial measures and additional information about the basis of the presentation of our first quarter financial results are provided in the appendix to this presentation.

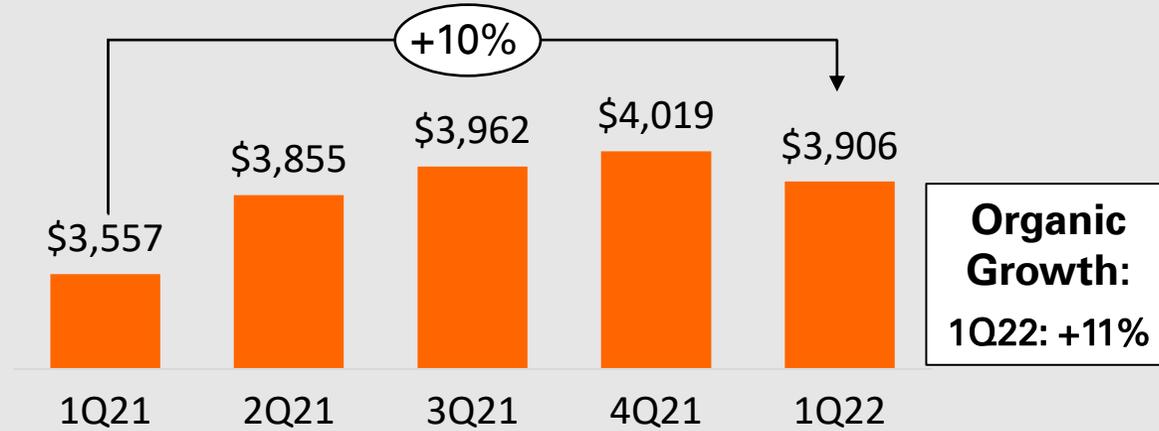
First Quarter Highlights

- Adjusted Revenue of \$3.9 billion, up 10%
- Organic Revenue Growth of 11%
- Adjusted Earnings Per Share of \$1.40, up 20%
- Adjusted Operating Margin of 32.0%, up 60 basis points
- Free Cash Flow of \$603 million, resulting in a conversion of 65%
- Lowered debt to adjusted EBITDA ratio to 3.0x
- 5.1 million shares repurchased for \$500 million

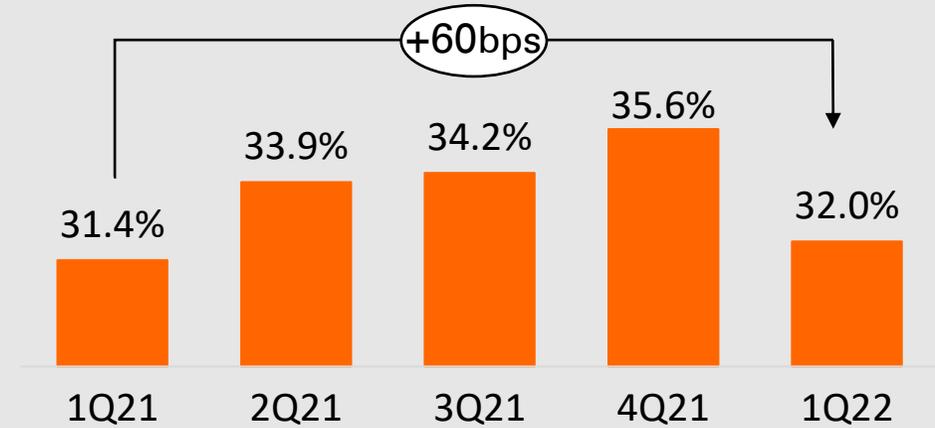
- Named among World's Most Innovative Companies by Fast Company for the second consecutive year
- Completed the acquisition of Finxact, a leading developer of cloud-native banking solutions, on April 1
- Signed a long-term renewal with Synchrony spanning issuer processing, bank services and merchant acquiring
- Advanced data & analytics strategy through partnerships with Equifax, Finicity and MX

