Second Quarter 2019 Financial Results Conference Call

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Forward-Looking Statements and Non-GAAP Financial Measures

Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding anticipated internal revenue growth, adjusted EPS, adjusted EPS growth, free cash flow conversion and adjusted operating margin expansion. Statements can generally be identified as forward-looking because they include words such as “believes,” “anticipates,” “expects,” “could,” “should” or words of similar meaning. Statements that describe the company’s future plans, objectives or goals are also forward-looking statements. Forward-looking statements are subject to assumptions, risks and uncertainties that may cause actual results to differ materially from those contemplated by such forward-looking statements.

The factors that could cause Fiserv’s actual results to differ materially include, among others: the possibility that Fiserv and First Data Corporation may be unable to achieve expected synergies and operating efficiencies from the proposed merger within the expected time frames or at all or to successfully integrate the operations of First Data Corporation into those of Fiserv; such integration may be more difficult, time-consuming or costly than expected; revenues following the transaction may be lower than expected, including for possible reasons such as unexpected costs, charges or expenses resulting from the transaction; operating costs, customer loss and business disruption (including, without limitation, difficulties in maintaining relationships with employees, customers, clients or suppliers) may be greater than expected following the transaction; the retention of certain key employees; the occurrence of any event, change or other circumstances that could give rise to the termination of the merger agreement; the outcome of any legal proceedings that may be instituted against Fiserv, First Data Corporation and others related to the merger agreement; unforeseen risks relating to liabilities of Fiserv or First Data Corporation may exist; the conditions to the completion of the transaction may not be satisfied; the amount of the costs, fees, expenses and charges related to the transaction, including the costs, fees, expenses and charges related to any financing arrangements entered into in connection with the transaction; the parties’ ability to meet expectations regarding the timing, completion and accounting and tax treatments of the transaction.

Forward-Looking Statements and Non-GAAP Financial Measures

Forward-Looking Statements (cont.)

Fiserv and First Data Corporation are subject to, among other matters, changes in customer demand for their products and services; pricing and other actions by competitors; general changes in local, regional, national and international economic conditions and the impact they may have on Fiserv and First Data Corporation and their customers and Fiserv's and First Data Corporation's assessment of that impact; rapid technological developments and changes, and the ability of Fiserv's and First Data Corporation's technology to keep pace with a rapidly evolving marketplace; the impact of a security breach or operational failure on Fiserv's and First Data Corporation's business; the effect of proposed and enacted legislative and regulatory actions in the United States and internationally affecting the financial services industry as a whole and/or Fiserv and First Data Corporation and their subsidiaries individually or collectively; regulatory supervision and oversight, and Fiserv's and First Data Corporation's ability to comply with government regulations; the impact of Fiserv's and First Data Corporation's strategic initiatives; Fiserv's and First Data Corporation's ability to continue to introduce competitive new products and services on a timely, cost-effective basis; the ability to contain costs and expenses; the protection and validity of intellectual property rights; the outcome of pending and future litigation and governmental proceedings; acts of war and terrorism; and other factors included in "Risk Factors" in Fiserv's and First Data Corporation's respective filings with the SEC, including their respective Annual Reports on Form 10-K for the year ended December 31, 2018, and in other documents that the companies file with the SEC, which are available at http://www.sec.gov. You should consider these factors carefully in evaluating forward-looking statements and are cautioned not to place undue reliance on such statements. Fiserv assumes no obligation to update any forward-looking statements, which speak only as of the date of this presentation.

Non-GAAP Financial Measures

This presentation includes the following non-GAAP financial measures: "adjusted revenue," "internal revenue," "adjusted operating income," "adjusted operating margin," "adjusted EPS," "adjusted EPS, before Lending Transaction impact," "adjusted EPS, as adjusted for the Lending Transaction," "adjusted net income," "adjusted net income, before Lending Transaction impact," "free cash flow" and "free cash flow conversion." These non-GAAP measures are indicators that management uses to provide additional comparisons between current results and prior reported results and as a basis for planning and forecasting future periods. We believe that these measures provide additional insight into our operating performance. Additional information about these measures and reconciliations to the nearest GAAP financial measures, to the extent available, are provided in the appendix to this presentation.