Financial Metric Dashboard

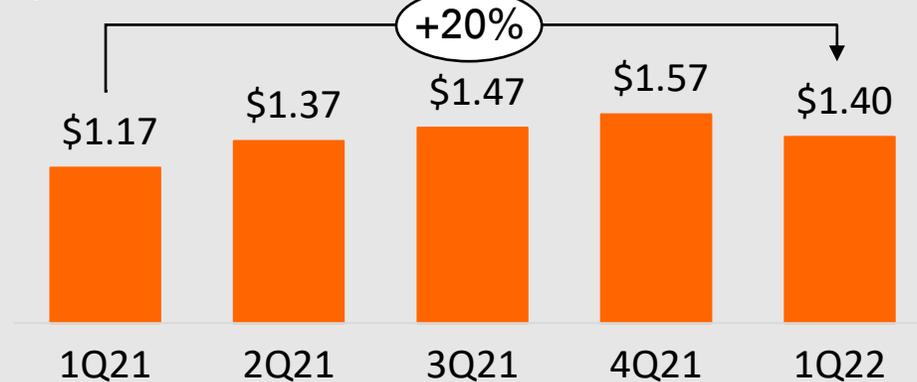
Adjusted Revenue



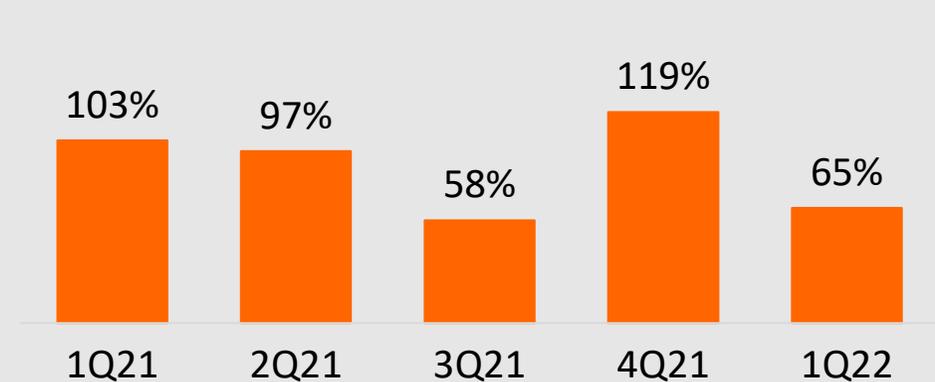
Adjusted Operating Margin %



Adjusted EPS



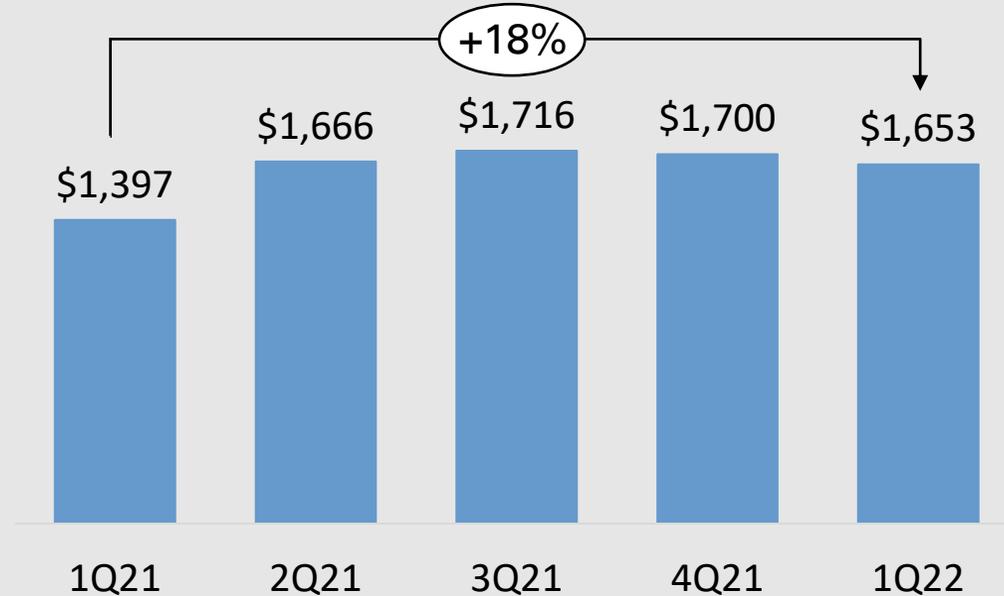
Free Cash Flow Conversion



\$ in millions, except per share amounts, unaudited. See Appendix for information regarding non-GAAP financial measures.

Merchant Acceptance Segment

Adjusted Revenue



Organic Growth:
1Q22: +20%

Adjusted Operating Margin



Margin Expansion:
1Q22: +70bps

Highlights

39%
Clover revenue growth

\$197 billion
Clover annualized GPV

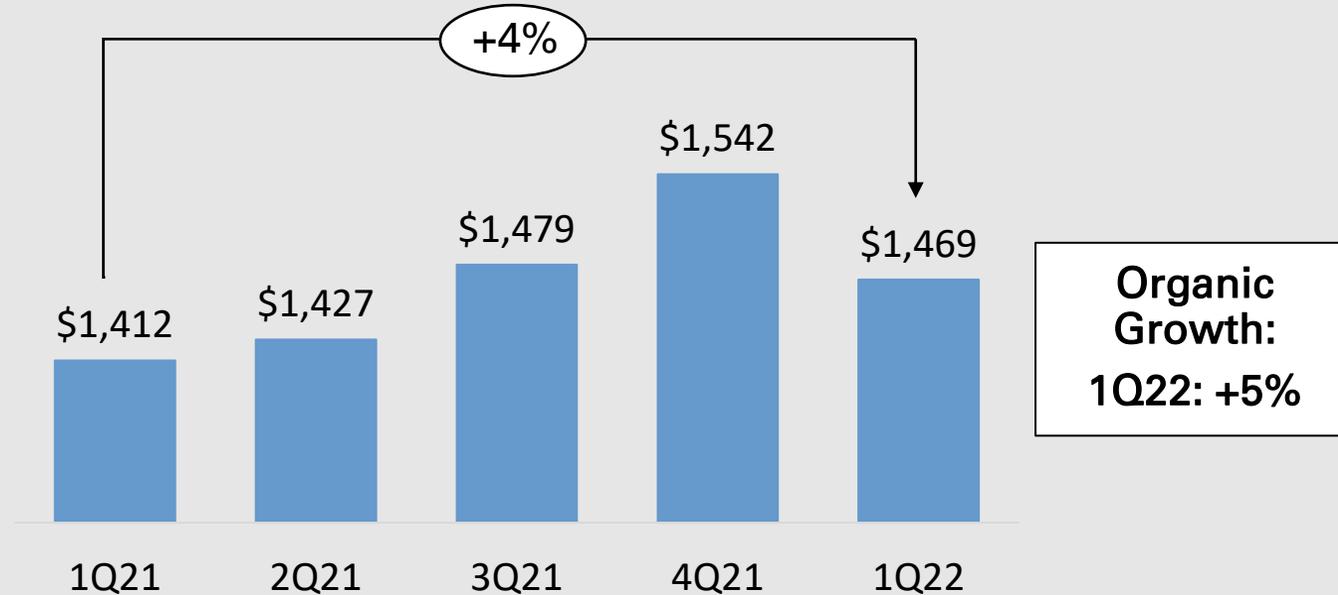
20%
Carat revenue growth

15% and 10%
global merchant volume and transaction growth, respectively*

*Represents growth excluding the loss of a processing client; including the impact, 1Q22 global merchant volume growth was 11%, and global transaction growth was 8%. \$ in millions, unaudited. "GPV" represents gross payment volume. See Appendix for information regarding non-GAAP financial measures.

Payments and Network Segment

Adjusted Revenue



Adjusted Operating Margin



Highlights

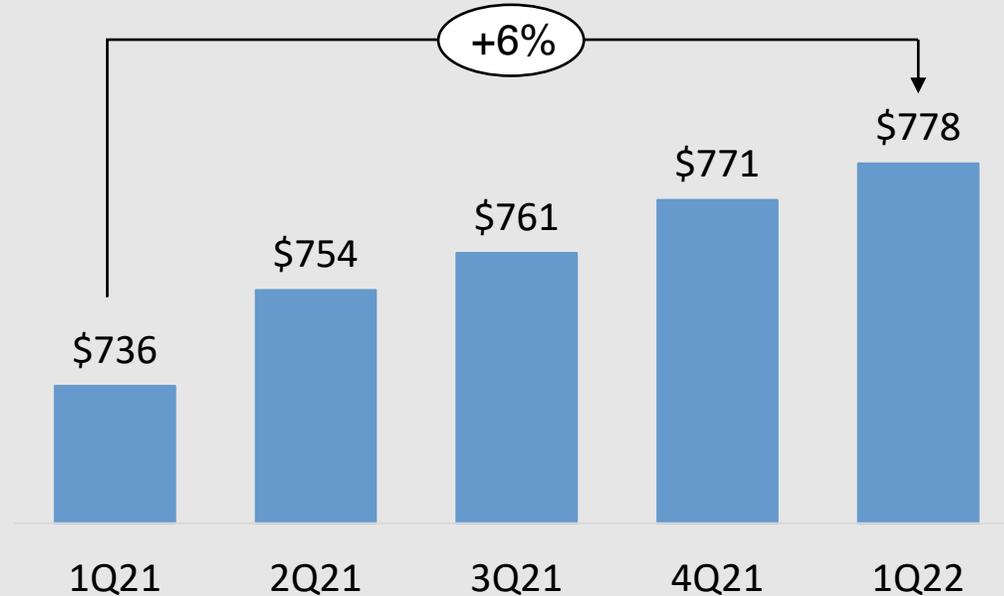
10%
North America credit active account growth

3%
debit transaction growth

40% and 57%
growth in Zelle[®] transactions and number of clients, respectively

Financial Technology Segment

Adjusted Revenue



Organic Growth:
1Q22: +6%

Adjusted Operating Margin



Margin Expansion:
1Q22: +200bps

Highlights

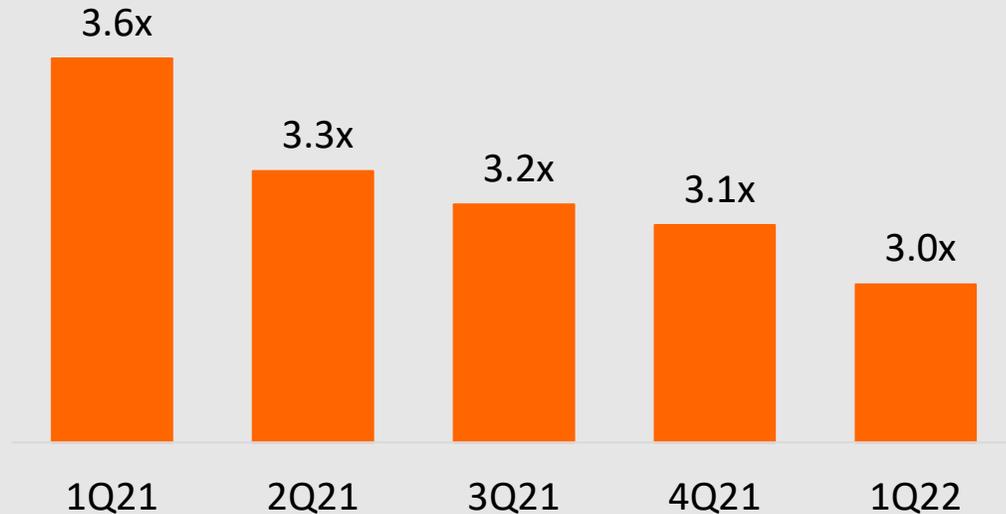
12
core wins, including 4 competitive takeaways

+710bps
adjusted margin expansion on a 2-year stack

Launched AppMarket
for streamlined access to leading fintech solutions to help FIs reach new customers and enhance competitiveness