2Q-19 Key Financial Metrics

	Adjusted Revenue	Internal Revenue	Adjusted EPS
2Q-19	$1,450	$1,396	$0.82
2Q-18	$1,354	$1,344	$0.75
Change	7%	4%	9%

$ in millions, except per share amounts.

See appendix for information regarding non-GAAP measures.

YTD-19 Key Financial Metrics

	Adjusted Revenue	Internal Revenue	Adjusted EPS
YTD-19	$2,883	$2,774	$1.66
YTD-18	$2,722	$2,658	$1.49
Change	6%	4%	11%

$ in millions, except per share amounts.

See appendix for information regarding non-GAAP measures.

Other Financial Metrics

	Free Cash Flow Conversion	Adjusted Operating Margin
YTD-19	91%	32.1%
YTD-18	78%	32.5%
Change[1]	13%	(40) bps

See appendix for information regarding non-GAAP measures.

[1]Free cash flow conversion change represents the change in percentage points.

Internal Revenue Growth by Segment

Segment	2Q-19	YTD-19
Payments	5%	4%
Financial	2%	4%
Total Company	4%	4%

See appendix for information regarding non-GAAP measures.

2Q-19 Adjusted Operating Margin

Segment	2Q-19	2Q-18	Change (bps)
Payments	35.4%	35.0%	40
Financial	33.7%	34.0%	(30)
Total Company	32.4%	32.4%	—

See appendix for information regarding non-GAAP measures.

YTD-19 Adjusted Operating Margin

Segment	YTD-19	YTD-18	Change (bps)
Payments	34.7%	35.2%	(50)
Financial	33.5%	33.4%	10
Total Company	32.1%	32.5%	(40)

See appendix for information regarding non-GAAP measures.

2019 Performance Outlook

Key Financial Metrics	Growth
Internal Revenue	4.5 - 5%
Adjusted EPS[1]	10 - 14%

Other Financial Metrics	Target
Free Cash Flow Conversion	>105%
Adjusted Operating Margin Expansion	>50 bps

[1] Reflects performance as compared to 2018 adjusted for the company's sale of a 55 percent interest of its Lending Solutions business. See page 14 for additional information.

The company's outlook for 2019 does not include any impact related to its proposed acquisition of First Data Corporation.

Appendix

Internal Revenue Growth

Internal revenue growth is measured as the increase in adjusted revenue for the current period excluding acquired revenue and revenue attributable to dispositions, divided by adjusted revenue from the prior year period excluding revenue attributable to dispositions. Revenue attributable to dispositions includes transition services revenue within Corporate and Other.

In the second quarter of 2019, acquired revenue was $45 million (all in the Payments segment). Revenue attributable to dispositions was $9 million and $10 million (all in Corporate and Other) in the second quarter of 2019 and 2018, respectively, from the sale of a 55 percent interest of the company's Lending Solutions business (the "Lending Transaction").

During the first six months of 2019, acquired revenue was $91 million (all in the Payments segment). Revenue attributable to dispositions was $18 million (all in Corporate and Other) and $64 million ($54 million in the Financial segment and $10 million in Corporate and Other) in the first six months of 2019 and 2018, respectively, from the Lending Transaction.

See page 3 for information regarding non-GAAP financial measures.