Balance Sheet and Capital Allocation

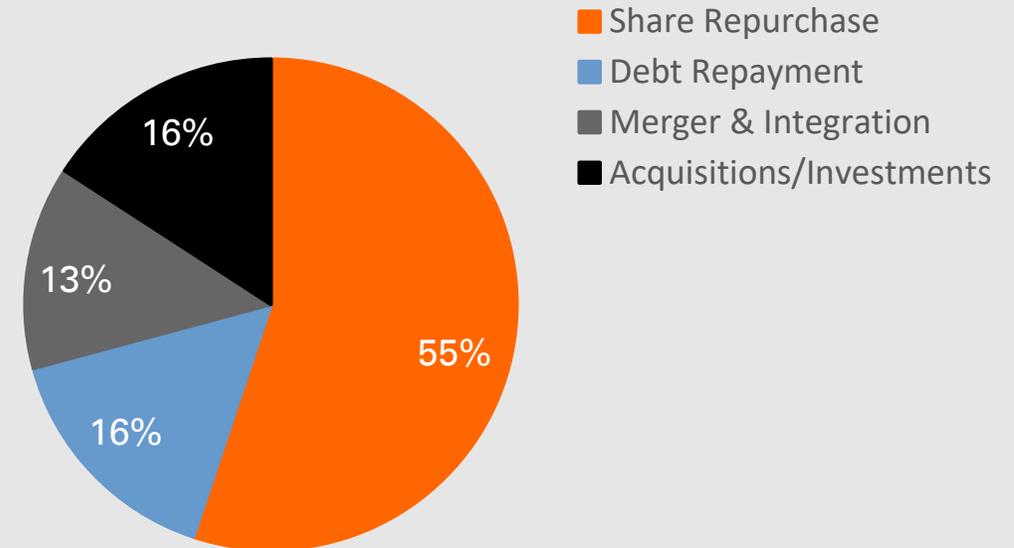
Debt to Adjusted EBITDA



Highlights

- Lowered debt to trailing 12-months adjusted EBITDA ratio from 3.6x to 3.0x in the last 4 quarters
- Down a full turn since the First Data merger (4.0x to 3.0x)

\$7B of Capital Allocated over the last 24 months



Highlights

- 8 acquisitions over the last 8 quarters*
- Repurchased 36M shares for \$3.8B over the last 8 quarters
- Integration and Debt Repayment account for 29%

*Does not include the Finxact acquisition, which closed on April 1, 2022. See appendix for information regarding non-GAAP financial measures.

2022 Performance Outlook

Key Financial Metrics

Guidance

Organic Revenue Growth

7% – 9%

Adjusted EPS

\$6.40 – \$6.55
(15% – 17% growth)

Other Financial Metrics

Adjusted Operating Margin Expansion

>150 bps

Free Cash Flow Conversion

95% – 100%

Appendix

Non-GAAP Financial Measures

Use of Non-GAAP Financial Measures

This presentation includes the following unaudited non-GAAP financial measures: "adjusted revenue," "organic revenue," "organic revenue growth," "adjusted operating income," "adjusted operating margin," "adjusted operating margin expansion," "adjusted earnings before interest, taxes, depreciation and amortization ("adjusted EBITDA"), "debt to adjusted EBITDA," "adjusted net income," "adjusted earnings per share," "adjusted earnings per share growth," "free cash flow," and "free cash flow conversion." Management believes that adjustments for certain non-cash or other items and the exclusion of certain pass-through revenue and expenses should enhance shareholders' ability to evaluate the company's performance, as such measures provide additional insights into the factors and trends affecting its business. Additional information about these measures and reconciliations to the nearest GAAP financial measures are provided in this appendix.

Forward-Looking Non-GAAP Financial Measures

Reconciliations of unaudited non-GAAP financial measures to the most comparable GAAP measures are included in this presentation, except for forward-looking measures where a reconciliation to the corresponding GAAP measures is not available due to the variability, complexity and limited visibility of these items that are excluded from the non-GAAP outlook measures. The company's forward-looking non-GAAP financial measures for 2022, including organic revenue growth, adjusted earnings per share, adjusted operating margin, and free cash flow conversion, are designed to enhance shareholders' ability to evaluate the company's performance by excluding certain items to focus on factors and trends affecting its business. The company's organic revenue growth outlook excludes the impact of foreign currency fluctuations, acquisitions, dispositions and the company's Output Solutions postage reimbursements and includes deferred revenue purchase accounting adjustments. Estimates of these impacts and adjustments on a forward-looking basis are presented on page 25 and are subject to variability. The company's adjusted earnings per share and adjusted operating margin outlooks exclude certain non-cash or other items such as non-cash intangible asset amortization expense associated with acquisitions, non-cash impairment charges, merger and integration costs, severance costs, gains or losses from the sale of businesses, certain assets and investments and certain discrete tax benefits and expenses and includes non-cash deferred revenue purchase accounting adjustments. The company completed First Data acquisition related integration activities as of December 31, 2021, and therefore does not expect to incur additional costs associated with the achievement of cost synergies related to the First Data acquisition, resulting in lower merger and integration costs in 2022. The company's adjusted operating margin outlook excludes the impact of the company's Output Solutions postage reimbursements. The company's free cash flow outlook and free cash flow conversion outlook includes, but is not limited to, capital expenditures, distributions paid to noncontrolling interests, and distributions from unconsolidated affiliates and excludes severance, merger and integration payments. The company estimates that amortization expense in 2022 with respect to acquired intangible assets will approximate the amount incurred in 2021. Other adjustments to the company's financial measures that were incurred in 2021 and for the three months ended March 31, 2022 are presented on the subsequent pages of this presentation; however, they are not necessarily indicative of adjustments that may be incurred in the remainder of 2022 or beyond. Estimates of these impacts and adjustments on a forward-looking basis are not available due to the variability, complexity and limited visibility of these items.

1Q22 Revenue Details

	Merchant Acceptance	Payments and Network	Financial Technology	Corporate and Other	Total Company
GAAP revenue	\$1,653	\$1,462	\$778	\$245	\$4,138
Output solutions postage reimbursements	-	-	-	(239)	(239)
Deferred revenue adjustments	-	7	-	-	7
Adjusted revenue	\$1,653	\$1,469	\$778	\$6	\$3,906
Currency impact (FX)	22	8	1	-	31
Acquisitions and divestitures, net	(11)	-	-	(6)	(17)
Organic revenue	\$1,664	\$1,477	\$779	\$-	\$3,920

	Merchant Acceptance	Payments and Network	Financial Technology	Corporate and Other	Total Company
GAAP revenue growth	18%	4%	6%	N/M	10%
Adjusted revenue growth	18%	4%	6%	N/M	10%
Organic revenue growth	20%	5%	6%	N/M	11%

\$ in millions, unaudited. See page 11 for information regarding non-GAAP financial measures and pages 17-18 for related adjustments.

N/M: not meaningful for comparison

Adjusted Revenue and Adjusted Operating Income

	Total Company				
	1Q22	4Q21	3Q21	2Q21	1Q21
Revenue	\$ 4,138	\$ 4,257	\$ 4,163	\$ 4,051	\$ 3,755
Adjustments:					
Output Solutions postage reimbursements	(239)	(244)	(209)	(202)	(205)
Deferred revenue purchase accounting adjustments	7	6	8	6	7
Adjusted revenue	<u>\$ 3,906</u>	<u>\$ 4,019</u>	<u>\$ 3,962</u>	<u>\$ 3,855</u>	<u>\$ 3,557</u>
Operating income	\$ 846	\$ 533	\$ 636	\$ 644	\$ 475
Adjustments:					
Merger and integration costs	22	382	206	148	125
Severance costs	52	43	24	4	10
Amortization of acquisition-related intangible assets	475	473	490	513	506
Gain on sale of assets	(147)	—	—	—	—
Adjusted operating income	<u>\$ 1,248</u>	<u>\$ 1,431</u>	<u>\$ 1,356</u>	<u>\$ 1,309</u>	<u>\$ 1,116</u>
Operating margin	20.5 %	12.5 %	15.3 %	15.9 %	12.6 %
Adjusted operating margin	32.0 %	35.6 %	34.2 %	33.9 %	31.4 %

\$ in millions, unaudited. Operating margin percentages are calculated using actual, unrounded amounts.

See page 11 for information regarding non-GAAP financial measures.

Adjusted Revenue and Adjusted Operating Income by Segment

Merchant Acceptance Segment

	1Q22	4Q21	3Q21	2Q21	1Q21
Revenue	\$ 1,653	\$ 1,700	\$ 1,716	\$ 1,666	\$ 1,397
Operating income	\$ 470	\$ 533	\$ 552	\$ 524	\$ 387
Operating margin	28.4 %	31.3 %	32.2 %	31.4 %	27.7 %

\$ in millions, unaudited. Operating margin percentages are calculated using actual, unrounded amounts.

For all periods presented in the Merchant Acceptance segment, there were no adjustments to GAAP measures presented and thus the adjusted measures are equal to the GAAP measures presented.

See page 11 for information regarding non-GAAP financial measures.

Adjusted Revenue and Adjusted Operating Income by Segment

Payments and Network Segment

	1Q22	4Q21	3Q21	2Q21	1Q21
Revenue	\$ 1,462	\$ 1,536	\$ 1,471	\$ 1,421	\$ 1,405
Adjustments:					
Deferred revenue purchase accounting adjustments	7	6	8	6	7
Adjusted revenue	<u>\$ 1,469</u>	<u>\$ 1,542</u>	<u>\$ 1,479</u>	<u>\$ 1,427</u>	<u>\$ 1,412</u>
Operating income	\$ 618	\$ 707	\$ 643	\$ 629	\$ 578
Adjustments:					
Merger and integration costs	7	6	7	7	7
Adjusted operating income	<u>\$ 625</u>	<u>\$ 713</u>	<u>\$ 650</u>	<u>\$ 636</u>	<u>\$ 585</u>
Operating margin	42.3 %	45.9 %	43.7 %	44.3 %	41.1 %
Adjusted operating margin	42.5 %	46.2 %	44.0 %	44.6 %	41.4 %

\$ in millions, unaudited. Operating margin percentages are calculated using actual, unrounded amounts.

See page 11 for information regarding non-GAAP financial measures.

Adjusted Revenue and Adjusted Operating Income by Segment

Financial Technology Segment

	1Q22	4Q21	3Q21	2Q21	1Q21
Revenue	\$ 778	\$ 771	\$ 761	\$ 754	\$ 736
Operating income	\$ 275	\$ 287	\$ 275	\$ 273	\$ 246
Operating margin	35.4 %	37.3 %	36.0 %	36.2 %	33.4 %
1Q20 operating margin	28.3 %				
2-year margin expansion	710 bps				

\$ in millions, unaudited. Operating margin percentages are calculated using actual, unrounded amounts.

For all periods presented in the Financial Technology segment, there were no adjustments to GAAP measures presented and thus the adjusted measures are equal to the GAAP measures presented.

See page 11 for information regarding non-GAAP financial measures.