Adjusted EPS

	2Q-19	2Q-18	YTD-19	YTD-18
GAAP EPS	$ 0.56	$ 0.60	$ 1.12	$ 1.61
Adjustments - net of income taxes:				
Merger, integration and other costs[1]	0.06	0.05	0.14	0.10
Severance costs	0.01	0.01	0.03	0.02
Amortization of acquisition-related intangible assets[2]	0.09	0.08	0.17	0.15
Debt financing activities[3]	0.08	—	0.19	—
(Gain) loss on sale of business[4]	—	0.01	(0.02)	(0.36)
Unconsolidated affiliate activities[5]	0.02	—	0.03	—
Adjusted EPS, before Lending Transaction impact	0.82	0.75	1.66	1.51
Lending Transaction impact[6]	—	—	—	(0.02)
Adjusted EPS	$ 0.82	$ 0.75	$ 1.66	$ 1.49

Earnings per share is calculated using actual, unrounded amounts.

See page 3 for information regarding non-GAAP financial measures.

[1]Merger, integration and other costs include acquisition and related integration costs of $52 million in 2019 and $29 million in 2018, and certain costs associated with the achievement of the company's operational effectiveness objectives of $22 million in 2019 and $23 million in 2018, primarily consisting of expenses related to data center consolidation activities. Acquisition and related integration costs in 2019 include $33 million, primarily consisting of legal and other professional service fees, related to the previously announced acquisition of First Data Corporation.

[2]Represents amortization of intangible assets acquired through various acquisitions, including customer relationships, software/technology, and tradenames. This adjustment does not exclude the amortization of other intangible assets such as contract assets (sales commissions and deferred conversion costs), capitalized and purchased software, and financing costs and debt discounts. See additional information on page 21 for an analysis of the company's amortization expense.

[3]Represents expenses associated with entering into and maintaining a bridge term loan facility for the purpose of refinancing certain indebtedness of First Data Corporation upon the closing date of the acquisition.

[4]Represents the net gain on the Lending Transaction, including contingent consideration received in 2019.

[5]Represents the company's share of amortization of acquisition-related intangible assets on the Lending Transaction.

[6]Represents the earnings attributable to the disposed 55 percent interest of the company's Lending Solutions business.

2018 Adjusted EPS Reconciliation for the Lending Transaction

2018 GAAP net income	$	1,187
Adjustments:		
Merger, integration and other costs[1]		89
Severance costs		17
Amortization of acquisition-related intangible assets[2]		163
Loss on early debt extinguishment[3]		14
Tax impact of adjustments[4]		(63)
Gain on sale of business[5]		(227)
Tax impact of gain on sale of business[4]		77
Unconsolidated affiliate activities[6]		7
Tax impact of unconsolidated affiliate activities[4]		(2)
Tax reform[7]		19
2018 adjusted net income	$	1,281
2018 GAAP EPS	$	2.87
Adjustments		0.23
2018 adjusted EPS		3.10
Lending Transaction impact		(0.02)
2018 adjusted EPS, as adjusted for the Lending Transaction	$	3.08
2019 adjusted EPS outlook		$3.39 - $3.52
2019 adjusted EPS growth outlook		10% - 14%

In March 2018, the company completed the Lending Transaction.

$ in millions, except per share amounts. Earnings per share is calculated using actual, unrounded amounts. See page 15 for footnote references. See page 3 for information regarding non-GAAP financial measures.

2018 Adjusted EPS Reconciliation for the Lending Transaction (cont.)

[1] Merger, integration and other costs include acquisition and related integration costs of $46 million and certain costs associated with the achievement of the company's operational effectiveness objectives of $43 million, primarily consisting of expenses related to data center consolidation activities.

[2] Represents amortization of intangible assets acquired through various acquisitions, including customer relationships, software/technology, and tradenames. This adjustment does not exclude the amortization of other intangible assets such as contract assets (sales commissions and deferred conversion costs), capitalized and purchased software, and financing costs and debt discounts. See additional information on page 21 for an analysis of the company's amortization expense.

[3] Represents the loss on early debt extinguishment associated with the company's cash tender offer for and redemption of its $450 million aggregate principal amount of 4.625% senior notes.

[4] The tax impact of adjustments is calculated using a tax rate of 22 percent, which approximates the company's annual effective tax rate in 2018, exclusive of U.S. federal tax reform expense and the actual tax impacts associated with the gain on sale of business and unconsolidated affiliate activities.