Adjusted and Organic Revenue by Segment

	Three Months Ended March 31,		
	2022	2021	Growth
Total Company			
Revenue	\$ 4,138	\$ 3,755	10%
Output Solutions postage reimbursements	(239)	(205)	
Deferred revenue purchase accounting adjustments	7	7	
Adjusted revenue	<u>\$ 3,906</u>	<u>\$ 3,557</u>	10%
Currency impact	31	—	
Acquisition adjustments	(11)	—	
Divestiture adjustments	(6)	(17)	
Organic revenue ¹	<u>\$ 3,920</u>	<u>\$ 3,540</u>	11%
Merchant Acceptance ²			
Revenue	<u>\$ 1,653</u>	<u>\$ 1,397</u>	18%
Currency impact	22	—	
Acquisition adjustments	(11)	—	
Divestiture adjustments	—	(5)	
Organic revenue ¹	<u>\$ 1,664</u>	<u>\$ 1,392</u>	20%
Financial Technology ²			
Revenue	<u>\$ 778</u>	<u>\$ 736</u>	6%
Currency impact	1	—	
Organic revenue ¹	<u>\$ 779</u>	<u>\$ 736</u>	6%

\$ in millions, unaudited. Revenue growth is calculated using actual, unrounded amounts.

Adjusted and Organic Revenue by Segment (cont.)

	Three Months Ended March 31,		
	2022	2021	Growth
Payments and Network			
Revenue	\$ 1,462	\$ 1,405	4%
Deferred revenue purchase accounting adjustments	7	7	
Adjusted revenue	\$ 1,469	\$ 1,412	4%
Currency impact	8	—	
Organic revenue ¹	\$ 1,477	\$ 1,412	5%
Corporate and Other			
Revenue	\$ 245	\$ 217	
Output Solutions postage reimbursements	(239)	(205)	
Adjusted revenue	\$ 6	\$ 12	
Divestiture adjustments	(6)	(12)	
Organic revenue ¹	\$ —	\$ —	

\$ in millions, unaudited. Revenue growth is calculated using actual, unrounded amounts.
See page 11 for information regarding non-GAAP financial measures.

¹ Organic revenue growth is measured as the change in adjusted revenue (see pages 13-16) for the current period excluding the impact of foreign currency fluctuations and revenue attributable to acquisitions and dispositions, divided by adjusted revenue from the prior period excluding revenue attributable to dispositions. Currency impact is measured as the increase or decrease in adjusted revenue for the current period by applying prior period foreign currency exchange rates to present a constant currency comparison to prior periods.

² For all periods presented in the Merchant Acceptance and Financial Technology segments, there were no adjustments to the GAAP revenue presented and thus the adjusted revenue is equal to the GAAP revenue presented.

Adjusted Net Income and Adjusted EPS

	1Q22	4Q21	3Q21	2Q21	1Q21
GAAP net income attributable to Fiserv	\$ 669	\$ 333	\$ 428	\$ 269	\$ 304
Adjustments:					
Merger and integration costs ¹	22	382	210	148	125
Severance costs ²	52	43	24	4	10
Amortization of acquisition-related intangible assets ³	475	473	490	513	506
Non wholly-owned entity activities ⁴	(56)	11	33	7	—
Gain on sale of assets ⁵	(147)	—	—	—	—
Tax impact of adjustments ⁶	(94)	(209)	(174)	(154)	(148)
Discrete tax items	—	8	(24)	134	—
Adjusted net income	<u>\$ 921</u>	<u>\$ 1,041</u>	<u>\$ 987</u>	<u>\$ 921</u>	<u>\$ 797</u>
GAAP EPS attributable to Fiserv	\$ 1.02	\$ 0.50	\$ 0.64	\$ 0.40	\$ 0.45
Adjustments - net of income taxes:					
Merger and integration costs ¹	0.03	0.44	0.24	0.17	0.14
Severance costs ²	0.06	0.05	0.03	—	0.01
Amortization of acquisition-related intangible assets ³	0.57	0.55	0.56	0.59	0.57
Non wholly-owned entity activities ⁴	(0.07)	0.01	0.04	0.01	—
Gain on sale of assets ⁵	(0.21)	—	—	—	—
Discrete tax items	—	0.01	(0.04)	0.20	—
Adjusted EPS	<u>\$ 1.40</u>	<u>\$ 1.57</u>	<u>\$ 1.47</u>	<u>\$ 1.37</u>	<u>\$ 1.17</u>

\$ in millions, except per share amounts, unaudited. Earnings per share is calculated using actual, unrounded amounts. Footnotes relate to adjustments in the first quarter of 2022.

See page 11 for information regarding non-GAAP financial measures.

Adjusted Net Income and Adjusted EPS (cont.)

- ¹ Represents acquisition and related integration costs incurred in connection with various acquisitions. Merger and integration costs in the first quarter of 2022 includes \$10 million of share-based compensation attributable to various acquisitions.
- ² Represents severance costs associated with the achievement of expense management initiatives.
- ³ Represents amortization of intangible assets acquired through various acquisitions, including customer relationships, software/technology and trade names. This adjustment does not exclude the amortization of other intangible assets such as contract costs (sales commissions and deferred conversion costs), capitalized and purchased software, and financing costs and debt discounts. See additional information on page 24 for an analysis of the company's amortization expense.
- ⁴ Represents the company's share of amortization of acquisition-related intangible assets at its unconsolidated affiliates, as well as the minority interest share of amortization of acquisition-related intangible assets at its subsidiaries in which the company holds a controlling financial interest. This adjustment in the first quarter of 2022 also includes gains totaling \$91 million primarily related to certain equity investment transactions.
- ⁵ Represents a gain associated with the sale of certain merchant contracts in conjunction with the mutual termination of one of the company's merchant alliance joint ventures.
- ⁶ The tax impact of adjustments is calculated using a tax rate of 21% in the first quarter of 2022, which approximates the company's anticipated annual effective tax rate, except for the \$9 million actual tax effect on the gain on sale of assets.

Debt to Adjusted EBITDA

	1Q22	4Q21	3Q21	2Q21	1Q21
GAAP net income attributable to Fiserv	\$ 669	\$ 333	\$ 428	\$ 269	\$ 304
GAAP interest, taxes, depreciation and amortization:					
Interest expense and other non-operating income, net	172	135	158	174	155
Income tax provision	98	63	54	228	18
Depreciation and amortization	799	781	805	813	797
EBITDA	\$ 1,738	\$ 1,312	\$ 1,445	\$ 1,484	\$ 1,274
Adjustments:					
Merger and integration costs ¹	22	382	206	148	125
Severance costs ²	52	43	24	4	10
Non wholly-owned entity activities ³	(54)	37	38	7	14
Share-based compensation	51	43	48	51	48
Gain on sale of assets ⁴	(147)	—	—	—	—
Adjusted EBITDA	\$ 1,662	\$ 1,817	\$ 1,761	\$ 1,694	\$ 1,471
Debt	\$ 21,070	\$ 21,237	\$ 20,989	\$ 20,843	\$ 21,204
Trailing 12-month adjusted EBITDA ⁵	\$ 6,934	\$ 6,743	\$ 6,555	\$ 6,342	\$ 5,938
Debt to trailing 12-month adjusted EBITDA ratio	3.0x	3.1x	3.2x	3.3x	3.6x
Trailing 12-month GAAP net income attributable to Fiserv ⁵	\$ 1,699	\$ 1,334	\$ 1,301	\$ 1,137	\$ 870
Debt to trailing 12-month GAAP net income attributable to Fiserv	12.4x	15.9x	16.1x	18.3x	24.4x

\$ in millions, unaudited. Footnotes relate to adjustments in the first quarter of 2022. See page 11 for information regarding non-GAAP financial measures.

Debt to Adjusted EBITDA (cont.)

- ¹ Represents acquisition and related integration costs incurred in connection with various acquisitions. Merger and integration costs in the first quarter of 2022 includes \$10 million of share-based compensation attributable to various acquisitions.
- ² Represents severance costs associated with the achievement of expense management initiatives.
- ³ Represents the company's share of amortization of acquisition-related intangible assets at its unconsolidated affiliates, as well as the minority interest share of amortization of acquisition-related intangible assets at its subsidiaries in which the company holds a controlling financial interest. This adjustment in the first quarter of 2022 also includes gains totaling \$91 million primarily related to certain equity investment transactions.
- ⁴ Represents a gain associated with the sale of certain merchant contracts in conjunction with the mutual termination of one of the company's merchant alliance joint ventures.
- ⁵ Refer to the following table for prior period results required to calculate the trailing 12-month metrics. Merger and integration costs in the periods presented below exclude accelerated depreciation and amortization associated with the termination of certain vendor contracts.

	<u>4Q20</u>	<u>3Q20</u>	<u>2Q20</u>
GAAP net income attributable to Fiserv	\$ 300	\$ 264	\$ 2
GAAP interest, taxes, depreciation and amortization:			
Interest expense and other non-operating income, net	180	160	173
Income tax provision (benefit)	20	124	(27)
Depreciation and amortization	774	787	817
EBITDA	<u>\$ 1,274</u>	<u>\$ 1,335</u>	<u>\$ 965</u>
Adjustments:			
Merger and integration costs	251	150	196
Severance costs	16	13	32
Non wholly-owned entity activities	43	36	39
Share-based compensation	45	50	55
(Gain) loss on sale of businesses	—	(36)	3
Adjusted EBITDA	<u>\$ 1,629</u>	<u>\$ 1,548</u>	<u>\$ 1,290</u>

Free Cash Flow Conversion

	1Q22	4Q21	3Q21	2Q21	1Q21
Net cash provided by operating activities	\$ 815	\$ 1,343	\$ 678	\$ 1,061	\$ 952
Capital expenditures	(331)	(346)	(320)	(260)	(234)
Adjustments:					
Distributions paid to noncontrolling interests and redeemable noncontrolling interests	(13)	(21)	(20)	(11)	(10)
Distributions from unconsolidated affiliates included in cash flows from investing activities	61	24	39	20	32
Severance, merger and integration payments	102	298	196	113	105
Tax payments on adjustments	(21)	(66)	(45)	(26)	(24)
Tax payments on gain on sale of investments in unconsolidated affiliates	—	10	44	—	—
Other	(10)	—	—	—	—
Free cash flow	<u>\$ 603</u>	<u>\$ 1,242</u>	<u>\$ 572</u>	<u>\$ 897</u>	<u>\$ 821</u>
Adjusted net income	\$ 921	\$ 1,041	\$ 987	\$ 921	\$ 797
Free cash flow conversion	65 %	119 %	58 %	97 %	103 %
GAAP net income attributable to Fiserv	\$ 669	\$ 333	\$ 428	\$ 269	\$ 304
Ratio of net cash provided by operating activities to GAAP net income attributable to Fiserv	122 %	403 %	158 %	394 %	313 %

\$ in millions, unaudited. Free cash flow conversion is defined as free cash flow divided by adjusted net income.

See page 11 for information regarding non-GAAP financial measures. See pages 19-20 for adjusted net income reconciliation.

Additional Information – Amortization Expense

Total Amortization	<u>1Q22</u>	<u>1Q21</u>
Acquisition-related intangible assets	\$ 486	\$ 521
Capitalized software and other intangibles	80	56
Purchased software	58	65
Financing costs and debt discounts	11	13
Sales commissions	25	24
Deferred conversion costs	16	12
Total amortization	<u>\$ 676</u>	<u>\$ 691</u>

\$ in millions, unaudited.