[5] Represents the gain on the Lending Transaction.

[6] Represents the company's share of net gains associated with sales of businesses at StoneRiver Group, L.P., a joint venture in which the company owns a 49 percent interest, and the company's share of amortization of acquisition-related intangible assets on the Lending Transaction.

[7] Represents discrete income tax expense associated with U.S. federal tax reform and subsequent guidance issued by the Internal Revenue Service.

Adjusted Net Income

	2Q-19	2Q-18	YTD-19	YTD-18
GAAP net income	$ 223	$ 251	$ 448	$ 674
Adjustments:				
Merger, integration and other costs[1]	33	29	74	52
Severance costs	7	7	14	12
Amortization of acquisition-related intangible assets[2]	44	40	89	80
Debt financing activities[3]	39	—	98	—
Tax impact of adjustments[4]	(26)	(17)	(60)	(32)
(Gain) loss on sale of business[5]	—	3	(10)	(229)
Tax impact of (gain) loss on sale of business[4]	—	(1)	2	77
Unconsolidated affiliate activities[6]	10	(1)	13	(1)
Tax impact of unconsolidated affiliate activities[4]	(2)	—	(3)	—
Adjusted net income, before Lending Transaction impact	328	311	665	633
Lending Transaction impact[7]	—	—	—	(9)
Taxes on Lending Transaction impact[4]	—	—	—	2
Adjusted net income	$ 328	$ 311	$ 665	$ 626

$ in millions. See page 3 for information regarding non-GAAP financial measures.

[1]Merger, integration and other costs include acquisition and related integration costs of $52 million in 2019 and $29 million in 2018, and certain costs associated with the achievement of the company's operational effectiveness objectives of $22 million in 2019 and $23 million in 2018, primarily consisting of expenses related to data center consolidation activities. Acquisition and related integration costs in 2019 include $33 million, primarily consisting of legal and other professional service fees, related to the previously announced acquisition of First Data Corporation.

[2]Represents amortization of intangible assets acquired through various acquisitions, including customer relationships, software/technology, and tradenames. This adjustment does not exclude the amortization of other intangible assets such as contract assets (sales commissions and deferred conversion costs), capitalized and purchased software, and financing costs and debt discounts. See additional information on page 21 for an analysis of the company's amortization expense.

[3]Represents expenses associated with entering into and maintaining a bridge term loan facility for the purpose of refinancing certain indebtedness of First Data Corporation upon the closing date of the acquisition.

[4]The tax impact of adjustments is calculated using a tax rate of 22 percent, which approximates the company's annual effective tax rate, exclusive of the actual tax impacts associated with the net gain on sale of business and unconsolidated affiliate activities.

[5]Represents the net gain on the Lending Transaction, including contingent consideration received in 2019.

[6]Represents the company's share of amortization of acquisition-related intangible assets on the Lending Transaction.

[7]Represents the earnings attributable to the disposed 55 percent interest of the company's Lending Solutions business.

Free Cash Flow Conversion

	YTD-19	YTD-18
Net cash provided by operating activities	$ 579	$ 613
Capital expenditures	(210)	(169)
Adjustments:		
Settlement of interest rate hedge contracts	183	—
Severance, merger and integration payments	67	56
Cash distributions from unconsolidated affiliates	7	(1)
Tax payments on adjustments and debt financing	(20)	(8)
Other	(4)	—
Free cash flow	$ 602	$ 491
Adjusted net income, before Lending Transaction impact[1]	$ 665	$ 633
Free cash flow conversion	91%	78%
GAAP net income	$ 448	$ 674
Ratio of net cash provided by operating activities to GAAP net income	129%	91%
Weighted average diluted shares outstanding	399.4	419.0

$ in millions. Free cash flow conversion is defined as free cash flow divided by adjusted net income before Lending Transaction impact.

See page 3 for information regarding non-GAAP financial measures.

[1]See page 16 for adjusted net income reconciliation.

Adjusted Revenue and Adjusted Operating Income

Total Company

	2Q-19	2Q-18	YTD-19	YTD-18
Revenue	$ 1,512	$ 1,420	$ 3,014	$ 2,860
Output Solutions postage reimbursements	(62)	(67)	(131)	(141)
Deferred revenue purchase accounting adjustments	—	1	—	3
Adjusted revenue	$ 1,450	$ 1,354	$ 2,883	$ 2,722
Operating income	$ 384	$ 358	$ 757	$ 966
Merger, integration and other costs	35	31	77	54
Severance costs	7	7	14	12
Amortization of acquisition-related intangible assets	44	40	89	80
(Gain) loss on sale of business	—	3	(10)	(229)
Adjusted operating income	$ 470	$ 439	$ 927	$ 883
Operating margin	25.4%	25.2%	25.1%	33.8%
Adjusted operating margin	32.4%	32.4%	32.1%	32.5%

$ in millions. Operating margin percentages are calculated using actual, unrounded amounts.

See page 3 for information regarding non-GAAP financial measures.

Adjusted Revenue and Adjusted Operating Income by Segment

Payments Segment

	2Q-19	2Q-18	YTD-19	YTD-18
Revenue	$ 917	$ 837	$ 1,831	$ 1,679
Output Solutions postage reimbursements	(62)	(67)	(131)	(141)
Deferred revenue purchase accounting adjustments	—	1	—	3
Adjusted revenue	$ 855	$ 771	$ 1,700	$ 1,541
Operating income	$ 303	$ 269	$ 590	$ 540
Merger, integration and other costs	—	1	—	2
Adjusted operating income	$ 303	$ 270	$ 590	$ 542
Operating margin	33.0%	32.1%	32.2%	32.2%
Adjusted operating margin	35.4%	35.0%	34.7%	35.2%

$ in millions. Operating margin percentages are calculated using actual, unrounded amounts.

See page 3 for information regarding non-GAAP financial measures.

Adjusted Revenue and Adjusted Operating Income by Segment

Financial Segment

	2Q-19	2Q-18	YTD-19	YTD-18
Revenue	$ 604	$ 590	$ 1,202	$ 1,206
Operating income	$ 203	$ 201	$ 402	$ 403
Operating margin	33.7%	34.0%	33.5%	33.4%

$ in millions. Operating margin percentages are calculated using actual, unrounded amounts.

For all periods presented in the Financial Segment, there were no adjustments to GAAP measures presented and thus the adjusted measures are equal to the GAAP measures presented.

See page 3 for information regarding non-GAAP financial measures.

Additional Information – Amortization Expense

Total Amortization[1]	Three Months Ended June 30,		Six Months Ended June 30,	
	2019	2018	**2019**	2018
Acquisition-related intangible assets	**$ 44**	$ 40	**$ 89**	$ 80
Capitalized software	**39**	33	**77**	66
Purchased software	**13**	11	**25**	23
Financing costs, debt discounts and other	**42**	3	**105**	6
Sales commissions	**21**	21	**41**	40
Deferred conversion costs	**5**	5	**10**	10
Total amortization	**$ 164**	$ 113	**$ 347**	$ 225

[1] The company adjusts its non-GAAP results to exclude amortization of all acquisition-related intangible assets as such amounts are inconsistent in amount and frequency and are significantly impacted by the timing and/or size of acquisitions (see corresponding adjustment on pages 13-16). Management believes that the adjustment of acquisition-related intangible asset amortization supplements the GAAP information with a measure that can be used to assess the comparability of operating performance. Although the company excludes amortization from acquisition-related intangible assets from its non-GAAP expenses, management believes that it is important for investors to understand that such intangible assets were recorded as part of purchase accounting and contribute to revenue generation. Amortization of intangible assets that relate to past acquisitions will recur in future periods until such intangible assets have been fully amortized. Any future acquisitions may result in the amortization of additional intangible assets.