The company adjusts its non-GAAP results to exclude amortization of acquisition-related intangible assets as such amounts are inconsistent in amount and frequency and are significantly impacted by the timing and/or size of acquisitions (see corresponding adjustment on pages 19-20). The adjustment for acquired First Data software/technology excludes only the incremental amortization related to the fair value purchase accounting allocation. Management believes that the adjustment of acquisition-related intangible asset amortization supplements the GAAP information with a measure that can be used to assess the comparability of operating performance. Although the company excludes amortization from acquisition-related intangible assets from its non-GAAP expenses, management believes that it is important for investors to understand that such intangible assets were recorded as part of purchase accounting and contribute to revenue generation. Amortization of intangible assets that relate to past acquisitions will recur in future periods until such intangible assets have been fully amortized. Any future acquisitions may result in the amortization of additional intangible assets.

2022 Performance Outlook - Organic Revenue Growth

	<u>Growth</u>
2022 Revenue	7% - 9%
Output solutions postage reimbursements	(1.0%)
2022 Adjusted revenue	<u>6% - 8%</u>
Currency impact ¹	1.0%
Acquisition adjustments	(0.5%)
Divestiture adjustments ²	0.5%
2022 Organic revenue ³	<u>7% - 9%</u>

See page 11 for information regarding non-GAAP financial measures.

¹ Currency impact is measured as the increase or decrease in the expected adjusted revenue for the period by applying prior period foreign currency exchange rates to present a constant currency comparison to prior periods.

² Reflects expected revenue adjustments attributable to dispositions, including revenue associated with certain merchant contracts that were sold in the first quarter of 2022 in conjunction with the mutual termination of one of the company's merchant alliance joint ventures.

³ Organic revenue growth is measured as the expected change in adjusted revenue (see pages 17-18) for the period excluding the anticipated impact of foreign currency fluctuations and revenue attributable to acquisitions and dispositions, divided by adjusted revenue from the prior period excluding revenue attributable to dispositions.

2021 Adjusted Net Income and Adjusted EPS Reconciliation

2021 GAAP net income attributable to Fiserv	\$	1,334
Adjustments:		
Merger and integration costs ¹		865
Severance costs ²		81
Amortization of acquisition-related intangible assets ³		1,982
Non wholly-owned entity activities ⁴		51
Tax impact of adjustments ⁵		(685)
Discrete tax items ⁶		118
2021 Adjusted net income	<u>\$</u>	<u>3,746</u>
2021 Weighted average common shares outstanding - diluted		671.6
2021 GAAP earnings per share attributable to Fiserv	\$	1.99
Adjustments - net of income taxes:		
Merger and integration costs ¹		0.99
Severance costs ²		0.09
Amortization of acquisition-related intangible assets ³		2.27
Non wholly-owned entity activities ⁴		0.06
Discrete tax items ⁶		0.18
2021 Adjusted earnings per share	<u>\$</u>	<u>5.58</u>
2022 Adjusted earnings per share outlook		\$6.40 - \$6.55
2022 Adjusted earnings per share growth outlook		15% - 17%

\$ in millions, except per share amounts, unaudited. Earnings per share is calculated using actual, unrounded amounts. See page 11 for information regarding non-GAAP financial measures.

2021 Adjusted Net Income and Adjusted EPS Reconciliation (cont.)

- ¹ Represents acquisition and related integration costs incurred in connection with various acquisitions, primarily related to the First Data acquisition. First Data integration costs primarily include \$370 million of third-party professional service fees associated with integration activities; \$44 million of incremental share-based compensation, including the fair value of stock awards assumed by Fiserv; and \$277 million of other integration-related compensation costs.
- ² Represents severance costs associated with the achievement of expense management initiatives, including those related to the First Data acquisition.
- ³ Represents amortization of intangible assets acquired through various acquisitions, including customer relationships, software/technology and trade names. This adjustment does not exclude the amortization of other intangible assets such as contract costs (sales commissions and deferred conversion costs), capitalized and purchased software, and financing costs and debt discounts.
- ⁴ Represents the company's share of amortization of acquisition-related intangible assets at its unconsolidated affiliates, as well as the minority interest share of amortization of acquisition-related intangible assets at its subsidiaries in which the company holds a controlling financial interest. This adjustment also includes net gains totaling \$98 million related to the fair value remeasurement and sale of certain equity investments.
- ⁵ The tax impact of adjustments is calculated using a tax rate of 23%, which approximates the company's annual effective tax rate.
- ⁶ Represents certain discrete tax items, such as foreign-derived intangible income tax benefits from a subsidiary restructuring and the revaluation of deferred taxes due to a change in the respective statutory tax rates in the United Kingdom and Argentina.

2021 Adjusted Revenue and Adjusted Operating Income Reconciliation

2021 Revenue	\$	16,226
Adjustments:		
Output Solutions postage reimbursements		(860)
Deferred revenue purchase accounting adjustments		27
2021 Adjusted revenue	\$	<u>15,393</u>
2021 Operating income	\$	2,288
Adjustments:		
Merger and integration costs		861
Severance costs		81
Amortization of acquisition-related intangible assets		1,982
2021 Adjusted operating income	\$	<u>5,212</u>
2021 Operating margin		14.1 %
2021 Adjusted operating margin		33.9 %
2022 Adjusted operating margin expansion outlook		> 150 bps

\$ in millions, unaudited. Operating margin percentages are calculated using actual, unrounded amounts. See page 11 for information regarding non-GAAP financial measures.